SOLE SOURCE AWARD **BID # SS-0445-16**

Subject: 1,000 IN 1,000 Program – Transitioning from Poverty to Self-Sufficiency

Department: Grants & Contract Compliance

Description of Purchase:
Award dated 3/24/16 to Family Foundations, Inc. was approved in the amount of $127,000.00 for the initial assessment and enrollment period of April 1, 2016 through September 30, 2016. Recommend approval to amend the award to correct the term/contract end date to March 31, 2019.

Recommend approval to amend the sole source award with Family Foundation, Inc. to cover assessment and enrollment of 250 Families to transition from poverty to self-sufficiency for the period of October 1, 2016 through September 30, 2017. Total estimated annual expenditure in the amount of $204,000.00, not to exceed $331,000.00, to include:

Assessments - $50,000.00; Enrollments (10/1/16) - $77,000.00; Enrollments (4/1/16) - $77,000.00

Funding Source - AFOD019-08201 - To be executed by formal contract amendment #1 through the Office of General Counsel (Contract # 7341-47).

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2016. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Sole Source Award To: Family Foundations, Inc.

Price Justification: See Attached

Total Award: $331,000.00 **Requisition #** N/A

Attachments: Sole Source Forms; Agency Memo; Copy of Attachment B- Jax Journey Budget

Certification as to Sole Source: Damian Cook, Grants Administrators, Office of Grants and Contract Compliance

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Annette L. Burney
SBN

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Office of Grant and Contract Compliance

September 25, 2016

MEMORANDUM

TO: Greg Pease, Competitive Sealed Proposal Evaluation Committee

THRU: Damian Cook, Grants Administrator
Office of Grants & Contract Compliance

FROM: John Snyder, Human Services Planner
Office of Grants & Contract Compliance

RE: **CSPEC Sole Source Award to Family Foundations**

Please take appropriate action to recommend the renewal of the Sole Source Award (SS-0445-16) for the referenced agency. This will allow for the continued payment of the contract that expires March 31, 2019. The payment for the period of October 1, 2016 through September 30, 2017 includes: $50,000 for the assessment of individuals into the 1,000 in a 1,000 program beginning 10/1/2016; $77,000.00 for the enrollment beginning 10/1/2016; and $77,000.00 for additional enrollment into the program through 4/1/2017. These three payments total $204,000. The new total expenditure amount will be $331,000.00.

Attached, please find the scope of work and quote for service.

Thank you for considering this request.

Please contact me at 255-8202 additional information is required.

Leslie-Burney, Annette

From: Snyder, John
Sent: Wednesday, September 21, 2016 10:55 AM
To: Leslie-Burney, Annette
Subject: RE: Family foundations

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FAML6450 V5.1                ** NW COJ FAMIS PRODUCTION **      09/21/201
LINK TO:                     ORGANIZATION SUMMARY INQUIRY          10:52 A

BALANCE (Y,M,Q,A)  : Y                                CURRENCY CODE :
FISCAL MO/YEAR     : 12 2016 SEPT 2016                FUNDING PERIOD:
INDEX CODE         : AFOD019          1,000 IN 1,000 PROGRAM
ORGANIZATION       :
CHAR   / OBJECT    :
FDTP FUND SFND     :
PROJECT PROJ DTL   :
GRANT   GRANT DTL  :
USER CODE          :
-----------------------------------------------------------------------------
S SUBOBJ DESCRIPTION              BUDGET       ACTUAL   ENCUMBERED      BALANC



F1-HELP      F2-SELECT                F4-PRIOR     F5-NEXT
F7-PRIOR PG  F8-NEXT PG   F9-LINK
G007 - RECORD DOES NOT EXIST, PLEASE SELECT A FUNCTION
```

This is where it will go next year once budget is passed

& this is where it is now

Attachment B - Jax Journey Budget

Assessment

Budget	$100,000		
		# families	250
		Cost/family	$400
			$100,000
Contract Period	4/1/16 - 3/31/17		
Payment 1	**4/1/2016**		**$50,000**
Payment 2	10/1/2016		$50,000
Total			$100,000

1,000 in 1,000 Enrollment

Budget	$462,000		
		# families	60
		Cost/family	$7,700
			$462,000
Contract Period	4/1/16 - 3/31/19		
Payment 1	**4/1/2016**	**$77,000**	
Payment 2	10/1/2016	$77,000	
Payment 3	4/1/2017	$77,000	thru 9/30/16
Payment 4	10/1/2017	$77,000	
Payment 5	4/1/2018	$77,000	
Payment 6	10/1/2018	$77,000	
Total		$462,000	

Total Services

Payment 1	4/1/2016	$127,000
Payment 2	10/1/2016	$127,000
Payment 3	4/1/2017	$77,000
Payment 4	10/1/2017	$77,000
Payment 5	4/1/2018	$77,000
Payment 6	10/1/2018	$77,000
Total		$562,000

Total Contract

	Start	End	Amount
Contract 1	**4/1/2016**	**9/30/2016**	**$127,000**
Contract 2	10/1/2016	9/30/2017	$204,000
Contract 3	10/1/2017	9/30/2018	$154,000
Contract 4	10/1/2018	3/31/2019	$77,000
Total			$562,000

1,000 in 1,000
Moving 1,000 people out of poverty every 1,000 days

Sole Source
1,000 in 1,000 is the only proven program in Jacksonville that has the scale the partnerships and the capacity to move families from poverty to self-sufficiency.

The Sole Source procurement will fund two specific arenas:

- **Assessment** of families currently living in subsidized housing in the 10 Jax Journey zip codes to assess their readiness for the *1,000 in 1,000* program. Families who are ready will be immediately enrolled by meeting the basic requirements of Employment (having held full-time employment for at least 6 months), Education (have a high school diploma/GED) and basic financial literacy (being banked and having a monthly budget). Families who are not ready will be offered Financial Stability services to attain readiness with case management services by Family Foundations.
- **Enrollment in *1,000 in 1,000*** for families who are currently living in subsidized housing in the 10 Jax Journey zip codes.

Program Overview
The *1,000 in 1,000* program moves families from poverty to self-sufficiency by building human, social and financial assets. The Pilot Program identified the 9 Pivotal Assets that families need:

- *Quality Child Care*
- *Affordable Housing*
- *Reliable Transportation*
- *Resolution of Criminal Background*
- *Job Training*
- *Accountability*
- *Earned Income Tax Credit*
- *Monthly Budget Management*
- *Parent University*

When families achieve at least 7 of these 9 Pivotal Assets, they more than double the probability that they will move out of poverty. The Return on Investment is significant – returning $16.23 for every $1 invested.

Results and Metrics
Assessment – Each of the assessed families will receive an Action Plan to attain basic readiness for the *1,000 in 1,000* program. Based on each family's individual situation relative to the 9 Pivotal Assets, they will be connected to the appropriate community resources from *1,000 in 1,000* partners so that they can start the work to move from poverty to self-sufficiency.

Enrollment in *1,000 in 1,000* A family graduates the program when they increase income by at least 15% or above the Poverty Level, whichever is higher and obtain at least 7 of the 9 Pivotal Assets. Income increase is critical because families then contribute to the economic development of the community, increase the tax base and reduce dependency on subsidies.

- Income increase goal is $4,500 annually
- Subsidy decrease goal is $2,500 annually

Collective Impact
Rather than attempting to solve the issues one at a time, *1,000 in 1,000* supports families in building all 9 of the necessary Pivotal Assets. This is only be accomplished by working through a collaboration of partners who bring the necessary resources and expertise to the table. With support from the Leadership Council comprised of top executives, these 20 partners comprising the public, private and nonprofit sectors have aligned around a collective approach to maximize impact. By working together, we identify how to best provide opportunities to build strong families within our social services system of care. This work changes the very fabric in which our social services operate. The implementation of this program identifies and cements collaborations where we all work together with the knowledge that families must attain all 9 Pivotal Assets. This approach does not require the construction of new bricks and mortar facilities to succeed; it requires that agencies work in partnership rather than in silos.

SOLE SOURCE AWARD **BID # SS-0445-16**

Subject: The Assessment and Enrollment of 250 Families to Transition from Poverty to Self-Sufficiency

Department: Intra-Governmental/Grants & Compliance

Description of Purchase:
Recommend approval of Sole Source Award to the Family Foundation, Inc. for the Assessment and Enrollment of 250 Families to transition from poverty to self-sufficiency. Service period is April 1, 2016 through September 30, 2016 with a total estimated amount of expenditure not to exceed $127,000.00.

Funding for this award to be encumbered by accounts JXRS019CC-01991D to OPOD019-08201 to be executed by formal contract through the Office of General Counsel.

Sole Source Award To: Family Foundations, Inc.

Price Justification: See Attached

Total Award: $127,000.00 **Requisition #** N/A

Attachments: Sole Source Forms; Agency Memo; Copy of Attachment B- Jax Journey Budget

Certification as to Sole Source: Damian Cook, Grants Administrators, Office of Grants and Contract Compliance

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Kathy Nasworthy

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

Teresa R. Eicher
CHAIRMAN

3/24/16
DATE

James R McCoy

ACTION OF AWARDING AUTHORITY

DATE: 3/24/16

APPROVED ✓ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION Sam E. Mousa

FORM GB-114, Revised 12/2007

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of: