SUBJECT: Cardiac Monitors and Accessories

BID #: SC-0448-16 **OPEN DATE: 04/06/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Four (4) One (1) Year Renewal Options.

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 5 **NUMBER OF BIDS RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to amend award dated 7/14/16 to Zoll Medical Corporation to correct the period of service to a five (5) year lease term for a revised period of service through July 13, 2021. The total award expenditure to remain unchanged at $1,570,649.60 or $314,130.00 annually.

Attachments: Recommendation Memo; Agency Email

Analyst: _____
CHELSEY FLEMING

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: KURTIS L. WILSON, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

October 10, 2017

TO: Gregory Pease, Chief of Procurement

FROM: Kurtis L. Wilson, Director/ Fire Chief

RE: **BID SC-0448-16 CARDIAC MONITOR AND ACCESSORIES**

The original bid for the Cardiac Monitors and Accessories was awarded July 14, 2016. We are preparing to process the request for the second year payment of the five year lease. We have noticed the original award reads "one year from date of award with four – one year renewal options" which is not what was requested. We are requesting the award be corrected as a five year lease for the remaining four years so annual payments can be made to the vendor promptly.

I have attached an email dated 7/22/2106 from Jim McCain in OGC which stated a payment can be made by purchase orders and a copy of our original recommendation for the bid. Total award was for $1,570,649.60. The annual payment for the next four years will be $314,130 per year.

Funding Source: FRRS011-4405

If you have any questions, please contact Cindy Davis at (904) 630-0205.

Attachments

KLW/cd

SUBJECT: Cardiac Monitors and Accessories

BID #: SC-0448-16 **OPEN DATE:** 04/06/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Four (4) One (1) Year Renewal Options.

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 5 **NUMBER OF BIDS RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to exclude group two (2) accessories, agency elected not to award.

Recommend approval of award to Zoll Medical Corporation as the lowest responsive, responsible bidder for groups one (1) for a total of $3,017,235.00 and group three (3) for a credit (-) of $1,446,585.40. Period of service is one (1) year from date of award with four (4) one (1) year renewal options. Total estimated annual expenditure not-to-exceed $1,570,649.60.

Funding for this award to be encumbered by account FRRS011-4404 and FRRS161ES-FRR001-11-6429 to be executed by purchase order.

Attachments: Recommendation Memo; Tabulation Sheet; Terms and Conditions;

Analyst: KATHERINE NASWORTHY **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: KURTIS L. WILSON, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7-14-16

Teresa R. Eibner OTHER:

James R. McCoy

ACTION OF AWARDING AUTHORITY DATE 7/14/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

FIRE AND RESCUE DEPARTMENT

June 28, 2016

TO: Gregory Pease, Chief of Procurement

FROM: Kurtis L. Wilson, Director/ Fire Chief
David Castleman, Chief of Rescue

RE: **BID SC-0448-16 CARDIAC MONITOR AND ACCESSORIES**

After reviewing the bids submitted for SC-0448-16 Cardiac Monitor and Accessories, we recommend awarding the bid as follows. The total bid will be paid over a five year period with annual payments of approximately $314,130.

Group 1: Award to Zoll Medical Corporation as the lowest conforming bidder
Consolidated Group 1 total including trades: $1,693,599.70

- Exclude Advanced Option "Real CPR Help Expansion Pack" – item not requested in bid package. (Vendor letter attached) 130 each @ $995 = ($129,350)
- Add back deduction for trade in allowance $1,452,985.40
  Group 1 Total: $3,017,235.10

Group 2: Elected not to award this group

Group 3: Trade in Allowance:

- Zoll E Series w/Pacing, 12 lead + 3 Parameters ($945,844.30)
- Zoll E Series w/Pacing + 2 Parameters ($500,741.10)
- 4 x 4 Chargers – Will not be trading in
  Group 3 Total: ($1,446,585.40)

Total Award: $1,570,649.70

Funding Source: FRRS011-4404 and FRRS161ES-FRR001-11-~~6404~~ – 1st year funding

If you have any questions, please contact Cindy Davis at 630-0205.

TJH/cd

Attachment

Davis, Cindy

From: McCain, James
Sent: Friday, July 22, 2016 3:17 PM
To: Davis, Cindy
Cc: Dwyer-Frazee, Ivy
Subject: FW: Approved Award

Importance: High

Cindy,

Good afternoon. Sorry for the delay. You may issue a purchase order per the award.

Have a good weekend.

Jim

From: Dwyer-Frazee, Ivy
Sent: Friday, July 22, 2016 2:48 PM
To: McCain, James
Cc: Davis, Cindy; Dwyer-Frazee, Ivy
Subject: FW: Approved Award
Importance: High

Ivy L. Dwyer-Frazee
Legal Assistant to:
James R. McCain, Jr.,
Corporation Secretary and Assistant General Counsel
Office of General Counsel
117 W. Duval Street, Suite 480
Jacksonville, FL 32202
904-630-1212, ext. 5743
904-630-1731 (fax)
Email: idfrazee@coj.net
www.coj.net

Please consider our environment before you print. Thank you!

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From: Davis, Cindy
Sent: Wednesday, July 20, 2016 3:32 PM
To: McCain, James

Cc: Dwyer-Frazee, Ivy
Subject: FW: Approved Award

Jim

I left a message on your phone last week and I know you are busy. So my questions is: On the award for the Cardiac Monitors (5 year lease agreement) do we need to have a legal contract prepared or can we just issue a po annually for 5 years?

We are funding the 1st year payment out of this fiscal year and I need to get this moving. Thank you for your prompt response.

Cindy Davis
Procurement/Accounting Officer
Jacksonville Fire & Rescue Department
515 Julia Street
904-630-0205 office
904-630-8397 fax
cdavis@coj.net

From: Nasworthy, Katherine
Sent: Friday, July 15, 2016 10:33 AM
To: Davis, Cindy; Hertlein, Tami
Cc: Pearson, Daniel; Bryant Dallas, Sharon
Subject: Approved Award

Attached for your files is a copy of the approved award SC-0448-16 Cardiac Monitors and Accessories. Do you want this entered as a Master Blanket to process a release each year or are you going to process it as an open market purchase order each year? Please call so we can discuss both options. If you have any questions, please don't hesitate to contact me.

Respectfully,
Kathy

Kathy Nasworthy, Purchasing Analyst
Procurement Division
City of Jacksonville
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
PH: 904-255-8813
FAX: 904-357-5993
e-mail: KNaswort@coj.net

Davis, Cindy

From: Mitchell, April
Sent: Monday, October 09, 2017 5:34 PM
To: Davis, Cindy; Quan, Mai
Subject: Cardiac Monitor Lease account #

FISCAL MO/YEAR : 01 2018 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 04405 INSTALLMENT PURCHASES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	OCT 2017	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	314,130.00	314,130.00	314,130.00
EXPENDITURES	.00	.00	.00
ENCUMBRANCES	.00	.00	.00
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	314,130.00	314,130.00	314,130.00