Docusign Envelope ID: EA83DB3A-0665-4483-B536-95D2C1F98027

City of Jacksonville, Florida
Procurement Award Form (PAF)

Part 1: Form Type JPAC Award Request and Administrative Details

Goods and/or Services: ITB-15904-24 Palo Alto Maintenance and Support Services

Requested Action/Authority:

Recommend approval of award to the lowest responsive, responsible bidder, Presidio Holdings Inc., in the amount of $301,645.76 for the purchase of Palo Alto Maintenance and Support Services. Period of service will be from September 19, 2024 through September 18, 2025.

Justification/Explanation:

To be executed by purchase order.

Legal Contract #:	n/a	Contract Date:	09/19/2024	Change Order/AMD #:	n/a	
PO/Release #:	TBD	Bid Date:	08/28/2024	Awarded Supplier:	Presidio Holdings Inc.	
Licenses Verified:	Yes	Effective Date:	09/19/2024	Basis of Award:	LPTA	
Federally Funded:	No	No. Invited:	107	Responses Received:	4	Attachments:
Solicitation:	ITB - 15904-24 - N/A			Procurement Contract #:	POA - TBD	
Executed By:	Procurement					

PoP:Base:	1 year	Options:	n/a	Extension(s):	N/A
JSEB Rec.:	Encouragement	%:	0	Bonds Waived Pursuant To:	N/A

Fund:	53101	Center:	113001	Acct:	546620	Proj:	000000	Activity:	00000000	$	301,645.76
Fund:		Center:		Acct:		Proj:		Activity:		$	
Fund:		Center:		Acct:		Proj:		Activity:		$	

New NTE/GMP:	$ 0.00	Contingent Amount:	$ 0.00	DMP/ODPO Amount:	$ 301,645.76

Using Agency/BU:	AFIT:INFORMATION_TECHNOLOGIES			
Concurrence:	Signed by: Kendrick, Wanyonyi F3E522F095434F5...	Title:	DIRECTOR OF TECHNOLOGY SOLUTIONS	9/6/2024
Concurrence:		Title:		
Concurrence:		Title:		
Concurrence:		Title:		

Procurement Analyst/Buyer:	Signed by: Klages, David 2E82099526 4D4AE...	Chief of Procurement:	Signed by: Robert Waremburg, for Dustin Freeman 4912CA1D431247A... 9/16/2024
Name:	Klages, David	Name:	Dustin L. Freeman

Part 2: JPAC Actions on Above Requests/Recommendations
All Award Actions Subject to Lawfully Appropriated Funds

Members Who Approve:	
Members Who Disapprove:	
Other Action:	

Date:

Part 3: Final Awarding Authority Action

Action:

Date:

Signature:

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PAF Instructions

Form Type: Select the type of award from the dropdown options. This form will be used for all Procurement awards (Administrative Awards and JPAC Requests).

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action/Authority: Enter a brief description of the requested action or authority being sought. i.e.; *request permission to award to the lowest, responsive responsible bidder for ITB or award the highest ranked supplier for an RFP*.

Justification/Explanation: Enter a brief justification or explanation for the requested action. Use this box to add any additional information such as additional account strings, or other information essential for contract execution.

Legal Contract Number: Provide the existing City contract number if applicable. This will be the same number as your POA number.

Contract Date: Select the effective date for the contract using the calendar option in the form. Leave blank for contracts to become effective on the execution date.

Change Order/AMD #: Provide the applicable Change Order or Amendment number represented by this request.

Date: Enter the date of PAF submission.

Effective Date: Enter the effective date of requested authority and/or action.

Solicitation: Select the competitive procurement method used (1Cloud generated prefix), enter the 1Cloud generated numbering sequence, and 1Cloud generated fiscal year of solicitation

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA),

Procurement Contract #: This is your PO number. Select Type, Enter Number

PO/Release Number: Enter PO Release Number

Awarded Supplier: Enter Awarded Supplier Name

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

Responses Received: This is the number of responses received.

No Bids Received: The number of responses received that indicated supplier would not bid.

Executed By: Select whether executed by OGC or JPAC / Chief of Procurement

PoP Base: Select the Period of Performance for the initial period.

Options: Period for each renewal period i.e. one (1) two (2) year.

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Extensions: How many extensions have we preformed after the initial base period and option periods have been completed?

JSEB Goal: Select the percentage established by JSEB.

JESB Other: Select Encouragement or Set Aside Option

Bonds Waived Pursuant to: Select authority allowing bonds to be waived.

Funding Source: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed the amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Amount: Enter the total Direct Materials Purchase/Owner Direct Purchase Order amount for project.

Attachments: Name any attachments included as supplemental information to the PAF.

Using Agency/BU: This should be the requesting agency/requirement owner.

Concurrence: Electronic Signature

Title: Enter the title of person electronically signing form.

**Any fields where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

Docusign Envelope ID: EA83DB3A-0665-4483-B836-952C0C1F98027

Award Solicitation: Palo Alto Maintenance and Support Services

Solicitation **RB 15904-24.2** Procurement BU **CO.BSU** Close Date **8/28/2024 10:00** Solicitation Currency **USD**	Responses Received **4** Active Responses **4** Shortlisted Responses **4**	Invited Suppliers **107** Will Participate **5** Responded **4**

Line Summary

Requisitioning BU	Line	Item	Item Revision	Supplier	Business Relationship	UOM	Quantity	Responses Quantity	Award	Awarded Quantity	Rank	Response Price	Promised Delivery Date	Supplier Site	Response	Requested Delivery Date	Category Name	Location	Line Type
FAC: Information Technologies	1 FY2024 ITEM PALO ALTO MAINTEN			GPA Technologies Inc	Spend Authorized			1	100		2	314,238.39	8/1/2022		830782		200.45 Software Maintenan	18 Mill Wf Floor	Orders
FAC: Information Technologies	1 FY2024 ITEM PALO ALTO MAINTEN			Alternet Corporation	Spend Authorized			1	100		1	777,293.61	12/1/2022		831139		200.45 Software Maintenan	18 Mill Wf Floor	Orders
FAC: Information Technologies	1 FY2024 ITEM PALO ALTO MAINTEN			PC Solutions & Integration	Spend Authorized			1	100		3	318,458.28	8/30/2022	Orlando Home	830847		200.45 Software Maintenan	18 Mill Wf Floor	Orders
FAC: Information Technologies	1 FY2024 ITEM PALO ALTO MAINTEN			Presidio Holdings Inc	Spend Authorized			1	100		4	361,945.79		Lindsborg	830851		200.45 Software Maintenan	18 Mill Wf Floor	Orders

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Award Solicitation: Palo Alto Maintenance and Support Services

Solicitation **ITB 15904-24,2** Procurement BU **COJ BU** Close Date **8/28/2024 10:00** Solicitation Currency **USD**	Responses Received **4** Active Responses **4** Shortlisted Responses **4**	Invited Suppliers **107** Will Participate **5** Responded **4**

Overview

	GHA Technologies Inc. Response: 430782	Kambrian Corporation Response: 431138	PC Solutions & Integration, Inc. Response: 430847	Presidio Holdings Inc Response: 430861
Business Relationship	Spend Authorized	Spend Authorized	Spend Authorized	Spend Authorized
Supplier Site			Order/Remit	Ordering
Supplier Contact	Mena, Ramfis	Hsieh, Cathy	Holt, Jeff	Watkins, Ray
Response Status	Active	Active	Active	Active
Shortlist Status	Included	Included	Included	Included
Response Amount	314,936.98	779,569.81	316,456.28	301,645.76
Total Award Amount				
Time of Response	8/19/2024 12:21	8/27/2024 23:16	8/20/2024 22:17	8/21/2024 9:35
Response Valid Until				
Reference Number				
Note to Buyer				
Attachments	No	Yes	No	No

Requirements

Requirement	Target Value	GHA Technologies Inc. Response: 430782	Kambrian Corporation Response: 431138	PC Solutions & Integration, Inc. Response: 430847	Presidio Holdings Inc Response: 430861
1. Affirmation					
1. Type name and title of person submitting bid in the comments box		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments		Ramfis Mena National Account Manager	Cathy Hsieh, CEO	Jeffrey Holt	Ray Watkins Account Manager
2. Type name of company in the comments box		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments		GHA Technologies Inc.	Kambrian Corporation	PC Solutions and Integration Inc.	Presidio
3. No Alterations: Bidder has not altered the original Solicitation Document in any way and further understands that any such alteration of the original solicitation document may result in reject		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4. Solicitation Silence: The Solicitation Silence policy is in effect for this solicitation and all communications related to this solicitation must be in writing to the designated procurement representative. Violations of the solicitation silence policy may result in the rejection/disqualification of the submission.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
5. Legal authorization and solicitation specific minimum requirements: All bidders must be legally authorized to do business in Duval County and shall comply with all minimum requirements for this bid. Failure to submit evidence for meeting any of these requirements may be grounds for rejection. Vendor shall provide proof of applicable local business licenses and particulars such as specific licensure, experience		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
6. Certification of No Conflict of Interest: Supplier certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Supplier's company. Supplier must complete and submit the attached Conflict of Interest Statement fully detailing any potential conflicts		a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.
Attachments			Yes	Yes	
7. Equal Business Opportunity Program: Pursuant to Part 6 of Chapter 126, Jacksonville Ordinance Code, the City of Jacksonville encourages the utilization and participation of Jacksonville Small and Emerging Businesses (JSEBs) in its contract awards based upon availability. It is the City's intent in adopting this program to reflect the philosophy with		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Attachments			Yes		
8. Electronic Signature: I understand this acknowledgment serves as my electronic signature and has the same force and effect as my manual		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
2. General Requirements					
1. Scope of Services: The Procurement of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s) or service(s) as outlined in the bid documents provided. See the attachment(s) for additional		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Attachments			Yes		
2. Specifications: Provide all items or services as identified on each line or identified below in accordance with all other Terms and Conditions specified herein. See the attachment(s) for additional information. Background: This request is for the yearly renewal of the maintenance and technical support for Palo Alto Firewall, and Prisma web filtering support and licenses. This software support is part of the security implementation for public defender. Details: Maintenance of this product provides technical support, provides automatic receipt of software upgrades without additional fees, automatic receipt of software patches and ensures the City's ability to obtain responses to questions or issues surrounding software. One Time Request/Annual Renewal/Blanket Order Request:		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Attachments			Yes		
3. Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection. a. Supplier shall provide proof of applicable local business license if located within Duval County.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4. Buy American Preference: As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States. Bidder is not required to submit for the Buy American Preference. Bidders may quote items that are less than 51% American made but will not be eligible for the preference. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics. Are you requesting the Buy American Preference?		b. No	b. No	b. No	b. No
5. Price Sheet: Please download the attached spreadsheet to enter prices and upload back. Please do not make any changes to the item descriptions or quantities indicated. See the		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Attachments		Yes	Yes	Yes	Yes
6. Addendum 1: -- The bid closing date is hereby pushed back to **10:00 a.m.** on **August 21, 2024**. This addendum will be followed by a second addendum to answer questions from prospective bidders. -- The deadline for questions for this solicitation is 5:00 p.m. on August 12, 2024.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
7. Addendum 2: To request the serial numbers of the Palo Alto firewalls, please contact David Klages, Purchasing COJ Analyst, at (904) 255-8813 or by email at dklages@coj.net. The COJ Technology Solutions Division has asked that the serial numbers only be provided upon request to David Klages.		a. Acknolwedge	a. Acknolwedge	a. Acknolwedge	a. Acknolwedge

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Award Solicitation: Palo Alto Maintenance and Support Services

Solicitation **ITB 15904-24,2**	Responses Received **4**	Invited Suppliers **107**
Procurement BU **COJ BU**	Active Responses **4**	Will Participate **5**
Close Date **8/28/2024 10:00**	Shortlisted Responses **4**	Responded **4**
Solicitation Currency **USD**		

Lines

Number of Awarded Lines **0**
Number of Awarded Suppliers **0**

Total Award Amount

1 FY2024-ITB for PALO ALTO MAINTENANCE AND SUPPORT SERVICES

Requisitioning BU **FAIT: Information Technologies**
Line Type **Dollars**
Category Name **920.45 Software Maintenance/Support**
Location **Ed Ball 9th Floor**

Start Price
Current Price

Award Amount
Savings
Savings

	Target Value	GHA Technologies Inc. Response: 430782	Kambrian Corporation Response: 431138	PC Solutions & Integration, Inc. Response: 430847	Presidio Holdings Inc Response: 430861
Business Relationship		Spend Authorized	Spend Authorized	Spend Authorized	Spend Authorized
Supplier Site				Order/Remit	Ordering
Response Status		Active	Active	Active	Active
Shortlist Status		Included	Included	Included	Included
Rank		2	4	3	1
Line Pricing					
Response Price		314,936.98	779,569.81	316,456.28	301,645.76
Unit Price Savings					
Unit Price Savings Percent					
Minimum Release Amount					
Award Decision					
Award		No	No	No	No
Award Amount					
Promised Delivery Date		8/23/2024	12/27/2024	8/30/2024	
Note to Buyer					
Attachments		No	No	No	No

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Scope of Work

Palo Alto Firewall, and Prisma web filtering support and licenses

Background:

This request is for the yearly renewal of the maintenance and technical support for Palo Alto Firewall, and Prisma web filtering support and licenses. This software support is part of the COJ security implementation.

Details:

Maintenance of this product provides technical support, provides automatic receipt of software upgrades without additional fees, automatic receipt of software patches and ensures the City's ability to obtain responses to questions or issues surrounding software.

Coverage Period: 09/19/2024-09/19/2025

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BID PROPOSAL FORM

Palo Alto Firewall, and Prisma web filtering support and licenses				
ITEM NO.	**DESCRIPTION MFG. PART NUMBER**	**QTY**	**UNIT PRICE**	**EXTENDED TOTAL**
1	**PAN-PA-5260-GP-HA2-R GlobalProtect subscription for device in an HA pair renewal, PA-5260 Start Date: 09/29/2025 End Date: 09/26/2026 Serial #: 012501003562**	**1**		
2	**PAN-PA-5260-GP-HA2-R GlobalProtect subscription for device in an HA pair renewal, PA-5260 Start Date: 09/29/2025 End Date: 09/26/2026 Serial #: 012501004560**	**1**		
3	**PAN-PA-5260-ADVURLHA2-R Subscription Advanced URL Filtering, 1-year, PA- 5260, HA Pair Renewal Start Date: End Date: 09/26/2026 09/29/2025 Serial #s: 012501003562**	**1**		
4	**ADVURLHA2-R Subscription Advanced URL Filtering, 1-year, PA- 5260, HA Pair Renewal Start Date: End Date: 09/26/2026 09/29/2025 Serial #s: 012501004560**	**1**		
5	**PAN-SVC-PREM-5260-R Premium support renewal, PA-5260 Start Date: End Date: 09/26/2026 09/29/2025 Serial #s: 012501004560**	**1**		
6	**PAN-SVC-PREM-5260-R Premium support renewal, PA-5260 Start Date: End Date: 09/26/2026 09/29/2025 Serial #s: 012501003562**	**1**		
			GRAND TOTAL:	

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Bid Tabulation
Palo Alto Maintenance and Support Services

		GHA Technologies Inc.	Kambrian Corporation	PC Solutions & Integration, Inc.	Presidio Holdings Inc.
Solicitation No.:	ITB-15904-24,2				
Close Date/Time:	August 28, 2024 at 10:00 a.m.				
Invited Suppliers:	107				
Will Participate:	5				
Responded:	4				
Analyst:	David Klages				
Item #	**Description**	**Total**	**Total**	**Total**	**Total**
1	FY2024-ITB for Palo Alto Maintenance and Support Services	$ 314,936.98	$ 779,569.81	$ 316,456.28	$ 301,645.76