SINGLE SOURCE AWARD **BID # SS-0556-17**

Subject: 13 Power-Pro XT Stretchers and 4 Spare Battery Packs

Department: Fire and Rescue

Description of Purchase: Recommend approval of single source award to Stryker Medical, Inc. for the purchase of 13 Power-Pro XT Stretchers and 4 Spare Battery Packs. This purchase will be completed utilizing remaining AFG grant funding and has been approved by FEMA under grant guidelines for the Jacksonville Fire and Rescue Department in the total not to exceed amount of $158,301.28.

Funding for this award will be encumbered by account FREP1F9-06429 to be executed by Purchase Order.

Single Source Award To: Stryker Medical, Inc.

Price Justification: See attached

Total Award: $158,301.28 **Requisition** #215758

Attachments: Single Source Request; Vendor Letter; Vendor's Quote

Certification as to Sole Source: David S. Castleman, Division Chief of Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Steven Burakowski

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 4/2017

Req 215758

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): JFRD/Rescue Division

FUNDING SOURCE: FEMA Assistance to Firefighters Grant

BRIEF DESCRIPTION OF GOODS/SERVICES:

This sole source request is to purchase 13 new Power-Pro XT stretchers from Stryker Medical, Inc. to replace 13 stretchers that are outdated and in disrepair; additionally, we will be purchasing four (4) spare battery packs

AMOUNT OF PROJECT (attach quote): $158,301.28

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

JFRD will procure 13 new Power-Pro XT stretchers/cots (with standard accessories) and 4 new battery packs from Stryker Medical, Inc. with product total of $177,801.28. Stryker Medical, Inc. will apply $19,500 ($1,500/cot) trade-in credit on 13 existing outdated JFRD Stryker stretchers. After the issued credit, the total purchase price is $158,301.28. This purchase will be completed utilizing remaining AFG grant funding and has been approved by FEMA under the grant guidelines.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Stryker Medical, Inc. certifies that it is the sole manufacturer of the Stryker EMS Power-Pro XT (Model 6506) stretcher. All JFRD rescue units are equipped with the Stryker EMS Power-LOAD auto-loading stretcher systems, which are ONLY compatible with Stryker EMS stretchers. No other manufactured stretcher is compatible with the Stryker EMS Power-LOAD system. JFRD currently utilizes ONLY Stryker EMS Power-Pro XT stretchers for all 45 of its front line rescue units and 3 peak-time rescue units.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

The Stryker Medical, Inc. Sole-Source certification letter is also attached. Stryker EMS stretchers are no available from other sources in any other applicable market(s). JFRD has previously sole-sourced with Stryker Medical, Inc. for other proprietary purchases on numerous other occasions.

Submitted by: David S. Castleman — Division Chief of Rescue/JFRD

(Name) (Title)

Date: July 10, 2017

Requesting Agency's Director's Signature:

3800 E. Centre Ave
Portage, MI 49002
t: 269 329 2100 f: 269 329 2213
www.stryker.com

stryker
Medical

Date: July 5, 2017

Re: Stryker Combined Sole Source

To Whom It May Concern:

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-LOAD (Model 6390). Below are the unique characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use. The Stryker EMS Power-LOAD (Model 6390) cot fastening system is mounted within the patient compartment and is intended to aid in the loading/unloading of patients.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-LOAD conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.

Ease of Use

- Device must provide a linear guide when loading and unloading the cot
- Device must allow for remote actuation from Power-PRO foot end controls
- Device must engage to the cot during loading and unloading, providing a means of lifting and lowering
- Device must allow for manual back-up operation in the event of power failure or system error
- Device must have a safe working load of 870 lbs and be capable of lifting patients weighing up to 700lbs.
- Device must be mounted inside the patient compartment to prevent environmental exposure and corrosion
- Device must be power washable
- Device must be capable of inductively charging the Stryker SMRT cot battery

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-PRO XT (Model 6506). Below are the unique characteristics of the Power-PRO XT Ambulance Cot. These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use and Maintenance.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-PRO conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance. [1]

Ease of Use and Maintenance

- The cot has a weight capacity of 700lbs.
- When unloading with the manual release handle, the cot utilizes hydraulic dampening. Thus, the cot will not abruptly jar the operator or the patient.
- The battery is placed at the foot end of the stretcher
- The cot legs power-retract in 2.4 seconds which speeds load times.
- The cot provides the highest possible load height of any cot on the market at 36" and is operator-adjustable to match the deck height of individual ambulances.
- The foot end of the cot provides lifting bars and operator controls at two different heights, thus providing optimum ergonomics to most operator heights.
- The foot end of the cot contains a large battery indicator light which displays amber or green which indicates battery level. A warning is given by a flashing amber light, providing the operator the time to change the battery before full depletion of power.
- The cot has 6" x 2" sealed bearing casters – the largest in the industry
- The cot features a foot-end-mounted hourly usage meter. This is an easy tool to determine the timing of preventative maintenance checks.
- The cot features powder-coating of the entire aluminum frame (including the patient handling surfaces), thus eliminating aluminum oxidation throughout the cot.
- All caster bearings are sealed, eliminating lubrication.
- The cot is power-washable.
- The cot has an optional knee-gatch which provides patient comfort
- The cot has a retractable head section which provides 360 degree mobility in any height position.

Stryker Medical also certifies that we are the sole manufacturer of Stryker OEM Service Parts.

[1] Only conforms when used with the Power-LOAD® cot fastener (model 6390).

REQ215758

stryker®

Comprehensive Quotation

Sales Account Manager
AMANDA BAERLOCHER
amanda.baerlocher@stryker.com
Cell: 269-760-1108

Remit to:
P.O. Box 93308
Chicago, IL 60673-3308

End User Shipping Address
1063560
JACKSONVILLE FIRE AND RESCUE
515 N JULIA ST AP
JACKSONVILLE, FL 32202

Shipping Address
1063560
JACKSONVILLE FIRE AND RESCUE
515 N JULIA ST AP
JACKSONVILLE, FL 32202

Billing Address
1063560
JACKSONVILLE FIRE AND RESCUE
515 N JULIA ST AP
JACKSONVILLE, FL 32202

Customer Contact	Ref Number	Date	PO Number	Reference Field	Quote Type
	5658337	5/22/2017	QUOTE		

Line #	Quantity	Item Description	Part #	List Price	Discount (%)	Unit Price	Extended Price	Item Comments
1	13	Power-PRO XT	6506000000	$17,400.00	22	$13,572.00	$176,436.00	
		Options						
	13	Power-PRO XT	6506000000	$16,457.00	22	$13,572.00	$176,436.00	
	13	J Hook	6092038018					
	13	G-Rated Mattress	6506034000					
	13	No Steer Lock Option	6506037000					
	13	3 YR X-Frame Powertrain Wrnty	7777881669					
	13	2 Yr Bumper to Bumper Warranty	7777881670					
	13	DOM SHIP (NOT HI, AK, PR, GM)	54030000					
	13	NO IV POLE	6500018000					
	13	RUGGED X-RESTRAINT PACKAGE	6506001430	$343.00	100			
	13	STANDARD FOWLER	6506012003					
	13	PR Cot Retaining Post	6085033000					
	13	Power Pro Standard Components	6506026000					
	13	Siderail Option	6506031000					
	13	No Runner/HE O2	54200994					
	13	Non Power-Load Compatible	6506029000					
	13	Trendelenburg	6085031000					
	13	Retractable Head Section O2	6085046000	$190.00	100			
	13	Pocketed Back Rest Pouch	6500130000	$267.00	100			
	13	Head End Storage Flat	6500128000	$143.00	100			
	13	English Manual	6506600000					
	13	Dual Wheel Lock	6086602010					
	13	120V AC SMART Charging Kit	6500028000				$1,365.28	
	13	Trade-In Value (per)		($1,500)				
	4	SMART Battery Pak	6500033000	$341.32				

Product Total	$177,801.28
Freight	$0.00
Trade-In Value Total	($19,500.00)
Tax	$0.00
Total Incl Tax & Freight	$158,301.28

Note:
TOTAL PRICE REFLECTS TRADE IN VALUE OF $1500.00 PER STRETCHER.

QWS3270X 7/24/2017 12:55 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 07/24/2017
LINK TO: ACCOUNT SUMMARY INQUIRY 12:54 PM

FISCAL MO/YEAR : 10 2017 CURRENCY CODE :
INDEX CODE : FREP1F9 EMERGENCY PREPAREDNESS GRANTS
SUBOBJECT : 06429 SPECIALIZED EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JULY 2017	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,645,354.00	11,619,493.48
EXPENDITURES	.00	1,462,872.10	11,420,075.58
ENCUMBRANCES	.00	-10,524.00	.00
PRE-ENCUMBRANCES	158,301.28	158,301.28	158,301.28
REMAINING BALANCE	-158,301.28	34,704.62	41,116.62

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND