SUBJECT: DISPOSABLE SHEETS AND MEDICAL EQUIPMENT

BID #: SC-0389-16 **OPEN DATE: 01/13/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 15 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second (2) of two (2) renewal options to the vendors listed below for the purchase of Disposable Sheets and Medical Equipment for the Jacksonville Fire/Rescue Department.

Recommend not to renew Groups 2, 12 and 17 at this time. Group 16 was previously removed.

Recommend approval to increase to the following vendors. Midwest Medical Supply has requested an increase in Group 3, for Item 1. This increase is still lower than the next lowest vendor. Recommend approving the requested increase. Vendor has agreed to hold all other terms and conditions.

Period of service is from January 28, 2018 through January 27, 2019 for the total estimated annual expenditure not-to-exceed $671,374.28. The total revised not-to-exceed expenditure is $2,245,847.34.

Midwest Medical Supply	Groups 1, 3, 5, 8, 10, 13	$209,571.92
Bound Tree Medical	Groups 4 &14	$142,831.00
QuadMed, Inc.	Groups 6, 7, 9 & 11	$273,611.36
Mercury Medical	Group 15	$ 45,360.00

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Previous Award.

Analyst: Marleen Doran **RESPECTFULLY SUBMITTED:**
Marleen Doran
Gregory Pease, Chief
Procurement Division

CONCURRENCE BY: DAVID S. CASTLEMAN, CHIEF/FIRE RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

January 9, 2018

TO: Gregory Pease/Procurement Chief

FROM: David S. Castleman, Chief of Rescue

RE: **BID SC-0389-16 DISPOSABLE SHEETS AND MEDICAL EQUIPMENT**

We are electing to take the second year renewal option for the contract period of January 28, 2018 through January 27, 2019 on bid SC-0389-16 Disposable Sheets and Medical Equipment. The agreement letters from the vendors to honor pricing for the contract period are attached. Vendors were approached for cost decreases; no vendor at this time was able to decrease their contract pricing.

Group 1 Disposable Stretcher Sheets and Blankets—Midwest Medical LLC has agreed to hold all pricing. All original terms and conditions apply.

Group 1 Total: $34,448.50

Group 2 Portable Suction Units and Accessories—Midwest Medical LLC has agreed to renew this group, but have asked for an increase on Items 2, 3 and 4. At this time, we are electing not to renew this group.

Group 2 Total: $0.00

Group 3 Pulse Oximetry Equipment— Midwest Medical LLC has agreed to renew this group, but has asked for an increase on Item 1, SpectrO2 Pulse Oximeter. After reviewing the request, the new group total is still lower than the next lowest vendor. Recommend approving the requested increase. Vendor has agreed to hold all other terms and conditions.

Group 3 Total: $20,928.00

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

Group 4 Cervical Immobilization Devices— Bound Tree Medical has agreed to renew to hold all pricing. All original terms and conditions apply.

Group 4 Total: $82,275.00

Group 5 IV Equipment— Midwest Medical LLC has agreed to hold all pricing. All original terms and conditions apply.

Group 5 Total: $25,093.50

Group 6 EMS Gloves—Quadmed, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 6 Total: $90,000.00

Group 7 Defibrillation Pads— Quadmed, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 7 Total: $27,424.00

Group 8 ECG Monitoring Pads— Midwest Medical LLC has agreed to hold all pricing. All original terms and conditions apply.

Group 8 Total: $68,496.00

Group 9 Airway Equipment— Quadmed, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 9 Total: $25,852.00

Group 10 Glucometer Equipment— Midwest Medical LLC has agreed to hold all pricing. All original terms and conditions apply.

Group 10 Total: $40,740.00

Group 11 IV Catheters— Quadmed, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 11 Total: $130,335.36

Group 12 Supraglottic Airway—We are electing not to renew this group at this time.

Group 12 Total: $0.00

Group 13 Misc. Medical Supplies—Midwest Medical LLC has agreed to hold all pricing. All original terms and conditions apply.

Group 13 Total: $19,865.92

Group 14 Misc. Pharmaceuticals—Bound Tree Medical has agreed to hold all pricing. All original terms and conditions apply.

Group 14 Total: $60,556.00

Group 15 CPAP Devices—Mercury Medical has agreed to hold all pricing. All original terms and conditions apply.

Group 15 Total: $45,360.00

Group 16 Zoll Equipment Accessories—Previously removed.

Group 16 Total: Previously removed

Group 17 Thermometer and Accessories—Midwest Medical LLC has agreed to renew this group, but have asked for an increase on Items 1, 2, 3 and 4. At this time we are electing not to renew this group.

Group 17 Total: $0.00

Total Award: $671,374.28

Funding Code: FRRS011-05216

If you have any questions, please let me know.

DSC/scm/tjh/af

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BID #: SC-0389-16 **OPEN DATE: 01/13/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 15 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first (1) of two (2) renewal options to the vendors listed below for the purchase of Disposable Sheets and Medical Equipment for the Jacksonville Fire/Rescue Department.

Recommend approval to award Group 12 to Southeastern Emergency Equipment as the next lowest bidder as Ever Ready First Aid opted not renew this group.

Recommend approval to not renew Group 16 at this time.

Recommend approval to increase to the following vendors. Midwest Medical Supply has requested an increase in Group 13, for Item 1 and Group 17 for Items 1 & 2. These increases are less than 1.3% and are still lower than the next lowest bidder. Bound Tree Medical has requested an increase in Group 4, on Items 1, 2, & 3 and Group 14, Items 1 & 3. Group 4 is based on the current CPI with a 2% increase which is still less than the next lowest bidder. Group 14, Item 1 is a 95% increase and is still less than the next lowest bidder. Group 14, Item 3 is based on the current CPI with a 2.5% increase which is still lower than the next lowest bidder.

Period of service is from January 28, 2017 through January 27, 2018 for the total estimated annual expenditure not-to-exceed $708,737.08. The total revised not-to-exceed expenditure is $1,574,473.06.

Midwest Medical Supply	Groups 1, 2, 3, 5, 8, 10, 13 & 17	$227,047.72
Bound Tree Medical	Groups 4 &14	$142,831.00
QuadMed, Inc.	Groups 6, 7, 9 & 11	$273,611.36
Southeastern Emergency Equipment	Group 12	$ 19,887.00
Mercury Medical	Group 15	$ 45,360.00

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Letter's, Previous Award, Terms and Conditions

Analyst: Steven Burakowski **RESPECTFULLY SUBMITTED:** Gregory Pease, Chief Procurement Division

CONCURRENCE BY: DAVID S. CASTLEMAN, CHIEF/FIRE RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 1/26/17

OTHER:

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

ACTION OF AWARDING AUTHORITY DATE 1/26/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: DISPOSABLE SHEETS AND MEDICAL EQUIPMENT

BID #: SC-0389-16 **OPEN DATE: 01/13/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 15 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the following vendors, US Medsource (group 3 & 16), Sun Surgical Supply (group 4), 4MD Medical Solutions (group 5 & 16), Henry Schein (group 9), Ever Ready First Aid (group 10), Nashville Medical & EMS Products (group 17) for not bidding on all items in the group, Southeastern Emergency Equipment (group 4), Products Unlimited Inc. (group 5), Ever Ready First Aid (group 15) for not bidding the correct unit of measure. Southeastern Emergency Equipment (group 8), bid wrong price due to Manufacturers error. Zoll was rejected due to disagreement with Insurance and Indemnification Terms.

Recommend approval of award to the following vendors as the lowest responsive, responsible bidders for the purchase of Disposable Sheets and Medical Equipment for the Jacksonville Fire/Rescue Department. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. Total estimated annual award not to exceed $865,735.98.

Henry Schein, Inc.	Group 16	$159,730.00
Midwest Medical Supply	Groups 1, 2, 3, 5, 8, 10, 13 & 17	$226,960.62
Bound Tree Medical	Groups 4 &14	$140,474.00
QuadMed,Inc.	Groups 6, 7, 9 & 11	$273,611.36
Ever Ready First Aid	Group 12	$ 19,600.00
Mercury Medical	Group 15	$ 45,360.00

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Copy Terms and Condition, Tabulation Sheet, Rejection Letters

Analyst: KATHERINE NASWORTHY **RESPECTFULLY SUBMITTED:** For GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID S. CASTLEMAN, CHIEF/FIRE RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING ____ DATE: 1-28-16

OTHER: ____

ACTION OF AWARDING AUTHORITY DATE 1/28/16

APPROVED ✓ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

QWS3270X 1/10/2018 4:39 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 01/10/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 4:39 PM

FISCAL MO/YEAR : 04 2018 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 05216 OTHER OPERATING SUPPLIES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JAN 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,480,792.45	1,480,792.45
EXPENDITURES	47,457.62	288,258.32	288,258.32
ENCUMBRANCES	-31,859.69	88,881.78	88,881.78
PRE-ENCUMBRANCES	-2,812.39	9,925.00	9,925.00
REMAINING BALANCE	-12,785.54	1,093,727.35	1,093,727.35

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND