**SINGLE SOURCE AWARD** **BID # SS-0356-18**

**Subject:** Thermal Imaging Cameras (TIC)

**Department:** Jacksonville Fire and Rescue

**Description of Purchase**: Recommend approval of Single Source award to Municipal Equipment Company, LLC (MECO) for the purchase of (40) Thermal Imaging Cameras that are used during firefighting operations to find victims in smoky conditions. Total amount of expenditure not to exceed $120,000.00. The period of service will be one (1) year from date of award.

**Funding Source**: FROD011-069429-To be executed by Purchase Order.

**Single Source Award To:** Municipal Equipment Company, LLC (MECO)

**Price Justification:** See Attached

**Total Award:** $120,000.00 **Requisition #:** 222566

**Attachments:** Single Source Form, Vendor Letter, Vendor Quote

**Certification as to Single Source**: Keith Powers, Division Chief of Fire Operations, JFRD

**THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.**

Marleen Doran

**Analyst: Marleen Doran**

**Gregory Pease, Chief**
**Procurement Division**

***APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE***

**"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"**

***CHAIRMAN*** ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

## SINGLE SOURCE REQUEST

**Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.**

**REQUESTING AGENCY (DEPT./DIVISION):** Jacksonville Fire and Rescue Department

**FUNDING SOURCE:** FRODO11-069429

**BRIEF DESCRIPTION OF GOODS/SERVICES:**
Thermal Imaging Cameras (TIC)

**AMOUNT OF PROJECT (attach quote):** $120,000.00

**PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):**
(40) Thermal Imaging Cameras that are used during firefighting operations to find victims in smoky conditions.

**PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:**
JFRD currently uses Bullard T3 thermal imaging cameras and have apparatus mounted chargers for these specific cameras. Changing manufacturers would require JFRD to procure new apparatus charging stations that results in additional cost thus reducing the number of TIC can purchase with this funding. Additionally, JFRD has the opportunity to purchase re-furbished T-3 cameras for $3000 each that comes with spare batteries and 2 year warranty. This allows JFRD to purchase 40 units vs. 20, if new ones are purchased.

**ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:**

Municipal Equipment Company, LLC is the only authorized vendor that can sell to JFRD/COJ. Attached is a letter from the E.D. Bullard Company stating that Municipal is the sole supplier of Bullard fire service thermal imagers for the State of Florida.

**Submitted by:** Keith Powers — Division Chief of Fire Operations
(Name) (Title)

**Date:** 10/30/2017

**Requesting Agency's Director's Signature:**

Procurement Division ____

March, 2017

October 25th, 2017

Jacksonville Fire Rescue Department
355 South Ellis Road
Jacksonville, FL 32254

The E.D. Bullard Company strives to provide our customers with the finest emergency responder safety products and after-market service and support possible. Toward that end, we have selected Municipal Equipment Company, of Orlando, FL to be the sole supplier of the full line of Bullard fire service thermal imagers and accessories for the State of Florida.

MECO is well positioned to provide a high level of assistance to our customers before, during, and after the sale.

If I can be of further assistance in this or other matters, please feel free to contact me.

Sincerely;

Robert Healy
Regional Sales Manager (FL-AL-MS)
Emergency Responder Division
Cell (352) 213-0050

FRDD011-069429 KbQ2222066

QUOTE

# Municipal Equipment Company, LLC

2049 West Central Boulevard, Orlando, FL 32805
Phone: (800) 228-8448 Fax: (877) 775-2448
sales@mecofire.com

| | |
|---|---|
| Number | 081587 |
| Date | 10/23/2017 |
| Page | 1 of 1 |

*Ship-to:* 1
JACKSONVILLE MOTOR POOL
2581 COMMONWEALTH AVE
JACKSONVILLE, FL 32254

*Bill-to:* 10010
CITY OF JACKSONVILLE
SENT VIA EMAIL
117 W. DUVAL STREET, SUITE 375
JACKSONVILLE, FL 32202

| Reference # | Expires | Slsp | Terms | Wh | Freight | Ship Via |
|---|---|---|---|---|---|---|
| TIC | 12/15/17 | 80 USE ROBERT | NET 30 DAYS | 01 | PREPAID | UPS |

Quoted By: MF  Quoted To:

| Item | Description | Ordered | UM | Price | UM | Extension |
|---|---|---|---|---|---|---|
| T320 REFURBISHED | BULLARD T3 REFURBISHED IMAGER, WITH 320 X 240 RESOLUTION, (2) NEW BATTERIES, DESK TOP CHARGER AND TWO YEAR WARRANTY<br><br>PRICE QUOTED INCLUDES FREIGHT | 40 | EA | 3000.00 | EA | 120000.00 |

| Subtotal | Misc | Tax | Freight | Total |
|---|---|---|---|---|
| 120000.00 | .00 | .00 | .00 | 120000.00 |

THIS QUOTE IS VALID FOR 60 DAYS

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