SINGLE SOURCE AWARD **BID # SS-0270-19**

Subject: FARO Technologies for 3D Laser Scanners

Department: Jacksonville Sheriff's Office

Description of Purchase: Recommend approval of Single Source award to FARO Technologies for 3D Laser Scanners. The not-to-exceed expenditure amount for the period is $86,947.75.

Funding Source: SHPS64SSH-TRSH14-06429 To be executed by Purchase Order.

Single Source Award To: FARO Technologies

Price Justification: See Attached

Total Award: $86,947.75 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter, Vendor Quote

Certification as to Single Source: Ron Lendvay, Director of Department of Investigations and Homeland Security

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Marleen Doran

Analyst: Marleen Doran

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Ron Lendvay
Director of Department of Investigations and Homeland Security

Subject: Single Source Award – FARO 3D Laser Scanners

Date: October 2, 2018

The Jacksonville Sheriff's Office is requesting a single source award with FARO Technologies for 3D Laser Scanners. The not to exceed expenditure amount is $86,947.75. The funding source is SHPS64SSH-TRSH14-06429. Attached is the single source request, the sole source document from FARO Technologies and their detailed quote. The request will be processed through a purchase order.

Please let me know if you need any additional information.

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Sheriff's Office

FUNDING SOURCE: _____

BRIEF DESCRIPTION OF GOODS/SERVICES:
FARO 3D Laser Scanners Complete Package

AMOUNT OF PROJECT (attach quote): $86,947.75

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
FARO 3D Laser Scanners Complete Package - See attached quote for details

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
FARO is the sole developer and manufacturer of the Focus Laser Scanners. Including the Focus 3D. FARO does not release source code to third parties. FARO Technologies is the sole provider of maintenance and upgrades for its products and software.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

It is an industry standard for the provider to be the only source for their product. FARO Technologies does not allow other companies to resell their product.

Submitted by: Deidra Baines (Name) — Procurement Manager (Title)

Date: 10-15-18

Requesting Agency's Director's Signature: R L Lendway 5904

Procurement Division ____

March, 2017

FARO Technologies
250 Technology Park, Lake Mary, FL 32746
Tel: +1.407.333.9911 | Toll Free: 800.736.0234
Fax: +1.407.333.4181

Nasdaq: FARO
www.FARO.com

To Whom It May Concern:

This letter identifies FARO Technologies, Inc., a Florida corporation ("FARO Technologies" or "FARO"), as the sole developer and manufacturer of the FARO Focus Laser Scanners, including the Focus^{3D}, Focus^{S} and Focus^{M} Laser Scanners, SCENE™ software, FARO Zone™ 3D and FARO Zone™ 2D software. FARO is also the sole provider of hardware and software service, warranty, maintenance, annual calibration, and training programs associated with FARO Focus Laser Scanners, Scene Software and FARO Zone software. FARO is also the sole source for its GSA product pricing for the above products and services.

FARO Technologies was founded in 1981 and is a global leader of 3D measurement technology. FARO Technologies is headquartered in Lake Mary, Florida with European regional headquarters in Stuttgart, Germany and Asia/Pacific regional headquarters in Singapore. FARO has branches in Brazil, Mexico, Germany, United Kingdom, France, Spain, Italy, Poland, Netherlands, India, China, Singapore, Malaysia, Vietnam, Thailand and Japan.

As the world's most trusted source for 3D measurement, imaging and realization technology, FARO Technologies develops and markets computer-aided measurement and imaging devices and software. Technology from FARO permits high-precision 3D data capture, measurement, imaging and comparison. The devices are used for inspecting, planning and documenting spaces or structures in 3D including law enforcement, forensics, accident reconstruction, crime scene investigation, arson investigation, post blast investigation, fire and security pre-plans, bullet trajectory, and bloodstain pattern analysis, and virtual reality.

With a wide variety of features, including range, image quality, and capture speed, the Focus Laser Scanners considerably reduce the time and increase the effectiveness of documenting, measuring, and analyzing forensic scenes. FARO Focus Laser Scanners deliver a unique combination of advantages including lightweight, affordability, and precision. FARO is also the sole developer and supplier of FARO Zone™ 3D and 2D software which leverages technology from its acquisitions of FARO CAD Zone™ and FARO Reality™(ARAS360) Software companies. Known for our commitment to service, FARO prides itself with having service and support personnel around the world with law enforcement expertise.

FARO's 3D Forensic Laser Scanning Solution is a fully integrated system designed specifically for Public Safety and Forensic applications. The solution integrates FARO's Focus Laser Scanner, certified Advanced Forensic Training program for crash, crime, fire, and security professionals, maintenance, warranty, Scene point cloud optimization suite, and exclusive FAROZone 3D software package with advanced forensic tools including Blood Stain Analysis, Bullet Trajectory, Fire, Explosion, and extensive Crash analysis tools such as Crush, Linear Momentum Analysis, Skid Analysis, Critical Speed Yaw, and Slope Calculator.

With hundreds of thousands of units sold and customers around the globe, our products have been reliably measuring success throughout the world. Our forensic customers include the Department of Defense, federal governments, various intelligence organizations, the US military, and many state and municipal law enforcement agencies.

Kind Regards,

Jeff Ruiz | Vice President | Public Safety Forensics
Nasdaq: FARO | jeff.ruiz@faro.com | www.faro.com

FARO
3D VISIONARY

FARO Technologies Inc
250 Technology Park
Lake Mary FL 32746-7115
Phone No:
Fax No:
Email:

Remit to:
FARO Technologies, Inc.
P.O. Box 116908
Atlanta, GA 30368-6908

Quotation No:	20207375
Quote Date:	09/13/2018
Expiration Date:	10/24/2018
Regional Manager:	Dennis Sweet
Account Manager:	Patrick Watson
Sales Support:	Emily Robinson
Ship:	Ground
Payment Terms:	Net due in 60 days with approved credit
Delivery Terms:	EXW ORIGIN
Delivery Date:	4-6 Weeks

Bill To :
Jacksonville Sheriff's Office
501 E Bay St
Jacksonville FL 32202-2927
US

Ship To :
Jacksonville Sheriff's Office
Chris Cunnigham
501 E Bay St
Jacksonville FL 32202-2927
US

Qty	Item No.	Description	Unit Price	Discount	Ext. Price
1	LS-8-S-70	3D_HW_LS_FocusS 70 Laser Scanner FocusS 70 ships with: 1x FocusS 70, with HDR photography, with GPS, compass, altimeter (barometer), dual-axis compensator, WLAN, IP rating 54, 1x Battery Power Block, 1x Battery Power Dock, 1x 90W Power Supply, 1x Optic Cleaning Fluid, 3x Optic Cleaning Tissues, 1x 32GB SD card, 1x SD card reader, 1x SD card cover, 1x rugged transport case, calibration certificate, 1 year manufacturer guarantee and a quick start guide. Please notice: the lead-time may take up to 10 weeks or more after receipt of written order.	33,315.87	0.00	33,315.87

PURCHASE AGREEMENT AND CONDITIONS OF SALE Customer will pay any federal, state and local taxes. All conditions of sale, service and warranty as described in FARO standard purchase conditions currently on file with FARO are made as part of this Quotation and are incorporated herein by reference (02FRM522). DR12 PLEASE REFERENCE FARO QUOTE NUMBER ON ALL DOCUMENTS. BY REFERENCING FARO QUOTE, CUSTOMER AGREES TO SAID TERMS AND CONDITIONS AS LISTED ON FARO QUOTATION.

Qty	Item No.	Description	Unit Price	Discount	Ext. Price
1	TR-SCN-POS	Laser Scanner Tr. - FARO Fac. - Inc Three-day course for two (2) trainee at an approved FARO training facility that discusses LS operation, setup, and basic measurements. NOTE: Classroom trainings are limited to six (6) trainees and are scheduled on a first come, first served basis. Classes can be canceled within two weeks of the scheduled date if sufficient enrollment is not met. NOTE: Training will expire if not taken within 90-days of receipt of equipment. No charge item applicable only with purchase of Laser Scanner. *OPEN MARKET ITEM	0.00	0.00	0.00
1	SOFTL0002	Single User Hard Lock Hard lock (USB Dongle) for one single user license.# Software licenses purchased separately.# Can be used together with SCENE, CAM2, FaroZone or As-Built Software products	181.35	0.00	181.35
1	SOFTS0900	3D_SW_SC_Scene FARO SCENE Software. Process, register, view and work on 3D Laser scan data. Includes 1-year of software maintenance *OPEN MARKET ITEM	6,110.00	0.00	6,110.00

Qty	Item No.	Description	Unit Price	Discount	Ext. Price
1	ACCSS8001	3D_AC_LS_FocusS Battery Power Block Power Block battery for FARO Focus S and Scan Localizer	525.94	0.00	525.94
1	ACCSS8032	3D_AC_LS_Standard Carbon Fiber Tripod Super lightweight, highly stable, low-vibration, tailored carbon fiber tripod, For perfect performance and increased durability customized for Focus Scanners.	997.42	0.00	997.42
1	ACCSS0299	80Mm Koppa Target Set W/ Trajectory Rods A combination set of 12 80mm targets - 6 magnetic base targets, 6 trajectory mount. Includes 6 1/4" x 10" aluminum, magnetic base stand-off rods. All shipped in a plastic storage crate.	1,305.79	0.00	1,305.79
1	APPS01002	3D_SW_AP_SCENE Video Pro App SCENE Video Pro App, for SCENE single user license Plug-in for SCENE to create animated videos from scan data.	1,215.11	0.00	1,215.11
1	TR-SCN-POS-FOR-O	OnSite Forensics Cust-Site Upg. 5 Day Additional travel and lodging fees may be required for travel outside the US and Canada. *OPEN MARKET ITEM	9,130.00	0.00	9,130.00

Qty	Item No.	Description	Unit Price	Discount	Ext. Price
1	COMP0123X64	VR Ready Notebook High-end notebook computer. Contact your FARO representative for current specifications.	4,125.94	0.00	4,125.94
1	SOFT51002-XGD	FARO Zone 3D Advanced Crossgrade Customer loyalty pricing for existing FARO software customers who want to switch to FARO Zone 3D Advanced with point cloud compatibility. Includes one (1) year of maintenance.	1,355.59	0.00	1,355.59
1	SOFTL0001	Single User Soft Lock Soft lock for one single user license. Software licenses purchased separately. Can be used together with SCENE, CAM2, FaroZone or As-Built Software products *OPEN MARKET ITEM	0.00	0.00	0.00
1	SMA0900-3Y	3D_MA_SC_SCENE Maintenance_3Y_STAND Maintenance for SCENE software. Extents the 1 year standard maintenance by 3 years. Scope of service according to the conditions of the SCENE maintenance contract. *OPEN MARKET ITEM	2,540.00	0.00	2,540.00

Qty	Item No.	Description	Unit Price	Discount	Ext. Price
1	SWS-FCS-3Y	3D_WA_LS_FocusS Warranty_3Y_STAND Standard warranty for the FARO Laser Scanner FocusS. Included: free recertification of the FARO FocusS once a year at FARO service centre, free repair of damages which are not caused by the user, technical Hotline support, return shipping charges. Duration: 3 years, considers 3 year factory warranty (included with yearly service). Only available at the point of sale of a new unit. Services based on our General terms and conditions of maintenance.	7,462.97	0.00	7,462.97
3	SMA51002	FARO Zone 3D Advanced Maintenance FARO Zone 3D Advanced annual maintenance renewal includes product updates and upgrades (as available), including top tier technical support for one (1) year. Customer must be on the most current software release to purchase this plan.	987.45	0.00	2,962.35
1	TR-SCN-TTT-F	Train the Trainer Program 5 Day Five-day training for customers and partners who wish to conduct their own FARO certified training course. Curriculum includes instruction on presentation skills, transfer of learning and training design. In addition, hardware and software training is also conducted and electronic material to conduct future classes (manuals, facilitators' guides, power points) are provided and reviewed. Priced per person. NOTE: Requires prior scanning experience. Training will expire if not taken within 90-days of purchase. 2 for 1 Train the Trainer Approved	15,719.42	0.00	15,719.42

Order Total:	86,947.75
Shipping Total:	0.00
Total in USD:	86,947.75

Additional Information

QUOTE TERMS

To accurately and promptly process your order, the following information is required with your Purchase Order:

1. Purchase Order Number (PO#)
2. Bill To AND Ship To Address (even if they are the same)
3. Net 30 or Sooner Payment Terms
4. Prepay and Add Freight Charges OR Collect (with your shippers Account #)
5. Method of Shipment (Best Way, Ground, Overnight, 2DAY)
6. FOB Origin or Destination (for GSA and Warranty ONLY Customers)
7. FARO Quote Number
8. PO Signed and Dated
9. Ship To State Tax Exemption Certificate OR acknowledgement to charge tax
10. Signed Credit Application (New Customers ONLY)

Quoted delivery terms are contingent upon timely receipt of all above listed items.

CALIBRATION CAPABILITIES

FARO meets the calibration requirements of ISO/IEC 17025:2005 for USB Arms, Bluetooth Gage, Gages, 3D Imager, LLP and Laser Trackers. Our capabilities are listed on our ISO/IEC 17025:2005 Scope of Accreditation and might vary by location. The scope of each location can be accessed from the FARO website.

CALIBRATION STANDARDS

USB Arms and Bluetooth Gage are calibrated in accordance with ASME B89.4.22-2004

Other Gage Models are calibrated in accordance with ISO 10360-12 2016.

3D Imager are calibrated in accordance with VDI/VDE 2634-2:2012.

Laser Trackers are calibrated in accordance with B89.4.19-2006* as requested by the Customer

*Part # 960-02589 - System Calibration is an additional calibration process to our Part # ACC-00 - Standard Calibration

Quantum S/M Arms are calibrated in accordance with ISO 10360-12:2016.

DECISION RULE

For B89 Calibration, FARO follows the recommendation of the ASME B89.4.22-2004, Appendix J, in the application of the decision rule to testing results. This appendix states "B89 standards that adopt standards referencing ISO 14253-1 as a normative standard shall explicitly state a different decision rule, where the 4:1 simple acceptance and rejection rule from B89.7.3.1 shall be the default rule unless a different rule is specified."

For ISO 10360-12:2016 Calibration, FARO follows this Standard's recommendation, Introduction Clause, in the application of the decision rule to testing results. This clause states that "the default decision rules given in ISO 14253-1 apply to specifications made in accordance with this part of ISO 10360, unless otherwise indicated." The relevant decision rule in ISO 14253-1:1998 is given in Clause 5.2, "Rule for proving conformance with specifications." FARO also follows this decision rule according to the recommendation of VDI/VDE 2634-2:2012, Annex 4.3.5.

CUSTOMS and EXPORT CONTROL

Deliveries of these goods/products, software, technologies, know-how-transfer to other countries (e.g. embargos) or to other receivers can be subject to authorization or may be prohibited. US-origin goods/products, software, technologies, know-how-transfer or products which include 10/25 % US- origin, are liable to US-Export-Administration Regulations and could be subject to authorization or may be prohibited.

GSA QUOTE

Pricing, terms and conditions per GSA contract GS07F197GA.

Expiration of contract 9/27/2022.

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

Request For: Crime Scene Unit (Work Unit) | Investigation (Division) | Investigations / HS (Dept.)

Requestor: Lt. C.M. Cunningham (Name) | 7687 (ID #) | 904 588-0065 (Phone) | 9/26/2018 (Date)

Deliver To Location: JSO. Crime Scene Unit. 501 E. Bay St.-Catherine St. Loading Dock. Jacksonville Fla 32202

Item No.	Description and Model No.	JSO Stock No.	QTY.	Unit Cost	Total
1	FARO 3D Laser Scanners complete package see vendor qoute terms and		1	########	$ 86,947.75
2	conditions pages 1 thru 10			-	
3					
4					
5					
6	Free Shipping				
7					
8					
9					
10					
11					
12					
13					
14					
15					
				TOTAL REQUEST	$ 86,947.75

Suggested Vendor: FARO Technologies, Inc Vendor Phone: 800-736-0234

Vendor Address / E-mail: 250 Technology Park, Lake Mary Fl 32746-7115/P.O. box 116908 Atlanta, Ga 30368-6908

☐ Proprietary
☑ Sole Source If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
☐ Loan Pool / Banking Fund
☐ Grant *
☐ Trust Fund * * Enter name and # of Grant or Trust Fund

Justification / Repetitive Request Authorization / Notes:

This is a 5-year plan item to be paid from the Criminal Investigative Trust Fund.

RECEIVED

Approvals:

1. [signature] (Signature) | 7687 (ID #) | 9/26/18 (Date)
2. [signature] (Signature) | #5935 (ID #) | 09-26-18 (Date)
3. [signature] (Signature) | 6955 (ID #) | 09-26-18 (Date)
4. [signature] (Signature) | 5904 (ID #) | 09.27.18 (Date)

Required approval level (per General Order 54):
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index ____ Subobject ____
Analyst ____ Date ____

P-1532 Rev 12/2011