

PUBLIC NOTICE
PSEC AGENDA
PROFESSIONAL SERVICES EVALUATION COMMITTEE MEETING
Thursday, June 30, 2022, 10:00 a.m.
Eighth Floor, Conference Room 851
Ed Ball Building, 214 N. Hogan Street
Jacksonville, FL 32202
[Join Teams Meeting](#)
[Teams Meeting](#)

Committee Members: Gregory Pease, Chairman
 Brennan Merrell, Treasury
 James McCain, Jr., OGC

Subcommittee Members	ITEM #	TITLE & ACTION	MOTION	CONTRA EXP	OUTCOME
Mary DiPerna Carolina Teran Ocasguera	P-12-22	Approval to Proceed with Evaluation of the Two (2) Proposals Received Medical ASO, Stop Loss and Pharmacy Services Employee Services Department	That the committee approves proceeding with evaluation of the two (2) proposals received in accordance with Section 126.302 (f) of the Procurement Code.		
Robin Smith Jill Enz	P-34-21	Subcommittee Report Professional Engineering Services for Willow Branch Canal Stabilization Department of Public Works/Engineering & Construction Management Division	It is the consensus of the committee that of the three (3) proposals received in response to the Request for Proposal (RFP) All were found to be responsive, interested, qualified, and available to provide the required services. The ranking of first, second and third, designates the order of qualification of these firms to perform the required service and alphabetically they are: 2) Baker Consulting & Engineering, Inc. 1) Haif Associates, Inc. 3) Woolpert, Inc. We recommend the above list is forwarded to the Mayor for final selection so that fee and contract negotiations may begin with <u>Haif Associates, Inc.</u> , the number one (1) ranked firm.		
Nikita Reed Melissa Long	P-03-22	Subcommittee Report NPDES Engineering and Permit Administration Services Department of Public Works/Engineering & Construction Management Division	It is the consensus of the committee that of the two (2) proposals received in response to the Request for Proposal (RFP) All were found to be responsive, interested, qualified, and available to provide the required services. The ranking of first and second designates the order of qualification of these firms to perform the required service and alphabetically they are: 1) England Thims & Miller, Inc. 2) Woolpert, Inc. We recommend the above list is forwarded to the Mayor for final selection so that fee and contract negotiations may begin with <u>England Thims & Miller, Inc.</u> , the number one (1) ranked firm.		
Robin Smith Steve Long	P-30-21	Subcommittee Report Professional Grant Writing Services Department of Public Works/Engineering & Construction Management Division	It is the consensus of the committee that of the six (6) proposals received in response to the Request for Proposal (RFP) All were found to be responsive, interested, qualified, and available to provide the required services. The ranking of first, second and third, designates the order of qualification of these firms to perform the required service and alphabetically they are: 3) Ernst & Young, LLP 3) Synergy Disaster Recovery, LLC 1) Wheeler Emergency Management Consulting 2) Woolpert, Inc. We recommend the above list is forwarded to the Mayor for final selection so that fee and contract negotiations may begin with <u>Wheeler Emergency Management Consulting</u> , the number one (1) ranked firm.		
Robin Smith Renee Hunter	P-17-20	Contract Amendment No. 1 Right-of-Way and Property Acquisition Services – Annual Contract Department of Public Works/Engineering & Construction Management Division	That Contract No. 70916-21, originally executed March 29, 2021, between the City of Jacksonville and HDR Engineering, Inc., for Right-of-Way and Property Acquisition Services-Annual Contract, be amended to increase the maximum indebtedness by \$1,000,000.00 to a new maximum of \$2,000,000.00. All other terms and conditions, shall remain the same.	04/28/23	

<p>Tom Ossi Elisabeth Brown</p>	<p>P-33-22 PB42</p>	<p>Piggyback State of Florida IT Contract No. 80101507-21-STC-1TSA Information Technology Staff Augmentation Services Finance and Administration Department/Information Technologies Division (ITD)</p>	<p>That the City of Jacksonville is authorized to enter into an agreement utilizing State Contract # 80101507-21-STC-1TSA for State of Florida IT Staff Augmentation Services per Purchasing Code 126.309/126-211 with various Contractors Identified in Attachment 'A' by: (i) Incorporating the attached Scope of Work & List of Contractors Identified as Exhibit 'A'; Fee summary Identified as Exhibit B; (ii) the period of services is from execution of Piggyback agreement to December 31, 2023, to coincide with the State Contract that is currently set to expire December 31, 2023; and (iii) provide a maximum indebtedness of \$3,175,000.00. All other terms and conditions are per the City's standard contract language.</p>
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Meeting Adjourned:

"The next PSEC meeting is scheduled to be held on Thursday, July 14, 2022."


EMPLOYEE SERVICES DEPARTMENT



MEMORANDUM

Date: June 22, 2022

To: Gregory Pease, Chairman
Professional Services Evaluation Committee

From: Mary DiPerna, Chief, Compensation and Benefits 
Carolina Teran-Oceguera, Manager, Compensation and Benefits
Employee Services Department

Subject: **Review of RFP Submittals for P-12-22 Medical ASO, Stop Loss and Pharmacy Services**

The Employee Services Department received only two (2) valid proposals for the RFP solicitation for the Medical ASO, Stop Loss and Pharmacy Services RFP (P-12-22).

Per Section 126.302(f) of the Procurement Code it:

"PSEC receives responses from less than three proposers, it shall resolicit proposals from proposers previously solicited and from additional persons, unless it determines, in writing, that no advantage would be obtained by resoliciting. Notwithstanding the number of responses received, PSEC may proceed to consider those proposers responding to the resolicitation or to the initial solicitation if it determines, in writing, that no advantage would be obtained by resoliciting."

Procurement e-mail Aetna, Humana, Cigna, and United Health to invite them to bid on the RFP and we extended the deadline to ensure everyone had a chance to respond.

The existing contract for services with Florida Blue expires on December 31, 2022 and there are no extension provisions in the existing contract beyond December 31st.

Considering the foregoing information, staff requests the process that should be followed to ensure the continued services of the Medical ASO, Stop Loss, and Pharmacy Services.



City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Engineering & Construction Management Division
214 N. Hogan Street, 10th Floor
Jacksonville, FL 32202
(904) 255-8762
www.coj.net

ONE CITY ONE JACKSONVILLE

June 21, 2022

TO: Gregory W. Pease, Chairman
Professional Services Evaluation Committee

THRU: John P. Pappas, P.E. *John P. Pappas*
Director

FROM: Robln G. Smith, P.E. *R. G. Smith*
Chief, Engineering and Construction Management

Jill En *Jill En*
Chief, Natural and Marine Resources

SUBJECT: P-34-21 Professional Engineering Services for Willow Branch Canal Stabilization

The subcommittee received three (3) proposals for evaluation for the subject project and found each to be responsive, interested, qualified, and available to provide the services required by the RFP.

The proposals were evaluated using the criteria outlined in the Purchasing Code as augmented by the RFP (see attached matrix).

Based on the above, the following firms listed alphabetically were determined to be the most qualified of those submitting proposals. The ranking of first, second, and third designates the order of qualification of these firms to perform the required services.

2. Baker Consulting & Engineering, Inc.
1. Half Associates, Inc.
3. Woolpert, Inc.

We recommend that the above list be forwarded to the Mayor for final selection.

JPP/lw

Attachment: Scoring Matrix

cc: Lori West, Engineering and Construction Management



City of Jacksonville, Florida

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ONE CITY ONE JACKSONVILLE

June 21, 2022

TO: Gregory W. Pease, Chairman
Professional Services Evaluation Committee

THRU: John P. Pappas, P.E. *John P. Pappas*
Director

FROM: Robin G. Smith, P.E. *R. Smith*
Chief, Engineering and Construction Management

Melissa M. Long, P.E. *Melissa M. Long*
Chief, Environmental Quality Division

Nikita Reed, P.E. *Nikita L. Reed*
Public Works Project Manager

SUBJECT: P-03-22 NPDES Engineering and Permit Administration Services

The subcommittee received two (2) proposals for evaluation for the subject project and found them to be responsive, interested, qualified and available to provide the services required by the RFP. A request was submitted to, and approved by, the Professional Services Evaluation Committee to allow grading of the two proposals.

Permission by PSEC was given to evaluate the proposal using the criteria outlined in the Purchasing Code as augmented by the RFP (see attached matrix).

Based on the above, the following firms listed alphabetically were determined to be the most qualified of those submitting proposals. The ranking of first and second designates the order of qualification of these firms to perform the required services.

1. England Thims & Miller, Inc.
2. Woolpert, Inc.

We recommend that the above list be forwarded to the Mayor for final selection.

JPP/lw

Attachment: Scoring Matrix

cc: Lori West, Engineering and Construction Management

Evaluation Matrix

EVALUATION SCALE

PROJECT NO. P-03-22

1-----20

QUALIFIED EXTREMELY QUALIFIED PROJECT TITLE: NPDES ENGINEERING & PERMIT ADMINISTRATION SERVICES

FIRM	COMPETENCE	CURRENT WORKLOAD	FINANCIAL RESPONSIBILITY	ABILITY TO OBSERVE COMPLIANCE WITH PLANS	PROFESSIONAL ACCOMPLISHMENTS RECORD	PROXIMITY TO PROJECT	Past & Present Demonstrated Commitment to Small & Minority Businesses & Contributions Toward A Diverse Market Place	ABILITY TO DESIGN AN APPROACH AND WORK PLAN	TIME & BUDGET	VOLUME OF CURRENT AND PRIOR WORK FOR USING AGENCIES	OVERALL
MAXIMUM POINTS	10	10	5	10	5	10	20	20	10	10	110
Woolpert, Inc.	10.00	7.50	5.00	8.00	4.75	1.00	13.00	16.00	9.50	10.00	84.75
England Thim & Miller, Inc.	10.00	10.00	5.00	9.50	4.50	10.00	14.00	20.00	9.50	1.00	93.50





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June 17, 2022

TO: Gregory W. Pease, Chairman
Professional Services Evaluation Committee

THRU: John P. Pappas, P.E. *John P. Pappas*
Director

FROM: Steven D. Long, Jr. P.E. *Steven D. Long, Jr.*
Director of Operations

Robin G. Smith, P.E. *R. G. Smith*
Chief, Engineering and Construction Management Division

SUBJECT: P-30-21 Professional Grant Writing and Management Services

The subcommittee received six (6) proposals for evaluation for the subject project. They were found to be responsive, interested, qualified and available to provide the services required by the RFP.

The proposals were evaluated using the criteria outlined in the Purchasing Code as augmented by the RFP (see attached matrix).

Based on the above, the following firms listed alphabetically were determined to be the most qualified of those submitting proposals. The ranking of first, second, and third designates the order of qualification of these firms to perform the required services.

3. Ernst & Young, LLP
3. Synergy Disaster Recovery, LLC
1. Wheeler Emergency Management Consulting
2. Woolpert, Inc.

We recommend that the above list be forwarded to the Mayor for final selection.

JPP/lw

Attachment: Scoring Matrix

cc: Lori West, Engineering and Construction Management

SP

Evaluation Matrix

PROJECT NO P-30-21

EVALUATION SCALE 1-----20

QUALIFIED EXTREMELY QUALIFIED PROFESSIONAL GRANT WRITING & MANAGEMENT SERVICES

FIRM	COMPETENCE	CURRENT WORKLOAD	FINANCIAL RESPONSIBILITY	ABILITY TO OBSERVE COMPLIANCE WITH PLANS	PROFESSIONAL ACCOMPLISHMENTS RECORD	Project Management	Past & Present Demonstrated Commitment to Small & Minority Businesses & Contributions Toward A Diverse Market Place	ABILITY TO DESIGN AN APPROACH AND WORK PLAN	TIME & BUDGET	VOLUME OF CURRENT AND PRIOR WORK FOR USING AGENCIES	OVERALL
MAXIMUM POINTS	10	10	10	10	10	5	0	20	10	0	85
Wheeler Emergency Mgmt Consulting ICATT Professional Services, Inc.	6.50	7.50	5.00	9.50	6.50	4.50	0.00	16.00	10.00	0.00	65.50
Synergy Disaster Recovery, LLC	2.50	3.50	2.00	2.63	2.00	2.00	0.00	4.50	1.00	0.00	20.13
ERNST & YOUNG, LLP	6.00	8.50	2.50	8.38	6.50	5.00	0.00	16.00	10.00	0.00	62.88
INNOVATIVE ENERGY MGMT. INC.	5.75	4.50	10.00	9.63	6.00	4.00	0.00	15.00	8.00	0.00	62.88
WOOLPERT, INC.	5.75	4.00	10.00	9.38	6.00	4.50	0.00	13.00	8.50	0.00	61.13
	5.75	4.00	10.00	11.63	7.00	4.00	0.00	14.00	8.00	0.00	64.38

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City of Jacksonville, Florida

Lenny Curry, Mayor

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ONE CITY. ONE JACKSONVILLE

June 16, 2022

TO: Gregory W. Pease, Chairman
Professional Services Evaluation Committee

THRU: John P. Pappas, P.E. *John P. Pappas*
Director

FROM: Robin G. Smith, P.E. *R. G. Smith*
Chief, Engineering and Construction Management

Renee H. Hunter *Renee Hunter*
Chief, Real Estate

SUBJECT: P-17-20 Right-of Way and Property Acquisition Services- Annual Contract
HDR Engineering, Inc. Contract 70916-21 Amendment 1

Contract 70916-21 established the limit of maximum indebtedness for all projects to be performed under the contract at \$1,000,000.00. Projects that have been assigned to date have almost reached that limit, and there are a number of additional projects that cannot be assigned until the upper limit is raised. There is no rate increase associated with this amendment. This agreement is under the Encouragement Plan.

Accordingly, this is to recommend that Contract 70916-21, originally executed March 29, 2021, between the City of Jacksonville and HDR Engineering, Inc. for Right-of Way and Property Acquisition Services- Annual Contract, be amended to increase the maximum indebtedness by \$1,000,000.00 to a new maximum of \$2,000,000.00. All other terms and conditions are as provided in the RFP and the City's standard contract language.

RGS/lw

cc: Lori A. West, Engineering Contract Specialist

LD

INFORMATION TECHNOLOGIES DIVISION



DATE: June 23, 2022
TO: Greg Pease, Chief of Procurement Division
THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO
FROM: Thomas Ossi, Technology Contract and Records Manager
RE: Piggyback State of Florida IT Staff Augmentation Contract No. 80101507-21-STC-ITSA

Kenneth E. Lathrop
Digitally signed by Kenneth E. Lathrop
Date: 2022.06.24 11:34:33 -04'00'

THOMAS OSSI
Digitally signed by THOMAS OSSI
Date: 2022.06.23 12:21:35 -04'00'

P-33-22 PB#2

The Information Technologies Division (ITD) requests approval to piggyback the State of Florida Contract No. 80101507-21-STC-ITSA for Information Technology Staff Augmentation Services. The State Contract was competitively procured by the Department of Management Services (DMS) via Request for Invitation to Bid Number 21-80101507-ITB for IT Staff Augmentation Services.

The State awarded 297 contractors on the State Contract. Each contractor submitted hourly pricing for the various IT services. The hourly rates for these services are divided into approximately 284 variants based on job title and experience level. The full listing of rates is posted at: https://www.dms.myflorida.com/business_operations/state_purchasing/state_contracts_and_agreements/state_term_contracts/information_technology_staff_augmentation_services2

ITD Management recommends the period of services begin upon PSEC award approval and continue through December 31, 2023. ITD management requests an estimated maximum indebtedness in the amount of \$3,175,000.00. This award will allow ITD to transition existing IT Staff Augmentation contracts to this award and initiate new agreements, as needed, to fulfill critical IT staff requirements.

All IT Staff Consultant solicitations will have a task order and be processed through the Procurement Division. Once an IT consultant selection is made, ITD will submit a request for legal services to the Office of General Counsel to prepare a contract with the supplier.

Funding for this award will be encumbered from various sources, including project funds. Other City Agencies, Departments, and Divisions may use this award for IT-specific projects with ITD Management's approval.

Your favorable consideration of ITD's request is appreciated.

Tracy Geake
Digitally signed by Tracy Geake
Date: 2022.06.24 11:29:27 -04'00'

Attachments: State Term Contract No. 80101507-21-STC-ITSA

CC: Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator

FINANCE AND ADMINISTRATION DEPARTMENT



**State Term Contract
No. 80101507-21-STC-ITSA
For
Information Technology Staff Augmentation**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida, and ADVANCED SYSTEMS DESIGN, INC. (Contractor), collectively referred to herein as the "Parties".

Accordingly, the Parties agree as follows:

I. Initial Contract Term.

The Initial Contract Term shall be for two years. The Initial Contract Term shall begin on October 1, 2021, or on the last date the Contract is signed by all Parties, whichever is later. The Contract shall expire on October 1, 2023, unless terminated earlier in accordance with the Special Contract Conditions or Additional Special Contract Conditions.

II. Renewal Contract Term.

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated Special Contract Conditions.

III. Contract

As used in this document, "Contract" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Contract Exhibits listed below are incorporated in their entirety into, and form part of, this Contract. The Contract document and Exhibits shall have priority in the following order:

- a) This Contract document
- a) Contract Exhibit A, Scope of Work
- b) Contract Exhibit B, Additional Special Contract Conditions
- c) Contract Exhibit C, Special Contract Conditions
- d) Contract Exhibit D, Contractor's submitted Executive Summary and Staff Resource Management Plan
- e) Contract Exhibit E, Awarded Job Title Pricing from Contractor's submitted Price Sheet
- f) Contract Exhibit F, Resume Self-Certification Form

- g) Contract Exhibit G, Contractor Selection Justification Form
- h) Contract Exhibit H, Contractor Performance Survey
- i) Contract Exhibit I, Preferred Pricing Affidavit
- j) Contract Exhibit J, Job Family Descriptions

IV. Contract Management.

Department's Contract Manager:
Frank Miller
Division of State Purchasing
Florida Department of Management Services
4050 Esplanade Way, Suite 360
Tallahassee, FL 32399-0950
Telephone: (850) 488-8855
Email: frank.miller@dms.fl.gov

Contractor's Contract Manager:

Meagan Knight
ADVANCED SYSTEMS DESIGN, INC.

2120 Killarney Way

Tallahassee, FL 32309

Telephone: 850-385-5129

Email: meagan.knight@asd-web.com

This Contract is executed by the undersigned officials as duly authorized. This Contract is not valid and binding on all Parties until signed and dated by both Parties.

ADVANCED SYSTEMS DESIGN, INC.

**STATE OF FLORIDA,
DEPARTMENT OF
MANAGEMENT SERVICES**

DocuSigned by:

Meagan Knight

Meagan Knight

10/13/2021 | 2:51 PM EDT

Date:

DocuSigned by:

Roslyn Ingram

Roslyn Ingram, Director of the
Division of State Purchasing

10/14/2021 | 3:25 PM EDT

Date:

Contract Exhibit A Scope of Work

1. Purpose

To provide Customers with a State Term Contract (STC) for information technology staff augmentation services, pursuant to the terms set forth in this Scope of Work.

2. Definitions

Business Day – Monday through Friday, inclusive, except for those holidays specified in section 110.117, F.S., from 8:00 a.m. to 5:00 p.m., in the time zone the Customer is located.

Ceiling Rate – The maximum Proposed Price a Bidder may propose for an associated Job Title or Scope Variant while still being deemed to have submitted the lowest responsive bid.

Confidential Information – Information that is trade secret or otherwise confidential or exempt from disclosure under Florida or federal law.

Contract – The written agreement between the Department and the awarded Bidder(s) resulting from ITB No. 21-80101507-ITB.

Contractor – A Vendor that enters into a Contract with the Department as a result of ITB No. 21-80101507-ITB.

Customer – A State Agency or Eligible User, as defined in Rule 60A-1.001, Florida Administrative Code (F.A.C.).

Department – The Department of Management Services, a State Agency.

Information Technology (IT) Experience – Experience working in the computer science industry that involves performing IT services and utilizing equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material.

Information Technology (IT) Staff Augmentation Contract Experience – Demonstrated prior work experience in the allocation and outsourcing of qualified information technology Staff to augment a workforce on a temporary basis.

Job Family – A group of related Job Titles within the Job Family Descriptions document, Contract Exhibit J.

Job Title – The position described within the Job Family Descriptions document, Contract Exhibit J. The Job Family Descriptions document includes each Job Title's general characteristics and dimensions.

Operational Formula – The day-to-day actions of a company that are guided by a policy or procedure that is prescribed for repetitive use as a practice, in accordance with agreed upon operations that are aimed at obtaining a desired outcome.

Prequalification – A determination by the Department that a responsible and responsive Bidder is deemed to have submitted the lowest responsive Bid and has met the minimum requirements within the solicitation (including capability, experience, and past performance) for participation

on the Contract. A Bidder who has been Prequalified is authorized to respond to Requests for Quotes from Customers in accordance with section 287.0591(6), F.S.

Principal Personnel – The management of the Bidder company who make operational decisions.

Proposed Price – The Vendor's maximum hourly rate for an associated Job Title or Scope Variant for the initial and renewal term. A “not to exceed” price.

Scope Variant – A gradation of experience within a Job Title.

Staff – The temporary staff provided by the Contractor or Contractor's subcontractor(s) to render information technology services identified by Customers.

State – The State of Florida.

3. Contractor's General Responsibilities

The Contractor, regardless of any delegation or subcontract entered by the Contractor, shall be responsible for the following when providing information technology staff augmentation services:

- 3.1 The Contractor is responsible for the comprehensive management of Staff. Staff shall not be deemed an employee of the State or deemed to be entitled to any benefits associated with such employment and the Contractor shall be responsible for the administration and maintenance of all employment and payroll records, payroll processing, remittance of payroll and taxes, and all administrative tasks required by state and federal law associated with payment of Staff.
- 3.2 The Contractor shall provide Staff in accordance with Customer Requests for Quote (RFQ), and as described in Contract Exhibit J, [Job Family Descriptions document](#). Customers may include detailed scopes of work, specific requirements of the work to be performed, and any requirements of Staff within the Request for Quote.
- 3.3 The Contractor shall possess the professional and technical staff necessary to allocate, outsource, and manage qualified Staff to perform the services requested by the Customer.
- 3.4 The Contractor shall provide Customers with Staff who have sufficient skill and experience to perform the services assigned to them.
- 3.5 The Contractor is responsible for ensuring that all information technology staff augmentation services furnished under the Contract meet the professional standards and quality that prevails among information technology professionals in the same discipline and of similar knowledge and skill engaged in related work throughout Florida under the same or similar circumstances.
- 3.6 The Contractor shall provide, at its own expense, training necessary for keeping Contractor's Staff abreast of industry advances and for maintaining proficiency in equipment and systems that are available on the commercial market.

- 3.7 The Contractor shall, at its own expense, be responsible for adhering to the Contract background screening requirements, testing, evaluations, advertising, recruitment, and disciplinary actions of Contractor's Staff.
- 3.8 The Contractor, throughout the term of the Contract, shall maintain all licenses, permits, qualifications, insurance, and approvals of whatever nature that are legally required for Contractor and Staff to perform the information technology staff augmentation services.
- 3.9 Contractor shall be responsible for all costs associated with the administration of this Contract.
- 3.10 The Contractor shall adhere to all work policies, procedures, and standards established by the Department and Customer.
- 3.11 The Contractor shall ensure that Staff conform with the Customer's policies in all respects while on the Customer's premises, and is responsible for obtaining all rules, regulations, policies, etc.
- 3.12 Contractor shall only provide information technology staff augmentation services for those Job Titles awarded to the Contractor and shall be paid on an hourly basis. Contracts resulting from this solicitation should not be structured as fixed-price agreements or used for any services requiring authorization for payment of milestone tasks.

4. Subcontracts and Staff

- 4.1 The Contractor is fully responsible for satisfactory completion of all work on this Contract. The Contractor shall ensure and provide assurances to the Department or Customer upon request, that any subcontractor(s) or Staff provided under this Contract has the necessary qualifications and abilities to perform in accordance with the terms and conditions of this Contract.

The Contractor must provide the Customer with the names of Staff considered for work on a purchase order issued under this Contract. The Customer shall retain the right to reject any Staff whose qualifications or performance, in the Customer's exclusive judgment, is insufficient.

- 4.2 The Contractor agrees to be responsible for all work performed and all expenses incurred by subcontractors and Staff while performing work under this Contract.
- 4.3 Any subcontract or Staff arrangements must be evidenced by a written document available to the Department or Customer
- 4.4 The Contractor agrees to make payments to the subcontractor or Staff within seven (7) working days after receipt of full or partial payments from the Customer in accordance with Section 287.0585, F.S., unless otherwise stated in the contract between Contractor and subcontractor or required by law.
- 4.5 The Contractor agrees that neither the Department nor the Customer shall be liable to any subcontractor or Staff for any expenses or liabilities incurred in furtherance of this

Contract, and Contractor shall be solely liable to the subcontractor and Staff for all expenses and liabilities incurred under the Contractor's contract or subcontract. The Contractor, at its expense, shall defend the Customer and the Department against any subcontractor or Staff claims regarding compensation or payment.

- 4.6 Requests to utilize subcontractors to provide Staff shall be made to the Department utilizing the form located at https://www.dms.myflorida.com/business_operations/state_purchasing/vendor_resources/subcontractor_dealer_reseller_forms
- 4.7 The Department supports diversity in its procurements and contracts, and requests that Contractors who engage in subcontracting offer subcontracting opportunities to certified woman-, veteran-, and minority-owned small businesses. The Contractor may contact the Office of Supplier Diversity at osdinfo@dms.myflorida.com for information on certified business enterprises available for subcontracting opportunities.

5. Conduct of Employees and Staff

Contractor shall ensure that all of Contractor's employees and Staff provided under the Contract shall adhere to the standards of conduct prescribed in the Customer's personnel policy and procedure guidelines, particularly rules of conduct, security procedures, and any other applicable rules, regulations, policies, and procedures of the Customer, including but not limited to Rule Chapter 33-208, Florida Administrative Code. The Contractor shall ensure that all Staff and employees wear attire suitable for the position, either a standard uniform or business casual dress, as may be identified by the Customer.

6. Contractor Security Clearance

Customers may designate certain duties and/or positions as positions of "special trust" because they involve special trust responsibilities, are located in sensitive locations, or have key capabilities with access to sensitive or confidential information. The designation of a special trust position or duties is at the sole discretion of the Customer. Contractor or Contractor's employees and Staff who, in the performance of this Contract, will be assigned to work in positions determined by the Customer to be positions of special trust, may be required to submit to background screening and be approved by the Customer to work on this Contract.

7. Purchasing Card

The State has implemented a purchasing card program using the Visa platform. The Contractor may receive payments via the State's Purchasing Card in the same manner as any other Visa purchases. Purchasing Card acceptance for purchase is a mandatory requirement for the Contract but is not the exclusive method of payment. If the State changes its Purchasing Card platform during the term of Contract, the Contractor shall make any necessary changes to accommodate the State's new Purchasing Card platform within 30 calendar days of notification of such change.

8. Purchase Order Requirements

Customers shall use a Request for Quote per section 287.056(2), Florida Statutes, when making purchases off of this State Term Contract. Customers shall issue Request for Quotes to at least 25 vendors approved to provide IT Staff Augmentation services in accordance with section 287.0591(5), Florida Statutes. Customers shall order services from the Request for Quote via a Purchase Order with the Customers' selected Contractor. The terms of the Purchase Order shall not conflict with the terms and conditions established by this Contract.

In accepting a Purchase Order, the Contractor recognizes its responsibility for all tasks and deliverables contained therein, warrants that it has fully informed itself of all relevant factors affecting accomplishment of the tasks and deliverables and agrees to be fully accountable for the performance thereof.

9. Request for Quotes

- 9.1 Customers needing information technology staff augmentation services will create a Request for Quote eQuote event in MFMP Sourcing, each time they desire to solicit information technology staff augmentation services. The Customer shall issue a detailed RFQ that includes a term, service levels, educational qualifications and experience needed.
- 9.2 The Customer shall select at least one (1) awarded Contractor for the RFQ event. MFMP Sourcing will automatically add an additional twenty-five (25) randomly selected awarded Contractors to the RFQ event. All twenty-six (26) awarded Contractors sent the RFQ will receive a notification of the RFQ and may respond. Customers may view the RFQ Contractor List on the event's "Overview" tab.
- 9.3 Pursuant to section 287.056(2), F.S., RFQs performed within the scope of this Contract are not independent competitive solicitations and are not subject to the notice or challenge provisions of section 120.57(3), F.S.
- 9.4 All Customers who utilize MFMP must use the MFMP Sourcing application for creating RFQ's on this contract. Customers who do not utilize MFMP will create a RFQ document each time they desire to solicit information technology staff augmentation services and shall send the RFQ document electronically via email to at least (25) awarded or prequalified Contractors.

10. Resume Self-Certification Form

When submitting a response to an RFQ the Contractor shall submit with its response a completed and signed Resume Self-Certification Form (Contract Exhibit F) to the Customer for each proposed Staff member identified in the RFQ response.

11. Ongoing Performance Measures

The Department intends to use performance-reporting tools in order to measure the performance of Contractor(s). These tools will include the Contractor Performance Survey (Exhibit H), to be completed by Customers on a quarterly basis. Such measures will allow the Department to better track Vendor performance through the term of the Contract(s) and ensure that Contractor(s) consistently provide quality services to the State and its Customers. The Department reserves the right to modify the Contractor Performance Survey document and introduce additional performance-reporting tools as they are developed, including online tools (e.g. tools within MFMP or on the Department's website).

12. Holidays

The following days are observed as holidays by state agencies in accordance with section 110.117, F.S.:

- New Year's Day
- Birthday of Martin Luther King, Jr., third Monday in January
- Memorial Day

- Independence Day
- Labor Day
- Veterans' Day, November 11
- Thanksgiving Day
- Friday after Thanksgiving
- Christmas Day

If any of these holidays falls on Saturday, the preceding Friday shall be observed as a holiday. If any of these holidays falls on Sunday, the following Monday shall be observed as a holiday. Customers may have additional holiday(s) observed specifically by the Customer which will be detailed in the Customer's order.

13. Contract Reporting

The Contractor shall report information on orders received from Customers associated with this Contract. No price adjustments will be considered for any Contractor who has outstanding reports, or any other documentation required under this Contract. The Contractor shall submit reports in accordance with the following schedule:

Report	Period Covered	Due Date
MFMP Transaction Fee Report	Calendar month	15 calendar days after the end of each month
Quarterly Sales Report	State's Fiscal Quarter	30 calendar days after close of the period
Diversity Report (submitted to the Customer)	State Fiscal Year	30 Business Days after close of the period
Preferred Pricing Affidavit (in accordance with the Special Contract Conditions)	Annual	Contract Anniversary Date

14. MFMP Transaction Fee Report

The Contractor is required to submit monthly MFMP Transaction Fee Reports in the Department's electronic format. Reports are due 15 calendar days after the end of the reporting period. For information on how to submit Transaction Fee Reports online, please reference the detailed fee reporting instructions and vendor training presentations available online at the "Transaction Fee & Reporting" section and "Training for Vendors" subsections under the "Vendors" tab on the MFMP website. Assistance with Transaction Fee Reporting is also available from the MFMP Customer Service Desk by email at: VendorHelp@myfloridamarketplace.com or telephone 866-FLA-EPRO (866-352-3776) from 8:00 a.m. to 6:00 p.m. Eastern Time.

15. Quarterly Sales Reports

The Contractor shall submit a completed Quarterly Sales Report electronically, in the required format, to the Department's Contract Manager within thirty (30) calendar days after close of each quarter. The quarterly sales report can be found here:

https://www.dms.myflorida.com/business_operations/state_purchasing/vendor_resources/quarterly_sales_report_format.

The Contract Quarterly Sales Report will include all sales and orders associated with this Contract from Customers received during the reporting period. Initiation and submission of the Sales Report is the responsibility of the Contractor without prompting or notification from the DMS Contract Manager.

Failure to provide the quarterly sales report will result in the imposition of financial consequences and may result in the Contractor being found in default and the termination of the Contract. Initiation and submission of the quarterly sales report are the responsibility of the Contractor without prompting or notification by the Department. Sales will be reviewed on a quarterly basis. If no sales are recorded during the period, the Contractor must submit a report stating that there was no activity. If no sales are recorded in two consecutive quarters, the Contractor may be placed in probationary status or the Department may terminate the Contract.

Quarter 1 – (July-September) – due 30 calendar days after the close of the period

Quarter 2 – (October-December) – due 30 calendar days after the close of the period

Quarter 3 – (January-March) – due 30 calendar days after the close of the period

Quarter 4 – (April-June) due 30 calendar days after the close of the period

Exceptions may be made if a delay in submitting reports is attributable to circumstances that are clearly beyond the control of the Contractor. The burden of proof of unavoidable delay shall rest with the Contractor and shall be supplied in a written form and submitted to the Department.

The Department reserves the right to request additional sales information as needed.

16. Diversity Report

The Contractor shall report to each Customer, spend with certified and other minority business enterprises. These reports shall include the period covered, the name, minority code and Federal Employer Identification Number of each minority business utilized during the period, Commodities provided by the minority business enterprise, and the amount paid to each minority business on behalf of each purchasing agency ordering under the terms of this Contract.

17. Ad Hoc Reports

The Department or Customer may require additional Contract information such as copies of purchase orders or ad hoc sales reports. The Contractor shall submit information in response to these specific ad hoc requests for reports within the specified amount of time as requested by the Department or Customer.

18. Business Review Meetings

In order to maintain the relationship between the Department and the Contractor, each quarter the Department may request a business review meeting. The business review meeting may include, but is not limited to, the following:

- Successful completion of deliverables
- Review of the Contractor's performance
- Review of minimum required reports
- Addressing of any elevated Customer issues

- Review of continuous improvement ideas that may help lower total costs and improve business efficiencies.

19. Financial Consequences

Financial Consequences will be assessed for failure to timely perform or submit a report as required by the Contract and shall be paid via check or money order in US Dollars and made out to the Department of Management Services or the specific Customer, where applicable. Financial Consequences will be assessed daily for each individual failure until the performance or submittal is accomplished to the Department’s or Customer’s satisfaction, unless stated otherwise. For the submissions of reports, financial consequences will apply to each target period beginning with the first full month or quarter of the Contract’s performance and each month and quarter thereafter.

Deliverable	Performance Metric	Performance Due Date	Financial Consequence for Non-Performance
Contractor will timely submit completed Quarterly Sales Reports	All Quarterly Sales Reports will be submitted timely with the required information	Reports are due on or before the 30 th calendar day after the close of each State fiscal quarter	\$250 per Calendar Day late/not received by the Contract Manager
Contractor will timely submit completed MFMP Transaction Fee Reports	All MFMP Transaction Fee Reports will be submitted timely with the required information	Reports are due on or before the 15 th calendar day after the close of each month	\$100 per Calendar Day late/not received by the Contract Manager

20. Routine Communications

All routine communications related to the Contract shall be sent to the Department’s Contract Manager. If any of the Contractor’s contract information changes during the life of the Contract, the Contractor shall notify the Department’s Contract Manager; such updates do not necessitate a formal amendment to the Contract. Communications relating to a Customer contract or purchase order should be addressed to the contact person identified in the contract or purchase order. Routine communications may be my email, regular mail, or telephone.

21. Contract Transition

Upon Contract expiration or termination, the Contractor shall ensure a seamless transfer of Contract responsibilities with any subsequent Contractor necessary to transition the Products and services of the Contract. The incumbent Contractor assumes all expenses related to the contract transition.

22. Other Fees and Charges

Additional fees (including but not limited to, property taxes, fuel surcharges, interest fees, license fees, and late payment fees except where permitted by section 215.422(3)(b), F.S.) or fees not permitted elsewhere in the Contract are prohibited.



**Contract Exhibit B
ADDITIONAL SPECIAL CONTRACT CONDITIONS**

The sections of the Special Contract Conditions referenced below are replaced in their entirety or added as follows:

2.2 Renewal.

Upon written agreement, the Department and Contractor may renew the Contract in whole or in part only as set forth in the Contract documents, and in accordance with section 287.057(14), F.S.

5.1 Conduct of Business.

The Contractor must comply with all laws, rules, codes, ordinances, and licensing requirements that are applicable to the conduct of its business, including those of federal, state, and local agencies having jurisdiction and authority. For example, the Contractor must comply with section 274A of the Immigration and Nationality Act, the Americans with Disabilities Act, Health Insurance Portability and Accountability Act, if applicable, and all prohibitions against discrimination on the basis of race, religion, sex, creed, national origin, handicap, marital status, or veteran's status. The provisions of subparagraphs 287.058(1)(a)-(c) and (g), F.S., are hereby incorporated by reference.

Nothing contained within this Contract shall be construed to prohibit the Contractor from disclosing information relevant to performance of the Contract or purchase order to members or staff of the Florida Senate or Florida House of Representatives.

Pursuant to section 287.057(26), F.S., the Contractor shall ensure a representative will be available to team members of the continuing oversight team.

5.4 Convicted, Discriminatory, Antitrust Violator, and Suspended Vendor Lists.

In accordance with sections 287.133, 287.134, and 287.137, F.S., the Contractor is hereby informed of the provisions of sections 287.133(2)(a), 287.134(2)(a), and 287.137(2)(a), F.S. For purposes of this Contract, a person or affiliate who is on the Convicted Vendor List, the Discriminatory Vendor List, or the Antitrust Violator Vendor List may not perform work as a contractor, supplier, subcontractor, or consultant under the Contract. The Contractor must notify the Department if it or any of its suppliers, subcontractors, or consultants have been placed on the Convicted Vendor List, the Discriminatory Vendor List, or the Antitrust Violator Vendor List during the term of the Contract.

In accordance with section 287.1351, F.S., a vendor placed on the Suspended Vendor List may not enter into or renew a contract to provide any goods or services to an agency after its placement on the Suspended Vendor List.

A firm or individual placed on the Suspended Vendor List pursuant to section 287.1351, F.S., the Convicted Vendor List pursuant to section 287.133, F.S., the Antitrust Violator Vendor List pursuant to section 287.137, F.S., or the Discriminatory Vendor List pursuant to section 287.134, F.S., is immediately disqualified from Contract eligibility.

5.6 Cooperation with Inspector General and Records Retention.

Pursuant to section 20.055(5), F.S., the Contractor understands and will comply with its duty to cooperate with the Inspector General in any investigation, audit, inspection, review, or hearing. Upon request of the Inspector General or any other authorized State official, the Contractor must provide any information the Inspector General deems relevant. Such information may include, but will not be limited to, the Contractor's business or financial records, documents, or files of any type or form that refer to or relate to the Contract. The Contractor will retain such records for the longer of five years after the expiration or termination of the Contract, or the period required by the General Records Schedules maintained by the Florida Department of State, at the Department of State's Records Management website. The Contractor agrees to reimburse the State of Florida for the reasonable costs of investigation incurred by the Inspector General or other authorized State of Florida official for investigations of the Contractor's compliance with the terms of this or any other agreement between the Contractor and the State of Florida which results in the suspension or debarment of the Contractor. Such costs will include but will not be limited to: salaries of investigators, including overtime; travel and lodging expenses; and expert witness and documentary fees. The Contractor agrees to impose the same obligations to cooperate with the Inspector General and retain records on any subcontractors used to provide goods or services under the Contract.

8.1.1 Termination of Contract.

The Department may terminate the Contract for refusal by the Contractor to comply with this section by not allowing access to all public records, as defined in Chapter 119, F. S., made or received by the Contractor in conjunction with the Contract unless the records are exempt from s. 24(a) of Art. I of the State Constitution and section 119.071(1), F.S.

8.1.2 Statutory Notice.

Pursuant to section 119.0701(2)(a), F.S., for contracts for services with a contractor acting on behalf of a public agency, as defined in section 119.011(2), F.S., the following applies:

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE DEPARTMENT'S CONTRACT MANAGER LISTED IN SECTION 4.3 OF THE SPECIAL CONTRACT CONDITIONS.

Pursuant to section 119.0701(2)(b), F.S., for contracts for services with a contractor acting on behalf of a public agency as defined in section 119.011(2), F.S., the Contractor shall:

- (a) Keep and maintain public records required by the public agency to perform the service.
- (b) Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a

reasonable time at a cost that does not exceed the cost provided in Chapter 119, F.S., or as otherwise provided by law.

(c) Ensure that public records that are exempt or confidential and exempt from public records disclosure are not disclosed except as authorized by law for the duration of the Contract term and following the completion of the Contract if the Contractor does not transfer the records to the public agency.

(d) Upon completion of the Contract, transfer, at no cost, to the public agency all public records in possession of the Contractor or keep and maintain public records required by the public agency to perform the service. If the Contractor transfers all public records to the public agency upon completion of the Contract, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the Contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

12.1 Performance or Compliance Audits.

The Department may conduct or have conducted performance and/or compliance audits of the Contractor and subcontractors as determined by the Department. The Department may conduct an audit and review all the Contractor's and subcontractors' data and records that directly relate to the Contract. To the extent necessary to verify the Contractor's fees and claims for payment under the Contract, the Contractor's agreements or contracts with subcontractors, partners, or agents of the Contractor, pertaining to the Contract, may be inspected by the Department upon fifteen (15) calendar days' notice, during normal working hours and in accordance with the Contractor's facility access procedures where facility access is required. Release statements from its subcontractors, partners, or agents are not required for the Department or its designee to conduct compliance and performance audits on any of the Contractor's contracts relating to this Contract. The Inspector General, in accordance with section 5.6, the State of Florida's Chief Financial Officer, and the Office of the Auditor General shall also have authority to perform audits and inspections.

12.3 Document Inspection.

In accordance with section 216.1366, F.S., the Department is authorized to inspect the: (a) financial records, papers, and documents of the Contractor that are directly related to the performance of the Contract or the expenditure of state funds; and (b) programmatic records, papers, and documents of the Contractor which the Department determines are necessary to monitor the performance of the Contract or to ensure that the terms of the Contract are being met. The Contractor shall provide such records, papers, and documents requested by the Department within 10 Business Days after the request is made.

13.2 E-Verify.

The Contractor and its subcontractors have an obligation to utilize the U.S. Department of Homeland Security's (DHS) E-Verify system for all newly hired employees in accordance with section 448.095, F.S. By executing this Contract, the Contractor certifies that it is registered with, and uses, the E-Verify system for all newly hired employees in accordance with section 448.095, F.S. The Contractor must obtain an affidavit from its subcontractors in accordance with paragraph (2)(b) of section 448.095, F.S., and maintain a copy of such affidavit for the duration of the Contract. The Contractor shall provide a copy of its DHS Memorandum of Understanding (MOU) to the Department's Contract Manager within five days of Contract execution.

This section serves as notice to the Contractor regarding the requirements of section 448.095, F.S., specifically sub-paragraph (2)(c)1, and the Department's obligation to terminate the Contract if it has a good faith belief that the Contractor has knowingly violated section 448.09(1), F.S. If terminated for such reason, the Contractor will not be eligible for award of a public contract for at least one year after the date of such termination. The Department will promptly notify the Contractor and order the immediate termination of the contract between the Contractor and a subcontractor performing work on its behalf for this Contract should the Department have a good faith belief that the subcontractor has knowingly violated section 448.09(1), F.S.



Contractor Information

Information Technology Staff Augmentation (80101507-21-STC-ITSA)

Contractor Name	FEIN	Website	Contact Name	Email	Phone
3K TECHNOLOGIES, LLC	02-0604148	http://www.3ktechnologies.com/	KRISHNA K. CHITTABATHINI	krishna.k@3ktechnologies.com	408-716-5901
4 CORNER RESOURCES, LLC	20-3042688	http://www.4cornerresources.com/	PETER POKREBSKI	peter@4cornerresources.com	407-872-1521
AABUS SERVICE CORPORATION	20-2060203	https://baecuservice.com/	SCOTT MINKOFF	thescottminkoff@gmail.com	352-658-1406
ACARA SOLUTIONS, INC.	16-0852507	https://acarasolutions.com/	MARK MCKIM	markmckim@acarasolutions.com	813-523-8772
ACE INFOTECH LLP	72-0542904	https://www.aceinfotech.us/	SHREEN SAKREITER	shreen.s.sakreiter@acceture.com	850-513-0620
ACE INFOTECH LLC	45-4198692	https://www.aceinfotech.us/	ALAY WALIA	alayw@aceinfotech.us	850-559-7447
ACEAPPLICATIONS, LLC	59-3704632	https://www.aceapplications.com/	COURTNEY POWELL	courtney@aceapplications.com	407-499-0025
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ADVANCED SYSTEMS DESIGN, INC.	95-2619222	https://www.adswd.com/	MEGAN KNIGHT	megan.knight@adswd.com	850-385-5129
AECOM TECHNICAL SERVICES, INC.	46-3092136	https://www.aecomsociates.com/	ALEX WILLIAMS	alex@alexsociates.com	850-528-3590
ALEXIS & ASSOCIATES CONSULTING LLC	46-3520671	https://www.aalexconsulting.com/	IMRAN SIDDIQUI	imran@arbi.com	301-792-3371
ALLTECH CONSULTING INC.	31-1604561	https://www.alltechconsulting.com/	LARRY BAME	larry@alltechconsulting.com	850-509-9463
AMERICAN BUSINESS SOLUTIONS, INC.	47-0914658	https://www.americabusiness.com/	ROBERT KASHAMALA	robertk@americabusiness.com	614-310-4471
AMERICAN UNIT, INC.	73-1720999	https://www.amzur.com/	PRABHAKAR NIRUJOGI	prab@amzur.com	813-600-4060
AMZUR TECHNOLOGIES, INC.	54-1773546	https://www.amzur.com/	ERIC SHOLL	esholl@amzur.com	303-501-0574
APEX SYSTEMS, LLC	65-1131379	https://www.apexsystems.com/	DAN EL A. LONGHI	dlonghi@apexsystems.com	904-289-8828
AR INTERNATIONAL ENTERPRISES, INC.	59-3721279	https://www.arintern.com/	NAVIN JIYAMAN	nj@arintern.com	937-312-1345
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ARDENT TECHNOLOGIES INC.	22-3963865	https://www.ardentinc.com/	DEVEN SHAH	devens@ardentinc.com	850-583-1268
ARNAVY, INC	20-0479591	https://www.arcnavy.com/	DATTA KADAM	datta.kadam@arcnavy.com	904-299-4094
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BEACON SYSTEMS, INC	82-3192969	https://www.beacon.com/	MICHELLE FAYLOR	michelle.faylor@beacon.com	404-374-5808
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BRANDT INFORMATION SERVICES, LLC	59-3622436	https://www.brandtinfo.com/	SHERRY LUCKI	sherry@brandtinfo.com	407-363-0024
BUSINESS INFORMATION TECHNOLOGY SOLUTIONS.COM, INC	47-4183867	https://www.bits.com/	BURNETTE HANLEY	burnette@bits.com	850-264-3567
BUSINESS INTELLIGENCE & INFORMATICS CONSULTING SERVICE	59-3327860	http://www.bilinc.com/	DEREK ROWAN	derek.rowan@bilinc.com	904-998-9414
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CDER GLOBAL, LLC	83-3972770	https://www.cder.com/	CRISTIAN ROBIU	robiu@cdervalue.com	305-930-1141
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COMPLUNER SOFTWARE GROUP, INC.	23-2180878	https://www.ca.io/	LINDA LEIBY	ds@ca.io	888-824-9111
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COMTECH LLC	54-1907339	http://www.comtechllc.com/	RICHARD D INNIS	443-745-3255
CONSULTIS OF BOCA RATON, INC.	65-0138720	http://www.consultis.com/	JAMIE DELSING	954-818-9231
COOLSOFT LLC	61-1389059		KEITH ROWE	850-322-6614
CORNERSTONE SOFTWARE SERVICES, INC	59-3471691	http://www.consultwithus.com/	STEVEN MCKENNA	850-264-9065
CREATIVE CONSULTING COMPANY	59-3472877	http://www.creativeconsultingco.com/	MIHIR KURANE	571-426-2042
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CRESCENS INC.	81-0554145	http://www.crescensinc.com/	JON BARRY	518-783-9003
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CYBERMYTE, LLC	83-0586532	http://www.cybermyte.io	ARPIIT PAUL	571-442-1007
CYNET SYSTEMS INC.	27-3776771	http://www.cynet-systems.com/	MIKE DOUGHTY	904-217-3887
D3 AIR AND SPACE OPERATIONS, INC.	20-5547318	http://www.d3aso.com/	RICHARD "RICK" NELSON	321-229-9946
DASHESKY AND NELSON, LLC	86-2665850	http://www.dsheskyandnelsonllc.com/	NOLA M. HAUG	239-336-9440
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DATAMANUSA,LLC	84-1522228	http://www.datamanusa.com/floridastaffing.aspx	JAY MANYAPU	864-278-0608
DATASOFT TECHNOLOGIES, INC.	58-2142302	http://www.datasoft-tech.com/	MARK PRANKE	919-874-0009
DATATAFF, INC.	56-2088408	http://www.datataff.com/	SEHER SHEIKH	813-410-1126
DATAWIZ CORPORATION	54-1957214	http://www.datawiz.net/	RAHUL C KONE	954-516-8851
DATSON360, LLC	47-4475695	http://www.datson360.com/	DWIGHT CARGLE	850-322-3556
DC STAR SOLUTIONS INC.	81-1485807	http://www.dcstar.com/	DAVID V. MEDINA	850-270-0593
DEFINED SOFTWARE DEVELOPMENT, LLC	45-5098788	http://www.definedsoftware.com/	DAVID A FRIEDMAN	850-521-4848
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DEVICARE SOLUTIONS, LTD., LLC	20-2761086	http://www.devicare.com/	SHYAM PANDA	813-207-1203
DIGITAL INTELLIGENCE SYSTEMS, LLC	45-5636447	http://www.digitalsys.com/	NAGARAJU KATTA	650-739-8565
DILYTICS INC.	43-3399993	http://www.dilytics.com/	JEFF BOWLER	803-350-9191
DIVINEGLOBAL SOLUTIONS LLC	82-5451628	http://www.divineglobalsolutions.com/	JORDAN CALDWELL	703-738-6002
DOGWOOD MANAGEMENT PARTNERS LLC	20-8528151	http://www.dogwood.net/	MITCHELL SPECTOR	803-978-1996
DP PROFESSIONALS, INC.	57-1068155	http://www.dpsoft.com/	AMRUTH KOBELA	209-640-3422
DPP TECH, INC.	52-2277992	http://www.dppotech.com/	DARLENE PRICHER	850-491-7581
DYNAPRO SOFTWARE CONSULTANCY INC	75-3217661	http://www.dynapro.com/	BETHANY BELK	850-219-7917
DYNTAK SERVICES, INC.	13-4067484	http://www.dyntak.com/	JIM MAY	727-252-6214
EAGLE BUSINESS SOLUTIONS, LLC	37-1467051	http://www.thequadrangle.com/	MUTHUKRISHNAN GOVINDARAJU	904-686-1380
ECA STAFFING SOLUTIONS INC	20-5546044	http://www.ecastaffing.com/	MOHAMMED WAHEED	732-307-2655
EDIFY TECHNOLOGIES, INC.	04-3621802		PHILIP REGALADO	888-292-7835
EGROVE SYSTEMS CORPORATION	26-1696397	http://www.egrovesys.com/	JORDAN COOPER	904-727-0264
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EIGHT ELEVEN GROUP, LLC	35-2107150	http://www.brooksource.com/	MIKE FULLER	703-609-0215
ELECTRONIC HEALTH RESOURCES, LLC	27-0178337	http://www.ehr-llc.com/	CYNTHIA WALTERS	813-727-6587
ELEGANT ENTERPRISE-WIDE SOLUTIONS, INC	36-4468087	http://www.elegant-solutions.us/	BASWA SHAKER	850-539-0460
ELITE SOURCE SOLUTIONS, LLC	81-5413405	http://www.elitesourcesolutions.com/	PRASAD CHITTALURU	518-250-9048
ENTERPRISE 24X7 INC	59-3734707	http://www.e24x7inc.com/	KEITH MCDERMOTT	407-381-3742
EPCHHELP, INC.	99-0384335	http://www.epchhelp.com/	WILLIAM LIEBLICK	404-429-7763
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EPI-USE AMERICA INC.	58-2430345	http://www.epiuse.com/	JAMUNA VYAS	850-404-5021
EPOCK TECHNOLOGIES, LLC	81-1239819	http://www.epock.net/	ASHISH MUKHERJI	614-918-9972
ERNST & YOUNG U.S. LLP	34-6565596	http://www.ey.com/	DORIAN BOTERO	609-945-7437
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EXP35 LLC	47-3139385	http://www.exp35.com/	ROSS FALIK	407-468-6918
EXPERIS US, INC.	39-1929719	http://www.experis.com/	DANIELLE KOSBERG	404-587-6551
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SRP INTERNATIONAL, INC.	65-1134461	https://www.srpmil.com/	RAVI JADALA	ravi@srpmil.com	561-245-1262
SRS CONSULTING, INC.	52-2372326	https://www.srsconsulting.com/	VENKATESH KODANGAL	venkatesh@srscsultinginc.com	510-252-0625
STEVEN DOUGLAS ASSOCIATES, LLC D/B/A STEVENDOUGLAS	82-3141626	https://www.stevendouglas.com/	ERIN COHEN	ecohen@stevendouglas.com	954-385-8595
STRATEGIC IT ALIGNMENT GROUP, LLC	26-0697339	https://www.strategicgroup.com/	JOE HARPER	joseph.harper@strategicgroup.com	850-543-4071
STRATICE CONSULTING, LLC	47-1168976	https://www.stratice.com/	JORDAN FRANKLIN	jordan@mystratice.com	479-553-7494
SUN TECHNOLOGIES, INC.	58-2224107	https://www.suntechnologies.com/	HEATHER JOHNSTON	heather@suntechnologies.com	770-361-6485
SUNPLUS DATA GROUP, INC.	58-2227451	https://www.sunplusdata.com/	SUNNY DUDHILLA	sunnyd@sunplusdata.com	770-455-3264
SVAM INTERNATIONAL INC.	11-3190965	https://www.svam.com/	JERRY MCGEE	jerry@svam.com	407-765-9147
SYLVAIN ANALYTICS, INC.	20-1072247	https://www.sylvainanalytics.com/	MELISSA SYLVAIN	msylvain@sylvainanalytics.com	703-260-7090
SYNERGY SOFTWARE SOLUTIONS, INC.	59-3738882	https://www.synergy55.com/	SUKHIB SINGH	sukhib.singh@synergy55.com	904-859-0505
SYSTEM SOFT TECHNOLOGIES LLC	59-3583134	https://www.sstech.us/	NEHA DESAI	neha.desai@sstech.us	727-723-0801
TAL SEARCH GROUP, INC.	20-3425204	https://www.talsearchgroup.com/	JOHN MCFARLAIN	john@talsearchgroup.com	850-224-5300
TANU SOFTWARE SOLUTIONS INC	51-0480445	https://www.techarmy.com/	ANAND VASTRALA	tanusoftinc@gmail.com	919-349-8279
TECH ARMY, LLC	81-3943473	https://www.techarmy.com/	AL GARG	sales@techarmy.com	954-372-2698
TECH VALLEY TALENT, LLC	26-2582540	https://www.techval.com/	RENE GUZEK	rene@techval.com	518-882-0001
TECHNOLOGY CORPORATION	83-2430271	https://www.techlogiccorporation.com/	JASON JOHNSTON	jason.johnston@techlogiccorporation.com	850-792-7922
TECHNOSTAFF LLC	38-3986410	https://honorvetttech.com/	RAJEEV SHARMA	marketing@honorvetttech.com	973-552-4242
TECH-SPAN CONSULTING LLC	27-4403221	https://www.tech-spanconsulting.com/	BRIAN DESSA	briandessa@tech-spanconsulting.com	954-257-8149
TECKPERT, LLC	26-4207450	https://tec-keprt.com/	ADRIAN ESQUIVEL	adrian@tec-keprt.com	305-987-1795
TEC-LINK LLC	16-1717656	https://www.tec-link.com/	DEREK HOLMES	derek@tec-link.com	813-713-5417
TEKBANK CONSULTANTS, INCORPORATED	54-1951541	https://www.tekbank.net/	KENNETH ELIAS	kelijs@tekbank.net	514-884-8695
TEK SHUB CONSULTING SERVICES LLC	26-3479185	https://www.tekshub.com/	ABDUL GHANI	abdul.ghani@tekshub.com	510-345-0007
TEKPARTNERS SOLUTIONS, LLC	81-2864449	https://www.tekpartners.com/	JOHN LUDWIG	jludwig@tekpartners.com	954-376-9216
TEKSYSTEMS, INC.	52-2010575	https://www.teksystems.com/	KEVIN BERRY	kevin@teksystems.com	850-298-6662
TELAFORCE, LLC	81-3035243	https://titantechologies.com/	MICHAEL FORTIER	michael.fortier@titantechologies.com	860-574-4659
TEWS CONSULTING, INC.	59-3318053	https://www.tewscorp.com/	SUSAN HOWELLS	showells@tewscorp.com	407-956-6195
THE ASHINS GROUP, INCORPORATED	65-1067893	https://www.ashvinsgroup.com/	LYNN HILT	lhill@ashvinsgroup.com	305-439-6587
THE CANOPY OF TECHNOLOGY, INC.	20-2430380	https://www.canopytech.com/	JAMES CALDWELL, JR.	business@canopytech.com	850-508-3527
THE EVOLVERS GROUP, L.P.	75-2960146	https://www.evolvergroup.com/	SANDEEP SHARMA	srfes@evolvergroup.com	972-762-3661
THE LSH GROUP, LLC	11-3834092	https://thelshgroup.com/	LINDA HANWACKER	hanwacke@thelshgroup.com	239-466-1170
THE NORTH HIGHLAND COMPANY LLC	58-1823492	https://www.northhighland.com/	JEFF PERKINS	tallahassee@northhighland.com	678-575-6347
THE TALENT SOURCE, INC	30-0530032	https://www.thetalentsource.com/	CLAIRE MARRERO	clairemarrero@thetalentsource.com	305-812-0574

THINK FORWARD CONSULTING, INC.	20-4989518	https://www.thinkforwardconsulting.com/	WILLIAM G. SANTIAGO	thinkforwardconsulting@yahoo.com	786-556-6573
THOUGHTSTORM LLC	85-3167264	https://www.thoughtstorminc.com/	MANDY PABLA	mandy.pabla@thoughtstorm.ca	416-930-5934
TIER 1 PARTNER CONSULTANTS, INC	45-2564206	https://www.tier1partner.com/	WALTER ALES	wales@tier1partner.com	850-284-8100
TRINITY IT SERVICES, LLC	87-2514097	https://www.trinityitservices.org/	KYLE MILLER	kmlm1r@trinityitservices.org	813-360-9021
TRIVISION GROUP, INC.	06-1688664	https://www.trivisioninc.com/	VIJAY SHENOY	vjay@trivisioninc.com	212-877-1480
TRULIGHT LLC	82-2263974	https://www.trulightconsulting.com/	JONATHAN KILPATRICK	jonathan_kilpatrick@trulightconsulting.com	850-270-3053
TUNABEAR INC.	26-3138066	https://tunabear.com/	JERI HALE	sales@tunabear.com	214-616-5468
U.S. TECH SOLUTIONS INC.	22-3723532	https://ustechsolutions.com/	RAVI BHASKAR	govt@ustechsolutions.com	201-257-5350
V GROUP INC.	52-2175892	https://www.vgroupinc.com/	MONIKA ROHILA	fbids@vgroupinc.com	609-371-5400
V2SOFT, INC.	38-3402472	https://www.v2soft.com/	VARCHASVI SHANKAR	floridagovt@v2soft.com	248-217-5970
VCARVE, INC.	59-3655495	https://www.vcarve.com/	YOGI KUMBHAM	yogi@vcarve.com	850-205-8279
VECTOR CONSULTING, INC.	58-1878886	https://www.vectorconsulting.com/	MICHAEL ALLRED	michael.allred@vectorconsulting.com	678-427-8370
VERTEX COMPUTER SYSTEMS, INC.	34-1623633	https://www.vertexcs.com/	VENKIT RAMAN	venkit@vertexcs.com	978-277-8576
VIDHWAN, INC.	71-0928628	https://www.e-solutionsinc.com/	RANDY SINGH	r.singh@e-solutionsinc.com	408-886-3780
VIRTUOSO TECHNOLOGY SOLUTIONS LLC	27-4335853	https://virtuosotechologiesolutions.com/	VIVEK NATANI	vivek.natani@virtuosotechologiesolutions.com	561-317-8735
VISIUM RESOURCES, INC.	04-3786700	https://www.visiუმresources.com/	BOB JOHNS	bjohns@visium.com	321-397-1015
VITAVER AND ASSOCIATES, INC.	65-0421909	https://www.vitaver.com/	MARY VITAVER	maryfordmmarketing@vitaver.com	954-382-0075
V-SOFT CONSULTING GROUP INC.	76-0532643	https://www.vsoftconsulting.com/	ANTHONY PERLO	aperlo@vsoftconsulting.com	610-731-7326
VTECH SOLUTION INC.	20-4271088	https://www.vtechsolution.com/	VISHNU NARUKA	vfn.vtech@vtechsolution.com	202-644-9774
WORKFLOW TECHNOLOGIES INC	22-3674885	https://www.workflowtec.com/	KRISHNA MURTHY	murthyk@workflowtec.com	850-391-3890
XEROX BUSINESS SOLUTIONS SOUTHEAST, LLC	63-0872797	https://www.xerox.com/	SHAWN GRAHAM	storrflab@xerox.com	251-327-4293

Job Family	Job No.	Job Title	Scope Variant
Applications Development	1200	Director Systems and Programming	1. Team Leader
			2. Manager
			3. Sr. Manager
	1210	Mgmt. Applications Development	1. Team Leader
			2. Manager
			3. Sr. Manager
	1220	Applications Architect	A. Entry
			B. Intermediate
			C. Advanced
	1230	Enterprise Application Integration (EA) Engineer	No Variance
	1240	Systems Analyst	A. Entry
			B. Intermediate
C. Advanced			
1250	Applications Development Analyst	A. Entry	
		B. Intermediate	
		C. Advanced	
Data Strategy and Management	1400	Database Manager	1. Team Leader
			2. Manager
			3. Sr. Manager
	1410	Data Architect	A. Entry
			B. Intermediate
			C. Advanced
	1420	Data Modeler	A. Entry
			B. Intermediate
			C. Advanced
	1430	Database Analyst	A. Entry
B. Intermediate			
C. Advanced			
1440	Database Administrator	A. Entry	
		B. Intermediate	
		C. Advanced	

Job Family	Job No.	Job Title	Scope Variant
Quality Assurance	1600	Mgmt. Quality Assurance	1. Team Leader
			2. Manager
			3. Sr. Manager
	1610	Quality Engineering Consultant	No Variance
	1620	Quality Assurance Analyst	A. Entry
B. Intermediate			
C. Advanced			
Technology Research	1801	Manager, Technology Research	No Variance
	1810	Technology Research Analyst	A. Entry
			B. Intermediate
Client Technologies	2000	Manager, Client Technologies	1. Team Leader
			2. Manager
			3. Sr. Manager
	2010	Client Technologies Analyst	A. Entry
B. Intermediate			
C. Advanced			

	2020	Client Technologies Technician	A. Entry B. Intermediate C. Advanced
Customer Support	2200	Mgmt. Customer Support	1. Team Leader 2. Manager 3. Sr. Manager
	2210	Customer Support Analyst	A. Entry B. Intermediate C. Advanced
	2220	Customer Support Technician	A. Entry B. Intermediate C. Advanced
Network Management	2400	Director, Network Operations	1. Team Leader 2. Manager 3. Sr. Manager
	2410	Manager, Network Operations	1. Team Leader 2. Manager 3. Sr. Manager
	2420	Network Architect	A. Entry B. Intermediate C. Advanced
	2430	Network Engineer	A. Entry B. Intermediate C. Advanced
	2440	Network Analyst	A. Entry B. Intermediate C. Advanced
	2450	Network Administrator	A. Entry B. Intermediate C. Advanced

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Job Family	Job No.	Job Title	Scope Variant
	2460	Network Technician	A. Entry B. Intermediate C. Advanced
Internet Planning, Eng. & Operations	2600	Mgmt. Internet Operations	1. Team Leader 2. Manager 3. Sr. Manager
	2610	Internet/Web Architect	A. Entry B. Intermediate C. Advanced
	2620	Internet/Web Engineer	A. Entry B. Intermediate C. Advanced
	2630	Web Applications Programmer	A. Entry B. Intermediate C. Advanced
	2640	Web Designer	A. Entry B. Intermediate C. Advanced
	2650	Webmaster	A. Entry B. Intermediate C. Advanced
	2660	Internet/Web Systems Administrator	A. Entry B. Intermediate

			C. Advanced
	2670	Web Customer Support Specialist	A. Entry B. Intermediate C. Advanced
Operations	2800	Director, Data Center Operations	No Variance
	2810	Manager, Computer Operations	1. Team Leader
			2. Manager
			3. Sr. Manager
	2820	Supervisor, Computer Operations	1. Team Leader
			2. Manager
	2830	Computer Operator	A. Entry
B. Intermediate			
C. Advanced			
2840	Manager, Capacity Planning	No Variance	
2850	Manager, Production Support	1. Team Leader	
		2. Manager	
2860	Production Support Analyst	A. Entry	
		B. Intermediate	
		C. Advanced	
Telecommunications	3000	Manager, Telecommunication Operations	1. Team Leader
			2. Manager
			3. Sr. Manager
	3010	Telecommunication Engineer	A. Entry
B. Intermediate			
C. Advanced			

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Job Family	Job No.	Job Title	Scope Variant
	3020	Telecommunication Technician	A. Entry
			B. Intermediate
			C. Advanced
Electronic Commerce	3200	Director, Electronic Commerce	No Variance
	3210	Manager, Electronic Commerce	No Variance
	3220	Electronic Commerce Analyst	A. Entry
			B. Intermediate
			C. Advanced
3230	EDI Specialist	A. Entry	
		B. Intermediate	
		C. Advanced	
Business Intelligence Systems Management	3400	Director, Data Warehouse	1. Team Leader
			2. Manager
			3. Sr. Manager
	3410	Manager, Data Warehouse	No Variance
	3420	Business Intelligence Analyst	No Variance
	3430	Data Warehouse Analyst	A. Entry
			B. Intermediate
			C. Advanced
	3440	Data Warehouse Administrator	No Variance
	3600	Manager, Decision Support	No Variance
3610	Decision Support Specialist	A. Entry	
		B. Intermediate	
		C. Advanced	
3620	Decision Support Administrator	A. Entry	
		B. Intermediate	
		C. Advanced	
3800	Manager, CRM Technology	No Variance	

	4000	Knowledge Engineer	No Variance
Enterprise Resource Planning (ERP)	4200	ERP Team Lead	No Variance
	4210	ERP Team Member	No Variance
	4220	ERP Configurer	No Variance
	4230	ERP Programmer/Analyst	A. Entry
			B. Intermediate
			C. Advanced
	4240	ERP Systems Support Specialist	No Variance
	4250	ERP Systems Administrator	No Variance
4600	Basis/Ale Technical Consultant	No Variance	
Sourcing and Vendor Relationship Management	4800	Chief Sourcing Officer	No Variance
	4810	Manager IT Procurement	No Variance
	4820	IT Procurement Specialist	No Variance
	5000	Manager, Vendor Relationships	1. Team Leader
			2. Manager
			3. Sr. Manager
	5010	Manager, Outsourcing Contracts	No Variance
	5020	Contracts Manager	No Variance
5040	Finance/Administration Specialist	A. Entry	
		B. Intermediate	
		C. Advanced	

Job Family	Job No.	Job Title	Scope Variant
	5200	Technical Advisor	No Variance
Business Management / Administration	5400	Asset Manager	No Variance
	5410	Asset Management Administrator	A. Entry
			B. Intermediate
			C. Advanced
	5500	Director, HR/IT	No Variance
	5600	Manager, HR/IT Staffing	No Variance
	5610	Technical Recruiter	A. Entry
			B. Intermediate
			C. Advanced
	5620	HR/IT Generalist	A. Entry
			B. Intermediate
			C. Advanced
	5800	Documentation Specialist/Technical Writer	A. Entry
			B. Intermediate
C. Advanced			
6000	Manager, IT Finance	No Variance	
6100	Director, IT Risk and Compliance	No Variance	
6200	Manager, IT Audit	No Variance	
6210	IT Auditor	No Variance	
6400	Business Management Specialist	No Variance	
Training	6600	Manager, Technical Training	1. Team Leader
			2. Manager
			3. Sr. Manager
6610	Technical Trainer	A. Entry	
		B. Intermediate	
		C. Advanced	
Security Management	6800	Security Manager	1. Team Leader
			2. Manager
			3. Sr. Manager
	6810	Security Analyst	A. Entry
			B. Intermediate
			C. Advanced
6820	Data Security Specialist	No Variance	
6830	Network Security Specialist	No Variance	
6840	System Security Specialist	No Variance	
6850	Web Security Specialist	No Variance	
Business Continuity Management	7000	Manager, Business Continuity	No Variance
	7010	Business Continuity Specialist	No Variance
Product Development	7200	Manager, Product Development	1. Team Leader
			2. Manager
			3. Sr. Manager

	7210	Product Architect	No Variance
	7220	Product Engineer	A. Entry
			B. Intermediate
			C. Advanced

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Job Family	Job No.	Job Title	Scope Variant
	7230	Product Developer	A. Entry
			B. Intermediate
			C. Advanced
Systems Programming & Admin.	7400	Manager, Systems Software	1. Team Leader
			2. Manager
			3. Sr. Manager
	7410	Systems Architect	A. Entry
			B. Intermediate
			C. Advanced
	7420	Systems Software Programmer	A. Entry
			B. Intermediate
		C. Advanced	
	7430	Groupware Specialist	A. Entry
			B. Intermediate
			C. Advanced
	7440	Systems Administrator	A. Entry
			B. Intermediate
			C. Advanced
	7450	UNIX System Administrator	No Variance
	7460	Storage Management Specialist	No Variance
Business Analysis and Planning	7500	Director, Enterprise Architecture	No Variance
	7600	Manager, IT Business Planning	1. Team Leader
			2. Manager
			3. Sr. Manager
	7610	Enterprise Architect	No Variance
	7620	Business Process Consultant	A. Entry
			B. Intermediate
			C. Advanced
	7630	IT Business Consultant	A. Entry
			B. Intermediate
			C. Advanced
	7640	Business Analyst	A. Entry
			B. Intermediate
			C. Advanced
	7700	Director, Business Relationships	No Variance
	7800	Manager, Customer Relations	No Variance
Release Management	8000	Configuration Management Analyst	A. Entry
			B. Intermediate
			C. Advanced

Program Management	8010	Release/Build Engineer	No Variance
	8200	Director, Program Management	No Variance
	8210	Program Manager	1. Team Leader
			2. Manager
			3. Sr. Manager
	8220	Project Manager	1. Team Leader
2. Manager			
3. Sr. Manager			

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Job Family	Job No.	Job Title	Scope Variant
	8230	Project Leader	A. Entry
			B. Intermediate
			C. Advanced
	8235	Project Management Specialist	No Variance
8240	Resource Manager	No Variance	
Customer Service Hotline	8400	Manager, Customer Service Hotline	No Variance
	8410	Customer Service Hotline Representative	A. Entry
			B. Intermediate
Technical Product Support	8600	Manager, Technical Product Support	1. Team Leader
			2. Manager
			3. Sr. Manager
	8610	Technical Product Support Analyst	No Variance
	8620	Technical Product Support Specialist	A. Entry
B. Intermediate			
			C. Advanced

Item	Resource	Vendor	Role	Intent to Hire	Funding Source (FY23)	Rate	Capital Cost	Operating Cost
1	Vacancy (Replacement for Parmanand Upadhyay)	SGS Technologie	App. Dev. Analyst	N	EPLU	\$85.00	\$2,199,483.00	\$975,941.00
2	Vacancy (Replacement for Prathap Puttinti)	Apex Systems	App. Dev. Analyst	N	EPLU	\$85.00	\$162,520.00	\$0.00
3	Vacancy (Replacement for Asit Shah)	SGS Technologie	App. Dev. Analyst	N	AFIT531CSCS	\$75.00	\$0.00	\$143,400.00
4	Vacancy (Replacement for Dinesh Thota)	AR international	App. Dev. Analyst	N	AFIT531CSCS	\$73.00	\$0.00	\$139,576.00
5	Vacancy (replacement for Rao Kogipana)	SGS Technologie	ERP Programmer Analyst	Y	ERP (80%) EBS (20%)	\$104.00	\$166,400.00	\$41,600.00
6	New Contract Hire		Sr. Business Systems Analyst	N	ERP	\$95.00	\$181,640.00	\$0.00
7	New Contract Hire		Sr. Business Systems Analyst	N	ERP	\$95.00	\$181,640.00	\$0.00
8	New Contract Hire		Sr. Business Systems Analyst	N	ERP	\$95.00	\$181,640.00	\$0.00
9	New Contract Hire		App. Dev. Analyst	N	ERP	\$95.00	\$181,640.00	\$0.00
10	New Contract Hire		App. Dev. Analyst	N	ERP	\$95.00	\$181,640.00	\$0.00
11	Jacksonville Sheriff's Office	JSO	Data Analyst			\$90.00	\$172,080.00	
12	Jacksonville Sheriff's Office	JSO	Data Analyst			\$90.00	\$172,080.00	
13	Jacksonville Fire and Rescue	JFRD	Data Analyst			\$90.00	\$172,080.00	
14	Angela Hollenbrand	Tek Systems	Sr. Business Systems Analyst	Y	ERP	\$82.00	\$156,784.00	\$0.00
15	Arshna Bhat	Tek Systems	Oracle DBA	N	ERP (67%) EBS (33%)	\$95.00	\$126,819.00	\$63,409.50
16	Aminath Velu	SGS Technologie	App. Dev. Analyst	N	AFIT531CSCS	\$82.00	\$0.00	\$156,784.00
17	Manish Gumadi	SGS Technologie	Sr. QA Analyst	N	AFIT531CSCS	\$72.00	\$0.00	\$137,664.00
18	Balamurugan Gunasekaran	SGS Technologie	App. Dev. Analyst	N	AFIT531CSCS EPLU ERP	\$81.00	\$0.00	\$154,872.00
19	Venkati Maddireddy	AR International	App. Dev. Analyst	N	AFIT531CSCS	\$73.00	\$0.00	\$139,576.00
TOTAL COST (Capital & Operations)								
							\$3,175,424.00	

Exhibit B

Legend

Backfills

New Hires

JSO/JFRD

Tek Systems

SGS Technologie

AR International