SINGLE SOURCE AWARD **BID # SS-0601-19**

Subject: Cabinet Assembly with Commander ATC

Department: Traffic Engineering

Description of Purchase: Recommend approval of Single Source award to Trafficware Group, Inc., for the purchase of (8) eight Cabinet Assembly with Commander ATC which will be used on Moncrief Road as part of an ITS integration and traffic control system upgrade. This cabinet assembly is exclusively manufactured by Trafficware Group, Inc. Total award amount not-to-exceed $113.160.00.

This award to be funded by account: PWCP32EVP519-06505-PW0235-03- $27,335.69; PWCP32EVP519-069505-PW0235-03- $34,980.75; PWSD114FAIR-06505-PW0235-04- $50,843.56 to be executed by Purchase Order.

Sole Source Award To: Trafficware Group, Inc.

Price Justification: See Attached

Total Award: $113,160.00 **Requisition** #255413

Attachments: Sole Source Form, Vendor Letter, Quote

Certification as to Sole Source:
Christopher LeDew, P.E., Chief, Traffic Engineering Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Marilyn Laidler

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

SS-0601-19

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Traffic Engineering Division
1007 Superior Street
Jacksonville, FL 32254
(904) 255-7533
www.coj.net

ONE CITY. ONE JACKSONVILLE.

DATE: July 8, 2019

TO: Gregory Pease, Chief of Procurement Division

THRU: John P. Pappas, P.E., Director

FROM: Christopher W. LeDew, P.E., Chief

SUBJECT: Trafficware Group – (8) Cabinet Assembly with Commander ATC
Requisition 255413
Total Amount: $113,160 Quote #: gbf0708a

Trafficware Group is the sole source for the Cabinet Assembly with Commander ATC which will be used on Moncrief Road. (Locations: Moncrief & 26th; & 33rd; & 36th; & G Kerns; & 45th; & Ave B; & Raines; & Cleveland.) This cabinet assembly is exclusively manufactured by Trafficware Group, Inc.

Research has been conducted with regard to the availability of the requested goods from other sources in applicable markets. This product is exclusively provided by Trafficware Group Inc.

Your assistance in concurring with this recommendation for the respective award would be appreciated.

ab

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): PW - Traffic Engineering (PWTE011)

FUNDING SOURCE: PWCP32EVP519-06505-PWG235-03 ($27 335 49) | PWCP32EVP519-089505-PWG235-03 ($34 980 75) PWSD114FAIR-06505-PWG235-04 ($55 843 56)

BRIEF DESCRIPTION OF GOODS/SERVICES:

4 TS2 Type 1 Class V, Trafficware-Intelligent Traffic Systems, (ITS) Cabinet Assemblies. These cabinets will be used on Moncrief RD as part of an ITS integration and traffic control system upgrade.

AMOUNT OF PROJECT (attach quote): $113,160.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

4 Trafficware TS2 Type 1 Class V, ITS Cabinet Assemblies
4 Trafficware ATC Controllers
4 Trafficware ITS MMU516L Ethernet

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

The Trafficware ITS Cabinet is the only one that will integrate with the COJTE existing ITS software, computerized traffic control system, (ATMS now), used throughout Duval County

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Research has been conducted with regard to the availability of the requested goods/services from other sources in applicable markets. Trafficware, Inc. is the exclusive provider.

Submitted by: Carlton Copeland — Traffic Signal Supervisor, ITS Manager
(Name) (Title)

Date:

Requesting Agency's Director's Signature: John Popyles

Procurement Division ____

March, 2017

Trafficware

Engineered by Naztec

(904) 886.2837 Phone
(904) 886.2838 Fax
http://www.trafficware.com
Email: gregfreel@trafficware.com

July 8, 2019

Carlton Copeland
City of Jacksonville
Traffic Engineering
1007 Superior Street
Jacksonville, Florida 32254

Re: Sole Source Item; Trafficware Group Cabinet Assembly with Commander ATC - Moncrief Road @ (26th, 33rd, 36th, G. Kerns, 45th, Ave "B", Raines, Cleveland)

Dear Mr. Copeland,

This letter is to act as an official document concerning the sole source nature of the above referenced assembly. This cabinet assembly is exclusively manufactured by Trafficware Group, Inc. for traffic system applications and is only available through Trafficware Group, Inc. in the Southeast United States.

If you have any questions, or need any additional information, please contact me at your earliest convenience.

Sincerely,

Greg Freel
Senior Business Development Mgr.
Trafficware Group, Inc.

CUBIC | Trafficware

Bill To:

City of Jacksonville
Traffic Engineering
1007 Superior Street
JX FL 32254

Delivery Address:

Moncrief Road

Trafficware A CUBIC Company

522 Gillingham Lane
Sugar Land, TX 77478
(281) 240-7233 Phone
(281) 240-7238 Fax
customercare@trafficware.com
www.trafficware.com

Reference:

Quote #: gb07708a
Re: Type 5 Cabinet Quote
Date: 7-08-19

Your Trafficware Representative Contact Information:

Contact: G Freel
Phone.:904.613.9331
Email:Greg.Freel@CUBIC.com

QUOTATION FOR GOODS AND SERVICES

Thank you for your quotation request. We are pleased to offer this quotation for good and services as outlined under the terms and conditions noted below

QUANTITY	DESCRIPTION	PART NUMBER	UNIT	TOTAL
8	***Trafficware TS2-1 Type 5 Cabinet Base Mount with:***	70008-TS2FL4-E2-WC93010100	$13,195.00	$13,195.00
	1 ea. Commander ATC (980 controller included in cabinet price. The $950.00 herein is the Delta in ATC and 980 Price on the contract	COM-11000020	$950.00	$950.00
	1 ea. Single Mode Fiber Enclosure	51045-2000		
	16 ea. LOAD SWITCH,STD,DISCRETE,SSS-86-3	9000-0020		
	4 ea. RELAY,XFER,2C,20A,SOCKET MNT,136-62T3A1	4501-0020		
	3 ea. PROD,TS2,BIU,512KBYTE,W/OUT RS232 PORT	50096-2000		
	1 ea. PROD,TS2,P/S,PS2D,SHELF,TSTJCK,12V/5A,TX	50128-2101		
	1 ea. PROD,MMUS16L-E, E-NET LCD MMU	50155-2500		
	1 ea. FLASHER,NEMA,DISCRETE,TYPE 3,SSF-86-3	9000-0001		
			Sub Tot	**$14,145.00**
			8 ea. =	**$113,160.00**

TERMS AND NOTES:

Terms:
- QUOTE VALID FOR 90 DAYS.
- PRICES ARE IN US FUNDS.
- NET 30 DAYS.
- FREIGHT - FOB ORIGIN / FREIGHT PREPAID AND ADD
- TAXES ARE *NOT* INLCUDED. ALL ITEMS SUBJECT TO APPLICABLE TAXES. IF TAX EXEMPTION APPLIES PLEASE FURNISH NUMBER OR RESALE CERTIFICATE WITH PURCHASE ORDER.
- DELIVERY 60 - 90 DAYS AFTER RECEIPT OF ORDER, FOR STANDARD ITEMS. FOR NON STANDARD ITEMS PLEASE ADD AN ADDITIONAL 60 DAYS
- THIS QUOTATION IS FOR PRODUCT ONLY. QUOTE DOES NOT INCLUDE TRAINING OR TURN-ON ASSISTANCE, UNLESS STATED IN QUOTE

Notes:
- ALL ORDERS ARE SUBJECT TO CREDIT APPROVAL
- CREDIT APPROVAL DELAYS MAY ADVERSLEY AFFECT STANDARD DELIVERY TIMES
- CANCELLED ORDERS ON STANDARD ITEMS ARE SUBJECT TO A 25% RESTOCKING FEE. RESTOCKING FEE FOR CANCELLED ORDERS ON SPECIALTY OR CUSTOM MADE ITEMS WILL BE HIGHER.
- ITEM NUMBERS FOR PSI PRODUCTS (A TRAFFICWARE COMPANY) BEGIN WITH "P" TO HELP OUR PSI CUSTOMERS DISTINGUISH PSI PARTS THESE PARTS CAN BE ORDERED WITH OR WITHOUT USING THE "P" PREFIX.
- PLEASE SEND ALL PO'S TO CUSTOMERCARE@TRAFFICWARE.COM & MADE OUT TO TRAFFICWARE GROUP, INC.

We appreciate the opportunity to provide this quotation!
Regards,

Compliance:

Customer represents and warrants that, in connection with the marketing, sales and distribution of Trafficware Products, customer has complied and will comply with all applicable laws, including but not limited to: (1) anti-corruption laws (such as the U.S. Foreign Corrupt Practices Act) that prohibit directly or indirectly giving, offering, promising, requesting or accepting anything of value for the corrupt purpose of gaining a commercial benefit or advantage; and (2) U.S. export control and sanctions laws that regulate the disposition of U.S. -origin goods, software and technology

QWS3270X 7/19/2019 2:09 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 07/19/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 2:08 PM

FISCAL MO/YEAR : 10 2019 CURRENCY CODE :
INDEX CODE : PWCP32EVP519 PUBLIC WORKS VARIOUS CAPITAL PROJECTS
SUBOBJECT : 06505 OTHER CONSTRUCTION COSTS
PROJECT : PW0235 TRAFFIC SIGNALIZATION
PROJECT DETAIL : 03 TRAFFIC SIGNALIZATION-SIGNALIZATION
GRANT :
GRANT DETAIL :
USER CODE :

S	JULY 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	125,981.00	125,981.00
EXPENDITURES	.00	.00	.00
ENCUMBRANCES	.00	98,645.31	98,645.31
PRE-ENCUMBRANCES	27,335.69	27,335.69	27,335.69
REMAINING BALANCE	-27,335.69	.00	.00

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO
G005 - PRIOR RECORD DISPLAYED

QWS3270X 7/19/2019 2:09 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 07/19/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 2:09 PM

FISCAL MO/YEAR : 10 2019 CURRENCY CODE :
INDEX CODE : PWCP32EVP519 PUBLIC WORKS VARIOUS CAPITAL PROJECTS
SUBOBJECT : 069505 DM-OTHER CONSTRUCTION COSTS
PROJECT : PW0235 TRAFFIC SIGNALIZATION
PROJECT DETAIL : 03 TRAFFIC SIGNALIZATION-SIGNALIZATION
GRANT :
GRANT DETAIL :
USER CODE :

S	JULY 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	224,019.00	336,340.48
EXPENDITURES	.00	.00	31,650.99
ENCUMBRANCES	269,708.74	269,708.74	269,708.74
PRE-ENCUMBRANCES	34,980.75	34,980.75	34,980.75
REMAINING BALANCE	-304,689.49	-80,670.49	.00

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO
G005 - PRIOR RECORD DISPLAYED

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  QWS3270X   7/19/2019  2:10 PM
FAML6350 V5.1              **    NW COJ FAMIS PRODUCTION      **     07/19/2019
LINK TO:                       ACCOUNT SUMMARY INQUIRY                   2:10 PM

FISCAL MO/YEAR  : 10 2019                                CURRENCY CODE :
INDEX CODE      : PWSD114FAIR   FAIR SHARE EXPENDITURES
SUBOBJECT       : 06505         OTHER CONSTRUCTION COSTS
PROJECT         : PW0235        TRAFFIC SIGNALIZATION
PROJECT DETAIL  : 04            TRAFFIC SIGNALIZATION-MONCRIEF ROAD
GRANT           :
GRANT DETAIL    :
USER CODE       :
-------------------------------------------------------------------------------
S                                JULY 2019    ANNUAL BALANCE ALL YEARS BALANCE
  ESTIMATED REVENUES                   .00               .00               .00
  REVENUES                             .00               .00               .00
    UNREALIZED REVENUES                .00               .00               .00
  BUDGET                               .00               .00        521,300.00
  EXPENDITURES                         .00        123,971.50        470,456.44
  ENCUMBRANCES                         .00       -172,124.70               .00
  PRE-ENCUMBRANCES               50,843.56         50,843.56         50,843.56
    REMAINING BALANCE            -50,843.56         -2,690.36               .00
F1-HELP      F2-SELECT                 F4-PRIOR     F5-NEXT
                          F9-LINK      F10-PRIOR-MO F11-NEXT-MO
G005 - PRIOR RECORD DISPLAYED
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