SUBJECT: SPORTS AND ENTERTAINMENT DIGITAL SIGN

BID #: ESC-0334-18 **OPEN DATE: 2017-12-27**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – CONTRACT EXECUTION THROUGH COMPLETION AND ACCEPTANCE OF WORK

AGENCY: SMG JACKSONVILLE / COJ SPORTS & ENTERTAINMENT

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
On January 18, 2018 approval was granted to enter into negotiations with the highest ranked vendor, Daktronics, Inc.

As a result of the negotiations, recommend approval of award to Daktronics, Inc. The total contract expenditure not-to-exceed $649,787.00.

Funding to be encumbered from accounts: SPEF4G1JMS-06505-PW0531-02 and SPEF4G1VMA-06505-PW0531-02, to be executed by formal contract through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Quote, Scope of Services, Previous Award

ANALYST: _____
CHELSEY FLEMING

RESPECTFULLY SUBMITTED: _____
For GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, Asst. General Manager, SMG Jacksonville

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

JACKSONVILLE
Sports and Entertainment Facilities

MEMORANDUM

DATE: **April 26, 2018**

TO: **Gregory Pease, Chief**
City of Jacksonville Procurement

FROM: **Keith Van Der Leest, Asst. General Manager**
SMG-Jacksonville for Van Der

SUBJECT: **Bid #ESC-0334-18 / Sports Complex Digital Sign, Request to Negotiate**

A total of three (3) vendor's proposals were received and evaluated as a baseline in this competitive bid process under City of Jacksonville Bid #ESC-0334-18. Our evaluation team scored each bidder utilizing the evaluation criteria set forth in the RFP documents.

On January 18, 2018, we received approval from CSPEC to begin negotiations on final fee, design and scope.

After final legislation was enacted on February 27, 2018 to allow the construction of the sign we were able to work with DIA to establish an acceptable look and successfully gain approval for the sign from the Downtown Development Review Board (DDRB) on April 19, 2018. Final funding for the sign was approved by City Council on April 24, 2018.

After successful negotiations with the highest ranked bidder for final fee, design and scope, SMG respectfully requests the award of the referenced bid #ESC-0334-18 to Daktronics, Inc in the amount of $649,787. Funding for this project will come from account SPEF4G1JMS, 06505 / PW0531-02 and SPEF4G1VMA, 06505 / PW0531-02.

Thanks for your consideration with this request.

300 A. Philip Randolph Boulevard, Jacksonville, FL 32202
(904) 630-3900 - www.jaxevents.com

DAKTRONICS
QUOTE

City of Jacksonville
117 Duval St Ste 375
Jacksonville, FL 32202

25-Apr-18
Valid for 90 Days
FCA: Destination
Payment Terms: Progress Payments

RE: Bid Number ESC-0334-18

Jacksonville Sports and Entertainment Marquee

Equipment and Services

Two (2) Outdoor Daktronics LED Video Displays
- Approximate Active Area: 15.6' high x 26.4' wide
- Matrix: 468x792

Two (2) Rear-Illuminated Flex-face sponsor panels on Bottom
- Approximate Copy Area per face: 4' high x 26.4' wide

Physical Installation – Includes all necessary steel supports and side triangular truss with a top elevation equal to the top of video display. The primary support structure and foundations will be designed to meet Florida Building Code, Sixth Edition with a future upper architectural element* (not to exceed approximately 4'x 34'6") in consideration.

*The aforementioned architectural element and supporting attachment hardware are not included.

Electrical Installation

Installation Support

Project Management

Shipping

Operator Training

One Year Parts and Labor

TOTAL PRICE (INCLUDING TAXES) $ 649,787

(amount in USD)

FIRST YEAR OF SERVICE:
One Year Standard Parts and Labor Warranty DD1425981 (http://www.daktronics.com/standardpartsandlabor) concurrent with One Year Warranty and Limitation of Liability

DAKTRONICS
QUOTE

ADDITIONAL YEARS OF EXTENDED SERVICE: None

Unless otherwise provided on the attached Installation Responsibilities Checklist, the following are not included: permits, duties, taxes, foundations, structural beams, installation, identification panels, power, conduit, and electrical hookup to the equipment. Taxes: Buyer must provide a sales tax exemption certificate to claim exemption. Specifications subject to change; refer to shop drawings for exact dimensions prior to construction. This quote is subject to the following:

- SL-02375 Standard Terms and Conditions of Sale
  - (http://www.daktronics.com/terms_conditions/SL-02375.pdf)
- SL-02374 Standard Warranty and Limitation of Liability
  - (http://www.daktronics.com/terms_conditions/SL-02374.pdf)

Mike Kempany
Regional Sales
407-252-1857
Mike.Kempany@Daktronics.com

Dan Puppe
Project Manager
605-691-3143
Dan.Puppe@Daktronics.com

DAKTRONICS
QUOTE

INSTALLATION RESPONSIBILITIES CHECKLIST

Responsible Party: Daktronics	Responsible Party: Customer	Description
✓	✓	1. Secure necessary construction permits.
	✓	2. Provide existing utility drawings.
✓		3. Generate and issue site specific electrical and signal drawing submittals for message center equipment.
✓		4. Generate and issue site specific equipment shop drawing and attachment detail submittals for message center equipment.
	✓	5. Provide approval of all engineering drawings, electrical drawings, shop drawings, equipment locations, color renderings, and ad copy layouts.
	✓	6. Provide soil investigation report at time of order.
✓		7. Engineering certification for electrical design.
✓		8. Engineering design and certification for structure and footing design.
✓		9. Engineering design and certification for Equipment attachment design.
	✓	10. Unobstructed access to equipment and control room installation site until display is 100%.
	✓	11. Mark location of the new Equipment as delineated in the quote.
	✓	12. Locate public underground utilities.
	✓	13. Locate private underground utilities.
	✓	14. Landscaping to include all.
	✓	15. Provide camera-ready artwork for ad panelsand logos at time of order.
✓		16. Provide all landscape protection, track, sidewalk, path, site restoration, and/or sprinkler system repair work.
✓		17. Site clean-up after Daktronics work.
✓		18. Crating and shipping of all equipment to facility via common or independent carrier.
✓		19. Accept, lift, unload, and inspect all message center equipment and control equipment from carrier.
✓		20. Excavation of direct imbed drilled pier foundation(s) including spoils removal. Pouring and finishing of concrete for footings. (Note: Daktronics assumes class 3 soil per the International Building Code to determine footing / structure estimates included in this quotation. In the event rock, water, or if soil conditions other than class 3 soil are encountered (including soft soils, unstable or collapsing soils, expansive soils, organic materials, or anything unexpected condition is encountered, the Customer will be responsible for any additional costs, plus overhead and profit of 20%).
✓		21. Steel fabrication and install support structure - including catwalk(s), ladder-way(s) to meet OSHA or ANSI requirements.
✓		22. Fabricate and install substructure.

DAKTRONICS
QUOTE

✓		23. Prime and paint main support structure.
✓		24. Prime and paint substructure
✓		25. Lift and mount Equipment listed in this quotation.
	✓	26. Provide primary power feed up to and including demarcation point in the form of transformer and electrical disconnect with over current protection per all applicable electrical codes and regulations. Note: Maximum voltage of 120 volts line to neutral for all display systems.
✓		27. Provide secondary power conduits, distribution panel, power cable and power hook-up from the demarcation point to all Daktronics supplied load centers/termination panel at/within the Equipment.
✓		28. Provide and install signal cable conduit, with pull string, from control location to each equipment location. Conduit to be located five (5) feet off grade on the structure, as delineated in the electrical and signal drawings.
✓		29. Provide and install signal cable conduit, with pull string, from five (5) feet off grade on structure to Equipment signal termination points, as delineated in the electrical and signal drawings.
✓		30. Mount and install fiber patch panel as required by electrical and signal drawings.
✓		31. Installation of temperature sensor.
✓		32. Furnish signal cable as delineated on the quote.
✓		33. Labor to pull all new signal cable (and remove existing cable, if required).
✓		34. Terminate signal cable at control location and message center Equipment.
	✓	35. Provide a climate controlled and secure control room for all control systems (on/off venue site). Control room is to be climate controlled by Customer. Normal operating temperature should be between 65 and 75 degrees Fahrenheit. Normal operating humidity should be less than 80 percent non-condensing. Storage temperature should be between 40 and 95 degrees Fahrenheit. Storage humidity should be less than 95 percent non-condensing.
	✓	36. Provide high speed internet connection to control room equipment.
	✓	37. Required power outlets on clean dedicated circuit(s) for all message center and control equipment.
✓		38. Provide computer(s) for control software.
✓		39. Unpack, set-up, hook-up, and testing of control system.
	✓	40. Provide personnel for maintenance and operator training.
✓	✓	41. Perform final systems testing and commissioning.
	✓	42. Final acceptance, per DF-1252.

NOTE: All change order work performed by Daktronics or Daktronics subcontractor will be performed at cost plus 20% overhead and profit.

4. SECTION 4 – DESCRIPTION OF SERVICES AND DELIVERABLES

A. Deliverables and Scope

4.1 Vendor to provide all necessary equipment, controllers, interface, and all necessary conduit and cabling (Within 1000' of displays).

4.2 Vendor to provide catwalk or platform(s) to access display for easy serviceability.

4.3 Vendor to provide all equipment and labor necessary to install video displays in appropriate location and appropriate cabling and conduit where required.

4.4 Vendor to provide all necessary shop drawings for approval by SMG and is responsible for all necessary engineering related to the project.

4.5 Vendor is responsible for procuring a building permit along with all appropriate fees and necessary submittals through the City of Jacksonville.

4.6 Vendor is responsible for providing a project manager in which all construction management and correspondence will take place through.

4.7 Vendor is responsible for providing on-site supervision throughout the project installation and will coordinate all sub-contractors' schedules and work to specifications.

4.8 Vendor will be responsible for all primary power, transformers and disconnects, beyond the existing point of connection.

4.9 Vendor will be responsible for any necessary HVAC associated with video displays as recommended by video board manufacturer specifications.

4.10 Vendor will be responsible for all associated flashing and waterproofing in areas of facility utilized to adequately protect video display and existing facility. This also includes all wall penetrations.

4.11 Vendor is responsible for any road closures required during this project.

4.12 Vendor is responsible for containing the project site to a minimum and will coordinate with SMG in regard to any events both schedule and unscheduled during the time of construction. (Proposed event schedule provided with bid, see Attachment D)

4.13 Construction shall start upon issuance of a notice to proceed and must be completed within 90 days.

4.14 Access to work site shall be from 6:00am until 9pm daily. Vendor will be responsible for providing facility security with names and photo identification of all individuals on-site daily.

4.15 Disposal of all debris and daily clean-up from work outlined in this document will be the responsibility of the vendor. Vendor to provide and coordinate delivery and haul away of dumpsters.

4.16 Vendor to provide attic stock of 10 LED panels and 6 power supplies.

4.17 Vendor to provide on-site maintenance training and minimum 3 days operator training.

4.18 Vendor to provide One year standard warranty and One year Service plan on all video display components. All standard warranties shall apply to Electrical, HVAC and waterproofing work.

4.19 Vendor to provide 24/7/365 Technical hotline assistance within the United States during warranty period.

4.20 Vendor to provide exchange parts program available for next day shipment during period of warranty and provide pricing for same program for periods after warranty dates.

4.21 Upon completion, vendor must provide all riser diagrams, as-builts, warranties and related materials within 15 days of completion.

4.22 Vendor must supply diagnostic software to allow owner to self' service the display.

B. Video Display Specifications

4.23 Each video display size – MINIMUM 12' high X 27' wide.
4.24 Displays shall incorporate line and column spacing of no more than 8MM.
4.25 Each pixel shall consist of an individual red, green, and blue LED with the ability to create a true white line of resolution horizontally and vertically within 8MM.
4.26 Vendor shall utilize top level LEDs from Nichia, Cree or equivalent.
4.27 Minimum viewing angles - Horizontal minimum: 160°, Vertical: +25°/-40°.
4.28 Display shall incorporate redundant signal paths to ensure a module or power supply failure affects only one module. The redundant signal path shall instantly switch without a visual outage. The signal path failure shall be flagged in the diagnostics software indicating the need for troubleshooting.
4.29 LED modules, power supplies and control cards located within the cabinet shall have a minimum IP66 (ingress protection) rating.
4.30 LED Display modules (panels) must be identified/branded with the name of the original equipment manufacturer and model number should such units be sourced from a third-party.
4.31 Displays shall be CE compliant. Certification documents from a NRTL (Nationally Recognized Testing Laboratory) shall be included with bid response.
4.32 Display requires an individual power supply per LED module to guarantee only one is LED module is affected in case of failure.

C. Display Control System:

4.33 Shall incorporate primary and back-up media players and video processors. Content and configurations shall be mirrored between primary and back-up players for instant switch over.
4.34 Shall have the ability to display independent content on the screens.
4.35 Shall have the ability to treat each display face as a "canvas" providing the ability to window out sections for content.
4.36 Displays shall have the ability to interface and display real-time data from the control system without the need for a duplicate or redundant input.

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SUBJECT: **SPORTS AND ENTERTAINMENT DIGITAL SIGN**

BID #: **ESC-0334-18** **OPEN DATE:** **2017-12-27**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT

AGENCY: SMG JACKSONVILLE / COJ SPORTS & ENTERTAINMENT

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
On December 27, 2017, the City of Jacksonville, Procurement Division received three (3) valid bid responses for subject bid. The evaluation of the responses has been completed and scored as follows:

Vendor	RFP Evaluation Score
DAKTRONICS, INC.	92.50
GENERAL SIGN SERVICE CORPORATION	70.40
NANOLUMENS	88.61

Recommend approval to move forward with contract negotiations with the highest scoring vendor, Daktronics, Inc.

ATTACHMENTS: Recommendation Memo, Scoring Sheet, Scope of Services, Pricing Tabulation, Evaluation Matrix

ANALYST: CHELSEY FLEMING

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Keith Van Der Leest, Asst. General Manager, SMG Jacksonville

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 1-25-18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 1/25/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

QWS3270X 4/27/2018 10:46 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 04/27/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 10:46 AM

FISCAL MO/YEAR : 07 2018 CURRENCY CODE :
INDEX CODE : SPEF4G1VMA CAP MAINT-VETERANS MEMORIAL ARENA
SUBOBJECT : 06505 OTHER CONSTRUCTION COSTS
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	APR 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	400,000.00	3,705,704.39
EXPENDITURES	.00	41,133.94	1,834,249.52
ENCUMBRANCES	.00	-52,106.32	21,837.24
PRE-ENCUMBRANCES	198,082.91	198,082.91	198,082.91
REMAINING BALANCE	-198,082.91	212,889.47	1,651,534.72

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND

QWS3270X 4/27/2018 10:46 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 04/27/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 10:46 AM

FISCAL MO/YEAR : 07 2018 CURRENCY CODE :
INDEX CODE : SPEF4G1JMS CAP MAINT- JAX MUNICIPAL STADIUM
SUBOBJECT : 06505 OTHER CONSTRUCTION COSTS
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	APR 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	2,555,000.00	13,668,202.54
EXPENDITURES	811.84	2,538,517.45	13,358,188.53
ENCUMBRANCES	23,971.54	26,431.21	94,518.58
PRE-ENCUMBRANCES	15,000.00	15,000.00	15,000.00
REMAINING BALANCE	-39,783.38	-24,948.66	200,495.43

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND