SUBJECT: Rental of Industrial Equipment

BID #: SC-0285-21

OPEN DATE: 12/2//20

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By Item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of two (2) renewal options with the vendors listed below by item (see attached equipment list). Period of service is from October 1, 2021 through September 30, 2022. Total revised estimated annual expenditure amount is $75,000.00, for a total expenditure amount not to exceed $150,000.00.

Herc Rentals, Inc. - $5,000.00, not to exceed $10,000.00
Ring Power Corporation - $30,000.00, not to exceed $60,000.00
Sunbelt Rentals, Inc. - $25,000.00, not to exceed $50,000.00
SG Jones International - $10,000.00, not to exceed $20,000.00
Trekker Tractors LLC - $5,000.00, not to exceed $10,000.00

Funding Source: 51101.114006.544020.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letters and Previous Award

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2021. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Analyst: _____
Annette Burney

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: September 9. 2021

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Fleet Management Administrator

From: Erik Preacher, Fleet Financial Services Manager

Re: Recommendation of Award for First (1st) Renewal SC-0285-21 Rental of Industrial Equipment

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Fleet Management is requesting approval to utilize First (1st) renewal option for SC-0285-21 to the lowest responsive, responsible supplier by items as listed below. Period of Service is October 1, 2021 through September 30, 2022, with one (1) one (1) year renewal options. Estimated amount of expenditure will be $75,000.00. Total not to exceed amount of $150,000.00.

Herc Rental: Item 1A, 11B and 13B – estimated annual expenditure $5,000.00
Sunbelt Rentals: Items 1B, 1C, 1D, 2B, 2C, 4B, 5, 8A, 8B, 13A – estimated amount of expenditure $25,000.00
SG Jone4s International: 2A, 7A, 8C, 8D & 9B – estimated amount of expenditure $10,000.00
Ring Power Corp.: 3A, 3B, 7B, 12, 14B & 15 – estimated amount of expenditure $30,000.00
Trekker: 13C – estimated amount of expenditure $5,000.00
~~The following had a tie to be broken at GGAC:~~
4A ~~tie with~~ Sunbelt ~~& Trekker~~
9A ~~tie with~~ SC Jones International ~~& Sunbelt~~
14A ~~tie with~~ SC Jones International ~~& Sunbelt~~

Funding Source: 51101.114006.544020.000000.00000000.00000 to be encumbered by purchase orders.

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255.7499 Fax: 904.381.4607 www.coj.net

HercRentals™

Herc Rentals Inc.
27500 Riverview Center Blvd
Bonita Springs, FL 34134
HercRentals.com

August 29, 20199

City of Jacksonville,
Fleet Management Division
Jacksonville, FL 32254

RE: RSC-0285-21 Rental of Industrial Equipment - 1st Renewal Option

To Whom it may concern:

Thank you for giving Herc Rentals Inc. (Herc) the opportunity to renew SC-0285-21 Rental of Industrial Equipment - 1st Renewal Option. Herc would like renew the above mentioned agreement under the same terms,, conditions and pricing for the period of October 1, 2021 through September 30, 2022.

Should you have any questions or would like more information feel free to contact contact me directly at nina.aide@hercrentals.com.

Sincerely,

Nina Aide

Sales Operations

July 7, 2021

City of Jacksonville
Sherry Kurtz
Fleet Management
2581 Commonwealth Ave
Jacksonville, Florida 32254
(904) 255-7465
SKURTZ@coj.net

Re: SC-0285-21 Supply Contract for Rental of Industrial Equipment
~Renewal Option 1

Dear Ms. Kurtz;

As you know, the parties entered into the above-identified Agreement dated December 20, 2020. The initial contract term is from December 20, 2020 through September 30, 2021. In accordance with the terms of the Supply Contract, under Section 3 Term of the Agreement, Sunbelt wishes to extend the first of two renewal options to the City of Jacksonville under the same terms, conditions and pricing as detailed in the bid memo dated December 20, 2020 from the General Government Awards Committee.

The Renewal Option 1 contract term will be October 1, 2021 through September 30, 2022 with one remaining renewal option. If in agreement with the renewal request, kindly let us know no later than 30 days prior to the current expiration date. Please advise, if there is any further clarification or additional information that you require from Sunbelt Rentals, Inc.

Sincerely,

Kimberly Quirk

Sunbelt Rentals, Inc.
Customer Contract Manager
2341 Deerfield Drive
Fort Mill, SC 29715
866-786-2358
contractteam@sunbeltrentals.com

Ring Power Corporation
500 World Commerce Parkway
St. Augustine, FL 32092

July 1, 2021

City of Jacksonville
Procurement Division
214 N Hogan St., Suite 105
Jacksonville, Florida 32202
Attn: Ms. Sheryl Kurtz, Equipment Procurement Coordinator

RE: SC-0285-21
Rental of Industrial Equipment for Fleet Management Division

Dear Ms. Kurtz,

Contract SC-0285-21, Rental of Industrial Equipment for Fleet Management Division, expires September 30, 2021. By mutual agreement, we would like to extend this contract for the period of October 1, 2021 through September 30, 2022, with an additional one year renewal option at the discretion of the City.

This renewal is subject to the same terms and conditions of our bid form and contract previously submitted.

Please do not hesitate to contact me at (904)494-1138, if you have any questions or need additional information.

Sincerely,

Jay Lusk
VP/Assistant Governmental Sales Manager

Kurtz, Sheryl

From: Michael Cabrera <Michael.Cabrera@trekkergroup.com>
Sent: Thursday, September 9, 2021 9:05 AM
To: Kurtz, Sheryl
Subject: RE: SC-0285-21 Rental of Industrial Equipment - 1st Renewal
Attachments: W-9-TREKKER TRACTOR LLC.-2021.pdf

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Good Morning,

First, I hope everything goes well. After reviewing the original price list, Trekker Tractor LLC has authorized to continue offering the same pricing prices. Let me know which document I have to sign to complete this renewal, Thank you!

Feel free to contact me at any time for any questions or concerns.

Respectfully,

Michael Cabrera
Government and Schwarze "Street Sweepers" Specialist
Cell: (786) 774-3284
PH: (305) 821-2273
Fax: (305) 821-8822
michael.cabrera@trekkergroup.com
http://www.trekkergroup.com
TREKKER GROUP
Miami · Orlando · Tampa · West Palm Beach · Fort Myers · Jacksonville · Haines City · Puerto Rico
17601 NW Oke[illegible]bee Road Miami, FL 33018

From: Kurtz, Sheryl <SKURTZ@coj.net>
Sent: Wednesday, September 8, 2021 9:37 AM
To: Michael Cabrera <Michael.Cabrera@trekkergroup.com>
Subject: RE: SC-0285-21 Rental of Industrial Equipment - 1st Renewal

Good Morning Michael,

Just a reminder that this bid expires Sept 30th, please let me know if Trekker Group wishes to renew for an addition year?

Thank you,

Kurtz, Sheryl

From: fegor umolo <fumolo@sgjonesinternational.com>
Sent: Monday, August 30, 2021 10:40 AM
To: Kurtz, Sheryl
Subject: Re: SC-0285-21 Rental of Industrial Equipment - 1st Renewal Option

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Yes we will like to renew for another year at the same price.

Thanks
Fegor.

On Mon, Aug 30, 2021 at 10:37 AM Kurtz, Sheryl <SKURTZ@coj.net> wrote:

This is not a new bid, the current bid is up for renewal for (1) year. The pricing will remain the same as previously bid in the award that I sent you on the 26st August. I need to know if SG Jones wants to renew for another year at these prices?

Thank you,

Sheryl Kurtz

Equipment Procurement Coordinator

City of Jacksonville,

Fleet Management

2581 Commonwealth Ave.

Jacksonville, FL 32254

904-255-7465

From: fegor umolo [mailto:fumolo@sgjonesinternational.com]
Sent: Monday, August 30, 2021 10:28 AM

SC-0285-21 - Rental of Industrial Equipment - Vendor List By Item

Item 1 - Tractors
Herc Rentals, Inc.
A - Low Ground Pressure 105 HP
Sunbelt Rentals, Inc.
B - Standard Guage 105 HP
C - Low Ground Pressure - 70 HP
D - Standard Guage 70 HP

Item 2 - Wheel Loaders
SG Jones International
A - Wheel Loader 140 HP
Sunbelt Rentals, Inc.
B - Wheel Loader 120 HP
C - Wheel Loader 105 HP

Item 3 - Tool Carriers-Buckets/Forks
Ring Power Corp.
A - Tool Carriers/Bucket/Forks - 125 HP
B - Tool Carriers/Bucket/Forks - 105 HP

Item 4 - Skid Steer Loaders
Sunbelt Rental, Inc.
A- Skid Steer Loaders 58 HP
B - Skid Steer Loaders 52 HP

Item 5 - Rubber Belted Crawler Loader
Sunbelt Rentals, Inc.
Rubber Belted Crawler Loader - 83 HP

Item 6 - Wheel Traffic Roller
No Bids - Will not be rebid at this time

Item 7 - Motor Graders
SG Jones International
A - Motor Grader -140 HP
Ring Power Corp.
B - Motor Grader 100 HP

Item 8 - Mini Excavators
Sunbelt Rentals, Inc.
A - Mini Excavator - 20 HP
B - Mini Excavator - 50 HP
SG Jones International
C - Mini Excavator - 75 HP
D - Mini Excavator - 95 HP

Item 9 - Excavators
SG Jones International
A - Excavators - 125 HP
SG Jones International
B - Excavators - 165 HP

Item 10 - Truck Mounted Wheel Excavators "Highway Speed" 3WD or Equivalent
No Bids - Will not be rebid at this time

Item 11 - Telescopic Boom Excavators
A- XL2200 or Equivalent - **No Bids - Will not be rebid at this time**
Herc Rentals, Inc.
B - XL4200 or Equivalent

Item 12 - Wheeled Excavator "Off Highway" w/Ditch Cleaning Bucket, Telescopic Boom (XL2300 or Equivalent)
Ring Power Corp.

Item 13 - Backhoe Loaders - 4WD
A - 75 HP - **Sunbelt Rentals, Inc.**
B - 76 HP - **Herc Rentals, Inc.**
C - 90 HP -**Trekker Tractor LLC**

Item 14 - Backhoe Loaders - 4WD, Tool Carriers, Bucket and Forks
SG Jones International
A - Backhoe Loader - 72 HP
Ring Power Corp.
B - Backhoe Loader - 76 HP

Item 15 - Vacuum Trucks - Ring Power Corp.

TERMS AND CONDITIONS

1. SCOPE

The Fleet Management Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for the rental of industrial equipment as listed in the bid documents.

2. AWARD

Award will be By Item to the lowest responsive, responsible Bidder subject to the Buy American Preference clause described below. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

- As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
    - Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
    - Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

The term of this agreement is **date of award through September 30, 2021, with two (2) one (1) year renewal options.** Renewal options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and condition set forth in the bid documents.

4. PRE-BID CONFERENCE

Not applicable.

5. COMPLIANCE WITH SPECIFICATIONS

The Bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submittals shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

SUBJECT: Rental of Industrial Equipment

BID #: SC-0285-21

OPEN DATE: 12/2//20

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: By item, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidders by item as outlined in the attachment, with the exception of items 9A & 14A, pending the outcome of the drawing of lots as outlined below. Period of service is from date of award through September 30, 2021 with two (2) one (1) year renewal options. Total estimated expenditure amount is $75,000.00.

Item 9A SG Jones International ✓ Sunbelt Rentals, Inc. ___
Item 14A SG Jones International ✓ Sunbelt Rentals, Inc. ___

Herc Rentals, Inc. - $5,000.00
Ring Power Corporation - $30,000.00
Sunbelt Rentals, Inc. - $25,000.00
SG Jones International - $10,000.00
Trekker Tractors LLC - $5,000.00

Funding Source: 51101.114006.544020.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 1/14/2021

OTHER: ___

ACTION OF AWARDING AUTHORITY

APPROVED ✓ DATE 1/14/21

DISAPPROVED ___

OTHER ___

SIGNATURE OF AUTHENTICATION ___

Brian Hughes
Chief Administrative Officer
for Mayor Lenny Curry
Under Authority of:
Executive Order No. 2019-02