

SUBJECT: SOLID WASTE TRANSFER STATION(S)

BID # ESC-0625-19

OPEN DATE: 2019-09-25

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
EVALUATED BID

AGENCY: SOLID WASTE DIVISION

BASIS OF AWARD: HIGHEST SCORE BASED ON EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 6 NUMBER RECEIVED: 1 OTHER: 2

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Subject bid was previously shortlisted to the highest and only respondent and approved on 11/7/19 to Waste Pro of Florida, Inc.

Recommend approval of award for final negotiations with Waste Pro of Florida, Inc., with a contract start date set as the date when the facility begins to accept the City of Jacksonville residential curbside solid waste for a base period of fifteen (15) years with two (2) five (5) year renewal options with a starting price of \$58.90 per ton of solid waste that includes the tipping fee and embedded host fee. The negotiated operational costs include a fixed rate increase of \$2.50 per ton every three-year period of operation after contract start date up to the first renewal year option in contract year fifteen (15) and would be (\$2.50 per ton fixed rate increase) extended every three years for each of the five (5) year renewal options.

ATTACHMENTS: Recommendation Memo, Negotiated Terms Sheet, Section 2.6, Previous Award

BUYER Marilyn Laidler
MARILYN LAIDLER

RESPECTFULLY SUBMITTED Gregory Pease
GREGORY PEASE CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Will Williams, Chief, Solid Waste Division/ Jeff S. Foster, P.G., PW Environmental Engineering Manager

**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE**

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____
OTHER _____

ACTION OF AWARDING AUTHORITY _____ DATE _____

APPROVED _____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____



ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
(904) 255-7500
www.coj.net

November 16, 2020

TO: Greg Pease, Chief, Procurement Division

THRU: John Pappas, P.E., Director, Department of Public Works

FROM: Jeffrey S. Foster, P.G., PW Environmental Engineering Manager
Will Williams, Chief, Solid Waste Division

SUBJECT: Request for Proposal Solid Waste Transfer Station(s)
Bid No. ESC-0625-19
Bid Date: September 25, 2019

The Solid Waste Division has completed the negotiation process for operational costs of the solid waste transfer station with Waste Pro of Florida, Inc. and recommends award of the contract for the operation of the Solid Waste Transfer Station for a base period of fifteen (15) years with two (2) five (5) year renewal options. The contract start date will be the date the solid waste transfer station starts accepting waste from the City of Jacksonville's residential sub-contract haulers. The negotiated operational costs include a fixed rate increase of \$2.50 per ton every three year period of operation after contract start date up to the first renewal year option in contract year fifteen (15) and would be (\$2.50 per ton fixed rate increase) extended every three years for each of the five (5) year renewal options. The negotiated costs per ton are shown below:

Life of Contract	Fiscal Year	\$2.50 Increase
0	FY 21/22	\$58.90
3	FY 24/25	\$61.40
6	FY 27/28	\$63.90
9	FY 30/31	\$66.40
12	FY 33/34	\$68.90
15*	FY 36/37	\$71.40
18	FY 39/40	\$73.90
21	FY 42/43	\$76.40
24	FY 45/46	\$78.90

* COJ option to extend contract at year end

Request for Proposal Solid Waste Transfer Station(s)

Bid No. ESC-0625-19

Bid Date: September 25, 2019

November 16, 2020

Page 2 of 2

Therefore, the Solid Waste Division recommends approval of the award of ESC-0625-19 to Waste Pro of Florida, Inc. with a contract start date set as the date when the facility begins to accept the City of Jacksonville residential curbside solid waste for a base period of fifteen (15) years with two (2) five (5) year renewal options with a starting price of \$58.90 per ton of solid waste that includes the tipping fee and embedded host fee. Once the vendor determines the start date for the operation of the facility, the City will budget the required funding based on expected tonnage to be received by the vendor in account number:

43101.157009.534070.000000.00000000.00000.0000000 (PWSW441DO-03407 Disposal Operations Contractual Services).

The RFP was issued in accordance with Section 380.107 of the City of Jacksonville Ordinance Code ("Ordinance Code"). Except where inconsistent with Chapters 380 and 386 of the Ordinance Code, the terms of the RFP shall be incorporated into the contract and remain unchanged. Pursuant to Sections 386.202 and 380.107 of the Ordinance Code, the Public Works Director is authorized to negotiate service agreements and present the recommended proposal, application for certificate of public convenience and necessity, director's designation, and recommended service agreements simultaneously to the City of Jacksonville, City Council ("City Council") for approval, denial, or modification. Accordingly, this Award and the negotiated terms set forth herein together with the RFP terms are expressly contingent upon and subject to the approval of City Council.

Please advise when this item will be placed on the agenda so a representative can be present. If there are any questions please do not hesitate to contact me at this office.

CC: Dina Riddle, DPW
Robert Campbell, DPW
Nickii Brookins, SWD

JSF/jf

Attachments

**City of Jacksonville & Waste Pro of Florida
Waste Transfer Station (WTS)**

Post RFP Terms – Joint Negotiations proposed to be included in the final agreement.

Original RFP & Waste Pro proposal shown below in **bold**. Negotiated contract terms in *italics*:

Tipping Fee:

\$69.00/Ton to process transport and dispose ALL COJ Delivered Solid Waste to the WTS.

Revised Negotiated Proposal \$58.90/Ton to process transport and dispose all COJ Delivered Class One Solid Waste to the WTS.

Revised Negotiated Proposal \$45.46/Ton to process transport and dispose all COJ Delivered Yard Trash to the WTS.

Review of Rates, Contract Fees:

Annual CPI increase and Rate Review Process.

Revised Negotiated Proposal \$2.50/Ton Fixed Increase every 3 Years with no Rate review process.

Revised Negotiated Proposal – This fixed rate increase shall also apply to any contract extension options which may be granted.

Contract Termination:

City reserves the right to terminate the Contract at any time and for any reason by giving written notice to Contractor.

Revised Negotiated Proposal – The initial 15-year contract shall not terminate without cause.

Contract Extensions:

Term - 15-year initial contract with (2) 5-year renewal options at the City's discretion.

Revised Negotiated Proposal – The City shall not unnecessarily deny or withhold allowing the contract extension options, provided that Waste Pro has satisfactorily performed during the life of the initial 15-year contract period.

Fuel, Tipping Fee, Disposal Location and Government Fee Considerations:

The RFP did not address uncontrollable fee increases.

Waste Pro and the City agree to include a mechanism to pass on any fuel increase or/and increased fees that are uncontrollable; however, concerning the Fuel Costs, COJ reserves the option for COJ to purchase and provide the WTS fuel separately and appropriately adjust the Waste Pro unit cost.

- 2) Three (3) hard copies of the entire Response.
- 3) Six (6) digital scanned copies (in pdf format) of entire Response, on a separate CD-ROM or flash drive. Large files may be scanned as several separate PDF files.
- 4) One (1) REDACTED scanned copy of the Response (if necessary pursuant to Section 2.12). This copy should be marked "Confidential - Trade Secret" or something comparable to alert the reader of Contractor's claim of a public records exemption.

All copies are to be placed in a sealed package. The outside must be marked with (i) the RFP title and number, and (ii) Contractor's name, address, contact person, and telephone number.

It is the sole responsibility of each Contractor to assure all copies are EXACT duplicates of the original Response. Photocopies or CD copies will be used for the purpose of evaluating the Responses. Any information contained in the original Response which has not been transferred to the CDs or photocopies will NOT be considered. The original document will be used solely for official record keeping and auditing purposes.

2.5 Evaluation of Responses.

- A. City will determine the qualifications, interest and availability of Contractors by reviewing all Responses and, when deemed necessary in the sole discretion of City, by conducting formal interviews of selected Contractors.
- B. Before making an award, City reserves the right to seek clarifications, revisions, and information it deems necessary for the proper evaluation of Responses. Failure to provide any requested clarifications, revisions or information may result in rejection of the Response.
- C. City reserves the right to accept or reject any and all Responses, or separable portions thereof, and to waive any minor irregularity, technicality, or omission if City determines that doing so will serve City's best interests. City may reject any Response not submitted in the manner specified by the RFP.

2.6 Award of Contract.

- A. The process for contract award is set forth in Jacksonville Ordinance Code Sections 126.204. Generally, City will award the Contract to the responsible and responsive proposer whose Response is determined in writing to be the most advantageous to the City of Jacksonville, based solely on the relative importance assigned to price and of the criteria set forth in Attachment B. If an agreement cannot be reached with the highest ranked Contractor, City reserves the right to make an award to the next highest ranked Contractor or subsequent Contractor(s) until an agreement is reached.
- B. City may make an award within sixty (60) days after the date of the Responses are due, during which period the Responses shall remain firm and shall not be withdrawn. Any Response that expresses a shorter duration may, in City's sole discretion, be accepted or rejected. If award is not made within sixty (60) days, the Response shall remain firm until either the Contract is awarded or City receives from Contractor written notice that the Response is withdrawn. [Note: Withdrawal of a Response may be requested within 72 hours (excluding State holidays, Saturdays and Sundays) after the date and time Responses are due. City will not accept an amended Response after the date and time Responses are due.]
- C. Except as may otherwise be expressly set forth in the RFP, City intends to award one contract, but reserves the right to enter into a contract with multiple Contractors or to reject all Responses.

SUBJECT: SOLID WASTE TRANSFER STATION(S)

BID # ESC-0625-19

OPEN DATE: 2019-09-25

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
EVALUATED BID

AGENCY: SOLID WASTE DIVISION

BASIS OF AWARD: HIGHEST SCORE BASED ON EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 6 NUMBER RECEIVED: 1 OTHER: 2

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to enter into negotiations with Waste Pro of Florida, Inc. the only responder and highest ranking firm, for Solid Waste Transfer Station(s) to determine if awarding the project is in the best interest of the City.

1) Waste Pro of Florida, Inc. - 92.00

ATTACHMENTS: Recommendation Memo, Evaluation Matrix, Section 2.6

BUYER Marilyn Laidler
MARILYN LAIDLER

RESPECTFULLY SUBMITTED Gregory Pease
GREGORY PEASE CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Will Williams, Chief, Solid Waste Division/ Jeff S. Foster, P.G., PW Environmental Engineering Manager

**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE**

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 11-7-19

Jeff Williams _____ OTHER _____
Debra R. Eideen _____
John R. McCail _____
Gregory Pease _____

ACTION OF AWARDING AUTHORITY DATE 11/7/19

APPROVED ✓ BH DISAPPROVED: _____

OTHER: _____
SIGNATURE OF AUTHENTICATION Brian Hughes
Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02