SINGLE SOURCE AWARD **BID # SS-0408-18**

Subject: ASAP MedStat Off-Road Ambulance

Department: Jacksonville Fire and Rescue

Description of Purchase: Recommend approval of Single Source award to ASAP-Off Road Specialty Vehicles for the purchase of an Off-Road Ambulance with an enclosed patient compartment that will be used for patient care during special events in areas where conventional apparatus cannot travel due to large gatherings of spectators. Total amount of expenditure not to exceed $77,700.00.

Funding Source: FRRS161ES-FRR001-11-06401 to be executed by purchase order.

Single Source Award To: Alternative Support Apparatus, LLC (ASAP)

Price Justification: See Attached

Total Award: $77,700.00 **Requisition #:** 227215

Attachments: Single Source Form, Vendor Letter, Vendor Quote

Certification as to Single Source: David Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Marleen Doran

Analyst: Marleen Doran

For **Gregory Pease, Chief**
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Fire & Rescue Department

FUNDING SOURCE: EMS COUNTY GRANT FUNDING 2018

BRIEF DESCRIPTION OF GOODS/SERVICES:

The ASAP MedStat off-road ambulance provides JFRD personnel the ability to provide effective patient care and maneuverability during special events in areas where conventional apparatus cannot travel due to large gatherings of spectators.

AMOUNT OF PROJECT (attach quote): $77,700.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The ASAP MedStat off-road ambulance is built on a Polaris Ranger 6x6 chassis. This vehicle provides a climate-controlled enclosed environment for the patient, securely housing a full-size cot, and seating up to 2 JFRD personnel. The chassis is the only one in its class with the power and payload capacity to safely carry an enclosed patient compartment.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

The ASAP MedStat is the only UTV based off road ambulance vehicle that holds a US Patent. Alternative Support Apparatus LLC (ASAP) is the only company in the work that builds the ASAP MedStat off-road ambulance vehicle that features a fully enclosed patient compartment. The JFRD currently owns three other ASAP MedStat units for Special Event purposes.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

I have personally researched the availability of this type of off-road vehicle from another vendor. Alternative Support Apparatus is the only company in the world that builds ASAP all terrain Rescue/EMS vehicles with an enclosed patient compartment; therefore sole sourcing this purchase is appropriate in this case.

Submitted by: DAVID CASTLEMAN (Name) CHIEF OF RESCUE (Title)

Date: February 2, 2018

2-6-18

Requesting Agency's Director's Signature:

Procurement Division ____

March, 2017

October 5, 2017

To Whom It May Concern,

Alternative Support Apparatus LLC (ASAP) of 5609 Gundy Drive, Midvale, Ohio is the only company in the world that builds the ASAP MedStat off-road ambulance vehicle that features a fully enclosed patient compartment. This vehicle is built on the rugged Polaris Ranger 6x6 chassis. ASAP has an exclusive contract with Polaris Industries that allows only ASAP to modify (lengthen) the Polaris Ranger 6x6 chassis and still maintain the Polaris warranty. The Ranger 6x6 chassis is the only true 6x6 chassis in its class with the power and payload capacity to safely carry an enclosed patient compartment.

The ASAP MedStat is the only UTV based off-road ambulance vehicle that holds a US Patent (Patent No. 11/185,486). This vehicle works hand-in-hand with your full-size ambulance and EMS fleet by providing a climate controlled enclosed environment for the patient, securely housing a full-size cot, and seating for up to two attendants and a driver. It also features a dedicated battery system to ensure the power you need for scene, search and emergency lights. The ASAP MedStat can meet your needs with its numerous standard features and an extensive list of options.

ASAP and Polaris products are all made in the United States of America.

Scott Carlisle
General Manger
Alternative Support Apparatus LLC

Toll Free · 877.929.2727 Fax · 740.922.9337
5609 Gundy Drive • P.O. Box 556 • Midvale, Ohio 44653 • www.ASAP911.COM

FRRS161ES-FRR001-11-06401

ASAP - OFF ROAD SPECIALTY VEHICLES
5609 GUNDY DRIVE MIDVALE, OH 44653
877-929-2727 www.asap911.com

2017 MEDSTAT MS 500 QUOTE

DEALER: ASAP
CUSTOMER: City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
C/O Chief David Cstleman

DATE
QUOTED BY SDC

	CUSTOMER NET PRICE	QTY	CUSTOMER EXTENDED PRICE
MS 500 BASE UNIT	$55,905	1	$55,905
CHASSIS AND CAB STANDARD FEATURES			
Polaris Ranger 6 x 6 Chassis - Modified			
Standard White Paint Color - Hood & Dash			
800 EFI, 40 HP, Up to 40 MPH			
On Demand Six Wheel Drive			
Power Steering			
Cab - Steel Mounted to ROPS Roll Bar w/ Windshield and Composite Doors			
Windshield Wiper			
Mirrors - Lt & Rt & Rear View			
Backup Alarm			
Deep Cycle Battery, On Board Charger, Manual Shoreline			
Skirting - Alum Tread Plate w/ Rear Step Bumper			
Switch Panel - Four Position			
Air Conditioning with 4000 Watt Generator 110/120v			
Insulation Package - Cab/Engine			
Siren and Speaker			
Tailpipe			
PATIENT COMPARTMENT STANDARD FEATURES			
All Aluminum Construction			
Heavy Duty Extruded Frame			
Painted Interior - Zolatone Finish (Non-insulated surfaces)			
Painted Exterior - White Standard			
Bench Seat – 60" w/ Seat Belts, Seat Pads, Built in Storage			
Cot Mounting System			
Door - Side Access Door to Bench Storage			
Door - Aluminum Rear Rollup w/Lexan Window Slots			
Grab Handles – Interior (1) Entry Door and (1) Ceiling			
Grab Handles – (2) 30" Exterior Aluminum			
Windows - Tinted Auto Safety Glass w/ Slide Screen			
Insulation - Headliner Panel			
Insulation - Interior Wall Panels			
IV Holder - Rubber Style			
Outlet - 12 Volt Auxiliary			
ALS Cabinets Package – Upper & Lower			
LIGHTING STANDARD FEATURES			
Headlights			
LED Dome Lights - (1) in Cab, (1) in Patient Compartment			
Tail Lights			
LED Rear Scene/Load Light			
Turn Signals			
LED Emergency Lights – (1) Each Side, (2) Rear			
LED Light Bar w/ AC Shield			
TIRES AND WHEELS STANDARD FEATURES			
Aluminum Wheels – 6 Wheels			
Carlisle Off-Road Tires			
CHASSIS AND CAB OPTIONS			
Generator Door - Custom Lettering	$156	1	$156
Guard - Brush	$286	1	$286
PATIENT COMPARTMENT OPTIONS			
Bench Seat – Back Pads - 60" (Wall Mounted)	$297	1	$297
Door - Rear Hinged Double Doors in Place of Alum Roll Up Door	$2,034	1	$2,034
Fire Extinguisher – 2 lb ABC (Max 2)	$65	1	$65
PAINT OPTIONS			
Custom Paint Color (Other Than Standard White) Paint Code_____	$522	1	$522
LIGHTING OPTIONS			
LED Front Scene/Work Lights (Qty 2)	$261	1	$261
LED Side Scene Lights	$678	1	$678
TIRE OPTIONS			
Carlisle Turf/All-Trail Tires – 6 Tires	$840	1	$840
TOTAL MEDSTAT CUSTOMER PRICE			~~$61,049~~ $61,024
CUSTOMER REQUESTED ITEMS			
Windshield Wiper on passengers side	$360	1	$360
Decals to match previous unit	$575	1	$575
Shipping	$2,296	1	$2,296

Price effective 12/1/2015

ASAP - OFF ROAD SPECIALTY VEHICLES
5609 GUNDY DRIVE MIDVALE, OH 44653
877-929-2727 www.asap911.com

2017 MEDSTAT MS 500 QUOTE

DEALER: ASAP
CUSTOMER: City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
C/O Chief David Cstleman

DATE
QUOTED BY SDC

	CUSTOMER NET PRICE	QTY	CUSTOMER EXTENDED PRICE
Multiple unit discount	-$3,000	1	-$3,000
Stryker 6506- Power-Pro XT Cot with options	$16,425	1	$16,425
TOTAL PRICE TO CUSTOMER			**$77,899** $77,700.

Terms - 25% Down on Receipt of Order and Payment in Full Upon Delivery
ASAP Prices are valid for 60 Days
FOB Midvale, OH if No Shipping Fee is Quoted

Accepted this_____Day of _____, 2017
Signature _____
Title _____
Purchase Order No. _____

FINANCING AVAILABLE	
Estimated Annual Payment (5 years)	$18,026
Estimated Monthly Payment (60 months)	$1,502
Contact ASAP for a Formal Quote	

*Results received from these estimates are designed for comparative purposes only, and accuracy is not guaranteed. Alternative Support Apparatus, LLC does not guarantee the accuracy of any information available on this financing quote, and is not responsible for any errors, omissions, or misrepresentations. All financing is handled through a third party. This calculator does not have the ability to pre-qualify you for any financing program. Qualification for loan programs may require additional information

QWS3270X 2/12/2018 11:33 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 02/12/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 11:33 AM

FISCAL MO/YEAR : 05 2018 CURRENCY CODE :
INDEX CODE : FRRS161ES EMERGENCY SERVICES GRANTS
SUBOBJECT : 06401 MOBILE EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT : FRR001 HRS (EMS)-COUNTY GRANT AWARD
GRANT DETAIL : 11 EMS SERVICES
USER CODE :

S	FEB 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	77,699.00	141,974.00
EXPENDITURES	.00	.00	64,275.00
ENCUMBRANCES	.00	.00	.00
PRE-ENCUMBRANCES	77,700.00	77,700.00	77,700.00
REMAINING BALANCE	-77,700.00	-1.00	-1.00

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND