SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE: 06/06/2018**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the award from July 7, 2020 to date of award.

Recommend approval to utilize the second and final of two (2) renewal options for the below vendors for a total estimated annual expenditure not to exceed $267,061.39. Bound Tree Medical is requesting an increase to their current rates for eight items. All other rates, terms and conditions remain the same. Period of service is from date of award through July 6, 2021. Total revised award amount not to exceed $842,856.89.

QuadMed, Inc. – Groups 2 & 6	$123,084.40
Bound Tree Medical – Groups 1, 3, 8 & 10	$143,976.99

Recommend not to renew Henry Schein, Inc. for Groups 5 and 7, at this time.

Funding for this award to be encumbered by account 00111.125004.552170.000000.00000000.00000.0000000, to be executed by purchase order releases.

Attachments: Recommendation Memo, Vendor Letters, Tabulation Sheet (Groups 3 and 8), Previous Awards

Analyst: _____
TARYN MANSER

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

August 4, 2020

TO: Gregory Pease/Procurement Chief

FROM: David Castleman, Division Chief/Rescue

RE: **BID SC-0484-18 MEDICAL UNIT SUPPLIES FOR FIRE RESCUE**

We are electing to take the final year renewal option for the contract period of July 7, 2020 through July 6, 2021 on Bid SC-0484-18 Medical Unit Supplies for Fire Rescue. The agreement letters from the vendors to honor pricing for the contract period are attached.

Group 1—Bound Tree Medical has agreed to hold all pricing. All original terms and conditions apply.

Group 1 Total: $6071.00

Group 2—Quadmed, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 2 Total: $18,448.40

Group 3—Bound Tree Medical has agreed to hold all pricing with the exception of Item 7. See attached price increase request. Recommend approval of the increase. See new group total below. All other original terms and conditions apply.

Group 3 Total: $23,595.99

Group 4—Not awarded at this time.

Group 5—We are electing not to renew Group 5 at this time.

Group 6—Quadmed, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 6 Total: $104,636.00

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.3473 | Fax: 904.630.0478 | jfrd@coj.net

Group 7—We are electing not to renew Group 7 at this time.

Group 8—Bound Tree Medical has agreed to hold all pricing with the exception of Items 2, 7, 12, 14, 15, 23 and 27. See attached price increase requests. Recommend approval of all increases. See new group total below. All other original terms and conditions apply.

Group 8 Total: $63,752.00

Group 9—Not awarded at this time.

Group 10—Bound Tree Medical has agreed to hold all pricing. All original terms and conditions apply.

Group 10 Total: $50,558.00

Total Award: $267,061.39

Funding Code: 00111.125004.552170.000000.00000000.00000

If you have any questions, please let me know.

DSC/tjh/af

QuadMed, Inc.
Emergency Medical Products

June 17, 2020

Jacksonville Fire Rescue
RE: Renewal

QuadMed would like to renew Bid SC-0484-18 Medical Unit Supplies Groups 2 and 6 for an additional year covering the period 7/07/2020 thru 7/06/2021. All terms and conditions will remain the same. At this time, QuadMed has reviewed pricing and no lower pricing can be offered.

If you need further information, please call me at 880-2323.

Sincerely,

Marley Price
QuadMed, Inc.

TITLE: MEDICAL UNIT SUPPLIES FOR FIRE RESCUE BID NO: SC-0484-18 OPEN DATE: JUNE 6, 2018 BUYER: MARLEEN DORAN NO. INVITED (9) NO RECEIVED (9) NO BIDS (0) RECORDER BY: R. BARNETT			BOUND TREE MEDICAL, LLC		BOUND TREE MEDICAL, LLC Revised pricing for final renewal	
Item #	Descriptions	Estimated Usage	Unit Cost	Extended Cost	Unit Cost	Extended Cost
Group 3 Miscellaneous Airway Equipment						
1	Nasal Cannula, Adult	20,000	$0.25	$5,000.00		
2	Nasal Cannula, Pediatric	500	$0.44	$220.00		
3	Nebulizer (with Mask), Adult	5000	$1.30	$6,500.00		
4	Nebulizer, T-bar, Adult	30	$39.43	$1,182.90		
5	Mask, O2, Adult	13000	$0.75	$9,750.00		
6	Mask, O2, Pediatric	700	$0.91	$637.00		
7	Mask, O2, Infant	300	$0.83	$249.00	$0.84	$252.00
	GROUP 3 TOTAL		$23,538.90			
Group 8 Miscellaneous Items						
1	Alcohol Preps, Large 200/Box	2000	$2.80	$5,600.00		
2	Burn Gel Dressing, 4" x 4"	1000	$4.05	$4,050.00	$4.47	$4,470.00
3	Cold Pack	2000	$0.48	$960.00		
4	Fluid Shield and Visor, Each	500	$0.87	$435.00		
5	Gauze Roller, 4", Non-Sterile	1000	$1.38	$1,380.00		
6	Gauze Pad, 8" x 10", Sterile	800	$0.13	$101.60		
7	Hand Sanitizer, Purell	1800	$3.30	$5,940.00	$3.66	$6,588.00
8	Hepa Mask	800	$7.62	$6,096.00		
9	KY Jelly, Packets, Lubricant, 3gm Packet, 144/Box	20	$5.76	$115.20		
10	Drug Locks, Disposable, Cynch-Lok	6000	$0.17	$1,011.00		
11	OB Kit, Sterile	300	$4.73	$1,419.00		
12	Peroxide, 16 oz. Bottle	1500	$0.58	$870.00	$0.70	$1,050.00
13	Prep Razors	1000	$0.31	$306.00		
14	Red Bio-Hazard Bags, 25" x 34", Large	5000	$0.13	$650.00	$0.14	$700.00
15	Red Bio-Hazard Bags, 23" x 23", Small	10000	$0.10	$1,004.00	$0.16	$1,600.00
16	Sharps Container, 1 Quart	2000	$1.27	$2,540.00		
17	Restraint, Disposable Limb, Pair	500	$3.19	$1,595.00		
18	Sting Kill Swabs, 10/Box	150	$2.86	$429.00		
19	Small Bore, 3-way stopcock w/swivel male Leur lock	400	$0.65	$260.00		
20	Tape, 1" x 10 yards, Transpore, 12/Box	400	$10.20	$4,080.00		
21	Tape, 2" x 10 yards, Durapore, 6/Box	400	$9.48	$3,792.00		
22	Tourniquet, Powder Free, 1" x 18", 10/PKG	1000	$0.70	$700.00		
23	Trauma Dressing, 12" x 30"	1000	$0.73	$730.00	$0.75	$750.00
24	Trauma Scissors	500	$0.66	$330.00		
25	Triangular Bandage	900	$0.19	$171.00		
26	Vaseline Gauze, 3" x 18", 12/Box	120	$8.28	$993.60		
27	Vomit Bags, Bio-hoop, 12/Pkg	1500	$11.76	$17,640.00	$11.87	$17,805.00
	GROUP 8 TOTAL		$63,198.40			

Bound Tree
Your Partner In EMS
5000 Tuttle Crossing Blvd Dublin, OH 43016 614.760.5000 www.boundtree.com

July 1, 2020

City of Jacksonville
Procurement Division
214 N. Hogan Street, Suite 105
Jacksonville, FL 32202

RE: City of Jacksonville Medical Unit Supplies Bid SC-0484-18, Renewal 2

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for the renewal period of July 7, 2020 through July 6, 2021. Prior to the renewal going into effect, it is vital to discuss price increases.

We have received notification of price increases from multiple manufactures that recently took effect. These were nationwide increases, not just increases for Bound Tree. There are multiple items on the contract effected by these increases. We are writing to request that our contract prices be amended to reflect the manufacturer increases. The increases being requested here totals less than a 1% increase based on trailing twelve month spend which is less than the industry CPI.

Please let me know on or before July 7, 2020 if this request is approved or not approved. No changes in pricing will occur on the bid without your approval. Please review the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove such product off the contract during the applied renewal period of July 7, 2020 through July 6, 2021.

If you have any questions regarding this renewal, our contact information is below.

Sincerely,

Shawn Murphy
Account Manager
478.213.4783
Shawn.Murphy@boundtree.com

Chad Truini
Senior Pricing Analyst, Bids & Contracts
800.533.0523 x 5235
Chad.Truini@boundtree.com

Item List for City of Jacksonville Medical Unit Supplies SC-0484-18 Renewal 2 (SEE)

Vendor Name	Item ID	Item Description	U.O.M	Current Price	% Change	New Price
AMBU	477-KLTSD424EA	Supraglottic Airway Tube Only, KING LTS-D, Size 4, Red, Adult 5-6 ft, w/Suction Port 10ea/cs	EA	$ 25.82		$ 25.82
AMBU	477-KLTSD425EA	Supraglottic Airway Tube Only, KING LTS-D, Size 5, Purple, Adult over 6 ft, w/Suction Port 10ea/cs	EA	$ 25.82		$ 25.82
AMBU	477-KLTSD423EA	Supraglottic Airway Tube Only, KING LTS-D, Size 3, Yellow, Adult 4-5 ft, w/Suction Port 10ea/cs	EA	$ 25.82		$ 25.82
ALLIED HEALTHCARE PRODUCTS INC	414060	MASK PARTIAL NON-REBREATHER ONE SAFETY VENT OPEN ADULT 50/CS	EA	$ 0.75		$ 0.75
ALLIED HEALTHCARE PRODUCTS INC	5380	O2 nebulizer, LSP 64085, adult, mask w/tubing 50ea/cs	EA	$ 1.30		$ 1.30
ALLIED HEALTHCARE PRODUCTS INC	A57114	NASAL CANNULA ADULT WITH 7 FT OXYGEN SUPPLY TUBING LF 50/CS	EA	$ 0.25		$ 0.25
ALLIED HEALTHCARE PRODUCTS INC	61399	HANDHELD NEBULIZER/AERO MIST W/FLEX TUBING 50/CS	CS	$ 39.43		$ 39.43
ALLIED HEALTHCARE PRODUCTS INC	A03740	NASAL CANNULA WITH 7 FT TUBE PEDIATRIC 50/CS	EA	$ 0.44		$ 0.44
TELEFLEX LLC	416218	MASK MEDIUM CONCENTRATION INFANT 0-2 YEARS 50/BX 396218	EA	$ 0.83	1.35%	$ 0.84
AMBU	477-KLTSD420EA	Supraglottic Airway Tube Only, KING LTS-D, Size 0, Clear, Pedi less than 5kg, w/Suction Port 10ea/cs	EA	$ 29.57		$ 29.57
AMBU	477-KLTSD421EA	Supraglottic Airway Tube Only, KING LTS-D Size 1, White, Pediatric 5-10kg, w/Suction Port 10ea/cs	EA	$ 29.57		$ 29.57
AMBU	477-KLTSD4225EA	Supraglottic Airway Tube Only, KING LTS-D, Size 2.5, Orange, Pedi 25-35kg, w/Suction Port 10ea/cs	EA	$ 29.57		$ 29.57
AMBU	477-KLTSD422EA	Supraglottic Airway Tube Only, KING LTS-D, Size 2, Green, Pediatric 12-25kg, w/Suction Port 10ea/cs	EA	$ 29.57		$ 29.57
ALLIED HEALTHCARE PRODUCTS INC	5381	O2 mask, LSP 64092, medium concen., pediatric, w/tubing 50ea/cs	EA	$ 0.91		$ 0.91

Group 3. Item 7

Item List for City of Jacksonville Medical Unit Supplies SC-0484-18 Renewal 2 (CEMS)

Vendor Name	Item ID	Item Description	Unit	Current Price	% Change	New Price	
BURNFREE GLOBAL	711800	BURN DRESSING STERILE BURNFREE 4 IN X 4 IN 60/CS	EA	$ 4.05		$ 4.05	
MEDSOURCE INTERNATIONAL	1071-36713	Convenience Bag, The ZIP Bag, For Emesis, Urine, Infectious Waste Materials 12/pk 40pk/cs	PK	$ 11.76	0.95%	$ 11.87	Group 8, Item 27
MEDICAL SUPPLY SOLUTIONS, INC	151527	Tape, Surgical, Transpore, 1 in x 10 yd, Adhesive, Clear, Porous, Latex Free, 12/bx, 10bx/cs	BX	$ 10.20		$ 10.20	
MEDICAL SUPPLY SOLUTIONS, INC	J2622	Tape, Surgical, Durapore, 2 in x 10 yd, Adhesive, Latex Free, 6/bx 10bx/cs	BX	$ 9.48		$ 9.48	
MED PLUS SERVICES USA	12812	*NON-RETURNABLE* PURELL SANITIZER 8 OZ PUMP	EA	$ 3.30	10.80%	$ 3.66	Group 8, Item 7
CARDINAL HEALTH	298900	SHARPS CONTAINER STACK RED WITH CLEAR LID 1 QUART 6.25 IN H X 4.25 IN D X 4.5 IN	EA	$ 1.27	0.13%	$ 1.27	
MEDEGEN MEDICAL PRODUCTS	290116	BIOHAZARD BAG RED 7-10 GAL 23 X 23 1.2MIL 500/CS	EA	$ 0.10	57.50%	$ 0.16	Group 8, Item 15
WATER-JEL TECHNOLOGIES	710404	BURN DRESSING WATER-JEL 4 IN X 4 IN 60/CS	EA	$ 4.05	10.42%	$ 4.47	Group 8, Item 2
Anatomy Supply Partners	1841-14000	Curaplex Tourniquet 1" x 18", Blue, Rolled, Latex-Free 250/BG 2BG/CS	BG	$ 16.50		$ 16.50	
POSEY PRODUCTS LLC	705-2510	Limb holder, economy, 13 in. L x 3 in. W, 53 in. strap length, 4-12 in. circumference	PR	$ 3.19		$ 3.19	
DYNAREX CORPORATION	279-3104BG	Stretch gauze bandage, non-sterile, 4 in., self adhering and conforming 12/bx 8bx/cs	BX	$ 1.38		$ 1.38	
Tempo Medical - Curaplex	1431-77000	Curaplex Cold Pack - Large - 7in x 7.5in 1/EA 50EA/CS	EA	$ 0.48		$ 0.48	
MOTION MEDICAL	540-1721EA	OB kit, plastic bag, gloves, underpad, clamps, towels, scalpel, pad, etc	EA	$ 4.73		$ 4.73	
MEDLINE INDUSTRIES, INC.	600629	*NON-RETURNABLE* HYDROGEN PEROXIDE 3% 16 OZ 12EA/BX	EA	$ 0.58	20.65%	$ 0.70	Group 8, Item 12
MEDICAL SUPPLY SOLUTIONS, INC	023124	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE ROBERTAZZI STYLE 24 FRENCH 10/BX	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023126	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE ROBERTAZZI STYLE 26 FRENCH 10/BX	EA	$ 1.74		$ 1.74	
ARAMSCO, INC	803-8233	*NON-RETURNABLE* Respirator mask, 3M, N100, Hepa, Industrial half mask	EA	$ 7.62		$ 7.62	
MEDSOURCE INTERNATIONAL - IMPORT	16353	Curaplex Multi-Trauma Dressing, 12 in x 30 in, Sterile, 50ea/cs	EA	$ 0.73	2.86%	$ 0.75	Group 8, Item 23
MEDICAL SUPPLY SOLUTIONS, INC	023328	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 28 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
HEALTHMARK INDUSTRIES CO	762466	LOCK TAMPER EVIDENT SEAL WHITENUMBERED CYNCH-LOK 100/PK	PK	$ 16.85		$ 16.85	
MEDLINE INDUSTRIES, INC.	290037	BIOHAZARD BAG LATEX FREE RED 14 MICRONS THICK 33 GALLON 31 IN X 43 IN 25/RL 250/CS	EA	$ 0.13	10.83%	$ 0.14	Group 8, Item 14
DYNAREX CORPORATION	540047	PREPARATION RAZORS 50/BX 5BX/CS GALLANT 4251 (250EA/CS)	EA	$ 0.31	0.36%	$ 0.31	
CARDINAL HEALTH	150061KL	GAUZE PETROLATUM SINGLES 3 IN X 18 IN VASELINE 414600 1/EA 72EA/CS	EA	$ 0.69		$ 0.69	
DYNAREX CORPORATION	728932	SHEARS EMT BANDAGE 7.5IN BLACK 1/EA 200EA/CS	EA	$ 0.66		$ 0.66	
MEDICAL SUPPLY SOLUTIONS, INC	023330	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 30 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023132	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE ROBERTAZZI STYLE 32 FRENCH 10/BX	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023120	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE ROBERTAZZI STYLE 20 FRENCH 10/BX	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023312	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 12 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023314	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 14 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023318	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 18 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023322	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 22 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
MEDICAL SUPPLY SOLUTIONS, INC	023334	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 34 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
O&M Halyard, Inc	29080	*NON-RETURNABLE* Mask, Procedure, FluidShield, w/SplashGuard Visor, Orange 25/bx 4bx/cs	BX	$ 21.75		$ 21.75	
DYNAREX CORPORATION	279-1407	Sting and bite swab, Medicaine, 6cc ampule 10/bx	BX	$ 2.86		$ 2.86	
MEDICAL SUPPLY SOLUTIONS, INC	023316	NASOPHARYNGEAL AIRWAY - NPA - LATEX FREE PVC 16 FRENCH 10/BX RUSCH	EA	$ 1.74		$ 1.74	
DYNAREX CORPORATION	279-3503EA	Dressing, Abdominal, Combine Pad, Sterile, 8 in x 10 in 24ea/tr 15tr/cs	EA	$ 0.13	1.54%	$ 0.13	
B. BRAUN MEDICAL, INC	1811-03456	Stopcock, 3-way, w/2 Female Luer Lock Syringe Attachment, 1 Male Spin-Lock Connector 100ea/cs	EA	$ 0.65		$ 0.65	
MED-TECH RESOURCES INC	1124-32400	Curaplex Triangular Bandage, Muslin 12/pk 20pk/cs 40 in x 40 in x 56 in	PK	$ 2.29		$ 2.29	
SUN MED	792-1-1508-99EA	Berman airway, 100 mm, size 5, large adult, red, disposable, individually packaged 10ea/pk	EA	$ 0.17		$ 0.17	
DUKAL CORP.	1330-86100	MFG B/O Curaplex Alcohol Prep Pad, Large, Sterile 100/BX 10BX/CS	BX	$ 1.40		$ 1.40	
DYNAREX CORPORATION	14903	*SEE NOTES* *KIO* lubricating jelly, 2.7 gram foil pack, Dyna-Lube 144/bx 12bx/cs *SEE NOTES*	EA	$ 0.04		$ 0.04	
MOTION MEDICAL	540-1702EA	OB kit, bagged, incl gloves, underpad, clamps, towelettes, #22 scalpel, OB pad, 4x4 sponges, towels	EA	$ 4.73		$ 4.73	
SUN MED	792-1-1508-11EA	Berman airway, 110 mm, size 6, x-large adult, orange, disposable, individually packaged 10ea/bx	EA	$ 0.17		$ 0.17	
SUN MED	792-1-1508-40EA	Berman airway, 40 mm, size 00, newborn, pink, disposable, individually packaged 10ea/pk	EA	$ 0.17		$ 0.17	
SUN MED	792-1-1508-60EA	Berman airway, 60 mm, size 1, small child, black, disposable, individually packaged 10ea/pk	EA	$ 0.17		$ 0.17	
SUN MED	792-1-1508-80EA	Berman airway, 80 mm, size 3, small adult, green, disposable, individually packaged 10ea/pk	EA	$ 0.17		$ 0.17	
SUN MED	792-1-1508-90EA	Berman airway, 90 mm, size 4, medium adult, yellow, disposable, individually packaged 10ea/pk	EA	$ 0.17		$ 0.17	
HEALTHMARK INDUSTRIES CO	H0446	Tamper Evident Seal, Cynch-Lok, Red, Numbered, 5 in 100/bg	BG	$ 16.85		$ 16.85	

Discontinued Items to Remove

Vendor Name	Item ID	Item Description	Unit	Price
QMED CORPORATION	F0108	*DC-NO SUB * BAG INFECTIOUS WASTE RED 25 IN X 34 IN 250EA/CS	EA	$ 0.13
O&M Halyard, Inc	11402	*DC-USE 1431-77000 * Instant Cold Pack, Large, 6.25 in x 8.5 in 24/cs HAZMAT	CS	$ 11.52
SUN MED	13364	*DC-NO SUB * airway, nasopharyngeal, Sunmed, with 15mm connector, no ltx, 20 Fr 10ea/bx	EA	$ 1.74
SUN MED	13365	*DC-NO SUB * airway, nasopharyngeal, Sunmed, with 15mm connector, no ltx, 24 Fr 10ea/bx	EA	$ 1.74
SUN MED	13366	*DC* airway, nasopharyngeal, Sunmed, with 15mm connector, no ltx, 28 Fr 10ea/bx	EA	$ 1.74
SUN MED	13367	*DC-NO SUB * airway, nasopharyngeal, Sunmed, with 15mm connector, no ltx, 32 Fr 10ea/bx	EA	$ 1.74
SUN MED	13368	*DC-NO SUB * airway, nasopharyngeal, Sunmed, with 15mm connector, no ltx, 36 Fr 10ea/bx	EA	$ 1.74

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE: 06/06/2018**

Vendor Name change

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to change the vendor name from Concordance Healthcare Solutions to Bound Tree Medical, LLC for the assumption of the City contract for Groups 1 and 8, with no change to the current pricing or terms and conditions for the period ending July 6, 2020.

Total estimated annual expenditure not-to-exceed amount remains the same at $575,795.50.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Letter, Previous Awards

Analyst: _____ TARYN MANSER

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7/18/19

_____ OTHER: _____

_____

_____

ACTION OF AWARDING AUTHORITY DATE 7/19/19

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE:** 06/06/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

First Renewal

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to utilize the first of two (2) renewal options for the below vendors for a total estimated annual expenditure not to exceed $287,190.30. Bound Tree Medical is requesting a 1.10% increase to their current rates. All other rates, terms and conditions remain the same. Period of service is from July 7, 2019 through July 6, 2020. Total revised award amount not to exceed $575,795.50.

Concordance Healthcare Solutions, LLC - Groups 1 & 8	$ 69,269.40
QuadMed, Inc. – Groups 2 & 6	$123,084.40
Bound Tree Medical – Groups 3 & 10	$ 74,084.00
Henry Schein, Inc. – Groups 5 & 7	$ 20,752.50

Recommend not to renew Nashville Medical & EMS Products, Inc. for Group 4 at this time.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Letters, Tabulation Sheets (Groups 3 and 10), Previous Awards

Analyst: TARYN MANSER **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 6/27/19

Teresa R. Eichar

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/27/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE:** 06/06/2018

Vendor name change

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to change the vendor name from Southeastern Emergency Equipment to Bound Tree Medical, LLC for the assumption of the City contract for Groups 3 and 10, with no change to the current pricing or terms and conditions for the period ending July 6, 2019.

Total estimated annual expenditure not-to-exceed amount remains the same at $282,208.20.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Vendor Letter, Previous Award

Analyst: TARYN MANSER

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 3/07/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/07/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 OPEN DATE: 06/06/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 NUMBER OF BIDS RECEIVED: 9 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject HillUSA-Group 7 for failure to provide all unit pricing.

Recommend approval of award to Henry Schein, Inc. – Group 7; Total $ 6,397.00. Revised award amount to Henry Schein, Inc. $20,752.50. Revised total award $288,605.20.

Groups one (1) through six (6) and Groups eight (8) and ten (10) were previously awarded on 7/7/2018.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Rejection Letter; Tabulation Sheet; Terms and Conditions; Previous Award.

Analyst: MARLEEN DORAN RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7/12/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 7/17/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 OPEN DATE: 06/06/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 NUMBER OF BIDS RECEIVED: 9 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the following vendors by Group for failure to provide unit pricing as requested on the bid form: NAO Global Health, LLC-Group 5, Taylors Pharmacy-Group 5, HillUSA-Group 6, Nashville Medical & EMS Products, Inc.-Group 8.

Recommend approval of award to the following vendors as the lowest responsive, responsible bidders. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. Total estimated annual expenditure not-to-exceed $282,208.20.

Concordance Healthcare Solutions, LLC- Groups 1 & 8	Total $ 69,269.40
Quadmed, Inc. – Groups 2 & 6	Total $123,084.40
Southeastern Emergency Equipment – Groups 3 & 10	Total $ 73,346.00
Nashville Medical & EMS Products, Inc. – Group 4	Total $ 2,152.90
Henry Schein, Inc. – Groups 5	Total $ 14,355.50

Group seven (7) will not be awarded at this time.
Group nine (9) will not be awarded. This item is on a previous bid package.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Tabulation Sheet; Terms and Conditions

Analyst: MARLEEN DORAN RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 7/5/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 7/7/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05