SINGLE SOURCE AWARD **BID # SS-0397-18**

Subject: EZ-IO Intra-Osseous Infusion System

Department: Jacksonville Fire and Rescue

Description of Purchase: Recommend approval of Single Source award to Teleflex for the purchase of EZ-IO Intra-Osseous Infusion System for Jacksonville Fire and Rescue. Teleflex is the sole manufacturer of a proprietary patented needle and power driver technology that is required. Total amount of expenditure not to exceed $120,000.00

Funding Source: FRRS011-05216-To be executed by Purchase Order.

Single Source Award To: Teleflex

Price Justification: See Attached

Total Award: $120,000.00 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter, Vendor Quote

Certification as to Single Source: Kurtis Wilson, Director/Fire Chief, Jacksonville Fire & Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Marleen Doran

Analyst: Marleen Doran

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Fire and Rescue Department

FUNDING SOURCE: FRRS011-05216

01/11/18 09:30AM
Procurement Division

BRIEF DESCRIPTION OF GOODS/SERVICES:

EZ-IO Intra-osseous infusion system is used in the pre-hospital setting when IV access is NOT attainable.

AMOUNT OF PROJECT (attach quote): $120,000

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The EZ-IO is a vascular access device used when IV access is not attainable. JFRD rescue units are equipped with this device and accessories which have been highly effective in patients where using conventional IV access proves ineffective.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Arrow International, a division of Teleflex is the sole source provider/supplier of the EZ-IO device and all accessories associated with the use of the EZ-IO device. Please see letter from Arrow International.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Arrow International is sole source provider/supplier of EZ-IO drill and accessories. Please see letter from Arrow International.

Submitted by: Kurtis Wilson — Director/Fire Chief

(Name) **(Title)**

Date:

Requesting Agency's Director's Signature:

Teleflex®

Teleflex

3015 Carrington Mill Blvd.
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881

teleflex.com

January 1, 2018

RE: **Teleflex—Sole Source for the Arrow® EZ-IO® Intraosseous Vascular Access System**

Dear Valued Customer:

Thank you for your interest in the Arrow® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. There are no other battery-powered intraosseous products currently available in the global marketplace.

Through our direct sales team, Arrow International, Inc., a wholly owned subsidiary of Teleflex, markets, sells and/or services all Arrow® EZ-IO® Device customers within the continental United States and Canada.

Please call our customer service to assist you with any questions or concerns: +1-866-246-6990.

Sincerely,

Scott Schneider
Vice President, Sales
Vascular

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Teleflex®

Teleflex

3015 Carrington Mill Blvd.
Morrisville, NC 27560
USA

Phone: 919-544-8000

www.teleflex.com

EXHIBIT A
2018 EZ-IO® Price List-EMS
(pricing is not inclusive of freight)

Part Number	Item	Price
1051-16	HUMERUS TRAINING BONE W/O SKIN (EA)	$26.00
1051-16-1	HUMERUS TRAINING BONE W/SKIN (EA)	$33.00
1052	PED. HUMERUS TRAINING BONE W/O SKIN (EA)	$20.00
1052-1	PED. HUMERUS TRAINING BONE W/SKIN (EA)	$36.00
1117-5-1	CHILD TIBIA TRAINING BONE (EA)	$35.00
1125-29-1	ADULT PROXIMAL TIBIA TRAINING BONE (EA)	$37.00
1126-110	DISTAL TIBIA/ANKLE TRAINING BONE (EA)	$34.00
1167-2	INFANT TIBIA/FIBULA TRAINING BONE (EA)	$25.00
1522-440	TRAINING BONE BLOCK, HARD (4.5X3.25X1.5)	$24.00
9001-VC-001	EZ-IO 25MM NEEDLE (EA)	$185.00
9001-VC-005	EZ-IO 25MM NEEDLE (BOX OF 5)	$550.00
9001P-VC-005	EZ-IO 25MM NEEDLE SET + STABILIZER(BOX O	$665.00
9017	EZ-IO 25MM TRAINING NEEDLE (EA)	$35.00
9018-VC-001	EZ-IO 15MM NEEDLE (EA)	$185.00
9018-VC-005	EZ-IO 15MM NEEDLE (BOX OF 5)	$550.00
9018P-VC-005	EZ-IO 15MM NEEDLE SET + STABILIZER(BOX O	$665.00
9021	EZ-IO 15MM TRAINING NEEDLE (EA)	$35.00
9034TK	EZ-IO TRAINING KIT	$385.35
9058	EZ-IO POWER DRIVER	$299.00
9059	EZ-IO TRAINING POWER DRIVER	$143.00
9066-VC-005	EZ-STABILIZER(BOX OF 5)	$50.00
9072	EZ-IO® POWER DRIVER CRADLE	$10.40
9074	EZ-IO PWR DRIVER HARDSIDED CARRYING CASE	$18.95
9078	EZ-IO 45MM TRAINING NEEDLE (EA)	$40.00
9079-VC-001	EZ-IO 45MM NEEDLE (EA)	$185.00
9079-VC-005	EZ-IO 45MM NEEDLE (BOX OF 5)	$550.00
9079P-VC-005	EZ-IO 45MM NEEDLE SET + STABILIZER(BOX O	$665.00
1522-1202	IO Training Block (120x85x37) with skin	$49.33
1522-1201	IO Training Block (120x85x63) with skin	$49.33
1522-1200	IO Training Block (170x120x63) with skin	$100.17
9065	EZ-IO Power Driver Vascular Access Pack	$29.12

Sincerely,

Dave K. Price
Sr. Director, Commercial Operations
Teleflex

QWS3270X 1/10/2018 4:41 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 01/10/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 4:39 PM

FISCAL MO/YEAR : 04 2018 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 05216 OTHER OPERATING SUPPLIES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JAN 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,480,792.45	1,480,792.45
EXPENDITURES	47,457.62	288,258.32	288,258.32
ENCUMBRANCES	-31,859.69	88,881.78	88,881.78
PRE-ENCUMBRANCES	-2,812.39	9,925.00	9,925.00
REMAINING BALANCE	-12,785.54	1,093,727.35	1,093,727.35

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND