SUBJECT: Rental of Industrial Equipment - Rebid

BID #: SC-0412-18 **OPEN DATE:** 3/7/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 25, 2018 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 5 **NUMBER RECEIVED:** 4 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from October 1, 2018 to date of award.

Recommend approval to utilize the first of two (2) renewal options with the vendors listed below. Period of service is from date of award through September 30, 2019. Total revised estimated annual expenditure amount is $75,000.00 for a total expenditure amount not to exceed $151,500.00.

Herc Rentals, Inc. - $30,000.00, not to exceed $60,000.00
Ring Power Corporation - $15,000.00, not to exceed $31,500.00
Sunbelt Rentals, Inc. - $15,000.00, not to exceed $30,000.00
Trekker Tractor, LLC - $15,000.00, not to exceed $30,500.00

AFFM511FS-06402 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letters and Previous Awards

Analyst: _____ Annette Burney

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: September 24, 2018

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management

From: Erik Preacher, Fleet Financial Services Manager

Re: Recommendation of Approval of First (1st) Renewal for SC-0412-18 Rental of Industrial Equipment

Fleet Management Division is requesting approval to utilize First (1st) renewal option for SC-0412-18 Rental of Industrial Equipment. Period of Service is October 1, 2018 through September 30, 2019 with one remaining renewal option.

Herc Rentals: Item 2A & B (Wheel Loaders),), 5 (Rubber Belted Crawler), 8B & 8D (Mini Excavators), 9A (Excavator), 11B (XL4200 Telescopic Boom Excavator), 13A, B & C (Backhoe Loaders 4WD) in the amount of $30,000.00, to include attached increase.

Sunbelt Rentals: Group 1, A-D(Tractors), 4B((Wheel Traffic Roller), Item 4B (Skid Loader), 6 (Wheel Traffic Roller), 9B (Excavator) in the amount of $15,000.00.

Trekker Tractor: Group 3-A & B (Buckets/Forks), 7A (140 HP Motor Grader), 8A & 8C (Mini Excavator), 14A (Backhoe Loader) in the amount $15,000.00.

Ring Power: Item 2C (Wheel Loader), 7B (Motor Grader-100 hp), 14B (Backhoe Loader), 15 (Vacuum Truck) in the amount of $15,000.00.

Total estimated expenditure no to exceed $75,000.00. Total not to exceed amount $151,500.00

Funding Source: AFFM511FS-06402

Kurtz, Sheryl

From: Randy Shearin <randy.shearin@trekkergroup.com>
Sent: Tuesday, September 04, 2018 10:15 AM
To: Kurtz, Sheryl
Subject: RE: SC-0412-18 1st Renewal Rental of Industrial Equipment

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Trekker agrees to the renewal for bid SC-0412-18 with the same terms and conditions as the original bid.

Thank you for the opportunity to earn COJ business. Please let me know if you need anything else.

Randy Shearin
Government Sales Territory Manager
Cell 813-525-0795
Office 813-341-4646 ext 311
Randy.Shearin@Trekkergroup.com

TREKKER GROUP

Miami · Orlando · Tampa · West Palm Beach · Fort Myers · Jacksonville · Puerto Rico

1504 Tampa East Blvd., Tampa, FL 33619

From: Kurtz, Sheryl <SKURTZ@coj.net>
Sent: Tuesday, September 04, 2018 10:12 AM
To: Randy Shearin <randy.shearin@trekkergroup.com>
Subject: RE: SC-0412-18 1st Renewal Rental of Industrial Equipment

Good Morning,

I will need an email agreeing to the renewal for bid SC-0412-18 with the same terms and conditions as original bid.

Thank you,

Sheryl Kurtz
City of Jacksonville
Equipment Procurment Coordinator
Skurtz@coj.net
904-255-7465

Ring Power Corporation
10421 Fern Hill Drive
Riverview, FL 33578
(813) 671-3700

August 28, 2018

Sheryl Kurtz
Equipment Procurement Coordinator
City of Jacksonville,
Fleet Management Division
Jacksonville, FL 32254
(904) 255-7465
(904) 381-4607 Fax

RE: SC-0412-18 1st Renewal, City of Jacksonville, Rental of Industrial Equipment for the City of Jacksonville Fleet Management Division

Ring Power Corporation agrees to the renewal of Bid # SC-0412-18 on October 1, 2018. As stated in the bid, this contract may be extended for an additional one (1) year - renewal option, based on vendor performance and adherence to price, terms and conditions of the bid.

Ring Power Corporation agrees to the same terms, conditions and pricing as the original bid.

Regards,

Alan Thomas
VP / Director of Governmental Sales

AT/dd

July 17, 2018

Sheryl Kurtz
Equipment Procurement Coordinator
City of Jacksonville
Fleet Management Division
Jacksonville, FL 32254

Re: SC-0412-18 1st Renewal – Rental of Industrial Equipment

To whom it may concern:

The above referenced contract with your company will expire on October 1, 2018. Sunbelt Rentals, Inc. would like to accept the first renewal option for Bid SC-0412-18 – Rental of Industrial Equipment for the period of October 1, 2018 through September 30, 2019 with the same terms, conditions, and pricing. Please let us know if you have any questions, or need any additional information.

Sincerely,

Becky Casella

Becky Casella

Customer Contract Manager
T: 800-508-4762 F: 803-578-6850
contractteam@sunbeltrentals.com

HercRentals™

Herc Rentals Inc.
27500 Riverview Center Blvd
Bonita Springs, FL 34134
HercRentals.com

September 24, 2018

City of Jacksonville,
Fleet Management Division
Jacksonville, FL 32254

RE: SC-0412-18 1st Renewal - Rental of Industrial Equipment

To who it may concern:

Thank you for giving Herc Rentals Inc. (Herc) the opportunity to renew SC-0412-18 1st Renewal - Rental of Industrial Equipment. Herc would like renew the above mentioned contract per attached rates.

Should you have any questions or would like more information feel free to contact Terry Lucero, Manager of Government Programs at (585) 489-3759 or you may contact me directly at (239) 301-1345 or ramon.cespedes@hercrentals.com.

Regards,

John Koban
Manager, Sales Operations

Leslie-Burney, Annette

From: Lucero, Terry <Terry.Lucero@hercrentals.com>
Sent: Friday, October 12, 2018 4:10 PM
To: Leslie-Burney, Annette
Cc: Kurtz, Sheryl; Koban, John
Subject: FW: SC-0412-18 1st Renewal - Rental of Industrial Equipment

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Annette,

Good afternoon. I was recently in contact with Sheryl Kurtz and John Koban regarding your inquiry to Joh about the recent price increase.

Due to the almost 12% PPI industry increase, that increase has impacted our necessity to increase your pricing.

Thank you for your support.

Regards,

Terry Lucero
Regional Government Sales Manager-Southeast
Herc Rentals, Inc | 5725 E. Adamo Dr Tampa, FL 33619
Mobile: 585-489-3759
US Communities Contract Holder
GSA Schedule Holder 51V # GS-21F0020T
Terry.Lucero@hercrentals.com | www.hercrentals.com

BID PROPOSAL FORM - B

RENTAL OF INDUSTRIAL EQUIPMENT - REBID

*An electronic copy may be requested in writing to eburney@coj.net. No changes shall be made to this form without written approval from the City of Jacksonville.

ITEM	DESCRIPTION	Net HP	Operating Lbs	Track Guage	Blade Type		MODEL QUOTED	PRICE PER DAY	PRICE PER WEEK	PRICE PER MONTH	DELIVERY	PICKUP
1	TRACTORS											
A	LOW GROUND PRESSURE	105	27,000	79"	6 way			$ 770	$ 1840	$ 4655	$ 91	$ 91
B	STANDARD GUAGE	105	26,100	61"	6 way			$	$	$	$	$
C	LOW GROUND PRESSURE	70	16,000	66"	6 way			$ 626	$ 1541	$ 3932	$ 91	$ 91
D	STANDARD GUAGE	70	15,500	56"	6 way			$	$	$	$	$
2	WHEEL LOADERS											
A		140	29,000	3.25				$ 671	$ 1685	$ 4515	$ 91	$ 91
B		120	25,000	2.75				$ 671	$ 1685	$ 4515	$ 91	$ 91
C		105	21,000	2.25				$ 671	$ 1685	$ 4515	$ 91	$ 91
3	TOOL CARRIERS-BUCKETS/FORKS						WHEEL LOADER FRAME & FORK SET 48	80	161	268	91	91
A		125	25,000	2.25				$	$	$	$	$
B		105	22,000	2				$	$	$	$	$
4	SKID STEER LOADERS						SKIDSTEER LOADER 1751-2099LB ROPS	193	482	1177	91	91
A		59	6,600	.5 Cu Ft				$	$	$	$	$
B		52	5,600	.5 Cu Ft				$	$	$	$	$
5	RUBBER BELTED CRAWLER LOADER	83	6,800	.75 Cu Ft.				$ 309	$ 779	$ 1819	$ 91	$ 91
6	WHEEL TRAFFIC ROLLER	75	12,500					$	$	$	$	$
7	MOTOR GRADERS											
A		140	32,000	14'				$ 1084	$ 3047	$ 8556	$ 91	$ 91
B		100	16,000	12'				$	$	$	$	$
8	MINI EXCAVATORS											
A		20	6,000	0.1	10'5"	8'8"		$ 257	$ 712	$ 1396	$ 91	$ 91
B		50	15,000	0.37	21'10"	15'2"		$ 455	$ 1150	$ 2996	$ 91	$ 91
C		75	25,000	0.75	26'2"	18'2"		$ 674	$ 1578	$ 4194	$ 91	$ 91
D		95	35,000	0.8	29'5"	21'2"		$ 674	$ 1578	$ 4194	$ 91	$ 91

BID PROPOSAL FORM - B

THE RENTAL OF INDUSTRIAL EQUIPMENT - REBID

ITEM	DESCRIPTION	Net HP	Operating Lbs	Bucket Capacity	Min. Reach	Min. Digging Depth	MODEL QUOTED	PRICE PER DAY	PRICE PER WEEK	PRICE PER MONTH	DELIVERY	PICKUP
9	EXCAVATORS											
A		125	45,000	1.5	31'8"	21'7"		$ 843	$ 2033	$ 5350	$ 91	$ 91
B		165	62,000	2.25	34'4"	23'		$ 1814	$ 3980	$ 9630	$ 428	$ 428
10	TRUCK MOUNTED WHEEL EXCAVATORS "HIGHWAY SPEED 3WD OR EQUIVALENT	110	34,000	.75 Cu. Yd	30'6"	21'9"		$	$	$	$	$
11	TELESCOPIC BOOM EXCAVATORS											
A	XL2200 OR EQUIVALENT	93	26,000	0.75	23'9"	16'4"		$	$	$	$	$
B	XL4200 OR EQUIVALENT	148	44,000	0.75	30'1"	23'		$ 1493	$ 3470	$ 7860	$ 91	$ 91
12	WHEELED EXCAVATORS "OFF HIGHWAY" W/DITCH CLEANING BUCKET, TELESCOPIC BOOM (XL2300 OR EQUIVALENT)							$	$	$	$	$
13	BACKHOE LOADERS - 4WD											
A		75	14,000	7 Cu Ft	18'4"	14'6"		$ 310	$ 830	$ 2047	$ 91	$ 91
B		76	16,000	9.5 Cu Ft	19'8"	15'6"		$ 310	$ 830	$ 2047	$ 91	$ 91
C		90	19,000	12.4 Cu Ft	25'7"	17'		$ 310	$ 830	$ 2047	$ 91	$ 91
14	BACKHOE LOADERS-4WD, TOOL CARRIERS, BUCKET AND FORKS						BACKHOE ATTACHMENT FORKS 48IN	54	131	314	91	91
A		72	14,000	7 Cu Ft	18'4"	14'6"		$	$	$	$	$
B		76	16,000	9.5 Cu Ft	19'8"	15'6"		$	$	$	$	$
15	VACUUM TRUCKS							$	$	$	$	$

SUBJECT: Rental of Industrial Equipment - Rebid

BID #: SC-0412-18

OPEN DATE: 3/7/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 25, 2018 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 5 **NUMBER RECEIVED:** 4 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ring Power Corporation by $1,500.00 for the rental of a Vacon Truck (vacuum truck @ $16,500.00/month). Total revised estimated expenditure amount is $76,500.00.

Ring Power Corporation - Increase by $1,500.00 to $16,500.00
Funds unchanged:
Herc Rentals, Inc. - $30,000.00
Sunbelt Rentals, Inc. - $15,000.00
Trekker Tractor, LLC - $15,000.00

AFFM511FMAD-04402 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Quote and Previous Award

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 8/30/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 8/30/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: **Rental of Industrial Equipment - Rebid**

BID #: SC-0412-18

OPEN DATE: 3/7/18

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 25, 2018 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 5 **NUMBER RECEIVED:** 4 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidders by item as outlined in the attachment. Period of service is from date of award through September 30, 2018 with two (2) one (1) year renewal options. Total estimated expenditure amount is $75,000.00.

Herc Rentals, Inc. - $30,000.00
Ring Power Corporation - $15,000.00
Sunbelt Rentals, Inc. - $15,000.00
Trekker Tractor, LLC - $15,000.00

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 4/26/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 4/26/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05