SINGLE SOURCE AWARD **BID # SS-0288-18**

Subject: Software Maintenance & Support for ESRI ArcGIS Products

Department: Jacksonville Sheriff's Office

Description of Purchase:
Recommend approval to ratify award from October 1, 2017 through date of award.

Recommend approval of Single Source Award to ESRI, Inc., for the software maintenance and support for ESRI ArcGIS products for the Jacksonville Sheriff's Office. Period of service will be from date of award through September 30, 2018. Total requested expenditure not to exceed $71,745.76.

Funding for this award to be encumbered by account SHPP011ISM-04662, to be executed purchase order(s).

Single Source Award To: ESRI, Inc.

Price Justification: See Attached

Total Award: $71,745.76 **Requisition #** 218135

Attachments: Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Tony Davis, Director of Police Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Chelsey Fleming

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

REQ# 41012

9/29 – DAN
PLEASE ADVISE
THANKS
PEAN

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): JSO/PPS/IS

FUNDING SOURCE: SHPP011ISM - 04662

BRIEF DESCRIPTION OF GOODS/SERVICES:
ESRI ArcGIS products are needed to perform our GIS needs within JSO. Yearly maintenance is needed to keep our software licenses current and provide technical support.

AMOUNT OF PROJECT (attach quote): $71,745.76

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Software maintenance for all JSO, ESRI ArcGIS products as well as technical support.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
ESRI is the sole source and only provider of the ArcView products license and technical support. ESRI does not distribute these licenses through third party resellers or distributors.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

It is an industry standard for the software provider to be the only source for renewal and/or upgrade of their product. ESRI does not allow other companies to resell licenses, upgrades or maintenance on their products. We have confirmed this information.

Submitted by: George Chakhtoura — IT, CAU, & Fusion Senior Technology Executive
(Name) **(Title)**

Date:

Requesting Agency's Director's Signature: [signature] 8.29.17

Procurement Division ____

March, 2017

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

Request For: ISM/JSO (Work Unit) | CID (Division) | Personnel / Pro Stds (Dept.)

Requestor: Alex Dubovis (Name) | 44112 (ID #) | 904-630-2363 (Phone) | 8.15.17 (Date)

Deliver To Location: 501 E. Bay Street, Catherine Street Loading Doc, Att: Chris Burns, Jacksonville, Fl. 32202

Item No.	Description and Model No.	JSO Stock No.	QTY.	Unit Cost	Total
1	2018 ESRI Renewal : See Quote #25799652		1	$ 71,745.76	$ 71,745.76
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12	SOLE SOURCE				
13	Replaces PO#7A02057 & 7A08512				
14	Previous YR W/O #198759 & 211829				
15	W/O# 215759				
				TOTAL REQUEST	$ 71,745.76

Suggested Vendor: ESRI Vendor Phone: 888-377-4575

Vendor Address / E-mail: JaxPro Vendor #00001150

☐ Proprietary
☐ Sole Source

If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
☐ Loan Pool / Banking Fund
☐ Grant *
☐ Trust Fund *

* Enter name and # of Grant or Trust Fund

Justification / Repetitive Request Authorization / Notes:

Annual renewal of ESRI ArcView Products for CAU/GIS FY 2018

Approvals:

1. George Chakhtoura (Signature) | 44975 (ID #) | 8.15.17 (Date)
2. (Signature) | (ID #) | (Date)
3. (Signature) | (ID #) | (Date)
4. (Signature) | (ID #) | (Date)

Required approval level (per General Order 54):
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index | Subobject
Analyst | Date

Esri Inc
380 New York Street
Redlands CA 92373

Subject: Renewal Quotation

Date: 07/31/2017
To: Alexandra
Organization: Jacksonville Sheriffs Office
ISM
Fax #: 904-630-2250 **Phone #:** 904-630-1802

From: Michael Wachtel
Fax #: 909-307-3083 **Phone #:** 909-793-2853 Ext. 3664
Email: mwachtel@esri.com

Number of pages transmitted (including this cover sheet): 6

Quotation #25799652
Document Date: 07/31/2017

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level
http://www. esri.com/apps/products/maintenance/qualifying.cfm

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit
http://www. esri.com/legal/licensing/software-license.html

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.

380 New York Street
Redlands, CA 92373
Phone: 909-793-28533664
Fax #: 909-307-3083

Quotation

Date: 07/31/2017 **Quotation Number:** 25799652

Send Purchase Orders To:
Environmental Systems Research Institute, Inc.
380 New York Street
Redlands, CA 92373-8100
Attn: Michael Wachtel

Please include the following remittance address on your Purchase Order:
Environmental Systems Research Institute, Inc.
File #54630
Los Angeles, CA 90074-4630

Jacksonville Sheriffs Office
ISM
ISM
501 E Bay St
Jacksonville FL 32202-2927
Attn: Alexandra
Customer Number: 6845
For questions regarding this document, please contact Customer Service at 888-377-4575.

Item	Qty	Material#	Unit Price	Extended Price
		Revised Tax Exemption		
10	3	52384 ArcGIS Desktop Advanced Concurrent Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	3,000.00	9,000.00
1010	21	52385 ArcGIS Desktop Advanced Concurrent Use Secondary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	1,200.00	25,200.00
2010	1	86497 ArcGIS Desktop Standard Concurrent Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	1,500.00	1,500.00
3010	1	86500 ArcGIS Desktop Standard Concurrent Use Secondary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	1,200.00	1,200.00

Quotation is valid for 90 days from document date.

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

Issued By: Michael Wachtel **Ext:** 3664

[WACHTELM]

To expedite your order, please reference your customer number and this quotation number on your purchase order.

380 New York Street
Redlands, CA 92373
Phone: 909-793-28533664
Fax #: 909-307-3083

Quotation

Date: 07/31/2017 **Quotation Number:** 25799652

Item	Qty	Material#	Unit Price	Extended Price
4010	2	87232 ArcGIS Spatial Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	500.00	1,000.00
5010	18	87233 ArcGIS Spatial Analyst for Desktop Concurrent Use Secondary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	200.00	3,600.00
6010	1	87198 ArcGIS 3D Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	500.00	500.00
7010	1	93094 ArcGIS Desktop Basic with Extensions Single Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	1,000.00	1,000.00
8010	1	93095 ArcGIS Desktop Basic with Extensions Single Use Secondary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	900.00	900.00
9010	1	93303 ArcGIS Desktop Standard Single Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	1,500.00	1,500.00
10010	2	93304 ArcGIS Desktop Standard Single Use Secondary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	1,200.00	2,400.00
11010	1	98134 ArcGIS Data Interoperability for Desktop Concurrent Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	500.00	500.00
12010	1	100571 ArcGIS Network Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	500.00	500.00

380 New York Street
Redlands, CA 92373
Phone: 909-793-28533664
Fax #: 909-307-3083

Quotation

Date: 07/31/2017 **Quotation Number:** 25799652

Item	Qty	Material#	Unit Price	Extended Price
13010	1	154332 Insights for ArcGIS Term License Start Date: 06/26/2018 End Date: 10/31/2018	175.34	175.34
16010	2	157023 ArcGIS Developer Professional Annual Subscription Start Date: 06/26/2018 End Date: 10/31/2018	631.24	1,262.47
17010	1	157024 ArcGIS Developer Enterprise Annual Subscription Start Date: 06/26/2018 End Date: 10/31/2018	1,507.95	1,507.95
18010	1	161326 ArcGIS Enterprise Advanced Up to Four Cores Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	10,000.00	10,000.00
19010	1	161328 ArcGIS Enterprise Standard Up to Four Cores Maintenance Start Date: 11/01/2017 End Date: 10/31/2018	5,000.00	5,000.00
20010	1	115680 ArcGIS for Server Enterprise Standard Up to Four Cores from ArcIMS 9.1 Migrated Maintenance Includes Enterprise Basic Up to Four Cores from ArcSDE 9.1 Migrated Maintenance Bundle Start Date: 11/01/2017 End Date: 10/31/2018	5,000.00	5,000.00
20020	1	109839 ArcGIS for Server Enterprise Standard Up to Four Cores Migrated Maintenance Item equals $2,000.00 of the bundled price. Start Date: 11/01/2017 End Date: 10/31/2018		
20030	1	109840 ArcGIS for Server Enterprise Basic Up to Four Cores Migrated Maintenance Item equals $3,000.00 of the bundled price. Start Date: 11/01/2017 End Date: 10/31/2018		

380 New York Street
Redlands, CA 92373
Phone: 909-793-28533664
Fax #: 909-307-3083

Quotation

Date: 07/31/2017 **Quotation Number:** 25799652

Item	Qty	Material#	Unit Price	Extended Price

Item Subtotal		71,745.76
Estimated Tax		0.00
Total	**USD**	**71,745.76**

DUNS/CEC: 06-313-4175 CAGE: 0AMS3

380 New York Street
Redlands, CA 92373
Phone: 909-793-28533664
Fax #: 909-307-3083

Quotation

Date: 07/31/2017 **Quotation No:** 25799652 **Customer No:** 6845

Item	Qty	Material#	Unit Price	Extended Price

IF YOU WOULD LIKE TO RECEIVE AN INVOICE FOR THIS MAINTENANCE QUOTE YOU MAY DO ONE OF THE FOLLOWING:

- RESPOND TO THIS EMAIL WITH YOUR AUTHORIZATION TO INVOICE
- SIGN BELOW AND FAX TO 909-307-3083
- FAX YOUR PURCHASE ORDER TO 909-307-3083
- EMAIL YOUR PURCHASE ORDER TO Service@esri.com

REQUESTS VIA EMAIL OR SIGNED QUOTE INDICATE THAT YOU ARE AUTHORIZED TO OBLIGATE FUNDS FOR YOUR ORGANIZATION AND THAT YOUR ORGANIZATION DOES NOT REQUIRE A PURCHASE ORDER.

If there are any changes required to your quotation, please respond to this email and indicate any changes in your invoice authorization.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to the terms of this quotation and of your signed agreement with Esri, if applicable. If no such agreement covers any item, then Esri's standard terms and conditions found at http://www.esri.com/legal/software-license apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Acceptance of this quotation is limited to the terms of this quotation. State and local government entities in California or Maryland buying under the State Contract are also subject to the terms and conditions found at http://www.esri.com/legal/supplemental-terms-and-conditions. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, ELA, SmartBuy, GSA, BPA) on your ordering document.

By signing below, you are authorizing Esri to issue a software support invoice in the amount of USD_____ plus sales tax, if applicable.

Please check one of the following:

_____ I agree to pay any applicable sales tax.

_____ I am tax exempt. Please contact me if Esri does not have my current exempt information on file.

_____ _____
Signature of Authorized Representative Date

_____ _____
Name (Please Print) Title

[WACHTELM]

SOLE SOURCE LETTER

Environmental Systems Research Institute, Inc. (Esri)
380 New York Street
Redlands, CA 92373
E-mail: jricks@esri.com

DATE: July 27, 2017

TO: To Whom It May Concern

FROM: Jackie Ricks, Esri Contract Coordinator/Contracts & Legal Department

RE: Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri, as owner and manufacturer, is the sole-source provider of **software maintenance** (technical support plus Esri software updates/upgrades) for Esri products in the United States.

Esri is the sole-source provider of the following Esri products in the U.S. commercial, state, and local government marketplace:

- AppStudio for ArcGIS
- ArcGIS Desktop & Extensions Subscription (Basic, Advanced, Standard)
- ArcGIS for Aviation Bundle
- ArcGIS Desktop Advanced
- ArcGIS Desktop Standard
- ArcGIS Developer Subscription
- ArcGIS Enterprise
- ArcGIS for Maritime Bundle
- ArcGIS for Server and extensions
- ArcGIS GeoAnalytics Server
- ArcGIS GeoEvent Server
- ArcGIS GIS Server and extensions
- ArcGIS Image Server
- ArcGIS Online (excluding data owned by 3rd party providers)
- ArcGIS Runtime and Extensions
- Drone2Map for ArcGIS
- Esri Business Analyst Online
- Esri Business Analyst Server
- Esri Community Analyst
- Esri Defense Mapping Bundle
- Esri MapStudio
- Esri Maps Products
- Esri Roads and Highways
- Esri Services Packages
- Insights for ArcGIS
- Navigator for ArcGIS
- Portal & Hosted Portal for ArcGIS
- Training Courses

In an effort to support diversity in federal contracting, Esri has authorized certain businesses (see GSA Advantage! for details) as resellers of perpetual licenses for the following Esri products to eligible entities purchasing under a GSA Schedule. Esri GSA resellers cannot sell Esri software to state or local entities:

- ArcGIS Desktop Advanced
- ArcGIS Desktop Standard
- ArcGIS GIS Server and extensions
- Esri Business Analyst Server

Esri also distributes certain software licenses in combination with non-Esri software or services through open-market value-added resellers and OEMs. If you have further questions, please contact me at 909-793-2853, extension 1-1990.

Jackie Ricks