SINGLE SOURCE AWARD **BID # SS-14948-24**

Subject: Off-Site Data Center for 911 Services

Department: Sheriff's Office

Description of Purchase: Recommend approval to retroact the period of service from October 1, 2023 through date of award.

Recommend approval of a Single Source award to Cequel Data Centers, LP dba TierPoint, LLC for continuing to utilize 8324 Baymeadows Way, Jacksonville, FL 32256 as an Off-DSite Data Center for 911 at the Jacksonville Sheriff's Office. Period of service is from date of award through September 30, 2024. Total award expenditure amount not-to-exceed $76,941.00.

Funding Source: 10701.552103.549040.000000.00000348.00000.0000000 - To be processed by Purchase Order

Single Source Award To: Cequel Data Centers, LP dba TierPoint, LLC

Price Justification: See attachment

Total Award: $76,941.00 **Requisition #:** PSSS-502113-24

Attachments: Agency Memo, Single Source Form, Supplier Quote

Certification as to Single Source: Bill Clement, Chief of Budget

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

T.K. WATERS, SHERIFF

Serve • Protect • Community

To: Dustin Freeman
Chief of Procurement

From: Bill Clement, CPA
Chief of Budget

Subject: Single Source - Cequel Data Centers, LP dba TierPoint, LLC

Date: October 12, 2023

We are requesting a single source award with Cequel Data Centers, LP dba TierPoint LLC, for continuing to utilize 8324 Baymeadows Way, Jacksonville, FL 32256 as an Off-Site Data Center for 911 at the Jacksonville Sheriff's Office. The period of service is from October 1, 2023, through September 30, 2024. The not to exceed expenditure amount is $ 76,941.00 from account code 10701.552103.549040.000000.00000348.00000. A purchase order will be issued for these services.

Attached is the Single Source Justification Form and e-mail from TierPoint, LLC. Please let me know if you need any additional information.

Cc: Terence McGowan <Terence.McGowan@tierpoint.com>
Subject: TierPoint Renewal

******EXTERNAL EMAIL SOURCE******

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Hey Phyllis

I did receive your request for renewal pricing. Everything is update and the budgetary number for the next 12 months would be $6,411.26 MRC x 12 months = $76,935.12.

Please let us know if you have any additional questions.

Kindest

Jennifer Finkbeiner
Account Executive I TierPoint
Orlando, FL
Mobile: 407.435.9291
jennifer.finkbeiner@tierpoint.com
www.tierpoint.com

Leonard, Phyllis C.

From:	Terence McGowan <Terence.McGowan@tierpoint.com>
Sent:	Wednesday, September 20, 2023 12:28 PM
To:	Leonard, Phyllis C.
Cc:	Jennifer Finkbeiner
Subject:	RE: TierPoint Renewal [EXTERNAL]
Attachments:	JSO 911 Tier Point for FY 2022 2023.xlsx
Follow Up Flag:	Follow up
Flag Status:	Flagged

******EXTERNAL EMAIL SOURCE******

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Hi Phyliss,

I hope all is well! I have inputted out line item charges in the spreadsheet under the Stock Number column and that totals $4,611.26.

Thanks,

Terence

From: Leonard, Phyllis C. <Phyllis.Leonard@jaxsheriff.org>
Sent: Wednesday, September 20, 2023 11:59 AM
To: Jennifer Finkbeiner <Jennifer.Finkbeiner@tierpoint.com>
Cc: Terence McGowan <Terence.McGowan@tierpoint.com>
Subject: RE: TierPoint Renewal [EXTERNAL]

Jennifer,

This is the document that I have to prepare for our Purchase Order request. As you can see it is detailed. Can you advise the information for each of those categories and how it gets to the 6411.26 please.

Thanks,

Phyllis C. Leonard, 7017
9-1-1 Systems Manager
Jacksonville Sheriff's Office | 9-1-1 Administration
Office: 904.630.2317 | Fax: 904.630.2256
Phyllis.leonard@jaxsheriff.org

From: Jennifer Finkbeiner <Jennifer.Finkbeiner@tierpoint.com>
Sent: Tuesday, September 19, 2023 2:40 PM
To: Leonard, Phyllis C. <Phyllis.Leonard@jaxsheriff.org>

70974

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

Request For: 911 Administration (Work Unit) | Communications (Division) | Services (Dept.)

Requestor: Phyllis C Leonard 911 Systems Manager (Name) | 7017 (ID #) | 630-2317 (Phone) | 9/21/2023 (Date)

Deliver To Location: 501 E. Bay Street Room 216, Catherine Street Loading Dock, Attn: Phyllis Leonard Jacksonville, FL 32202

Item No.	Description and Model No.	JSO Stock No.	QTY.	Unit Cost	Total
1	Tier Point Data Center for 9-1-1 services		12	$6,411.75	$ 76,941.00
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
				TOTAL REQUEST	$ 76,941.00

Suggested Vendor: Cequel Data Centers LP DBA Tier Point LLC Vendor Phone: 1-844-200-8718

Vendor Address / E-mail: 12444 Powerscourt Dr Ste 450 St Louis MO 63131/Terence.McGowan@tierpoint.com

Proprietary
Sole Source If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
Loan Pool / Banking Fund
Grant *
Trust Fund * * Enter name and # of Grant or Trust Fund

RECEIVED

Justification / Repetitive Request Authorization / Notes:

For Fiscal Year 2023-2024

POA 70306-20

Approvals:

	Signature	ID #	Date
1.	Phyllis C Leonard	7017	9/21/2023
2.	LC D. Tillman	6594	9-21-23
3.	Chief Helard O. Neal	7612	9-21-23
4.	DR	5174	09/23/2023

Required approval level (per General Order 54):
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index ____ Subobject ____
Analyst ____ Date ____

P-1532 Rev 2010-09

JUSTIFICATION FOR SINGLE SOURCE (JSS)

Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

1. Requesting Agency:	Jacksonville Sheriff's Office (JSO)
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the city need these particular goods or services?***	Off-site data storage for disaster recovery and 911 back-up. JSO must have an off site data storage for data safety and record retention in the event a disaster occurs there is a redundancy site.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	We have been using the Cequel Data Centers, LP, dba TierPoint LLC since 2017 for off-site secure storage for servers and equipment used by the Jacksonville Sheriff's Office Information Systems Management unit and back up equipment for the Duval Count 911 Emergency Telephone System. The facility must be more than 5 miles from our current location and must be at a minimum Tier 3 plus facility with Dual Redundant Power Feeds from Independent Grids.
4. Date of Request	11/6/2023

5. ***Summary of Market Research***
[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[We have researched the marketplace and Cequel Data Centers, LP dba TierPoint LLC exceeds all of the required criteria for providing a Colocation for off-site secure storage and back-up.]

6. ***Conflict of Interest (Must Check)***
   √ By checking this box, I affirm that there are no actual, potential, or perceived conflicts of interest with the entity in which I am requesting a single source award. Conflict of Interest shall be interpreted consistent with *Chapter 112, Florida Statutes.*

7. ***Other Documentation (Check and attach all that apply)***
   √ Supplier Quote

   √ Single Source Memo signed by Director

   ☐ Other [Click here to list other documentation.]