Docusign Envelope ID: AE438571-B8D5-44B5-AD3C-80A9478C85CC

City of Jacksonville, Florida
Procurement Award Form (PAF)

Part 1: Form Type JPAC Award Request and Administrative Details

Goods and/or Services: SS-15569-24 JRFD MOBILE & PORTABLE RADIOS

Requested Action/Authority:

The Technologies Solutions in collaboration with the JFRD, request approval to increase the award by $227,239.53 to purchase (18) APX NEXT, (2) APX 8000, and (7) APX8500 portable & mobile radios from Motorola Solutions, Inc. This purchase is providing radios for the new staff assigned to JFRD and the Urban Search and Rescue Team. The period of service will remain the same until 9/30/2024.

Justification/Explanation:

The APX Series portable two-way radios under consideration for purchase are distributed to the end-user exclusively through Motorola's direct sales force. These products are not available through the Motorola dealer/reseller network. The requested amount is $227,239.53. The revised total award NTE $345,263.87.

Legal Contract #:	N/A	Contract Date:	5/10/2024	Change Order/AMD #:	1	
PO/Release #:	676843-24	Bid Date:	4/30/2024	Awarded Supplier:	MOTOROLA SOLUTIONS, INC.	
Licenses Verified:	N/A	Effective Date:	5/10/2024	Basis of Award:	N/A	
Federally Funded:	No	No. Invited:	N/A	Responses Received:	N/A	Attachments:
Solicitation:	SS - 15569-24 - N/A			Procurement Contract #:	PO - N/A	
Executed By:	Procurement					

PoP:Base:	1 year	Options:	NONE	Extension(s):	N/A
JSEB Rec.:	N/A	%:	N/A	Bonds Waived Pursuant To:	N/A

Fund:	53102	Center:	113501	Acct:	564290	Proj:	00000000	Activity:	00000000	$	227,239.53
Fund:		Center:		Acct:		Proj:		Activity:		$	
Fund:		Center:		Acct:		Proj:		Activity:		$	

New NTE/GMP:	$ 345,263.87	Contingent Amount:	$ 0.00	DMP/ODPO Amount:	$ 0.00

Using Agency/BU:	AFIT:INFORMATION_TECHNOLOGIES			
Concurrence:	Signed by: Brown, Elizabeth A8B80594554E9...	Title:	ASST INFO TECH OFFICER - TECHNOLOGY INFRASTRUCTURE MANAGER	7/31/2024
Concurrence:	Signed by: Kendrick, Wanyonyi F3E522F095434F5...	Title:	DIRECTOR OF TECHNOLOGY SOLUTIONS	8/1/2024
Concurrence:		Title:		
Concurrence:		Title:		

Procurement Analyst/Buyer:	Signed by: Klages, David 2E82095264D4AE...	Chief of Procurement:	DocuSigned by: B19F1D517352456...
Name:	Klages, David	Name:	Dustin L. Freeman

Part 2: JPAC Actions on Above Requests/Recommendations
All Award Actions Subject to Lawfully Appropriated Funds

Members Who Approve:	
Members Who Disapprove:	
Other Action:	

Date:

Part 3: Final Awarding Authority Action

Action:

Date:

Signature:

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PAF Instructions

Form Type: Select the type of award from the dropdown options. This form will be used for all Procurement awards (Administrative Awards and JPAC Requests).

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action/Authority: Enter a brief description of the requested action or authority being sought. i.e.; *request permission to award to the lowest, responsive responsible bidder for ITB or award the highest ranked supplier for an RFP*.

Justification/Explanation: Enter a brief justification or explanation for the requested action. Use this box to add any additional information such as additional account strings, or other information essential for contract execution.

Legal Contract Number: Provide the existing City contract number if applicable. This will be the same number as your POA number.

Contract Date: Select the effective date for the contract using the calendar option in the form. Leave blank for contracts to become effective on the execution date.

Change Order/AMD #: Provide the applicable Change Order or Amendment number represented by this request.

Date: Enter the date of PAF submission.

Effective Date: Enter the effective date of requested authority and/or action.

Solicitation: Select the competitive procurement method used (1Cloud generated prefix), enter the 1Cloud generated numbering sequence, and 1Cloud generated fiscal year of solicitation

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA),

Procurement Contract #: This is your PO number. Select Type, Enter Number

PO/Release Number: Enter PO Release Number

Awarded Supplier: Enter Awarded Supplier Name

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

Responses Received: This is the number of responses received.

No Bids Received: The number of responses received that indicated supplier would not bid.

Executed By: Select whether executed by OGC or JPAC / Chief of Procurement

PoP Base: Select the Period of Performance for the initial period.

Options: Period for each renewal period i.e. one (1) two (2) year.

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Extensions: How many extensions have we preformed after the initial base period and option periods have been completed?

JSEB Goal: Select the percentage established by JSEB.

JESB Other: Select Encouragement or Set Aside Option

Bonds Waived Pursuant to: Select authority allowing bonds to be waived.

Funding Source: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed the amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Amount: Enter the total Direct Materials Purchase/Owner Direct Purchase Order amount for project.

Attachments: Name any attachments included as supplemental information to the PAF.

Using Agency/BU: This should be the requesting agency/requirement owner.

Concurrence: Electronic Signature

Title: Enter the title of person electronically signing form.

**Any fields where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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MOTOROLA SOLUTIONS

Quote Prepared For
Alex Ciprian
Radio Systems Manager
City of Jacksonville Information Technologies
1020 Superior Street
Jacksonville, Florida 32254

Payment Terms: 30 NET
Terms and Conditions: none

Quote Name: City of Jax - JFRD Project
Quote #: 2696835
Quote Date: 6/27/24
Expiration Date: 9/25/24
Contract Name: NASPO 00318

Quote Created By:
Eric Lazo
Account Manager
Motorola Solutions, Inc.
239-776-8143

Currency: USD

JFRD APX NEXT All-Band XE

	MODEL #	DESCRIPTION	QTY	UNIT LIST	EXT LIST	PERCENT DISCOUNT	DISCOUNT	UNIT DISC PRICE	EXT DISC PRICE
1	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE	6	$8,241.00	$49,446.00	27%	$2,225.07	$6,015.93	$36,095.58
1a	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	6	$28.00	$168.00	27%	$7.56	$20.44	$122.64
1b	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	6	$770.00	$4,620.00	27%	$207.90	$562.10	$3,372.60
1c	BD00001AA	ADD: CORE BUNDLE	6	$3,106.00	$18,636.00	27%	$838.62	$2,267.38	$13,604.28
1d	H499KC	ENH: SUBMERSIBLE (DELTA T)	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1e	H38DA	ADD: SMARTZONE OPERATION	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1f	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1g	QA09028AA	ADD: VIQI VC RADIO OPERATION	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1h	QA03399AK	ADD: ENHANCED DATA	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1i	Q387CB	ADD: MULTICAST VOTING SCAN	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1j	QA00580BA	ADD: TDMA OPERATION	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1k	QA09001AM	ADD: WIFI CAPABILITY	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1l	BD00010AA	ADD: SECURITY BUNDLE	6	$1,023.00	$6,138.00	27%	$276.21	$746.79	$4,480.74
1m	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	6	$0.00	$0.00	27%	$0.00	$0.00	$0.00
1n	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1o	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1p	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1q	QA09113AA	ADD: BASELINE RELEASE SW	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1r	Q361CD	ADD: P25 9600 BAUD TRUNKING	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1s	Q698AF	ALT: PLASTIC CARRY HOLSTER WITH 3 INCH CLIP	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1t	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
1u	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	6	$0.00	$0.00	0%	$0.00	$0.00	$0.00
2	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	6	$284.35	$1,706.10	27%	$76.77	$207.58	$1,245.48
3	LSV01S03446A	APX NEXT DMS ESSENTIAL (3 YEARS)	6	$230.76	$1,384.56	0%	$0.00	$230.76	$1,384.56
4	LSV01S03082A	RADIOCENTRAL PROGRAMMING (3 YEARS)	6	$96.12	$576.72	0%	$0.00	$96.12	$576.72
5	PSV01S02944A	PROVISIONING SUPPORT	1	$0.00	$0.00	0%	$0.00	$0.00	$0.00
6	SSV01S01407A	SMARTPROGRAMMING (3 YEARS)	6	$225.00	$1,350.00	0%	$0.00	$225.00	$1,350.00
7	SSV01S01406A	SMARTCONNECT (3 YEARS)	6	$225.00	$1,350.00	0%	$0.00	$225.00	$1,350.00
8	SSV01S01476A	SMARTLOCATE (3 YEARS)	6	$225.00	$1,350.00	0%	$0.00	$225.00	$1,350.00
9	SSV01S01907A	SMARTMAPPING (3 YEARS)	6	$225.00	$1,350.00	0%	$0.00	$225.00	$1,350.00
10	PMMN4154ABLK	XVE500 DIV 1 REMOTE SPEAKER MIC, BLACK WITH KNOB, UL	6	$748.00	$4,488.00	27%	$201.96	$546.04	$3,276.24
								JFRD All Band NEXT XE	**$69,558.84**

Sub-Total Price before incentives and promotions (All Band NEXT XE)	**$69,558.84**
City of Jacksonville Customer Loyalty Promotion	**-$11,928.30**
Sub-Total Sale Price (All Band NEXT XE)	**$57,630.54**

JFRD Multi-Unit Charger									
	MODEL #	DESCRIPTION	QTY	UNIT LIST	EXT LIST	PERCENT DISCOUNT	DISCOUNT	UNIT DISC PRICE	EXT DISC PRICE
11	NNTN9115A	CHARGER, MULTI-UNIT, IMPRES G2, 6-DISP, US/NA/CA/LA PLUG, ACC-CHARGER	1	$1,420.20	$1,420.20	27%	$383.45	$1,036.75	$1,036.75
								JFRD MU Charger	$1,036.75

Sub-Total Price before incentives and promotions (MU Charger)	$1,036.75
City of Jacksonville Customer Loyalty Promotion	-$198.83
Sub-Total Sale Price (MU Charger)	$837.92

JFRD APX8000									
	MODEL #	DESCRIPTION	QTY	UNIT LIST	EXT LIST	PERCENT DISCOUNT	DISCOUNT	UNIT DISC PRICE	EXT DISC PRICE
12	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	2	$7,392.32	$14,784.64	27%	$1,995.93	$5,396.39	$10,792.78
12a	H869BW	ENH: MULTIKEY	2	$363.00	$726.00	27%	$98.01	$264.99	$529.98
12b	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	2	$567.00	$1,134.00	27%	$153.09	$413.91	$827.82
12c	QA05595AA	ALT: BATT IMPRES 2 LIION DIV2 4850	2	$168.00	$336.00	27%	$45.36	$122.64	$245.28
12d	Q361AN	ADD: P25 9600 BAUD TRUNKING	2	$330.00	$660.00	27%	$89.10	$240.90	$481.80
12e	QA02006AC	ENH: APX8000XE RUGGED RADIO	2	$880.00	$1,760.00	27%	$237.60	$642.40	$1,284.80
12f	Q58AL	ADD: 3Y ESSENTIAL SERVICE	2	$184.00	$368.00	0%	$0.00	$184.00	$368.00
12g	Q15AJ	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	2	$879.00	$1,758.00	27%	$237.33	$641.67	$1,283.34
12h	QA09001AB	ADD: WIFI CAPABILITY	2	$330.00	$660.00	27%	$89.10	$240.90	$481.80
12i	H38BS	ADD: SMARTZONE OPERATION	2	$1,650.00	$3,300.00	27%	$445.50	$1,204.50	$2,409.00
12j	QA09113AB	ADD: BASELINE RELEASE SW	2	$0.00	$0.00	0%	$0.00	$0.00	$0.00
12k	QA01427AG	ALT: APX8000/XE HOUSING GREEN	2	$28.00	$56.00	27%	$7.56	$20.44	$40.88
13	PMNN4505A	BATT IMPRES 2 LIION UL2054 DIV2 R IP68 4850T	2	$255.26	$510.52	27%	$68.92	$186.34	$372.68
14	PMMN4154ABLK	XVE500 DIV 1 REMOTE SPEAKER MIC, BLACK WITH KNOB, UL	2	$748.00	$1,496.00	27%	$201.96	$546.04	$1,092.08
15	NNTN7624C	CHARGER, CHR IMP VEH EXT NA/EU KIT	2	$509.76	$1,019.52	27%	$137.64	$372.12	$744.24
16a	UA00049AA	ADD: RADIO MANAGEMENT LICENSES ONLINE	2	$110.00	$220.00	27%	$29.70	$80.30	$160.60
16b	QA07682AB	ADD: SMARTCONNECT	2	$0.00	$0.00	0%	$0.00	$0.00	$0.00
16c	SSV01S01663A	ADD: SMARTCONNECT SERVICES (5 YEARS)	2	$480.00	$960.00	0%	$0.00	$480.00	$960.00
								JFRD (APX8000)	$52,814.67

Sub-Total Price before incentives and promotions (APX8000)	$52,814.67
City of Jacksonville Customer Loyalty Promotion	-$34,628.27
Sub-Total Sale Price (APX8000)	$18,186.40

JFRD APX8500									
	MODEL #	DESCRIPTION	QTY	UNIT LIST	EXT LIST	PERCENT DISCOUNT	DISCOUNT	UNIT DISC PRICE	EXT DISC PRICE
17	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	7	$5,893.68	$41,255.76	27%	$1,591.29	$4,302.39	$30,116.73
17a	G66BA	ADD: DASH MOUNT 02	7	$138.00	$966.00	27%	$37.26	$100.74	$705.18
17b	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	7	$105.00	$735.00	27%	$28.35	$76.65	$536.55
17c	G51AT	ENH:SMARTZONE	7	$1,650.00	$11,550.00	27%	$445.50	$1,204.50	$8,431.50
17d	G142AD	ADD: NO SPEAKER APX	7	$0.00	$0.00	0%	$0.00	$0.00	$0.00
17e	G78AT	ENH: 3 YEAR ESSENTIAL SVC	7	$288.00	$2,016.00	0%	$0.00	$288.00	$2,016.00
17f	GA01606AA	ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED	7	$0.00	$0.00	0%	$0.00	$0.00	$0.00
17g	GA00804AA	ADD: APX O2 CH (GREY)	7	$541.00	$3,787.00	27%	$146.07	$394.93	$2,764.51
17h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	7	$0.00	$0.00	0%	$0.00	$0.00	$0.00
17i	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	7	$0.00	$0.00	0%	$0.00	$0.00	$0.00
17j	G806BL	ENH: ASTRO DIGITAL CAI OP APX	7	$567.00	$3,969.00	27%	$153.09	$413.91	$2,897.37
17k	W22BA	ADD: STD PALM MICROPHONE APX	7	$79.00	$553.00	27%	$21.33	$57.67	$403.69
17l	QA09113AB	ADD: BASELINE RELEASE SW	7	$0.00	$0.00	0%	$0.00	$0.00	$0.00
17m	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	7	$0.00	$0.00	0%	$0.00	$0.00	$0.00
17n	G361AH	ENH: P25 TRUNKING SOFTWARE APX	7	$330.00	$2,310.00	27%	$89.10	$240.90	$1,686.30
18a	UA00049AA	ADD: RADIO MANAGEMENT LICENSES ONLINE	7	$110.00	$770.00	27%	$29.70	$80.30	$562.10
								JFRD (APX8500)	$50,119.93

Sub-Total Price before incentives and promotions (APX8500)	$50,119.93
City of Jacksonville Customer Loyalty Promotion	-$8,909.74
Sub-Total Sale Price (APX8500)	$41,210.19

JFRD APX NEXT Single Band XE									
	MODEL #	DESCRIPTION	QTY	UNIT LIST	EXT LIST	PERCENT DISCOUNT	DISCOUNT	UNIT DISC PRICE	EXT DISC PRICE
19	H45TGT9PW8AN	APX NEXT SINGLE BAND MODEL 4.5 PORTABLE	12	$6,641.00	$79,692.00	27%	$1,793.07	$4,847.93	$58,175.16
19a	QA00569AP	ADD: 7/800MHZ BAND	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19b	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	12	$28.00	$336.00	27%	$7.56	$20.44	$245.28
19c	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	12	$770.00	$9,240.00	27%	$207.90	$562.10	$6,745.20
19d	BD00001AA	ADD: CORE BUNDLE	12	$3,106.00	$37,272.00	27%	$838.62	$2,267.38	$27,208.56
19e	H499KC	ENH: SUBMERSIBLE (DELTA T)	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19f	H38DA	ADD: SMARTZONE OPERATION	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19g	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19h	Q361CD	ADD: P25 9600 BAUD TRUNKING	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19i	QA09028AA	ADD: VIQI VC RADIO OPERATION	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19j	QA03399AK	ADD: ENHANCED DATA	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19k	Q387CB	ADD: MULTICAST VOTING SCAN	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19l	QA00580BA	ADD: TDMA OPERATION	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19m	QA09001AM	ADD: WIFI CAPABILITY	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19n	BD00010AA	ADD: SECURITY BUNDLE	12	$1,023.00	$12,276.00	27%	$276.21	$746.79	$8,961.48
19o	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19p	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19q	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19r	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19s	QA09113AA	ADD: BASELINE RELEASE SW	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19t	Q698AF	ALT: PLASTIC CARRY HOLSTER WITH 3 INCH CLIP	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19u	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
19v	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	12	$0.00	$0.00	0%	$0.00	$0.00	$0.00
20	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	12	$284.35	$3,412.20	27%	$76.77	$207.58	$2,490.96
21	LSV01S03446A	APX NEXT DMS ESSENTIAL (3 YEARS)	12	$230.76	$2,769.12	0%	$0.00	$230.76	$2,769.12
22	LSV01S03082A	RADIOCENTRAL PROGRAMMING (3 YEARS)	12	$96.12	$1,153.44	0%	$0.00	$96.12	$1,153.44
23	SSV01S01407A	SMARTPROGRAMMING (3 YEARS)	12	$225.00	$2,700.00	0%	$0.00	$225.00	$2,700.00
24	SSV01S01406A	SMARTCONNECT (3 YEARS)	12	$225.00	$2,700.00	0%	$0.00	$225.00	$2,700.00
25	SSV01S01476A	SMARTLOCATE (3 YEARS)	12	$225.00	$2,700.00	0%	$0.00	$225.00	$2,700.00
26	SSV01S01907A	SMARTMAPPING (3 YEARS)	12	$225.00	$2,700.00	0%	$0.00	$225.00	$2,700.00
27	PMPN4639B	CHGR VEHICLE IMPRES 2 EXT NA/AU/NZ KIT	12	$599.00	$7,188.00	27%	$161.73	$437.27	$5,247.24
28	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	12	$169.56	$2,034.72	27%	$45.78	$123.78	$1,485.36
29	PMMN4154ABLK	XVE500 DIV 1 REMOTE SPEAKER MIC, BLACK WITH KNOB, UL	12	$748.00	$8,976.00	27%	$201.96	$546.04	$6,552.48
								JFRD (APX NEXT Single Band)	**$131,834.28**

Sub-Total Price before incentives and promotions (APX NEXT Single Band)	**$131,834.28**
City of Jacksonville Customer Loyalty Promotion	**-$22,459.80**
Sub-Total Sale Price (APX NEXT Single Band)	**$109,374.48**

JFRD Reprogramming Effort 6/1/24									
	MODEL #	DESCRIPTION	QTY	UNIT LIST	EXT LIST	PERCENT DISCOUNT	DISCOUNT	UNIT DISC PRICE	EXT DISC PRICE
30	LSV01Q00387A	Astro Technical Assistance - JFRD Reprogramming Efforts 6/1/24	1	$15,421.88	$15,421.88	0%	$0.00	$15,421.88	$15,421.88
31	Incentive	Service Discount	1	-$15,421.88	($15,421.88)	0%	$0.00	($15,421.88)	($15,421.88)
								JFRD (Programming Effort	**$0.00**

Sub-Total Price before incentives and promotions (Programming Effort)	**$0.00**
City of Jacksonville Customer Loyalty Promotion	**$0.00**
Sub-Total Sale Price (Programming Effort)	**$0.00**

Total Price before incentives and promotions	**$305,364.47**
City of Jacksonville Customer Loyalty Promotion	**-$78,124.94**
Total Sale Price	**$227,239.53**

*All pricing is valid 90 days from the date of this proposal. After September 25, 2024, Motorola reserves the right to refresh pricing

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SINGLE SOURCE AWARD **BID # SS-15569-24**

Subject: Motorola Solutions – JFRD Mobile & Portable Radios

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Single Source Award to Motorola Solutions, Inc. (Motorola) for the purchase of portable radios for JRFD employees assigned to Fire Station 68 and Fire Plans Review. Period of service will be from date of award through September 30, 2024. Total expenditure not-to-exceed $118,024.34.

Funding Source: 53102.113501.564290.000000.00000000.00000.0000000, to be executed by formal contract through the Office of General Counsel and process by purchase order release(s).

Single Source Award To: Motorola Solutions, Inc. (Motorola)

Price Justification: See Attached

Total Award: $118,024.34 **Requisition Number:** FAIT-501289-24

Attachments: Recommendation Memo, Single Source Form, Supplier Letter & Proposal

Certification as to Single Source: Wanyonyi Kendrick, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Corey Sidlo

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN

DATE 5/9/2024

ACTION OF AWARDING AUTHORITY

DATE: 5/10/24

APPROVED ✓ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION Karen Bowling

FORM GB-114, Revised 12/2007

Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

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A NEW DAY.

City of Jacksonville, Florida

Donna Deegan, Mayor
Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202
(904) 630-CITY
www.jacksonville.gov

MEMORANDUM

TO: Dustin L. Freeman, Chief of Procurement Division

VIA: Anna Brosche, Director of Finance & Administration/CFO

THROUGH: Wanyonyi Kendrick, Chief of Information Technologies/CIO

FROM: Thomas Ossi, Technology Contract and Records Manager

SUBJECT: **Motorola Solutions – JFRD Mobile & Portable Radios– Single Source Request**

DATE: April 23, 2024

Anna L Brosche — Digitally signed by Anna L Brosche Date: 2024.04.23 18:06:33 -04'00'

Wanyonyi Kendrick — Digitally signed by Wanyonyi Kendrick Date: 2024.04.23 17:47:37 -04'00'

Thomas Ossi — Digitally signed by Thomas Ossi Date: 2024.04.23 15:28:32 -04'00'

The Information Technologies Division (ITD), in collaboration with the Jacksonville Fire & Rescue Department (JFRD), request approval to purchase Motorola APX Series Portable and Mobile Radios with accessories from Motorola Solutions, Inc. (Motorola). This purchase is to provide portable radios for JFRD employees who are assigned to Fire Station 68 and Fire Plans Review. The term of the agreement shall begin on the date of the award and go through September 30, 2024.

The APX Series portable two-way radios under consideration for purchase are distributed to the end-user exclusively through Motorola's direct sales force. These products are not available through the Motorola dealer/reseller network. Motorola submitted a single source letter confirming its status.

The total not-to-exceed amount for this request is $118,024.34. The equipment and accessories will be procured via Purchase Order.

FUNDING SOURCE: 53102.113501.564290

Tracy Geake — Digitally signed by Tracy Geake Date: 2024.04.23 15:35:05 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachments: Agency Memo
Single Source Request Form
Supplier Quote
Supplier Single Source Letter

CC: Elizaberth Brown, Enterprise Applications Manager
Tracy Geake, IT Finance Manager
Alexander Ciprian, Radio Communications Manager
Ruben Ola, Contract Compliance Analyst

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FINANCE & ADMINISTRATION DEPARTMENT, PROCUREMENT DIVISION

JUSTIFICATION FOR SINGLE SOURCE (JSS)	
Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.	
1. Requesting Agency:	Information Technologies
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the city need these particular goods or services?***	The Information Technologies Division (ITD), in collaboration with the Jacksonville Fire and Rescue Department (JFRD), request approval to purchase (1) APX 6000, (13) APX 8000, and (1) APX4500 portable & mobile radios for new Fire Station 68 and Fire Plans Review from Motorola Solutions, Inc. (Motorola). This purchase is provide radios for the new staff assigned to JFRD. The term of the agreement shall begin on the date of the award through September 30, 2024.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	The APX Series portable two-way radios under consideration for purchase are distributed to the end-user exclusively through Motorola's direct sales force. These products are not available through the Motorola dealer/reseller network.
4. Date of Request	4/8/2024

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Motorola submitted a single source letter confirming that they are the only supplier authorized to sell public safety grade APX Series radios to the the City of Jacksonville. Alex Ciprian, Radio Communications Manager, conducted this research.]

6. Conflict of Interest (Must Check)

√ By checking this box, I affirm that there are no actual, potential, or perceived conflicts of interest with the entity in which I am requesting a single source award. Conflict of Interest shall be interpreted consistent with *Chapter 112, Florida Statutes.*

7. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

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☐ **Other** [Click here to list other documentation.]

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MOTOROLA SOLUTIONS

Motorola Solutions, Inc.
401 E Las Olas Blvd
Fort Lauderdale, FL 33301

March 28, 2024

Wanyonyi Kendrick, CIO
City of Jacksonville
214 N. Hogan Street
Jacksonville, FL 32202

Subject: Motorola APX Radio Purchase

Dear Wanyonyi,

I am writing in response to your inquiry concerning alternate sourcing for the APX™ 8000 P25 All Band Portable Model 2.5 Radio, APX™ 6000 P25 Portable Model 2.5 Radio, and APX™ 4500 Enhanced Mobile Radio under consideration for purchase by the City of Jacksonville.

This product is distributed to the end user exclusively through Motorola and our authorized Manufacturers Representatives. These products are not available through the Motorola dealer/reseller network. If you wish to purchase this equipment and accompanying software and accessories, please issue your purchase order to Motorola Solutions, Inc. and we will promptly process the order for you.

Sincerely,

Daniel Sanchez
Territory Vice President, Florida
Government & Public Safety

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MOTOROLA SOLUTIONS

Quote Prepared For
Alex Ciprian
Radio Systems Manager
City of Jacksonville Information Technologies
1020 Superior Street
Jacksonville, Florida 32254

Payment Terms: 30 NET
Terms and Conditions: none

Quote Name: City of Jax - JFRD Radios
Quote #: 2564901
Quote Date: 3/15/24
Expiration Date: 6/13/24
Contract Name: NASPO

Quote Created By:
Eric Lazo
Account Manager
Motorola Solutions, Inc.
239-776-8143

Currency: USD

JFRD Radios

	MODEL #	DESCRIPTION	QTY	UNIT LIST	EXT LIST	PERCENT DISCOUNT	DISCOUNT	UNIT DISC PRICE	EXT DISC PRICE
1	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	1	$3,595.00	$3,595.00	27%	$970.65	$2,624.35	$2,624.35
1a	H64BE	ALT: PUBLIC SAFETY YELLOW HOUSING	1	$28.00	$28.00	27%	$7.56	$20.44	$20.44
1b	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
1c	Q361AR	ADD: P25 9600 BAUD TRUNKING	1	$330.00	$330.00	27%	$89.10	$240.90	$240.90
1d	QA02006AA	ENH: APX6000XE RUGGED RADIO	1	$880.00	$880.00	27%	$237.60	$642.40	$642.40
1e	Q58AL	ADD: 3Y ESSENTIAL SERVICE	1	$184.00	$184.00	0%	$0.00	$184.00	$184.00
1f	QA07576AB	ALT: TIA4950 BATT IMPRES 2 LIION 4600MAH (PMNN4573A)	1	$191.10	$191.10	27%	$51.60	$139.50	$139.50
1g	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
1h	QA09001AB	ADD: WIFI CAPABILITY	1	$330.00	$330.00	27%	$89.10	$240.90	$240.90
1i	QA03399AA	ADD: ENHANCED DATA APX	1	$165.00	$165.00	27%	$44.55	$120.45	$120.45
1j	H38BT	ADD: SMARTZONE OPERATION	1	$1,320.00	$1,320.00	27%	$356.40	$963.60	$963.60
1k	QA09113AB	ADD: BASELINE RELEASE SW	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
1l	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	1	$567.00	$567.00	27%	$153.09	$413.91	$413.91
2	PMMN4106CBLK	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,XE500 REMOTE SPKR MIC WITH CHANNEL KNOB, HIGH IMPACT BLACK	1	$665.28	$665.28	27%	$179.63	$485.65	$485.65
3	NNTN8860B	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	1	$186.50	$186.50	27%	$50.36	$136.15	$136.15
4	M22UR59PW1BN	APX4500 ENHANCED 7/800 MHZ MOBILE	1	$2,117.44	$2,117.44	27%	$571.71	$1,545.73	$1,545.73
4a	G24AX	ENH: 3 YEAR ESSENTIAL SVC	1	$216.00	$216.00	0%	$0.00	$216.00	$216.00
4b	G66BF	ADD: DASH MOUNT O2 APXM	1	$138.00	$138.00	27%	$37.26	$100.74	$100.74
4c	QA02812AE	ADD: P25 9600 TRUNKING W/ INTEROPERABILITY	1	$2,277.00	$2,277.00	27%	$614.79	$1,662.21	$1,662.21
4d	GA01606AA	ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
4e	GA00804AA	ADD: APX O2 CH (GREY)	1	$541.00	$541.00	27%	$146.07	$394.93	$394.93
4f	G89AC	ADD: NO RF ANTENNA NEEDED	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
4g	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
4h	W228A	ADD: STD PALM MICROPHONE APX	1	$79.00	$79.00	27%	$21.33	$57.67	$57.67
4i	QA09113AB	ADD: BASELINE RELEASE SW	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
4j	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
4k	G142D	ADD: NO SPEAKER APX	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
5	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	13	$7,392.32	$96,100.16	27%	$1,995.93	$5,396.39	$70,153.07
5a	H869BW	ENH: MULTIKEY	13	$363.00	$4,719.00	27%	$98.01	$264.99	$3,444.87
5b	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	13	$567.00	$7,371.00	27%	$153.09	$413.91	$5,380.83
5c	QA05595AA	ALT: BATT IMPRES 2 LIION DIV2 4850	13	$168.00	$2,184.00	27%	$45.36	$122.64	$1,594.32
5d	Q361AN	ADD: P25 9600 BAUD TRUNKING	13	$330.00	$4,290.00	27%	$89.10	$240.90	$3,131.70
5e	QA02006AC	ENH: APX8000XE RUGGED RADIO	13	$880.00	$11,440.00	27%	$237.60	$642.40	$8,351.20
5f	Q58AL	ADD: 3Y ESSENTIAL SERVICE	13	$184.00	$2,392.00	0%	$0.00	$184.00	$2,392.00
5g	Q15AJ	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	13	$879.00	$11,427.00	27%	$237.33	$641.67	$8,341.71

5h	QA09001AB	ADD: WIFI CAPABILITY	13	$330.00	$4,290.00	27%	$89.10	$240.90	$3,131.70
5i	H38BS	ADD: SMARTZONE OPERATION	13	$1,650.00	$21,450.00	27%	$445.50	$1,204.50	$15,658.50
5j	QA09113AB	ADD: BASELINE RELEASE SW	13	$0.00	$0.00	27%	$0.00	$0.00	$0.00
5k	QA01427AG	ALT: APX8000/XE HOUSING GREEN	13	$28.00	$364.00	27%	$7.56	$20.44	$265.72
6	PMNN4505A	BATT IMPRES 2 LIION UL2054 DIV2 R IP68 4850T	13	$255.26	$3,318.38	27%	$68.92	$186.34	$2,422.42
7	PMMN4154ABLK	XVE500 DIV 1 REMOTE SPEAKER MIC, BLACK WITH KNOB, UL	13	$748.00	$9,724.00	27%	$201.96	$546.04	$7,098.52
8	NNTN8860B	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	13	$186.50	$2,424.50	27%	$50.36	$136.15	$1,769.95
9	T7914A	RADIO MANAGEMENT ONLINE	1	$0.00	$0.00	27%	$0.00	$0.00	$0.00
9a	UA00049AA	ADD: RADIO MANAGEMENT LICENSES ONLINE	15	$110.00	$1,650.00	27%	$29.70	$80.30	$1,204.50
								JFRD Radios	$144,530.54

Total Price before incentives and promotions	$144,530.54
City of Jacksonville Customer Loyalty Promotion	-$26,506.20
Total Sale Price	$118,024.34

*All pricing is valid 90 days from the date of this proposal. After June 13, 2024, Motorola reserves the right to refresh pricing

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