2

SUBJECT: EVENT CROWD MANAGEMENT AND SECURITY SERVICES

BID #: SC-0430-21 **OPEN DATE: 2021-09-08**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – PERIOD OF SERVICE WILL BE FROM THE DATE OF AWARD THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 31 **NUMBER RECEIVED:** 1 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second of four (4) one (1) year renewal options with S.A.F.E. MANAGEMENT OF FLORIDA, LLC for EVENT CROWD MANAGEMENT AND SECURITY SERVICES. Period of service will be from October 1, 2023 through September 30, 2024. Supplier requested a price escalation increase between 3.3% and 6.6% to reflect current pricing related to employee wages for line items 1,2,4 & 5. The requested annual expenditure not to exceed $460,400.00. The revised total award expenditure not to exceed $1,302,900.00.

Funding Sources: 00113.133105.534050.000000.00000000.00000.0000000
10302.133101.549006.000000.00000000.00000.0000000
00113.133105.549040. Multiple Activities
To be executed by Purchase Order Releases POA-71357-21

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2023. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Supplier Letter, Previous Award

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Daryl T. Joseph, Director, Parks, Recreation and Community Services Department

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Daryl T. Joseph, Director

Parks, Recreation and Community Services Department
214 N Hogan Street, 4th Floor
Jacksonville, FL 32202
(904) 255-7907
www.coj.net

ONE CITY. ONE JACKSONVILLE.

September 7, 2023

To: Dustin Freeman, Chief
Procurement Division

Thru: Daryl T. Joseph, Director
Parks, Recreation and Community Services Department

From: Alex Alston, Acting Chief
Sports and Entertainment Division

Subject: FY24 SAFE Management 2nd Renewal Request for SC-0430-21/POA 71357-21 Event Crowd Management and Security Services Request

The Department of Parks, Recreation and Community Services, Division of Sports and Entertainment respectfully requests the Procurement Division grant the 2nd renewal option to S.A.F.E. Management for SC-0430-21/POA 71357-21 Event Crowd Management and Security Services. Period of Service will be from October 1, 2023 through September 30, 2024 with two (2) one (1) year renewal options remaining.

The supplier has requested a price increase on items 1, 2, 4, & 5 to reflect the current pricing related to employee wages.

Total annual expenditures are not expected to exceed $460,400 with the total award amount of $1,302,900. Purchases are to be procured with Purchase Order Releases from POA 71357-21.

Funding Sources: 00113.133105.534050.000000.00000000.00000.0000000
10302.133101.549006.000000.00000000.00000.0000000
00113.133105.549040. Multiple Activities

JMK

CC: Jennifer Malice Kelly, Sports and Entertainment Accounting Manager
Rene'e Harriman, Parks Finance Manager

1 EVERBANK STADIUM DR
JACKSONVILLE, FL 32202
Phone: (+1) 904-633-6182
Email: safeeventfl@safemanagement.net
Website: www.safemanagement.net

August 31, 2023
City of Jacksonville
Master Blanket SC-0430-21, Contract # POA-71357-21
RE: Extension Agreement 2023

Dear Ms. Martin:

S.A.F.E. Management agrees to renew the services agreement for FY2023. As we have discussed in the past, please see the applicable billable rates below for this period.

Position	Reason for increase	Proposed 2023 Rate
Supervisor	To match increase in employee wages	$34.50
Event Security	To match increase in employee wages	$32.50
Team Member	To match increase in employee wages	$31.50

Please let us know if you have any questions.

Sincerely,

Morgan Francis

Managing Director

S.A.F.E. Management of Florida, LLC

			FY22		FY23		FY24	
ITEM	DESCRIPTION	QUANTITY Hours	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE
1	Security Guard	10,000	$ 28.50	$ 285,000.00	30.5	$ 305,000.00	32.5	$ 325,000.00
2	Security Supervisor	2,000	$ 30.00	$ 60,000.00	32.5	$ 65,000.00	34.5	$ 69,000.00
3	Security Event Manager	800	$ 35.00	$ 28,000.00	35	$ 28,000.00	35	$ 28,000.00
4	Guest Services Staff (including informational assistance, ticket taking and scanning)	1,000	$ 28.50	$ 28,500.00	30.5	$ 30,500.00	31.5	$ 31,500.00
5	Guest Services Staff Supervisor	200	$ 30.00	$ 6,000.00	32.5	$ 6,500.00	34.5	$ 6,900.00
				$ 407,500.00		$ 435,000.00		$ 460,400.00

Economic News Release

Table 1. Consumer Price Index for All Urban Consumers (CPI-U): U. S. city average, by expenditure category

Table 1. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, by expenditure category, August 2023
[1982-84=100, unless otherwise noted]

Expenditure category	Relative importance Jul. 2023	Unadjusted indexes			Unadjusted percent change		Seasonally adjusted percent change		
		Aug. 2022	Jul. 2023	Aug. 2023	Aug. 2022-Aug. 2023	Jul. 2023-Aug. 2023	May 2023-Jun. 2023	Jun. 2023-Jul. 2023	Jul. 2023-Aug. 2023
All items	100.000	296.171	305.691	307.026	3.7	0.4	0.2	0.2	0.6
Food	13.415	310.875	323.523	324.100	4.3	0.2	0.1	0.2	0.2
Food at home	8.598	295.007	303.455	303.716	3.0	0.1	0.0	0.3	0.2
Cereals and bakery products	1.168	336.399	356.377	356.563	6.0	0.1	0.1	0.0	0.5
Meats, poultry, fish, and eggs	1.777	318.867	317.445	318.944	0.0	0.5	-0.4	0.5	0.8
Dairy and related products	0.788	267.461	269.143	268.281	0.3	-0.3	-0.3	0.5	-0.4
Fruits and vegetables	1.479	343.221	351.646	350.428	2.1	-0.3	0.8	0.4	-0.2
Nonalcoholic beverages and beverage materials	1.036	206.693	216.056	216.642	4.8	0.3	-0.1	0.0	-0.2
Other food at home	2.350	259.976	271.276	271.648	4.5	0.1	-0.2	0.2	0.2
Food away from home(1)	4.817	334.212	354.862	356.083	6.5	0.3	0.4	0.2	0.3
Energy	6.961	305.372	284.828	294.328	-3.6	3.3	0.6	0.1	5.6
Energy commodities	3.682	358.038	323.358	342.996	-4.2	6.1	0.8	0.3	10.5
Fuel oil(1)	0.115	466.755	364.304	397.444	-14.8	9.1	-0.4	3.0	9.1
Motor fuel	3.509	351.315	318.891	338.207	-3.7	6.1	0.9	0.2	10.7
Gasoline (all types)	3.428	348.593	318.071	336.979	-3.3	5.9	1.0	0.2	10.6
Energy services	3.280	267.564	259.766	260.448	-2.7	0.3	0.4	-0.1	0.2
Electricity	2.559	265.191	270.268	270.752	2.1	0.2	0.9	-0.7	0.2
Utility (piped) gas service	0.721	268.866	223.290	224.539	-16.5	0.6	-1.7	2.0	0.1
All items less food and energy	79.624	297.178	309.402	310.103	4.3	0.2	0.2	0.2	0.3
Commodities less food and energy commodities	21.208	167.637	168.014	168.029	0.2	0.0	-0.1	-0.3	-0.1
Apparel	2.496	127.328	129.172	131.262	3.1	1.6	0.3	0.0	0.2
New vehicles	4.264	174.598	179.696	179.691	2.9	0.0	0.0	-0.1	0.3
Used cars and trucks	2.766	212.895	201.624	198.768	-6.6	-1.4	-0.5	-1.3	-1.2
Medical care commodities(1)	1.464	391.032	406.169	408.437	4.5	0.6	0.2	0.5	0.6
Alcoholic beverages	0.834	275.627	285.580	285.859	3.7	0.1	0.0	0.1	0.0
Tobacco and smoking products(1)	0.498	1,364.765	1,431.302	1,440.574	5.6	0.6	0.1	0.5	0.6
Services less energy services	58.416	376.980	398.002	399.219	5.9	0.3	0.3	0.4	0.4
Shelter	34.810	357.264	382.226	383.221	7.3	0.3	0.4	0.4	0.3
Rent of primary residence	7.585	373.283	400.210	402.247	7.8	0.5	0.5	0.4	0.5
Owners' equivalent rent of residences(2)	25.616	365.993	391.131	392.794	7.3	0.4	0.4	0.5	0.4
Medical care services	6.347	605.883	591.832	592.913	-2.1	0.2	0.0	-0.4	0.1
Physicians' services(1)	1.792	412.828	413.437	413.877	0.3	0.1	0.7	0.2	0.1
Hospital services(1)(3)	1.912	380.339	389.061	391.678	3.0	0.7	0.4	-0.4	0.7
Transportation services	5.920	362.511	396.199	400.016	10.3	1.0	0.1	0.3	2.0

Footnotes

(1) Not seasonally adjusted.

(2) Indexes on a December 1982=100 base.

(3) Indexes on a December 1996=100 base.

Expenditure category	Relative importance Jul. 2023	Unadjusted indexes			Unadjusted percent change		Seasonally adjusted percent change		
		Aug. 2022	Jul. 2023	Aug. 2023	Aug. 2022-Aug. 2023	Jul. 2023-Aug. 2023	May 2023-Jun. 2023	Jun. 2023-Jul. 2023	Jul. 2023-Aug. 2023
Motor vehicle maintenance and repair(1)	1.131	349.539	387.159	391.395	12.0	1.1	1.3	1.0	1.1
Motor vehicle insurance	2.697	615.559	717.799	733.141	19.1	2.1	1.7	2.0	2.4
Airline fares	0.537	283.911	253.345	246.185	-13.3	-2.8	-8.1	-8.1	4.9

Footnotes

(1) Not seasonally adjusted.

(2) Indexes on a December 1982=100 base.

(3) Indexes on a December 1996=100 base.

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Last Modified Date: September 13, 2023

U.S. BUREAU OF LABOR STATISTICS Division of Consumer Prices and Price Indexes Suite 3130 2 Massachusetts Avenue NE
Washington, DC 20212-0001

Telephone:1-202-691-7000 www.bls.gov/CPI Contact CPI

SUBJECT: EVENT CROWD MANAGEMENT AND SECURITY SERVICES

BID #: SC-0430-21 **OPEN DATE: 2021-09-08**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – PERIOD OF SERVICE WILL BE FROM THE DATE OF AWARD THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 31 **NUMBER RECEIVED:** 1 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of three (3) one (1) year renewal options with S.A.F.E. MANAGEMENT OF FLORIDA, LLC for EVENT CROWD MANAGEMENT AND SECURITY SERVICES. Period of service will be from October 1, 2022 through September 30, 2023. Supplier requested a 7% and 8.3% price escalation increases based on Consumer Price Index (CPI). The requested annual expenditure not to exceed $435,000.00. The revised total award expenditure not to exceed $842,500.00.

Funding Sources: 00113.133105.534050.000000.00000000.00000.0000000
10302.133101.549006.000000.00000000.00000.0000000
00113.133105.549040. Multiple Activities
To be executed by Purchase Order Releases POA-71357-21

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2022. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Supplier Letter, Previous Award

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Daryl T. Joseph, Director, Parks, Recreation and Community Services Department

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 9/22/2022

Teresa K. Eilers _____ OTHER: _____

Mitchell Reed _____

Harry M. Wilson IV _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: EVENT CROWD MANAGEMENT AND SECURITY SERVICES

BID #: SC-0430-21

OPEN DATE: 2021-09-08

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – PERIOD OF SERVICE WILL BE FROM THE DATE OF AWARD THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 31 **NUMBER RECEIVED:** 1 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the sole responsive, responsible bidder S.A.F.E. MANAGEMENT OF FLORIDA, LLC in the amount of $407,500.00 for EVENT CROWD MANAGEMENT AND SECURITY SERVICES. Period of service will be from the date of award through September 30, 2022, with four (4) one (1) year renewal options.

Funding Sources: 00113.133105.534050.000000.00000000.00000.0000000
10302.133101.549006.000000.00000000.00000.0000000
To be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Daryl T. Joseph, Director, Parks, Recreation and Community Services Department

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 9/16/2021

_____ OTHER: _____

_____

_____

ACTION OF AWARDING AUTHORITY DATE 9-17-21

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Daryl T. Joseph, Director

Parks, Recreation and Community Services Department
214 N Hogan Street, 4th Floor
Jacksonville, FL 32202
(904) 255-7907
www.coj.net

September 8, 2021

MEMORANDUM

TO: Greg Pease, Chief
Procurement Division

FROM: Daryl T. Joseph, Director
Parks, Recreation and Community Services Department

RE: **SC-0430-21 Event Crowd Management and Security Services Bid Recommendation**

In response to the solicitation for bids on SC-0430-21 Event Crowd Management and Security Services, The Procurement Division received responses from one (1) bidder, S.A.F.E. Management and forwarded the results to Parks, Recreation and Community Services Department, Division of Sports and Entertainment, to review for a recommendation.

The Department of Parks, Recreation and Community Services, Division of Sports and Entertainment respectfully requests the Procurement Division grant an award to S.A.F.E. Management for SC-0430-21 Event Crowd Management and Security Services. Period of Service will be from the date of the award through September 30, 2022 with four (4) one (1) year renewal options.

Total expenditures are not expected to exceed $407,500 and are to be procured with Purchase Order Releases from the assigned Blanket Purchase Agreement.

Funding Source: 00113.133105.534050.000000.00000000.00000.0000000
10302.133101.549006.000000.00000000.00000.0000000

JMK

CC: Jennifer Malice Kelly, Sports and Entertainment Accounting Manager
Rene'e Harriman, Parks Finance Manager