SINGLE SOURCE AWARD **BID # SS-0333-20**

Subject: Purchase Two-Way Radio Equipment Repair Service

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Single Source Award to Mobile Communications America (MCA) for the purchase of authorized technical services to repair faulty or non-field reparable Motorola P25 radios and radio network equipment. Period of service will be one (1) year from date of award. Total requested expenditure not to exceed $100,000.00.

Funding for this award to be encumbered by account AFIT534RS-04603, to be executed by purchase order(s).

Single Source Award To: Mobile Communications America (MCA)

Price Justification: See Attached

Total Award: $100,000.00 **Requisition #** N/A

Attachments: Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED_____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

November 1, 2019

11/06/19 15:40:28
Procurement Division

TO: **Gregory Pease, Chief of Procurement Division**

THRU: **Kenneth E. Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop

FROM: **Tom Ossi, Technology Contract and Records Manager, ITD** Tom Ossi

RE: **Purchase Two-Way Radio Equipment Repair Service – Single Source Award Request**

The Information Technologies Division (ITD) requests approval of a single source award to Mobile Communications America (MCA) for the purchase of authorized technical services to repair faulty or non-field reparable Motorola P25 radios and radio network equipment. Vendor will pick-up the units at 1020 Superior St. Jacksonville, FL. and make the required repairs or ship to the Motorola Depot repair facility.

ITD Management recommends purchasing the services from MCA in the amount of $100,000.00.

Funding Source: AFIT534RS – 04603

Your favorable consideration of this request is appreciated.

CC: Robert Gray, Enterprise Technology Infrastructure Manager, ITD RG
Kim Laidler, Radio Communications Manager, ITD KLL

Attachments: Vendor Quote
Single Source form
Vendor Single Source letter

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT. /DIVISION): Finance & Administration / Information Technologies Division

FUNDING SOURCE: AFIT534RS - 04603

BRIEF DESCRIPTION OF GOODS/SERVICES:
Mobile Communications America (MCA) will repair Motorola P25 radio equipment back to the manufacturer's standards.

AMOUNT OF PROJECT (attach quote): $100,000.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Repairs for faulty or non-field reparable radios and radio network equipment. Vendor will pick-up the units at 1020 Superior St. Jacksonville Fl. and make repairs or ship to the Motorola Depot repair facility. Purchase order also provides depot level repair of critical Infrastructure products. This list should not be considered all inclusive.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
MCA is the only authorized Motorola Solutions Inc. service provider in Duval County. They are Motorola's vendor of choice in executing warranty and service of Motorola Solutions Inc. contractual obligations

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

See attached memorandum from vendor. Research has been performed to obtain needed goods and/or services from the other vendors and confirmed that MCA is the only vendor.

Submitted by: Kim Laidler (Name) Radio Communications Manager (Title)

Date: 10/09/19

Requesting Agency's Director's Signature:

Procurement Division

March, 2017

T. Qian

KE2 11-5-2019

Mobile Communications America

9-6-2019
Quote Valid 10-1-2019 through 9-30-2020

Prepared for: CITY OF JACKSONVILLE, ITD
ATTN: Kim Laidler

Pricing for Flat Rate Repairs

QTY	PART #	SUBSCRIBER FLAT RATE REPAIR	UNIT PRICE
		XTS1500 SERIES PORTABLE	$ 505.00
		XTS2500 SERIES PORTABLE	$ 505.00
		XTS5000 SERIES PORTABLE	$ 505.00
		APX1000 SERIES PORTABLE	$ 465.00
		APX4000 SERIES PORTABLE	$ 465.00
		APX6000 SERIES PORTABLE	$ 505.00
		APX7000 SERIES PORTABLE	$ 555.00
		APX8000 SERIES PORTABLE	$ 555.00
		APX1500 SERIES MOBILE	$ 465.00
		APX4500 SERIES MOBILE	$ 465.00
		APX6500 SERIES MOBILE	$ 555.00
		APX7500 SERIES MOBILE	$ 555.00
		APX8500 SERIES MOBILE	$ 555.00
		XTL1500 SERIES MOBILE	$ 950.00
		XTL2500 SERIES MOBILE	$ 950.00
		XTL5000 SERIES MOBILE	$ 950.00
		CM200 SERIES MOBILE	$ 305.00
		CDM SERIES MOBILE	$ 335.00

STANDARD T&M LABOR RATES

TECHNICAL LABOR RATE: $150 PER HOUR, M-F, 8-5

AFTER HOURS T&M LABOR RATES

AFTER 5 PM M-F, WEEKENDS & HOLIDAYS

TECHICAL LABOR RATE: $225 PER HOUR with a Minimum of 4 Hours billing

INFRASTRUCTURE FLAT RATE REPAIR

See Attached document

Carl Johnson
Service Manager
904-772-4135 Cell | 904-783-0130 Office

MOTOROLA SOLUTIONS

September 10, 2019

Kim Laidler
City of Jacksonville
Radio Communications Manager

Mr. Laidler,

Motorola Solutions, Inc. is committed to providing high quality and responsive service to meet the warranty and ongoing maintenance requirements of Motorola Solutions, Inc. service customers. Motorola Solutions, Inc.'s authorized service subcontractors located throughout the United States provide the closest point of contact to Motorola Solutions, Inc. customer base. In order to promote continued customer satisfaction, Motorola Solutions, Inc. will assess each of its authorized service subcontractors with respect to their general operations and ability to perform systems service functions for Motorola Solutions, Inc.

The Motorola Solutions, Inc. Partner Empowerment program is the institutionalized vehicle to establish our service subcontractors. Motorola Solutions, Inc.'s goal is to subcontract system support agreements from an availability pool of technically competent service contracts who, on an as needed bases, posses the test equipment, service culture, qualified technicians, training, capacity and quality assurance processes to meet contractual requirements of our customer base.

Mobile Communications America dba Hasty's Communications in Jacksonville, Florida meets, and in many cases, exceeds the requirements of this program. Hasty's Communications is Motorola Solutions, Inc.'s authorized service provider in Duval County. They are our vendor of choice in executing warranty and service of Motorola Solutions, Inc. contractual obligations.

Hasty's Communications is the authorized manufacturer's representative for the purchase of Motorola Solutions, Inc. equipment in Duval County and surrounding areas. They are authorized by Motorola Solutions, Inc. to provide you with sales of any equipment you may need.

If you have any questions, please do not hesitate in contacting me.

Thank you,

Allison Laabs

Allison Laabs
Customer Support Manager
Motorola Solutions, Inc.
Email: nmb874@motorolasolutions.com
Mobile: 815-543-4847