SUBJECT: PSC-0533-16 PIGGYBACK JEA CONTRACT #150129 VIDEO SURVEILLANCE SYSTEM

BID # PSC-0533-16

OPEN DATE: 08/05/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: FROM DATE OF AWARD THRU DECEMBER 10, 2020 WITH ONE (1) RENEWAL OPTION.

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK JEA CONTRACT #150129 VIDEO SURVEILLANCE SYSTEM

NUMBER OF BIDS INVITED: 0 **NUMBER RECEIVED:** 0 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to amend the award to Piggyback Contract No. 150129 between JEA and United Security Alliance, Inc. to include the Statement of Work (SOW) #20180185 for the Managed Services Agreement (MSA) to service and maintain the Video Surveillance at the Jacksonville Sheriff's Office. The five (5) year agreement is from June 1, 2018 through May 31, 2023, to be invoiced annually. This is a request for an increase in the amount of $11,922.62. The revised not to exceed expenditure amount is $2,788,562.07.

Funding for this award to be encumbered by account SHPP011ISM-04603 to be executed by the Office of General Counsel and a purchase order contract amendment be issued for SOW.

ATTACHMENTS: Recommendation Memo, Copy of SOW 20180185, Vendor Pricing, Previous Awards

ANALYST Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: TONY DAVIS, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING_____ MEMBERS DISAPPROVING_____ DATE:_____

_____ _____ OTHER_____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED_____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Tony Davis
Director of Police Services

Subject: PSC-0533-16 Piggyback JEA Contract #150129 Repair and Installation of Video Surveillance Systems with United Security Alliance, Inc.

Date: May 25, 2018

The Jacksonville Sheriff's Office is requesting to amend the award with United Security Alliance, Inc., for Repair and Installation of Video Surveillance Systems. We request to include the Statement of Work (SOW) #20180185 for the Managed Services Agreement to service and maintain the Video Surveillance at the Jacksonville Sheriff's Office. The five (5) year agreement is from June 1, 2018 through May 31, 2023, to be invoiced annually. We are requesting an increase in the amount of $11,922.62 from SHPP011ISM – 04603 for FY18. The revised not to exceed expenditure amount is $2,788,562.07.

We are requesting a contract amendment be executed by the Office of General Counsel and we will issue a purchase order for SOW.

Please let me know if you require any additional information. Thank you for your assistance.

United Security Alliance, Inc.
9008 Brittany Way
Tampa, Florida 33619-4303

Statement of Work

SOW # 20180185 for the Managed Services Agreement (MSA) to service and maintain the Video Surveillance at Jacksonville Sheriff's Office.

Date	Services Performed By:	Services Performed For:
May 18, 2018	United Security Alliance, Inc. 9008 Brittany Way Tampa, Florida 33619-4303	Jacksonville Sheriff's Office. Jacksonville, Florida 32202

This Statement of Work (SOW) is issued pursuant to the contract by and between Jacksonville Sheriff's Office. ("Client") and United Security Alliance, Inc. ("Contractor") (the "Agreement"). This SOW is subject to the terms and conditions contained in the Agreement between the parties and is made a part thereof. Any term not otherwise defined herein shall have the meaning specified in the Agreement. In the event of any conflict or inconsistency between the terms of this SOW and the terms of this Agreement, the terms of this SOW shall govern and prevail.

This SOW # 2018185 (hereinafter called the "SOW"), effective as of June 1, 2018, is entered into by and between Contractor and Client, and is subject to the terms and conditions specified below. The Exhibit(s) to this SOW, if any, shall be deemed to be a part hereof. In the event of any inconsistencies between the terms of the body of this SOW and the terms of the Exhibit(s) hereto, the terms of the body of this SOW shall prevail.

Period of Performance

Term. The Services shall commence on June 1, 2018, and shall continue through May 31, 2023 for a total term of 5-years from the commencement date unless earlier terminated in accordance with the Agreement or SOW.

Engagement Resources

Terry Ottinger – President and CEO	Terry.Ottinger@USASolutions.com	813.630.9102
Edwin Broskey – VP Service & Installation	Edwin.Broskey@USASolutions.com	813.664.1862
Luis Carmona – VP Technology & Support	Luis.Carmona@USASolutions.com	813.664.1929
Mike Kelton – Installation Project Manager	Mike.Kelton@USASolutions.com	813.416.2390
Steve Valentin – Jacksonville Project Manager	Steve.Valentin@USASolutions.com	904.923.4558

Scope of Work

Contractor shall provide Services under the MSA as follows:

- MSA SUMMARY
  - Contractor will provide parts and labor service, maintenance and remote support on all systems and equipment listed on the attached Exhibits for the IP Video Surveillance Systems including any Contractor provided dedicated security LAN equipment, network switches, and Video Management Servers.

- COVERED LOCATIONS
  - The installations covered under this MSA SOW include without limitation, all of the equipment and materials installed for Client's Jacksonville, FL locations as follows:

Project / Location Name	Invoice Amount	MSA 10%
Pre-Trial Detention Center	$857,163.01	$85,716.30
Marine Unit	$59,169.16	$5,916.92
Zone 1 Substation	$30,861.37	$3,086.14
Zone 2 Substation	$32,745.05	$3,274.51
Zone 3 Substation	$57,752.50	$5,775.25
Zone 4 Substation	$37,600.13	$3,760.01
Zone 5 Substation	$50,684.96	$5,068.50
Totals	$1,125,976.18	$112,597.62

- Remote Support - Technical Support shall be accessible by phone during normal business hours Monday through Friday from 7:00AM – 5:00PM and, after hours for emergency support, 24 hours a day.

- On-Site Service - Service Technicians shall be on call for any support call during normal business hours, Monday through Friday 7:00AM – 7:00PM and, after hours for emergency support, 24 hours a day.

- 5 Year Warranty – Covers all parts and labor service needed, on any equipment installed and covered as part of this agreement that fails under normal use. Exempt from coverage are any instances of misuse, abuse, modifications, physical damage and any fire, flood or other acts of God. This 5-Year Warranty is in addition to any manufacturer warranties that may exist on the parts installed by Vendor, which such warranties Vendor represents and warrants shall extend to Client without further action by Client.

- Fix or Replace Service Policy – Warranty specifically allows for the repair or replacement of any defective component under the terms of the warranty. If the defective unit cannot be repaired it will be replaced under warranty.

- Preventative Maintenance – MSA includes all software and firmware updates. Within 45 days of any periodic software and firmware update becoming available, Contractor's support team will automatically update Client's system's software via a remote connection. Contractor also periodically create or schedule back-ups to the systems configuration data files. To facilitate this maintenance, a secure remote access to the system via the Internet is required.

Contractor Responsibilities

To deliver prompt, professional service in accordance with all terms of this Agreement and SOW to ensure system functionality and usability by the Client as specified herein.

Client Responsibilities

To report any request for service support or maintenance in writing, in a prompt and timely manner, via email to the appropriate department as follows:

- Service and Support Requests: JSOService@USASolutions.com
- Emergency Service and Support: JSOService@USASolutions.com and call: 866.620.0505

Client is further responsible to provide Contractor remote access to the system servers for remote support and service as well as local access to the building facility and equipment, for on-site service as required.

Fee Schedule

This engagement will be conducted on a 5-Year Contract basis. Client paid Contractor for each installation, the invoice amounts shown above in the Covered Locations section of this MSA SOW, for the products covered under this SOW (the "Up-Front Payment").

Client shall pay Contractor, an Annual MSA Contract Payment for each location the MSA 10% amount shown in the Covered Locations section of this MSA SOW, , per year during the 5-Year term for each location, in consideration for Contractor's repair/servicing obligations under this SOW (the "Service Payments"). The total value for the Services pursuant to this SOW shall not exceed $112,597.62 annually unless otherwise agreed to by both parties via the project change control procedure, as outlined within. A PCR will be issued specifying the amended value.

This figure is based on 10% of the original purchase price for each of the systems covered by this MSA SOW. Contractor will provide the necessary resources to fulfill the requirements of support and service described in this document.

Upon completion of this Performance Period, Contractor and Client will have the option to renew this agreement for an additional then-stated number of months or years at the then-current MSA rates quoted at that time, for those resources identified.

Out-of-Pocket Expenses / Invoice Procedures

Client will be invoiced annually for the Managed Services Agreement. Standard Contractor invoicing is assumed to be acceptable. Invoices are due within thirty (30) days of receipt.

Invoices shall be submitted annually in advance, referencing this Client's SOW Number to the address indicated above. Each invoice will reflect charges for the time period being billed and cumulative figures for future periods (if any). Terms of payment for each invoice are due within thirty (30) days of receipt by Client of a proper invoice. Payments for services invoiced that are not received within forty-five (45) days from date of receipt of the invoice will be subject to a 1.5% penalty per calendar month.

SOW Change Control Procedure

The following process will be followed if a change to this SOW is required:

- A SOW Change Request (SCR) will be the vehicle for communicating changes to this SOW. These include providing coverage for any changes/additions to the systems or equipment, at any location covered by this MSA SOW.
- The SCR must describe the change, and the effect the change will have on the MSA and its annual Service Payments.
- The designated Project Manager of the requesting party (Contractor or Client) will review the proposed change and submit the detailed request to the other party.
- Both parties will review the proposed change and approve it or reject it. Contractor and Client must mutually agree to and acknowledge via email and/or sign the SCR, which will constitute approval.
- Contractor will invoice Client for any such change and the net effect (if any) the implementation of the SCR has on SOW price, and other terms and conditions of the Agreement.
- A written Change Authorization and/or SCR must be acknowledged via email and/or signed by both parties to authorize implementation changes.

IN WITNESS WHEREOF, the parties hereto have caused this SOW to be effective as of the day, month and year first written above.

Jacksonville Sheriff's Office.	United Security Alliance, Inc.
By:	By:
Name:	Name: J. Terry Ottinger
Title:	Title: President

SUBJECT: PSC-0533-16 PIGGYBACK JEA CONTRACT #150129 VIDEO SURVEILLANCE SYSTEM

BID # PSC-0533-16 **OPEN DATE:** 08/05/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: FROM DATE OF AWARD THRU DECEMBER 10, 2020 WITH ONE (1) RENEWAL OPTION.

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK JEA CONTRACT #150129 VIDEO SURVEILLANCE SYSTEM

NUMBER OF BIDS INVITED: 0 **NUMBER RECEIVED:** 0 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with United Security Alliance, Inc. by $1,796,145.45: $56,000.00 for FY 17 and $1,740,145.45 for FY 18. Total revised estimated expenditure amount not to exceed $2,776,639.45.

Funding for this award will be encumbered by the following accounts and executed by formal contract amendment through the Office of General Counsel:

SHCO64AIW-TRSH09-06429 - $1,419,900.00
SHPS64ABUSLE-TRSH02-06429 - $190,777.00
SHPS64EBUFF-TRSH95-06429 - $28,793.45
SHPP011ISM-04603 - $100,675.00
SHPP011ISM-06429 - $56,000.00

ATTACHMENTS: Recommendation Memo and Previous Award(s)

ANALYST Annette Burney **RESPECTFULLY SUBMITTED** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Tony Davis, Director of Police Services, Jacksonville Sheriff's Office

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 08/31/17

Teresa R Eshaer

OTHER

ACTION OF AWARDING AUTHORITY DATE 8/31/17

APPROVED DISAPPROVED:

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

OTHER:

SIGNATURE OF AUTHENTICATION

SUBJECT: PSC-0533-16 PIGGYBACK JEA CONTRACT #150129 VIDEO SURVEILLANCE SYSTEM

BID # PSC-0533-16 **OPEN DATE:** 08/05/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: FROM DATE OF AWARD THRU DECEMBER 10, 2020 WITH ONE (1) RENEWAL OPTION.

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK JEA CONTRACT #150129 VIDEO SURVEILLANCE SYSTEM

NUMBER OF BIDS INVITED: 0 **NUMBER RECEIVED:** 0 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to Piggyback Contract No. 150129 between JEA and United Security Alliance, Inc., to enable the Jacksonville Sheriff's Office for repair and installation of Video Surveillance Systems. The term is from date of executed contract thru December 10, 2020 with a one (1) renewal option. The not to exceed expenditure amount for the period is $980,494.00.

Funding for this award will be encumbered by various account codes to be executed by formal contract through the Office of General Counsel.

SHPS64EBUFF-TRSH95-06429,
SHC64AIW-TRSH09-04904 & 06429
SHP01F7DOJ-SHP099- 06429, 04938, 06427, 05216 & 06429
SHCO011JLPT-04603
SHPS011SSAD-04603
SHPP011SSIT-04603

ATTACHMENTS: Recommendation Memo, Copy of Contract No. 150129, Vendor Pricing

ANALYST KATHY NASWORTHY **RESPECTFULLY SUBMITTED** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: TONY DAVIS, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING — DATE: 8/11/2016

Teresa R. Eichner

OTHER

ACTION OF AWARDING AUTHORITY DATE 8/14/16

MK

APPROVED ✓ DISAPPROVED:

OTHER:

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

QWS3270X 6/8/2018 1:59 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 06/08/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 1:59 PM

FISCAL MO/YEAR : 09 2018 CURRENCY CODE :
INDEX CODE : SHPP011ISM INFORMATION SYSTEMS MANAGEMENT
SUBOBJECT : 04603 REPAIRS AND MAINTENANCE
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JUNE 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	171,917.05	171,917.05
EXPENDITURES	.00	32,987.19	32,987.19
ENCUMBRANCES	.00	12,154.86	12,154.86
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	.00	126,775.00	126,775.00

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND