SUBJECT: Conventional Day Cab Chassis with 16-Yard Rear Loader Boom

BID #: SC-0381-21 **OPEN DATE:** 5/26/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of two (2) renewal options with Duval Ford LLC. Period of service is from October 1, 2021 through September 30, 2022. Total revised estimated annual expenditure amount is $320,000.00 (to include a price increase of $19,797.00 for all items as outlined in the attachments), for a total expenditure amount not to exceed $861,592.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter and Previous Award

Analyst: Annette Burney **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: October 7, 2021

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Fleet Management Administrator

From: David Hylazewski, Equipment Control Administrator DH

Re: Recommendation of Approval of First (1st) Renewal for SC-0381-21 Conventional Day Cab Chassis w/16 Yd Rear Loader Boom

Fleet Management Division is requesting approval to utilize the First (1st) renewal option for SC-0381-21 Conventional Day Cab Chassis w/ 16 Yd Rear Loader Boom. The estimated expenditure includes an increase in accordance with attached memo from Duval Ford LLC. Period of Service is October 1, 2021 through September 30, 2022, with one (1) year renewal options. Estimated amount of expenditure will be $320,000.00. Total not to exceed amount $861,592.00.

Funding Source: 51103.114001.564010.000000.00000500.00000 to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255.7499 Fax: 904.381.4607 www.coj.net

Kurtz, Sheryl

From: Bob OReilly <bob.oreilly@duvalmotor.com>
Sent: Thursday, October 7, 2021 1:57 PM
To: Kurtz, Sheryl
Cc: Hylazewski, David
Subject: Rear Loader
Attachments: RearLDR.pdf

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Sheryl,
David called me to be sure I could still send the Rear loaders. I was able to get a commitment for a year.
Hear is the up-date and documentation. I do not have anything showing Fords "Draft pricing" for 2023 Model year. But It was not much change.
Call or email for any questions,
Thank you,

Bob OReilly
Fleet Account Manager
Duval Motors
1616 Cassat Ave
Jacksonville FL 32210
904 813 505"4

TITLE: Conventional Day Cab Chassis with 16-Yard Rear Loader

BID NO.: SC-0381-21

OPEN DATE: May 26, 2021 @ 2 p.m.

ANALYST: ANNETTE BURNEY

No. Invited: (4) No. Received (5) No Bids: ( )

Recorded By: John Hernandez Announcer: Pearl Mitchell

			McNeilus Truck & Manufacturing		Duval Ford LLC		Tom Nehl Truck Co.		Cumberland International Trucks		Wastebuilt		Duval Ford		
NOTES:															
ITEM	DESCRIPTION	EST. QTY	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	Original Amt.	Increase Amt.	Total Price
1	Conventional Day Cab Chassis with 16 Yd Rear Loader and Rear-view Camera System	2	$ 178,453.00	$ 356,906.00	$ 131,972.00	$ 263,944.00	$ 134,081.00	$ 268,162.00	$ 136,275.01	$ 272,550.02	$ 155,546.00	$ 311,092.00	$ 131,972.00	$ 9,453.00	$ 141,425.00
Equivalent Brand Offered			McNeilus 17 cu yd Std. Rear Loader/Freightliner M2 106 Chassis												
2	13 Yard Packer Body with 102" CA Frame	2	No Bid		$ 127,867.00	$ 255,734.00	$ 129,977.00	$ 259,954.00	$ 134,744.21	$ 269,488.42	$ 142,353.00	$ 284,706.00	$ 127,867.00	$ 8,920.00	$ 136,787.00
Equivalent Brand Offered															
3	Perkins Model D60936-27K Barrel-Grabber Style Cart Lifter	2	$ 7,541.00	$ 15,082.00	$ 10,957.00	$ 21,914.00	$ 10,157.00	$ 20,314.00	$ 4,855.00	$ 9,710.00	$ 4,855.00	$ 9,710.00	$ 10,957.00	$ 1,424.00	$ 12,381.00
Equivalent Brand Offered															
														$ 19,797.00	
GRAND TOTAL:			$ 371,988.00		$ 541,592.00		$ 548,430.00		$ 551,748.44		$ 605,508.00				
TERMS:			N/S		N/S		Net 30 Days		Net 30 Days		N/S				
DELIVERY (Business Days):			120		N/S		370		180		150				
CONFLICT OF INTEREST:			Y		Y		Y		Y		Y				
ADDENDUM(1):			Y		N		N		Y		Y				

2023 Model Year Oct 2021 - Oct 2022

Bid Proposal Form

Conventional Day Cab Chassis with 16 Yd Rear Loader

ITEM	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED TOTAL
1	Conventional Day Cab Chassis with 16 Yd Rear Loader and Rear-view Camera System	2 Each	141,425.00	

Equivalent Item Offered: _____

2	13 Yard Packer Body with 102" CA Frame	2 Each	136,787.00	

Equivalent Item Offered: _____

3	Perkins Model D60936-27K Barrel-grabber style cart lifter	2 Each	$ 12,381.00	

Equivalent Item Offered: Perkins D6098

Grand Total: $

Company Name: Rural Foo LLC

Signature: [signature]

Options next Page

Southern Sewer Equipment Sales

800-782-4134 ◆ SouthernSewer.com ◆ 772-595-6940

Mr. Bob O'Reilly
Duval Ford
1616 Cassat Avenue
Jacksonville, FL 32210
Via email: bob.oreilly@duvalford.com

Dear Bob:

Southern Sewer Equipment Sales is pleased to provide a quote for the City of Jacksonville Bid #SC-0381-21 for a New Way Cobra 16 yard rear loader refuse body mounted on your suitable chassis. Please review the attached equipment list.

May, 2021 Price:	$61,180.00
New Way 13% price increase:	$7,953.00
New Way Cobra 16 Yard Rear Loading Refuse Body Price:	**$69,133.00**

The City may consider the following additional option:

Perkins #D6098 Barrel Grabber Style Cart Lifter	Same 13"b	$11,477.00

Minimum Chassis Requirements:
Clear/Usable 114"CA
50" After Frame
31,000 lb. GVWR, *Tires must meet Florida DOT GVWR requirements*
Automatic Transmission (For use with Hot Shift PTO)

Please submit chassis specifications for approval before purchase. The price does include delivery to a Florida location. Anticipated delivery time should be 120-150 days after receipt of chassis. We will provide you with expected New Way production dates prior to you issuing your PO to Southern Sewer. Please have your chassis shipped to New Way 60 days prior (but not any sooner) to the New Way production date.

Sincerely,

Jenny Mitchem

Jenny Mitchem
Office Manager

Southern Sewer Equipment Sales

800-782-4134 ◆ SouthernSewer.com ◆ 772-595-6940

Mr. Bob O'Reilly
Duval Ford
1616 Cassat Avenue
Jacksonville, FL 32210
Via email: bob.oreilly@duvalford.com

Dear Bob:

Southern Sewer Equipment Sales is pleased to provide a quote for the City of Jacksonville Bid #SC-0381-21 for a New Way Viper 13 yard refuse body to be mounted on your suitable chassis. Please review the attached equipment list.

May, 2021 Price:	$57,075.00
New Way 13% price increase:	$7,420.00
New Way Viper 13 Yard Rear Loading Refuse Body Price:	**$64,495.00**

The City may consider the following additional option:

Perkins #D6098 Barrel Grabber Style Cart Lifter	$11,477.00

Minimum Chassis Requirements:
Clear/Usable 102" CA
50" After Frame
31,000 lb. GVWR, ***Tires must meet Florida DOT GVWR requirements***
Automatic Transmission (For use with Hot Shift PTO)

Please submit chassis specifications for approval before purchase. The price does include delivery to a Florida location. Anticipated delivery time should be 120-150 days after receipt of chassis. We will provide you with expected New Way production dates prior to you issuing your PO to Southern Sewer. Please have your chassis shipped to New Way 60 days prior (but not any sooner) to the New Way production date.

Sincerely,

Jenny Mitchem

Jenny Mitchem
Office Manager

16 years

131 972
7953
300
1200
141 425

Body Increase
Model year
Incentive decrease

13 years

127 867
7420
300
1200
136,787 00

Body
Model Year
Incentive

BOBOREILLY (R-OREIL6)

22 vs 23 Ford incentive

State	Model Year	Vehicle Line	Body Code & Name	Option Discounts	GPC Req #	GPC (S)	Price Level	Bid Open / Reference # Start Date	Reference # Issue Date	FIN	GPC Type	Reference #	Expiration Date
	2022	13 - MEDIUM TRK	F7D - F750 REG CAB	View		6800	200	10/16/2020	10/16/2020		LOCAL	Reveal	
FL	2022	13 - MEDIUM TRK	F7D - F750 REG CAB	View	41266	R1 6800	215	10/12/2020	11/17/2020	QE065 - Florida Sheriffs Association	PRIMARY	02304N	

22 6800
23 5600
1200 Less

Model year Change

2022 → 2023
No Documentation
300.00

BOBOREILLY (R-OREIL6)

State	Model Year	Vehicle Line	Body Code & Name	Option Discounts	GPC Req #	GPC ($)	Price Level	Bid Open / Reference # Start Date	Reference # Issue Date	FIN	GPC Type	Reference #	Expiration Date
	2023	13 - MEDIUM TRK	F7D - F750 REG CAB			6600	000	07/23/2021	07/23/2021		LOCAL	Reveal	[illegible] 23 2021
FL	2023	13 - MEDIUM TRK	F7D - F750 REG CAB		43362	5600	000	07/30/2021	10/06/2021	QE065 - Florida Sheriffs Association	PRIMARY	01799P	

SUBJECT: Conventional Day Cab Chassis with 16-Yard Rear Loader Boom

BID #: SC-0381-21

OPEN DATE: 5/26/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the lowest bidder, McNeilus Truck & Manufacturing for failure to bid on all items per the Terms and Conditions of the bid. Recommend approval to waive as a minor irregularity the addendum not returned with Duval Ford LLC's response. It has been received. Recommend approval of award to Duval Ford LLC. Period of service is from date of award through September 30, 2021 with two (2) one (1) year renewal options. Total expenditure amount not to exceed $541,592.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Rejection Letter and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 6/10/2021

Teresa R. Eichen

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/11/21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02