SINGLE SOURCE AWARD **BID # SS-0346-19**

Subject: Power-PRO XT Stryker Stretchers

Department: Jacksonville Fire Rescue Department (JFRD)

Description of Purchase: Recommend approval of single source award to Stryker Medical for the purchase of ten (10) Power-PRO XT Stryker Stretchers for JFRD's fleet of rescue vehicles. Total expenditure amount not to exceed $178,500.50.

Funding Source: FROD011-06429 – To be encumbered by Purchase Order

Single Source Award To: Stryker Medical

Price Justification: See attachment

Total Award: $178,500.50 **Requisition #:** 246514

Attachments: Single Source Form, Vendor Letter and Quote

Certification as to Single Source: Keith Powers, Division Chief of Fire Operations

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF OPERATIONS

MEMORANDUM

January 15, 2019

TO: **Gregory Pease, Chief of Procurement**

From: **Keith Powers, Division Chief of Fire Operations**

RE: **Single Source Recommendation**

The Jacksonville Fire and Rescue Department (JFRD) exclusively use Stryker stretchers throughout our entire fleet of rescues. No other brand of stretcher will work with the Stryker power-loading cradle system JFRD has mounted in the patient compartment of our rescue units.

Therefore, we are recommending that the Procurement Department proceed with the single source purchase of ten (10) Stryker Power-PRO XT stretchers in the amount of $178,500.50.

ONE CITY ONE JACKSONVILLE!

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7871 | Fax: 904.630.0521 kpowers@coj.net

J:

REQ246514 SS-0346-19

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Fire Rescue Department

FUNDING SOURCE:

BRIEF DESCRIPTION OF GOODS/SERVICES:

Stryker Stretcher

AMOUNT OF PROJECT (attach quote): $178,500 50

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

These are stretchers that are used by our Rescue units for the purpose of transporting patients to the hospital and to provide EMS care

* See attached proposal

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Our entire fleet of Rescue units use these stretchers. This is the only option because it has to be used in combination with the permanently mounted powerload cradle which is mounted in the back of the Rescue.

Standardization for both safety reasons and Patient care

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

After careful review it has been found that Stryker is the only option

Submitted by: Richard A. Reichard (Name) Assistant Chief of Services (Title)

Date: 12/27/2018

Requesting Agency's Director's Signature:

Procurement Division

March, 2017

REQ246514

Zac Jordan - Marketing Manager
3800 E. Centre Ave.
Portage, MI 49002
t: 269 329 2100 f: 269 329 2213
www.stryker.com

stryker®
Medical

Date: January, 2018

Re: Stryker Combined Sole Source

To Whom It May Concern:

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-LOAD (Model 6390). Below are the unique characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use. The Stryker EMS Power-LOAD (Model 6390) cot fastening system is mounted within the patient compartment and is intended to aid in the loading/unloading of patients.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-LOAD conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.

Ease of Use

- Device must provide a linear guide when loading and unloading the cot
- Device must allow for remote actuation from Power-PRO foot end controls
- Device must engage to the cot during loading and unloading, providing a means of lifting and lowering
- Device must allow for manual back-up operation in the event of power failure or system error
- Device must have a safe working load of 870 lbs and be capable of lifting patients weighing up to 700lbs.
- Device must be mounted inside the patient compartment to prevent environmental exposure and corrosion
- Device must be power washable
- Device must be capable of inductively charging the Stryker SMRT cot battery

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Power-PRO XT (Model 6506). Below are the unique characteristics of the Power-PRO XT Ambulance Cot.

These characteristics can be broken down into two primary categories: Independent Qualification, and Ease of Use and Maintenance.

Independent Qualification

- IPX6: The system is rated to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: This certification indicates that Power-PRO conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789 clause 4.5.9: This is a European dynamic crash test which subjects a 50th percentile dummy to a nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance. [1]

Ease of Use and Maintenance

- The cot has a weight capacity of 700lbs.
- The battery is placed at the foot end of the stretcher
- The cot legs power-retract in 2.4 seconds which speeds load times.
- The cot provides the highest possible load height of any cot on the market at 36" and is operator-adjustable to match the deck height of individual ambulances.
- The foot end of the cot provides lifting bars and operator controls at two different heights, thus providing optimum ergonomics to most operator heights.
- The foot end of the cot contains a large battery indicator light which displays amber or green which indicates battery level. A warning is given by a flashing amber light, providing the operator the time to change the battery before full depletion of power.
- The cot has 6" x 2" sealed bearing casters – the largest in the industry
- The cot features a foot-end-mounted hourly usage meter. This is an easy tool to determine the timing of preventative maintenance checks.
- The cot features powder-coating of the entire aluminum frame (including the patient handling surfaces), thus eliminating aluminum oxidation throughout the cot.
- All caster bearings are sealed, eliminating lubrication.
- The cot is power-washable.
- The cot has an optional knee-gatch which provides patient comfort
- The cot has a retractable head section which provides 360 degree mobility in any height position.

Stryker Medical also certifies that we are the sole manufacturer of Stryker OEM Service Parts.

Stryker Medical certifies that we are the sole manufacturer of the Stryker EMS Stair-PRO (6252) product. This correspondence is to inform you of the unique characteristics of the Stair-PRO (6252) system.

Standard Features:

- High visibility powder-coated yellow frame
- Color-coded controls
- Extendable foot end lift handles
- Locking rear lift handles
- Molded hand grips
- Lightweight, rugged aluminum construction
- Oversized rear wheels with sealed bearings
- Dual wheel locks
- Compact storage size
- Positive action locking mechanism
- Power washable
- Grease-free maintenance

Ease of Use:

- Innovative Stair-TREAD system
- Extendable upper control handle
- 4-inch (10cm) front caster wheels

Patented Exclusivity:

- Patent Number: 6648343
- Patent Abstract: The present invention is directed to a stair chair. The stair chair includes a seat assemblymounted to a main frame and configured to pivot about a first pivot axis. A rail assembly having twolaterally spaced brackets provided at a lower end of the rail assembly is included. A back wheel is rotatablysupported on each bracket for rotation about a common axis of rotation. At least two mounts are providedat a lower end of the main frame, each of which is configured to pivotally connect one of the brackets tothe main frame for movement about a second pivot axis. The rail assembly and seat assembly areconfigured to pivot about their respective pivot axes independent of movement of one another.

Please contact your Stryker Sales Representative for further information.

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[1] Only conforms when used with the Power-LOAD® cot fastener (model 6390).

J:

stryker®

REQ246514

Comprehensive Quotation

Sales Account Manager
RYAN JACOBSMA
ryan.jacobsma@stryker.com
1-800-327-0770
Fax 000-000-0000

Remit to:
Stryker Medical
P.O. Box 93308
Chicago, IL 60673-3308

End User Shipping Address
1092968
JACKSONVILLE FIRE AND RESCUE
335 S ELLIS RD
JACKSONVILLE, FL 32254

Shipping Address
1092968
JACKSONVILLE FIRE AND RESCUE
335 S ELLIS RD
JACKSONVILLE, FL 32254

Billing Address
1063560
JACKSONVILLE FIRE AND RESCUE
515 N JULIA ST AP
JACKSONVILLE, FL 32202

Customer Contact	Ref Number	Date	PO Number	Reference Field	Quote Type
	7056528	12/26/2018	QUOTE		

Line #	Quantity	Item Description	Part #	Unit Price	Extended Price	Item Comments
1.00	**10**	**Power-PRO XT**	**6506000000**	**$17,850.05**	**$178,500.50**	
		Options				
	10	Power-PRO XT	6506000000	$17,850.05	$178,500.50	
	10	Dual Wheel Lock	6086602010			
	10	PR Cot Retaining Post	6085033000			
	10	Power Pro Standard Components	6506026000			
	10	XPS Siderails	6506040000			
	10	No Runner/HE O2	0054200994			
	10	Equipment Hook	6500147000			
	10	Power-LOAD Compatible Option	6506127000			
	10	Trendelenburg	6085031000			
	10	Retractable Head Section O2	6085046000			
	10	Pocketed Back Rest Pouch	6500130000			
	10	Head End Storage Flat	6500128000			
	10	English Manual	6506600000			
	10	120V AC SMRT Charging Kit	6500028000			
	10	J Hook	6092036018			
	10	XPS Mattress - Black	6500003130			
	10	No Steer Lock Option	6506037000			
	10	3 YR X-Frame Powertrain Wrnty	7777881669			
	10	2 Yr Bumper to Bumper Warranty	7777881670			
	10	DOM SHIP (NOT HI, AK, PR, GM)	0054030000			
	10	3 Stage IV Pole PR Option	6500315000			
	10	X-RESTRAINT PACKAGE	6500001430			
	10	STANDARD FOWLER	6506012003			

Note

Product Total	$178,500.50
Freight	$0.00
Tax	$0.00
Total	**$178,500.50**

Signature _____ Title/Position _____ Date _____

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.
Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.
Terms: Net 30 Days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-STRYKER.
Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping

QWS3270X 1/18/2019 2:18 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 01/18/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 2:17 PM

FISCAL MO/YEAR : 04 2019 CURRENCY CODE :
INDEX CODE : FROD011 ADMINISTRATION - FIRE & RESCUE
SUBOBJECT : 06429 SPECIALIZED EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JAN 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	-105,518.11	394,481.89	394,481.89
EXPENDITURES	17,403.81	20,495.24	20,495.24
ENCUMBRANCES	-14,918.81	14,546.00	14,546.00
PRE-ENCUMBRANCES	176,015.50	178,500.50	178,500.50
REMAINING BALANCE	-284,018.61	180,940.15	180,940.15

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND