**SUBJECT: CISCO EQUIPMENT NETWORK REFRESH**

**BID #: XF-0416-20** **OPEN DATE: 2020-03-11**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT:** SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE ONE (1) YEAR FROM DATE OF AWARD

**AGENCY:** INFORMATION TECHNOLOGIES DIVISION

**BASIS OF AWARD:** ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

**NUMBER OF BIDS INVITED:** 34 **NUMBER RECEIVED:** 4 **OTHER:** 0

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval of award to the lowest responsive, responsible bidder Presidio Networked Solutions, LLC in the amount of $200,516.50 for the CISCO EQUIPMENT NETWORK REFRESH. Period of service will be one (1) year from date of award.

Funding for this award to be encumbered by account number 53104.113401.552290 and 53104.113401.564270, to be executed by purchase order.

**Attachments:** Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications,

**ANALYST:** for RUBEN OLA

**RESPECTFULLY SUBMITTED:** for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

**CONCURRENCE BY:** Kenneth Lathrop, Chief of Information Technologies Division/CIO

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

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**ACTION OF AWARDING AUTHORITY** DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

**DATE:** May 19, 2020

**TO:** Greg Pease, Chief of Procurement Division

TG 5/19/20 **THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

**FROM:** Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

**SUBJECT:** **XF-0416-20 CISCO EQUIPMENT NETWORK REFRESH**

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Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of Cisco Equipment Network Refresh, Bid # XF-0416-20.

Procurement Division received four (4) vendor responses and zero (0) no bids with an open date of March 11, 2020. Procurement Division forwarded the bid tabulation sheet and the bid responses to the Information Technologies Division for review.

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder: Presidio Networked Solutions, LLC, in the amount of $200,516.50 for the one-year term.

The following table details the responses received:

| VENDOR | TOTAL AWARD AMOUNT |
|---|---|
| **Presidio Networked Solutions, LLC** | **$200,516.50** |
| Netsync Network Solutions Inc. | $204,820.70 |
| A3 Communications, Inc. | $224,794.75 |
| Kambrian Corp. | $233,391.95 |

FUNDING SOURCES:
53104.113401.552290.000000.00000000.00000 - Amount $ 10,750.00
53104.113401.564270.000000.00000000.00000 - Amount $189,766.50

Your favorable consideration of ITD's request is greatly appreciated.

Attachment: Bid Tab Sheet

CC: Michael Rooney, Network and Telecom Infrastructure Manager, ITD
Robert Gray, Enterprise Technology Infrastructure, Manager

# BID TABULATION SHEET

TITLE: CISCO EQUIPMENT NETWOK REFRESH
BID NO.: XF-0416-20
OPEN DATE: March 11, 2020
ANALYST: RUBEN OLA
No. Invited: ( 34 ) No. Received ( 4 ) No Bids: ( 0 )
Bid Recorder: R. BURNETT , Announcer: S. WILLIAMS

| ITEM | DESCRIPTION | QUANTITY | A3 COMMUNICATIONS INC. | | KAMBRIAN CORP. | | NETSYNC NETWORK SOLUTIONS | | PRESIDIO NETWORKED SOLUTIONS INC. | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | PRICE EACH | EXT. PRICE | PRICE EACH | EXT. PRICE | PRICE EACH | EXT. PRICE | PRICE EACH | EXT. PRICE | PRICE EACH | EXT. PRICE |
| 1 | CISCO EQUIPMENT NETWOK REFRESH (Line Items 1-27) | 1 LOT | $ 224,794.75 | $ 224,794.75 | $ 233,391.95 | $ 233,391.95 | $ 204,820.70 | $ 204,820.70 | $ 200,516.50 | $ 200,516.50 | | |
| | | GRAND TOTAL: | $ 224,794.75 | | $ 233,391.95 | | $ 204,820.70 | | $ 200,516.50 | | | |
| | | MINIMUM REQUIREMENTS: | | | | | | | | | | |
| | | TERMS: | | | 0% 30 | | | | | | | |
| | | DELIVERY (Business Days): | 45 DAYS | | 10 DAYS | | 21 DAYS | | 60 DAYS | | | |
| | | CONFLICT OF INTEREST: | ✓ | | ✓ | | ✓ | | ✓ | | | |
| | | ADDENDUM (S ) ( 1 ) | | | ✓ | | ✓ | | ✓ | | | |
| | | NOTES: | | | | | | | | | | |

# TERMS AND CONDITIONS

## CISCO EQUIPMENT NETWORK REFRESH

### 1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s) / service(s) and to obtain pricing commitments for **CISCO EQUIPMENT NETWORK REFRESH** as listed in the bid documents to include warranty as specified.

### 2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

### 3. TERM OF AGREEMENT

The terms of this agreement will be one (1) year from date of award.

### 4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. Vendor must be an authorized Cisco Certified Reseller with one of the following Cisco Certifications: Select, Premier, Silver, or Gold. Vendor must provide proof of valid and in good standing certification.

### 5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

### 6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

### 7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202 (ITD Server Infrastructure Manager). A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY and if on pallets must be broken down for delivery.

## 8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

## 9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

## 10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

## 11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

## 12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

## 13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded bidder is required to submit their insurance certificate within ten (10) days after notice of award.

## 14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

## 15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

# SPECIFICATIONS

## CISCO EQUIPMENT NETWORK REFRESH

1. **NO SUBSTITUTIONS on ANY of the listed items for bid**
2. **Equipment must be NEW and NOT Refurbished.**