SUBJECT: MULCH AND PLAYGROUND SURFACING

BID #: SC-0502-20 **OPEN DATE: 2020-09-16**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – ONE (1) YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 37 **NUMBER RECEIVED:** 1 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from October 15, 2021 to date of award.

Recommend approval to utilize the first of three (3) one (1) year renewal options with Cour Valant LLC, DBA: First Coast Mulch for Mulch and Playground Surfacing. Period of service will be from date of award through October 14, 2022. A request of 6.5% price increase escalation due to economic inflations. The requested annual expenditure not to exceed $250,000.00. The revised total award not to exceed $500,000.00.

Funding Source: 00111.166105.534100.000000.00000000.00000.0000000, to be executed by individual purchase order(s).

Attachments: Agency Memo, Vendor E-mail, Previous Award

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Keith Meyerl, Chief, Recreation and Community Programming

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Daryl Joseph, Director

Parks, Recreation and Community Services Department
214 N Hogan Street, 4th Floor
Jacksonville, FL 32202
(904) 255-7903
www.coj.net

ONE CITY. ONE JACKSONVILLE.

October 19, 2021

MEMORANDUM

TO: Gregory Pease, Chief
Procurement Division

FROM: Keith Meyerl, Chief KAM
Recreation and Community Programming Division

RE: **SC-0502-20 – Mulch and Playground Surfacing – 1st Renewal**

The Parks, Recreation and Community Services Department respectfully recommends approval to exercise the first (1) of three (3), one (1) year renewal options, for the period of October 15, 2021, to October 14, 2022, for mulch and playground surfacing with Cour Valant LLC, DBA: First Coast Mulch in the amount of $250,000.00.

Ratification of the award service date is requested to October 15, 2021.

Parks, Recreation and Community Services Department respectfully recommends approval for an additional 6.5% increase in award pricing due to economic inflations.

The total not-to-exceed amount of the renewal will be $250,000.00. The total not-to exceed maximum indebtedness will be $500,000.00

The funding source will be RPCM011PG 03410 00111 166105 534100 000000 00000000 00000

The funds will be encumbered by individual purchase orders under the master blanket 8A09258.

Your assistance in concurring with this recommendation for the respective award would be appreciated. If you have any questions or if further information is required, please contact Amy Honey at 255-7909.

KM/ah

Attachment: Award

From:	Bobby Kapuschansky
To:	Meyerl, Keith
Cc:	David Robinson; Robert Kapuschansky
Subject:	Re: Contract Renewal POA-70523-21.
Date:	Monday, October 18, 2021 1:11:28 PM

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Keith

Hope all is well, Please see Below,

Fuel, Diesel Fuel has increased 36% this year. (2021, who knows what 2022 is going to look like) Net $0.36 per yard increase
Shipping, As customary in most industries a 3rd party company does the shipping of the Manufacture's product as a separate line item, we have seen a 28% increase on the shipping of our product cost due to Labor and Fuel. Net $ 0.85 per yard increase (2021, who knows what 2022 is going to look like)
Product Cost We have seen a 8 % increase in Product. Net $1.76 per yard increase (2021, who knows what 2022 is going to look like)
Labor Cost we are up 10.65%, a net increase of $0.65 per yard.

This came to roughly 10%, in an interest of continuing the great relationship we have had we only requested a 6.5% increase.

Best Regards,
Bobby Kapuschansky
First Coast Mulch
Cell: 904-254-1987
Office: 904-254-5366
BobbyK@firstcoastmulch.com
www.Firstcoastmulch.com

On Oct 18, 2021, at 11:07 AM, Meyerl, Keith <KMeyerl@coj.net> wrote:

Bobby,

I am being asked for more details on your increase(s). Can you provide more detail what costs have increased on your end (labor, fuel, materials) and include those in your request.
Give me a call if you need further explanation.

Thank you.

Keith Meyerl, Division Chief

Recreation and Community Programming Division

From: Bobby Kapuschansky <BobbyK@firstcoastmulch.com>
Sent: Friday, September 24, 2021 1:54 PM
To: Meyerl, Keith <KMeyerl@coj.net>
Subject: Contract Renewal POA-70523-21.

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

First Coast Mulch

4672 Race Track Rd
St Johns FL 32259
904-254-1987

Good Morning,

Hope all is well

In regards to our Current contract with the City Of Jacksonville. POA-70523-21, we would like to Renew for the 2022 Calendar Year.

Respectfully, we request a 6 5% increase across all Items to cover additional costs we are incurring due to the economic

environment.

Best Regards,

Best Regards,
Bobby Kapuschansky
First Coast Mulch
Cell: 904-254-1987

BID TABULATION SHEET

TITLE: MULCH AND PLAYGROUND SURFACING
BID NO.: SC-0502-20
OPEN DATE: September 16, 2020
ANALYST: RUBEN OLA
No. Invited: (37) No. Received (1) No Bids: (0)
Bid Recorder: R. Barnett, Announcer: S. Muon

ITEM	DESCRIPTION	QUANTITY	FIRST COAST MULCH PRICE EACH	FIRST COAST MULCH EXT. PRICE	6.5% Increase costs PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE
1a	Playground Surfacing – Engineered Wood Fiber, Blow In	2500 Cu.Yards	$ 37.77	$ 94,425.00	40.23					
1b	Playground Surfacing – Engineered Wood Fiber, Hand Installation	1000 Cu. Yards	$ 42.77	$ 42,770.00	45.55					
	Mulch									
2a	Double Shredded Hardwood - Brown, Blown In	500 Cu. Yards	$ 38.00	$ 19,000.00	40.47					
2b	Double Shredded Hardwood - Brown	500 Cu. Yards	$ 42.00	$ 21,000.00	44.73					
3a	Double Shredded Hardwood - Red, Blown In	500 Cu. Yards	$ 38.00	$ 19,000.00	40.47					
3b	Double Shredded Hardwood - Red, Hand Installation	500 Cu. Yards	$ 42.00	$ 21,000.00	44.73					
4a	Double Shredded Hardwood - Cypress	500 Cu. Yards	$ 38.00	$ 19,000.00	40.47					
4b	Double Shredded Hardwood - Cypress	500 Cu. Yards	$ 42.00	$ 21,000.00	44.73					
	Delivery & Dump Only									
5	Playground Surfacing – Engineered Wood Fiber, Deliver/Dump Only	500 Cu. Yards	$ 26.77	$ 13,385.00	28.51					
6	Mulch: Double Shredded Hardwood - Brown, Deliver/Dump Only	500 Cu. Yards	$ 22.77	$ 11,385.00	24.25					
7	Mulch: Double Shredded Hardwood - Red, Deliver/Dump Only	500 Cu. Yards	$ 22.77	$ 11,385.00	24.25					
8	Mulch: Double Shredded Hardwood - Cypress, Deliver/Dump Only	500 Cu. Yards	$ 22.77	$ 11,385.00	24.25					
9	Pine Needles (Per Bale), Deliver/Dump Only	5,000 Cu. Yards	$ 6.50	$ 32,500.00	6.92					
	TOTAL BASE BID:			$337,235.00						
	MINIMUM REQUIREMENTS:									
	TERMS:									
	DELIVERY (Business Days):		7 DAYS							
	CONFLICT OF INTEREST:		✓							
	ADDENDUM(1,):		✓							
	NOTES:									

SUBJECT: MULCH AND PLAYGROUND SURFACING

BID #: SC-0502-20

OPEN DATE: 2020-09-16

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – ONE (1) YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 37 **NUMBER RECEIVED:** 1 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the sole responsive, responsible bidder Cour Valant LLC, DBA: First Coast Mulch in the amount of $250,000.00 for Mulch and Playground Surfacing. Period of service will be one (1) year from date of award, with three (3) one (1) year renewal options.

Funding to be encumbered by various accounts: 00111-166105-534100 and 00111-166105-54603, to be executed by individual purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: 10/15/2020
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Meyerl, Chief, Recreation and Community Programming

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 10/15/2020

Teresa R. Eibeck _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE 10/15/20

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2019-02