Docusign Envelope ID: 2EC85E86-5BB2-42EF-81C7-34BA76D024EA

City of Jacksonville, Florida
Procurement Award Form (PAF)

Part 1: Form Type JPAC Award Request and Administrative Details

Goods and/or Services: XF-0326-24 Unmanned Aircraft System Mobile Command Vehicle

Requested Action/Authority:

Recommend approval to reject Rolltechs Specialty Vehicles, LLC and Censys Technologies Corporation for being non-responsive as outlined. Recommendation award of XF-0326-24 Unmanned Aircraft System Mobile Command Vehicle to the lowest, Responsive, Responsible bidder, Blackstone Tower Partners LLC Dba Draxxon in the amount of $358,312.00

Justification/Explanation:

Awarding to the lowest responsive, responsible bidder Blackstone Tower Partners LLC Dba Draxxon in the amount of $358,312.00

Legal Contract #:	N/A	Contract Date:	08/06/2024	Change Order/AMD #:	N/A	
PO/Release #:	N/A	Bid Date:	02/21/2024	Awarded Supplier:	Blackstone Tower Partners/Draxxon	
Licenses Verified:	N/A	Effective Date:	08/06/2024	Basis of Award:	N/A	
Federally Funded:	Yes	No. Invited:	36	Responses Received:	3	Attachments:
Solicitation:	ITB - XF-0326 - 24			Procurement Contract #:	PO - N/A	
Executed By:	Procurement					

PoP:Base:	One Time Project	Options:	N/A	Extension(s):	N/A
JSEB Rec.:	Encouragement	%:	0	Bonds Waived Pursuant To:	N/A

Fund:	11407	Center:	551102	Acct:	010662	Proj:	000000	Activity:	00000000	$	358,312.00
Fund:		Center:		Acct:		Proj:		Activity:		$	
Fund:		Center:		Acct:		Proj:		Activity:		$	

New NTE/GMP:	$ 358,312.00	Contingent Amount:	$ 0.00	DMP/ODPO Amount:	$ 0.00

Using Agency/BU:	SHPS:POLICE_SERVICES			
Concurrence:	Signed by: Clement, William 3F803720B14E49E...	Title:	JSO - CHIEF OF BUDGET AND MANAGEMENT	8/6/2024
Concurrence:		Title:		
Concurrence:		Title:		
Concurrence:		Title:		

Procurement Analyst/Buyer:	Signed by: Olivia Wallace Cohen A7A7DE8878BC4DD...	Chief of Procurement:	DocuSigned by: B19F1D517352456...
Name:	Olivia Wallace Cohen	Name:	Dustin L. Freeman

Part 2: JPAC Actions on Above Requests/Recommendations
All Award Actions Subject to Lawfully Appropriated Funds

Members Who Approve:	
Members Who Disapprove:	
Other Action:	

Date:

Part 3: Final Awarding Authority Action

Action:

Date:

Signature:

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PAF Instructions

Form Type: Select the type of award from the dropdown options. This form will be used for all Procurement awards (Administrative Awards and JPAC Requests).

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action/Authority: Enter a brief description of the requested action or authority being sought. i.e.; *request permission to award to the lowest, responsive responsible bidder for ITB or award the highest ranked supplier for an RFP*.

Justification/Explanation: Enter a brief justification or explanation for the requested action. Use this box to add any additional information such as additional account strings, or other information essential for contract execution.

Legal Contract Number: Provide the existing City contract number if applicable. This will be the same number as your POA number.

Contract Date: Select the effective date for the contract using the calendar option in the form. Leave blank for contracts to become effective on the execution date.

Change Order/AMD #: Provide the applicable Change Order or Amendment number represented by this request.

Date: Enter the date of PAF submission.

Effective Date: Enter the effective date of requested authority and/or action.

Solicitation: Select the competitive procurement method used (1Cloud generated prefix), enter the 1Cloud generated numbering sequence, and 1Cloud generated fiscal year of solicitation

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA),

Procurement Contract #: This is your PO number. Select Type, Enter Number

PO/Release Number: Enter PO Release Number

Awarded Supplier: Enter Awarded Supplier Name

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

Responses Received: This is the number of responses received.

No Bids Received: The number of responses received that indicated supplier would not bid.

Executed By: Select whether executed by OGC or JPAC / Chief of Procurement

PoP Base: Select the Period of Performance for the initial period.

Options: Period for each renewal period i.e. one (1) two (2) year.

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Extensions: How many extensions have we preformed after the initial base period and option periods have been completed?

JSEB Goal: Select the percentage established by JSEB.

JESB Other: Select Encouragement or Set Aside Option

Bonds Waived Pursuant to: Select authority allowing bonds to be waived.

Funding Source: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed the amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Amount: Enter the total Direct Materials Purchase/Owner Direct Purchase Order amount for project.

Attachments: Name any attachments included as supplemental information to the PAF.

Using Agency/BU: This should be the requesting agency/requirement owner.

Concurrence: Electronic Signature

Title: Enter the title of person electronically signing form.

**Any fields where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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To: Dustin Freeman
Chief of Procurement

Thru: Bill Clement, CPA WSC
Chief of Budget

From: Mark Romano
Director of Investigations & Homeland Security

Subject: XF-0326-24 Unmanned Aircraft System Mobile Command Vehicle

Date: June 26, 2024

We received three (3) bid submissions for XF-0326-24 Unmanned Aircraft System Mobile Command Vehicle. We are recommending rejecting Rolltechs Specialty Vehicles, LLC the apparent low bidder for not meeting the specifications as listed in the bid package. We are rejecting them for the following reasons:

1. On page 6 of the bid submission provided by Rolltechs (Quote #7178), under "Equipment: Drone antenna boosters & Radome", it is written that the vendor does not know what the drone make is.
    - However, per the City of Jacksonville (COJ) bid specifications (Bid #XF-0326-24) that was provided and solicited, under section G, number 1, the following drones were provided: Mavic Enterprise series, Skydio series, and Matrice 30/300 series.
    - The vender was unable to determine and specify how they would integrate the antenna boosters and Radome because the vender advised they did not know the drone make even though it was stated in the bid document.
2. On page 6 of the bid submission provided by Rolltechs, under "Equipment: Drone antenna boosters & Radome", it is written that the modifications for connections used to connect the controller to the booster are not a part of the quote.
    - However, per the COJ bid specifications, under section G, number 1, it written that it "shall *include* and utilize a quick-connect antenna connection…"
    - The vender is unable to provide the connection part that is stated in the bid document.

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3. On page 5 of the Rolltechs bid submission, under "AV Systems: Equipment Rack 12U w/ Power Strip", the vender advised that an equipment rack was not called for in the COJ bid specifications to place equipment such as the DVR, cradle point, matrix switcher, UPS, and other IT equipment.
    - However, per the COJ bid specifications, under section C, number 1, it is stated "There shall be an incorporated power system that includes a designated location for the control tower … the CT is to be centrally located between the two interior workstations so that all vehicle command and control system are located in a way that they can be easily accessed at any time … the CT should contain but is not limited to the following: Network equipment such as wifi routers, network switches, etc, minimum 16 channel HDMI rack mount matrix, minimum 5U server rack.."
    - The vendor was unable to articulate and understand how the bid specifications were detailed.
4. Per the COJ bid specifications, it is stated "The vendor shall provide the customer with a 24 hour, 7 days a week emergency support line…"
    - The bid submission provided by Rolltechs did not include this as a part of their submission. This is extremely important as UAS operations and Counter-Drone Operations need to be seamless.
5. On page 6 of Rolltechs bid submission, under "Equipment: Weather Station", the vendor quoted an "Ambient weather station."
    - The COJ bid specifications specifically detailed a Tempest wireless weather station, which is different than the one Rolltechs advised they would install.
6. Per the COJ bid specifications, a 3000W True Sine Wave AC power supply for operation of sensitive equipment and high load motor startups, with an extended surge rating of up to two (2) times continuous power for five (5) seconded motor loads is required as part of the three (3) available power sources.
    - There is no listed true sine wave AV power listed in the bid submission by Rolltechs. The 3000W True Sine Wave is a vital component that protects sensitive UAS components and electronics from power surges that are often found in electrical systems.
7. Per the COJ bid specifications, under section F "Rear Flight Station Area", under number 6, it was required that the rear flight station area to have a minimum of a rear split slide out shelf for storage.
    - On page 5 of the bid submission provided by Rolltechs, under "Van Exterior Upfit: Add folding table at rear workstation", the vendor advised that they would add a foldable AL shelf that can be raised and locked for use. This was not requested and the split slide out shelf for storage at the rear flight station is not included.

We are recommending rejecting the second apparent low bidder, Censys Technologies Corporation, for the following reasons:

1. The vendor advised that they would equip the exterior boosted/flight antenna system by placing it onto a telescoping mast that the vendor would outsource. Per the COJ bid specifications, a telescoping mast was not solicited or defined. Furthermore, as the per the COJ bid

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specifications, the Roof Rack that is being requested is for the mounting of the boosted antenna system , which includes the mounting of the roof mounted radome for external flight antenna equipment.

2. Based on the COJ bid specifications and how the vendor plans on building the exterior boosted flight antenna system, the vendor advised they have not done this type of specific integration before as their previous customer bases do not require the capability. Due to this reason, they are unable to provide any references for this specific integration. The schematics that they did provide are specifically for a Ford Transit 148 HR, Dual Alternator Electrical Schematic. This is a power schematic and not an exterior boosted/flight antenna system.

3. In reviewing all the photos and the file share documentation provided, to include Censys Technology website, it does not appear that Censys Technologies Corporation has built a custom UAS Command Center that can meet or exceed what is outlined in the COJ bid specifications.

We recommend awarding the lowest responsive, responsible bidder Blackstone Tower Partners, LLC, dba Draxxon in the not to exceed expenditure amount of $358,312.00, from account code 11407.551102.564290.010662.00000000.00000. This is a one-time purchase made via purchase order.

Please let me know if you need any additional information.

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TITLE: UNMANNED AIRCRAFT SYSTEM MOBILE COMMAND VEHICLE - REBID

BID NO: XF-0326-24

OPEN DATE: 2/21/24

ANALYST: Olive Wallace-Cohen

NO. INVITED: (36) No. Received: (3) No Bids: (0)

RECORDED BY: MELISSA PIERCE

ANNOUNCER: JOHN HERNANDEZ

ITEM #	DESCRIPTION	QTY	UoM	ROLLTECHS SPECIALITY VEHICLES, LLC PRICE	BLACKSTONE TOWER PARTNERS LLC, dba DRAXXON PRICE	CENSYS TECHNOLOGIES CORPORATION PRICE
1	Unmanned Aircraft Systems Mobile Command Vehicle - per the bid specifications	1	ea	$ 279,800.00	$ 358,312.00	$ 298,120.00
	GRAND TOTAL			**$ 279,800.00**	**$ 358,312.00**	$ 298,120.00

	ROLLTECHS SPECIALITY VEHICLES, LLC	BLACKSTONE TOWER PARTNERS LLC, dba DRAXXON	CENSYS TECHNOLOGIES CORPORATION
Delivery	180 Days or less	180 Days	120 Days
Discount		1% (15 days)	
FORMS A through G	A through G	A through G	A through G
Buy American Preference	✓	✓	✓
INSURANCE			
Conflict of Interest:	✓	✓	
Addendums ( ):	N/A	N/A	N/A

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PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: July 26, 2023

Via Email: leovanlarry@censystech.com

Bidder's Name: CENSYS TECHNOLOGIES CORP.

Address: 1808 CONCEPT Ct. Suite 200, Daytona Beach, FL 32114

Contact Name: Larry Leovan

Bid No: XF-0326-24

Title: UNMANNED AIRCRAFT SYSTEM MOBILE COMMAND VEHICLE

Date Opened: February 21, 2024

REASON FOR RECOMMENDED BID REJECTION: Using Agency recommends bid rejection for the reasons outlined below.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for **Thursday, August 1, 2023 at 1:00 p.m.**

Purchasing Analyst's Signature: _____
Olive Wallace Cohen, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

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PROCUREMENT DIVISION

REASON FOR REJECTION

1. The vendor advised that they would equip the exterior boosted/flight antenna system by placing it onto a telescoping mast that the vendor would outsource. Per the COJ bid specifications, a telescoping mast was not solicited or defined. Furthermore, as the per the COJ bid specifications, the Roof Rack that is being requested is for the mounting of the boosted antenna system , which includes the mounting of the roof mounted radome for external flight antenna equipment.

2. Based on the COJ bid specifications and how the vendor plans on building the exterior boosted flight antenna system, the vendor advised they have not done this type of specific integration before as their previous customer bases do not require the capability. Due to this reason, they are unable to provide any references for this specific integration. The schematics that they did provide are specifically for a Ford Transit 148 HR, Dual Alternator Electrical Schematic. This is a power schematic and not an exterior boosted/flight antenna system.

3. In reviewing all the photos and the file share documentation provided, to include Censys Technology website, it does not appear that Censys Technologies Corporation has built a custom UAS Command Center that can meet or exceed what is outlined in the COJ bid specifications.

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PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: July 26, 2023

Via Email: rlawurence@rolltechs.com

Bidder's Name: **Rolltechs Specialty Vehicles, LLC**

Address: 16742Pawlin Dr. Selma, TX 78154

Contact Name: Ron Laurence

Bid No: XF-0326-24

Title: UNMANNED AIRCRAFT SYSTEM MOBILE COMMAND VEHICLE

Date Opened: February 21, 2024

REASON FOR RECOMMENDED BID REJECTION: Using Agency recommends bid rejection for the reasons outlined below.

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Purchasing Analyst's Signature: _____
Olive Wallace Cohen, Purchasing Analyst

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PROCUREMENT DIVISION

REASON FOR REJECTION

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