SINGLE SOURCE AWARD **BID # SS-0275-19**

Subject: Purchase of Thirty-Two (32) APX6000 Portable Radios

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Single Source Award to Motorola Solutions, Inc., for the purchase of 32 APX6000 portable radios for the Information Technologies Division. Period of service will be one year from date of award. Total requested expenditure not to exceed $145,668.80.

Funding for this award to be encumbered by account AFIT534-06429, to be executed by purchase order(s).

Single Source Award To: Motorola Solutions, Inc.

Price Justification: See Attached

Total Award: $145,668.80 **Requisition #** 241584

Attachments: Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Chelsey Fleming

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED_____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

REQ 241584

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT. /DIVISION): Finance & Administration / Information Technologies Division

FUNDING SOURCE: AFIT534- 06429

BRIEF DESCRIPTION OF GOODS/SERVICES:
Purchase Thirty-two (32) APX6000 Portable Radios.

AMOUNT OF PROJECT (attach quote): $145,668.80

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Purchase Thirty-two (32) APX6000 Portable Radios.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
The Motorola APX6000 portable radio is fully compatible with the current City of Jacksonville Motorola radio network. Motorola radios is the approved/supported radio currently being used by the Jacksonville Sheriff, Fire Department, General Government Agencies, JEA, JAA, JTA, Duval County School Board PD, Neptune and Atlantic Beach PD and UNFPD.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

See attached memorandum from vendor. Research has been performed to obtain needed goods and/or services from the other vendors and confirmed that Motorola Solutions Inc. is the only vendor.

Submitted by: Kim Laidler KLL (Name) Radio Communications Manager (Title)

Date: 10/11/18

JSP 10/11/18
KEL 10-15-2018

Requesting Agency's Director's Signature:

Procurement Division

March, 2017

MOTOROLA SOLUTIONS

October 2, 2018

Kim Laidler
Radio Communications Manager
Information Technologies Division
City of Jacksonville
1020 Superior Street
Jacksonville, Florida 32244

Dear Kim,

I'm writing in response to your inquiry concerning alternate sourcing for the APX™ digital two way radios under consideration for purchase for the Jacksonville Fire Rescue Department.

This product is distributed to the end user exclusively through Motorola's direct sales force. These products are not available through the Motorola dealer/reseller network. If you wish to purchase this equipment, please issue your purchase order to Motorola Solutions, Inc. and I will promptly process the order for you.

Michelle Poole

Michelle Poole
Senior Account Manager
Motorola Solutions, Inc.
904-814-9938

MOTOROLA SOLUTIONS

JFRD APX6000XE
PORTABLES

	MODEL #	DESCRIPTION	UNIT LIST	EXT LIST	DISCOUNT	UNIT DISC PRICE	QTY	EXT DISC PRICE
JFRD Portable	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	$ 3,026.00	$ 96,832.00	27.0%	$ 2,208.98	32	$ 70,687.36
JFRD Portable	QA02006	ENH: APX6000XE RUGGED RADIO	$ 800.00	$ 25,600.00	27.0%	$ 584.00	32	$ 18,688.00
JFRD Portable	Q361	ADD: P25 9600 BAUD TRUNKING	$ 300.00	$ 9,600.00	27.0%	$ 219.00	32	$ 7,008.00
JFRD Portable	H38	ADD: SMARTZONE OPERATION	$ 1,200.00	$ 38,400.00	27.0%	$ 876.00	32	$ 28,032.00
JFRD Portable	Q806	ADD: ASTRO DIGITAL CAI OPERATION	$ 515.00	$ 16,480.00	27.0%	$ 375.95	32	$ 12,030.40
JFRD Portable	H64	ALT: PUBLIC SAFETY YELLOW HOUSING	$ 25.00	$ 800.00	27.0%	$ 18.25	32	$ 584.00
JFRD Portable	HLN6875A	3" PLASTIC BELT CLIP ATTACHMENT	$ 12.00	$ 384.00	27.0%	$ 8.76	32	$ 280.32
JFRD Portable	QA03399	ADD: ENHANCED DATA	$ 150.00	$ 4,800.00	27.0%	$ 109.50	32	$ 3,504.00
JFRD Portable	QA09001	ADD: WIFI CAPABILITY	$ 300.00	$ 9,600.00	27.0%	$ 219.00	32	$ 7,008.00
JFRD Portable	QA09007	ADD: OUT OF THE BOX WIFI PROVISIONING	$ -	$ -	27.0%	$ -	32	$ -
JFRD Portable	QA05575	ALT: TIA4950 BATT IMPRES 2 LIION 4500T (HIGH CAP)	$ 165.00	$ 5,280.00	27.0%	$ 120.45	32	$ 3,854.40
JFRD Portable	H885BK	ADD: 3 YEAR SERVICE FROM THE START LITE	$ 110.00	$ 3,520.00	0.0%	$ 110.00	32	$ 3,520.00
Accessory	PMMN4106ABLK	AUDIO ACCESSORY-AUDIO ADAPTER,NEXT GEN FIRE RSM M	$ 550.00	$ 17,600.00	27.0%	$ 401.50	32	$ 12,848.00
Accessory	NNTN7624C	IMPRES Vehicular Charger	$ 429.00	$ 13,728.00	27.0%	$ 313.17	32	$ 10,021.44
Accessory	NNTN8921	BATT IMPRES 2 LIION TIA4950 R IP68 4500T	$ 177.00	$ 5,664.00	27.0%	$ 129.21	32	$ 4,134.72
				$ 248,288.00			**Subtotal**	**$ 182,200.64**

Shipment of All items as Proposed in 2017 and Trade In of existing radios	**$**	**(36,531.84)**
Sale Price	**$**	**145,668.80**
Per unit cost with 3 year warranty pricing included	**$**	**4,552.15**

"Equipment discounts applied per Public Safety Communication Equipment, Phase 1: Radios, Antennas and Repeaters 43190000-18-NASPO-ACS-1"

***Order and factory shipment acceptance must occur prior to November 30th 2018 to receive incentive offer.**

All above list pricing based upon current ECAT and subject to change.

ELECTRONIC CATALOG

U.S. Domestics

©2017 Motorola Solutions, Inc.

10/1/2018
Prepared by: Michelle Poole
904-814-9938

From:	Proctor, John
To:	ITDADMIN
Cc:	Lathrop, Kenneth; Gray, Robert; Laidler, Kim
Subject:	FY2019 - JFRD Portable Radio - QTY 32- (Ordinance # 2018-526-E) - Purchase
Date:	Monday, October 01, 2018 3:31:01 PM
Attachments:	JFRD 6000XE 10 01 18.pdf

APPROVED

FUNDING SOURCE: AFIT534 – 06429 $145,668.80

FINANCIAL NOTES:

- Funding derives from BT18-089 (Ordinance # 2018-526-E) having a FY2019 carryover provision of $146,098 (which is more than the amount of the quote)
- Carryforward not yet posted to October 2018 and funding for purchase derives from FY2019 budgetary allocation for JFRD equipment (mobile and portable radios)

Thank$,

John Proctor
AITO – IT Manager – Finance
City of Jacksonville | Information Technologies Division
214 N. Hogan Street, 9th Floor
Jacksonville, Florida 32202
(904) 255-8104
www.coj.net

From: Laidler, Kim
Sent: Monday, October 1, 2018 3:19 PM
To: Proctor, John <JProctor@coj.net>
Cc: Lathrop, Kenneth <LATHROP@coj.net>; Gray, Robert <GrayR@coj.net>; Laidler, Kim <KIML@coj.net>
Subject: RE: JFRD Portable Radio Price Quote

John,

The parts listed on the quote are correct.

Please approve purchase request.

Kim Laidler
Radio Communications Manager| Information Technologies Division|
City of Jacksonville |1020 Superior St.| Jacksonville, Florida 32254
O:904.255.8499 | F:904.630.8342 | Email: kiml@coj.net| www.coj.net

From: Proctor, John
Sent: Monday, October 1, 2018 3:04 PM
To: Laidler, Kim
Cc: Lathrop, Kenneth; Gray, Robert
Subject: FW: JFRD Portable Radio Price Quote

Kim,

Have you reviewed the attached quote and are you requesting that ITD moves forward with the purchase to connect to the Ordinance and discussion below?

John Proctor
AITO – IT Manager – Finance
City of Jacksonville | Information Technologies Division
214 N. Hogan Street, 9th Floor
Jacksonville, Florida 32202
(904) 255-8104
www.coj.net

From: Proctor, John
Sent: Thursday, September 20, 2018 8:26 AM
To: Curtis, Marolyn
Cc: Lathrop, Kenneth; Gray, Robert; Laidler, Kim
Subject: RE: Ordinance # 2018-526 (Radio Shop - Transfer From Fire Station Alerting Debt Service - Principal)

Thank$ - I have copied the Radio Shop (Robert/Kim) to confirm whether they are arranging for the quote for the _____ portable radios and coordinating their deployment with JFRD?

Robert/ Kim in your response, please confirm whether you were consulted by the Budget Office when the legislation was prepared to allocate $146,098 towards the purchase of 50 portable radios.

- The reason that I am asking the question is that the cost of a portable radio (APX6000XE) for JFRD is $4,506 and not the $2,565 which was budgeted as part of the legislation.
- The $4,506 cost has been based upon trade-in of eligible radios of the same amount –please confirm that such will be the case in this instance.
- The budgetary allocation equates to 32 portable radios, 18 short of what the narrative states in the legislation

Thank$,

John Proctor
AITO – IT Manager – Finance
City of Jacksonville | Information Technologies Division
214 N. Hogan Street, 9th Floor
Jacksonville, Florida 32202
(904) 255-8104

www.coj.net

From: Michelle Poole <michelle.poole@motorolasolutions.com>
Sent: Monday, October 1, 2018 10:57 AM
To: Laidler, Kim <KIML@coj.net>
Cc: Proctor, John <JProctor@coj.net>; Lathrop, Kenneth <LATHROP@coj.net>; Gray, Robert <GrayR@coj.net>; Curtis, Marolyn <BERNARD@coj.net>
Subject: Re: JFRD Portable Radio Price Quote

Quote attached.

Michelle Poole Senior Account Manager, Motorola Solutions, Inc.

Phone: 904-686-1532
Mobile: 904-814-9938
Email: michelle.poole@motorolasolutions.com
Website: https://www.motorolasolutions.com/en_us.html

On Mon, Oct 1, 2018 at 10:05 AM Laidler, Kim <KIML@coj.net> wrote:

Michelle,
Please provide a drop ship price quote for the items listed below.

1. 32 JFRD APX6000 Portable Radios with battery
2. 32 JFRD APX6000 Portable Radio Vehicle and Desk Charger

Kim Laidler
Radio Communications Manager| Information Technologies Division|
City of Jacksonville |1020 Superior St.| Jacksonville, Florida 32254
O:904.255.8499 | F:904.630.8342 | Email: kiml@coj.net| www.coj.net

QWS3270X 10/18/2018 3:00 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 10/18/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 3:00 PM

FISCAL MO/YEAR : 01 2019 CURRENCY CODE :
INDEX CODE : AFIT534 RADIO COMMUNICATIONS-COJ
SUBOBJECT : 06429 SPECIALIZED EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	OCT 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	446,874.00	446,874.00	446,874.00
EXPENDITURES	.00	.00	.00
ENCUMBRANCES	.00	.00	.00
PRE-ENCUMBRANCES	145,668.80	145,668.80	145,668.80
REMAINING BALANCE	301,205.20	301,205.20	301,205.20

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND