Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

City of Jacksonville, Florida
Procurement Award Form (PAF)

Part 1: Form Type JPAC Award Request and Administrative Details

Goods and/or Services: Services for Children, Youth, and their Families

Requested Action/Authority:

Request to increase the maximum indebtedness for BID # ESC-0351-23, Services for Children, Youth, and their Families, by $267,914.00 to award the following for the term of 8/1/24 through 5/31/25 with two (2) one (1) year renewal options: I.M. Sulzbacher Center for the Homeless, Inc. for $97,081.00; Us and Our Children, Inc. (Kash Kids)for $87,500.00; AMIkids Duval for $83,333.00.

Justification/Explanation:

Fund three additional applicants per Ordinance 2024-424-E that were the next highest scoring within the KHA goal area indicated within their applications (see Exhibit 1), and had the necessary documentation required to proceed with a contract.
The change order/AMD # is also revised from the previous award approved 8/19/24 from 2 to 3.

Legal Contract #:	N/A	Contract Date:		Change Order/AMD #:	4	
PO/Release #:	N/A	Bid Date:	05/24/2023	Awarded Supplier:	Multiple	
Licenses Verified:	N/A	Effective Date:	08/01/2024	Basis of Award:	Highest Evaluated	
Federally Funded:	N/A	No. Invited:	N/A	Responses Received:	N/A	Attachments:
Solicitation:	N/A - ESC-0351 - 23			Procurement Contract #:	N/A - N/A	
Executed By:	N/A					

PoP:Base:	1 year	Options:	two one-year renewals	Extension(s):	N/A
JSEB Rec.:	Encouragement	%:	0	Bonds Waived Pursuant To:	N/A

Fund:	10901	Center:	181001	Acct:	582001	Proj:	000000	Activity:	00000457	$	170,833.00
Fund:	10901	Center:	181001	Acct:	582001	Proj:	000000	Activity:	00000458	$	97,081.00
Fund:		Center:		Acct:		Proj:		Activity:		$	

New NTE/GMP:	$ 19,385,646.00	Contingent Amount:	$ 0.00	DMP/ODPO Amount:	$ 0.00

Using Agency/BU:	JCOD:OFFICE_OF_THE_DIRECTOR			
Concurrence:	DocuSigned by: Sarah Hass E35E806A4AF9438...	Title:	KHA - CHIEF EXECUTIVE OFFICER	8/27/2024
Concurrence:		Title:		
Concurrence:		Title:		
Concurrence:		Title:		

Procurement Analyst/Buyer:	Signed by: Olivia Wallace Cohen A7A7DE8878BC4DD...	Chief of Procurement:	DocuSigned by: B19F1D517352456... 8/29/2024
Name:	Olivia Wallace Cohen	Name:	Dustin L. Freeman

Part 2: JPAC Actions on Above Requests/Recommendations
All Award Actions Subject to Lawfully Appropriated Funds

Members Who Approve:	
Members Who Disapprove:	
Other Action:	

Date:

Part 3: Final Awarding Authority Action

Action:

Date:

Signature:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

PAF Instructions

Form Type: Select the type of award from the dropdown options. This form will be used for all Procurement awards (Administrative Awards and JPAC Requests).

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action/Authority: Enter a brief description of the requested action or authority being sought. i.e.; *request permission to award to the lowest, responsive responsible bidder for ITB or award the highest ranked supplier for an RFP*.

Justification/Explanation: Enter a brief justification or explanation for the requested action. Use this box to add any additional information such as additional account strings, or other information essential for contract execution.

Legal Contract Number: Provide the existing City contract number if applicable. This will be the same number as your POA number.

Contract Date: Select the effective date for the contract using the calendar option in the form. Leave blank for contracts to become effective on the execution date.

Change Order/AMD #: Provide the applicable Change Order or Amendment number represented by this request.

Date: Enter the date of PAF submission.

Effective Date: Enter the effective date of requested authority and/or action.

Solicitation: Select the competitive procurement method used (1Cloud generated prefix), enter the 1Cloud generated numbering sequence, and 1Cloud generated fiscal year of solicitation

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA),

Procurement Contract #: This is your PO number. Select Type, Enter Number

PO/Release Number: Enter PO Release Number

Awarded Supplier: Enter Awarded Supplier Name

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

Responses Received: This is the number of responses received.

No Bids Received: The number of responses received that indicated supplier would not bid.

Executed By: Select whether executed by OGC or JPAC / Chief of Procurement

PoP Base: Select the Period of Performance for the initial period.

Options: Period for each renewal period i.e. one (1) two (2) year.

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Extensions: How many extensions have we preformed after the initial base period and option periods have been completed?

JSEB Goal: Select the percentage established by JSEB.

JESB Other: Select Encouragement or Set Aside Option

Bonds Waived Pursuant to: Select authority allowing bonds to be waived.

Funding Source: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed the amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Amount: Enter the total Direct Materials Purchase/Owner Direct Purchase Order amount for project.

Attachments: Name any attachments included as supplemental information to the PAF.

Using Agency/BU: This should be the requesting agency/requirement owner.

Concurrence: Electronic Signature

Title: Enter the title of person electronically signing form.

**Any fields where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

City of Jacksonville, Florida
Procurement Award Form (PAF)

Part 1: Form Type JPAC Award Request and Administrative Details

Goods and/or Services: Request to amend BID # ESC-0351-23, Services for Children, Youth, and their Families

Requested Action/Authority:

Request to increase the award with Jacksonville Public Education Fund, Inc. (JPEF) by $4,000.00 for the period of June 1, 2024 through May 31, 2025. The revised funding for this contract for FY 24-25 shall be $68,000.00. The revised total maximum indebtedness for Contract #70658-23 shall be $132,000.00.

Justification/Explanation:

The revised maximum indebtedness for FY 24-25 shall be $10,360,501.00. The revised total maximum indebtedness not to exceed $19,117,732.00.

Legal Contract #:	70568-23	Contract Date:	06/01/2024	Change Order/AMD #:	2	
PO/Release #:	N/A	Bid Date:	05/24/2023	Awarded Supplier:	Jacksonville Public Education Fund	
Licenses Verified:	N/A	Effective Date:	06/01/2024	Basis of Award:	N/A	
Federally Funded:	N/A	No. Invited:	N/A	Responses Received:	N/A	Attachments:
Solicitation:	RFP-NONCON ESC-0351 - 23			Procurement Contract #:	POA - 70568-23	
Executed By:	Office of General Counsel					

PoP:Base:	1 year	Options:	2 of 3 annual renewal options remaining	Extension(s):	N/A
JSEB Rec.:	N/A	%:	N/A	Bonds Waived Pursuant To:	N/A

Fund:	10901	Center:	181001	Acct:	582001	Proj:	000000	Activity:	00000459	$	4,000.00
Fund:		Center:		Acct:		Proj:		Activity:		$	
Fund:		Center:		Acct:		Proj:		Activity:		$	

New NTE/GMP:	$ 19,117,732.00	Contingent Amount:	$ 0.00	DMP/ODPO Amount:	$ 0.00

Using Agency/BU:	JCOD:OFFICE_OF_THE_DIRECTOR			
Concurrence:	DocuSigned by: Stephanie Leynes BFE127759CC142E...	Title:	KHA - ASSISTANT DIRECTOR OF CONTRACTS AND PURCHASING	8/16/2024
Concurrence:	DocuSigned by: Lucelya Kraus E35EB08A4AF9438...	Title:	KHA - CHIEF EXECUTIVE OFFICER	8/16/2024
Concurrence:		Title:		
Concurrence:		Title:		

Initial BC

Procurement Analyst/Buyer:	Signed by: Olivia Wallace Cohen A7A7DE8878BC4DD...	Chief of Procurement:	DocuSigned by: B19F1D517352456... 8/19/2024
Name:	Olivia Wallace Cohen	Name:	Dustin L. Freeman

Part 2: JPAC Actions on Above Requests/Recommendations
All Award Actions Subject to Lawfully Appropriated Funds

Members Who Approve:	3
Members Who Disapprove:	0
Other Action:	n/a

Date: 8/23/2024

Part 3: Final Awarding Authority Action

Action: Approved

Date: 8/23/2024

Signature: DocuSigned by: Karen Bowling 1C34E12155624B1...

DS
Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

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Requested Action/Authority: Enter a brief description of the requested action or authority being sought. i.e.; *request permission to award to the lowest, responsive responsible bidder for ITB or award the highest ranked supplier for an RFP*.

Justification/Explanation: Enter a brief justification or explanation for the requested action. Use this box to add any additional information such as additional account strings, or other information essential for contract execution.

Legal Contract Number: Provide the existing City contract number if applicable. This will be the same number as your POA number.

Contract Date: Select the effective date for the contract using the calendar option in the form. Leave blank for contracts to become effective on the execution date.

Change Order/AMD #: Provide the applicable Change Order or Amendment number represented by this request.

Date: Enter the date of PAF submission.

Effective Date: Enter the effective date of requested authority and/or action.

Solicitation: Select the competitive procurement method used (1Cloud generated prefix), enter the 1Cloud generated numbering sequence, and 1Cloud generated fiscal year of solicitation

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA),

Procurement Contract #: This is your PO number. Select Type, Enter Number

PO/Release Number: Enter PO Release Number

Awarded Supplier: Enter Awarded Supplier Name

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

Responses Received: This is the number of responses received.

No Bids Received: The number of responses received that indicated supplier would not bid.

Executed By: Select whether executed by OGC or JPAC / Chief of Procurement

PoP Base: Select the Period of Performance for the initial period.

Options: Period for each renewal period i.e. one (1) two (2) year.

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

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JSEB Goal: Select the percentage established by JSEB.

JESB Other: Select Encouragement or Set Aside Option

Bonds Waived Pursuant to: Select authority allowing bonds to be waived.

Funding Source: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed the amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Amount: Enter the total Direct Materials Purchase/Owner Direct Purchase Order amount for project.

Attachments: Name any attachments included as supplemental information to the PAF.

Using Agency/BU: This should be the requesting agency/requirement owner.

Concurrence: Electronic Signature

Title: Enter the title of person electronically signing form.

**Any fields where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

SUBJECT: SERVICES FOR CHILDREN, YOUTH, AND THEIR FAMILIES

BID #: ESC-0351-23 **OPEN DATE: 5/24/23**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - August 1, 2023 through May 31, 2024 with three (3) one (1) year renewal options

AGENCY: Kids Hope Alliance

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 245 **NUMBER RECEIVED: 56** **OTHER: 0**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of three (3) renewal options with the providers as listed in Exhibit 1. Period of service is from June 1, 2024 through May 31, 2025 with two (2) one (1) year renewal options remaining. Total award expenditure not-to-exceed $10,356,501.00. Total revised award expenditure is not-to-exceed $19,113,732.00.

Funding Sources:

ESP- Special Needs:	10901.181001.582001.000000.00000459.00000.0000000.	$2,401,100.00
ESP- Early Learning:	10901.181001.582001.000000.00000458.00000.0000000.	$1,657,915.00
ESP- Juvenile Justice:	10901.181001.582001.000000.00000455.00000.0000000.	$2,107,906.00
ESP- Pre-Teen/Teen:	10901.181001.582001.000000.00001824.00000.0000000.	$4,189,580.00

To be executed by formal contract amendment through the Office of General Counsel and process by purchase order releases

Attachments: Recommendation Memo, Revised Exhibit 1, Letters of Intent, Previous Awards

ANALYST: Olive Wallace-Cohen **RESPECTFULLY SUBMITTED** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Saralyn Grass, CEO, Kids Hope Alliance

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 5/9/2024

OTHER:

ACTION OF AWARDING AUTHORITY DATE 5/10/24

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION Karen Bowling

Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

MEMORANDUM

TO: Dustin Freeman, Chief of Procurement

FROM: Saralyn Grass, Chief Executive Officer
Kids Hope Alliance (KHA)

Saralyn Grass

CC: Kenneth Darity, Chief Administrative Officer

SUBJECT: Request to amend BID # ESC-0351-23, Services for Children, Youth, and their Families

DATE: April 29, 2024

Kids Hope Alliance, a public body acting on behalf of the City of Jacksonville, a consolidated political subdivision and municipal corporation existing under the laws of the State of Florida ("KHA") respectfully requests the following:

1. Request to amend the Award for BID # ESC-0351-23, Services for Children, Youth, and their Families, to exercise the first of three (3) one (1) year renewal options with the Providers outlined in the attached Exhibit 1. Period of service is from June 1, 2024 through May 31, 2025. Total revised expenditure amount is $10,356,501.00, for a total expenditure amount not to exceed $19,113,732.

Upon approval of this request contract amendments will be executed by the City of Jacksonville Office of General Counsel.

KHA anticipates funding as follows:

Account Name	Fund	Center	Account	Project	Activity	Interfund	Future	Amount
ESP - Special Needs	10901	181001	582001	000000	00000459	00000	0000000	$2,401,100.00
ESP - Early Learning	10901	181001	582001	000000	00000458	00000	000000	$1,657,915.00
ESP - Juvenile Justice	10901	181001	582001	000000	00000455	00000	0000000	$2,107,906.00
ESP – Pre-Teen/Teen	10901	181001	582001	000000	00001824	00000	0000000	$4,189,580.00

Total Funding **$10,356,501.00**

Attachment(s):
- Exhibit 1, Funding Recommendations FY 24-25
- Previous Award Dated 9/20/2023
- FY 24-25 Letter of Intent for Providers
- Scope of Services for Providers

For additional information, please contact Kenneth Darity at (904) 255-4422 or KDarity@coj.net.

Cc: Olive Wallace- Cohen, Buyer
Jessica Pitts, Director Finance
Joyce Watson, Director, Administration, Contracts, and Purchasing
Katoia Wilkins, Director, Contract Management

1095 A. Philip Randolph Blvd., Jacksonville, FL 32206 | (904) 255-4400 | Fax: (904) 255-4502

Exhibit 1

Funding Recommendations

ESC-0351-23 Services for Children, Youth and their Families

Contract #	Agency	Program Name	Program	LOI	12 month
70694-23 (1)	Goodwill Industries of North Florida, Inc.	Out East Programs and Services	Pre-Teen/Teen -- College & Career	Y	$ 150,000.00
70684-23 (1)	2nd Mile Ministries, Inc.	Youth Leadership Development Pathway	Pre-Teen/Teen -- College & Career	Y	$ 45,095.00
70693-23 (1)	AnnieRuth Foundation, Inc.	AnnieRuth	Pre-Teen/Teen -- College & Career	Y	$ 130,073.00
70691-23 (1)	Boys' and Girls' Clubs of Northeast Florida, Inc.	Printing Program	Pre-Teen/Teen -- College & Career	Y	$ 149,998.00
70685-23 (1)	Big Brothers Big Sisters of Northeast Florida, Inc.	Beyond School Walls	Pre-Teen/Teen -- College & Career	Y	$ 150,012.00
70683-23 (1)	The Carpenter's Shop Center, Inc.	Ready for Success Teen Program	Pre-Teen/Teen -- College & Career	Y	$ 150,002.00
70704-23 (1)	Children's International Summer Villages, Inc.	FACES of Jacksonville (Summer Camp)	Pre-Teen/Teen -- College & Career	Y	$ 60,020.00
70689-23 (1)	City Year, Inc.	AmeriCorps Member Leadership Development	Pre-Teen/Teen -- College & Career	Y	$ 259,364.00
70692-23 (1)	Families of Slain Children of Jacksonville, Florida, Inc.	Dove Outreach Center Inc.	Pre-Teen/Teen -- College & Career	Y	$ 150,000.00
70687-23 (1)	I'm a STAR Foundation, Inc.	GEAR-Up for Greatness	Pre-Teen/Teen -- College & Career	Y	$ 150,000.00
70695-23 (2)	Read USA, Inc.	Read USA	Pre-Teen/Teen -- College & Career	Y	$ 1,120,000.00
70690-23 (1)	The Foundation Academy Studio School, Inc.	Life Skills Program	Pre-Teen/Teen -- College & Career	Y	$ 126,185.00
70686-23 (1)	The Performers Academy, Inc.	Opportunity Project	Pre-Teen/Teen -- College & Career	Y	$ 150,000.00
70698-23 (1)	Jacksonville Urban League, Inc.	Champion4Change Youth Leadership	Pre-Teen/Teen -- College & Career	Y	$ 150,000.00
70688-23 (1)	Teen Leaders of America, Inc., formerly known as U-Turns, Inc.	Teen Leaders	Pre-Teen/Teen -- College & Career	Y	$ 759,589.00
70754-23 (1)	Wealth Watchers, Inc.	C.O.F.F.E.E. Project	Pre-Teen/Teen -- College & Career	Y	$ 150,000.00
70696-23 (1)	The Young Men's Christian Association of Florida's First Coast, Inc.	The Inner Prize Program - Johnson Center	Pre-Teen/Teen -- College & Career	Y	$ 107,130.00
70697-23 (1)	The Jacksonville Zoological Society, Inc.	W.I.L.D. Program	Pre-Teen/Teen -- College & Career	Y	$ 232,112.00
				Subtotal:	*$ 4,189,580.00*
70662-23 (1)	Cathedral Arts Project, Inc.	Art Ignite	Early Learning/Child Development	Y	$ 218,062.00
70663-23 (1)	Girl Scouts of Gateway Council, Inc.	Community Development Troop Program	Early Learning/Child Development	Y-F	$ 89,340.00
70652-23 (1)	Jacksonville Speech & Hearing Center, Inc.	Tiny Talkers Program	Early Learning/Child Development	Y	$ 387,662.00
70665-23 (1)	New Heights of Northeast Florida, Inc.	New Heights	Early Learning/Child Development	Y	$ 123,750.00
70666-23 (1)	The Performers Academy, Inc.	Squad Goals	Early Learning/Child Development	Y	$ 278,600.00
70711-23 (1)	University of North Florida Board of Trustees	UNF	Early Learning/Child Development	Y	$ 105,052.00
70661-23 (1)	Youth Crisis Center, Inc.	BRIGHT Beginnings	Early Learning/Child Development	Y	$ 323,389.00
70664-23 (1)	WJCT, Inc.	WJCT Family & Community Community Learning	Early Learning/Child Development	Y	$ 132,060.00
				Subtotal:	*$ 1,657,915.00*
70669-23 (1)	Managed Access to Child Health, Inc.	Hope Court	Juvenile Justice	Y	$ 150,000.00
70672-23 (1)	Big Brothers Big Sisters of Northeast Florida, Inc.	Community Based Mentoring	Juvenile Justice	Y	$ 75,000.00
70675-23 (1)	Center for Children's Rights, Inc.	HOPE Pipeline Project	Juvenile Justice	Y	$ 356,400.00
70680-23 (1)	Fresh Ministries, Inc.	Fresh Path	Juvenile Justice	N	$ 282,960.00
70681-23 (1)	Hope at Hand, Inc.	Hope at Hand	Juvenile Justice	Y	$ 130,000.00
70671-23 (1)	Hope Haven Association, Inc.	Hope Haven	Juvenile Justice	Y	$ 150,000.00
70668-23 (1)	The UD Jewish Family and Community Services, Inc.	At Hope Youth & Family Advocacy Program	Juvenile Justice	Y	$ 233,338.00
70673-23 (1)	Pearls of Perfection, Inc.	Pearls of Perfection	Juvenile Justice	Y	$ 130,080.00
70682-23 (1)	The Performers Academy, Inc.	Performers Prevention Project	Juvenile Justice	Y	$ 130,030.00
70678-23 (1)	True Youth Association Inc	R.E.A.C.H. Program	Juvenile Justice	Y	$ 90,059.00
70667-23 (1)	Twin Oaks Juvenile Development, Inc.	Project Connect	Juvenile Justice	Y	$ 156,979.00
70670-23 (1)	Wayman Community Development Corporation	The S.K.Y. Mentoring Program	Juvenile Justice	Y	$ 93,060.00
70679-23 (1)	Made A Way Foundation, Inc.	Ready to WIN	Juvenile Justice	Y	$ 130,000.00
				Subtotal:	*$ 2,107,906.00*

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Exhibit 1

Funding Recommendations

ESC-0351-23 Services for Children, Youth and their Families

Contract #	Agency	Program Name	Program	LOI	12 month
70657-23 (1)	I.M. Sulzbacher Center for the Homeless, Inc.	Sulzbacher Village	Special Needs -- Family Stability	Y	$ 72,620.00
70660-23 (1)	Boys' and Girls' Clubs of Northeast Florida, Inc.	Culinary Program	Special Needs -- Family Stability	Y	$ 149,999.00
70654-23 (1)	The Children's Home Society of Florida	CHS	Special Needs -- Family Stability	Y	$ 150,040.00
70659-23 (1)	Families of Slain Children of Jacksonville, Florida, Inc.	Families of Slain Children	Special Needs -- Family Stability	Y	$ 150,000.00
70655-23 (1)	Family Support Services of North Florida, Inc.	FSS	Special Needs -- Family Stability	Y	$ 150,000.00
70656-23 (1)	Hubbard House, Inc.	Hubbard House	Special Needs -- Family Stability	N	$ 69,320.00
70658-23 (1)	Jacksonville Public Education Fund, Inc.	Parents Who Lead	Special Needs -- Family Stability	Y	$ 64,000.00
70653-23 (1)	Daniel Memorial, Inc.	Project Prepare	Special Needs -- Family Stability	Y	$ 95,211.00
70648-23 (1)	Cathedral Arts Project, Inc.	Sensory Arts/Music Therapy/Art Counseling	Mental Health/Special Needs	Y	$ 487,966.00
70650-23 (1)	Cornerstone Special Education Alliance	Cornerstone	Mental Health/Special Needs	Y	$ 47,700.00
70649-23 (1)	Developmental Learning Center, Inc.	DLC	Mental Health/Special Needs	Y	$ 539,055.00
70677-23 (1)	Step-by-Step for Help Foundation, Inc.	Step-by-Step	Mental Health/Special Needs	Y	$ 130,000.00
70651-23 (1)	Police Athletic League of Jacksonville, Incorporated	Jax PAL	Mental Health/Special Needs	Y	$ 295,189.00
				Subtotal:	*$ 2,401,100.00*
				TOTAL:	**$ 10,356,501.00**

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KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC 0351- 23	Contract #	Agency Goodwill Industries of North Florida

GOODWILL INDUSTRIES OF NORTH FLORIDA

April 30, 2024
Naomi Jackson, CFO
Goodwill Industries of North Florida
5150 Timuquana Road, Jacksonville, FL 32210

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **(insert your agency's name)** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Matthew Gilbert Middle School, William Raines Senior High School, Andrew Jackson High School, Springfield Middle, A. Phillip Randolph Academies , Jean Ribault High School
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	150,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Naomi Jackson
904-454-2659
Njackson@goodwillnorthfl.org
CFO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
ESC-0351-23	70684-23	2nd Mile Ministries

2/7/2024
Marc Nettleton, Executive Director
2nd Mile Ministries
1650 Margaret Street Suite 302 #339
Jacksonville FL 32204 (mailing address)

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of 2nd Mile Ministries intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	4003 N Pearl Street, Jacksonville FL 32206
Program Start Date	June 1, 2024
Program End Date	May 31, 2024
Contract Amount (12month budget)	$45,095

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Marc Nettleton
904-803-5639
marc@2ndmilejax.com
Executive Director

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70691	Boys & Girls Clubs of Northeast Florida

BOYS & GIRLS CLUBS
OF NORTHEAST FLORIDA

February 7, 2024
Wyatt Parlette, VP of Operations
Boys & Girls Clubs of Northeast Florida
10 South Newnan Street
Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Boys & Girls Clubs of Northeast Florida's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Citi Teen Center – TEAM Print Workforce Program
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$149,998

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Wyatt Parlette
904-514-5565
wyattp@bgcnf.org
VP of Operations

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC – 0351-23	Contract # 70685-3	Big Brothers Big Sisters of Northeast Florida

Big Brothers Big Sisters. OF NORTHEAST FLORIDA

02/08/2024
Sara Alford, Chief Executive Officer
Big Brothers Big Sisters of Northeast Florida
40 E. Adams St., Suite 220, Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Big Brothers Big Sisters of Northeast Florida's** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Amazon, Availity, Black Knight, Crowley, FIS, Florida Blue, Ge/Unison, Haskell, JWB, LSI, McKesson, via virtual meeting platforms, and other corporate partner sites as available
Program Start Date	06/01/2024
Program End Date	05/31/2025
Contract Amount (12month budget)	150,012

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Sara Alford
(904) 727-9797 x 1129
salford@bbbsnefl.org
Chief Executive Officer

***Must be the authorized signer for the agency**
Approved by: **Date:02/28/2024**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70683-23	Agency The Carpenter's Shop Center, Inc.

THE CARPENTER'S SHOP CENTER
Transforming lives...

February 3, 2024

Dr. Cheryl Wilder, CEO
The Carpenter's Shop Center, Inc.
1601 University Blvd. North
Jacksonville, Florida 32211

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of The Carpenter's Shop Center, Inc. intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	1601 University Blvd. North Jacksonville, Florida 32211
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$150,002

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Sincerely,

Dr. Cheryl Wilder

Dr. Cheryl Wilder
904-365-0772
Dr. Cheryl Wilder
(CEO)

*Must be the authorized signer for the agency

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
		CISV Jacksonville

CISV USA
Jacksonville
Building global friendship

Tuesday, February 28, 2024
Reggie Lynn Agulto, Executive Director / Camp Director
CISV Jacksonville
1050 Riverside Ave Suite C, Jacksonville, FL 32204

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **(CISV Jacksonville)** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Unitarian Universalist Church of Jacksonville - camp site The Bolles School - monthly activities McKesson - trainings University of North Florida - trainings
Program Start Date	June 1, 2024
Program End Date	May 31, 2024
Contract Amount (12month budget)	$60,020.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Reggie Lynn Agulto
(904) 903-1578
gigiagulto@gmail.com **OR** facesjax@cisvusa.org
Executive Director and Camp Director

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract #	Agency City Year, Inc

(Insert Agency Logo)
(Insert Today's Date) 3/14/2024
(First and Last Name, Title) Allishia Bauman, Executive Director
(Agency Name) City Year, Inc
(Address)6 East Bay Street, Jacksonville FL 32210

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **City Year's** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	6 East Bay Street, Jacksonville FL 32210
Program Start Date	July
Program End Date	May
Contract Amount (12month budget)	$259,364

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

(First and Last Name) Kanna Kunchala
(Phone) +1 (617) 927-2507
(Email Address) kkunchala@cityyear.org
(Title) Executive Vice President, Acting Chief Financial Officer

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC- 0349 - 23	Contract#70692-23	Agency: FOSCI

Fosci

February 8, 2024
Beverly McClain, CEO
Families Of Slain Children, Inc.
2212 N. Myrtle Ave., Jacksonville, FL. 32209

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Families Of Slain Children, Inc. (FOSCI) intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	FOSCI 2212 N. Myrtle Ave. Jacksonville, FL. 32209
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$150,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Beverly McClain
9044248755
Admin@fosci.org
CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract #	Agency I'M A STAR FOUNDATION

2/7/2024
Betty Burney, Chief Executive Officer
I'm A STAR Foundation
3909 Soutel Drive
Jacksonville, Florida 32208

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **I'M A STAR FOUNDATION** intent to continue services for the FY2024-2025 Contract Year at the following:

Program Location(s) **(Please list all locations)**	[redacted]

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

	[redacted]
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (10 month budget)	$150,000.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Betty Burney
(904) 924-0756
Bburney@imastarfoundation.org
Chief Executive Officer

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70695-23	Agency READ USA

READ USA

02/08/2024
Robert Kelly, CEO
READ USA, Inc.
4019 Boulevard Center Drive, Jacksonville FL 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **(READ USA's)** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Beauclerc Elementary School Hogan-Spring Glen Elementary School Lake Lucina Elementary School Mamie Agnes Jones Elementary School Anchor Academy Elementary School Twin Lakes Elementary School
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	1.12M

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Robert Kelly
904-732-3872
rob@readusainc.com
CEO

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	Contract #	Agency: The Foundation Academy Studio School

TFA STUDIO SCHOOL

February 5, 2024
Courtney Amaro, Director of Programs
The Foundation Academy Studio School
3675 San Pablo Rd. S.
Jacksonville, Fl 32224

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **The Foundation Academy Studio School** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	The Foundation Academy Campus 3675 San Pablo Rd S. Jacksonville, Fl 32224
Program Start Date	Summer Internship program: June 17, 2024-July 26th 2024 Life Skills/Career and College program: August 26, 2024· - May 30, 2024
Program End Date	
Contract Amount (12month budget)	$126,185 (12-month contract)

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Courtney Amaro
9044937300
camaro@foundationacademy.com
Director of Programs

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Approved by: Date:

FY 24-25 Scope of Services	
ESC **ESC-0351-23**	**Agency The Foundation Academy Studio School**

FY24-25 Contract Year: June 1, 2024 -May 31, 2025

Funding Approved for FY24-25: $126, 172 (12-month contract)

Number of Proposed Children/Youth 24/25: Estimate: 150 students

Please copy and paste your approved scope from last year below. If any changes are made, please highlight the changes.

[Insert here]

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC - 0351-23	Contract # 70686-23	The Performers Academy The Opportunity Project

February 1, 2024

Kathryn McAvoy
Executive Director
The Performers Academy
3674 Beach Boulevard
Jacksonville, FL 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of The Performers Academy's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	The Performers Academy
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$150,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,

Kathryn D. McAvoy

Kathryn D. McAvoy
Executive Director

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC - 0351-23	Contract #70698-23	Agency: Jacksonville Urban League

Jacksonville Urban League — Empowering Communities Changing Lives

February 21, 2024

Richard Danford, PhD, President
Jacksonville Urban League
903 West Union
Jacksonville, Fl 32204

RE: Chanmpion4 Change Youth Leadership Academy Program

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of the **Jacksonville Urban League's intent** to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Jacksonville Urban League
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$150,000.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Richard Danford, PhD
904 &23-4008
R. Danford @jaxul.org
President

***Must be the authorized signer for the agency**

Approved by: Date: 2-22-24

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC – 0351-23	Contract #	Agency – U-Turns Inc dba Teen Leaders of America

Teen Leaders of AMERICA

2-21-24
Marcia Brown, Executive Director
U-Turns Inc dba Teen Leaders of America
644 Cesery Blvd #150
Jacksonville, FL 32211
(Contract address: 2009 Art Museum Dr.; Jacksonville, FL 32207)

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of U-Turns Inc dba Teen Leaders of America intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	The Social Teen Center (Primary)
Program Start Date	June 1, 2024,
Program End Date	May 31, 2025
Contract Amount (12month budget)	$759,589

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Marcia Brown
904.307.8567
marcia.brown@teenleadersofamerica.com
Executive Director

***Must be the authorized signer for the agency**

Approved by: **Date: 3/7/24.**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	Contract #70754-23	Agency Wealth Watchers Inc

Wealth Watchers
BUILDING WEALTH FOR FUTURE GENERATIONS

02/05/2024

Carrie Davis
Wealth Watchers Inc
5310 Lenox Ave, Suite 4
Jacksonville, FL 32205

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **(Wealth Watchers Inc)** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	5310 Lenox Ave, Jacksonville, FL 32205, 1055 E 1st st, Jacksonville, FL 32206
Program Start Date	06/01/2024
Program End Date	05/31/2025
Contract Amount (12month budget)	$150,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Carrie L. Davis
3904-265-4736
carriedavis@wealthwatchersfl.com
C.E.O.

Approved by: **Date:**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
ESC 0351 23		YMCA of Florida's First Coast

the Y

February 22, 2024
Eric K. Mann, President & CEO
YMCA of Florida's First Coast
40 E. Adams St Suite 210
Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of The YMCA of Florida's First Coast's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Johnson Family YMCA 5700 Cleveland Road Jacksonville, FL 32209
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$107,130

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,
Eric K. Mann
904. 265.1780
emann@fcymca.org
President & CEO

Approved by: **Date:**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70697-23	Jacksonville Zoological Society

February 22, 2024
Jamie Lynn Lankenau, Community Engagement Supervisor
Jacksonville Zoo and Gardens
370 Zoo Parkway
Jacksonville, FL 32218

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Jacksonville Zoological Society's** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Jacksonville Zoo and Gardens
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$232,112.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,
Jeff Ettling, Ph.D.
904-757-4463 x105
Ettlingj@jacksonvillezoo.org
President & CEO

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
ESC 0351-23	70662-23	Cathedral Arts Project

CATHEDRAL ARTS PROJECT

02/06/2024
Kimberly Hyatt, President/CEO
Cathedral Arts Project
207 N Laura St. Suite 300
Jacksonville, FL 32202
RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Cathedral Arts Project** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Abess Park Elementary School – 12731 Abess Blvd. 32225 Beauclerc Elementary School – 4555 Craven Rd. W. 32257 Cathedra Arts Project – 207 N Laura Street, Suite 200, 32202 Crown Point Elementary School – 3800 Crown Point Rd. 32257 Central Riverside Elementary School – 2555 Gilmore St. 32204 Crystal Springs Elementary School – 1200 Hammond Blvd. 32221 Chaffee Trail Elementary School - 11400 Sam Caruso Way, 32221 Don Brewer Elementary School - 3385 Hartsfield Rd., 32277 Enterprise Learning Academy - 8085 Old Middleburg Rd. S., 32222 Brookview Elementary - 10450 Theresa Dr. 32246 Hyde Park Elementary School – 5300 Park St. 32205 Long Branch Elementary School – 3723 Franklin St. 32207 Ortega Elementary School – 4010 Baltic St. 32210 Springfield Middle School – 2034 Hubbard St. 32206 Spring Park Elementary School – 2250 Spring Park Rd. 32207
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$218,062

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Sincerely,

Kimberly Hyatt
904-281-5599
khyatt@capkids.org
President / CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
ESC0351-23	70663-23	Girl Scouts of Gateway Council, Inc

girl scouts of gateway council

February 7, 2024

Kids Hope Alliance
1095 A. Philip Randolph Boulevard
Jacksonville, Florida 32206

RE: Letter of Intent Girl Scouts of Gateway Council

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Girl Scouts of Gateway Councils intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	George W. Carver Elementary Andrew A Robinson Elementary Pickett Elementary School Edward H. White High School Pinedale Elementary School Sadie Tillis Elementary Fort Caroline Elementary School Gregory Drive Elementary School Sallye B. Mathis Elementary School Police Athletic League Sites Northside Center Westside Center Monument Center Eastside Center The Bridge Learning Center Baxter E. Luther NFL YET Victory Pointe Citi Teen Center Smart Pope Livingston Elementary School

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

	North Shore Elementary School Highlands Middle School Matthew W. Gilbert Middle School Ft. Caroline Middle School Bradham and Brooks Branch Library Calloway Cove Apartments
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$89,314.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,

Wendy Dordel, CEO
Girl Scouts of Gateway Council
7077 Bonneval Road Suite 420
Jacksonville, FL 32216

***Must be the authorized signer for the agency**

Approved by: **Date:** 2/7/2024

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
0351-23	70652-23	Jacksonville Speech & Hearing Center, Inc.

Jacksonville Speech & Hearing

02/23/2024
Chandra Manning, Chief Operating Officer
Jacksonville Speech & Hearing Center
1010 N. Davis Street, Suite 101
Jacksonville, FL 32209

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Jacksonville Speech & Hearing Center's** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	1010 N. Davis Street, Suite 101, Jacksonville, FL 32209
Program Start Date	06/01/2024
Program End Date	05/31/2025
Contract Amount (12month budget)	$387,662.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Chandra Manning

Chandra Manning
(904) 355-3403
cmanning@shcjax.org
Chief Operating Officer

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70665-23	New Heights of Northeast Florida

February 7, 2024
Susan Driscoll, President & CEO
New Heights of Northeast Florida, Inc.
3311 Beach Blvd.
Jacksonville, FL 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of New Heights of Northeast Florida's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Administrative Office: 3311 Beach Blvd., Jacksonville, FL Therapy Services provided in the child's home, daycare center, or other natural environment.
Program Start Date	June 1, 2024
Program End Date	May 31, 2024
Contract Amount (12month budget)	$123,750

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Susan Driscoll
904-396-1462
sue.driscoll@newheightsnefl.org
President & CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

KIDS HOPE ALLIANCE

ESC - 0351-23	Contract # 70666-23	The Performers Academy Squad Goals

February 1, 2024

Kathryn McAvoy
Executive Director
The Performers Academy
3674 Beach Boulevard
Jacksonville, FL 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of The Performers intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	The Performers Academy, AMIkids Middle School, Springfield Middle School, Fort Caroline Middle
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$278,600

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,

Kathryn D McAvoy

Kathryn D. McAvoy
Executive Director

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	**Contract #** 70711-23	**University of North Florida**

UNF
UNIVERSITY of NORTH FLORIDA

February 1, 2024
John Kantner, Ph.D., Senior Associate Provost of Faculty & Research
University of North Florida
1 UNF Dr., Jacksonville, FL 32224

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **University of North Florida** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	John E. Ford and West Riverside Elementary
Program Start Date	8/1/24
Program End Date	5/31/25
Contract Amount (12month budget)	$105,052

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

John Kantner
(904)-620-2700
j.kantner@unf.edu
Senior Associate Provost of Faculty & Research

***Must be the authorized signer for the agency**

Approved by:
Date: 02/01/2024

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency:
0351-23	70661-23	Youth Crisis Center

YouthCrisisCenter

02/21/2024
Kim Sirdevan, President and CEO
Youth Crisis Center
3015 Parental Home Rd.
Jacksonville, FL 32216

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Youth Crisis Center's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	TBD… Head Start determines locations based on need
Program Start Date	06/01/2024
Program End Date	05/31/2025
Contract Amount (12month budget)	**$323,389**

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Kim Sirdevan
904-446-4982
kim@ycc.org
President and CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	#604128	WJCT, Inc.

wjct

February 8, 2024
David McGowan, President & CEO
WJCT Public Media
100 Festival Park Avenue
Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of WJCT, Inc.'s intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	100 Festival Park Avenue Jacksonville, FL 32202
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$132,060

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

David McGowan
904-358.6333
dmcgowan@wjct.org
President & CEO

***Must be the authorized signer for the agency**
Approved by:
Date: 3/11/24

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC -0351-23	Contract # 70669-23	Agency Managed Access to Child Health d.b.a
		Partnership for Child Health

(Insert Agency Logo)
(Insert Today's Date) April 11, 2024
(First and Last Name, Title) Katoia Wilkins, Contracts Director
(Agency Name) Kids Hope Alliance
(Address) 1095 A. Philip Randolph

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **(insert your agency's name)** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	KHA, Duval County Court House
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$150,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

(First and Last Name) Vicki Waytowich, Ed.D.
(Phone) 904-860-8530
(Email Address) vickiw@pchjax.org
(Title) Executive Director

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC – 0351-23	Contract # 70672-23	Big Brothers Big Sisters of Northeast Florida

Big Brothers Big Sisters. OF NORTHEAST FLORIDA

02/08/2024
Sara Alford, Chief Executive Officer
Big Brothers Big Sisters of Northeast Florida
40 E. Adams St., Suite 220, Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Big Brothers Big Sisters of Northeast Florida's** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Jacksonville, Duval County Community at-large
Program Start Date	06/01/2024
Program End Date	05/31/2025
Contract Amount (12month budget)	$75,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Sara Alford
(904) 727-9797 x 1129
salford@bbbsnefl.org
Chief Executive Officer

***Must be the authorized signer for the agency**

Approved by: **Date:02/08/2024**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	
0351-23		Center for Children's Rights

February 22, 2024
Betsy Dobbins, Executive Director
Center for Children's Rights
910 N Jefferson St, suite #E249, Jacksonville, Florida, 32209

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Center for Children's Rights** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Community-based
Program Start Date	June 1, 2024
Program End Date	May 31, 2024
Contract Amount (12month budget)	$356,400

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Betsy Dobbins
(904) 242-6936
bdobbins@jaxccr.org
Executive Director

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC0351-23	Contract #70680-23	Agency: FreshMinistries

FRESHMINISTRIES

April 26, 2024
Michelle Harcourt, Executive Director Weaver Community Center
FreshMinistries
616 A. Philip Randolph Blvd. Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **FreshMinistries'** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Weaver Center for Community Outreach. 616 A. Philip Randolph Blvd., Jacksonville FL 32202
Program Start Date	June 1, 2024
Program End Date	May 30, 2025
Contract Amount (12month budget)	$282,759.91

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Michelle Harcourt
904-355-0000 / 904-738-0739
mharcourt@freshministries.org
Executive Director, Weaver Community Center Initiatives

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
Children Youth and Families RFP ESC-0351-23	70681-23	Hope at Hand

Hope at Hand, Inc.

February 1, 2024
Steffani Fletcher
Executive Director
Hope at Hand
3886 Atlantic Blvd.
Jacksonville, FL 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Hope at Hand to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Hope at Hand, Gateway Steps to Recovery, Duval Regional Detention Center, Pretrial Detention, Teen Court Raines High, Ed White High, Kernan Middle, Oceanway Middle, Andrew Robinson Elem, S. P. Livingston Elem, Hubbard House, Sulzbacher Village, PAL/Arlington, Palm Avenue, Northside, Westside, Eastside, Sanctuary on 8th Street
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$130,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

S Fletcher

Steffani Fletcher,
Hope at Hand
(904) 868-4681
Steffani@HopeAtHand.org
Executive Director
***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	Contract #70671-23	Agency: Hope Haven

HOPEHAVEN

February 1, 2024
Tracey Hollins, CFO
Hope Haven
4600 Beach Blvd
Jacksonville, FL 32256

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Hope Haven** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	4600 Beach Blvd
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$150,000 (60 evals @ $2,500 each)

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Stella Johnson
904-346-5100
stellaj@hope-haven.org
CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

FY 24-25 Scope of Services	
ESC-0351-23	**Agency Hope Haven**

FY24-25 Contract Year: June 1, 2024 -May 31, 2025

Funding Approved for FY24-25:

Number of Proposed Children/Youth 24/25:

Please copy and paste your approved scope from last year below. If any changes are made, please highlight the changes.

Psychoeducational Evaluations. Hope Haven offers a direct access to care model and does not require prior referral and authorization. We get clients booked for their assessment within days of initial contact, and we provide the written report in a feedback session two weeks later. This rapid turnaround ensures that students who are identified with a learning disability can receive targeted and appropriate interventions as soon as a month, rather than over a year later.
In addition to the timely and comprehensive evaluation, we also provide each family with a dedicated advocate skilled in navigating the IEP process. This additional support is a key element in our success. The evaluation is important yet means little if the recommendations are not implemented. Having the support of an advocate takes a mental load away from already stressed parents, many of whom have little to no awareness of their students' legal rights to a free and appropriate education.

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70668-23	Agency: The LJD Jewish Family & Community Services, Inc.

February 7, 2024

Colleen Rodriguez, CEO
The LJD Jewish Family & Community Services, Inc.
8540 Baycenter Rd.
Jacksonville, FL 32256

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of The LJD Jewish Family & Community Services, Inc.'s intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	8540 Baycenter Rd., Jacksonville, FL 32256
Program Start Date	6/1/2024
Program End Date	5/31/25
Contract Amount (12month budget)	$233,338

We have proposed an increase to the awarded amount of $238,662.74 of 7% to account for, primarily, the increase in salary of the Director (the former lead of this program was an Associate Director and the current lead is a Director) and increase in payroll taxes and benefits (FICA and WC increase due to salary increase, new 403b contribution, projected 8.77% increase in health insurance premiums and an additional staff member enrolled in health insurance).

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

(Continued on next page – Page 2)

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Sincerely,

Colleen L. Rodriguez
(904) 394-5752
(crodriguez@ jfcsjax.org)
CEO

***Must be the authorized signer for the agency**

Approved by:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70673-23	Agency Pearls of Perfection

PEARLS of Perfection

February 8, 2024

Ta'Vianna Sanders
Pearls of Perfection
6837 Misty View Dr.
Jacksonville, FL 32210

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Pearls of Perfection's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Andrew Robinson Elementary (101 W. 12th St. Jax. FL 32206) Biscayne Elementary (12230 Biscayne Blvd. Jax. FL 32218) Garden City Elementary (2814 Dunn Ave. Jax. FL 32218) Highlands Elementary (8801 Lake Placid Dr. E Jax. FL 32208) Jean Ribault Middle School (1157 Golfair Blvd Jax. FL 32209) Jean Ribault High School (3610 Ribault Scenic Dr. Jax FL 32208) North Florida Education Institute (580 Lawton Ave. Jax. FL 32208) Rutledge Pearson Elementary (4346 Roanoke Blvd. Jax. FL 32208) Springfield Middle School (2034 Hubbard St. Jax. FL 32206) Susie Tolbert Elementary (1925 W 13th St. Jax. FL 32209) Young Women's Leadership Academy (900 Acorn St. Jacksonville, FL 32209)

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

	Williams M. Raines High School (3663 Raines Ave. Jax. FL 32209)
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$130,080

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,

Ta'Vianna Sanders

Ta'Vianna Sanders
904-418-1227
tsanders@pearlsofperfection.org
President

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

KIDS HOPE ALLIANCE

ESC - 0351-23	Contract # 70682-23	The Performers Academy The Prevention Project

February 1, 2024

Kathryn McAvoy
Executive Director
The Performers Academy
3674 Beach Boulevard
Jacksonville, FL 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of The Performers intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Duval Detention Center, The Performers Academy, James Weldon Johnson Park
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$130,030

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,

Kathryn D. McAvoy

Kathryn D. McAvoy
Executive Director

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	Contract #70678-23	TRUE Youth Association Inc

T.R.U.E.

Wednesday February 7, 2024
Charla DeVoe, Program Manager
T.R.U.E Youth Association Inc
7055 Blanding Blvd, #440603, Jacksonville FL 32222

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **T.R.U.E Youth Association Inc** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	2870 Sydney Street, Jacksonville FL 32205 2875 Park Street, Jacksonville, FL 32205
Program Start Date	8/1/2024
Program End Date	5/31/2025
Contract Amount (12month budget)	$90,059.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Charla DeVoe
904.370.3556
charladevoe@trueyouthfl.org
Program Manager

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC: 0351-23	Contract #: 70667-23	Agency Twin Oaks Juvenile Development, Inc.

1/31/2024
Tony Read, Executive Director
Twin Oaks Juvenile Development, Inc.
2930 Kerry Forest Parkway, Suite 101
Tallahassee, FL 32309

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Twin Oaks Juvenile Development, Inc.'s intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	1851 Executive Center Drive, Suite 114 Jacksonville, FL 32207
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$156,979.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Tony Read
850-832-8611
tony.read@twinoaksfl.org
Executive Director

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	**Contract #**	**Wayman Community Development Corporation**
S.K.Y. Mentoring Program		

Monday, February 5, 2024
Mark Griffin, CEO
Wayman Community Development Corporation
1176 Labelle Street, Jacksonville, FL. 32205

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Wayman Community Development Corporation intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	**S.K.Y. Mentoring Program**, 1176 Labelle Street, 32205
Program Start Date	08/01/2023
Program End Date	05/31/2024
Contract Amount (12month budget)	$93,060

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Dr. Mark L. Griffin
904-693-1503
mgriffin@wayman.org
Chief Executive Officer

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC0351-23	Contract #	Agency
0351-23		Made A Way Foundation, Inc

WIN

MADE A WAY FOUNDATION, INC.

(2/16/2024)
(Frank C. Emanuel, President)
(Made A Way Foundation)
(5311 Brighton Park Ln)

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **(insert your agency's name)** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	DCPS High Schools, DJJ Youth Academy
Program Start Date	8/1/24
Program End Date	7/31/25
Contract Amount (12month budget)	130,000.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

(Frank C. Emanuel)
(904-554-1412)
(femanuel@madeawayfoundation.org)
(President)

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Approved by:	**Date: 2/16/2024**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC – 0351-23	**Contract** #70657-23	**Agency:** Sulzbacher

SULZBACHER
HOUSING HEALTHCARE HOPE

Cindy Funkhouser, CEO and President
Sulzbacher Center
611 E Adams Street, Jacksonville FL 32202
RE: Letter of Intent
Dear Kids Hope Alliance Contract Manager: Damica Davis
Please accept this letter as notice of Sulzbacher's ntent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Sulzbacher Village 5455 Springfield Blvd. Jacksonville FL 32208
Program Start Date	August 12th 2024
Program End Date	May 29th 2025
Contract Amount (12month budget)	$72,620

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,

Cindy Funkhouser

Cindy Funkhouser
(904) 923-0433
cfunkhouser@sulzbacherjax.org
CEO
***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract # 70660-23	Boys & Girls Clubs of Northeast Florida

BOYS & GIRLS CLUBS
OF NORTHEAST FLORIDA

February 7, 2024
Wyatt Parlette, VP of Operations
Boys & Girls Clubs of Northeast Florida
10 South Newnan Street
Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Boys & Girls Clubs of Northeast Florida's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Citi Teen Center- Culinary Arts Workforce Program
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$149,999

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Wyatt Parlette
904-514-5565
wyattp@bgcnf.org
VP of Operations

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC: FY24-25 ESC-0351-23	Contract #70654-23	Agency: Children's Home Society of Florida

2/6/24
Robin Neese, Director of Family Development Programs
Children's Home Society of Florida
5766 S. Semoran Boulevard, Orlando, Florida 32822

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Children's Home Society of Florida's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	3027 San Diego Rd Jacksonville, FL 32207
Program Start Date	6/1/24
Program End Date	5/31/25
Contract Amount (12month budget)	$150,040

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,
Heather Brungardt, MSW, LCSW
321-397- 3000
Heather.Brungardt@chsfl.org
Chief Program & Clinical Officer
***Must be the authorized signer for the agency**

Approved by: Heather Brungardt **Date:** 2/7/24

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC -0349-23	Contract #70659-23	Agency
		FOSCI

February 8, 2024
Beverly McClain, CEO
Families Of Slain Children, Inc.
2212 N. Myrtle Ave., Jacksonville, FL. 32209

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Families Of Slain Children (FOSCI) intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	FOSCI 2212 N. Myrtle Ave. Jacksonville, FL. 32209	
Program Start Date	June 1, 2024	
Program End Date	May 31, 2025	
Contract Amount (12month budget)	$150,000	

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).

Sincerely,

Beverly McClain
9044248755
Admin@fosci.org
CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC- 0351-23	Contract # 70655-23	Agency – Family Support Services of North Florida, Inc.

April 17, 2024

Cynthia Harpman, Manager Contract Grants
Family Support Services North Florida, Inc.
1300 Riverplace Boulevard, Suite 700
Jacksonville, Florida, 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Family Support Services of North Florida, Inc.** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	1300 Riverplace Boulevard, Suite 700, Jacksonville, FL 32207
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$150,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Jenn Petion
904.421.5800
Jenn.petion@fssnf.org
President/CEO

***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC: 0351-23	Contract #: 70656-23	Agency: Hubbard House, Inc.

Hubbard House
EVERY RELATIONSHIP VIOLENCE-FREE

February 8, 2024
Dr. Gail A. Patin, Chief Executive Officer
Hubbard House, Inc.
P.O. Box 4909, Jacksonville, FL 32201

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Hubbard House Inc.'s intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Children Services will be provided at Hubbard House's Emergency Shelter and Outreach locations. Per Florida State statute, the shelter location is confidential and cannot be disclosed. The location is in Duval County. The Address on record is PO Box 4909, Jacksonville, FL 32201. A public, physical location of Hubbard House Outreach Center is 6629 Beach Blvd, Jacksonville, FL 32216.
Program Start Date	7/1 - Ongoing, follows agency fiscal year calendar
Program End Date	6/30
Contract Amount (12month budget)	$69,320

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Dr. Gail A. Patin
904-354-0076
gpatin@hubbardhouse.org
Chief Executive Officer

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
0351-23	70658-23	JPEF

February 16, 2024
Jonathan Bishop, Engagement & Partnerships Manager
Jacksonville Public Education Fund
40 E. Adams Street, Suite 110
Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Jacksonville Public Education Fund intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Schultz Center, KHA, DCPS Admin, Jacksonville Public Library
Program Start Date	July 1, 2024
Program End Date	June 30, 2025
Contract Amount (12month budget)	$64,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Jonathan Bishop
Mobile:904-742-3985
jonathan@jaxpef.org
Engagement & Partnerships, Manager

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC-0351-23	Contract # 70653-23	Agency Daniel Memorial, Inc

CELEBRATING 140 YEARS
daniel
Improving the odds for kids
SINCE 1884

January 30, 2024
Lesley Wells, President/CEO
Daniel Memorial, Inc.
4203 Southpoint Boulevard

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Daniel Memorial, Inc. intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	1526 Parental Home Road
Program Start Date	06/01/2024
Program End Date	05/31/2025
Contract Amount (12month budget)	$95,211.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Lesley Wells
904-296-1055
lwells@danielkids.org
President/CEO

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

KIDS HOPE ALLIANCE

ESC	Contract #	Agency
ESC 0351-23	70648-23	Cathedral Arts Project

CATHEDRAL ARTS PROJECT

02/06/2024
Kimberly Hyatt, President/CEO
Cathedral Arts Project
207 N Laura St. Jacksonville FL 32202
RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Cathedral Arts Project** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) **(Please list all locations)**	**Sensory Arts** Hope Haven - 4600 Beach Blvd, Jacksonville, FL 32207 Oak Hill Academy - 6910 Daughtry Blvd S, Jacksonville, FL 32210 Palm Avenue Exceptional Std. Center - 1301 W. Palm Ave. Jacksonville, FL 32254 **Art Counseling** GRASP Academy – 311 Justina Road Jacksonville, FL 32277 Alfred DuPont Middle School – 2710 Dupont Ave. Jacksonville, FL 32217 Julia Landon College Preparatory and Leadership Development School – 1819 Thacker Avene, Jacksonville, FL 32207 **Music Therapy** Hope Haven - 4600 Beach Blvd, Jacksonville, FL 32207 Oak Hill Academy - 6910 Daughtry Blvd S, Jacksonville, FL 32210 Palm Avenue Exceptional StudentCenter - 1301 W. Palm Ave. Jacksonville, FL 32254 North Florida School for Special Ed. – 2223 Mill Creek Road Jacksonville, FL 32211 PossAbilities Plus – 1079 Atlantic Blvd. St. 1 Atlantic Beach, FL 32233 Greenland Pines – 5050 Greenland Rd, Jacksonville, FL 32258 Mandarin Oaks Elementary School – 10600 Hornets Nest Rd. Jacksonville, 32257 Landmark Middle School – 101 Kernan Blvd. N Jacksonville, 32225 Neptune Beach Elementary School – 1515 Florida Blvd. Neptune Beach, FL 32266 Crystal Springs Elementary School – 1200 Hammond Blvd. Jacksonville, FL 32221 Mt. Herman Exceptional Student Center - 1741 Francis St. Jacksonville, FL 32209

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

	Love Grove Elementary School – 2446 University Blvd S. Jacksonville, FL 32216 Sally B. Mathis Elementary School - 3501 Winton Dr. Jacksonville, FL 32208 Mainspring Academy – 6700 Southpoint Parkway, Suite 400 Jacksonville, FL 32216 Growing Together Behavioral Ct. – 6789 Southpoint Pkwy St 100, Jax, FL 32216 Angelwood – 5600 Spring Park Rd. Jacksonville, Fl 32216
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$487,966

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Kimberly Hyatt
904-281-5599
khyatt@capkids.org
President / CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract #	Agency Cornerstone SEA

(Insert Agency Logo)
(Insert Today's Date)
(First and Last Name, Title) Michael Wildes CEO
(Agency Name) Cornerstone Special Education Alliance
(Address)101 Century 21 Dr. Suite 110 Jacksonville, FL. 32216

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Cornerstone Special Education Alliance** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	101 Century 21 Dr. Suite 110 Jacksonville 32216
Program Start Date	June 2024
Program End Date	May 2025
Contract Amount (12month budget)	$47,700

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

(First and Last Name) Michael Wildes
(Phone) 904-403-2010
(Email Address) Michael@cornerstonesea.com
(Title) CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
ESC 0351-23		Developmental Learning Center

(Insert Agency Logo)

(Insert Today's Date) 02/23/2024
(First and Last Name, Title) Heather Corey, Executive Director
(Agency Name) Developmental Learning Center (formerly DLC Nurse & Learn)
(Address) 4101-1 College Street, Jacksonville, FL 32205

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Developmental Learning Center's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	4101-1 College Street, Jacksonville, FL 32205
Program Start Date	July 1, 2024
Program End Date	June 30, 2024
Contract Amount (12month budget)	$539,055

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

(First and Last Name) Heather Corey
(Phone) 904-387-0370
(Email Address) Hcorey@dlcjax.org
(Title) Executive Director

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

KIDS HOPE ALLIANCE

Letter of Intent
Agency Award Information: FY24-25

ESC ESC-0351-23	Contract # 0351-23	Agency Step-by-Step 4 Help Foundation, Inc.

STEP-BY-STEP
4 HELP FOUNDATION

2/8/2024
Desiree Jones, CEO
Step-by-Step 4 Help Foundation, Inc.
1760 Shadowood Lane #408
Jacksonville, FL 32207

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Step-by-Step4 Help Foundation, Inc.'s** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	1760 Shadowood Lane #408 Jacksonville, FL 32207
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	130,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Desiree Jones
904-408-9288
desireej@stepbystep4help.com
CEO

***Must be the authorized signer for the agency**

Approved by: Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
0351-23	70651-23	Police Athletic League of Jacksonville, Inc.

January 30, 2024
Mary Bishop, Executive Director
Police Athletic League of Jacksonville, Inc.
3450 Monument Road

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **Police Athletic League of Jacksonville, Inc.** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	**Alden Road ESC Team Up** 11780 Alden Road Jacksonville, FL 32246 **Palm Avenue ESC Team Up** 1301 W Palm Avenue Jacksonville, FL 32254
Program Start Date	August 12, 2024
Program End Date	May 30, 2025
Contract Amount (10 month budget)	$295,189.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Mary J. Bishop
(904)854-6555 Ext. 311
Mary.Bishop@jaxpal.com
Executive Director
***Must be the authorized signer for the agency**

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

SUBJECT: SERVICES FOR CHILDREN, YOUTH, AND THEIR FAMILIES

BID #: ESC-0351-23 **OPEN DATE: 5/24/23**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - August 1, 2023 through May 31, 2024 with three (3) one (1) year renewal options

AGENCY: Kids Hope Alliance

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 245 NUMBER RECEIVED: 56 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to amend and increase award to the following vendors:

a. Wayman Community Development Corporation (Contract/POA #70670-23, AMD #1) as the original award did not include start-up costs. The Scope of Services remains unchanged.

Juvenile Justice Program	
Initial Award Amount	$77,500.00
Revised Amount	$86,000.00
Increase Amount	**$ 8,500.00**

b. Read USA, Inc. (Contract/POA #70695-23, AMD #1) as the original award did not include the full cost for this 10-month program. The Scope of Services remains unchanged.

College and Career Program	
Initial Award Amount	$ 933,334.00
Revised Amount	$1,120,000.00
Increase Amount	**$ 186,666.00**

Total increase is a not-to-exceed $195,166.00. Total revised award expenditure is not-to-exceed $8,952,397.00.

Funding Sources:
ESP- Special Needs: 10901.181001.582001.000000.00000459.00000.0000000. $2,422,140.00
ESP- Early Learning: 10901.181001.582001.000000.00001824.00000.0000000. $1,073,827.00
ESP- Juvenile Justice: 10901.181001.582001.000000.00000457.00000.0000000. $1,777,736.00
ESP- Pre-Teen/Teen: 10901.181001.582001.000000.00000458.00000.0000000. $3,678,694.00
To be executed by formal contract amendment through the Office of General Counsel and process by purchase order releases

Attachments: Recommendation Memo, Revised Exhibit 1, Previous Awards

ANALYST: Olive Wallace-Cohen **RESPECTFULLY SUBMITTED** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Saralyn Grass, CEO, Kids Hope Alliance

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 10/26/2023

OTHER:

ACTION OF AWARDING AUTHORITY DATE 10/30/2023

APPROVED ✓ DISAPPROVED

OTHER

Kelli O'Leary
Deputy Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-04

SIGNATURE OF AUTHENTICATION

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

SUBJECT: SERVICES FOR CHILDREN, YOUTH, AND THEIR FAMILIES

BID #: ESC-0351-23 **OPEN DATE: 5/24/23**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - August 1, 2023 through May 31, 2024 with three (3) one (1) year renewal options

AGENCY: Kids Hope Alliance

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 245 **NUMBER RECEIVED:** 56 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to amend award to The Performance Academy, Inc. due to calculation errors on the initial award dated 7.28.23:

a. Contract/POA #70666-23

Early Learning	**10-Month (8/1/23 – 5/31/24)**
Initial Award dated Amount 7/28/23	$125,000.00
Revised Amount	$232,085.00
Increase Amount	**$107,085.00**

b. Contract/POA #70686-23

Pre-Teen/Teen	**10-Month (8/1/23 – 5/31/24)**
Initial Award Amount dated 7/28/23	$210,986.00
Revised Amount	$125,000.00
Decrease Amount	**$85,986.00**

The revised total award expenditure for the initial period is not-to-exceed $8,757,231.00, an overall increase of $21,099.00 (see revised Exhibit 1). Period of service will be for 10 months from August 1, 2023 through May 31, 2024, with three (3) one (1) year renewal options.

Funding Sources:
ESP- Special Needs: 10901.181001.582001.000000.00000459.00000.0000000. $2,422,140.00
ESP- Early Learning: 10901.181001.582001.000000.00000458.00000.0000000. $1,073,827.00
ESP- Juvenile Justice: 10901.181001.582001.000000.00000457.00000.0000000. $1,769,236.00
ESP- Pre-Teen/Teen: 10901.181001.582001.000000.00001824.00000.0000000. $3,492,028.00
To be executed by formal contract amendment through the Office of General Counsel and process by purchase order releases

Attachments: Recommendation Memo, Revised Exhibit 1, Previous Awards

ANALYST: Olive Wallace-Cohen **RESPECTFULLY SUBMITTED** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Michael Weinstein, CEO, Kids Hope Alliance

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 9/14/2023

OTHER:

ACTION OF AWARDING AUTHORITY DATE 9/18/23

APPROVED ✓ DISAPPROVED

OTHER

Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

SIGNATURE OF AUTHENTICATION Karen Bowling

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

CT: SERVICES FOR CHILDREN, YOUTH, AND THEIR FAMILIES

BID #: ESC-0351-23

OPEN DATE: 5/24/23

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - August 1, 2023 through May 31, 2024 with three (3) one (1) year renewal options

AGENCY: Kids Hope Alliance

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 246 **NUMBER RECEIVED:** 66 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the highest scoring responsive, responsible providers listed in Exhibit 1, as a result of negotiations for the Services for Children, Youth, and their Families. Period of service will be for 10 months from August 1, 2023 through May 31, 2024, with three (3) one (1) year renewal options. The total award expenditure for the initial period is not-to-exceed $8,736,132.00.

All applicants received the minimum score of 70%, however, due to funding constraints, only contractors who received a score above 89% are being offered funding at this time. If additional funding becomes available, applicants scoring below 89% may be considered for future funding. Also, Boys and Girls Club of Northeast Florida responded to the incorrect RFP and will not be funded.

Funding Sources:

ESP- Special Needs:	10901.181001.582001.000000.00000459.00000.0000000.	$2,422,140.00
ESP- Early Learning:	10901.181001.582001.000000.00000458.00000.0000000.	$966,742.00
ESP- Juvenile Justice:	10901.181001.582001.000000.00000457.00000.0000000.	$1,769,236.00
ESP- Pre-Teen/Teen:	10901.181001.582001.000000.00001824.00000.0000000.	$3,578,014.00

To be executed by formal contract through the Office of General Counsel and process by purchase order releases

Attachments: Recommendation Memo, Exhibit 1, Previous Award

ANALYST: Olive Wallace-Cohen **RESPECTFULLY SUBMITTED** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Michael Weinstein, CEO, Kids Hope Alliance

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 7/27/2023

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 7/28/23

APPROVED ✓ DISAPPROVED _____

OTHER _____

Karen Bowling
~~Chief Administrative Officer~~
For: Mayor Donna Deegan
Under Authority Of:
~~Executive Order No: 2023-02~~

SIGNATURE OF AUTHENTICATION Karen E. Bowling

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

SUBJECT: SERVICES FOR CHILDREN, YOUTH, AND THEIR FAMILIES

BID #: ESC-0351-23 **OPEN DATE: 5/24/23**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - August 1, 2023 through May 31, 2024 with three (3) one (1) year renewal options

AGENCY: Kids Hope Alliance

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 245 **NUMBER RECEIVED:** 56 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
A preliminary evaluation was done of the fifty-six (56) bids received and two (2) responses did not meet the requirements. Boys' and Girls Club of Northeast Florida, Inc., Camp Deep Pond is not located in Duval County; and Born 2 Excel did not submit the required Principal Support Letter. One applicant, Sponsored By Grace, LLC scored 67.45% and therefore did not meet the minimum scoring requirements as outlined in the RFP.

The RFP allowed vendors/contractors to bid on multiple sites and as a result, sixty-seven (67) total responses were received.

Recommend approval to proceed with negotiations with the providers listed in Exhibit 1 that scored the highest within the KHA goal area indicated with their application. The results will be documented and presented to the CSPEC Committee for approval. Upon successful negotiation and approval, KHA will proceed with a request for award to the highest scoring applicants until all funding is exhausted.

Attachments: Recommendation Memo, Bid Tabulation, Scoring Sheets, Evaluation Matrix,

ANALYST: Olive Wallace-Cohen **RESPECTFULLY SUBMITTED** For: DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Michael Weinstein, CEO, Kids Hope Alliance

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 7/6/2023

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 7/10/23

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Exhibit 1
Funding Recommendations
ESC-0351-23 Services for Children, Youth and their Families

Contract #	Agency	Program Name	Program	2023-2024 Amount	1st Renewal Amount (24/25)	Revised Maximum Indebtedness
70694-23 (1)	Goodwill Industries of North Florida, Inc.	Out East Programs and Services	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70684-23 (1)	2nd Mile Ministries, Inc.	Youth Leadership Development Pathway	Pre-Teen/Teen -- College & Career	$ 37,574.00	$ 45,095.00	$ 82,669.00
70693-23 (1)	AnnieRuth Foundation, Inc.	AnnieRuth	Pre-Teen/Teen -- College & Career	$ 108,334.00	$ 130,073.00	$ 238,407.00
70691-23 (1)	Boys' and Girls' Clubs of Northeast Florida, Inc.	Printing Program	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 149,998.00	$ 274,998.00
70685-23 (1)	Big Brothers Big Sisters of Northeast Florida, Inc.	Beyond School Walls	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,012.00	$ 275,012.00
70683-23 (1)	The Carpenter's Shop Center, Inc.	Ready for Success Teen Program	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,002.00	$ 275,002.00
70704-23 (1)	Children's International Summer Villages, Inc.	FACES of Jacksonville (Summer Camp)	Pre-Teen/Teen -- College & Career	$ 59,950.00	$ 60,020.00	$ 119,970.00
70689-23 (1)	City Year, Inc.	AmeriCorps Member Leadership Development	Pre-Teen/Teen -- College & Career	$ 207,106.00	$ 259,364.00	$ 466,470.00
70692-23 (1)	Families of Slain Children of Jacksonville, Florida, Inc.	Dove Outreach Center Inc.	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70687-23 (1)	I'm a STAR Foundation, Inc.	GEAR-Up for Greatness	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70695-23 (2)	Read USA, Inc.	Read USA	Pre-Teen/Teen -- College & Career	$ 933,334.00	$ 1,120,000.00	$ 2,053,334.00
70690-23 (1)	The Foundation Academy Studio School, Inc.	Life Skills Program	Pre-Teen/Teen -- College & Career	$ 105,144.00	$ 126,185.00	$ 231,329.00
70686-23 (1)	The Performers Academy, Inc.	Opportunity Project	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70698-23 (1)	Jacksonville Urban League, Inc.	Champion4Change Youth Leadership	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70688-23 (1)	Teen Leaders of America, Inc., formerly known as U-Turns, Inc.	Teen Leaders	Pre-Teen/Teen -- College & Career	$ 632,894.00	$ 759,589.00	$ 1,392,483.00
70754-23 (1)	Wealth Watchers, Inc.	C.O.F.F.E.E. Project	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70696-23 (1)	The Young Men's Christian Association of Florida's First Coast, Inc.	The Inner Prize Program - Johnson Center	Pre-Teen/Teen -- College & Career	$ 89,266.00	$ 107,130.00	$ 196,396.00
70697-23 (1)	The Jacksonville Zoological Society, Inc.	W.I.L.D. Program	Pre-Teen/Teen -- College & Career	$ 193,426.00	$ 232,112.00	$ 425,538.00
			Subtotal	*$ 3,492,028.00*	*$ 4,189,580.00*	*$ 7,681,608.00*
70662-23 (1)	Cathedral Arts Project, Inc.	Art Ignite	Early Learning/Child Development	$ 181,714.00	$ 218,062.00	$ 399,776.00
70663-23 (1)	Girl Scouts of Gateway Council, Inc.	Community Development Troop Program	Early Learning/Child Development	$ 72,428.00	$ 89,340.00	$ 161,768.00
70652-23 (1)	Jacksonville Speech & Hearing Center, Inc.	Tiny Talkers Program	Early Learning/Child Development	$ 323,008.00	$ 387,662.00	$ 710,670.00
70665-23 (1)	New Heights of Northeast Florida, Inc.	New Heights	Early Learning/Child Development	$ 103,088.00	$ 123,750.00	$ 226,838.00
70666-23 (2)	The Performers Academy, Inc.	Squad Goals	Early Learning/Child Development	$ 232,085.00	$ 278,600.00	$ 510,685.00
70711-23 (1)	University of North Florida Board of Trustees	UNF	Early Learning/Child Development	$ 105,052.00	$ 105,052.00	$ 210,104.00
70661-23 (1)	Youth Crisis Center, Inc.	BRIGHT Beginnings	Early Learning/Child Development	$ 269,464.00	$ 323,389.00	$ 592,853.00
70664-23 (1)	WJCT, Inc.	WJCT Family & Community Community Learning	Early Learning/Child Development	$ 109,996.00	$ 132,060.00	$ 242,056.00
			Subtotal	*$ 1,396,835.00*	*$ 1,657,915.00*	*$ 3,054,750.00*
70669-23 (1)	Managed Access to Child Health, Inc.	Hope Court	Juvenile Justice	$ 125,000.00	$ 150,000.00	$ 275,000.00
70672-23 (1)	Big Brothers Big Sisters of Northeast Florida, Inc.	Community Based Mentoring	Juvenile Justice	$ 62,500.00	$ 75,000.00	$ 137,500.00
70675-23 (1)	Center for Children's Rights, Inc.	HOPE Pipeline Project	Juvenile Justice	$ 295,800.00	$ 356,400.00	$ 652,200.00
70680-23 (1)	Fresh Ministries, Inc.	Fresh Path	Juvenile Justice	$ 235,634.00	$ 282,960.00	$ 518,594.00
70681-23 (1)	Hope at Hand, Inc.	Hope at Hand	Juvenile Justice	$ 108,334.00	$ 130,000.00	$ 238,334.00
70671-23 (1)	Hope Haven Association, Inc.	Hope Haven	Juvenile Justice	$ 125,000.00	$ 150,000.00	$ 275,000.00
70668-23 (1)	The LJD Jewish Family and Community Services, Inc.	At Hope Youth & Family Advocacy Program	Juvenile Justice	$ 193,622.00	$ 233,338.00	$ 426,960.00
70673-23 (1)	Pearls of Perfection, Inc.	Pearls of Perfection	Juvenile Justice	$ 108,334.00	$ 130,080.00	$ 238,414.00
70682-23 (1)	The Performers Academy, Inc.	Performers Prevention Project	Juvenile Justice	$ 108,358.00	$ 130,030.00	$ 238,388.00
70678-23 (1)	True Youth Association Inc	R.E.A.C.H. Program	Juvenile Justice	$ 90,000.00	$ 90,059.00	$ 180,059.00
70667-23 (1)	Twin Oaks Juvenile Development, Inc.	Project Connect	Juvenile Justice	$ 130,820.00	$ 156,979.00	$ 287,799.00
70670-23 (1)	Wayman Community Development Corporation	The S.K.Y. Mentoring Program	Juvenile Justice	$ 77,500.00	$ 93,060.00	$ 170,560.00
70679-23 (1)	Made A Way Foundation, Inc.	Ready to WIN	Juvenile Justice	$ 108,334.00	$ 130,000.00	$ 238,334.00
			Subtotal	*$ 1,769,236.00*	*$ 2,107,906.00*	*$ 3,877,142.00*
70657-23 (1)	I.M. Sulzbacher Center for the Homeless, Inc.	Sulzbacher Village	Special Needs -- Family Stability	$ 72,620.00	$ 72,620.00	$ 145,240.00
70660-23 (1)	Boys' and Girls' Clubs of Northeast Florida, Inc.	Culinary Program	Special Needs -- Family Stability	$ 125,000.00	$ 149,999.00	$ 274,999.00
70654-23 (1)	The Children's Home Society of Florida	CHS	Special Needs -- Family Stability	$ 125,000.00	$ 150,040.00	$ 275,040.00
70659-23 (1)	Families of Slain Children of Jacksonville, Florida, Inc.	Families of Slain Children	Special Needs -- Family Stability	$ 125,000.00	$ 150,000.00	$ 275,000.00
70655-23 (1)	Family Support Services of North Florida, Inc.	FSS	Special Needs -- Family Stability	$ 125,000.00	$ 150,000.00	$ 275,000.00
70656-23 (1)	Hubbard House, Inc.	Hubbard House	Special Needs -- Family Stability	$ 57,232.00	$ 69,320.00	$ 126,552.00

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

Exhibit 1
Funding Recommendations
ESC-0351-23 Services for Children, Youth and their Families

Contract #	Agency	Program Name	Program	2023-2024 Amount	1st Renewal Amount (24/25)	Revised Maximum Indebtedness
70658-23 (2)	Jacksonville Public Education Fund, Inc.	Parents Who Lead	Special Needs -- Family Stability	$ 64,000.00	$ 68,000.00	$ 132,000.00
70653-23 (1)	Daniel Memorial, Inc.	Project Prepare	Special Needs -- Family Stability	$ 79,342.00	$ 95,211.00	$ 174,553.00
70648-23 (1)	Cathedral Arts Project, Inc.	Sensory Arts/Music Therapy/Art Counseling	Mental Health/Special Needs	$ 406,626.00	$ 487,966.00	$ 894,592.00
70650-23 (1)	Cornerstone Special Education Alliance	Cornerstone	Mental Health/Special Needs	$ 47,686.00	$ 47,700.00	$ 95,386.00
70649-23 (1)	Developmental Learning Center, Inc.	DLC	Mental Health/Special Needs	$ 449,166.00	$ 539,055.00	$ 988,221.00
70677-23 (1)	Step-by-Step for Help Foundation, Inc.	Step-by-Step	Mental Health/Special Needs	$ 108,334.00	$ 130,000.00	$ 238,334.00
70651-23 (1)	Police Athletic League of Jacksonville, Incorporated	Jax PAL	Mental Health/Special Needs	$ 314,126.00	$ 295,189.00	$ 609,315.00
			Subtotal	*$ 2,099,132.00*	*$ 2,405,100.00*	*$ 4,504,232.00*
				$ 8,757,231.00	**$ 10,360,501.00**	**$ 19,117,732.00**

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Letter of Intent
Agency Award Information: FY24-25

ESC	Contract #	Agency
0351-23	70658-23	JPEF

February 16, 2024 – (Revised August 15, 2024)
Jonathan Bishop, Engagement & Partnerships Manager
Jacksonville Public Education Fund
40 E. Adams Street, Suite 110
Jacksonville, FL 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of Jacksonville Public Education Fund intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Schultz Center, KHA, DCPS Admin, Jacksonville Public Library
Program Start Date	June 1, 2024
Program End Date	May 31, 2025
Contract Amount (12month budget)	$68,000

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Jonathan Bishop
Mobile:904-742-3985
jonathan@jaxpef.org
Engagement & Partnerships, Manager

*__Must be the authorized signer for the agency__

Approved by: Date:

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FY 24-25 Scope of Services	
ESC	**Agency**
0351-23	Jacksonville Public Education Fund

FY24-25 Contract Year: June 1, 2024 -May 31, 2025

Funding Approved for FY24-25: $68,000

Number of Proposed Children/Youth 24/25: JPEF proposes to indirectly serve more than 100,000 public-school students through the overall impact of Parents Who Lead community projects and READ JAX Initiative. Parent leaders with children ages 2-18 years of age and are students attending public schools in Duval County are qualified to participate in the program.

Please copy and paste your approved scope from last year below. If any changes are made, please highlight the changes.

Provider: Jacksonville Public Education Fund

Program: Parents Who Lead

1. **Program**

About PWL & READ JAX

Parents Who Lead Initiative (PWL) was established in Jacksonville in 2019 as a 20-week curriculum-based initiative modeled after the National Parent Leadership Institute. PWL builds the capacity of parents and caregivers to become change agents to improve the lives of children. The program has made a dramatic impact in Duval County, as graduates have led successful community projects on implicit bias, special education and disability needs, and many other issues tackled at home and in classrooms. PWL is made possible by a collaborative partnership between JPEF, Duval County Public Schools, the Jacksonville Public Library, and the City of Jacksonville's Kids Hope Alliance. The parents selected for the program already have a proven track record of volunteering, and they are inspired to take their leadership to the next level because of a variety of issues affecting children, including STEM education, autism, mental health, trauma-informed practices and communication between schools and parents. This is the third year of implementation and participants will be leveraged to help amplify efforts through READ JAX in the target schools identified by this community-wide initiative.

READ JAX is a community-wide initiative aimed at improving grade-level reading in Duval County. Co-led by Kids Hope Alliance and the Jacksonville Public Education Fund, this initiative binds together dozens of organizations to support the shared vision: We aspire to a future where all Duval children are reading at or above grade level by the end of 3rd grade.

Through this program, we aim to not only implement the PWL program but engage parents outside of the program through JPEF's annual parent poll, which includes focus groups and surveys to parents in the READ JAX target neighborhoods.

Participant Demographics

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Parents are from low-income areas and make up a diverse range of backgrounds and races and are recruited to participate using a matrix representative of city demographics. We include ethnicity, socioeconomic status, levels of education and occupation, religious diversity, Exceptional Student Education status, zip codes, political affiliation and gender diversity. The current diverse representation of our FY 2021 cohort includes 20 participants, nine of which are African American women, one Hispanic, and the three men are African American, Jamaican and Indian. While in the program, parent leaders design an action project to implement following graduation, purposed to impact children and schools. Participants also develop measurable projects and track impact. PWL is designed to activate and support parents/caregivers alongside principals in pursuit of improving health, safety and learning changes that benefit all children.
The training allows each to become a catalyst to address challenges facing children and youth. The knowledge and skills developed through the PWL program will then be used to support READ JAX.

Objectives

- Build a network of engaged parent leaders to benefit all students in Duval County
- Expand the capacity of parents as change agents for students and families
- Develop communities of parents to support each other in skills development and successful parent action for children
- Facilitate systems change for parental involvement with increased utilization of parents in policy and process decisions
- Increase parent-child interactions and improve child outcomes through parent involvement.
- Disseminate the annual Parent poll to gauge and measure parent literacy practices and beliefs to inform READ JAX efforts.

About JPEF

The Jacksonville Public Education Fund is an independent think-and-do tank that convenes educators, school system leaders and the community to help close the opportunity gap in Duval County. Since our founding in 2009, JPEF has development a proven track record of catalyzing dramatic improvements and proven strategies in our public schools by convening education stakeholders around data-driven research. JPEF plays a unique role in Duval County by using research to pinpoint solutions for public school students and schools, and supporting educators, parents and the community to implement and scale those solutions. Through our strategic initiatives, we work to build the capacity of parents, principals and teachers. JPEF looks to:

- Increase understanding and buy-in among education leaders, partners and the broader community for what works to address disparities and improve student outcomes in Duval's public schools; and
- Improve student outcomes among low-income students and students of color, helping to close the opportunity gap in Duval County.

About READ JAX

Various strategies for improving literacy, such as reducing inequitable access to resources and increasing family engagement, have been proposed to bolster literacy rates across the states. In Duval County, where literacy rates mirror national trends, there have been several large-scale

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efforts in the past, including but not limited to, "Read It Forward Jax", "Mayor Peyton's Book Club", and "SAIL Into Reading." While each of these campaigns have moved the needle, even slightly, towards increased literacy for our youth in Duval County, the need and energy exists for a more strategic and collaborative approach to addressing disparate literacy rates in our community; thus the Jacksonville Public Education Fund is engaged in efforts to implement the Campaign for Grade Level Reading, a national campaign, in Duval County. In 2021, the Jacksonville Public Education Fund convened with Kids Hope Alliance, Duval County Public Schools, READ USA, WJCT, Jacksonville Public Library, and others along with Lectio Consulting to plan out the initial stages of the "READJAX" Campaign, with the goal of improving 3rd grade literacy in Duval County.

Academic and Personal Enrichment

Through the 20-week curriculum, local parents are equipped to create community projects in service of youth and the broader Jacksonville community. Topics included in the curriculum for PWL include:

Social and Economic Trends Affecting Children and Families

- Life Cycle of the Child and the Functions of the Family
- Creating a Caring Community for Children
- Learning How a Community Works
- Budgets – From Wallets to State – It's all Money and Priorities

PERFORMANCE MEASURES

The Contractor will be required to submit client performance measure data, in the SAMIS Performance Measure (PM) Module, within the time frames specified by KHA. The Contractor shall also report any barriers experienced in performance measure achievement, as required. The report should also include any noteworthy activities that have occurred during the term of this Agreement, as requested. Contractors will use the KHA Data Quality Assurance Report to ensure administration points are completed and service components are attached.

***DESIRED RESULT**: Local parents will be informed and engaged to help amplify the importance of grade-level reading in their homes and the broader Jacksonville community.*

Results based accountability utilizes data to improve performance outcome measures to achieve the desired customer result. When applied, performance measurement answers the following key questions:

Key Question	Performance	KHA Goal*	Evaluation Tool	Admin Schedule
How Much Did We Do?	Number of parents involved in the PWL cohort annually	15	Admitted PWL participants	Once annually
	Number of community projects implemented	10	PWL Alumni Survey	Once annually

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	Number of PWL sessions hosted	20	Program Schedule	Once annually
	Quantity of Alumni gatherings held	2	Event report	Once annually
How Well Did We Do It?	PWL Participant Satisfaction	75% satisfied with session content	PWL Session Surveys	Disseminated in each session
	Quantity of parents participating in efforts to produce and amplify the annual literacy brief	250 parents minimum	Polling data, focus groups roster, website and social media analytics	Once annually
	PWL participant engagement	75% retained throughout cohort	Graduation matriculation from Program	Once Annually
Is Anybody Better Off?	Parent awareness and practices regarding literacy improves	2.5 % growth	Parent Poll	Once Annually
	Quantity of community projects implemented	10 new projects annually	PWL Alumni survey	Once Annually

Staffing Requirements
All staff are professionally qualified to include Bachelor's, Master's and PhD education and years of experience.

Students Served
JPEF proposes to indirectly serve more than 100,000 public-school students through the overall impact of Parents Who Lead community projects and READ JAX Initiative. Parent leaders with children ages 2-18 years of age and are students attending public schools in Duval County are qualified to participate in the program.

Terms of Agreement and Service Time

June 1, 2024- May 31, 2025 with 2 renewal options

Locations:
Parents Who Lead classes are hosted within a public building, such as Kids Hope Alliance, the Jacksonville Public Library, Duval County Public Schools administration building or The Schultz Center.

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Alumni projects are conducted within public schools and communities throughout the Jacksonville community. The READ JAX Initiative has identified 8 target schools to deepen work in Arlington, Northwest Jacksonville, and North Jacksonville.

The provider will be expected to follow the same guidelines set forth by The Florida Department of Children and Families in regards to childcare licensure or exemption in addition to the requirements in the Kids Hope Alliance contract, Technical assistance is available.

2. Program Fees and Program Income

No fees will be received from participants of students who are benefitting from the program. JPEF may raise additional funds to help cover direct and indirect program costs not included in the funding provided by Kids Hope Alliance.

3. Safety Requirements

The Jacksonville Public Education Fund works diligently to ensure the safety of parents, facilitators and staff of core partners participating in the program. The 20-week workshops are conducted in secure facilities with additional security and staff in the building during sessions, usually taking place between the hours of 5:30-9:00PM on Thursdays.

4. Dissemination Plan

JPEF and core partners will co-brand all Parents Who Lead (PWL) materials to include Kids Hope Alliance's logo. The Civic Design team, a supporting committee of PWL, is made of cross-sector organizations, including non-profits, businesses and government entities. One important role of the Civic Design Team is to promote PWL applications within each member organization's client and/or partner list, which helps to ensure a diverse list of applicants.

Budget Narrative

Funding will include $68,000 to help produce and deliver this initiative a minimum of 15 parents, in addition to supporting the annual parent poll effort.

July 2024 Milestones ($4,000)

- PWL graduation and final status report detailing success, lessons learned, and opportunities for the next cohort of parents.

September 2024 Milestones ($16,000)

- Training of PWL coordinators and facilitators
- Development of Co-branded recruitment materials for the 2024 cohort, and detailed communication/ promotion plan
- Timeline for year one programming inclusive of number of workshops with corresponding topics, parent poll and focus group schedule, and alumni engagement
- PWL Application and diversity matrix

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December 2024 Milestones ($16,000)

- At least 15 participants engaged with PWL programming, as evident in program roster
- Individual workshop surveys for each session, averaging at least 75% in program satisfaction.
- PWL Cohort status report detailing prospective community projects, civic design team updates, number of convenings, and attendance.

March 2025 Milestones ($16,000)

- At least 15 participants engaged with PWL programming, as evident in program roster.
- Individual workshop surveys for each session, averaging at least 75% in program satisfaction.
- PWL graduation and final status report detailing success, lessons learned, and opportunities for the next cohort of parents.
- PWL Alumni guest piece for READJAX Website
- At least 250 parents participating in the 2024 Parent perceptions poll as determined by polling report.

May 2025 Milestones ($16,000)

- At least 2 PWL alumni engaged with the READJAX working group.
- PWL Alumni guest piece for READJAX Website.
- 2024 Parent Brief published to the READ JAX and JPEF Website, disseminated to at least 2K stakeholders via website, social media, newsletter and community events.

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KIDS HOPE ALLIANCE

MEMORANDUM

TO: Dustin Freeman, Chief of Procurement

FROM: Saralyn Grass, Chief Executive Officer
Kids Hope Alliance (KHA)

Saralyn Grass

CC: Kenneth Darity, Chief Administrative Officer

SUBJECT: Request to amend BID # ESC-0351-23, Services for Children, Youth, and their Families

DATE: August 1, 2024

Kids Hope Alliance, a public body acting on behalf of the City of Jacksonville, a consolidated political subdivision and municipal corporation existing under the laws of the State of Florida ("KHA") respectfully requests the following:

1. Request to amend the Award for BID # ESC-0351-23, Services for Children, Youth, and their Families, to increase the award by $4,000.00 for the period of June 1, 2024 through May 31, 2025. The revised maximum indebtedness for FY 24-25 shall be $10,360,501.00. The revised total maximum indebtedness not to exceed for BID ESC-0351-23 shall be $19,117,732.00. This increase includes the following:
    a. Increase Contract #70658-23, Amendment 2, for Jacksonville Public Education Fund, Inc. (JPEF) by $4,000.00. The revised funding for this contract for FY 24-25 shall be $68,000.00. The revised total maximum indebtedness for Contract #70658-23 shall be $132,000.00.
    This $4,000.00 increase is to fund a JPEF graduation event that was originally scheduled for May 2024 as part of their FY 23-24 contract. Due to scheduling problems and miscommunication, the graduation event was moved to July 2024 which is FY 24-25. This is a one-time exception granted by KHA to Provider.

Upon approval of this request, a contract amendment will be executed by the City of Jacksonville Office of General Counsel.

KHA anticipates FY 24-25 funding as follows:

Account Name	Fund	Center	Account	Project	Activity	Interfund	Future	Amount
ESP - Special Needs	10901	181001	582001	000000	00000459	00000	0000000	$ 2,405,100.00
ESP - Early Learning	10901	181001	582001	000000	00000458	00000	000000	$ 1,657,915.00
ESP - Juvenile Justice	10901	181001	582001	000000	00000455	00000	0000000	$ 2,107,906.00
ESP – Pre-Teen/Teen	10901	181001	582001	000000	00001824	00000	0000000	$ 4,189,580.00
							Total:	**$10,360,501.00**

Total Funding **$4,000.00**

Attachment(s):
- Exhibit 1, Funding Recommendations FY 24-25
- Previous Award Dated 5/10/24
- Revised Scope of Services for Contract #70658-23, Amendment 2

For additional information, please contact Kenneth Darity at (904) 255-4422 or KDarity@coj.net.

Cc: Olive Wallace Cohen, Buyer
Jessica Pitts, Director, Finance
Joyce Watson, Director, Administration, Contracts, and Purchasing
Katoia Wilkins, Director, Contract Management

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Exhibit 1

Total Score Average

Agency Name	Category	%	Billing	12-Month Award	10-Month Award
Cathedral Arts Project, Inc.	Mental Health Special Needs	97.39%	SN	$ 487,951	$ 406,626
Developmental Learning Center, Inc.	Mental Health Special Needs	94.90%	SN	$ 539,000	$ 449,166
Step-By-Step	Mental Health Special Needs	92.68%	SN	$ 130,000	$ 108,334
Cornerstone Special Education Alliance	Mental Health Special Needs	91.50%	SN	$ 57,222	$ 47,686
Police Athletic League of Jacksonville	Mental Health Special Needs	89.80%	SN	$ 317,270	$ 314,126
Jacksonville Speech & Hearing Center, Inc.	Early Intervention/Child Development	95.82%	SN	$ 387,610	$ 323,008
Daniel Memorial, Inc.	Family Stability	99.74%	SN	$ 95,211	$ 79,342
Childrens Home Society	Family Stability	99.48%	SN	$ 150,000	$ 125,000
Family Support Services of North Florida, Inc.	Family Stability	99.22%	SN	$ 150,000	$ 125,000
Hubbard House, Inc.	Family Stability	99.22%	SN	$ 68,679	$ 57,232
I.M. Sulzbacher Center for the Homeless	Family Stability	97.65%	SN	$ 87,143	$ 72,620
Jacksonville Public Education Fund Inc.	Family Stability	96.73%	SN	$ 64,000	$ 64,000
Families of Slain Children, Inc. (Family Stability)	Family Stability	96.34%	SN	$ 150,000	$ 125,000
Boys and Girls Club of Northeast Florida (Culinary)	Family Stability	96.08%	SN	$ 150,000	$ 125,000
				$ 2,834,086	**$ 2,422,140**
Youth Crisis Center, Inc.	Early Intervention/Child Development	99.22%	EL	$ 323,356	$ 269,464
Cathedral Arts Project, Inc.	Early Intervention/Child Development	98.69%	EL	$ 218,056	$ 181,714
UNF Board of Trustees	Early Intervention/Child Development	96.34%	EL	$ 126,063	$ 105,052
Girl Scouts of Gateway Council, Inc.	Early Intervention/Child Development	96.08%	EL	$ 86,913	$ 72,428
WJCT, Inc.	Early Intervention/Child Development	96.08%	EL	$ 131,996	$ 109,996
New Heights of Northeast Florida, Inc.	Early Intervention/Child Development	95.42%	EL	$ 123,706	$ 103,088
The Performers Academy	Early Intervention/Child Development	94.25%	EL	$ 150,000	$ 125,000
				$ 1,160,090	**$ 966,742**
Twin Oaks Juvenile Development, Inc.	Juvenile Justice	98.30%	JJ	$ 156,984	$ 130,820
Jewish Family & Community Services, Inc.	Juvenile Justice	98.17%	JJ	$ 232,346	$ 193,622
Managed Access to Child Health, Inc.	Juvenile Justice	96.47%	JJ	$ 150,000	$ 125,000
Wayman Community Development Corporation	Juvenile Justice	95.42%	JJ	$ 92,999	$ 77,500
Hope Haven Association, Inc.	Juvenile Justice	95.29%	JJ	$ 150,000	$ 125,000

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Exhibit 1

Total Score Average

Agency Name	Category	%	Billing	12-Month Award	10-Month Award
Big Brothers Big Sisters of Northeast Florida, Inc.	Juvenile Justice	94.77%	JJ	$ 75,000	$ 62,500
Pearls of Perfection, Inc.	Juvenile Justice	94.25%	JJ	$ 130,000	$ 108,334
Center for Children's Rights, Inc.	Juvenile Justice	93.46%	JJ	$ 354,960	$ 295,800
True Youth Association Inc.	Juvenile Justice	93.07%	JJ	$ 108,000	$ 90,000
Made A Way Foundation, Inc.	Juvenile Justice	91.24%	JJ	$ 130,000	$ 108,334
Fresh Ministries, Inc.	Juvenile Justice	90.33%	JJ	$ 282,760	$ 235,634
Hope at Hand, Inc.	Juvenile Justice	89.93%	JJ	$ 130,000	$ 108,334
The Performers Academy	Juvenile Justice	89.80%	JJ	$ 130,030	$ 108,358
				$ 2,123,079	**$ 1,769,236**
The Carpenter's Shop Center, Inc.	College and Career	99.35%	PTT	$ 150,000	$ 125,000
2nd Mile Ministries, Inc.	College and Career	98.95%	PTT	$ 45,088	$ 37,574
Big Brothers Big Sisters of Northeast Florida, Inc.	College and Career	98.04%	PTT	$ 150,000	$ 125,000
The Jacksonville Zoological Society, Inc.	College and Career	97.39%	PTT	$ 232,112	$ 193,426
The Performers Academy	College and Career	97.12%	PTT	$ 253,184	$ 210,986
I'm a STAR Foundation, Inc.	College and Career	96.99%	PTT	$ 150,000	$ 125,000
Wealth Watchers, Inc.	College and Career	96.73%	PTT	$ 150,000	$ 125,000
U-Turns, Inc. Teen Leaders of America	College and Career	96.60%	PTT	$ 759,472	$ 632,894
City Year, Inc.	College and Career	95.82%	PTT	$ 248,527	$ 207,106
The Foundation Academy Studio School, Inc.	College and Career	95.03%	PTT	$ 126,172	$ 105,144
Boys & Girls Club of Northeast Florida (Printing Progra	College and Career	94.64%	PTT	$ 150,000	$ 125,000
Families of Slain Children, Inc. (College and Career)	College and Career	94.38%	PTT	$ 150,000	$ 125,000
AnnieRuth Foundation	College and Career	91.37%	PTT	$ 130,000	$ 108,334
YMCA	College and Career	91.24%	PTT	$ 107,119	$ 89,266
Jax Urban League, Inc.	College and Career	90.20%	PTT	$ 150,000	$ 125,000
Goodwill Industries of North Florida, Inc.	College and Career	89.93%	PTT	$ 150,000	$ 125,000
Read USA, Inc.	College and Career	89.80%	PTT	$ 1,120,000	$ 933,334
Children's International Summer Villages, Inc.	College and Career	89.41%	PTT	$ 59,950	$ 59,950
				$ 4,281,624	**$ 3,578,014**
Total Funding				**$ 10,398,879**	**$ 8,736,132**

Responded to the Wrong RFP

Boys and Girls Club of Northeast Florida (School Based	Early Intervention/Child Development	97.12%

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Exhibit 1

Total Score Average

Agency Name	Category	%	Billing	12-Month Award	10-Month Award
Available funds depleted anyone scoring below 89% was not offerred a contract					
The Chosen of God MKB Destined for Greatness	Family Stability	87.06%			
I.M. Sulzbacher Center for the Homeless, Inc.	Early Intervention/Child Development	81.31%		**$ 97,081.00**	
Krumpin 4 Success, Inc.	Juvenile Justice	85.88%			
Us and Our Children, Inc.	Juvenile Justice	82.09%		**$ 87,500.00**	
AMI Kids Duval, Inc.	Juvenile Justice	81.70%		**$ 83,333.00**	
Police Athletic League	College and Career	86.41%			
Krumpin 4 Success, Inc.	College and Career	85.23%			
Operation Save our Sons	College and Career	78.56%			
Little Bookworms	College and Career	77.39%			
Dsquared 2 Corporation	College and Career	76.73%			
Poise, Inc.	College and Career	72.55%			

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Introduced by the Council President at the request of the Mayor and Co-Sponsored by Council Member Carlucci and amended by the Neighborhoods, Community Services, Public Health and Safety Committee:

ORDINANCE 2024-424-E

AN ORDINANCE APPROPRIATING $1,433,508.00 FROM THE CITY OF JACKSONVILLE GENERAL FUND OPERATING FUND BALANCE RECAPTURED FROM KIDS HOPE ALLIANCE ("KHA") FROM THE 2022-2023 FISCAL YEAR TO THE KHA OPERATING FUND OUT OF SCHOOL TIME, JUVENILE JUSTICE, EARLY LEARNING, SPECIAL NEEDS, AND PRE-TEEN/TEEN CATEGORY ACCOUNTS FOR THE PROVISION OF CONTINUED ESSENTIAL SERVICES TO CHILDREN AND YOUTH IN DUVAL COUNTY THROUGH THE 2024-2025 FISCAL YEAR, AS INITIATED BY B.T. 24-099; PROVIDING FOR CARRYOVER OF FUNDS TO FISCAL YEAR 2024-2025; AMENDING THE SIXTH REVISED SCHEDULE M TO ORDINANCE 2023-511-E; PROVIDING AN EFFECTIVE DATE.

BE IT ORDAINED by the Council of the City of Jacksonville:

Section 1. Appropriation. For the 2023-2024 fiscal year, within the City's budget, there is hereby appropriated the indicated sum(s) from the account(s) listed in subsection (a) to the account(s) listed in subsection (b):
(B.T. 24-099 attached hereto as **Exhibit 1**, and incorporated herein by this reference)

(a) Appropriated from:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

See B.T. 24-099 $1,433,508.00

(b) Appropriated to:

See B.T. 24-099 $1,433,508.00

(c) Explanation of Appropriation:

The funding above is an appropriation of $1,433,508.00 from the City's General Fund fund balance recaptured from fiscal year 2022-2023 close out of Kids Hope Alliance ("KHA") operating funds to provide continued essential services to children and youth in Duval County through fiscal year 2024-2025. Funds appropriated herein will be allocated to the KHA Out of School Time, Juvenile Justice, Early Learning, Special Needs, and Pre-Teen/Teen essential services categories as outlined in **Exhibit 1**.

Section 2. Purpose. The purpose of the appropriation in Section 1 is to allocate funds from the City's General Fund fund balance recaptured from fiscal year 2022-2023 close out of KHA operating funds to provide continued essential services to children and youth in Duval County, including $1,076,498 to fund service providers that responded and scored well on KHA's last RFP but were not funded due to limited funding, and $140,000 to fund an existing Out of School Time Program site. In addition, $217,010 of these funds will be allocated to the Early Learning category to expand ongoing literacy efforts.

Section 3. Carryover. The funds appropriated in this Ordinance shall not lapse but shall carryover to fiscal year 2024-2025.

Section 4. Amending the Sixth Revised Schedule M to Ordinance 2023-511-E. The Kids Hope Alliance fiscal year 2023-2024 budget approved by Ordinance 2023-511-E is hereby amended by substituting in the place of the Sixth Revised Schedule M, approved by Ordinance 2024-374-E, the Seventh Revised Schedule M, attached

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hereto as **Revised Exhibit 2**, labeled as "Revised Exhibit 2, 7th Rev Sched M, June 17, 2024 – NCSPHS" and incorporated herein by this reference. The Seventh Revised Schedule M reflects the funds appropriated herein.

Section 5. Effective Date. This Ordinance shall become effective upon signature by the Mayor or upon becoming effective without the Mayor's signature.

Form Approved:

/s/ Mary E. Staffopoulos

Office of General Counsel

Legislation Prepared By: Joelle J. Dillard

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KIDS HOPE ALLIANCE
The Jacksonville Partnership for Children, Youth & Families

Letter of Intent
Agency Award Information: FY24-25

ESC -0351-23	**Contract #**	**Agency:** I.M. Sulzbacher Center for the Homeless Inc.

SULZBACHER
HOUSING. HEALTHCARE. HOPE

7-9-2024
Leah Lynch, President of Hope Division
I.M. Sulzbacher Center for the Homeless, Inc.
611 W Adams Street Jacksonville Fl 32202

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of I.M. Sulzbacher Center for the Homeless, Inc. intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Sulzbacher Village- Crawford Early Learning Center- 5445 Springfield Blvd., Jacksonville FL 32208
Program Start Date	August 12th 2024
Program End Date	June 2nd 2025
Contract Amount (10 month budget)	$97,081

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Cindy Funkhouser

Cindy Funkhouser
904-923-0433
cindyfunkhouser@sulzbacherjax.org
Chief Executive Officer

***Must be the authorized signer for the agency**

Approved by:

Date:

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

FY 24-25 Scope of Services	
ESC-0351-23	Agency: I.M. Sulzbacher Center for the Homeless, Inc.

FY24-25 Contract Year: August 1, 2024 -May 31, 2025

Funding Approved for FY24-25:

Number of Proposed Children/Youth 24/25: 40 Children (Ages Birth – 5)

Please copy and paste your approved scope from last year below. If any changes are made, please highlight the changes.

Exhibit A
Scope of Services

Provider: I.M. Sulzbacher Center for the Homeless Inc.
Program: Early Intervention- Crawford Early Learning Center
A program's scope of service is the blueprint for work to be accomplished. This section provides details for the implementation the project and give specific examples for how work is going to be accomplished.
The contract with the providers to operate the program will follow the guidelines of the program priorities outlined below.

In addition to any services stipulated be the provider in the proposal. The provider shall preform the following services:

PROGRAM DESIGN

1. **Identify the program components (College and Career Development and Workforce Development, Children and Youth with Disabilities, Early Intervention and Child Development, Family Stability, and Juvenile Delinquency Prevention and Intervention/ Crime and Safety Reduction) the organization will address and describe in detail the services the organization will implement to address the proposed program component(s) including the use of subcontractors.**

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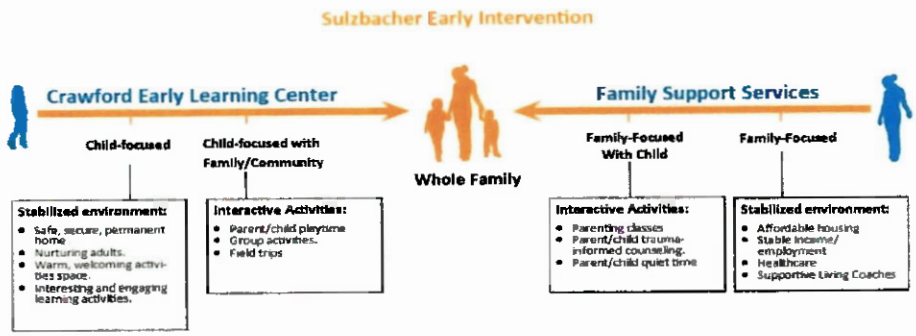

For homeless children, the trauma of extreme poverty, frequent moves, insecure parental relationships, and domestic violence, lead to developmental delays, learning disabilities, behavioral and emotional problems, and ultimately... failure. Effective, trauma-informed, early learning intervention can greatly improve these potential negative outcomes and help ensure a child's success later in life.

Findings from early brain research and child development highlight the impact of a child's physical, social, and emotional environment on brain architecture, development, learning potential, and behavior (Shonkoff, J. & Phillips, D. (Eds), Committee on Integrating the Science of Early Childhood Development. (2000). *From Neurons to Neighborhoods: The Science of Early Childhood Development.* Washington, DC: National Academies Press).

The Crawford Early Learning Center at Sulzbacher presents trauma-informed, two-generation approach to early childhood education that improves children's learning success and achievement. The Crawford Early Learning Center is the only trauma-informed early learning program for homeless children in the region and one of the first in the nation.

Program participants are primarily comprised of children and families residing at the program location, the Sulzbacher Village for Women and Families, although children and families from the surrounding neighborhood are welcomed as well. The Sulzbacher Village offers families the stability of housing, meals, health care (the only pediatric clinic offering primary health, dental, vision and behavioral health in the region that caters to this population) and economic opportunities including job skills and placement, at a single location. Program elements include other services offered through therapeutic daycare and after-school and children's programs.

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2. **Provide the number of participants Contractor proposes to serve annually for the identified program component (College and Career Development and Workforce Development, Children and Youth with Disabilities, Early Intervention and Child Development, Family Stability, and Juvenile Delinquency Prevention and Intervention/ Crime and Safety Reduction). Describe how the number to be served was determined.**

   There will be 40 children enrolled in the Early Intervention program. They will include infants, toddlers, and preschoolers. The numbers are determined by classroom capacity, Lutheran Services Florida, and DCF requirements. The Early Intervention program works extremely hard to stay in compliance with these requirements. In addition, entity practices inclusion by way of special needs students and special accommodation.

3. **Participant engagement and retention is a strong indicator of success. Describe the plan to engage and retain children in the program. It is expected that children and youth will maintain an average daily attendance rate of 80% or higher during the school year and summer components. Different daily attendance rates must be explained. Identify specific techniques and practices the program will implement in order to ensure consistent and long-term participation.**

   Sulzbacher is a year-round program that closes for national holidays only. Early Head Start, the preschool program, and Success by Six requires the children to attend daycare at least 80% of the school year. Families have been compliant with attendance. The plan to retain the children in the program is by meeting the children's social and emotional needs daily and providing updates to families. After any assessment parent conferences will be set up to ensure that all data and information is conveyed in a timely manner. This constant communication will ensure parents feel secure in continuing the participation and enrollment of each child in the early intervention program.

4. **Describe Contractor's plan to engage the community, identify/address community needs, while empowering and equipping community members to become advocates for necessary, sustainable, and systematic at-hope youth service's needs.)**

   Sulzbacher' s focus is to help children and families overcome the trauma of homelessness. This is accomplished through offering programs and services addressing housing, healthcare, and economic opportunities. Our "community" is primarily homeless families with children residing at the Sulzbacher Village for Women and Families. The systemic impact of formerly homeless families becoming self-sustaining members of the community at-large cannot be measured but it is, at the very least, multi-generational and substantial.

   Sulzbacher has employed the services of a marketing firm to assist in making the surrounding community aware of the Sulzbacher Village Pediatric Medical Clinic and its availability to the general public. It is hoped that as that effort gains momentum, additional Sulzbacher services such as daycare, afterschool and out-of-school programming will be taken advantage of as well.

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5. **Explain Contractor's procedures to ensure the safety and security of participants while participating in the program. Include methods of emergency communication with staff at program site locations, emergency communication with parents/families (if applicable), Contractor's safety, and security plan to keep unauthorized people from having contact with participants, and Contractor's guidelines for completing accident and incident reports.**

   The program is located within the Sulzbacher Village for Women and Families building. Entrance and egress is through a front door checkpoint staffed by security 24/7. Interior program areas are behind locked doors requiring a key for entrance. Additionally, all common areas are under video surveillance and monitored by a security guard 24/7. Outdoor play areas are fenced and monitored by staff. Participant contact information is notated with program registration. Keep in mind, program participants reside on-site. They do not have to leave the building to participate in the program.

6. **What must participants accomplish to have successfully complete the program? Please include the guidelines, requirements, and timeframes Contractor will use to determine successful completion.**

   Transitional parents, those in short-term emergency housing, must complete a 5-week parenting course (Please see #8 Program Design above) which teaches them the importance of child school attendance, good performance, and behavior. They will also learn how to navigate school administration for teacher conferences, screenings, evaluations, and magnet programs. Also, the parents will become knowledgeable of the DCPS Families In Transition Specialist who works on the parents behalf, and how to use technology to communicate with teachers, grades and conferences.

PERFORMANCE MEASURES AND DATA MANAGEMENT

7. **Describe the methods Contractor intends to use to pursue data-driven performance management throughout program implementation. Describe how performance measures and data will improve service delivery, case planning, and quality improvement of service systems and community conditions. How will the program collect and incorporate participant and staff feedback and how frequently will this occur?**

   The process for sharing and distributing information is an integral part of the data driven performance management system. Distribution will occur at three levels: (1) administrators, (2) staff members, and (3) stakeholders. As part of the continuous improvement, monthly conferences will be held with the Program Director, the behavior specialist, and any staff wishing to participate. Data trends and operations will be reviewed with a focus on program improvement, refinement, and alignment with Kid Hope Alliance and early intervention standards. The Program Director and teachers will utilize data during weekly meetings to help tailor program offerings to the needs and progress of individual students. A debriefing will be held monthly to: (1) engage staff in addressing challenges; (2) promote "buy-in" into evaluation as a "living" process; and (3) promote discussion, cross-training, and support. Evaluations and findings will be shared with all stakeholders (e.g., school administrators, parents, and

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partners) to share information about the program and encourage feedback. The program director will provide all necessary data to complete the evaluation and reporting to Kids Hope Alliance. The Sulzbacher early intervention program will submit data which includes student grades, test scores, and diagnostic results. The Program Director will collect and provide teacher surveys on student progress, program-specific teacher surveys, parent surveys, student surveys, and staff surveys on program implementation.

8. **Planning is required to measure participant progress and program impact. Explain the steps Contractor will take to ensure that every participant is administered performance measurement tools as required. Describe the internal controls utilized to ensure that data integrity is maintained, and test results are accurate and reported in accordance with the outcome schedule. How will staff be trained and motivated to administer performance measure tools, collect data regularly, and meaningfully use the results?**

Deliverable	Brief Description
Formative Reports	Formative evaluation reports will provide a snapshot of the program's performance. The findings from descriptive analysis will determine if any amendments to the program's existing protocols are warranted.
Summative Reports	Summative evaluation reports will provide information on the program's annual performance. The findings from the quarterly reports, programmatic monitoring, and summary of focus groups will inform/improve efforts for the coming year.
Create Database	The program director will develop a database to compile all outcome data, including student-level data parent and student survey data, and focus group data, along with assessment data this will allow data from a myriad of sources to be merged for analysis.
Data Entry	The program director will be responsible for entering all data and maintaining the database to ensure compliance with Kids Hope Alliance Reporting Outcomes. This includes preparing and labeling data files, timely data entry, and data cleaning/preparation of data for formal analysis.
Data Analysis	Therapist will perform ASQ-SE 2 on every child in the daycare. If the child scores in the low range, therapist will follow up with the family with appropriate services to address the child's needs such as Early Steps, Child Find, and/or therapy. This will allow the data to be processed and dispersed in the appropriate manner.

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Develop Student and Parent Surveys	The program director will convert existing student and parent surveys that assess the early intervention Program Evaluation outcomes into data documents.
Focus Groups with Parents and Students	The program director will conduct focus groups with parents and students to obtain program feedback. Focus groups will provide qualitative data that will inform the program's afterschool staff's continuous quality improvement efforts.

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Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	Contract #	Agency AMIkids

July 10, 2024
Elizabeth Hernandez, Executive Director
AMIkids Duval
5443 Moncrief Road, Jacksonville, FL 32209

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of AMIkids Duval's intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	5443 Moncrief Road, Jacksonville, Florida 32209 9430 Lem Turner Road, Jacksonville, Florida 32208
Program Start Date	August 1, 2024
Program End Date	May 31, 2025
Contract Amount (10 month budget)	$83,333

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Elizabeth Hernandez
(904) 599-8126
Ehernandez@amikids.org
Executive Director

***Must be the authorized signer for the agency**

Approved by: Elizabeth Hernandez **Date:** July 10, 2024

Docusign Envelope ID: A9E6A016-6321-4C8D-A9C3-F1B14887EF5C

FY 24-25 Scope of Services	
ESC 0351-23	**Agency AMIkids**

FY24-25 Contract Year: August 1, 2024 -May 31, 2025

Funding Approved for FY24-25: $83,333

Number of Proposed Children/Youth 24/25: 60

Please copy and paste your approved scope from last year below. If any changes are made, please highlight the changes.

CONTRACTOR DETAIL

1. **Provide a concise description of the Contractor, including history, years of operation, general service mission, and primary services provided. Include a copy of the organizational chart and indicate where the proposed program would operate. Clearly note the position responsible for the direct supervision of program staff members. If the proposal includes partnerships with other agencies to provide one or more services, describe the roles of each partner and the areas of expertise that they contribute to the proposed program.** ***(Maximum 15 points-approx. ½ page)***

AMIkids Duval is a prevention program that helps at-risk boys ***(1a)***, ages 11 to 16 years old ***(1b)***, turn their lives around for the better. The program opened in 2019 and is based on the service model and evidence-based practices of AMIkids, Inc. Since 1969, AMIkids has worked to positively change the lives of kids in the community. Operating during normal school hours ***(1c)***, AMIkids Duval is a dynamic program that offers comprehensive services, focusing on education, career readiness, behavior-modification and treatment. This program is located in Jacksonville, Florida, and serves youth in Duval County. The program is led by Elizabeth Hernandez, Executive Director, who is responsible for the direct supervision of program staff members; this position reports to the Board of Directors of AMIkids Duval. AMIkids Duval partners closely with Duval County Public Schools who contract for our services ***(1d)*** and refer youth to our program. The program's facility is located at and operates at 5443 Moncrief Rd, Jacksonville, FL 32209 ***(1e)***.

Updates:

1a. AMIkids Duval is a workforce development program designed to equip at-risk youth, with the skills and knowledge they need to thrive in today's job market. All genders will be served.

1b. AMIkids Duval now serves ages 11-21.

1c. We operate during and after school, Monday through Friday, with occasional weekend events.

1d. We are no longer contracted through Duval County Public Schools. We do maintain a partnership, through a Memorandum of Understanding that outlines how we will service their students.

1e. We will be operating at multiple sites during the 2024-2025 school year. Those sites include 5443 Moncrief Road, Jacksonville, FL 32209 and 9430 Lem Turner Road, Jacksonville Florida 32208.

ORGANIZATIONAL CAPABILITY

2. **Describe Contractor's experience in working with diverse populations and how Contractor will implement services that address all participants. Strategies must address retention efforts that demonstrate an understanding of diverse populations. Describe how the Contractor's proposed services align with those practices. Discuss Contractor's commitment to a diverse responsive system of care.** ***(Maximum 15 points--approx. 1 page)***

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For more than 50 years, AMIkids, Inc. has been contracting, coordinating, and providing juvenile justice services around the country for youth and families and has served over 150,000 youth and families. AMIkids, Inc. has overseen the successful operations, education, mental health, substance abuse, medical, and financial needs of Residential, Day Treatment, Foster Care/Group Home, Family Services (FFT), and Alternative Education programs. In the last 50 years, AMIkids, Inc. has worked with state and federal agencies to adapt its models in a changing Juvenile Justice atmosphere to improve services and oversight, and to meet the diverse needs of the state, youth, and families served.

AMIkids Duval opened in 2019 due to an identified need by Duval County Schools to provide prevention services to youth with high-risk indicators. AMIkids Duval provides youth a positive, safe, family-centered environment while encouraging them to expand their horizons and grow into strong, positive role models through the evidence-based AMIkids Personal Growth Model (PGM)®. The PGM incorporates educational services, behavioral modification services, and mental health treatment services ***(2a)*** into a holistic model of youth-centered care.

Updates:

2a. The PGM incorporates Education & Workforce Development, Behavioral & Skills Training, and Treatment

An emotionally safe AMIkids environment is predictable, mutually respectful, supportive, characterized by teamwork, camaraderie, inclusiveness; youth and staff offer encouragement, affirmations, or support to others. Young people feel the culture of belonging at AMIkids, and staff do their part to ensure youth experience an inclusive place that is free from judgment and bullying. Staff create a safe space for young people to share and provide youth with specific guidance on both program/learning activities and what being a safe AMIkids space means. Finally, AMIkids staff refrain from bias when working with young people, showing respect for young people's identities and views by creating a culture of acceptance and inclusion.

AMIkids Duval also recognizes the inequities that exist in the justice and education system that feed the school-to-prison pipeline for many groups of youth, particularly youth of color. We serve approximately 95% BIPOC youth each year and are very deliberate in integrating a racial equity lens in every aspect of AMIkids, from organizational values, to services provided to youth, to board and staff composition, to specific community partnerships and initiatives.

Diversity has always been one of the 12 Core Values that makes AMIkids a strong and sustainable organization. Our Diversity Core Value is: "AMIkids strives for the understanding that we have more similarities than differences and recognizing that our differences strengthen us." Our staff members mirror the ethnicities of our students, and we understand the importance of having positive role models that look like our students and come from similar backgrounds. We also practice non-discrimination in our hiring practices and do not discriminate on the basis of race, color, religion, gender, national origin, age, sexual orientation, disability, or other classifications protected by law.

In regard to the programming and services offered to youth and their families, all aspects of our programming are shaped by the unique needs of BIPOC youth and families, particularly the role of social determinants on mental health, and the complex relationship between BIPOC and law enforcement and BIPOC's experience of the justice system.

3. **Describe Contractor's history of successful community collaboration, including Contractor's participation in any other work groups, or community efforts serving this population including DCPS and system building efforts serving the target population(s). Be sure to articulate the role Contractor**

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played in helping to improve or enhance the overall system of youth services for the desired population. ***(Maximum 12 – approx. ½ page)***

AMIkids Duval considers itself part of a continuum of care for youth, in which many elements of the Duval community are involved in the thriving and well-being of each youth and his family members. Community organizations and nonprofits are frequently engaged as referral partners when youth and family members have needs that are outside the scope of what AMIkids directly provides, such as needs in regard to healthcare, transportation, child care, family counseling, employment assistance, and basic needs.

AMIkids Duval has collaborated closely with Duval County Public Schools since 2019, when the program came into existence to address an unmet need in the community. We work with those youth that have been identified by DCPS as having an additional need for services. These youth need additional time and resources in order to be successful, and when this resource is provided through the caring staff of AMIkids Duval, our kids thrive in this environment and address the obstacles that have held them back from being successful in a typical school setting. Without this intervention, these youth would not have access to the services they need – including, crucially, mental health support.

AMIkids Duval has successfully partnered with multiple agencies within the community to enhance the opportunities available to our students. Through a comprehensive intake process, staff evaluate the individual needs of every student. These needs are used to determine which community collaboration would benefit our students the most. During the 2022-2023 school year, AMIkids Duval has partnered with the agencies listed below:

- The Performer's Academy: Weekly workshops conducted for high-risk youth that use poetry and other creative writing to guide the young voice towards its own empowerment. Through this partnership, our students were able to publish a collaborative book.

- Live the Life, True North Project: Monthly sessions on various topics that include financial literacy, leadership skills, and communication skills.

- Clara White Mission, White Harvest Farms: Students participate in community service opportunities at the farm that cultivates food for those in need.

- University of North Florida, Florida State Community at Jacksonville and Edwards Waters University: College settings that have provided detailed tours and tickets to sports events for our students. Promoting the importance of future education and the variety of options.

- Florida Recovery Schools: Provides individual mental health counseling, addresses bullying/harassment, provides education on anger and stress management.

- U.S. Attorney's Office: Provides monthly sessions that tailor to different topics in the criminal justice realm. Guest speakers includes representatives from Florida Department of Corrections, Florida Department of Juvenile Justice, State Attorney's Office, Jacksonville Sherriff's Office, and the Department of Homeland Security.

4. **KHA is committed to promoting the coordination of services in Duval County. Describe any clearly defined, meaningful agreements that the Contractor already has or will form with other**

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Contractors that are cost effective and provide a direct impact on participants served. (Maximum 15 points- approx. ½ page)

AMIkids Duval contracts ***(4a)*** with Duval County Schools to provide prevention services to youth, including educational support, behavioral modification services, and mental health assessment and treatment services ***(4b).*** These services are cost-effective in that we are able to provide an integrated model of services to youth and their families which is coordinated with other services providers in the community, such as agencies and nonprofit organizations. As per the question answered in amendment one, we do not believe that a Principal Letter is required because we provide services to a variety of schools when a youth is referred to us or fits the parameters of our program. We have provided our contract with DCPS as reference and to verify our approval to provide these services.

Updates:

4a. Partners with Duval County Schools
4b. Provides services to at-risk youth, including workforce development, educational support, behavioral modification, and treatment services

5. **STAFFING CHART**

Describe how the program will be staffed. In the chart below, list all positions that will be providing direct services. Include the position/job title (which must match the job title used in the budget narratives); minimum education (including degree area) and training; experience requirements; primary duties (not an exhaustive list); and the percent of each position's time that will be devoted to this program. If a proposed program model requires specific staff credentials for program fidelity, the proposed staff must meet those requirements. ***Include positions that may be subcontracted or in-kind match.*** **Chart positions must match positions in the proposed budget.** ***(Maximum 15 points- approx. 1 page)***

# of staff	Position/Job Title	Education/ Training	Experience	Primary Duties	% of ti devote progra
1	Example: Program Coordinator	Bachelor's degree or equivalent experience in social services;	Example: 3 Years		
1	Executive Director	Bachelor's degree; Master's degree preferred	Five (5) years relevant work experience, including at least two (2) years in a leadership role supervising a group of people.	The Executive Director is responsible for providing vision, leadership and management of program resources to meet the established mission and goals; to include but not limited to Program Operations, Board Development, Financial Performance, Compliance and Community and Public Relations while reflecting AMIkids values.	100%

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.5	Business Manager	High School Diploma or GED required; AA preferred	Two (2) years' experience	The Business Manager role supports the Executive Director in the administration of various program functions to ensure effective and efficient operations of the Program.	100%	
1	Lead Teacher	Bachelor's degree	Two (2) years of experience	The Lead Teacher role ensures the educational quality of the program by coordinating the educational assessment program, teaching middle and senior high school classes, assist other instructors to improve teaching skills, establish and maintain educational plans, and maintain related administrative systems.	100%	
3	Teacher	Bachelor's Degree in Education, the academic discipline being delivered, or related field	Teaching or coursework experience, or other similar activity in area of primary instruction required; experience working with high risk youth preferred	The Certified Teacher role provides instruction and guidance to youth within the appropriate grade or academic level. Teachers are responsible for adhering to recognized curriculum standards, and compliance with instructional guidelines as defined by the local School District and educational systems.	100%	
1	Career Coordinator	Associate degree	Two (2) years relevant experience	The Career Coordinator role will develop and maintain vocational opportunities for AMIkids youth/participants based upon individual strengths specific to the vocational program and is a vital link between youth and the community.	100%	
3	Behavior Interventionist	Bachelor's degree required	Two (2) years' experience within an educational or youth service program, preferably	The Behavioral Interventionist role is the first line of support when Youth issues arise by providing effective use of the Behavior Modification System to motivate and guide Team Members and	100%	

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			working with troubled youth	Youth toward the successful accomplishment of established program goals and objectives.		
.5	ESE Teacher	Bachelor's Degree in Education, the academic discipline being delivered, or related field, • Possess and maintain current SPED/ESE Teaching Certification	Teaching or coursework experience, or other similar activity in area of primary instruction required; experience working with high risk youth preferred	The ESE/SPED Teacher role provides instruction and guidance to youth within the appropriate grade and/or academic level. Assess and teach youth with special needs in accordance to recognized curriculum standards, and compliance with instructional guidelines as defined by the local School District and educational systems.	100%	

Updated staffing pattern

# of staff	Position/Job Title	Education/ Training	Experience	Primary Duties	% of time devoted to program
1	Example: Program Coordinator	Bachelor's degree or equivalent experience in social services;	Example: 3 Years		
1	Executive Director	Bachelor's degree; Master's degree preferred	Five (5) years relevant work experience, including at least two (2) years in a leadership role supervising a group of people.	The Executive Director is responsible for providing vision, leadership and management of program resources to meet the established mission and goals; to include but not limited to Program Operations, Board Development, Financial Performance, Compliance and Community and Public Relations while reflecting AMIkids values.	100%
1	Lead Teacher/ Career Coordinator	Bachelor's degree	Two (2) years of experience	The Lead Teacher role ensures the vocational and educational quality of the program. Develops and maintains vocational	100%

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				opportunities for AMIkids participants based upon individual strengths. A vital link between youth and the community. Delivers instruction for the successful completion of vocational certifications.	
1	Job Recruiter	Associates degree, Bachelor's preferred	Three (3) years of experience, in the arena of recruitment and community involvement preferred	The role of the Job Recruiter is to build long-term relationships with local and national businesses to acquire employment opportunities for AMIkids participants. Delivers instruction for the successful completion of vocational certifications.	100%
1	Vocational Instructor	High school diploma or higher	Two (2) years of experience within an educational or youth service program	The Vocational Instructor role is to instruct, motivate, and guide youth towards the successful completion of various vocational industry certificates.	100%

STAFF INFORMATION

6. **Provide a timeline for hiring and training of staff to be fully operational no later than 30 days after the effective date of the contract.** ***(Maximum 12 points - approx. ½ page)***

This program is currently in operation and fully staffed. All staff are currently in place and have completed their onboarding and position-specific training requirements.

7. **Consider the initial and ongoing staff training requirements, staff supervision, and costs associated with the program. How will program staff be trained and prepared to deal with a diverse population with unique strengths and challenges? Describe the supervision of direct service staff. Include how staff training and supervision strategies will be addressed to ensure quality service delivery.** ***(Maximum 12 points - approx. 1 page)***

Staff receive training in communication skills and counseling techniques to assist youth in identifying problems and gaining insights into the relationship between their attitudes and their behavior, gaining control over their behavior, developing social skills, and understanding the harmful consequences of their negative behavior. Included in this training is Motivational Interviewing, a counseling method that helps people resolve ambivalent feelings and insecurities to find the internal motivation they need to change their behavior. Trauma Responsive training is provided to staff to effectively reinforce non-confrontational interactions between youth and staff to

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teach and understand the risk factors and trauma triggers related to physical and/or sexual abuse, domestic violence, PTSD symptoms and exploitation.

Due to the nature of AMIkids contract requirements and services provided to the youth, proper supervision and the required Team Member to Youth ratio is critical for the protection and success of youth and Team Members. Students enrolled in the program are to remain in direct supervision by a staff member at all times during the course of the day. Students are transitioned from class to class to decrease the chances of negative interactions amongst one another. Staff members remain in constant communication with one another through a walkie talkie system that allows for open dialogue across the program.

8. **Consistency is important to the success of services. Explain what efforts Contractor will make to maintain staff and reduce both burnout and turnover of trained, experienced staff within the program. Include historical staff turnover information. Describe current staff recruitment and retention efforts.** ***(Maximum 12 points-approx. ½ page)***

AMIkids Duval opened in 2019. While we had high turnover for the 2019-2020 and 2020-2021 school years, this is primarily due to the impacts and effects of the pandemic and associated shutdowns and lockdowns. The past two years have been much improved. Our turnover rate for the 2021-2022 school year was 18.2%; our turnover rate for the 2022-2023 school year was 13.3%.

We offer ongoing opportunities to all staff for career development, certifications, and other educational training opportunities. Our staff are our greatest resource, and they have the most direct impact on the youth we serve. It is a key part of our values as an organization to instill a culture of staff appreciation, recognition, and ongoing feedback and open communication. We also offer a significant package of benefits to our staff in order to recruit and retain the most talented individuals.

AMIkids has recently implemented a “staff voice” survey across the company to ensure all staff members have a platform to voice their experiences. This data is used to enhance the skills of the leader to promote an environment of respect and growth.

Staff appreciation is shown in multiple ways, including staff of the month awards, celebrating staff appreciation week and teacher appreciation week. Our educational staff also receives a yearly teacher retention bonus based on evaluation scores. The primary goal of this bonus is to ensure teachers are rewarded for their dedication to the youth in our program.

We take pride in being able to send our staff to participate in yearly training conferences across cities to develop their skills within their area of expertise. Along with training, staff enjoy the opportunities afforded to participate in experiential trips. These trips produce lasting memories for staff and students alike. Trips, such as deep-sea fishing on a charter boat, floating classroom activities on a boat and the diving trip in the Florida Keys are highlights for many of our staff members.

PROGRAM DESIGN

9. Identify the program components (College and Career Development and Workforce Development, Children and Youth with Disabilities, Early Intervention and Child Development, Family Stability, and Juvenile Delinquency Prevention and Intervention/ Crime and Safety Reduction) the organization will address and describe in detail the services the organization will implement to address the proposed program component(s) including the use of subcontractors. *(Maximum 15 points –approx. 1 page)*

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AMIkids Duval's prevention programming addresses the program components of College and Career Development and Workforce Development and Juvenile Delinquency Prevention and Intervention/ Crime and Safety Reduction.

AMIkids Duval is a private nonprofit, gender-specific prevention program, which creates an environment that teaches boys that incarceration is not their future and shows them how to prepare for the responsibilities that come with being a strong, positive male figure in their families and community ***(9a)***. We take a holistic approach to treating the youth in our care by using the AMIkids evidence-based Personal Growth Model (PGM) and the AMIkids Day Treatment Model which offer a seamless continuum of care encompassing education, vocational training, behavior modification, and gender-specific mental health treatment including trauma-informed care to ensure we are treating each youth as a whole person and touching on any and all possible needs.

Every youth referred to AMIkids for services participates in hands-on educational, behavior modification, and treatment geared toward male influences set in a gender responsive environment. All programming is individualized based on initial and ongoing assessments, learning style and educational status and individualized goals. The key to our program's success is our ability to integrate experiential learning, positive reinforcement for student progress, mental health support, and the implementation of wrap-around services that address underling social determinants of health that affect our students' ability to perform at their highest level.

The PGM is designed to: 1) reduce risk factors that sustain delinquent behavior and academic failure, 2) lower recidivism, 3) improve completion rates, 4) facilitate educational gains, and 5) promote supportive environments that foster personal growth. AMIkids blends individualized treatment, education, and behavior modification ***(9b)*** within a strengths-based framework to serve the specific needs of adolescents. Programs provide opportunities for accelerated remedial education, employability skills development, vocational skills training, and counseling ***(9c)***. Our program aims to impart values, life skills, and confidence to youth to help them make positive and productive decisions that prevent them from becoming involved in or returning to the juvenile and criminal justice systems.

Updates:

9a. AMIkids Duval is a dynamic workforce development program designed to equip at-risk youth with the skills and knowledge they need to thrive in today's job market. We combine industry-aligned training with academic support and personalized guidance to prepare young people with the skills they need to start a career.

9b. AMIkids blends Education & Workforce Development, Behavioral & Skills Training, and Treatment within a strengths-based framework to serve the specific needs of adolescents.

9c. Programs provide opportunities for employability skills development, vocational skills training, academic support and individualized goal-setting.

10. **Provide the number of participants Contractor proposes to serve annually for the identified program component (College and Career Development and Workforce Development, Children and Youth with Disabilities, Early Intervention and Child Development, Family Stability, and Juvenile Delinquency Prevention and Intervention/ Crime and Safety Reduction). Describe how the number to be served was determined.** ***(Maximum 15 points - approx. ½ page)***

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AMIkids Duval plans to serve approximately 60 youth per year, and the average length of stay in the program is 10 months, one full school year. Our program addresses the identified program components of College and Career Development and Workforce Development and Juvenile Delinquency Prevention and Intervention/Crime and Safety Reduction. In the 2021-2022 school year we served 64 youth, and we expect to serve approximately the same number of youth by the end of this school year and in the upcoming school year.

11. **Participant engagement and retention is a strong indicator of success. Describe the plan to engage and retain children in the program. It is expected that children and youth will maintain an average daily attendance rate of 80% or higher during the school year and summer components. Different daily attendance rates must be explained. Identify specific techniques and practices the program will implement in order to ensure consistent and long-term participation.** ***(Maximum 15 points- approx. ½ page)***

Youth are referred to us from the school system based on our contract with Duval County Schools ***(11a)***. We use a variety of strategies to keep youth engaged throughout the program including educational strategies that highlight hands-on experiential learning, genuine encouraging relationships based on mutual respect between student and staff, inclusion of the youth and family members in goal development and planning, and a behavioral system of positive reinforcement for student progress toward goals.

One of the most impactful elements of the AMIkids program is the focus on experiential, hands-on learning. Experiential education is a crucial piece of learning for youth that has a wide range of benefits and is crucial to classroom engagement, especially for youth with a history of poor academic performance, focus, and attendance. Integrating experiential education into the classroom curriculum has been shown to contribute to increases in standardized test performance, reduced discipline problems, and increases in motivation to learn (Breunig et al., 2008; Fagerstam, 2014; Garst et al, 2001; Scott et al, 2013).

Unfortunately, most youth in the United States are not receiving experiential education; not at school and not in the community. The Council on Environmental Quality reports that the average child spends 7 hours daily consuming media, but only 30 minutes of time outdoors all week. Given the known benefits of experiential education, the decline in active hands-on learning may explain widespread disengagement with school. A survey of 600,000 adolescents in grades 6 to 12 reports that 45% of students say they are disengaged with school based learning (Blad, 20114).

Kids who struggle to learn in the classroom become more engaged with learning hands-on. This is why experiential education has always been an important part of our model for serving youth. Not only do we aim to enhance the learning taking place within the classroom, this program will offer youth an incentive to reach their goals. Additionally, developing healthy recreation and leisure activities keep youth engaged in productive, positive social activities, leaving less time for delinquency.

One of the key ways that we utilize experiential learning to keep kids engaged is through the AMIkids Challenge Events, which are designed to usher youth into the mindset of learning and exploring new things. The Challenge Events provide youth and families with an opportunity to develop interest in positive leisure activities. In addition to the daily activities, counseling, and academic interventions, Challenge activities and daily experiential education programming (e.g., low ropes course activities, hands-on learning, trust activities, and games) are used to develop self confidence and trust skills.

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The Challenge Events include: Summer and Winter Challenge Events which include academic, life skill, and athletic competitions to promote the development of pro-social skills and goal attainment. The Capitol Classroom Event: This annual activity brings the classroom to the state's Capitol to expose students to the activities and practices which constitute state and federal government. Students get the opportunity to meet their local legislators, state government officials, and to tour the Capitol Building as part of a set of standards-based learning objectives.
The Presidential Dive Challenge: AMIkids trains selected, qualified students from in SCUBA diving; this is a major incentive for youth as well as a vocational training opportunity, opening doors to career paths in the marine industry.

In addition to our focus on experiential learning, the AMIkids Targeted Behavioral Interventions™ system is a critical component of the PGM that is designed to sustain consistent and long-term youth engagement in the program. Youth progress through a structured and integrated level (rank) system based on the attainment of individualized goals from treatment, education, and behavior as identified in the youths' Individualized Treatment Plan. The progression through the level system is one of the contingencies for graduation from the program.

Complimentary to the level system, AMIkids employs a positive skill building system utilizing a structured point card and tokens designed to reward appropriate behavior while discouraging inappropriate choices. Point cards utilize a positive skill building system with tokens, incentives, and social reinforcers to provide immediate positive reinforcement for youth who meet specific small goals. Through this process, we are working to shape new behaviors that should generalize into the community/school setting (e.g., home, work, classroom, etc.) once a youth successfully completes our program.

The Point Card System is designed to address youth behavior in terms of the youth following programmatic expectations for behaviors. In specific intervals throughout the day, youth receive numeric feedback on how well they have met, or not met, the programmatic expectations. The earning, or subsequent not earning of points, provides them with access to specific privileges. At this level, positive behavioral expectations are taught to promote pro-social skills.

The Positive Skill Building System with use of token, activity and/or social incentives is designed to provide immediate positive reinforcement for youth meeting targeted individualized goals related to their Individualized Service Plan. The goals on the plan are divided into smaller goals, or successive approximations, that lead to the youth displaying the desired behavior. Boys will have between one and three goals they are working on in any given week. All staff members are aware of the goals and provide tokens for proper display of the behavior. Once the behavior has occurred at an acceptable rate or frequency, a new goal is established and the process is repeated until the end result is obtained. The tokens the boys earn can be exchanged for a variety of items such as special privileges or items from the program store such as special hygiene/personal items, games, gifts for family members (especially around holidays), specialty snacks, etc.

Update:

11a. Youth are referred to us from the school system based on our partnership with Duval County Schools. Participants are also recruited throughout the community.

12. **Describe Contractor's plan to engage the community, identify/address community needs, while empowering and equipping community members to become advocates for necessary, sustainable, and systematic at-hope youth service's needs.** ***(Maximum 15 points - approx. 1 page)***

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AMIkids Duval opened in 2019 due to an identified need by Duval County Schools to provide prevention services to youth with high-risk indicators. The needs of the community are considered and integrated in our program model at every level of its design. The AMIkids Personal Growth Model was initially developed (an undergoes constant evolution as a result of feedback from youth, parents, staff, and community members) out of a demonstrated need to prevent at-risk youth from entering the juvenile justice system. We have worked closely with the Department of Juvenile Justice to determine these needs and respond to growing needs as communities change and evolve, especially in recent years. We have systematically gathered feedback and survey results from youth, parents, staff, community organizations, and local employers in order to determine their needs and ensure that our program is responsive to those needs. For example, employer engagement and feedback is vital to our vocational services program, because it is vital that we are training our youth for the right jobs and that they are gaining the needed skills and experience to meet the needs of the labor market in Duval County.

The voice of the community, and each individual that we serve is also at the heart of our programming. Based on individualized assessments, we create a unique client picture and individualized treatment pathway. Level of risk and needs identified during the individualized assessment directs the nature, intensity, and duration of interventions. AMIkids' mental health philosophy, aligned with the principles of restorative justice, is inclusive and based in the belief that in order to effect change the entire family system and community must be addressed to ensure a safe successful return into the community.

In addition, we utilize a Multidisciplinary Team approach, involving the youth, family, and community members in all service planning decisions. This team consists of the youth, family members, and Case Manager (12a), as well as others that can include the youth's community mentor, representatives from other agencies or service providers, or other AMIkids staff members. This team creates an initial individualized plan that includes a summary of strengths, abilities, preferences, and needs and how they are incorporated into treatment plan goals and objectives. This team meets on at least a monthly basis to assess each youth's progress, make modifications to the plan, celebrate success, and plan for the future, including the youth's transition out of the program.

AMIkids Duval also considers itself part of a continuum of care for youth, in which many elements of the Duval community are involved in the thriving and well-being of each youth and his family members. Community organizations and nonprofits are frequently engaged as referral partners when youth and family members have needs that are outside the scope of what AMIkids directly provides, such as needs in regard to healthcare, transportation, child care, family counseling, employment assistance, and basic needs.

Finally, each youth that we serve is a member of the greater community, with the potential to speak for, advocate for, and empower his community. We strongly encourage and facilitate civic engagement and community involvement for each of our youth, strengthening their self-confidence, leadership skills, and self-determination. We hope that each of them will feel empowered to use their voice in the community, tell their story, and impact other youth and families in their community for years to come.

Updates:

12a. This team consists of the youth, family members, and AMIkids staff members, as well as others that can include the youth's community mentor or representatives from other agencies.

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13. **Explain Contractor's procedures to ensure the safety and security of participants while participating in the program. Include methods of emergency communication with staff at program site locations, emergency communication with parents/families (if applicable), Contractor's safety, and security plan to keep unauthorized people from having contact with participants, and Contractor's guidelines for completing accident and incident reports.** ***(Maximum 15 points - approx. 1 page)***

Our AMIkids Safety Vision is meant to establish "safe operations" throughout the AMIkids program network through execution of our safety policies, training, and culture. Our leaders are responsible for providing our staff and students with a safe working and learning environment; everyone is responsible to act safely. This leadership, staff, and student partnership creates a safety culture where everyone is actively engaged and no one walks past an at-risk behavior or condition without correcting the person or removing the hazard. Central tenets that characterize AMIkids safety efforts are as follows:

• Team Members and Leaders enjoy a safe and healthful work environment free from recognized hazards which allow them to leave work in the same or better physical condition in which they arrived;
• Leaders ensure the safe condition of the physical environment, enforce safe behaviors of their direct reports as well as student, and aggressively track deficiencies to resolution;
• Visual aids, practical training and error-proofing of processes improve the work environment and increase the impact staff members have on kids assigned to each program.

In order to ensure the safety of all AMIkids staff and students, leaders continuously:

• Assess the risk of injury and take all necessary actions to safeguard Team Members, Students, visitors, contractors, and fellow Leaders.
• Commit to preserving the safety of their staff and students.
• Set time aside each day to talk to at least one team member about their safety concerns.
• Set the example for safe work practices, strictly enforce health and safety requirements, and ensure that required training precedes any task.

Staff members are consulted on matters affecting their health and safety via the Safety Committees and Safety Communication Board, and through programs aimed at soliciting concerns, feedback, and suggestions for improvement. Staff are encouraged to report their safety concerns to Leadership and shall do so without fear of reprisal.

The organization's over-riding concern is the safety and well-being of the youth we serve and that of our staff members. In the unfortunate eventuality that one of our employees or youth is injured, it is the intention that every effort is made to ensure the injured person gets the care and medical attention required.

An overview of the policy regarding staff incident reporting is as follows: Regardless of severity, the injured employee must report any work injury IMMEDIATELY to his/her direct supervisor, Executive Director, Director of Operations, or Business Manager. Upon notification of an injury, the supervisor must investigate the claim and gather all pertinent information including witness statements and photos, if necessary. We have an online Accident/Injury Report form (risk management website) to gather this information. The AMIkids Risk Management Department will report the incident to the insurance company in a timely manner following the submission of the online report from the AMIkids Program; claim information will be communicated back to the Executive Director and Business Manager.

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14. **What must participants accomplish to have successfully completed the program? Please include the guidelines, requirements, and timeframes Contractor will use to determine successful completion.** ***(Maximum 15 points - approx. ½ page)***

AMIkids Duval relies on all facets of the PGM to produce positive long-term impacts on the whole child. While in the program, students will focus on individualized educational, vocational, behavioral, and treatment goals. Students must rank up through five steps of our rank system: Private, Specialist, Sergeant, Lieutenant, and Captain. Each step requires the student to successfully make progress in their goals. Our behavior modification aspect of the program includes the students relying heavily on their point card and token sheet. A student transitions from class to class with their point cards, receiving documentation on their behavior and progress within that class period (14a). These points are then added up at the end of the week to determine if the student made a white, blue or gold card. The color of the card they receive will determine the activities they can participate in. Blue and gold cards are essential for students to be eligible for rank board to rank up through our program. Along with point cards, students transition from class to class with their token sheets (14b). Token sheets include three individualized goals that are updated monthly during Multidisciplinary Treatment meetings. These meetings include a representative from each focus area of the school (Education, Behavioral, Treatment and Vocational) (14c), and the students' parent/guardian. During this meeting, the students' progress is evaluated, and goals are decided on as a group. Token sheets are essential for maintaining our token economy, which allows students to buy items out of the token store.

To rank from a Private to a Specialist, the student must have three full weeks in the program, a minimum of two blue cards, no unexcused absences for the week of rank, no behavior referrals for the week of rank, must not have an "F" in any class, must show gains in STAR Reading and STAR Math, must have met vocational goals.

To rank from a Specialist to a Sergeant, the student must have a minimum of 12 weeks in the program, must have 2 gold cards or 4 blue cards, complete all academic work with the grade of "C" or better in all subjects, cannot have any unexcused absences for the past week or any behavior referrals for the past 10 days leading up to rank, must have made satisfactory progress in goals 1, 2 and 3, must show gains in STAR Reading and STAR Math, must have met vocational goals.

To rank from a Sergeant to a Lieutenant, the student must have a minimum of 18 weeks in the program, submit any combination of 6 blue cards, not received more than five "1's" on the point card leading up to rank board, complete all academic work with a grade of "C" or better in all subjects, not received work detail for 7 days prior to rank, provide a support letter from their parent/guardian that they are doing well at home and citing where relationships have been improved. Students must also have made satisfactory progress in individualized goals 1, 2 and 3, made gains in STAR Reading and STAR Math, and must have met vocational goals.

To rank from a Lieutenant to a Captain, the final phase of completing the program, the student must have a minimum of 24 weeks in the program, submit any combination of 6 blue cards, not receive more than two 1's on the point card leading up to rank board, complete all academic work with the grade of "C" or better in all subjects, cannot have any unexcused absences in the past 3 weeks, must complete a transition plan, must have made satisfactory progress in goal 1, 2 and 3, have made gains on STAR Reading and STAR Math, and completed all vocational goals.

Updates:

14a. A student receives feedback on their behavior and progress during each session utilizing their point card.

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14b. Along with point cards, students will have their individualized goals evaluated during each session through their token sheets.
14c. These meetings consist of the youth, family members, and AMIkids staff members, as well as others that can include the youth's community mentor or representatives from other agencies.

PERFORMANCE MEASURES AND DATA MANAGEMENT

15. **Describe the methods Contractor intends to use to pursue data-driven performance management throughout program implementation. Describe how performance measures and data will improve service delivery, case planning, and quality improvement of service systems and community conditions. How will the program collect and incorporate participant and staff feedback and how frequently will this occur?** ***(Maximum 12 points - approx. ½ page)***

AMIkids prides itself on taking a data-driven approach to continuous quality improvement. AMIkids administers two core share measurement tools at all of its programs: the AMIkids Youth Satisfaction Survey (YSS) and the AMIkids Youth Outcomes Survey (AYOS). The YSS is administered to all youth on a quarterly basis to obtain feedback from youth on the community conditions/climate and program quality. This data is analyzed and reviewed regularly to improve service delivery and overall operations.

Through the AMIkids PGM™ and individualized care planning, AMIkids positively impacts education and career readiness, social and emotional well-being, and behavior by increasing skills, building relationships, increasing protective factors, and decreasing risk factors – all of which contribute to successful program completion and brighter futures. The AYOS measures the short-term outcomes that lead to long-term success such as increased school connectedness, educational expectations, emotion regulation, goal setting, coping skills, and helping alliances. This survey consists of externally validated scales and is administered at enrollment, quarterly, and prior to leaving the program to assess the impact of the program over time. Since this survey is administered at all AMIkids programs, annual averages can be used as a benchmark for individual programs.

To obtain feedback from staff and organizational stakeholders, the AMIkids Stakeholder Satisfaction Survey is administered by the national office at its annual Executive Director and Board of Trustees meetings and is available all year round. Targeted data collection is also gathered at various points of the year in communities served. This data is analyzed twice a year and reviewed by leadership to better understand gaps in services and areas for improvement. Regular organizational and staff climate surveys are also administered regularly.

AMIkids Duval will be able to collect and share aggregated data each month with the City of Jacksonville. The program would not be able to share individual or unaggregated data unless they went through our data sharing process and received approval.

Update:

Performance Measures and Data Management: AMIkids Duval will fall into the following performance measures:

Table A:
3. Duval Youth Successfully Transition to Adulthood
(3a) Youth will have access to information about potential career and educational pathways.
(3b) Youth complete the necessary steps and obtain the skills to achieve their career.
(3d) Youth will receive opportunities to be civically engaged in their community.

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Table B: Duval County Public Schools Duval County Public Schools Data Provided by KHA
(5a) School attendance rate of participants
(5b) Number of Behavioral Infractions for participants
(5h) Participation in NJROTC, Vocational, etc.

16. **Planning is required to measure participant progress and program impact. Explain the steps Contractor will take to ensure that every participant is administered performance measurement tools as required. Describe the internal controls utilized to ensure that data integrity is maintained, and test results are accurate and reported in accordance with the outcome schedule. How will staff be trained and motivated to administer performance measure tools, collect data regularly, and meaningfully use the results?** ***(Maximum 15 points - approx. ½ page)***

Youth data is collected and managed in two centralized, web-based data management systems: K.I.D.S and Lauris. The Kids Information Data System (K.I.D.S.) allows for tracking all youth program enrollments across the organization from intake to termination to follow-up. Lauris is a case management and counseling system that AMIkids programs use to enter and track mental health and behavioral data for the youth served. These systems work together to securely house real-time data and information on all of the youth served each year, tracking youth goals and outcomes and supporting overall organizational reporting.

The AMIkids Data & Research team has established validation processes set in place to ensure the accuracy and integrity of the data collected in our centralized data management systems. Furthermore, on a quarterly basis, the team pulls data and reviews data collection efforts at the programs using the Program Data Quality Assessment tool. This tool is designed to assess the quality of data being collected at each program and identify areas of improvement for data integrity. Each area is assessed based on criteria determined by contractual requirements or expectations set during training for optimal reliable and accurate data for reporting. It is meant to be a resource for leaders to identify areas of improvement and recognize strengths of their program as it relates to data.

Specifically in regard to tracking attendance data, we have attached the form used to track attendance daily. This information is then entered into our internal database at least weekly by program staff. This information is then verified by supervisory staff to ensure accuracy.

BUDGET

17. **Include a line-item budget for cost reimbursement contracts. Download the Budget – Price Sheet – Form 1 from the Kids Hope Alliance website.**

When completing the budget narrative, describe each expense/item requested in detail, and ensure that Contractor's method of calculation is clearly indicated (*e.g., 5 staff background screenings at $81.00 per screening*). All budget items must relate to the services described in the program proposal and must reflect reasonable costs. Ensure that any costs associated with performance measures or learning outcome tools are included in Contractor's budget.
(Maximum 15 points - Budget chart not included in page limit.)

The Budget – Price Sheet is included separately.

18. **Fiscal Sustainability: Describe the agency's funding portfolio, i.e., operations cost of the agency as compared to the funding requested from KHA, the funding diversification for the program which you are proposing to support the fiscal stability of your agency which will demonstrate the level of competency for the organization to fulfill the terms of the contract.** ***(Maximum 15 points - approx. ½ page)***

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We are primarily funded through a contract with Duval County Public Schools. Due to the positive program outcomes, we expect this funding to continue. Additional funding comes from local grants, corporate donations, and individual gifts.

This funding request of $100,000 represents 13% of our operating budget which includes all expenses of the entire program such as overhead, salaries, program expenses, etc. ***(18a)***

Update:

18a. We are primarily funded through the Department of Education and the Department of Labor. The funding request of $100,000 represents approximately 32% of our operating budget which includes all expenses of the entire program such as overhead, salaries, program expenses, etc.

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Letter of Intent
Agency Award Information: FY24-25

ESC 0351-23	**Contract #**	**Kash Kids (Us And Our Children, Inc)**

(Insert Agency Logo)

July 10, 2024
Twyla Prindle, Executive Director
Us & Our Children, Inc (Kash Kids)
4720 Salisbury Road, Jacksonville, FL 32256

Mailing Address: PO BOX 2342, Jacksonville, FL 32203

RE: Letter of Intent

Dear Kids Hope Alliance Contract Manager:

Please accept this letter as notice of **(Kash Kids)** intent to continue services for the FY2024-25 Contract Year at the following:

Program Location(s) (Please list all locations)	Andrew Robinson, Rufus E. Payne, Landmark Middle, Southside Estates, Sandalwood High School, Cedar Hills Elementary, MAI Leadership Academy
Program Start Date	August 1, 2024
Program End Date	May 31, 2025
Contract Amount (10 month budget)	$87,500.00

We appreciate the opportunity to be a program provider for another year and look forward to working with the Kids Hope Alliance (KHA).
Sincerely,

Twyla Prindle
(904) 710-6529
Twyla@kashkids.org
Executive Director

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***Must be the authorized signer for the agency**

Approved by: Twyla Prindle **Date:7/10/24**

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FY 24-25 Scope of Services	
ESC-0351-23	**Agency Us And Our Children (Kash Kids)**

FY24-25 Contract Year: August 1, 2024 -May 31, 2025

Funding Approved for FY24-25: 87,500.00

Number of Proposed Children/Youth 24/25: 200

Please copy and paste your approved scope from last year below. If any changes are made, please highlight the changes.

Contractor Detail
Us and Our Children (Kash Kids) became a 501(c)(3) nonprofit organization in Jacksonville, FL in 2014. Our mission is to teach K-12 students to master money skills early so they can lead struggle-free lives. Kash Kids' unique approach to financial education has proven successful, quadrupling our program reach since inception. We engaged over 1,000 youth in the 2023-2024 school year. We offer three main courses: The Money Book Battle (K-2), Kash Kids Camp (3-8), and Adulting 101 (9-12).

Kash Kids has a robust team including a consultant responsible for overall strategy, a director overseeing program operations, team leads for each grade group, and financial education instructors. Partnerships with financial institutions and businesses, such as United Way and Fidelity Investments, enrich our students' learning experiences. Some partners provide financial literacy kits, snack packs, and contract us for specialized work with teens.

Our programs focus on budgeting, saving, investment, taxes, banking, and credit, using experiential learning techniques. Our mission ensures that students receive the best financial literacy education.

Program Locations:

Andrew Robinson Elementary School
Rufus E. Payne Elementary School
Cedar Hills Elementary School
MAI Leadership Academy K-12
Southside Estates Elementary School
Landmark Middle School
Sandalwood High School
Direct Supervision:
Twyla Prindle will oversee staff for this project.

Organizational Capability
Kash Kids believes all students should have equal access to financial literacy education regardless of their background. Our programs are tailored to individual needs, using strategies to retain a diverse population and create an inclusive learning environment.

We incorporate various cultural holidays and traditions, celebrate achievements, and reach out to families to understand financial concerns. Our use of technology, personalized support, and diverse classroom activities foster engagement and understanding.

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To ensure retention, we offer continued support through virtual and augmented reality classrooms. We believe in education's power to bridge gaps and create financially secure futures for all participants.

Community Collaboration
Kash Kids actively collaborates with local organizations and efforts. We are in DCPS classrooms daily and have partnered with Truist Bank, United Way, Fidelity, Baptist Health, Partnership for Children's Health, Publix, Kathryn McQuade Foundation, Full Service Schools, Urban Awareness, Urban Geoponics, and My Village Project. We hold annual volunteer events, especially during Financial Literacy Month. We also partnered with KHA and the Jacksonville Public Library to publish "Explorers of Imagination," featuring stories by local 4th and 5th graders.

Our students benefit from these partnerships through various financial literacy activities and practical learning experiences.

Service Coordination
Kash Kids promotes service coordination in Duval County by forming meaningful partnerships with other contractors. We collaborate with Partnership for Children's Health, the Jacksonville Public Library, Publix, and Full Service Schools. These partnerships are cost-effective and impactful, providing financial literacy classes, resources, and support for our participants.

Our collaborations are facilitated by United Way, which helps us connect with more organizations through email marketing and direct contact. These partnerships foster an environment for students to reach their full potential.

Staffing Chart

# of Staff	Position/Job Title	Education/Training	Experience	Primary Duties	% of Time Devoted to Program
3	Elementary Instructors	Bachelor's Degree preferred	3 years	Teach K-5 financial literacy	70%
1	Middle School Instructor	Bachelor's or Financial Cert	2 years	Teach 6-8 financial literacy	80%
1	High School Instructor	Bachelor's or Financial Cert	2 years	Teach 9-12 financial literacy	80%
1	Administrator	N/A	1 year	Data management, attendance	5%
1	Email Marketer	N/A	2 years	Craft/send emails, campaigns	10%

Hiring and Training Timeline
First Week:

Complete recruitment and hiring of instructors
Orientation and onboarding materials provided
Following Two Weeks:

20 hours of intensive training through Online Professional Development programs
20 hours of classroom shadowing
30 Days:

Staff fully operational
We ensure timely hiring and training to maintain high instructional standards.

Staff Training and Supervision

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Kash Kids provides comprehensive training and supervision to ensure staff can effectively work with diverse populations. Our training includes topics such as money management, financial literacy, budgeting, and cultural competence. Weekly staff meetings review progress and provide guidance.

Training sessions include creating culturally sensitive environments, understanding different cultures' financial needs, reaching out to families, using technology, building trust-focused environments, and promoting diversity.

Staff Retention
Kash Kids offers competitive salaries, positive work environments, and incentives such as Employee of the Month awards. We support staff with ongoing training and seminars. Our comprehensive communication systems ensure staff feel supported. We have a good retention history, having only lost one instructor to entrepreneurship.

Program Components
Kash Kids addresses Juvenile Delinquency Prevention and Intervention/Crime and Safety Reduction through evidence-based programs, classroom instruction, community outreach, and mentorship. Our programs teach financial literacy, decision-making skills, and the legal repercussions of criminal activities.

We provide interactive teaching strategies, field trips to banks, investment firms, and businesses, and pre- and post-tests to measure progress.

Participant Numbers
Kash Kids proposes to serve 200 students annually in Juvenile Delinquency Prevention and Intervention/Crime and Safety Reduction. This number is based on our research and discussions with school principals about the number of students who would benefit from our program.

Participant Engagement and Retention
We ensure consistent attendance through an attendance tracking system, individualized attendance goals, and incentives. We engage students with interactive games, discussions, and activities. Regular communication with parents and providing transportation and snacks for after-school participants also help maintain high attendance rates.

Community Engagement
Kash Kids engages the community through forums, email marketing, and quarterly training sessions for parents, teachers, and community members. These sessions cover topics such as financial literacy, decision making, and crisis prevention. We also foster relationships with community organizations and businesses to provide additional support and resources.

Safety and Security
Kash Kids ensures participant safety with an emergency communication system, guidelines to keep unauthorized people from contacting participants, and a standardized accident and incident report system. We have a comprehensive safety plan and train staff and participants on emergency procedures.

Program Completion
Participants must meet certain requirements to complete the program:

K-2: Attend 70% of sessions, recognize coins, add and subtract money, complete money games
3-8: Attend 70% of sessions, engage in activities, complete a personal budget, score 70% or better on the final quiz

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9-12: Attend 70% of sessions, engage in activities, complete a personal budget, score 70% or better on the final quiz

Performance Measures and Data Management

Kash Kids uses online surveys, point-in-time assessments, and data analysis to measure performance and inform service delivery. Participant and staff feedback is collected regularly through focus groups and surveys to inform improvements.

Planning and Data Integrity

Kash Kids ensures data integrity through supervisor oversight, data report analysis, and an internal tracking system. Staff are trained and motivated to collect and meaningfully utilize performance measure data. This approach ensures positive participant outcomes.

Budget

A line-item budget and detailed budget narrative are included, showing how expenses relate to the program proposal and ensuring reasonable costs. Costs associated with performance measures and learning outcome tools are included.

Fiscal Sustainability

Kash Kids is a not-for-profit organization dedicated to providing life skills education and financial literacy to low-income and underserved youth. In order to ensure the sustainability of our work, we need to secure consistent and reliable funding sources to cover our operational costs.

At Kash Kids, we have established a diverse funding portfolio, which includes individual donations, corporate donations, grants, products, fee for service, and contracts. We also receive in-kind donations from volunteers and supporters. Our current funding portfolio is comprised of 50% grants, 30% corporate donations and fee for service, 15% product sales, agreements and contracts, and 5% individual donations. Received funding (not including pending funds) this year has come from Full Service Schools, Walmart, DCPS, Partnership for Children's Health, Oriental Trading, and Tires Express.

For the program which we are proposing to KHA, we are requesting $87,500 for 10 months (August 1, 2024, to May 31, 2025) and $105,000 for 12 months for operational costs. Our current budget is $233,000. This request will cover essential expenses including clerical/admin support, staff background screenings, meeting rooms, technology supplies and services, educational supplies, performance management tools, environmental scanning tools, insurance, medals and toy items, transportation, graphics person, data manager, email marketer, and site manager.

We believe that our diverse funding portfolio and our ability to secure contracts and agreements demonstrate our competency to successfully fulfill the terms of the contract. Additionally, our commitment to financial literacy and our efforts to secure diverse and reliable funding sources demonstrate our responsibility to our communities and our determination to ensure the sustainability of our organization.

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Exhibit 1-A
Funding Recommendations
ESC-0351-23 Services for Children, Youth and their Families

Contract #	Agency	Program Name	Program	2023-2024 Amount	2024-2025 Amount	Revised Maximum Indebtedness
70694-23 (1)	Goodwill Industries of North Florida, Inc.	Out East Programs and Services	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70684-23 (1)	2nd Mile Ministries, Inc.	Youth Leadership Development Pathway	Pre-Teen/Teen -- College & Career	$ 37,574.00	$ 45,095.00	$ 82,669.00
70693-23 (1)	AnnieRuth Foundation, Inc.	AnnieRuth	Pre-Teen/Teen -- College & Career	$ 108,334.00	$ 130,073.00	$ 238,407.00
70691-23 (1)	Boys' and Girls' Clubs of Northeast Florida, Inc.	Printing Program	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 149,998.00	$ 274,998.00
70685-23 (1)	Big Brothers Big Sisters of Northeast Florida, Inc.	Beyond School Walls	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,012.00	$ 275,012.00
70683-23 (1)	The Carpenter's Shop Center, Inc.	Ready for Success Teen Program	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,002.00	$ 275,002.00
70704-23 (1)	Children's International Summer Villages, Inc.	FACES of Jacksonville (Summer Camp)	Pre-Teen/Teen -- College & Career	$ 59,950.00	$ 60,020.00	$ 119,970.00
70689-23 (1)	City Year, Inc.	AmeriCorps Member Leadership Development	Pre-Teen/Teen -- College & Career	$ 207,106.00	$ 259,364.00	$ 466,470.00
70692-23 (1)	Families of Slain Children of Jacksonville, Florida, Inc.	Dove Outreach Center Inc.	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70687-23 (1)	I'm a STAR Foundation, Inc.	GEAR-Up for Greatness	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70695-23 (2)	Read USA, Inc.	Read USA	Pre-Teen/Teen -- College & Career	$ 933,334.00	$ 1,120,000.00	$ 2,053,334.00
70690-23 (1)	The Foundation Academy Studio School, Inc.	Life Skills Program	Pre-Teen/Teen -- College & Career	$ 105,144.00	$ 126,185.00	$ 231,329.00
70686-23 (1)	The Performers Academy, Inc.	Opportunity Project	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70698-23 (1)	Jacksonville Urban League, Inc.	Champion4Change Youth Leadership	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70688-23 (1)	Teen Leaders of America, Inc., formerly known as U-Turns, Inc.	Teen Leaders	Pre-Teen/Teen -- College & Career	$ 632,894.00	$ 759,589.00	$ 1,392,483.00
70754-23 (1)	Wealth Watchers, Inc.	C.O.F.F.E.E. Project	Pre-Teen/Teen -- College & Career	$ 125,000.00	$ 150,000.00	$ 275,000.00
70696-23 (1)	The Young Men's Christian Association of Florida's First Coast, Inc.	The Inner Prize Program - Johnson Center	Pre-Teen/Teen -- College & Career	$ 89,266.00	$ 107,130.00	$ 196,396.00
70697-23 (1)	The Jacksonville Zoological Society, Inc.	W.I.L.D. Program	Pre-Teen/Teen -- College & Career	$ 193,426.00	$ 232,112.00	$ 425,538.00
			Subtotal	*$ 3,492,028.00*	*$ 4,189,580.00*	*$ 7,681,608.00*
70662-23 (1)	Cathedral Arts Project, Inc.	Art Ignite	Early Learning/Child Development	$ 181,714.00	$ 218,062.00	$ 399,776.00
70663-23 (1)	Girl Scouts of Gateway Council, Inc.	Community Development Troop Program	Early Learning/Child Development	$ 72,428.00	$ 89,340.00	$ 161,768.00
70652-23 (1)	Jacksonville Speech & Hearing Center, Inc.	Tiny Talkers Program	Early Learning/Child Development	$ 323,008.00	$ 387,662.00	$ 710,670.00
70665-23 (1)	New Heights of Northeast Florida, Inc.	New Heights	Early Learning/Child Development	$ 103,088.00	$ 123,750.00	$ 226,838.00
70666-23 (2)	The Performers Academy, Inc.	Squad Goals	Early Learning/Child Development	$ 232,085.00	$ 278,600.00	$ 510,685.00
70711-23 (1)	University of North Florida Board of Trustees	UNF	Early Learning/Child Development	$ 105,052.00	$ 105,052.00	$ 210,104.00
70661-23 (1)	Youth Crisis Center, Inc.	BRIGHT Beginnings	Early Learning/Child Development	$ 269,464.00	$ 323,389.00	$ 592,853.00
70664-23 (1)	WJCT, Inc.	WJCT Family & Community Community Learning	Early Learning/Child Development	$ 109,996.00	$ 132,060.00	$ 242,056.00
	I.M. Sulzbacher Center for the Homeless, Inc.	Sulzbacher Village / Crawford Early Learning Center	Early Learning/Child Development		$ 97,081.00	$ 97,081.00
			Subtotal	*$ 1,396,835.00*	*$ 1,754,996.00*	*$ 3,054,750.00*
70669-23 (1)	Managed Access to Child Health, Inc.	Hope Court	Juvenile Justice	$ 125,000.00	$ 150,000.00	$ 275,000.00
70672-23 (1)	Big Brothers Big Sisters of Northeast Florida, Inc.	Community Based Mentoring	Juvenile Justice	$ 62,500.00	$ 75,000.00	$ 137,500.00
70675-23 (1)	Center for Children's Rights, Inc.	HOPE Pipeline Project	Juvenile Justice	$ 295,800.00	$ 356,400.00	$ 652,200.00
70680-23 (1)	Fresh Ministries, Inc.	Fresh Path	Juvenile Justice	$ 235,634.00	$ 282,960.00	$ 518,594.00
70681-23 (1)	Hope at Hand, Inc.	Hope at Hand	Juvenile Justice	$ 108,334.00	$ 130,000.00	$ 238,334.00
70671-23 (1)	Hope Haven Association, Inc.	Hope Haven	Juvenile Justice	$ 125,000.00	$ 150,000.00	$ 275,000.00
70668-23 (1)	The LJD Jewish Family and Community Services, Inc.	At Hope Youth & Family Advocacy Program	Juvenile Justice	$ 193,622.00	$ 233,338.00	$ 426,960.00
70673-23 (1)	Pearls of Perfection, Inc.	Pearls of Perfection	Juvenile Justice	$ 108,334.00	$ 130,080.00	$ 238,414.00
70682-23 (1)	The Performers Academy, Inc.	Performers Prevention Project	Juvenile Justice	$ 108,358.00	$ 130,030.00	$ 238,388.00
70678-23 (1)	True Youth Association Inc	R.E.A.C.H. Program	Juvenile Justice	$ 90,000.00	$ 90,059.00	$ 180,059.00
70667-23 (1)	Twin Oaks Juvenile Development, Inc.	Project Connect	Juvenile Justice	$ 130,820.00	$ 156,979.00	$ 287,799.00
70670-23 (1)	Wayman Community Development Corporation	The S.K.Y. Mentoring Program	Juvenile Justice	$ 77,500.00	$ 93,060.00	$ 170,560.00
70679-23 (1)	Made A Way Foundation, Inc.	Ready to WIN	Juvenile Justice	$ 108,334.00	$ 130,000.00	$ 238,334.00
	AMIkids Duval, Inc.	AMIkids Duval	Juvenile Justice		$ 83,333.00	$ 83,333.00
	Us and Our Children, Inc. (Kash Kids)	Kash Kids	Juvenile Justice		$ 87,500.00	$ 87,500.00
			Subtotal	*$ 1,769,236.00*	*$ 2,278,739.00*	*$ 3,877,142.00*
70657-23 (1)	I.M. Sulzbacher Center for the Homeless, Inc.	Sulzbacher Village	Special Needs -- Family Stability	$ 72,620.00	$ 72,620.00	$ 145,240.00
70660-23 (1)	Boys' and Girls' Clubs of Northeast Florida, Inc.	Culinary Program	Special Needs -- Family Stability	$ 125,000.00	$ 149,999.00	$ 274,999.00
70654-23 (1)	The Children's Home Society of Florida	CHS	Special Needs -- Family Stability	$ 125,000.00	$ 150,040.00	$ 275,040.00

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Exhibit 1-A
Funding Recommendations
ESC-0351-23 Services for Children, Youth and their Families

Contract #	Agency	Program Name	Program	2023-2024 Amount	2024-2025 Amount	Revised Maximum Indebtedness
70659-23 (1)	Families of Slain Children of Jacksonville, Florida, Inc.	Families of Slain Children	Special Needs -- Family Stability	$ 125,000.00	$ 150,000.00	$ 275,000.00
70655-23 (1)	Family Support Services of North Florida, Inc.	FSS	Special Needs -- Family Stability	$ 125,000.00	$ 150,000.00	$ 275,000.00
70656-23 (1)	Hubbard House, Inc.	Hubbard House	Special Needs -- Family Stability	$ 57,232.00	$ 69,320.00	$ 126,552.00
70658-23 (2)	Jacksonville Public Education Fund, Inc.	Parents Who Lead	Special Needs -- Family Stability	$ 64,000.00	$ 68,000.00	$ 132,000.00
70653-23 (1)	Daniel Memorial, Inc.	Project Prepare	Special Needs -- Family Stability	$ 79,342.00	$ 95,211.00	$ 174,553.00
70648-23 (1)	Cathedral Arts Project, Inc.	Sensory Arts/Music Therapy/Art Counseling	Mental Health/Special Needs	$ 406,626.00	$ 487,966.00	$ 894,592.00
70650-23 (1)	Cornerstone Special Education Alliance	Cornerstone	Mental Health/Special Needs	$ 47,686.00	$ 47,700.00	$ 95,386.00
70649-23 (1)	Developmental Learning Center, Inc.	DLC	Mental Health/Special Needs	$ 449,166.00	$ 539,055.00	$ 988,221.00
70677-23 (1)	Step-by-Step for Help Foundation, Inc.	Step-by-Step	Mental Health/Special Needs	$ 108,334.00	$ 130,000.00	$ 238,334.00
70651-23 (1)	Police Athletic League of Jacksonville, Incorporated	Jax PAL	Mental Health/Special Needs	$ 314,126.00	$ 295,189.00	$ 609,315.00
			Subtotal	*$ 2,099,132.00*	*$ 2,405,100.00*	*$ 4,504,232.00*
				$ 8,757,231.00	**$ 10,628,415.00**	**$ 19,385,646.00**

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KIDS HOPE ALLIANCE

MEMORANDUM

TO: Dustin Freeman, Chief of Procurement

FROM: Saralyn Grass, Chief Executive Officer

Saralyn Grass

CC: Kenneth Darity, Chief Administrative Officer

SUBJECT: Request to amend BID # ESC-0351-23, Services for Children, Youth, and their Families - $267,914.00

DATE: August 26, 2024

Kids Hope Alliance, a public body acting on behalf of the City of Jacksonville, a consolidated political subdivision and municipal corporation existing under the laws of the State of Florida ("KHA") respectfully requests the following:

1. Request to make retroactive from August 1, 2024 through date of award.
2. Request to increase the maximum indebtedness for BID # ESC-0351-23, Services for Children, Youth, and their Families, by $267,914.00 to fund three additional applicants per Ordinance 2024-424-E that were the next highest scoring within the KHA goal area indicated within their applications (see Exhibit 1), **and** had the necessary documentation required to proceed with a contract. The revised total maximum indebtedness for BID ESC-0351-23 shall be $19,385,646.00. Request to award the following:
    a. I.M. Sulzbacher Center for the Homeless, Inc., in the amount of $97,081.00. The term of service shall be from August 1, 2024 through May 31, 2025 with two (2) one (1) year renewal options.
    b. Us and Our Children, Inc. (Kash Kids), in the amount of $87,500.00. The term of service shall be from August 1, 2024 through May 31, 2025 with two (2) one (1) year renewal options.
    c. AMIkids Duval, Inc., in the amount of $83,333.00. The term of service shall be from August 1, 2024 through May 31, 2025 with two (2) one (1) year renewal options.

Upon approval of this request, contracts will be executed by the City of Jacksonville Office of General Counsel.

KHA anticipates funding as follows:

Account Name	Fund	Center	Account	Project	Activity	Interfund	Future	Amount
Juvenile Prev. & Intervention	10901	181001	582001	000000	00000457	00000	0000000	$170,833.00
Early Learning	10901	181001	582001	000000	00000458	00000	0000000	$ 97,081.00

Total Funding: **$267,914.00**

Attachment(s):
Exhibit 1: Total Score Average
Exhibit 1-A: Funding Recommendations
Letter of Intent for each Provider (3)
Scope of Services for each Provider (3)
Previous Award Dated 8/23/24
Ordinance 2024-424-E

For additional information, please contact Kenneth Darity at (904) 255-4422 or KDarity@coj.net.

Cc:
Olive Wallace Cohen, Analyst
Jessica Pitts, Director, Finance
Joyce Watson, Director, Administration, Contracts, and Purchasing

1095 A. Philip Randolph Blvd., Jacksonville, FL 32206 | (904) 255-4400 | Fax: (904) 255-4502