SINGLE SOURCE AWARD **BID # SS-8898-20**

Subject: ESRI SOFTWARE LICENSE RENEWAL - ArcGIS

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Single Source Award to Environmental Systems Research Institute, Inc. (ESRI) for annual maintenance, technical support, and software licenses for ArcGIS software. Period of service will be from October 1, 2020 through September 30, 2021. The requested total amount expenditure not-to-exceed $95,477.26.

Funding for this award to be encumbered by account no. 53101.113001.546620, to be executed by purchase order(s).

Sole Source Award To: Environmental Systems Research Institute, Inc. (ESRI)

Price Justification: N/A

Total Award: $95,477.26 **Requisition:** N/A

Attachments: Recommendation Memo, Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief, Information technologies Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY **DATE:** _____

APPROVED_____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: August 14, 2020

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO — Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2020.08.18 13:57:50 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager — THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2020.08.14 18:15:40 -04'00'

RE: **Environmental Systems Research Institute (Esri) – ArcGIS Renewal – Single Source Request**

The Information Technologies Division (ITD) requests approval for a single source renewal purchase of annual maintenance, technical support, and software licenses for ArcGIS software from Environmental Systems Research Institute, Inc. (Esri). Esri provides Geographic Information Systems (GIS) software used by the City of Jacksonville to maintain mapping data, perform analysis, and publish GIS-based web applications. The period of services for this request is from October 1, 2020, through September 30, 2021.

Esri is the sole-source provider of software maintenance, technical support, and software licenses for all ArcGIS software, products, and services. The vendor submitted a sole source letter confirming their status as the sole-source provider for Esri products and related maintenance services. Internet research indicates that there are no other sources available to purchase ArcGIS software, products, and services.

The total not-to-exceed amount for this request is $ 95,477.26.

Funding Source: 53101.113001.546620 — Tracy Geake — Digitally signed by Tracy Geake Date: 2020.08.18 08:33:40 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachments: Single Source Request Form
Supplier Quote # 25969640
Supplier Sole Source Letter

CC: Paul Freeman, Enterprise Applications Manager
Steve Herczeg, GIS Manager
Elizabeth Brown, IT Operations Manager
Alexander Ciprian, IT Contract Administrator

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The Information Technologies Division (ITD) requests approval for a single source renewal purchase of annual maintenance, technical support, and software licenses for ArcGIS software from Environmental Systems Research Institute, Inc. (Esri). Esri provides GIS software used by the City of Jacksonville to maintain GIS data, perform analysis, and publish GIS-based web applications. The period of services for this request is from October 1, 2020, through September 30, 2021.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Esri is the sole-source provider of software maintenance, technical support, and software licenses for all ArcGIS software, products, and services. The vendor submitted a sole source letter confirming their status as the sole-source provider for Esri products and related maintenance services.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Internet research conducted has found that there are no other sources available to purchase ArcGIS software, products, and services.

Esri Inc
380 New York Street
Redlands CA 92373

Subject: Renewal Quotation

Date: 07/06/2020
To: Stephen Herczeg
Organization: City of Jacksonville
ITD Dept
Fax #: 904-630-2463 **Phone #:** 904-255-8125

From: Trina Isaacs
Fax #: 909-307-3083 **Phone #:** 888-377-4575 Ext. 2258
Email: tisaacs@esri.com

Number of pages transmitted (including this cover sheet): 10

Quotation #25969640
Document Date: 07/06/2020

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level
http://www. esri.com/apps/products/maintenance/qualifying.cfm

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit
http://www. esri.com/legal/licensing/software-license.html

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.

380 New York Street
Redlands, CA 92373
Phone: 888-377-45752258
Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Send Purchase Orders To:
Environmental Systems Research Institute, Inc.
380 New York Street
Redlands, CA 92373-8100
Attn: Trina Isaacs

Please include the following remittance address on your Purchase Order:
Environmental Systems Research Institute, Inc.
P.O. Box 741076
Los Angeles, CA 90074-1076

City of Jacksonville
ITD Dept
214 N Hogan St Rm 900
Jacksonville FL 32202
Attn: Stephen Herczeg

Customer Number: 6830
For questions regarding this document, please contact Customer Service at 888-377-4575.

Item	Qty	Material#	Unit Price	Extended Price
10	2	52384 ArcGIS Desktop Advanced Concurrent Use Primary Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	3,000.00	6,000.00
1010	10	52385 ArcGIS Desktop Advanced Concurrent Use Secondary Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	1,200.00	12,000.00
2010	1	87232 ArcGIS Spatial Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00
3010	1	100571 ArcGIS Network Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00
4010	1	100572	200.00	200.00

Quotation is valid for 90 days from document date.

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

Issued By: Trina Isaacs **Ext:** 2258

[ISAACST]

To expedite your order, please reference your customer number and this quotation number on your purchase order.

380 New York Street
Redlands, CA 92373
Phone: 888-377-45752258
Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Item	Qty	Material#	Unit Price	Extended Price
		ArcGIS Network Analyst for Desktop Concurrent Use Secondary Maintenance Start Date: 10/01/2020 End Date: 09/30/2021		
5010	1	127626 ArcGIS CityEngine Concurrent Use Primary Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	800.00	800.00
6010	10	153148 ArcGIS Online Creator (Formerly Level 2 Named User) Term License Start Date: 10/01/2020 End Date: 09/30/2021	500.00	5,000.00
7010	5	153417 ArcGIS Business Analyst Web App Online Term License Start Date: 10/01/2020 End Date: 09/30/2021	100.00	500.00
8010	2	157023 ArcGIS Developer Professional Annual Subscription Start Date: 10/01/2020 End Date: 09/30/2021	1,800.00	3,600.00
9010	3	161328 ArcGIS Enterprise Standard Up to Four Cores Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	5,000.00	15,000.00
10010	1	161339 ArcGIS Image Server Up to Four Cores Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	5,000.00	5,000.00
11010	1	161366 ArcGIS Network Analyst for ArcGIS GIS Server Standard Up to Four Cores Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	2,500.00	2,500.00
12010	1	109839 ArcGIS for Server Enterprise Standard Up to Four Cores Migrated Maintenance Start Date: 10/01/2020 End Date: 09/30/2021	2,000.00	2,000.00
13010	1	109841	7,500.00	7,500.00

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Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Item	Qty	Material#	Unit Price	Extended Price
		ArcGIS for Server Enterprise Advanced Up to Four Cores Migrated Maintenance Start Date: 10/01/2020 End Date: 09/30/2021		
13020	1	87194 ArcGIS Desktop Basic Concurrent Use Primary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	700.00	700.00
13030	4	87195 ArcGIS Desktop Basic Concurrent Use Secondary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	500.00	2,000.00
13040	1	122187 ArcGIS Spatial Analyst for Desktop Single Use Primary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00
13050	4	122188 ArcGIS Spatial Analyst for Desktop Single Use Secondary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	200.00	800.00
13060	1	122184 ArcGIS 3D Analyst for Desktop Single Use Primary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00
13070	1	122185 ArcGIS 3D Analyst for Desktop Single Use Secondary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	200.00	200.00
13080	1	122189 ArcGIS Geostatistical Analyst for Desktop Single Use Primary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00

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Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Item	Qty	Material#	Unit Price	Extended Price
13090	1	122190 ArcGIS Geostatistical Analyst for Desktop Single Use Secondary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	200.00	200.00
13100	2	87192 ArcGIS Desktop Basic Single Use Primary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	400.00	800.00
13110	16	87193 ArcGIS Desktop Basic Single Use Secondary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	300.00	4,800.00
13120	1	122277 ArcGIS Network Analyst for Desktop Single Use Primary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00
13130	1	122278 ArcGIS Network Analyst for Desktop Single Use Secondary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	200.00	200.00
13140	1	122181 ArcGIS Desktop Advanced Single Use Primary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	3,000.00	3,000.00
13150	4	122183 ArcGIS Desktop Advanced Single Use Secondary Maintenance Customer #19612 Start Date: 10/01/2020 End Date: 09/30/2021	1,200.00	4,800.00
13160	1	87192 ArcGIS Desktop Basic Single Use Primary Maintenance	400.00	400.00

380 New York Street
Redlands, CA 92373
Phone: 888-377-45752258
Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Item	Qty	Material#	Unit Price	Extended Price
		Customer #4375 Start Date: 10/01/2020 End Date: 09/30/2021		
13170	1	87193 ArcGIS Desktop Basic Single Use Secondary Maintenance Customer #4375 Start Date: 10/01/2020 End Date: 09/30/2021	300.00	300.00
13180	1	87192 ArcGIS Desktop Basic Single Use Primary Maintenance Customer #257847 Start Date: 10/01/2020 End Date: 09/30/2021	400.00	400.00
13190	7	87193 ArcGIS Desktop Basic Single Use Secondary Maintenance Customer #257847 Start Date: 10/01/2020 End Date: 09/30/2021	300.00	2,100.00
13200	1	52384 ArcGIS Desktop Advanced Concurrent Use Primary Maintenance Customer #162514 Start Date: 10/01/2020 End Date: 09/30/2021	3,000.00	3,000.00
13210	1	87192 ArcGIS Desktop Basic Single Use Primary Maintenance Customer #162514 Start Date: 10/01/2020 End Date: 09/30/2021	400.00	400.00
13220	1	52384 ArcGIS Desktop Advanced Concurrent Use Primary Maintenance Customer #11315 Start Date: 10/01/2020 End Date: 09/30/2021	3,000.00	3,000.00
13230	1	87194 ArcGIS Desktop Basic Concurrent Use Primary Maintenance Customer #11315 Start Date: 10/01/2020 End Date: 09/30/2021	700.00	700.00

380 New York Street
Redlands, CA 92373
Phone: 888-377-45752258
Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Item	Qty	Material#	Unit Price	Extended Price
13240	1	87232 ArcGIS Spatial Analyst for Desktop Concurrent Use Primary Maintenance Customer #11315 Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00
13250	1	87198 ArcGIS 3D Analyst for Desktop Concurrent Use Primary Maintenance Customer #11315 Start Date: 10/01/2020 End Date: 09/30/2021	500.00	500.00
13260	1	87192 ArcGIS Desktop Basic Single Use Primary Maintenance Customer #11315 Start Date: 10/01/2020 End Date: 09/30/2021	400.00	400.00
13270	3	87193 ArcGIS Desktop Basic Single Use Secondary Maintenance Customer #11315 Start Date: 10/01/2020 End Date: 09/30/2021	300.00	900.00
13280	3	97444 ArcGIS Engine Single Use without Extension Maintenance Customer #11315 Start Date: 10/01/2020 End Date: 09/30/2021	100.00	300.00
13290	1	87192 ArcGIS Desktop Basic Single Use Primary Maintenance Customer #545491 Start Date: 05/01/2020 End Date: 09/30/2021	567.67	567.67
13300	1	122187 ArcGIS Spatial Analyst for Desktop Single Use Primary Maintenance Customer #545491 Start Date: 05/01/2020 End Date: 09/30/2021	709.59	709.59
13310	1	87192 ArcGIS Desktop Basic Single Use Primary Maintenance	400.00	400.00

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Redlands, CA 92373
Phone: 888-377-45752258
Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Item	Qty	Material#	Unit Price	Extended Price
		Customer #579969 Start Date: 10/01/2020 End Date: 09/30/2021		
13320	1	87193 ArcGIS Desktop Basic Single Use Secondary Maintenance Customer #579969 Start Date: 10/01/2020 End Date: 09/30/2021	300.00	300.00

Item Subtotal		95,477.26
Estimated Tax		0.00
Total	**USD**	**95,477.26**

DUNS/CEC: 06-313-4175 CAGE: 0AMS3

380 New York Street
Redlands, CA 92373
Phone: 888-377-45752258
Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation Number:** 25969640

Item	Qty	Material#	Unit Price	Extended Price

Renewal Options:

- Online: Renew through My Esri site at https://my.esri.com
  - Credit Card
  - Purchase Order
  - Email Authorization
- Email or Fax: Email Authorization, Purchase Order or signed quote to:
  - Fax: 909-307-3083
  - Email: service@esri.com

Requests via email or signed quote indicate that you are authorized to obligate funds for your organization and your organization does not require a purchase order.

If there are any changes required to your quotation please respond to this email and indicate any changes in your invoice authorization.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at http://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at http://assets.esri.com/content/dam/esrisites/media/legal/ma-full/ma-full .pdf apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at http://www.esri.com/en-us/legal/terms/state-supplemental apply to some state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, ELA, SmartBuy GSA, BPA) on your ordering document.

380 New York Street
Redlands, CA 92373
Phone: 888-377-45752258
Fax #: 909-307-3083

Quotation

Date: 07/06/2020 **Quotation No:** 25969640 **Customer No:** 6830

Item	Qty	Material#	Unit Price	Extended Price

US FEDERAL CUSTOMERS: If you are a federal customer or a contractor purchasing on behalf of a federal customer a purchase order is required to receive an invoice. Please email the purchase order to service@esri.com

By signing below, you are authorizing Esri to issue a software support invoice in the amount of USD_____ plus sales tax, if applicable.

Please check one of the following:

_____ I agree to pay any applicable sales tax.

_____ I am tax exempt. Please contact me if Esri does not have my current exempt information on file.

_____ _____
Signature of Authorized Representative Date

_____ _____
Name (Please Print) Title

SOLE SOURCE LETTER - NONFEDERAL

Environmental Systems Research Institute, Inc. (Esri)
380 New York Street
Redlands, CA 92373

DATE: July 1, 2020

TO: Whom It May Concern

FROM: Jackie Ricks, Esri Contract Coordinator/Contracts & Legal Department

RE: Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri is the sole-source provider of Esri products and related maintenance services in the U.S. commercial, state, and local government marketplace, subject to the disclosures set forth below.

Esri has authorized certain resellers to resell sole source products, including Esri enterprise agreements, to state agencies of the State of California only under the California Software License Program (SLP). Esri distributes Esri software licenses and maintenance in combination with non-Esri hardware, software or services through open-market value-added resellers, system integrators and OEMs. Esri also distributes Esri software licenses, subscriptions, and subscription renewals separately or in combination with non-Esri software or services through resellers to customers that provide architectural, engineering, and construction services. On request, Esri will provide open-market quotes for Esri products and maintenance to pass-through customer-designated resellers.

If you have further questions, please contact me at jricks@esri.com.

Jackie Ricks

SINGLE SOURCE AWARD **BID # SS-0228-20**

Subject: ESRI SOFTWARE LICENSE RENEWAL FY2020

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Single Source Award to Environmental Systems Research Institute, Inc. (ESRI) for Information Technologies Division software renewal to maintain GIS data and web applications. Period of service will be from October 1, 2019 through September 30, 2020. The annual total amount expenditure not-to-exceed $93,928.42.

Funding for this award to be encumbered by AFIT531CSCS-04662, to be executed by purchase order(s).

Sole Source Award To: Environmental Systems Research Institute, Inc. (ESRI)

Price Justification: N/A

Total Award: $93,928.42 **Requisition:** N/A

Attachments: Recommendation Memo, Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief, Information technologies Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

Teresa R. Eilman
CHAIRMAN

DATE 8/29/19

James R. McCarty

ACTION OF AWARDING AUTHORITY **DATE:** 8/30/19

APPROVED ✓ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007