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SUBJECT: Police Vehicles & Upfitting

BID #: SC-0256-23 **OPEN DATE: 11/2/2022**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - Date of award through September 30, 2023 with two (2) one (1) year renewal options

AGENCY: Fleet Management

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: (13) **NUMBER RECEIVED:** (4) **OTHER:** (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first renewal option with Duval Ford, LLC to include a 60% increase in the amount of $4,859,790.00 and Dana Safety Supply, Inc. to include a 63.5% increase in the amount of $1,348,570.44 for the purchase of 2025 model police vehicles and upfitting. Period of service is October 1, 2023 through September 30, 2024 with one (1) one (1) year renewal options remaining. Revised estimated annual expenditure is $13,250,942.33. Total expenditure not-to-exceed $20,293,524.22.

Group 1: Duval Ford, LLC - $4,859,790.00 increase for new total of $10,454,884.00
Group 2: Dana Safety Supply, Inc. - $1,348,570.44 increase for new total of $2,796,058.33

Funding Source: 51102.114001.564010.000000.00000499.00000.0000000 – To be encumbered by purchase order

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2023. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Supplier Letter, Previous Award

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
Corey Sidlo DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: September 12, 2023

To: Dustin Freeman, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: David Hylazewski, Equipment Control Administrator DH

Re: Recommendation of Approval to utilize 1st renewal option for SC-0256-23 Police Vehicles and Upfitting

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Fleet Management Division is requesting approval to utilize the First (1st) renewal option for SC-0256-23 Purchase of Police Vehicles and Upfitting to include increase for 2025 models. Period of Service is October 1, 2023 through September 30, 2024, with one (1) one (1) year renewal option. Total estimated amount of expenditure will be $13,250,942.33. Total estimated amount of expenditure not to exceed is $20,293,524.22.

Group 1: Duval Ford LLC in the amount of $10,454,884.00
Group 2: Dana Safety Supply Inc, in the amount of $2,796,058.33

Funding Source: 51102.114001.564010.000000.00000499.00000.000000
to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

Date: 9/12/2023

To the contract administrators for SC-253-23 of the City of Jacksonville,

Ford has announced the 2024 model year as an extension to unscheduled units for the Police Interceptor Utility (PIU). At this time, all JSO PIU orders have been scheduled and are either in production or in transit to DSS Jacksonville.

In light of Ford's changes to the Police Interceptor Utility's production, Duval Ford has revised the terms of the (1) year extension to the current contract, to effectively end on September 30th, 2024 with the following exceptions:

1) The provided pricing is now for 2025 model year PIUs. Ordering for the 2025 model year opens in November, production beginning late March, will include interior changes, and have both gas and hybrid options.
2) The standard vehicle color will be Carbonized Gray in lieu of Oxford White, as decided by the Jacksonville Sheriff's Office.

Thank you in advance for your consideration and partnership, we hope to continue to serve you!

Jared Davis
Government Sales

Richard Tackett
General Manager

Proposed Pricing for 2025 Model Year Renewal

Item #	Description	Unit of Measure	Est Annual Quantity	Unit Price	Extended Price
	Group 1: Police Vehicle				
1	Ford PIU w/ standard options	Each	117	$ 45,916.00	$ 5,372,172.00
2	Ford PIU w/ 17A-Dual A/C	Each	7	$ 46,460.00	$ 325,220.00
3	Ford PIU w/ hybrid engine	Each	1	$ 48,442.00	$ 48,442.00
4	Ford PIU w/ 52P-Hidden Door Lock Plungers	Each	106	$ 46,060.00	$ 4,882,360.00

Kurtz, Sheryl

From: Sidney Wells <swells@danasafetysupply.com>
Sent: Monday, September 4, 2023 9:57 PM
To: Hylazewski, David; Preacher, Erik
Cc: 'JJ Etheridge'; 'Kenneth Stivers'; Kurtz, Sheryl
Subject: Updated Bid Pricing
Attachments: COJ 2024 UNMARKED DUI EVP SQ 499857.pdf; COJ 2024 CSO EVP SQ 499873.pdf; COJ 2024 K9 EVP SQ 499863.pdf; COJ 2024 PATROL PIU EVP SQ 499846.pdf; COJ 2024 SGT.LT PIU EVP SQ 499866.pdf

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

David / Erik,

Good evening. I hope all is well and that you had a great holiday weekend. Attached is the updated pricing for the different builds based on the price increases. Please let us know if you have any questions. Thank you.

SIDNEY WELLS
Regional General Manager | Florida
Deland | Fort Myers | Fort Walton | Jacksonville | Orlando | Tallahassee | Tampa
Phone: 904-635-1894
DANASAFETYSUPPLY.COM
ABOUT US
Contract Holder
Schedule 84: GS-07F-0512T
Schedule 23V: 47QMCA19D000K

Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499846-C
Customer No.	COJ

Bill To

CITY OF JACKSONVILLE
FL

Ship To

DANA SAFETY SUPPLY
561 STEVENS STREET
COJ 2024 PATROL PIU EVP
JACKSONVILLE, FL 32254

Contact:
Telephone:
E-mail:

Contact: INSTALLS
Telephone:
E-mail:

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	2024 PATROL PIU EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	EVP EMERGENCY VEHICLE PACKAGE Warehouse: JACK	12,497.8100	12,497.81
1	1	Y	EMPLB00PXF-2CT SOI 55" BAR MPOWER 6" LED LIGHTBAR W/LIN DSC TECH. Warehouse: JACK VEHICLE: FORD EXPLORER SUV/WO ROOF RACK 2020-2022	0.0000	0.00
1	1	Y	ETSA481CSR SOI 400 SERIES CONSOLE SIREN ROTARY 100w Warehouse: JACK	0.0000	0.00
1	1	Y	ETSS100J SOI 100J SERIES COMPOSITE SPEAKER Warehouse: JACK	0.0000	0.00
1	1	Y	EMPS1STS1B SOI MPOWER FASCIA 3" 4-LED 212STUD MNT BLUE Warehouse: JACK GRILL LIGHT	0.0000	0.00
1	1	Y	EMPS1STS1R SOI MPOWER FASCIA 3" 4-LED STUD MNT RED Warehouse: JACK GRILL LIGHT	0.0000	0.00

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DANA SAFETY SUPPLY, INC
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Telephone: 800-845-0405

Sales Quote No.	499846-C
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Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 PATROL PIU EVP JACKSONVILLE, FL 32254
Contact:	**Contact:** INSTALLS
Telephone:	**Telephone:**
E-mail:	**E-mail:**

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JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
4	4	Y	ELUC3H010J SOI UNIV UNDERCOVER LED INSERT, 5 WIRE RED/BLUE Warehouse: JACK HEADLIGHTS - 2 REVERSE LIGHTS - 2	0.0000	0.00
3	3	Y	EMPS2QMS4J SOI, MPWR FASCIA, 4", QM, BLK HSG, RED/BLU Warehouse: JACK FRONT QUARTER PANEL - 2 REAR TAG - 1 - DRIVER SIDE	0.0000	0.00
1	1	Y	EMPS2QMS2R SOI, MPWR FASCIA, 4", QM, BLK HSG, RED Warehouse: JACK REAR TAG - 1 - PASSENGER SIDE	0.0000	0.00
2	2	Y	EMPS2STS4J SOI MPOWER FASCIA 4"12-LED STUD MNT RED/BLUE Warehouse: JACK CARGO WINDOWS - 2	0.0000	0.00
2	2	Y	PMP2BKDGAJ SOI 4" mPOWER 90 DEGREE MOUNTING BRACKET, BLACK Warehouse: JACK	0.0000	0.00

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JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	E1XS2SME5RX SOI BOLT 2 SURFACE MNT, RED Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	E1XS2SME5BX SOI BOLT 2 SURFACE MNT, BLUE Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	VDRAIN # V-DRAIN ***LONG STEM DRAIN*** Warehouse: JACK	0.0000	0.00
1	1	Y	7160-1477 GJ PIU FULL DEPTH CONSOLE BOX Warehouse: JACK SOI CONTROLLER - PART#ETSA481CSR SELF CONTAINED MOTOROLA RADIO XTL 2500 SELF CONTAINED 3130-0361 PLATE	0.0000	0.00
1	1	Y	7160-1543 GJ IN CONSOLE PRINTER MOUNT Warehouse: JACK	0.0000	0.00
1	1	Y	19416 GJ SIDE MOUNT FOR MONGOOSE Warehouse: JACK	0.0000	0.00

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E-mail:	**E-mail:**

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Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	7160-0846 GJ DUAL INTERNAL CUPHOLDER FOR CONSOLE BOX Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0928 GAMBER 0-120X360 LOCKING SLIDE ARM SHORT CLEVIS Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0250 GJ NOTEPAD V UNIVERSAL COMPUTER CRADLE Warehouse: JACK	0.0000	0.00
3	3	Y	7160-0063 GJ 12V OUTLET RECEPTACLE ONLY (782-1685) Warehouse: JACK	0.0000	0.00
1	1	Y	QK0634ITU20 SMC OEM REPLACEMENT SEAT WITH BELTS Warehouse: JACK	0.0000	0.00
1	1	Y	PK0123ITU202ND SMC 12-VS EXP MTL CARGO BARRIER 2020+ FORD PIUT Warehouse: JACK	0.0000	0.00
1	1	Y	PK0369ITU20TM SMC #8 VS RP Stationary Window WITH TALLMAN Warehouse: JACK	0.0000	0.00

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Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	WK0514ITU20H SMC Window Barrier Steel Horizontal Warehouse: JACK	0.0000	0.00
1	1	Y	DK0598ITU20 SMC ALUMINUM DOOR PANEL VS 2020 PIUT Warehouse: JACK	0.0000	0.00
1	1	Y	GK10271U SMC S T-RAIL MOUNT UNIVERSAL Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125 WESTIN 2020 FORD PI UTILITY PUSH BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125PB WESTIN 2020 FORD PI UTILITY PIT BAR Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125W WESTIN 2020 FORD PI UTILITY UPPER WINGS Warehouse: JACK	0.0000	0.00
1	1	Y	36-6005 WESTIN PLAIN TOP CHANNEL FOR BUMPER Warehouse: JACK	0.0000	0.00

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Sales Quote

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Telephone: 800-845-0405

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Contact:	**Contact:** INSTALLS
Telephone:	**Telephone:**
E-mail:	**E-mail:**

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08/30/23	GROUND SHIPMENT	FOB DESTINATION	2024 PATROL PIU EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	TK0230ITU20 SMC 2 DRAWER VAULT CARGO BOX Warehouse: JACK CARGO BOX LFC- Lift Top, Fixed Box With Combination Lock BSN- Base Sliding With No Lock	0.0000	0.00
1	1	Y	KIT-CVRLD-IOT EJ WARD Kit CANceiver Light Duty WIFI Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-RING-225-FL EJ WARD Kit Ring Intf w/ANT-225-FLAT Warehouse: JACK	0.0000	0.00
1	1	Y	TINT Vehicle Window Tint Per Customers Specs Warehouse: JACK	0.0000	0.00
1	1	Y	GRAPHICS GRAPHICS FOR VEHICLE Warehouse: JACK THIS DOES NOT INCLUDE LABOR FOR GRAPHICS INSTALL.	0.0000	0.00
1	1	Y	94332 KEY AUTOVENTSHADE TAPE-ON VENTVISOR EXPLORER Warehouse: JACK	0.0000	0.00

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Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: JACK LOOM, WIRE, HARDWARE, CONNECTORS, ETC **********	0.0000	0.00
1	1	N	INSTALL DSS INSTALLATION OF EQUIPMENT Warehouse: JACK	0.0000	0.00
1	1	N	FREIGHT INCOMING FREIGHT Warehouse: JACK	0.0000	0.00
MARKED PATROL UTILITY					

Approved By: _____

☐ **Approve All Items & Quantities**

Quote Good for 30 Days

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Subtotal	12,497.81
Freight	0.00
Order Total	12,497.81

Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499866-B
Customer No.	COJ

Bill To	**Ship To**
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 SGT/LT PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	2024 SGT/LT PIU EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	EVP EMERGENCY VEHICLE PACKAGE Warehouse: JACK	9,516.7000	9,516.70
1	1	Y	EMPLB00PXF-2CT SOI 55" BAR MPOWER 6" LED LIGHTBAR W/LIN DSC TECH. Warehouse: JACK VEHICLE: FORD EXPLORER SUV/WO ROOF RACK 2020-2022	0.0000	0.00
1	1	Y	ETSA481CSR SOI 400 SERIES CONSOLE SIREN ROTARY 100w Warehouse: JACK	0.0000	0.00
1	1	Y	ETSS100J SOI 100J SERIES COMPOSITE SPEAKER Warehouse: JACK	0.0000	0.00
1	1	Y	EMPS1STS1B SOI MPOWER FASCIA 3" 4-LED STUD MNT BLUE Warehouse: JACK GRILL LIGHT - DRIVER	0.0000	0.00
1	1	Y	EMPS1STS1R SOI MPOWER FASCIA 3" 4-LED STUD MNT RED Warehouse: JACK GRILL LIGHT - PASSENGER	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499866-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 SGT/LT PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

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JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
4	4	Y	ELUC3H010J SOI UNIV UNDERCOVER LED INSERT, 5 WIRE RED/BLUE Warehouse: JACK HEADLIGHTS - 2 REVERSE LIGHTS - 2	0.0000	0.00
3	3	Y	EMPS2QMS4J SOI, MPWR FASCIA, 4", QM, BLK HSG, RED/BLU Warehouse: JACK FRONT QUARTER PANEL- 2 REAR TAG- 1 - DRIVER SIDE	0.0000	0.00
1	1	Y	EMPS2QMS2R SOI, MPWR FASCIA, 4", QM, BLK HSG, RED Warehouse: JACK REAR TAG- 1 - PASSENGER SIDE	0.0000	0.00
2	2	Y	EMPS2STS4J SOI MPOWER FASCIA 4"12-LED STUD MNT RED/BLUE Warehouse: JACK	0.0000	0.00
2	2	Y	PMP2BKDGAJ SOI 4" mPOWER 90 DEGREE MOUNTING BRACKET, BLACK Warehouse: JACK	0.0000	0.00
1	1	Y	E1XS2SME5RX SOI BOLT 2 SURFACE MNT, RED Warehouse: JACK HATCH LIGHT	0.0000	0.00

Print Date	08/30/23
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Page No.	2

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Sales Quote No.	499866-B
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CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 SGT/LT PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

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Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	E1XS2SME5BX SOI BOLT 2 SURFACE MNT, BLUE Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	7160-1477 GJ PIU FULL DEPTH CONSOLE BOX Warehouse: JACK SOI CONTROLLER - PART#ETSA48ICSR SELF CONTAINED MOTOROLA RADIO XTL 2500 SELF CONTAINED 3130-0361 PLATE	0.0000	0.00
1	1	Y	7160-1543 GJ IN CONSOLE PRINTER MOUNT Warehouse: JACK	0.0000	0.00
1	1	Y	19416 GJ SIDE MOUNT FOR MONGOOSE Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0846 GJ DUAL INTERNAL CUPHOLDER FOR CONSOLE BOX Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0928 GAMBER 0-120X360 LOCKING SLIDE ARM SHORT CLEVIS Warehouse: JACK	0.0000	0.00

Print Date	08/30/23
Print Time	09:56:38 PM
Page No.	3

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JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	7160-0250 GJ NOTEPAD V UNIVERSAL COMPUTER CRADLE Warehouse: JACK	0.0000	0.00
3	3	Y	7160-0063 GJ 12V OUTLET RECEPTACLE ONLY (782-1685) Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125 WESTIN 2020 FORD PI UTILITY PUSH BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125PB WESTIN 2020 FORD PI UTILITY PIT BAR Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125W WESTIN 2020 FORD PI UTILITY UPPER WINGS Warehouse: JACK	0.0000	0.00
1	1	Y	36-6005 WESTIN PLAIN TOP CHANNEL FOR BUMPER Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499866-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 SGT/LT PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	2024 SGT/LT PIU EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	TK0230ITU20 SMC 2 DRAWER VAULT CARGO BOX Warehouse: JACK CARGO BOX LFC- Lift Top, Fixed Box With Combination Lock BSN- Base Sliding With No Lock	0.0000	0.00
1	1	Y	TF0292ITU20 SMC CARGO BOX FREESTANDING KIT-2020+ PIUT Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-CVRLD-IOT EJ WARD Kit CANceiver Light Duty WIFI Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-RING-225-FL EJ WARD Kit Ring Intf w/ANT-225-FLAT Warehouse: JACK	0.0000	0.00
1	1	Y	TINT Vehicle Window Tint Per Customers Specs Warehouse: JACK	0.0000	0.00
1	1	Y	GRAPHICS GRAPHICS FOR VEHICLE Warehouse: JACK THIS DOES NOT INCLUDE LABOR FOR GRAPHICS INSTALL.	0.0000	0.00

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Print Time	09:56:38 PM
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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499866-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 SGT/LT PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	2024 SGT/LT PIU EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	94332 KEY AUTOVENTSHADE TAPE-ON VENTVISOR EXPLORER Warehouse: JACK	0.0000	0.00
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: JACK LOOM, WIRE, HARDWARE, CONNECTORS, ETC **********	0.0000	0.00
1	1	N	INSTALL DSS INSTALLATION OF EQUIPMENT Warehouse: JACK	0.0000	0.00
1	1	N	FREIGHT INCOMING FREIGHT Warehouse: JACK	0.0000	0.00
SGT-LT UTILITY					

Approved By: _____

☐ **Approve All Items & Quantities**

Quote Good for 30 Days

Print Date	08/30/23
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Printed By: Ken Stivers

Subtotal	9,516.70
Freight	0.00
Order Total	9,516.70

Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	EVP EMERGENCY VEHICLE PACKAGE Warehouse: JACK	15,637.1200	15,637.12
1	1	Y	EMPLB00PXF-2CT SOI 55" BAR MPOWER 6" LED LIGHTBAR W/LIN DSC TECH. Warehouse: JACK VEHICLE: FORD EXPLORER SUV/WO ROOF RACK 2020-2022	0.0000	0.00
1	1	Y	ETSA481CSR SOI 400 SERIES CONSOLE SIREN ROTARY 100w Warehouse: JACK	0.0000	0.00
1	1	Y	ETSS100J SOI 100J SERIES COMPOSITE SPEAKER Warehouse: JACK	0.0000	0.00
1	1	Y	EMPS1STS1B SOI MPOWER FASCIA 3" 4-LED STUD MNT BLUE Warehouse: JACK GRILL LIGHT - 1 - DRIVER SIDE	0.0000	0.00
1	1	Y	EMPS1STS1R SOI MPOWER FASCIA 3" 4-LED STUD MNT RED Warehouse: JACK GRILL LIGHT - PASSENGER SIDE	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
4	4	Y	ELUC3H010J SOI UNIV UNDERCOVER LED INSERT, 5 WIRE RED/BLUE Warehouse: JACK HEADLIGHTS - 2 REVERSE LIGHTS - 2	0.0000	0.00
3	3	Y	EMPS2QMS4J SOI, MPWR FASCIA, 4", QM, BLK HSG, RED/BLU Warehouse: JACK FRONT QUARTER PANEL - 2 REAR TAG - 1	0.0000	0.00
1	1	Y	EMPS2QMS2R SOI, MPWR FASCIA, 4", QM, BLK HSG, RED Warehouse: JACK REAR TAG - 1 - PASSENGER SIDE	0.0000	0.00
2	2	Y	EMPS2STS4J SOI MPOWER FASCIA 4"12-LED STUD MNT RED/BLUE Warehouse: JACK REAR CARGO SIDE WINDOWS - 2	0.0000	0.00
2	2	Y	PMP2BKDGAJ SOI 4" mPOWER 90 DEGREE MOUNTING BRACKET, BLACK Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	E1XS2SME5RX SOI BOLT 2 SURFACE MNT, RED Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	E1XS2SME5BX SOI BOLT 2 SURFACE MNT, BLUE Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	VDRAIN # V-DRAIN Warehouse: JACK Please specify long or short, sold as a pair	0.0000	0.00
1	1	Y	7160-1477 GJ PIU FULL DEPTH CONSOLE BOX Warehouse: JACK SOI CONTROLLER - PART#ETSA481CSR SELF CONTAINED MOTOROLA RADIO XTL2500 SELF CONTAINED 3130-0361PLATE	0.0000	0.00
1	1	Y	7160-1543 GJ IN CONSOLE PRINTER MOUNT Warehouse: JACK	0.0000	0.00
1	1	Y	19416 GJ SIDE MOUNT FOR MONGOOSE Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	7160-0846 GJ DUAL INTERNAL CUPHOLDER FOR CONSOLE BOX Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0928 GAMBER 0-120X360 LOCKING SLIDE ARM SHORT CLEVIS Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0250 GJ NOTEPAD V UNIVERSAL COMPUTER CRADLE Warehouse: JACK	0.0000	0.00
3	3	Y	7160-0063 GJ 12V OUTLET RECEPTACLE ONLY (782-1685) Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125 WESTIN 2020 FORD PI UTILITY PUSH BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125PB WESTIN 2020 FORD PI UTILITY PIT BAR Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125W WESTIN 2020 FORD PI UTILITY UPPER WINGS Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	36-6005 WESTIN PLAIN TOP CHANNEL FOR BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	TK0236ITU20 SMC PIUT CARGO BOX - TOA & BSC - RADIO TRAY OPTION Warehouse: JACK TOA TRAY, OPEN TOP WITH ANCHOR POINTS BCS BASE SLIDING WITH COMBINATION LOCK VEHICLE - 2020 FORD PIUT **********	0.0000	0.00
1	1	Y	TF0292ITU20 SMC CARGO BOX FREESTANDING KIT-2020+ PIUT Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-CVRLD-IOT EJ WARD Kit CANceiver Light Duty WIFI Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-RING-225-FL EJ WARD Kit Ring Intf w/ANT-225-FLAT Warehouse: JACK	0.0000	0.00
1	1	Y	TINT Vehicle Window Tint Per Customers Specs Warehouse: JACK	0.0000	0.00

Print Date	09/04/23
Print Time	09:25:50 PM
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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	GRAPHICS GRAPHICS FOR VEHICLE Warehouse: JACK THIS DOES NOT INCLUDE LABOR FOR GRAPHICS INSTALL.	0.0000	0.00
1	1	Y	94332 KEY AUTOVENTSHADE TAPE-ON VENTVISOR EXPLORER Warehouse: JACK	0.0000	0.00
1	1	Y	ELS-220 BSR LOCKING GUNRACK FOR SHOTGUN OR AR STYLE RIF Warehouse: JACK WEAPON TO BE MOUNTED - VEHICLE - TYPE OF MOUNT - TYPE OF OVERRIDE KEY - SPECIAL INSTRUCTIONS - **********	0.0000	0.00
1	1	Y	HA-RBM-27-RD ACEK9 PAGER KIT W/ 27MHZ ANTENNA Warehouse: JACK	0.0000	0.00
1	1	Y	HA-FKT-10 ACEK9 COMPLETE 10 FAN SYSTEM, MANUAL & AUTOMAT Warehouse: JACK HA-FKT-10	0.0000	0.00

Print Date	09/04/23
Print Time	09:25:50 PM
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Printed By: Sidney Wells

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	**Ship To**
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	HA-2520B ACE K9 HEAT ALARM PRO Warehouse: JACK ***REQUIRED INFO*** YEAR-2022 MAKE-FORD MODEL-PIUT **********	0.0000	0.00
1	1	Y	WATER DISH AMEALAC ALUM WATER DISH Warehouse: JACK	0.0000	0.00
1	1	Y	AMEALAC-EZ-SUV AMEALAC EZ-SUV - SEE DESCRIPTION FOR VEHICLE Warehouse: JACK 2022 FORD PIUT	0.0000	0.00
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: JACK LOOM, WIRE, HARDWARE, CONNECTORS, ETC **********	0.0000	0.00
1	1	N	INSTALL DSS INSTALLATION OF EQUIPMENT Warehouse: JACK	0.0000	0.00

Print Date	09/04/23
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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499863-D
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 K9 PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	K9 PIUT 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	N	FREIGHT INCOMING FREIGHT Warehouse: JACK MARKED K9 UTILITY	0.0000	0.00

Approved By: _____

☐ **Approve All Items & Quantities**

Quote Good for 30 Days

Print Date	09/04/23
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Subtotal	15,637.12
Freight	0.00
Order Total	15,637.12

Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499857-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 UNMARKED DUI PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	DUI-TRAFF UNMARKED	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	EVP EMERGENCY VEHICLE PACKAGE Warehouse: JACK	11,602.5900	11,602.59
1	1	Y	ENFWB002JP SOI FORD EXPLORER/PI UTILITY FRONT Warehouse: JACK	0.0000	0.00
1	1	Y	ENFWB003AF SOI FORD EXPLOERPI UTILITY- REAR Warehouse: JACK	0.0000	0.00
1	1	Y	ETSA481CSR SOI 400 SERIES CONSOLE SIREN ROTARY 100w Warehouse: JACK	0.0000	0.00
1	1	Y	ETSS100J SOI 100J SERIES COMPOSITE SPEAKER Warehouse: JACK 100J series composite speaker w/ universal bail brkt-100 watt	0.0000	0.00
1	1	Y	EMPS1STS1B SOI MPOWER FASCIA 3" 4-LED STUD MNT BLUE Warehouse: JACK GRILL LIGHT - DRIVER SIDE	0.0000	0.00

Print Date	08/30/23
Print Time	09:52:39 PM
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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499857-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 UNMARKED DUI PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	DUI-TRAFF UNMARKED	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	EMPS1STS1R SOI MPOWER FASCIA 3" 4-LED STUD MNT RED Warehouse: JACK GRILL LIGHTS - PASSENGER SIDE	0.0000	0.00
4	4	Y	ELUC3H010J SOI UNIV UNDERCOVER LED INSERT, 5 WIRE RED/BLUE Warehouse: JACK HEADLIGHTS - 2 REVERSE LIGHTS - 2	0.0000	0.00
3	3	Y	EMPS2QMS4J SOI, MPWR FASCIA, 4", QM, BLK HSG, RED/BLU Warehouse: JACK FRONT QUARTER PANEL - 2 REAR TAG - 1 - DRIVER SIDE	0.0000	0.00
1	1	Y	EMPS2QMS2R SOI, MPWR FASCIA, 4", QM, BLK HSG, RED Warehouse: JACK REAR TAG - 1 - PASSENGER SIDE	0.0000	0.00
2	2	Y	EMPS2STS4J SOI MPOWER FASCIA 4"12-LED STUD MNT RED/BLUE Warehouse: JACK REAR CARGO WINDOWS - 2	0.0000	0.00

Print Date	08/30/23
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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499857-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 UNMARKED DUI PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	DUI-TRAFF UNMARKED	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
2	2	Y	PMP2BKDGAJ SOI 4" mPOWER 90 DEGREE MOUNTING BRACKET, BLACK Warehouse: JACK	0.0000	0.00
1	1	Y	E1XS2SME5RX SOI BOLT 2 SURFACE MNT, RED Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	E1XS2SME5BX SOI BOLT 2 SURFACE MNT, BLUE Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	VDRAIN # V-DRAIN ***LONG STEM DRAIN*** Warehouse: JACK	0.0000	0.00
1	1	Y	7160-1477 GJ PIU FULL DEPTH CONSOLE BOX Warehouse: JACK SOI CONTROLLER - PART#ETSA481CSR SELF CONTAINED MOTOROLA RADIO XTL 2500 SELF CONTAINED 3130-0361 PLATE	0.0000	0.00
1	1	Y	7160-1543 GJ IN CONSOLE PRINTER MOUNT Warehouse: JACK	0.0000	0.00

Print Date	08/30/23
Print Time	09:52:39 PM
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Printed By: Ken Stivers

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499857-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 UNMARKED DUI PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	DUI-TRAFF UNMARKED	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	19416 GJ SIDE MOUNT FOR MONGOOSE Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0846 GJ DUAL INTERNAL CUPHOLDER FOR CONSOLE BOX Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0928 GAMBER 0-120X360 LOCKING SLIDE ARM SHORT CLEVIS Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0250 GJ NOTEPAD V UNIVERSAL COMPUTER CRADLE Warehouse: JACK	0.0000	0.00
3	3	Y	7160-0063 GJ 12V OUTLET RECEPTACLE ONLY (782-1685) Warehouse: JACK	0.0000	0.00
1	1	Y	QK0634ITU20 SMC OEM REPLACEMENT SEAT WITH BELTS Warehouse: JACK	0.0000	0.00
1	1	Y	PK0123ITU202ND SMC 12-VS EXP MTL CARGO BARRIER 2020+ FORD PIUT Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499857-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 UNMARKED DUI PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	DUI-TRAFF UNMARKED	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	PK0369ITU20TM SMC #8 VS RP Stationary Window WITH TALLMAN Warehouse: JACK	0.0000	0.00
1	1	Y	WK0514ITU20H SMC Window Barrier Steel Horizontal Warehouse: JACK	0.0000	0.00
1	1	Y	DK0598ITU20 SMC ALUMINUM DOOR PANEL VS 2020 PIUT Warehouse: JACK	0.0000	0.00
1	1	Y	GK10271U SMC S T-RAIL MOUNT UNIVERSAL Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125 WESTIN 2020 FORD PI UTILITY PUSH BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125PB WESTIN 2020 FORD PI UTILITY PIT BAR Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125W WESTIN 2020 FORD PI UTILITY UPPER WINGS Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499857-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 UNMARKED DUI PIU EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	DUI-TRAFF UNMARKED	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	36-6005 WESTIN PLAIN TOP CHANNEL FOR BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	TK0230ITU20 SMC 2 DRAWER VAULT CARGO BOX Warehouse: JACK	0.0000	0.00
			CARGO BOX LFC- Lift Top, Fixed Box With Combination Lock BSN- Base Sliding With No Lock		
1	1	Y	KIT-CVRLD-IOT EJ WARD Kit CANceiver Light Duty WIFI Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-RING-225-FL EJ WARD Kit Ring Intf w/ANT-225-FLAT Warehouse: JACK	0.0000	0.00
1	1	Y	TINT Vehicle Window Tint Per Customers Specs Warehouse: JACK	0.0000	0.00
1	1	Y	94332 KEY AUTOVENTSHADE TAPE-ON VENTVISOR EXPLORER Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499857-B
Customer No.	COJ

Bill To

CITY OF JACKSONVILLE
FL

Contact:
Telephone:
E-mail:

Ship To

DANA SAFETY SUPPLY
561 STEVENS STREET
COJ 2024 UNMARKED DUI PIU EVP
JACKSONVILLE, FL 32254

Contact: INSTALLS
Telephone:
E-mail:

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	DUI-TRAFF UNMARKED	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: JACK LOOM, WIRE, HARDWARE, CONNECTORS, ETC **********	0.0000	0.00
1	1	N	INSTALL DSS INSTALLATION OF EQUIPMENT Warehouse: JACK	0.0000	0.00
1	1	N	FREIGHT INCOMING FREIGHT Warehouse: JACK	0.0000	0.00
DUI/TRAFFIC UNMARKED					

Approved By: _____

☐ **Approve All Items & Quantities**

Quote Good for 30 Days

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Subtotal	11,602.59
Freight	0.00
Order Total	11,602.59

Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499873-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 CSO EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	COJ CSO 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	EVP EMERGENCY VEHICLE PACKAGE Warehouse: JACK	7,665.4500	7,665.45
1	1	Y	MISC EMPLB00WMU-2EC SOI 55" 6" LED LIGHTBAR Warehouse: JACK	0.0000	0.00
1	1	Y	ETSA481CSR SOI 400 SERIES CONSOLE SIREN ROTARY 100w Warehouse: JACK	0.0000	0.00
1	1	Y	ETSS100J SOI 100J SERIES COMPOSITE SPEAKER Warehouse: JACK 100J series composite speaker w/ universal bail brkt-100 watt	0.0000	0.00
1	1	Y	EMPS1STS1A SOI MPOWER FASCIA 3" 4-LED STUD MNT AMBER Warehouse: JACK GRILL LIGHTS	0.0000	0.00
1	1	Y	EMPS1STS1W SOI MPOWER FASCIA 3" 4-LED FORD GRILLE STUD MNT WHITE Warehouse: JACK GRILL LIGHTS	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499873-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 CSO EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	COJ CSO 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
4	4	Y	ELUC3H010F SOI UNIV UNDERCOVER LED INSERT, 5 WIRE AMBER/WHI' Warehouse: JACK	0.0000	0.00
2	2	Y	EMPS2QMS4F SOI, MPWR FASCIA, 4", QM, BLK HSG, AMB/WHT Warehouse: JACK NO SOI CONFIG ONLINE	0.0000	0.00
2	2	Y	EMPS2STS4F SOI MPOWER FASCIA 4"12-LED STUD MNT AMBER/WHITE Warehouse: JACK	0.0000	0.00
2	2	Y	PMP2BKDGAJ SOI 4" mPOWER 90 DEGREE MOUNTING BRACKET, BLACK Warehouse: JACK	0.0000	0.00
1	1	Y	E1XS2SME5AX SOI Bolt 2 Surface Mount Light AMBER Warehouse: JACK HATCH LIGHT	0.0000	0.00
1	1	Y	E1XS2SME5WX SOI COMPARTMENT LIGHT Warehouse: JACK HATCH LIGHT	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499873-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 CSO EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	COJ CSO 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	7160-1477 GJ PIU FULL DEPTH CONSOLE BOX Warehouse: JACK SOI CONTROLLER - PART#ETSA481CSR SELF CONTAINED MOTOROLA RADIO XTL 2500 SELF CONTAINED 3130-0361 PLATE	0.0000	0.00
1	1	Y	7160-1543 GJ IN CONSOLE PRINTER MOUNT Warehouse: JACK	0.0000	0.00
1	1	Y	19416 GJ SIDE MOUNT FOR MONGOOSE Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0846 GJ DUAL INTERNAL CUPHOLDER FOR CONSOLE BOX Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0928 GAMBER 0-120X360 LOCKING SLIDE ARM SHORT CLEVIS Warehouse: JACK	0.0000	0.00
1	1	Y	7160-0250 GJ NOTEPAD V UNIVERSAL COMPUTER CRADLE Warehouse: JACK	0.0000	0.00
3	3	Y	7160-0063 GJ 12V OUTLET RECEPTACLE ONLY (782-1685) Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499873-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 CSO EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	COJ CSO 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	36-2125 WESTIN 2020 FORD PI UTILITY PUSH BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125PB WESTIN 2020 FORD PI UTILITY PIT BAR Warehouse: JACK	0.0000	0.00
1	1	Y	36-2125W WESTIN 2020 FORD PI UTILITY UPPER WINGS Warehouse: JACK	0.0000	0.00
1	1	Y	36-6005 WESTIN PLAIN TOP CHANNEL FOR BUMPER Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-CVRLD-IOT EJ WARD Kit CANceiver Light Duty WIFI Warehouse: JACK	0.0000	0.00
1	1	Y	KIT-RING-225-FL EJ WARD Kit Ring Intf w/ANT-225-FLAT Warehouse: JACK	0.0000	0.00
1	1	Y	TINT Vehicle Window Tint Per Customers Specs Warehouse: JACK	0.0000	0.00

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Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	499873-B
Customer No.	COJ

Bill To	Ship To
CITY OF JACKSONVILLE FL	DANA SAFETY SUPPLY 561 STEVENS STREET COJ 2024 CSO EVP JACKSONVILLE, FL 32254
Contact: **Telephone:** **E-mail:**	**Contact:** INSTALLS **Telephone:** **E-mail:**

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method
08/30/23	GROUND SHIPMENT	FOB DESTINATION	COJ CSO 2024 EVP	NET30

Entered By	Salesperson	Ordered By	Resale Number
JJ ETHERIDGE	KEN STIVERS-Jacksonville	DAVID H	85-8012621607C8

Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
1	1	Y	GRAPHICS GRAPHICS FOR VEHICLE CITY OF JACKSONVILLE SPCS Warehouse: JACK THIS DOES NOT INCLUDE LABOR FOR GRAPHICS INSTALL.	0.0000	0.00
1	1	Y	94332 KEY AUTOVENTSHADE TAPE-ON VENTVISOR EXPLORER Warehouse: JACK	0.0000	0.00
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: JACK LOOM, WIRE, HARDWARE, CONNECTORS, ETC **********	0.0000	0.00
1	1	N	INSTALL DSS INSTALLATION OF EQUIPMENT Warehouse: JACK	0.0000	0.00
1	1	N	FREIGHT INCOMING FREIGHT Warehouse: JACK	0.0000	0.00
CSO VEHICLE					

Approved By: _____

☐ **Approve All Items & Quantities**

Quote Good for 30 Days

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Subtotal	7,665.45
Freight	0.00
Order Total	7,665.45

TERMS AND CONDITIONS

POLICE VEHICLES & UPFITTING

1. SCOPE

The Fleet Management Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for Police Vehicles and Upfitting as listed in the bid documents.

2. AWARD

Award will be BY GROUP to the lowest responsive, responsible bidder. ALL awards are subject to the availability of funds. Bidders must bid on all items to be considered for award.

a) As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

b) Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

c) Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

The term of this agreement is one year from the date of the award, with two (2) one (1) year renewal options. Renewal Options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and condition set forth in the bid documents

4. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

3

SUBJECT: Police Vehicles & Upfitting

BID #: SC-0256-23 **OPEN DATE: 11/2/2022**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - Date of award through September 30, 2023 with two (2) one (1) year renewal options

AGENCY: Fleet Management

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: (13) **NUMBER RECEIVED: (4)** **OTHER: (0)**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase award for Group 2 with Dana Safety Supply in the amount of $90,268.38 to cover additional lighting and upgrade bumpers for JSO Patrol vehicles. Total estimated expenditure amount not-to-exceed $7,042,581.89.

Group 1: Duval Ford, LLC - $5,595,094.00
Group 2: Dana Safety Supply, Inc - $90,268.38 increase for new annual total of $1,447,487.89

Funding Source: 51103.114001.546010.000000.00000500.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Quote, Previous Award

ANALYST: for Corey Sidlo **RESPECTFULLY SUBMITTED** AW
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 6/1/2023

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/1/23

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: Police Vehicles & Upfitting

BID #: SC-0256-23 **OPEN DATE: 11/2/2022**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - Date of award through September 30, 2023 with two (2) one (1) year renewal options

AGENCY: Fleet Management

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: (13) **NUMBER RECEIVED: (4)** **OTHER: (0)**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject bid from Garber Ford for improper bid submission. Recommend approval of award to the lowest responsive, responsible bidders listed below, by group. Period of service is one year from date of award, with two (2) one (1) year renewal options. Estimated expenditure not-to-exceed $6,952,313.51.

Group 1: Duval Ford, LLC in the amount of $5,595,094.00
Group 2: Dana Safety Supply, Inc in the amount of $1,357,219.51

Funding Source: 51103.114001.546010.000000.00000500.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Bid Tabulation, Rejection Letter, Terms & Conditions

ANALYST: _____ Corey Sidlo

RESPECTFULLY SUBMITTED _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 11/17/2022

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE 11/17/2022

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02