SUBJECT: INTRUSION PREVENTION SYSTEM

BID #: XF-0544-16 **OPEN DATE: 2016-09-07**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE TIME PURCHASE

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, DG Technology Consulting, LLC., for the purchase of intrusion prevention system hardware, three years maintenance, professional services and training, for the Information Technologies Division. This is a one-time purchase. Total not-to-exceed amount of $209,017.00.

Funding for this award to be encumbered by accounts: AFIT537-06427 for $130,154.00 and AFIT531CSCS-06427 for $78,863.00, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheet, Terms and Conditions

ANALYST: _____
CHELSEY RENFROE

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

September 8, 2016

TO: **Greg Pease, Chief of Buying and Administration**

THRU: **Kenneth E. Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop

FROM: **Tom Ossi, Technology Contract and Records Manager** Tom Ossi

SUBJECT: **XF-0544-16 Intrusion Prevention System**

ITD Management submitted an RFP to Procurement Division for solicitation of an Intrusion Prevention System. The bid open date was held on September 7, 2016 for the Fortinet network hardware items, three years of maintenance, professional services and training. The system solution will examine all network traffic flows to detect and prevent vulnerability exploits.

Procurement Division received six (6) vendor responses and zero (0) no bids for BID # XF-0544-16. One addendum was issued to vendors in response to vendors questions.

Procurement forwarded the bid tabulation sheet and the bid responses for the Information Technologies Division to review. As stated in the terms and conditions an award will be all or none to the lowest responsive, responsible bidder.

ITD Management recommends awarding the bid to DG Technology Consulting, LLC the lowest responsive, responsible bidder for the total award amount of $209,017.00.

The following table details the responses received:

VENDOR	TOTAL AWARD AMOUNT
DG Technology Consulting, LLC	$209,017.00
NH&A, LLC	$211,807.75
CDW Government, LLC	$213,973.15
Enterprise Integration	$221,497.91
Optiv Security, Inc.	$252,760.34
Peacock Systems	$370,665.00

Funding Source: AFIT537 - 06427

Attachment: Bid Tabulation
cc: Craig Galley, Information Security Officer, ITD Craig R. Galley

Renfroe, Chelsey

From: Proctor, John
Sent: Tuesday, September 13, 2016 4:30 PM
To: Renfroe, Chelsey
Cc: Lathrop, Kenneth; Galley, Craig; Pearson, Daniel; Ossi, Thomas; James, Sabrina
Subject: RE: XF-0544-16 Intrusion Prevention System
Attachments: Scanned from a Xerox Multifunction Device.pdf

Chelsy,

Thank you to you or whomever questioned the availability of funding.

Tom Ossi is correct a budgetary transfer was needed to provide the balance of funding (in account# AFIT531CSCS – 06427). A copy of the MBRC approved TD is attached for documentation.

Funding for the Intrusion Prevention System discussed below will derive from two funding sources as follows:

AFIT537 – 06427 $130,154
AFIT531CSCS – 06427 $81,456
Total $ 211,610

As a side note, the current balance in AFIT537-06427 is $130,186

Thank you for moving forward with the item on the GGAC agenda.

| John Proctor | ITD Finance Manager | Information Technologies Division | City of Jacksonville | Work (904) 255-8104 | Fax (904) 232-6932 |

From: Ossi, Thomas
Sent: Thursday, September 08, 2016 3:42 PM
To: Renfroe, Chelsey
Cc: Lathrop, Kenneth; Galley, Craig; Proctor, John; Pearson, Daniel
Subject: XF-0544-16 Intrusion Prevention System

Good afternoon Chelsey,

As to the amount of $209,017.00 for the Intrusion Prevention System.

I understand that Finance will need further clarification as to the shortfall in the funding source AFIT537 - 0647 as we currently have a balance of $129,586 currently showing in FAMIS.

I am forwarding an email from our Finance Manager which will further explain that a transfer directive will be required in order to make this purchase.

Please move forward with getting this item on the on the GGAC agenda.

Thanks Again for ALL your assistance,

Tom Ossi
Technology Contract and Records Manager
City of Jacksonville
Information Technologies Division
214 N. Hogan Street, 9th Floor
Jacksonville, FL 32202
904.255.8080
TOssi@coj.net

The funding source will derive from two sources: the $130K from AFIT537 and the balance from IT Operations – SFD531 from which I will need to have TD prepared and ready.

Thank$,

| John Proctor | ITD Finance Manager | Information Technologies Division | City of Jacksonville | Work (904) 255-8104 | Fax (904) 232-6932 |

Title: INTRUSION PREVENTION SYSTEM
Bid # XF-0544-16
Bid Date: 9/7/16
Buyer: Chelsey Renfroe
No. Invited: 8 No. Received: 6 No Bids: 0
Recorded By: Gail Sampson 9/7/2016 Date

ITEM	FORTINET MODEL # & DESCRIPTION	Est. QTY	UoM	NH&A, LLC. TOTAL	NH&A, LLC. EXTENDED TOTAL	ENTERPRISE INTEGRATION TOTAL	ENTERPRISE INTEGRATION EXTENDED TOTAL	OPTIV SECURITY, INC. TOTAL	OPTIV SECURITY, INC. EXTENDED TOTAL	CDW GOVERNMENT, LLC. TOTAL	CDW GOVERNMENT, LLC. EXTENDED TOTAL
1	FG-3200D-BDL-950-36 // EQUIPMENT	2	E	$100,891.15	$201,782.30	$105,506.40	$211,012.80	$120,905.23	$241,810.46	$101,920.69	$203,841.38
2	FP-10-PS001-801-01-01 // SERVICES (2 DAYS)	2	E	$2,746.70	$5,493.40	$2,872.34	$5,744.68	$2,999.97	$5,999.94	$2,774.72	$5,549.44
3	FP-PS001-AH // SERVICES (1 DAY)	1	E	$549.34	$549.34	$574.47	$574.47	$599.99	$599.99	$559.00	$559.00
4	FT-FGT1 // TRAINING (2 DAY CLASS)	1	E	$1,579.35	$1,579.35	$1,652.13	$1,652.13	$1,724.98	$1,724.98	$1,595.46	$1,595.46
5	FT-FGT2 // TRAINING (3 DAY CLASS)	1	E	$2,403.36	$2,403.36	$2,513.83	$2,513.83	$2,624.97	$2,624.97	$2,427.87	$2,427.87
	TOTAL (ITEMS 1-5)			**$211,807.75**		**$221,497.91**		**$252,760.34**		**$213,973.15**	
	TERMS:			NET 30		NET 30		NOT STATED		NET 30	
	DELIVERY:			10 BUSINESS DAYS		10 BUSINESS DAYS		NOT STATED		NOT STATED	
	CONFLICT OF INTEREST:			YES		YES		YES		YES	
	ADDENDUMS	1		YES		YES		NO		YES	
	NOTES:							**DID NOT ACKNOWLEDGE ADDENDUM 1**		**PROPOSES CHANGES TO TERMS AND CONDITIONS**	

Title: INTRUSION PREVENTION SYSTEM
Bid # XF-0544-16
Bid Date: 9/7/16
Buyer: Chelsey Renfroe
No. Invited: 8 No. Received: 6 No Bids: 0
Recorded By: Gail Sampson 9/7/2016 Date

ITEM	DESCRIPTION	Est. QTY	UoM	PEACOCK SYSTEMS TOTAL	PEACOCK SYSTEMS EXTENDED TOTAL	DG TECHNOLOGY TOTAL	DG TECHNOLOGY EXTENDED TOTAL	TOTAL	EXTENDED TOTAL	TOTAL	EXTENDED TOTAL
1	FG-3200D-BDL-950-36 // EQUIPMENT	2	E	$179,990.00	$359,980.00	$99,176.00	$198,352.00		$0.00		$0.00
2	FP-10-PS001-801-01-01 // SERVICES (2 DAYS)	2	E	$2,960.00	$5,920.00	$2,700.00	$5,400.00		$0.00		$0.00
3	FP-PS001-AH // SERVICES (1 DAY)	1	E	$570.00	$570.00	$540.00	$540.00		$0.00		$0.00
4	FT-FGT1 // TRAINING (2 DAY CLASS)	1	E	$1,696.00	$1,696.00	$2,362.50	$2,362.50		$0.00		$0.00
5	FT-FGT2 // TRAINING (3 DAY CLASS)	1	E	$2,499.00	$2,499.00	$2,362.50	$2,362.50		$0.00		$0.00
	TOTAL (ITEMS 1-5)			**$370,665.00**		**$209,017.00**		**$0.00**		**$0.00**	
	TERMS:			NOT STATED		NOT STATED					
	DELIVERY:			21 BUSINESS DAYS		30 BUSINESS DAYS					
	CONFLICT OF INTEREST:			YES		YES					
	ADDENDUMS	1		YES		YES					
	NOTES:					Difference in total pricing due to adjustment by Unit Pricing, "In case of error in extension of prices in the bid, the unit price will govern."					

TERMS AND CONDITIONS

INTRUSION PREVENTION SYSTEM

SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these Fortinet network hardware items, three years of maintenance and professional services. The network equipment, hardware maintenance and professional services as required will be an all-in-one technology solution for an Intrusion Prevention System (IPS). The solution will provide security prevention technology that will examine network traffic flows to detect and prevent vulnerability exploits.

AWARD

Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

TERM OF AGREEMENT

This is a one-time purchase.

STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

QUANTITIES

Quantities are exact.

ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

DELIVERY

Delivery will be made to Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202. ITD Contact Network Infrastructure Manager.

A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. **Inside delivery ONLY and if on pallets, must be broken down for delivery.**

PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. **Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.**

INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

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Renfroe, Chelsey

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Sent: Thursday, September 08, 2016 3:42 PM
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QWS3270X 9/8/2016 3:10 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 09/08/2016
LINK TO: ACCOUNT SUMMARY INQUIRY 3:09 PM

FISCAL MO/YEAR : 12 2016 CURRENCY CODE :
INDEX CODE : AFIT537 TECHNOLOGY EQUIPMENT REFRESH
SUBOBJECT : 06427 COMPUTER EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	SEPT 2016	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	232,274.13	232,274.13
EXPENDITURES	.00	60,061.26	60,061.26
ENCUMBRANCES	.00	32,081.72	32,081.72
PRE-ENCUMBRANCES	.00	10,545.00	10,545.00
REMAINING BALANCE	.00	129,586.15	129,586.15

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND