**SUBJECT:** RECEIPT, PROCESSING AND SALE OF RESIDENTIAL RECYCLING MATERIALS (REVENUE GENERATING)

**BID #:** SC-0460-17 **OPEN DATE:** 2017-05-10

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT:** SERVICE CONTRACT- FIVE (5) YEARS FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS-REVENUE GENERATING

**AGENCY:** SOLID WASTE

**BASIS OF AWARD:** ALL OR NONE, TO LOWEST RESPONSIVE, RESPONSIBLE BIDDER

**NUMBER OF BIDS INVITED:** 4 **NUMBER RECEIVED:** 2 **OTHER:** 3

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to increase tonnage rate to Republic Services, from $46.00/ton to $53.83/ton. Republic Services has experienced economic hardship due to the recycling market. In an effort to offset the headwinds of the China Sword, Solid Waste and vendor have agreed to an increase of $7.83/ton. At the newly proposed rate Republic Services is currently still the lowest vendor; next responsible vendor submitted a unit price of $55.00/ton. New Rates will become effective October 1, 2019.

This award is to be funded by account(s): PWSW441COAD-04306 to be executed by formal contract through Office of General Counsel.

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2019. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for work herein. A written notification will be provided in the event that funds are appropriated.

**Attachments:** Recommendation Memo, Previous Award(s)

**Analyst:** Marilyn Laidler
MARILYN LAIDLER

**RESPECTFULLY SUBMITTED:** Gregory Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

**CONCURRENCE BY:** Will Williams, Chief, Solid Waste Division

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

**ACTION OF AWARDING AUTHORITY** DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

# City of Jacksonville, Florida

*Lenny Curry, Mayor*

Department of Public Works
Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
(904) 255-7500
www.coj.net

ONE CITY. ONE JACKSONVILLE

**TO:** Greg Pease, Chief, Procurement Division

**THRU:** John Pappas, P.E., Director, Department of Public Works

**FROM:** Will Williams, Chief, Solid Waste Division

**DATE:** August 8, 2019

**SUBJECT:** Receipt, Processing and Sale of Residential Recycling Materials

| | |
|---|---|
| Bid No. | SC-0460-17 |
| Bid Date: | May 3, 2017 |
| Funding Account | PWSW441COAD 04306 |

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The Solid Waste Division requests a rate increase from $46.00/ton to $53.83/ton. The awarded vendor, Republic Services has experienced economic hardships due to the recycling market. In an effort to offset the headwinds of the China Sword, Solid Waste Division and Republic Services have agreed to an increase of $7.83/ton. At the newly proposed rate of $53.83, Republic Services is still the lowest responsible bidder. The other responsible bidder for this award, WestRock CP, LLC, submitted a unit price of $55/ton.

The newly proposed rate of $53.83/ton is requested with an effective date of October 1, 2019. Please notify the Solid Waste Division when this item will be placed on the Awards Committee agenda so a member of the Solid Waste Division can attend.

If you require additional information, please contact Nickii Brookins at nbrookin@coj.net or 255-7504.

SUBJECT: RECEIPT, PROCESSING AND SALE OF RESIDENTIAL RECYCLING MATERIALS(REVENUE GENERATING)

BID# SC-0460-17 OPEN DATE: 2017-05-10

## GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:

SERVICE CONTRACT- FIVE (5) YEARS FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS- REVENUE GENERATING

AGENCY: SOLID WASTE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED 4 NUMBER RECEIVED 2 OTHER 3

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**

Recommend approval of award to Republic Services at a rate of $46.00/ton, as the lowest responsive, responsible bidder, for Receipt, Processing and Sale of Residential Recycling Materials. Services to begin in upcoming fiscal year. Period of Service will be five (5) years from date of award with two (2) one (1) year renewal options.

Funding is available in PWSW441COAD-03407 to be executed by formal contract through Office of General Counsel.

Attachments: Recommendation, Bid Tabsheet, Terms and Conditions, Scope of Work

BUYER: MARILYN LAIDLER RESPECTFULLY SUBMITTED: for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Will Williams, Chief, Solid Waste Division/ Jeff Foster, P.G., PW Enviromental Coordinator

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 6/01/17

OTHER:

ACTION OF AWARDING AUTHORITY DATE: 6/01/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

FORM GB-108, Revised 12/2007

# BID TABULATION SHEET

*MANDATORY PRE-BID CONFERENCE: APRIL 4, 2017 @ 2:00 PM*

TITLE: RECEIPT, PROCESSING AND SALE OF RESIDENTIAL RECYCLING MATERIALS

BID NO.: SC-0480-17

OPEN DATE: MAY 10, 2017 @ 2:00 P.M.

BUYER: MARILYN LADLER, ANALYST

No. Invited: (4) No. Received (2) No Bids: (3)

| ITEM | DESCRIPTION | EST. CITY UNIT | WESTROCK CP, LLC. UNIT PRICE | WESTROCK CP, LLC. EXTENDED TOTAL | REPUBLIC SERVICES UNIT PRICE | REPUBLIC SERVICES EXTENDED TOTAL | UNIT PRICE | EXTENDED TOTAL |
|---|---|---|---|---|---|---|---|---|
| 1 | RECEIPT AND MEASUREMENT OF PROGRAM RECYCLABLES AT YOUR FACILITY INCLUDING PROCESSING, HANDLING, MARKETING, SALE AND TRANSPORT AND DISPOSAL OF ANY ASSOCIATED RESIDUAL MATERIAL, NON-RECYCLABLE MATERIALS AND CONTAMINATION. **NOTE PRICE PER TON TO BE PAID BY CITY ON A MONTHLY BASIS BASED ON ACTUAL TONNAGE RECEIVED FOR THE PREVIOUS MONTH.** | 46000 | $ 55.00 | $ 2,530,000.00 | $ 46.00 | $ 2,116,000.00 | | |
| 2 | EXTENDED HOURS OF OPERATION | AS NEEDED | N/A | N/A | $ 87.00 | N/A | | |
| | | TERMS: | N/A | | NET 30 | | | |
| | | DELIVERY | 1 BUSINESS DAY | | 1 BUSINESS DAY | | | |
| | | SUBS: | YES | | N/A | | | |
| | | BID SECURITY /BID BOND: | YES | | YES | | | |
| | | CONFLICT OF INTEREST: | YES | | YES | | | |
| | | ADDENDUM S(1,2 ) | YES | | YES | | | |

## PROCUREMENT DIVISION

### NOTIFICATION OF AWARD AND RELATED ACTIONS

**DATE:** 2017-06-05 00:00:00

**ADDRESS:** WestRock CP, LLC
504 Thrasher Street
Norcross, GA 30071

**BID#** SC-0460-17

**TITLE** RECEIPT, PROCESSING AND SALE OF RESIDENTIAL RECYCLING MATERIALS(RE

Ladies/Gentlemen:

_____ You are a successful bidder on the above referenced bid. Bid is accepted subject to the terms, conditions and stipulations in our specifications.

_____ Performance Bond in the amount of $ _____ (*as required in the original bid package*) must be returned within 10 days from receipt of this notification. (*Please include bid number on performance bond remittance*)

CONTRACT DOCUMENTS OR PURCHASE ORDER TO FOLLOW.
*THIS IS NOT AN ORDER*
Awarded as follows

✓ _____ You are not a successful bidder. Bids are available for inspection in the Department of Procurement.

_____ Bid security is herewith returned; Check # ___ Amount ___

Sincerely,

MARILYN LADLER

Ed Ball Building, 214 N. Hogan St.
Jacksonville, Florida 32202
Phone: (904)255-8800 Fax: (904)255-8837

Jacksonville
Where Florida Begins.

BID FORM

City of Jacksonville

DATE: 03/16/2017 | Procurement Division | INVITATION TO BID NO.:BC-0460-17

THIS FORM MUST BE SIGNED AND INCLUDED IN BID SUBMISSION

| | |
|---|---|
| **COMPANY NAME AND ADDRESS**<br>WestRock CP, LLC<br>504 Thrasher Street<br>Norcross, GA 30071<br><br>FID/SSN# 62-0342690 | **SUBMIT BID IN DUPLICATE**<br>Bid to be submitted before 2:00 P.M. in suite 105, 214 N. Hogan St.<br>This bid will be opened on 04/20/17 at 2:00 P.M.<br>Suite 110, Ed Ball Building, 214 N. Hogan St.<br>Response(s) to bid must be in ink or typewritten<br>Analyst: Marilyn Leidler Phone: (904) 255-8804 |
| **BID SECURITY REQUIREMENTS**<br>Certified Check, Cashier's Check or Bid Bond in the amount of $25,000.00, must be submitted with bid package | **TERM OF CONTRACT**<br>Five (5) years from date of award with two (2) one (1) year renewal options |
| **SAMPLE REQUIREMENTS**<br>None Required | **PERFORMANCE BOND**<br>100% Bond Required. |
| **QUANTITIES:**<br>QUANTITIES INDICATED REFLECT THE APPROXIMATE QUANTITIES TO BE PURCHASED THROUGHOUT THE CONTRACT PERIOD, AND ARE SUBJECT TO FLUCTUATIONS IN ACCORDANCE WITH ACTUAL REQUIREMENTS. | **FOR TECHNICAL INQUIRIES, CONTACT:**<br>All questions are to be submitted in writing to the Procurement Analyst by April 14, 2017 @mleidler@coj.net no later than 4:00 PM, no questions will be accepted after this date and time as to not delay opening date. |

Per terms and conditions, specifications, and bid proposal form, to establish a source of service for Receipt, Processing and Sale of Residential Recycling Materials. Award will be ALL OR NONE to the highest conforming, responsive bidder-REVENUE GENERATING BID. Please read specifications carefully for all documents that needs to be included in you bid package.

Terms of Payment: Net or 99 % discount n/a days
(discounts offered for payment periods of less than 30 days will not be considered in making award)

Materials is F.O.B. Westrock Jacksonville Delivery will be made

Bidder's Certification

in 1 business days from receipt of purchase order.

We have received addenda 1 through 2

Authorized Signature & Authorized Officer of Firm Date 05/05/17

Richard Vandeusen 704.232.0167

Print Individual's Name and Title SVP Recycling Phone Number Fax Number N/A

# BID PROPOSAL FORM

RECEIPT, PROCESSING AND SALE OF RESIDENTIAL RECYCLING MATERIALS

BID [illegible] 17

Addendum #[illegible]

Revised [illegible]

| [illegible] | [illegible] | [illegible] | [illegible] | [illegible] | [illegible] |
|---|---|---|---|---|---|
| 1. | Receipt and measurement of Program Recyclables at your facility including processing, handling, marketing, sale and transport and disposal of any associated residual material, non-recyclable materials and contamination.<br><br>Note: Price per ton to be paid by the City on a monthly basis based on actual tonnage received for the previous month. | *Estimated Yearly Quantity<br><br>48,000 | TONS | $ 55.00 | 1 year: $2,530,000<br>5 year term: $12,650,000 |
| 2. | Extended hours of operation. | As-needed | hours | $ N/A | $N/A |

A variation of 30% or greater in recyclable value based on composition from what was represented in the bid packet will allow WestRock to negotiate potential adjustments to the per ton price with the City of Jacksonville.

SUBJECT: **RECEIPT, PROCESSING AND SALE OF RESIDENTIAL RECYCLING MATERIALS(REVENUE GENERATING)**

**BID# SC-0460-17** OPEN DATE: **2017-05-10**

## GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:

**SERVICE CONTRACT- FIVE (5) YEARS FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS- REVENUE GENERATING**

AGENCY: **SOLID WASTE**

BASIS OF AWARD: **ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER**

NUMBER OF BIDS INVITED 4 NUMBER RECEIVED 2 OTHER 3

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**

Recommend approval to amend award dated 06/01/17 to Republic Services, per request of Office of General Counsel.

Recommend approval to restate period of service from date of award to read as period of service will be for five (5) years beginning October 1, 2017, with two (2) one (1) year renewal options. Total maximum indebtedness to city not-to-exceed $2,116,000.00.

Funds would be encumbered at the time the City Council approves the budget for FY17-18 from account: PWSW441COAD-03407 to be executed by formal contract through Offfice of General Counsel.

Attachments: Recommendation Memo, Email From OGC, Previous Award

BUYER: Marilyn Laidler RESPECTFULLY SUBMITTED: Greg Pease

MARILYN LAIDLER

GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: **Will Williams, Chief, Solid Waste Division/ Jeff Foster, P.G., Environmental Coordinator**

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7-20-17

OTHER:

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ACTION OF AWARDING AUTHORITY DATE: 7/20/17

MR APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION Sam E. Mousa

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

FORM GB-108, Revised 12/2007

QWS3270X 8/16/2019 2:40 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 08/16/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 2:40 PM

FISCAL MO/YEAR : 11 2019 CURRENCY CODE :
INDEX CODE : PWSW441COAD COLLECTION - ADMINISTRATION
SUBOBJECT : 04306 LANDFILL CHARGES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

| S | AUG 2019 | ANNUAL BALANCE | ALL YEARS BALANCE |
|---|---|---|---|
| ESTIMATED REVENUES | .00 | .00 | .00 |
| REVENUES | .00 | .00 | .00 |
| UNREALIZED REVENUES | .00 | .00 | .00 |
| BUDGET | .00 | 9,872,973.03 | 9,872,973.03 |
| EXPENDITURES | 207,197.01 | 7,955,620.43 | 7,955,620.43 |
| ENCUMBRANCES | -207,238.09 | 1,293,542.19 | 1,293,542.19 |
| PRE-ENCUMBRANCES | .00 | .00 | .00 |
| REMAINING BALANCE | 41.08 | 623,810.41 | 623,810.41 |

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO
G005 - PRIOR RECORD DISPLAYED