SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second and final renewal option with Tom Nehl Company. Period of service is from October 1, 2021 through September 30, 2022. Total revised estimated annual expenditure amount of $243,230.00, which includes an increase as outlined in the attached memo. Total expenditure amount not to exceed $1,527,551.00.

Funding Source: 51103-114001-564010-000000-00000500-00000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter and Previous Awards

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2021. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Analyst: _____
Annette Burney

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: Sept. 17, 2021

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management

From: David Hylazewski, Equipment Control Administrator DH

Re: Recommendation of Approval of Second (2nd) renewal for SC-0308-20 Purchase of Rear Loader Garbage Trucks

Fleet Management Division is requesting approval to utilize the Second (2nd) renewal option of SC-0308-20 to Tom Nehl Company. Period of Service is October 1, 2021 through September 30, 2022.

Total expenditure for the Second (2nd) renewal period not to exceed $243,230.00, to include increase per attached memo from the supplier. Total not to exceed amount $1,527,551.00.

Funding Source: 51103.114001.564010.000000.00000500.00000 to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

Kurtz, Sheryl

From:	Dustin Brigman <DustinBrigman@tomnehl.com>
Sent:	Friday, September 17, 2021 11:31 AM
To:	Kurtz, Sheryl
Subject:	RE: SC-0308-20 2nd renewal option - Purchase of Rear Loader Garbage Trucks
Attachments:	SC-0308-20 Rear Loader Garbage Truck Renewal.docx; New Way 2021-2022 Anticipated Price increases 083021.pdf

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Sheryl,

Here is the requested update for the rear load garbage trucks. The costs of steel and the emissions update on the Detroit engine have increased this years update significantly. Please let me know if you have any questions. Thank you

TOM NEHL
THE TEAM BEHIND YOUR DRIVE

Dustin Brigman
Vocational Sales Manager
904.759.9677 | 904.389.3653 x1306
dustinbrigman@tomnehl.com | www.tomnehl.com
417 Edgewood Ave S | Jacksonville, FL 32254

From: Kurtz, Sheryl <SKURTZ@coj.net>
Sent: Friday, June 25, 2021 9:13 AM
To: Dustin Brigman <DustinBrigman@tomnehl.com>
Subject: Re: SC-0308-20 2nd renewal option - Purchase of Rear Loader Garbage Trucks

EXTERNAL EMAIL: **Email did not originate from TOM NEHL. Use caution before opening.**

Good Morning Dustin,

The above listed Bid is due for renewal on October 1, 2021. As stated in the bid, this contract may be extended for an additional one (1) year renewal option at the discretion of the City, based on vendor performance and adherence to price, terms and conditions of the bid.

The City of Jacksonville would like to offer the Second (2nd) renewal option for the period of October 1, 2021 through September 30, 2022. If your company opts to use the renewal option, please submit a written agreement to exercise the renewal option. Please include bid number, agreement under to the same terms, conditions and pricing as original bid in the memo.

TOM NEHL
THE TEAM BEHIND YOUR DRIVE.

September 17, 2021

RE: City of Jacksonville Bid SC-0308-20 Rear Loader Garbage Truck – First Renewal

Sheryl,

This letter serves as communication that Tom Nehl Truck Company would like to exercise the renewal option on bid SC-0308-20 Rear Loader Garbage Truck. We agree to the same terms and conditions but need to request a price increase due to material surcharges. The pricing increase for the New Way body has a 28.5% increase of $25,023 due to material costs and Freightliner has a model year increase of $2,500. It is higher this year due to material surcharges and the GHG21 emissions update on the Detroit DD13 engine. I would like to request a total increase of $27,523 for this next year's budget.

Please confirm receipt of this renewal and acceptance.

Thank you.

Best Regards,

Dustin Brigman
Tom Nehl Truck Company

Driving The Difference.

Date: August 30, 2021

Subject: Anticipated pricing Oct 1st, 2021 – Sept 30th, 2022

Here is the current and anticipated CPI and Steel Price Increases:

Model	CPI/Model Year – late 2021/2022	Steel Price Increase March 2021	Steel Price Increase June 2021	Steel Price Increase July 2021	Steel Price Increase Sept. 2021	Steel Price Increase Nov. 2021	TOTAL
32 Yard King Cobra*	4%	7.5%	5.0%	3.5%	4.5%	4.0%	28.5%

Sincerely,
K. Beugger
Kenneth Beugger
Regional Sales Manager
New Way

SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first renewal option with Tom Nehl Company, in annual estimated expenditure amount of $647,121.00, which includes a 3% price increase. Period of service is from October 1, 2020 through September 30, 2021 one (1) one (1) year renewal options remaining. Total revised expenditure amount not to exceed $1,284,321.00

Funding Source: 51103-114001-564100-000000-00000500-00000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter, Terms and Condition, Previous Award(s)

Analyst: Marilyn Hardy
Annette Burney

RESPECTFULLY SUBMITTED,
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 10/01/2020

Jerma R. Eikner

Michael Root

OTHER

ACTION OF AWARDING AUTHORITY

DATE 10-2-20

APPROVED ✓BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lacey Curry
Under Authority of
Executive Order No 2019-02

SUBJECT: Purchase of Rear Loader Garbage Trucks

BID #: SC-0308-20

OPEN DATE: 12/4/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2020 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, Tom Nehl Company, for the purchase of three (3) rear loader garbage trucks. Period of service is from date of award through September 30, 2020 with two (2) one (1) year renewal options. Total expenditure amount not to exceed $637,200.00.

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: For GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 12-19-19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/19/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02