SUBJECT: CITYWIDE PERSONAL PROTECTION EQUIPMENT (PPE) SUPPLIES

BID #: SC-0475-20 **OPEN DATE:** 07/22/2020

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY ITEM TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDERS

NUMBER OF BIDS INVITED: 33 **NUMBER RECEIVED:** 50 **OTHER:** 3

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was awarded to multiple suppliers on 8/20/20. *Item 1: Face Masks: Cloth, Reusable, Earloop, 50/Pack* was awarded to Threez Company who has asked to rescind the award for that item due to an error in their Unit Price.

Recommend approval to rescind the award of Item 1 to Threez Company and award it to the next lowest responsive, responsible bidder, AA Medical Supplies, at the Unit Price in their submitted bid proposal ($29.99 per 50/pack).

Total estimated initial not-to-exceed expenditure amount shall remain $100,500.00. Period of service will be from date of award through August 19, 2021 with two (2) one (1) year renewal options.

Funding for this award shall be encumbered by various accounts and executed by Purchase Order(s).

ATTACHMENTS: Recommendation Memo; Revised Bid Tabulation; Suppliers' Letters

ANALYST: _____ DAVID KLAGES **RESPECTFULLY SUBMITTED:** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: GREG PEASE, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

To: Gregory W. Pease, Division Chief, Procurement Division

From: David Klages, Purchasing Analyst DK

Date: September 3, 2020

Subject: SC-0475-20 Personal Protection Equipment (PPE) Supplies

Subject bid was awarded to multiple suppliers on 8/20/20. *Item 1: Face Masks: Cloth, Reusable, Earloop, 50/Pack* was awarded to Threez Company who has asked to rescind the award for that item due to an error in their Unit Price.

Recommend approval to rescind the award of Item 1 to Threez Company and award it to the next lowest responsive, responsible bidder, AA Medical Supplies, at the Unit Price amount in their submitted bid proposal ($29.99 per 50/pack). Total estimated initial not-to-exceed expenditure amount shall remain $100,500.00.

Funding for this award shall be encumbered by various accounts and executed by Purchase Order(s).

Thank you for your assistance and consideration in this matter.

CC: Dustin Freeman
Manager of Purchasing Services
Procurement Division

BID TABULATION - REVISED

Title: Citywide Personal Protection Equipment (PPE) Supplies
Bid No: SC-0475-20
Open Date: July 22, 2020
Analyst: David Klages
No. Invited: (33) **No. Received:** (50) **Other:** (3)
Recorded By: Taryn Manser

Item 1: Face Masks: Cloth, Reusable, Earloop, 50/Pack

Supplier	Delivery	Terms	Est. Annual Quantity	Unit	Unit Price	Extended Price	Note
AA Medical Supplies	5 Business Days	No Response	200	50/Pack	$29.99	$5,998.00	
Bay Promo, LLC	30 Business Days	1% Discount, 10 Days	200	50/Pack	$47.50	$9,500.00	
DiaMedical USA Equipment, LLC	5 Business Days	No Response	200	50/Pack	$82.50	$16,500.00	
Cambridge Pro Services, LLC	5 Business Days	No Response	200	50/Pack	$87.50	$17,500.00	Extended Price left blank on BPF.
The Pollack Group, LLC	5 Business Days	0% Discount, 0 Days	200	50/Pack	$87.50	$17,500.00	
QuadMed, Inc.	5 Business Days	No Response	200	50/Pack	$148.00	$29,600.00	
Newcom Wireless Service, LLC	5 Business Days	No Response	200	50/Pack	$149.50	$29,900.00	
RBO Printlogistix, Inc.	No Response	No Response	200	50/Pack	$173.40	$34,680.00	Extended Price corrected per supplier.
Standard Medical Equipment Systems, LLC	3 - 5 Bus. Days	No Response	200	50/Pack	$175.00	$35,000.00	
Ceylon Imports, LLC	5 Business Days	1% Discount, 45 Days	200	50/Pack	$191.50	$38,300.00	
Threez Company, LLC	30 Business Days	No Response	200	50/Pack	$10.00	$2,000.00	8/31/20 - Rescinded per supplier.

Item 2: Face Masks: Disposable, Earloop, 50/Pack

Supplier	Delivery	Terms	Est. Annual Quantity	Unit	Unit Price	Extended Price	Note
AA Medical Supplies	5 Business Days	No Response	2,000	50/Pack	$4.99	$9,980.00	
Bay Promo, LLC	30 Business Days	1% Discount, 10 Days	2,000	50/Pack	$6.50	$13,000.00	
Los Angeles Rubber Company	10 Business Days	1% Discount, 10 Days	2,000	50/Pack	$7.50	$15,000.00	
CleanALL Supply, Inc.	20 Business Days	No Response	2,000	50/Pack	$9.50	$19,000.00	
Indian-American Trade, Inc.	7 Business Days	No Response	2,000	50/Pack	$9.90	$19,800.00	
Ever Ready First Aid	No Response	No Response	2,000	50/Pack	$10.00	$20,000.00	
DiaMedical USA Equipment, LLC	5 Business Days	No Response	2,000	50/Pack	$18.50	$37,000.00	
RBO Printlogistix, Inc.	No Response	No Response	2,000	50/Pack	$21.69	$43,380.00	
QuadMed, Inc.	5 Business Days	No Response	2,000	50/Pack	$22.45	$44,900.00	
Newcom Wireless Service, LLC	5 Business Days	No Response	2,000	50/Pack	$27.50	$55,000.00	
Threez Company, LLC	30 Business Days	No Response	2,000	50/Pack	$34.00	$68,000.00	Extended Price corrected per supplier.
PureSense Products, LLC	30 Business Days	No Response	2,000	50/Pack	$37.50	$75,000.00	
Fourshare, LLC dba Battery Watering Tech.	No Response	No Response	2,000	50/Pack	$44.99	$89,980.00	
Standard Medical Equipment Systems, LLC	3 - 5 Bus. Days	No Response	2,000	50/Pack	$75.00	$150,000.00	
The Pollack Group, LLC	5 Business Days	0% Discount, 0 Days	2,000	50/Pack	$92.50	$185,000.00	

Klages, David

From: Hanan Hamed-Furqan <hanan@3zsupplies.com>
Sent: Monday, August 31, 2020 2:10 PM
To: Klages, David
Subject: Re: Award Notification for SC-00475-20 Personal Protection Equipment (PPE) Supplies
Attachments: THREEZ COI -GENERAL LIABILITY.pdf; THREEZ COI -AUTO LIABILITY.pdf; THREEZ Company Workmen's compensation-6-16-20 - Copy.pdf

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hi David,

Unfortunately we made an error on Item#1. We quoted the price for 1 cloth mask and not the price for 50 cloth cases. We request that you rescind the award for this item and give it to the next highest bidder. We can still provide the other 4 items (23,26,27 and 34). Per our conversation, the aerosol spray is currently on backorder. Attached are our insurance docs as requested! Please let me know if you require anything else. Thank you for your understanding and cooperation and have a nice day!

THREEZ COMPANY
The Supply Professionals

HANAN HAMED-FURQAN
Chief Executive Officer
Office: (904) 374-0917
Mobile: (904) 422-9224
www.3zsupply.com
1500 Industrial Blvd.
Jacksonville, FL 32254

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Small Business Person of the Year
By the U.S. Small Business Administration

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On Mon, Aug 31, 2020 at 2:06 AM Hanan Hamed-Furqan <hanan@3zsupplies.com> wrote:
Good Morning David,

We have all the necessary insurance documents, however I need to speak with you before we send them over. Are you available to speak with me sometime today?

Klages, David

From: Tim Powell <tim@aamedicalsupplies.org>
Sent: Wednesday, September 2, 2020 5:17 PM
To: Klages, David
Subject: Re: Award of Item 1 under SC-0475-20 Citywide PPE Supplies

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Yes. Agreed and we are stocking this in white.

Thank you, David.

Tim Powell
Director of Sales, Govt. Contracts
AA Medical Supplies
16385 Biscayne Blvd., #1615
North Miami Beach, FL. 33160
+1-212-203-5944
tim@aamedicalsupplies.org
aamedicalsupplies.org

On Sep 2, 2020, at 5:02 PM, Klages, David <DKlages@coj.net> wrote:

Good afternoon Tim. As a follow-up to what we discussed yesterday about awarding Item 1 to your company, would you please confirm that you can provide the product at the price stated in your bid submittal ($29.99 per pack of 50)?

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net
<image001.jpg>

<AA Medical Supplies - BPF.pdf>

SUBJECT: CITYWIDE PERSONAL PROTECTION EQUIPMENT (PPE) SUPPLIES

BID #: SC-0475-20 **OPEN DATE:** 07/22/2020

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY ITEM TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDERS

NUMBER OF BIDS INVITED: 33 **NUMBER RECEIVED:** 50 **OTHER:** 3

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was opened on 7/22/20. Recommend approval to reject the following suppliers for not properly returning the required paperwork: AAA Quality Maintenance; Aliron International, Inc.; Attis Healthcare, Inc.; Bloxr Solutions, LLC; Capital Medical Supply, Inc.; Gentox Medical Services; Get Fit by Journey, Inc.; Globaltek; Gnomedica, LLC; Green Dream; Honor & Compassion Homecare, LLC; IOT, LLC; Kentron Healthcare, Inc.; Locate Supply, Inc.; MACS Industrial Supplies, Inc.; Magtec Corporation; Med Concepts; Medical Equip. Sales dba Sun Surgical Supply; Oxygen Development, LLC; Red Phoenix Manufacturing; Sam Tell and Son, Inc.; Servomax, Inc.; Soho Apparel Group; Southeastern Paper Group; Think 360, Inc.; TMD Holdings, LLC; Two One Two New York, Inc.; US Health Express Corporation; Uweport, LLC; Wise Safety & Environmental; and Wurth Action Bolt and Tool Co.

Recommend approval of award to the following suppliers as the lowest responsive, responsible bidders: AA Medical Supplies (Items 2, 4, 5, 6, 7, 8, 9, 18, 19, 20, 21, 22, 28); Ever Ready First Aid (Item 3); Indian-American Trade, Inc. (Item 25); QuadMed, Inc. (Items 29, 30, 31, 32, 33); RBO Printlogistix, Inc. (Items 10, 11, 12, 13, 14, 15, 16, 17, 24); and Threez Company, LLC (Items 1, 23, 26, 27, 34).

Total estimated initial expenditure not-to-exceed $100,500.00. Period of service will be one (1) year from date of award with two (2) one (1) year renewal options.

Funding for this award shall be encumbered by various accounts and executed by Purchase Order(s).

ATTACHMENTS: Recommendation Memo; Responsiveness Review, Bid Tabulation; Rejection Letters; Terms & Conditions; Specifications

ANALYST: _____ DAVID KLAGES **RESPECTFULLY SUBMITTED:** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: GREG PEASE, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 8/20/20

_____ OTHER: _____

_____

_____

ACTION OF AWARDING AUTHORITY DATE 8/20/20

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02