City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Engineering & Construction Management Division
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ONE CITY. ONE JACKSONVILLE.

October 24, 2017

TO: Gregory W. Pease, Chairman
Professional Services Evaluation Committee

THRU: John P. Pappas, P.E.
Director

FROM: Tom Fallin, P. E., Chief
Engineering and Construction Management Division

Roy Birbal, Chief
Public Buildings

SUBJECT: P-65-17 Energy Performance Contracting Services

The subcommittee received Six (6) proposals for evaluation for the subject project and found all to be responsive, interested, qualified and available to provide the services required by the RFP.

The proposals were evaluated using the criteria outlined in the Purchasing Code as augmented by the RFP (see attached matrix).

Based on the above, the following firms listed alphabetically were determined to be the most qualified of those submitting proposals. The ranking of first, second, and third designates the order of qualification of these firms to perform the required services.

3. Ameresco, Inc.
2. Honeywell, Inc.
1. Johnson Controls, Inc.

We recommend that the above list be forwarded to the Mayor for approval and that shortlist interviews be scheduled.

JPP/lw

Attachment: Scoring Matrix

cc: Lori West, PW Contract Specialist

Evaluation Matrix

EVALUATION SCALE

1---------- 30

QUALIFIED EXTREMELY QUALIFIED

PROJECT NO. **P-65-17**

PROJECT TITLE **Energy Performance Contracting Services**

FIRM	COMPETENCE	CURRENT WORKLOAD	FINANCIAL RESPONSIBILITY	ABILITY TO OBSERVE COMPLIANCE WITH PLANS	PROFESSIONAL ACCOMPLISHMENTS RECORD	PROXIMITY TO PROJECT	Past & Present Demonstrated Commitment to Small & Minority Businesses & Contributions Toward A Diverse Market Place	ABILITY TO DESIGN AN APPROACH AND WORK PLAN	TIME & BUDGET	VOLUME OF CURRENT AND PRIOR WORK FOR USING AGENCIES	OVERALL
Total Maximum Points	30	5	15	5	5	5	5	30	10	10	**120**
Armeresco	24.00	3.50	14.50	4.00	1.50	1.00	3.50	22.00	9.50	10.00	**93.50**
Con Edison	22.50	2.50	14.50	4.00	1.50	1.00	3.50	20.00	9.00	10.00	**88.50**
Honeywell	24.00	3.50	14.50	4.00	1.50	4.50	4.00	22.00	8.50	10.00	**96.50**
Johnson Controls	23.00	4.00	14.50	5.00	3.00	4.50	4.00	23.50	7.50	10.00	**99.00**
Siemens	22.00	4.00	13.50	3.50	2.00	4.50	4.00	20.50	5.50	10.00	**89.50**
Trane	23.00	4.50	13.50	3.00	2.00	4.50	2.00	21.50	7.50	10.00	**91.50**