SUBJECT: Compellent Support Extension and License Renewal

BID #: XF-0542-16 **OPEN DATE: 09/07/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – One Time Purchase

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: All or None to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Aprisa Technology LLC, Thomas Consultants, Inc. and CDW-G LLC for being non-responsive in not meeting the bid requirements as detailed in the attached Bid Rejection Letters.

Recommend approval of award to EMTEC, Inc., as the lowest responsive, responsible bidder for the purchase of Compellent Support Extension and License Renewals for the Jacksonville Sheriff's Office. Total expenditure not to exceed $113,226.19.

Funding for this award to be encumbered by account SHPS011SSIT-04662 to be executed by purchase order.

Attachments: Recommendation Memo, Terms and Conditions, Specifications, Tabulation Sheet, Rejection Notices

ANALYST: KATHERINE NASWORTHY **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: GEORGE CHAKTOURA, IT, CRIME ANALYSIS AND FUSSION CENTER SENIOR EXECUTIVE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

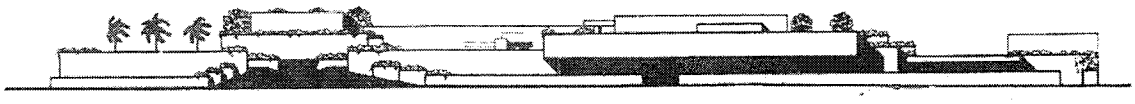
APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE SHERIFF

CONSOLIDATED CITY OF JACKSONVILLE



501 EAST BAY STREET • JACKSONVILLE, FLORIDA 32202-2975

John H. Rutherford
Sheriff

September 8, 2016

TO: Greg Pease
Chief of Procurement, City of Jacksonville

FROM: George Chaktoura
IT, Crime Analysis and Fusion Center Senior Executive

SUBJECT: Compellent Support Extension and License Renewal Bid # XF-0542-16
REQ 197216

There were four (4) responses received for BID #XF-0542-16 Compellent Support Extension and License Renewal. After reviewing all written responses we recommend the following:

Aprisa Technology LLC was the lowest bidder with a bid of $81,993.86. However we recommend their bid be rejected due to the vendor confirmed errors in pricing. (See attached document).

Thomas Consultants, Inc. was the next lowest bidder with a bid of $82,393.92. However we recommend their bid be rejected due to the vendor not bidding the requested periods on all items. The vendor provided documentation for a different length and period for all items. (See attached documents).

CDW-G LLC was the next lowest bidder with a bid of $103,625.00. However we recommend their bid be rejected due to exceptions requested on the terms and conditions (See attached).

We recommend awarding Emtec Inc. JaxPro Vendor # 00006563, the lowest responsive, responsible bidder in the amount of $113,226.19. They bid the items as specified in the bid documents.

The funding source is SHPS011SSIT – 04662 FY 16.

BID TABULATION SHEET

TITLE:	COMPELLENT SUPPORT EXTENSION AND LICENSE RENEWAL
BID NO.:	XF-0542-16
OPEN DATE:	SEPTEMBER 7, 2016 @ 2:00 P.M.
BUYER:	KATHY NASWORTHY, ANALYST
No. Invited: (10) No. Received (4) No Bids: (0)	
Recorded By:	GAIL SAMPSON

ITEM	DESCRIPTION	QUANTITY	CDW GOVERNMENT LLC		EMTEC INC.		APRISA TECHNOLOGY LLC		THOMAS CONSULTANTS, INC.	
			PRICE EACH	EXT PRICE	PRICE EACH	EXT PRICE	PRICE EACH	EXT PRICE	PRICE EACH	EXT PRICE
1	DELL/COMPELLENT SUPPORT EXTENSION FOR SYSTEM 14333/14334	1	$48,500.00	$48,500.00	$37,861.73	$37,861.73	$45,036.45	$45,036.45	$45,256.14	$45,256.14
2	DELL/COMPELLENT SUPPORT EXTENSION FOR SYSTEM 24330/24331	1	$33,500.00	$33,500.00	$26,654.46	$26,654.46	$31,450.08	$31,450.08	$31,603.59	$31,603.59
3	DELL/COMPELLENT CO PILOT OPTIMIZE COMPELLENT BASE LICENSE FOR 14333/14334	1	$6,375.00	$6,375.00	$14,450.00	$14,450.00	$3,467.58	$3,467.58	$3,484.49	$3,484.49
4	DELL/COMPELLENT CO PILOT OPTIMIZE	1	$15,250.00	$15,250.00	$34,260.00	$34,260.00	$2,039.75	$2,039.75	$2,049.70	$2,049.70
LUMP SUM TOTAL FOR ITEMS 1, 2, 3, & 4			$103,625.00		$113,226.19		$81,993.86		$82,393.92	
TERMS:			NET 30 DAYS		NET 30 DAYS		NET 30 DAYS		NOT STATED	
DELIVERY:			NOT STATED		30 BUSINESS DAYS		10 BUSINESS DAYS		5 BUSINESS DAYS	
CONFLICT OF INTEREST:			YES		YES		YES		YES	
ADDENDUM'S(0):			N/A		N/A		N/A		N/A	

TERMS AND CONDITIONS

COMPELLENT SUPPORT EXTENSION AND LICENSE RENEWAL

1. SCOPE

   The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Compellent Support Extension and License Renewal.

2. AWARD

   Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

   Term of agreement is a one-time purchase.

4. PRE-BID CONFERENCE

   Not applicable

5. COMPLIANCE WITH SPECIFICATIONS

   The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS

   The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. QUANTITES

   Quantities indicated are fixed.

8. PRICES

   All unit prices shall include freight, delivery and handling charges to the delivery location as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

   Not Applicable

10. DELIVERY

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one business day in advance.** Contact Chris Burns - 904-630-7426. A packing slip shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

13. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

14. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

15. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.

Specifications

COMPELLENT SUPPORT EXTENSION AND LICENSE RENEWAL

Vendor **MUST** be an authorized dealer/reseller/distributer of equipment/software.

No substitutions

(This space intentionally left blank.)

Detailed Technical Specifications

Line Item #1 – Dell/Compellent Support Extension for System 14333/14334:

NOTE ALL SUPPORT EXTENSIONS ARE FOR 24 x 7 FOR THE PERIOD 08-01-2016 – 07-31-2017

Quantity: 1

Technical Specifications

- Support, 24 x 7, Dell/Compellent Series Service Tag BT2VPQ1 – Part # CT-SC040-MTCH
- Support, 24 x 7, Dell/Compellent Series Service Tag CT2VPQ1 – Part # CT-SC040-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag 7R4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag BR4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag HT4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag 4V4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag GT4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag CR4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag 8R4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent 3.5" Service Tag FT4YPQ1 – Part # EN-SAS6-1235-MTCH
- Support, 24 x 7, Dell/Compellent Enclosure, SC200, 3.5" Service Tag G0TMBY1 – Part # EN-SC200-1235-MTCH
- Support, 24 x 7, Dell/Compellent Enclosure, SC200, 3.5" Service Tag H1KNC42 – Part # EN-SC200-1235-MTCH
- Support, 24 x 7, Dell/Compellent Enclosure, SC200, 3.5" Service Tag 68MXBX1 – Part # EN-SC200-1235-MTCH
- Support, 24 x 7, Dell/Compellent Enclosure, SC200, 3.5" Service Tag CJFX9Y1 – Part # EN-SC200-1235-MTCH
- Support, 24 x 7, Dell/Compellent Enclosure, SC200, 3.5" Service Tag J57NZ12 – Part # EN-SC200-1235-MTCH
- Support, 24 x 7, Dell/Compellent Enclosure, SC200, 3.5" Service Tag 3GF2C42 – Part # EN-SC200-1235-MTCH
- Support, 24 x 7, Dell/Compellent Enclosure, SC200, 3.5" Service Tag G0TLBY1 – Part # EN-SC200-1235-MTCH
- Support, 24 x 7, SW, Core Bundle BASE – Part # SW-CORE-BASE-MTCS
- Support, 24 x 7, SW, Core Bundle EXP – Part # SW-CORE-EXP-MTCS
- Support, 24 x 7, SW, Data Progression BASE – Part # SW-DAPR-BASE-MTCS
- Support, 24 x 7, SW, Data Progression EXP – Part # SW-DAPR-EXP-MTCS
- Support, 24 x 7, SW, Remote Instant Replay – Part # SW-RIRA-BASE-MTCS
- Support, 24 x 7, SW, Remote Instant Replay – Part # SW-RIRA-EXP-MTCS

Line Item #2 – Dell/Compellent Support Extension for System 24330/24331:

NOTE ALL SUPPORT EXTENSIONS ARE FOR 24 x 7 FOR THE PERIOD 08-01-2016 – 07-31-2017

Quantity: 1
Technical Specifications • Support, 24 x 7, Dell/Compellent Services Service Tag 683YBX1 – Part # CT-SC8000-MTCH • Support, 24 x 7, Dell/Compellent Services Service Tag 6830CX1 – Part # CT-SC8000-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68PXBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68PYBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68NZBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68MYBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68PZBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68MZBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68NYBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, Enclosure, SC200, 3.5" Service Tag 68NXBX1 – Part # EN-SC200-1235-MTCH • Support, 24 x 7, SW, Core Bundle BASE – Part # SQ-COREW-BASE-MTCS • Support, 24 x 7, SW, Core Bundle EXP – Part # SW-CORE-EXP-MTCS • Support, 24 x 7, SW, Remote Instant Replay – Part # SW-RIRA-BASE-MTCS • Support, 24 x 7, SW, Remote Instant Replay – Part # SW-RIRA-EXP-MTCS

Line Item #3 – Dell/Compellent CoPilot Optimize Compellent Base License for System 14333/14334 36 Months to begin at time of purchase – Part # CAA-OPT-ADD.

Quantity 1

Line Item #4 – Dell/Compellent CoPilot Optimize Compellent Base License for System 24330/24331 36 Months to begin at time of purchase – Part # CAA-OPT.

Quantity 1

Transmission Report

Date/Time	09-12-2016	09:10:07 a.m.	Transmit Header Text	
Local ID 1	9042558837		Local Name 1	Procurement

This document : Confirmed
(reduced sample and details below)
Document size : 8.5"x11"

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

September 12, 2016

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: **APRISA TECHNOLOGY LLC.**

CONTACT NAME: **BARRY WEINSTINE**

FAX NUMBER: **516-403-5386**

BID NUMBER: **XF-0542-16**

NAME OF BID: **COMPELLANT SUPPORT EXTENSION AND LICENSE RENEWAL**
DATE OPENED: **SEPTEMBER 7, 2016**

REASON FOR REJECTION: Vendor rejected due to errors in pricing.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST, FACSIMILE NUMBER (904) 255-8837.

ANALYST SIGNATURE: K. Nasworthy
KATHY NASWORTHY

PROCUREMENT DIVISION
214 N. Hogan Street, 8th Floor | Jacksonville, FL 32202 | Phone: 904.255.8800 | Fax: 904.255.8837 | www.coj.net

Total Pages Scanned : 1 Total Pages Confirmed : 1

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
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Abbreviations:

HS: Host send	PL: Polled local	MP: Mailbox print	CP: Completed	TS: Terminated by system
HR: Host receive	PR: Polled remote	RP: Report	FA: Fail	G3: Group 3
WS: Waiting send	MS: Mailbox save	FF: Fax Forward	TU: Terminated by user	EC: Error Correct

Transmission Report

Date/Time	09-12-2016	09:09:18 a.m.	Transmit Header Text	
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This document : Confirmed
(reduced sample and details below)
Document size : 8.5"x11"

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

September 12, 2016

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: CDW GOVERNMENT LLC.

CONTACT NAME: JENNIFER FABIANSKI

FAX NUMBER: 312-705-9184

BID NUMBER: XF-0542-16

NAME OF BID: COMPELLANT SUPPORT EXTENSION AND LICENSE RENEWAL

DATE OPENED: SEPTEMBER 7, 2016

REASON FOR REJECTION: vendor rejected due to exceptions requested on theterms as spexified in the bid documents.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST, FACSIMILE NUMBER (904) 255-8837.

ANALYST SIGNATURE: K. Nasworthy
KATHY NASWORTHY

PROCUREMENT DIVISION
214 N. Hogan Street, 8th Floor . Jacksonville, FL 32202 | Phone: 904.255.8800 , Fax: 904.255.8837 | www.coj.net

Total Pages Scanned : 1 Total Pages Confirmed : 1

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Abbreviations:

HS: Host send	PL: Polled local	MP: Mailbox print	CP: Completed	TS: Terminated by system
HR: Host receive	PR: Polled remote	RP: Report	FA: Fail	G3: Group 3
WS: Waiting send	MS: Mailbox save	FF: Fax Forward	TU: Terminated by user	EC: Error Correct

Transmission Report

Date/Time	09-12-2016	09:19:59 a.m.	Transmit Header Text	
Local ID 1	9042558837		Local Name 1	Procurement

This document : Confirmed
(reduced sample and details below)
Document size : 8.5"x11"

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

September 12, 2016

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: **THOMAS CONSULTANTS, INC.**

CONTACT NAME: **DARRELL THOMAS**

FAX NUMBER: **901-398-5749**

BID NUMBER: **XF-0542-16**

NAME OF BID: **COMPELLANT SUPPORT EXTENSION AND LICENSE RENEWAL**
DATE OPENED: **SEPTEMBER 7, 2016**

REASON FOR REJECTION: Vendor rejected due to bidding the incorrect period for all items as requested.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST, FACSIMILE NUMBER (904) 255-8837.

ANALYST SIGNATURE: K. Nasworthy
KATHY NASWORTHY

PROCUREMENT DIVISION
214 N. Hogan Street, 8th Floor | Jacksonville, FL 32202 | Phone: 904.255.8800 | Fax: 904.255.8837 | www.coj.net

Total Pages Scanned : 1 Total Pages Confirmed : 1

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
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Abbreviations:

HS: Host send	PL: Polled local	MP: Mailbox print	CP: Completed	TS: Terminated by system
HR: Host receive	PR: Polled remote	RP: Report	FA: Fail	G3: Group 3
WS: Waiting send	MS: Mailbox save	FF: Fax Forward	TU: Terminated by user	EC: Error Correct

JACKSONVILLE SHERIFF'S OFFICE (Custom Quote)

PO Address:
Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Date: August 19, 2016
Quotation #: QUO-856750-K8Q4
Valid Until: September 19, 2016
Prepared By: Rochelle Renna

Customer: JACKSONVILLE SHERIFF'S OFFICE

, FL

Quote For:
THOMAS CONSULTANTS, INC
4140 E RAINES RD
MEMPHIS, TN 38118
UNITED STATES

Quote Term: Custom
System 24330 / 24331 - Jacksonville, FL

Proposed Contract Dates: Sep 01, 2016 - Aug 31, 2017

Service Tag	Part	Description	Qty	Coverage Dates	Duration: Copilot-Parts
	Hardware & Drives				
683YBX1	CT-SC8000-MTCH	Support, 24x7, Dell/Compellent Series	1	09/01/2016 - 08/31/2017	12 - 24
6830CX1	CT-SC8000-MTCH	Support, 24x7, Dell/Compellent Series	1	09/01/2016 - 08/31/2017	12 - 24
68PXBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
68PYBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
68NXBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
68PZBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
68MYBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
68NZBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
68NYBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
68MZBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
	Software				
	SW-CORE-BASE-MTCS	Support, 24x7, SW, Core Bundle Base	1	09/01/2016 - 08/31/2017	12 - 0
	SW-CORE-EXP-MTCS	Support, 24x7, SW, Core Bundle	8	09/01/2016 - 08/31/2017	12 - 0
	SW-RIRA-BASE-MTCS	Support, 24x7, Remote Instant Replay	1	09/01/2016 - 08/31/2017	12 - 0
	SW-RIRA-EXP-MTCS	Support, 24x7, Remote Instant Replay	8	09/01/2016 - 08/31/2017	12 - 0
	Professional Svcs				
	CAA-2010-C	CAA, Storage Center Recertification	10	09/01/2016 - 08/31/2017	1 - 0

Coverage Type is: Zone 1, 24x7 Support Center w/ Priority On-Site (4 hour)

Onsite Support
3rd Party Onsite Support
Support Center

Current Agreement Expiration Date: 03/31/2016

Support Renewal Term

Terms and Conditions

JACKSONVILLE SHERIFF'S OFFICE (Custom Quote)

PO Address:
Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Date: August 19, 2016
Quotation #: QUO-856744-2TVY
Valid Until: September 19, 2016
Prepared By: Rochelle Renna

Customer: JACKSONVILLE SHERIFF'S OFFICE

, FL

Quote For:
THOMAS CONSULTANTS, INC
4140 E RAINES RD
MEMPHIS, TN 38118
UNITED STATES

Quote Term: Custom
System 14333 / 14334 - Jacksonville, FL

Proposed Contract Dates: Sep 01, 2016 - Aug 31, 2017

Service Tag	Part	Description	Qty	Coverage Dates	Duration: Copilot-Parts
	Hardware & Drives				
CT2VPQ1	CT-SC040-MTCH	Support, 24x7, Dell/Compellent Series	1	09/01/2016 - 08/31/2017	12 - 0
BT2VPQ1	CT-SC040-MTCH	Support, 24x7, Dell/Compellent Series	1	09/01/2016 - 08/31/2017	12 - 0
FT4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
HT4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
4V4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
BR4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
CR4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
GT4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
8R4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
7R4YPQ1	EN-SAS6-1235-MTCH	Support, 24x7, Dell/Compellent 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
68MXBX1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 24
G0TMBY1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 12
H1KNC42	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
CJFX9Y1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 12
J57NZ12	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
G0TLBY1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 12
3GF2C42	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	09/01/2016 - 08/31/2017	12 - 0
	Software				
	SW-CORE-BASE-MTCS	Support, 24x7, SW, Core Bundle Base	1	09/01/2016 - 08/31/2017	12 - 0
	SW-CORE-EXP-MTCS	Support, 24x7, SW, Core Bundle	10	09/01/2016 - 08/31/2017	12 - 0
	SW-DAPR-BASE-MTCS	Support, 24x7, Data Progression Base	1	09/01/2016 - 08/31/2017	12 - 0
	SW-DAPR-EXP-MTCS	Support, 24x7, Data Progression Exp	10	09/01/2016 - 08/31/2017	12 - 0
	SW-RIRA-BASE-MTCS	Support, 24x7, Remote Instant Replay	1	09/01/2016 - 08/31/2017	12 - 0
	SW-RIRA-EXP-MTCS	Support, 24x7, Remote Instant Replay	10	09/01/2016 - 08/31/2017	12 - 0
	Professional Svcs				
	CAA-2010-C	CAA, Storage Center Recertification	17	09/01/2016 - 08/31/2017	1 - 0

Coverage Type is: Zone 1, 24x7 Support Center w/ Priority On-Site (4 hour)

Onsite Support
3rd Party Onsite Support
Support Center
Support Renewal Total

Current Agreement Expiration Date: 04/30/2016

Terms and Conditions

Longley, Diane N.

From: Baines, Deidra B.
Sent: Friday, September 09, 2016 10:29 AM
To: Longley, Diane N.
Subject: FW: Bid # XF-0542-16 - Compellent Support

Here is the e-mail from Kathy she says she is getting a message that is saying it is not getting to you.

Deidra Baines
Procurement Manager
Budget & Management Division
Jacksonville Sheriff's Office
Police Memorial Building
Phone - (904) 630-5970
E-Mail – Deidra.Baines@jaxsheriff.org

Please note that under Florida's very broad public records law, e-mail communications to and from city officials are subject to public disclosure.

From: Nasworthy, Katherine [mailto:KNaswort@coj.net]
Sent: Friday, September 09, 2016 10:16 AM
To: Longley, Diane N.; Baines, Deidra B.
Subject: FW: Bid # XF-0542-16 - Compellent Support

Diane,

See one line response below.

Respectfully,
Kathy

Kathy Nasworthy, Purchasing Analyst
Procurement Division
City of Jacksonville
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
PH: 904-255-8813
FAX: 904-357-5993
e-mail: KNaswort@coj.net

ONE CITY ONE JACKSONVILLE!

*** Please note that under Florida's very broad public records law, email communications to and from city officials are subject to public disclosure.***

From: Sales [mailto:Sales@eaprisa.com]
Sent: Thursday, September 08, 2016 9:53 PM
To: Nasworthy, Katherine
Subject: RE: Bid # XF-0542-16 - Compellent Support

My records indicate that Dell only quoted me a one year period

From: Nasworthy, Katherine [mailto:KNaswort@coj.net]
Sent: Thursday, September 8, 2016 3:02 PM
To: Sales
Subject: Bid # XF-0542-16 - Compellent Support
Importance: High

Mr. Weinstein,

Procurement needs confirmation and clarification on two questions below:

1. Please confirm that the price bid on line item 3 is for a period of **36 months** (that will begin at the time of purchase). And that the item that is being bid is the CoPilot Support Service by Dell/Compellent and is **not a substitute product**.
   - Dell/Compellent CoPilot Optimize Compellent Base License for System 14333/14334 36 Months to begin at time of purchase – Part # CAA-OPT-ADD.

2. Please confirm that the price bid on line item 4 is for a period of **36 months** (that will begin at the time of purchase). And that the item that is being bid is the CoPilot Support Service by Dell/Compellent and is **not a substitute product**.
   - Dell/Compellent CoPilot Optimize Compellent Base License for System 24330/24331 36 Months to begin at time of purchase – Part # CAA-OPT.

Deadline for response is 12 pm on Friday, September 9th.

Respectfully,
Kathy

Kathy Nasworthy, Purchasing Analyst
Procurement Division
City of Jacksonville
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
PH: 904-255-8813
FAX: 904-357-5993
e-mail: KNaswort@coj.net

Proposed Language for Negotiation

CDW•G has proposed alternative language to some of the provisions to the BID NO.: XF-0542-16 to review. We deem this as "proposed language" and would ask that it be open for negotiation between our parties upon award of this contract

General Contract Terms and Conditions

Warranty

City Of Jacksonville (or "Customer") understands that CDW•G is not the manufacturer of the products purchased by Customer hereunder and the only warranties offered are those of the manufacturer, not CDW•G or its Affiliates. In purchasing the products, Customer is relying on the manufacturer's specifications only and is not relying on any statements, specifications, photographs or other illustrations representing the products that may be provided by CDW•G or its Affiliates. CDW•G AND ITS AFFILIATES HEREBY EXPRESSLY DISCLAIM ALL WARRANTIES EITHER EXPRESS OR IMPLIED, RELATED TO PRODUCTS, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTY OF TITLE, ACCURACY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WARRANTY OF NONINFRINGEMENT, OR ANY WARRANTY RELATING TO THIRD PARTY SERVICES. THE DISCLAIMER CONTAINED IN THIS PARAGRAPH DOES NOT AFFECT THE TERMS OF ANY MANUFACTURER'S WARRANTY Customer expressly waives any claim that it may have against CDW•G or its Affiliates based on any product liability or infringement or alleged infringement of any patent, copyright, trade secret or other intellectual property rights (each a "Claim") with respect to any product and also waives any right to indemnification from CDW•G or its Affiliates against any such Claim made against Customer by a third party. Customer acknowledges that no employee of CDW•G or its Affiliates is authorized to make any representation or warranty on behalf of CDW•G or any of its Affiliates that is not in this Agreement. CDW•G will not be responsible for and no liability shall result to CDW•G or any of its Affiliates for any delays in delivery which result from any circumstances beyond CDW•G's reasonable control, including, but not limited to, product unavailability, carrier delays, delays due to fire, severe weather conditions, failure of power, labor problems, acts of war, terrorism, embargo, acts of God or acts or laws of any government or agency. Any shipping dates provided by CDW•G and any purported deadlines contained in any other document are estimates only.

Hold Harmless

Contractor shall indemnify and hold harmless the Customer for any damages or losses to the Customer arising from Claims. "Claims" are defined as (i) claims brought by a third party for death or personal injury to a third party, or (ii) damage to tangible personal property suffered or incurred by the Customer allegedly resulting from the grossly negligent or willful misconduct of the Contractor, its employees, agents, contractors, representatives or affiliates. However, notwithstanding the prior sentence, a claim for death or personal injury to a third party or damage to tangible personal property shall not be a Claim to the extent such claim or damage was caused by the actions of the Customer, its employees, agents, contractors or representatives. Claims also do not include any damages or liability excluded in this Agreement. In addition, the Contractor will not be liable, through indemnification or otherwise, for any loss, damage, expense, liability, action, suit or proceeding allegedly arising out of loss or damage to software or the data processed by such software or hardware, or loss of use of hardware.

The obligation of the Contractor to indemnify and hold the Customer harmless is contingent upon the Customer providing the Contractor with (i) prompt written notice of and description of each Claim, (ii) sole authority to defend or settle any such action, suit or proceeding, and (iii) all reasonable assistance in any such defense.

QWS3270X 9/12/2016 8:24 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 09/12/2016
LINK TO: ACCOUNT SUMMARY INQUIRY 8:23 AM

FISCAL MO/YEAR : 12 2016 CURRENCY CODE :
INDEX CODE : SHPS011SSIT INFORMATION SYSTEM MANAGEMENT
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	SEPT 2016	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	-48,108.75	3,723,688.32	3,723,688.32
EXPENDITURES	3,360.00	2,658,008.74	2,658,008.74
ENCUMBRANCES	-2,691.00	293,193.15	293,193.15
PRE-ENCUMBRANCES	353,638.51	708,244.71	708,244.71
REMAINING BALANCE	-402,416.26	64,241.72	64,241.72

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND

* Money has already been encumbered