# SINGLE SOURCE AWARD BID # SP-0355-17

Subject: **PREVENTATIVE AND OPERATIONAL MAINT., OF SIEMENS APOGEE CONTROL SYSTEMS**
Department: **PUB BLDGS**

Description of Purchase: Recommend approval to utilize the First Renewal option with Siemens Industry, Inc., for preventative and operational maintenance services of the Siemens Apogee Control Systems at the Ed Ball Building and the Yates Building. Period of Service will be from January 1, 2018 through December 31, 2018, with one (1) one (1) year renewal option remaining. A revision of the termination provision contained in the individual building agreements which allow cancellation of either or both agreements by providing written notice to the other party with no less than 45 days written notice, per letter from vendor dated November 21, 2017. Total annual expenditure in the amount of $102,780.00. Total revised estimated expenditure amount not-to-exceed $210,342.00.

Funding for this award to be encumbered by account(s): PWPB5A1BALL-03410F- $68,880.00(Ed Ball); PWPB5A1YB-03410F- $33,900.00 (Yates) to be executed by Purchase Order.
Proprietary Award To: **Siemens Industry, Inc.**

Price Justification: **See attached documents**

Total Award: **$210,342.00** Requisition # **N/A**

Attachments: **Proprietary Form/Justification, Vendor Letter/ Proposal, Insurance Certificate, Previous Award**
Certification as to Proprietary Source:
**Roy Birbal, Chief, Public Buildings Division**

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: MARILYN LAIDLER

Gregory Pease, Chief
Procurement Division

***APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE***

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

***CHAIRMAN*** ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

# City of Jacksonville, Florida

*Lenny Curry, Mayor*

Department of Public Works
Public Buildings Division
555 W. 44th Street
Jacksonville, FL 32208
(904) 255-4343
www.coj.net

ONE CITY. ONE JACKSONVILLE.

**November 21, 2017**

**MEMORANDUM**

**TO:** **Gregory W. Pease, Chief Procurement Division**

**THRU:** **John P. Pappas, P.E., Director**

**FROM:** **Roy Birbal, Chief**

**SUBJECT:** **SP-0355-17 SIEMENS INDUSTRY, INC.**
**PROPRIETARY AWARD FOR PREVENTATIVE AND OPERATIONAL MAINTENANCE SERVICES OF THE SIEMENS APOGEE CONTROLS SYSTEMS AT THE ED BALL BUILDING AND YATES BUILDING.**
**REQUEST FOR 1ST RENEWAL AND REVISION TO TERMINATION PROVISION.**

The Public Buildings Division recommends approval of the following two (2) items:

1) To utilize the first of two 1 year renewal options with Siemens Industry, Inc. to continue providing preventative and operational maintenance services of the Siemens Apogee Control Systems at the Ed Ball Building and the Yates Building for the period January 1, 2018 through December 31, 2018.

2) A revision of the Termination provision contained in the individual building agreements which will allow cancellation of either or both agreements by providing written notice to the other party with no less than 45 days written notice. See attached letter from Siemens Industry, Inc. dated November 21, 2017.

The annual expenditure will be $102,780.00 for the period January 1, 2018 through December 31, 2018 using the following accounts:

| | Annually | Monthly | |
|---|---|---|---|
| PWPB5A1BALL-03410F | $68,880.00 | $5,740.00 | Ed Ball Building |
| PWPB5A1YB-03410F | $33,900.00 | $2,825.00 | Yates Building |

The amended not-to-exceed total expenditure will be $210,342.00.

Funding will be encumbered by individual releases against the master blanket, dependent on funding, the appropriate account and fiscal year.

Your assistance in concurring with this recommendation for the respective award would be appreciated.
Please direct any question or concerns regarding this matter to Jim Lange in Public Buildings at (904) 255-4340.

Attachments:
Vendor Renewal Letters / Certificate of Insurance / Letter to revise Termination provision / Previous Award

cc: Ann Brackin, Public Works Contracts & Finance Manager
Marilyn Laidler, Purchasing Analyst
Jim Lange, Contract Administration Coordinator

ab

SIEMENS

Mr. Jim Lange
Contract Administration Coordinator
Public Building Division
City of Jacksonville
555 West 44th Street
Jacksonville, FL 32208

RE: Siemens Apogee Automation Agreements dated November 15, 2016
for the Ed Ball Building and the Yates Building (SP-0355-17).

In connection with the renewal of Proprietary Award Bid # SP-0355-17 effective January 1, 2018 and at the request of the City of Jacksonville Public Buildings Division, Siemens Industry, Inc. is agreeable to the following:

Notwithstanding anything to the contrary contained in the aforementioned Agreements, both Siemens Industry, Inc. and the City of Jacksonville agree that either party may terminate either or both of the aforementioned Agreements by giving the other party no less than forty-five (45) days written notice.

11/21/2017

Signature / Date of Siemens Industry Representative

James Tully
Client Service Manager
Siemens Building Technologies
8940 Western Way Suite 1
Jacksonville, FL 32256

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
09/14/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
MARSH USA, INC.
445 SOUTH STREET
MORRISTOWN, NJ 07960-6454

100129-SBT--17/18 228 Steven NOC60

CONTACT NAME:
PHONE (A/C, No, Ext): FAX (A/C, No):
E-MAIL ADDRESS:

| INSURER(S) AFFORDING COVERAGE | NAIC # |
|---|---|
| INSURER A : HDI Global Insurance Company | 41343 |
| INSURER B : The Travelers Indemnity Company | 25658 |
| INSURER C : Travelers Property Casualty Co. of America | 25674 |
| INSURER D : The Charter Oak Fire Insurance Company | 25615 |
| INSURER E : | |
| INSURER F : | |

INSURED
SIEMENS INDUSTRY, INC
BUILDING TECHNOLOGIES
1000 DEERFIELD PARKWAY
BUFFALO GROVE, IL 60089

**COVERAGES** **CERTIFICATE NUMBER:** NYC-009183175-08 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS | |
|---|---|---|---|---|---|---|---|---|
| A | X COMMERCIAL GENERAL LIABILITY | | | GLD1110109 | 10/01/2017 | 10/01/2018 | EACH OCCURRENCE | $ 1,000,000 |
| | CLAIMS-MADE X OCCUR | | | | | | DAMAGE TO RENTED PREMISES (Ea occurrence) | $ 1,000,000 |
| | | | | | | | MED EXP (Any one person) | $ 100,000 |
| | | | | | | | PERSONAL & ADV INJURY | $ 1,000,000 |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | | | | GENERAL AGGREGATE | $ 10,000,000 |
| | X POLICY PRO-JECT LOC | | | | | | PRODUCTS - COMP/OP AGG | $ INCL |
| | OTHER: | | | | | | | $ |
| C | AUTOMOBILE LIABILITY | | | TC2JCAP7440L34A17 | 10/01/2017 | 10/01/2018 | COMBINED SINGLE LIMIT (Ea accident) | $ 2,000,000 |
| | X ANY AUTO | | | | | | BODILY INJURY (Per person) | $ N/A |
| | X OWNED AUTOS ONLY / X HIRED AUTOS ONLY | | | | | | BODILY INJURY (Per accident) | $ N/A |
| | SCHEDULED AUTOS / X NON-OWNED AUTOS ONLY | | | | | | PROPERTY DAMAGE (Per accident) | $ N/A |
| | | | | | | | | $ |
| | UMBRELLA LIAB / EXCESS LIAB | | | | | | EACH OCCURRENCE | $ |
| | OCCUR / CLAIMS-MADE | | | | | | AGGREGATE | $ |
| | DED / RETENTION $ | | | | | | | $ |
| D B C | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | | | TC2OUB8049X50817 (AOS) | 10/01/2017 | 10/01/2018 | X PER STATUTE / OTH-ER | |
| | ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y/N N (Mandatory in NH) | N / A | | TRKUB8049X51A17 (AZ, MA, OR & WI) | 10/01/2017 | 10/01/2018 | E.L. EACH ACCIDENT | $ 1,000,000 |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | | | TWXJUB7440L33617 (OH & WA) | 10/01/2017 | 10/01/2018 | E.L. DISEASE - EA EMPLOYEE | $ 1,000,000 |
| | | | | "****$500K LIMIT / $500K SIR****" | | | E.L. DISEASE - POLICY LIMIT | $ 1,000,000 |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
CITY OF JACKSONVILLE DIVISION OF PUBLIC BUILDINGS IS INCLUDED AS ADDITIONAL INSURED UNDER THE REFERENCED GENERAL LIABILITY AND AUTOMOBILE LIABILITY INSURANCE POLICIES, BUT ONLY WITH RESPECT TO ALL WORK PERFORMED BY AND ON BEHALF OF THE NAMED INSURED, SIEMENS INDUSTRY, INC. FOR CERTIFICATE HOLDER UNDER CONTRACT.
IF THESE POLICIES ARE CANCELLED FOR ANY REASON OTHER THAN NON-PAYMENT OF PREMIUM, THE INSURER WILL DELIVER NOTICE OF CANCELLATION TO THE CERTIFICATE HOLDER UP TO 60 DAYS PRIOR TO THE CANCELLATION OR AS REQUIRED BY WRITTEN CONTRACT, WHICHEVER IS LESS.

**CERTIFICATE HOLDER**

CITY OF JACKSONVILLE DIVISION OF PUBLIC BUILDINGS
555 WEST 44TH STREET
JACKSONVILLE, FL 32208

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.

Manashi Mukherjee Manashi Mukherjee

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SIEMENS Industry, Inc

November 21, 2018

Jim Lange
Contract Administration Coordinator
Public Buildings Division
City of Jacksonville
555 West 44th Street
Jacksonville, FL 32208

**Re: Yates Building Automation Contract {SP-0355-17}**

Our records indicate that the Siemens Apogee Automation Agreement between Siemens Industry, Inc and the City of Jacksonville is ready to exercise year 1 Renewal.

The intent of this letter is to inform you that Siemens Industry, Inc. will renew this contract based on our partnership with your facility. This contract will renew with the same terms and conditions with the following price schedule:

**Contract renewal amount for the next year billed monthly in advance.**
**Siemens Contract # 2600070760**

Contract coverage period:

Year 1 January 1, 2018 – December 31, 2018 $33,900 billed monthly $2,825.00

Upon review and acceptance, please complete the below "ACKNOWLEDGEMENT" section and fax this letter to the attention of Jim Tully at 904-527-6029 or email james.tully@siemens.com.
If the contact information for this account has changed in any way, please provide us with the new information in the acknowledgement below so that we may update our files.
Please feel free to call me at 904-527-6029 if you have any questions or concerns. Thank you.

Very truly yours,

Jim Tully
Client Service Manager
Siemens Industry Inc

**********

| ACKNOWLEDGEMENT- please fax to 904-464-0037 |
|---|
| EMAIL: krista.baldassaro@siemens.com |
| Accepted By: |
| Print Name: |
| Title: |
| Date: |
| PO#: |

**SIEMENS Industry, Inc**

November 21, 2018

Jim Lange
Contract Administration Coordinator
Public Buildings Division
City of Jacksonville
555 West 44th Street
Jacksonville, FL 32208

**Re: Ed Ball Building Automation Contract {SP-0355-17}**

Our records indicate that the Siemens Apogee Automation Agreement between Siemens Industry, Inc and the City of Jacksonville is ready to exercise year 1 Renewal.

The intent of this letter is to inform you that Siemens Industry, Inc. will renew this contract based on our partnership with your facility. This contract will renew with the same terms and conditions with the following price schedule:

**Contract renewal amount for the next year billed monthly in advance.**
**Siemens Contract # 2600068669**

Contract coverage period:

Year 1 January 1, 2018 – December 31, 2018 $68,880 billed monthly $5,740

Upon review and acceptance, please complete the below "ACKNOWLEDGEMENT" section and fax this letter to the attention of Jim Tully at 904-527-6029 or email james.tully@siemens.com.
If the contact information for this account has changed in any way, please provide us with the new information in the acknowledgement below so that we may update our files.
Please feel free to call me at 904-527-6029 if you have any questions or concerns. Thank you.

Very truly yours,

Jim Tully
Client Service Manager
Siemens Industry Inc
**********

| **ACKNOWLEDGEMENT- please fax to 904-464-0037** |
|---|
| **EMAIL: krista.baldassaro@siemens.com** |
| **Accepted By:** |
| **Print Name:** |
| **Title:** |
| **Date:** |
| **PO#:** |

**PROPRIETARY AWARD** **BID # SP-0355-17**

Subject: **PREVENTATIVE AND OPERATIONAL MAINT., OF SIEMENS APOGEE CONTROL SYSTEMS**
Department: **PUB BLDGS**

Description of Purchase: Recommend approval of Proprietary Award to Siemens Industry, Inc., for preventative and operational maintenance services of the Siemens Apogee Control Systems at the Ed Ball Building and the Yates Building. The Siemens Apogee Control Systems hardware and software is proprietary and supported exclusively through factory branch offices. Siemens Industry, Inc. is the authorized dealer for parts and repairs. Period of Service will be from December 6, 2016 through December 31, 2017, with two (2) one (1) year renewal options. Total estimated award amount not to exceed $107,562.00.

Funding for this award to be encumbered by account(s): PWPB5A1BALL-03410F- $72,442.50(Ed Ball); PWPB5A1YB-03410F- $35,119.50 (Yates) to be executed by Purchase Order.
Proprietary Award To: **Siemens, Industry, Inc.**

Price Justification: **See attached documents**

Total Award: **$107,562.00** Requisition # N/A

Attachments: **Proprietary Form/Justification, Vendor Letter/ Proposal, Insurance Certificate, Previous Award**
Certification as to Proprietary Source:
**Luis F. Flores, Chief, Public Buildings Division**

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: MARILYN LAIDLER

Gregory Pease, Chief
Procurement Division

***APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE***

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

Teresa R. Eibner
*CHAIRMAN*

12-1-16
*DATE*

ACTION OF AWARDING AUTHORITY DATE: 12/01/16

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION Sam E. Mousa

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

FORM GB-114, Revised 12/2007

QWS3270X 12/4/2017 8:05 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 12/04/2017
LINK TO: ACCOUNT SUMMARY INQUIRY 8:05 AM

FISCAL MO/YEAR : 03 2018 CURRENCY CODE :
INDEX CODE : PWPB5A1BALL ED BALL BUILDING
SUBOBJECT : 03410F CONTRACTUAL SERVICES-DOWNTOWN CORE
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

| S | DEC 2017 | ANNUAL BALANCE | ALL YEARS BALANCE |
|---|---|---|---|
| ESTIMATED REVENUES | .00 | .00 | .00 |
| REVENUES | .00 | .00 | .00 |
| UNREALIZED REVENUES | .00 | .00 | .00 |
| BUDGET | .00 | 106,262.42 | 106,262.42 |
| EXPENDITURES | 5,572.50 | 13,906.00 | 13,906.00 |
| ENCUMBRANCES | -5,572.50 | 23,787.92 | 23,787.92 |
| PRE-ENCUMBRANCES | .00 | .00 | .00 |
| REMAINING BALANCE | .00 | 68,568.50 | 68,568.50 |

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO
G005 - PRIOR RECORD DISPLAYED

QWS3270X 12/4/2017 8:05 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 12/04/2017
LINK TO: ACCOUNT SUMMARY INQUIRY 8:05 AM

FISCAL MO/YEAR : 03 2018 CURRENCY CODE :
INDEX CODE : PWPB5A1YB YATES BUILDING
SUBOBJECT : 03410F CONTRACTUAL SERVICES-DOWNTOWN CORE
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

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| S | DEC 2017 | ANNUAL BALANCE | ALL YEARS BALANCE |
|---|---|---|---|
| ESTIMATED REVENUES | .00 | .00 | .00 |
| REVENUES | .00 | .00 | .00 |
| UNREALIZED REVENUES | .00 | .00 | .00 |
| BUDGET | .00 | 40,048.26 | 40,048.26 |
| EXPENDITURES | 5,403.00 | 5,871.00 | 5,871.00 |
| ENCUMBRANCES | -5,403.00 | 5,056.76 | 5,056.76 |
| PRE-ENCUMBRANCES | .00 | .00 | .00 |
| REMAINING BALANCE | .00 | 29,120.50 | 29,120.50 |

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO
G005 - PRIOR RECORD DISPLAYED

| | | |
|---|---|---|
| **SP-0355-17** | Siemens Industry, Inc | |
| 12/1/2016 | $107,562.00 | Award |
| Pending | $102,780.00 | 1st Renewal |
| | | |
| | | |
| | | |
| | | |

**$210,342.00 Total Award**