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SINGLE SOURCE AWARD **BID # SS-14191-23**

Subject: BAUER UNITIZED AIR SYSTEM 6000 PSI AND ACCESSORIES FOR FIRE STATION #75

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to Sub-Aquatics, Inc. dba Breathing Air Systems, for the purchase of Bauer Unitized Air System and accessories for the Jacksonville Fire and Rescue Station #75. Total award expenditure amount not-to-exceed $98,023.70.

Funding Source: 32124.127001.565050.010104.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: Sub-Aquatics, Inc., dba Breathing Air Systems

Price Justification: See attachment

Total Award: $98,023.70 **Requisition #:** FRFO-500562-23

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: Keith Powers, Director/Fire Chief

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

for: Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

April 11, 2023

TO: Dustin L. Freeman, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

SUBJ: SINGLE SOURCE RECOMMENDATION

The Jacksonville Fire and Rescue Department uses Bauer Compressor Systems exclusively. Sub-Aquatics dba Breathing Air Systems has been appointed by Bauer as the only authorized Bauer Sales and Service Distributor in the State of Florida including the City of Jacksonville.

We are requesting the Procurement Department proceed with the single source purchase of the Bauer Unitized Air System and accessories needed for Fire Station 75.

Funding Source: 32124.127001.565050.010104.0.0.0
Project: 010104
Organization: FRCP Fire Station Capital – Fire control
Expenditure Account: 565050
Task: 2
Award: 32124-381910

Total Amount: $98,023.70

KP/tjh

JUSTIFICATION FOR SINGLE SOURCE (JSS)

Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

1. Requesting Agency:	Jacksonville Fire & Rescue
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the City need these particular goods or services?***	The Bauer Unitized Air System and accessories; such as Electric CO Monitor Complete With Calibration Kit Wired For Alarm And Shutdown, Cylinder - ASME 6000 psi, and Single High Pressure Air Test Kits. The Jacksonville Fire Rescue Department utilizes this for cylinder tank refills located at each fire station 24/7.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	The Jacksonville Fire and Rescue Department uses Bauer Compressor Systems exclusively. Sub-Aquatics dba Breathing Air Systems has been appointed by Bauer as the only authorized Bauer Sales and Service Distributor in the State of Florida including the City of Jacksonville.
4. Date of Request	4/18/23

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Thorough Internet and web based research conducted by JFRD Procurement Payroll Assistant Manager, Tami Hertlein. Breathing Air Systems was found to be the single provider for the O2/ gas cylinders currently utilized by JFRD first resonders.]

6. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

☐ **Other** [Click here to list other documentation.]

Fire Station # 75

BREATHING AIR SYSTEMS

8855 E BROAD ST
REYNOLDSBURG, OH 43068

SALES & SERVICE CENTERS
SALES@BREATHINGAIR.COM | SERVICE@BREATHINGAIR.COM

OHIO - CORP HQ 614.864.1235
NORTH CAROLINA 336.674.0749
FLORIDA 352.629.7712
TENNESSEE 423.634.3184
INDIANA/KENTUCKY 614.986.1025
PENNSYLVANIA 412.564.5756
MICHIGAN 517.786.4060
ILLINOIS 217.768.4408

SAFE AIR SYSTEMS
a Subsidiary of Breathing Air Systems

210 LABRADOR DR.
RANDELMAN, NC 27317

WWW.BREATHINGAIR.COM

THE NATION'S LARGEST DISTRIBUTORS OF BAUER COMPRESSORS

Quote

Date	03/23/2023
Quote #	QUO-FL1562
Customer ID	210044-65
Expires	05/22/2023
Terms	
Shipping Method	LTL Motor Freight
FOB	
Est Delivery Time	

Breathing Air Systems
5800 SW 25th Street
Unit 200
Ocala FL 34474
United States

Requested By: Gary Daly
Title:
Email: Gdaly@coj.net
Phone: (904) 334-9967

Bill To
Jacksonville Fire Dept HQ
515 Julia St
Jacksonville FL 32202
United States

Ship To
David Tucker
JACKSONVILLE FD #75
2630 Firestone Rd
Jacksonville FL 32210
United States

Sales Rep: Delta L Bradshaw
Sales Rep Email: dbradshaw@breathingair.com
Sales Rep Phone: (352) 999-1972

A 3% CREDIT CREDIT CARD CONVENIENCE FEE WILL BE ADDED TO ALL ORDERS AT TIME OF FULFILLMENT FOR ALL CREDIT CARD TRANSACTIONS EXCEEDING $1,200.00. A WIRE FEE OF $45.00 WILL BE ADDED TO ALL ORDERS PAID BY WIRE.

NOTE: Our quotes do not include the offloading, uncrating, or placement of compressors or fill stations. Customers are responsible for the wiring to or into an electrical compressor and to the electrical supply. Warranty is as proposed.

Item	Quantity	Description	Rate	Amount	Tax Rate
		System quote for Fire Station #75			
UN4-13H-E1	1	Bauer Unitized Air System 6000 psi, 13.0 cfm. charging rate. 67,000 cu ft purification system with SECURUS electronic cartridge monitor. Includes a three position NFPA compliant fill station, Control panel with lexan laminate fill schematic, two ASME storage cylinders, automatic condensate drain system and PLC controller with smart pad operator interface console. Entire electrical assembly is UL LISTED. All in an attractive sound attenuating enclosure. Single phase electric.	75,131.70	75,131.70	
UN4/RF/REL-9	1	Remote fill hose with 100 ft. hose reel. Includes adjustable regulator - gauge and isolation valve added to a UN4 compressor.	4,275.60	4,275.60	
GT/CO/III	1	Electric CO Monitor Complete With Calibration Kit Wired For Alarm And Shutdown. (Calibration Gas Included)	4,960.20	4,960.20	
CYL-9/6K	2	Cylinder - ASME 6000 psi. with relief valve added to compressor.	4,485.60	8,971.20	
SLP-HP-WITH START-UP	1	Single High Pressure Air Test Kit to be taken at time of start-up by Breathing Air Service Technician.	105.00	105.00	
Equipment	8	Bauer Equipment Start-Up	135.00	1,080.00	

Can Fax 4.5.2023

BREATHING AIR SYSTEMS
8855 E BROAD ST
REYNOLDSBURG, OH 43068

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OHIO - CORP HQ 614.864.1235
INDIANA/KENTUCKY 614.986.1025
NORTH CAROLINA 336.674.0749
PENNSYLVANIA 412.564.5756
FLORIDA 352.629.7712
MICHIGAN 517.786.4060
TENNESSEE 423.634.3184
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RANDELMAN, NC 27317

WWW.BREATHINGAIR.COM
THE NATION'S LARGEST DISTRIBUTORS OF BAUER COMPRESSORS

Quote

Breathing Air Systems
5800 SW 25th Street
Unit 200
Ocala FL 34474
United States

Date	03/23/2023
Quote #	QUO-FL1562
Customer ID	210044-65

Item	Quantity	Description	Rate	Amount	Tax Rate
Start-Up					

Subtotal	94,523.70
Shipping Cost (LTL Motor Freight)	3,500.00
Total	$98,023.70

PAYMENT TERMS: INVOICES ARE SUBJECT TO LATE CHARGES AT THE RATE OF 1.5% PER MONTH (ANNUAL 18%).

ALL PARTS RETURNS OR EXCHANGES MUST BE COMPLETED WITHIN 45 DAYS FROM INVOICE DATE. ALL RETURNS REQUIRE A RETURN MERCHANDISE AUTHORIZATION. ALL RETURNS ARE SUBJECT TO A 15% RESTOCKING FEE.

SHIPPING CHARGES WILL BE ADDED WHEN ORDERS ARE FULFILLED.

NOTE: PAYMENTS BY CREDIT CARD WILL INCUR A CONVENIENCE FEE TOTALING 3.0% OF THE INVOICE TOTAL ON ALL TRANSACTIONS EXCEEDING $1,200.00.

Quote Approved By: _____ (Print Name)

Approved By Signature: _____

Approved Date: _____

JFRD FINANCE

C 127001

P 010104

O FRCP Five St. Capital

E 565050

T 2

A 32124-381910

AEL: _____

Delivery: _____

NLT: _____

Date: 4/10/23

BAUER COMPRESSORS

Quality. Our DNA

October 11, 2022

Jacksonville Fire Headquarters
Attn. David Tucker
335 South Ellis Road
Jacksonville FL 32254
Ref. Authorization Letter

Good Morning Mr. Tucker,

Please accept this letter as written confirmation that Breathing Air Systems, a division of Sub Aquatics, Inc. (5800 SW 25th Street, Unit 200 FL 34474, 352-629-7712 / 8855 E. Broad Street, Reynoldsburg OH 43068, 800-937-2479) is the authorized Bauer Sales and Service Distributor for the Municipal Fire Market in the State of Florida for the area including the City of Jacksonville.

This authorization pertains to sales and service of Bauer Compressors and Accessories for the Municipal Fire Market as well as the Breathing Air Market in general. Breathing Air Systems is able to offer not only sales; but in-state service as well in the form of installation, start-up & training, maintenance contracts and other types of after-sales service. In addition Breathing Air Systems is a source for Genuine Bauer Replacement Parts and Consumables.

Breathing Air Systems has Bauer Authorized Factory Trained Technicians on staff to assist with any service related situation. I am certain you will find the staff at Breathing Air Systems not only extremely capable and knowledgeable but also eager to be of assistance.

This appointment is valid thru close of business day October 31, 2023.

If I may be of further assistance, please let me know.

With Very Best Regards,

BAUER COMPRESSORS, INC.

George R Hoppe, Jr.
Regional Sales Manager, Breathing Air Products