Docusign Envelope ID: 2FE17570-23F2-40AA-ABA9-D57D6B64B968

City of Jacksonville, Florida
Procurement Award Form (PAF)

Part 1: Form Type JPAC Award Request and Administrative Details

Goods and/or Services: ITB-15942-24 City of Jacksonville Data Center UPS Replacement Project

Requested Action/Authority:

Recommend approval of award to the sole responsive, responsible bidder, Power & Systems Innovations, Inc., in the amount of $332,000.00 for ITB-15942-24 City of Jacksonville Data Center UPS Replacement Project.

Justification/Explanation:

The term of the agreement is a one-time purchase and will commence upon execution of the PO and will continue until completion and acceptance of the stated scope of work as specified in the solicitation.

Legal Contract #:	TBD	Contract Date:	09/19/2024	Change Order/AMD #:	N/A	
PO/Release #:	TBD	Bid Date:	08/19/2024	Awarded Supplier:	Power & Systems Innovations, Inc.	
Licenses Verified:	N/A	Effective Date:	09/19/2024	Basis of Award:	LPTA	
Federally Funded:	N/A	No. Invited:	67	Responses Received:	1	Attachments:
Solicitation:	ITB - 15942-24 - N/A			Procurement Contract #:	POA - TBD	
Executed By:	Office of General Counsel					

PoP:Base:	One Time Project	Options:	None	Extension(s):	N/A
JSEB Rec.:	Encouragement	%:	0	Bonds Waived Pursuant To:	N/A

Fund:	53104	Center:	113401	Acct:	564270	Proj:	000000	Activity:	00000000	$	332,000
Fund:		Center:		Acct:		Proj:		Activity:		$	
Fund:		Center:		Acct:		Proj:		Activity:		$	

New NTE/GMP:	$ 332,000	Contingent Amount:	$ 0.00	DMP/ODPO Amount:	$ 0.00

Using Agency/BU:	AFIT:INFORMATION_TECHNOLOGIES			
Concurrence:	Signed by: Elizabeth Brown A8B9B05944554E9...	Title:	ASST INFO TECH OFFICER - TECHNOLOGY INFRASTRUCTURE MANAGER	9/10/2024
Concurrence:	Signed by: Kendrick, Wanyonyi F3E522F095434F5...	Title:	DIRECTOR OF TECHNOLOGY SOLUTIONS	9/10/2024
Concurrence:		Title:		
Concurrence:		Title:		

Procurement Analyst/Buyer:	Signed by: David Klages 3929B0BB2D57473...	Chief of Procurement:	Signed by: Robert Waremburg, for Dustin Freeman 4912CA1D431247A... 9/16/2024
Name:	David Klages	Name:	Dustin L. Freeman

Part 2: JPAC Actions on Above Requests/Recommendations
All Award Actions Subject to Lawfully Appropriated Funds

Members Who Approve:	
Members Who Disapprove:	
Other Action:	

Date:

Part 3: Final Awarding Authority Action

Action:

Date:

Signature:

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PAF Instructions

Form Type: Select the type of award from the dropdown options. This form will be used for all Procurement awards (Administrative Awards and JPAC Requests).

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action/Authority: Enter a brief description of the requested action or authority being sought. i.e.; *request permission to award to the lowest, responsive responsible bidder for ITB or award the highest ranked supplier for an RFP*.

Justification/Explanation: Enter a brief justification or explanation for the requested action. Use this box to add any additional information such as additional account strings, or other information essential for contract execution.

Legal Contract Number: Provide the existing City contract number if applicable. This will be the same number as your POA number.

Contract Date: Select the effective date for the contract using the calendar option in the form. Leave blank for contracts to become effective on the execution date.

Change Order/AMD #: Provide the applicable Change Order or Amendment number represented by this request.

Date: Enter the date of PAF submission.

Effective Date: Enter the effective date of requested authority and/or action.

Solicitation: Select the competitive procurement method used (1Cloud generated prefix), enter the 1Cloud generated numbering sequence, and 1Cloud generated fiscal year of solicitation

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA),

Procurement Contract #: This is your PO number. Select Type, Enter Number

PO/Release Number: Enter PO Release Number

Awarded Supplier: Enter Awarded Supplier Name

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

Responses Received: This is the number of responses received.

No Bids Received: The number of responses received that indicated supplier would not bid.

Executed By: Select whether executed by OGC or JPAC / Chief of Procurement

PoP Base: Select the Period of Performance for the initial period.

Options: Period for each renewal period i.e. one (1) two (2) year.

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Extensions: How many extensions have we preformed after the initial base period and option periods have been completed?

JSEB Goal: Select the percentage established by JSEB.

JESB Other: Select Encouragement or Set Aside Option

Bonds Waived Pursuant to: Select authority allowing bonds to be waived.

Funding Source: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed the amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Amount: Enter the total Direct Materials Purchase/Owner Direct Purchase Order amount for project.

Attachments: Name any attachments included as supplemental information to the PAF.

Using Agency/BU: This should be the requesting agency/requirement owner.

Concurrence: Electronic Signature

Title: Enter the title of person electronically signing form.

**Any fields where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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Award Solicitation: City of Jacksonville Data Center UPS Replacement Project

Solicitation **ITB 15942-24**	Responses Received **1**	Invited Suppliers **67**
Procurement BU **COJ BU**	Active Responses **1**	Will Participate **1**
Close Date **8/19/2024 12:31**	Shortlisted Responses **1**	Responded **1**
Solicitation Currency **USD**		

Line Summary

Requisitioning BU	Line	Item	Item Revision	Supplier	Business Relationship	UOM	Quantity	Response Quantity	Award	Awarded Quantity	Rank	Response Price	Promised Delivery Date	Supplier Site	Response	Requested Delivery Date	Category Name	Location	Line Type
VMI Information Technologies	1 Total Lump Sum Bid			Power & Systems Innovations, Inc	Spend Authorized			1	Yes		1	222,000.00	12/30/2024	Original Home	42987		265.96 Uninterruptable Power Supp	10 Bay Wharf Floor	Unitary

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Solicitation Currency **USD**		

Overview

	Power & Systems Innovations, Inc. Response: 429670
Business Relationship	Spend Authorized
Supplier Site	Order/Remit
Supplier Contact	West Jr, John/Jennifer
Response Status	Active
Shortlist Status	Included
Response Amount	332,000.00
Total Award Amount	
Time of Response	8/15/2024 12:08
Response Valid Until	
Reference Number	
Note to Buyer	
Attachments	No

Requirements

Requirement		**Target Value**	**Power & Systems Innovations, Inc. Response: 429670**
1.	**Affirmation**		
1.	Type name and title of person submitting bid in the comments box.		a. Acknowledge
	Comments		John West
2.	Type name of company in the comments box.		a. Acknowledge
	Comments		Power and Systems Innovations
3.	No Alterations: Bidder has not altered the original Solicitation Document in any way and further understands that any such alteration of the original solicitation document may result in reject of the bid.		a. Acknowledge
4.	Solicitation Silence: The Solicitation Silence policy is in effect for this solicitation and all communications related to this solicitation must be in writing to the designated procurement representative. Violations of the solicitation silence policy may result in the rejection/disqualification of the submission.		a. Acknowledge
5.	Legal authorization and solicitation specific minimum requirements: All bidders must be legally authorized to do business in Duval County and shall comply with all minimum requirements for this bid. Failure to submit evidence for meeting any of these requirements may be grounds for rejection. Vendor shall provide proof of applicable local business licenses and particulars such as specific licensure, experience on similar projects, years of expertise in the area etc.		a. Acknowledge
	Comments		Accepted.
6.	Certification of No Conflict of Interest: Supplier certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Supplier's company. Supplier must complete and submit the attached Conflict of Interest Statement fully detailing any potential conflicts.		a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.
7.	Equal Business Opportunity Program: Pursuant to Part 6 of Chapter 126, Jacksonville Ordinance Code, the City of Jacksonville encourages the utilization and participation of Jacksonville Small and Emerging Businesses (JSEBs) in its contract awards based upon availability. It is the City's intent in adopting this program to reflect the philosophy with regards to enhancing participation of JSEBs in all areas of procurement.		a. Acknowledge
8.	Electronic Signature: I understand this acknowledgment serves as my electronic signature and has the same force and effect as my manual signature.		a. Acknowledge
2.	**General Requirements**		
1.	Scope of Services: The Procurement of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s) or service(s) as outlined in the bid documents provided. See the attachment(s) for additional information.		a. Acknowledge
2.	Specifications: Provide all items or services as identified on each line or identified below in accordance with all other Terms and Conditions specified herein. See the attachment(s) for additional information.		a. Acknowledge
3.	Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection. a. Supplier shall provide proof of applicable local business license if located within Duval County.		a. Acknowledge
4.	Buy American Preference: As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States. Bidder is not required to submit for the Buy American Preference. Bidders may quote items that are less than 51% American made but will not be eligible for the preference. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics. Are you requesting the Buy American Preference?		b. No

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Award Solicitation: City of Jacksonville Data Center UPS Replacement Project

Solicitation **ITB 15942-24**	Responses Received **1**	Invited Suppliers **67**
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Close Date **8/19/2024 12:31**	Shortlisted Responses **1**	Responded **1**
Solicitation Currency **USD**		

Lines

Number of Awarded Lines **0**
Number of Awarded Suppliers **0**

Total Award Amount

1 Total Lump Sum Bid

Requisitioning BU **FAIT: Information Technologies**
Line Type **Dollars**
Category Name **285.96 Uninterruptible Power Supplies**
Location **Ed Ball 9th Floor**

Start Price
Current Price

Award Amount
Savings
Savings

	Target Value	**Power & Systems Innovations, Inc. Response: 429670**
Business Relationship		Spend Authorized
Supplier Site		Order/Remit
Response Status		Active
Shortlist Status		Included
Rank		1
Line Pricing		
Response Price		332,000.00
Unit Price Savings		
Unit Price Savings Percent		
Minimum Release Amount		
Award Decision		
Award		No
Award Amount		
Promised Delivery Date		12/6/2024
Note to Buyer		
Attachments		No

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CITY OF JACKSONVILLE DATA CENTER UPS REPLACEMENT PROJECT
SPECIFICATIONS

The City of Jacksonville's Technology Solutions Division requests bid submittals from suppliers for the replacement of two (2) uninterruptable power supplies (UPS's). The UPS's would offer a 31-minute power window if the building was to suffer a power failure. In addition, the units shall be built to offer expandable power options if the Data Center's needs were to increase in the future.

Scope of Work and Technical Specifications:

- Two (2) Schneider Electric Solution #ISX0002329174-0016 150KW UPS's
- Bidder must use Schneider ISX Solution #ISX0002329174-0016 only.
- Bidder must be a Schneider Electric Certified Reseller Partner to submit a bid. This certifies that the Bidder can purchase, resell, and support a Schneider Electric or APC UPS product.
- Bidder must provide Onsite Project management throughout the project with a project manager onsite during all aspects and installation milestones, including prework meetings, delivery site setup, delivery of equipment, electrical prewire work, Schneider startup and assembly, testing, and commissioning.
- Bidder must work with Miller Electric Company and the City of Jacksonville to ensure the project is completed without any load interruption and/or outages.
- Bidder must provide site preparation including floor, hallway, door, and other applicable covering required during the delivery of the new units to the Data Center and the removal of the old units. This includes the placement and removal of Masonite floor covering during regular business hours.
- Bidder must coordinate shipping and receiving of the UPS hardware with the City of Jacksonville and provide inside delivery of the equipment to the Data Center where it will be stored until the installation date. This includes special services including City truck and liftgate due to site conditions and egress.
- Bidder must provide onsite coordination for delivery of the hardware at the site (i.e., onsite supervision with the carrier). The Bidder shall ensure proper delivery of the units to ensure proper handling of the UPSs' and parts. The Bidder must also provide complete removal of all shipping debris and pallets.
- Bidder will work with the City of Jacksonville, Miller Electric Company, and Schneider Electric to coordinate activities and ensure that all services are being performed as needed. The Bidder is responsible to the City of Jacksonville for the overall flow of the UPS installation process.
- Bidder must remove the existing UPS units and cabinets including disassembly of the PW UPS cabinets (not external electrical work), disassembly of battery cabinets, disposal of batteries via recycling, rigging, and labor.
- Bider will coordinate for the disposal and recycling, as applicable and per City of Jacksonville guidelines, of old UPS units and all packaging/freight materials (freight and transportation to a disposal facility, breakdown of the existing Galaxy PW 225KW UPS units to allow for proper recycling).
- Bidder must ensure during removal that floors and other surfaces are kept protected.
- Bider must move the new cabinets from storage in the Data Center and place the cabinets in the space where they will be installed after old unit is removed.
- Bidder will coordinate with Schneider Electric and Miller Electric Company to ensure proper installation of UPS feeders and communications.
- Bidder will coordinate with the City of Jacksonville to ensure SNMP communication is able to be set up with Cat5 or similar connectivity set up.
- Bidder will be responsible for planning and working with Schneider Electric for startup and commissioning.

Docusign Envelope ID: 2FE17570-23F2-40AA-ABA9-D57D6B64B968

Steps to Be Performed:

1) Delivery to be scheduled at least a minimum 1 week prior to scheduled 1st weekend installation date – Delivery during normal business hours – After 9AM
   a. COJ must provide Miller, Bider and Schneider badge access to the site and rooms to ensure timely performance of the job.

2) Day of delivery – Bidder will have 4 or 5 personnel onsite to manage and secure site during the delivery – Delivery company will have 2 or 3 personnel performing the delivery.
   a. Bider – Lay temp Floor covering on 1st floor & 4th floor before delivery without using tape – Thresholds protected and covered with steel, caution tape and cones placed for safety.
   b. Bidder – Unload Truck using lift gate and pallet jacks – Pallets moved ground level with pallet jacks.
   c. Bidder – De-skid all pallets – Unbolt cabinets and break down modular pallets
   d. Bidder - Move all UPS components to the DC empty space and place in secured area.
   e. Bidder works with Schneider - Take inventory of all components and ensure all parts needed for completion of job are onsite.
   f. Bidder – Remove all shipping trash and pallet debris from storage area and downstairs staging area and disposed of offsite – All areas cleared of any debris from delivery.
   g. Bidder – Temp Floor covering, caution tape/cones removed from 1st floor or 4th floor and stored on site.

3) Week(s) prior to installation – Bidder work with Miller to coordinate prewire work
   a. Miller wires and installs new breaker in DC- Including all conduit that can be installed.
   b. Any and all prewiring work is performed.

4) Weekend Installation/UPS- A and B Done on separate weekends– Shutdown of UPS to start at 6PM
   a. Friday (3pm till we call it a night - 3am Estimated)
   b. Bidder – Beginning at 3pm - Lay temp Floor covering laid down on 1st floor or 4th floor before start without using tape – Thresholds protected and covered with steel - Caution tape and cones placed for safety.
   c. COJ – Must turn off Fire Suppression under floor and chemical agent must be turned off – A/C smoke and other detectors need to be turned off for duration of installation.
   d. Miller/Bidder – Beginning at 6pm – UPS Shutdown
      i. Bidder will work with Schneider to power off UPS and Miller will lock out and tag input breaker –
      ii. Miller will disconnect feeder wires, UPS interconnecting wires and all external wiring from UPS, battery and bypass cabinets
      iii. Miller- Removal of all inter cabinet connecting wire harnesses for disassembly.
      iv. Bidder - Batteries removed from battery cabinets using hand carts and palletized on first floor – Loaded into Box truck
      v. Bidder - Battery cabinet moved downstairs using pallet jack – Loaded on box truck
      vi. Bidder - Transformer/MBP removed to box truck using pallet jack – Loaded on box truck
      vii. Bidder - UPS moved to open area in DC for disassembly area, stripped to reduce weight - UPS parts and frame moved to box truck using pallet jack
      viii. COJ – Provide new floor tiles to be placed where old UPS was if needed to support new UPS – Miller is required to cut tiles if needed
      ix. Bidder – Place New Bypass, UPS and Battery cabinets on floor
      x. Miller – Begin electrical installation of UPS bypass cabinet – Input and output feeders – communication wiring

Docusign Envelope ID: 2FE17570-23F2-40AA-ABA9-D57D6B64B968

xi. Miller – Do as much electrical wiring of UPS to new breaker and to all needed external connections as possible.

e. Saturday (7am till Electrical install complete – Schneider Inspection)

i. Bidder-Remove any residual items of the UPS A

ii. Bidder /Schneider – Onsite for assistance and consulting

iii. Miller – Complete Electrical wiring of UPS – Verify Phase rotation and Voltage when ready at breakers, bypass cabinet, UPS and output

iv. COJ – Provide Network communication cable (cat5) for connection to UPS network card

v. Schneider – Estimated to begin around 10AM – Schneider – Inspection of Wiring - Start of assembly

vi. Schneider - Assembly of cabinets, installation of modules and batteries

vii. Bidder – Removal of all boxes and debris from modules and batteries, disposal off site

viii. Schneider – Complete Assembly – Prepare for startup

ix. Bidder - Remove floor covering , caution tape/cones and store off site for the following weekend installation

f. Sunday (8am-6pm) – Job will be completed 100% by 6pm Sunday

i. Schneider - UPS assembly completed

ii. Miller - Verify Phase rotation and Voltage when ready at breakers, bypass cabinet, UPS and output

iii. Miller – Remove Lockout when instructed and energize the input breaker

iv. Miller – Verify Phase rotation and Voltage when instructed by Schneider at breakers, bypass cabinet, UPS and output

v. Schneider – Perform Start-up Testing and Commissioning

vi. Miller – Clean up of site of electrical gear and parts

vii. Miller – Label panels, breakers and panel schedules with updated info and proper identifying labels

viii. Bidder – Clean and remove all other debris from job –

ix. Schneider – Complete UPS commissioning and Place UPS into normal load operation

x. Schneider – Work with COJ to make sure UPS is communicating with network and that the UPS is recognized by Structureware

5) Perform the exact same process the following weekend.

NOTE: Bidders shall submit lump sum pricing to provide all labor, materials, equipment, software, hardware, tools of the trade, supervision, and transportation for the completion of this project.

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A. Solicitation Overview

A.1. Scope of Work

The Technology Solutions Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for City of Jacksonville Data Center UPS Replacement Project as listed in the bid documents.

A.2. Award

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder(s) subject to the Buy American Preference clause described below. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. **ALL** awards are subject to the availability of funds.

A.3. Buy American Preference

As per Section 126.114, Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States.

Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

A.4. Term of Agreement

The term of the agreement is a One-time Purchase and will commence upon execution of the PO or contract and will continue until completion and acceptance of the stated Scope of Work as specified.

A.5. Quantities

Quantities indicated are fixed.

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APC
Channel Partner Program

American Power Conversion Corporation
132 Fairgrounds Road
West Kingston, RI 02892
Tel: 401-789-5735
Fax: 401-788-2739

Power & Systems Innovations
6467 Hazeltine National Drive
Suite 165
Orlando, FL 32822

July 29, 2015

To whom it may concern:

American Power Conversion confirms that Power & Systems is an authorized reseller of APC products. This authorization demonstrates their knowledge of APC products and validates their expertise to design, deploy and maintain customer networks.

Please contact me with any questions regarding this authorization.

Regards,

Lucy M Simeone

Lucy Simeone
Channel Programs Administrator

Award Winning Channel Programs

Everything CHANNEL 5 STAR PARTNER PROGRAM WINNER 2010

CRN CHANNEL #1 BESTSELLER UPS

CRN CHANNEL TOP GROWTH BESTSELLER UPS

CHANNEL CRN 2013 CHAMPIONS

20 Straight Years!

Priority Partner Hotline
800-771-1APC

Partner Personal Page
www.apc.com/personalpage

Dedicated e-mail
channel.programs@apc.com

APC by Schneider Electric

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Certified Service Sales Partner Certificate

Schneider Electric™ recognizes

Power & Systems Innovations

as a Certified Service Sales Partner

06/04/09

Date

Laurent Vernerey
Executive Vice President,
Schneider Electric IT Business

Schneider Electric

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Bid Tabulation
City of Jacksonville Data Center UPS Replacement Project

Solicitation	ITB-15942-24
Close Date	August 19, 2024 at 12:31 p.m.
Invited Suppliers	67
Will Participate	1
Responded	1
Analyst	David Klages

Line #	Description	Supplier	Rank	Response Price
1	Total Lump Sum Bid	Power & Systems Innovations, Inc.	1	$ 332,000.00