SUBJECT: AMBULANCE BILLING SERVICES (REBID)

BID #: ESC-0351-20 **OPEN DATE: 2020-01-22**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT

AGENCY: FIRE/RESCUE

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 15 **NUMBER RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject all bids due to the recent billing changes at the federal and state levels. There are new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO Expansion program. The specifications to address these billing changes will be revised and this service will be rebid in a future RFP.

ATTACHMENTS: Recommendation Memo, Tabulation, Rejection Letters and Previous Awards

ANALYST: _____
TARYN MANSER

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Fire Chief, Fire and Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE DIRECTOR

May 15, 2020

MEMORANDUM

TO: Competitive Sealed Proposal Evaluation Committee (CSPEC)

FROM: Keith Powers, Director / Fire Chief Fire and Rescue

RE: **Contract # ESC-~~0402-19~~** 0351-20

After careful review of the billing changes at both the Federal and State levels in the past few months, we are recommending the rejection of all responses to ESC-0~~402-19~~ 0351-20. Three main areas as it relates to billing and tracking of services have changed the manner in which we need to proceed. We now must address new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey, and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO expansion program.

The RFP will need to be rewritten to include these new requirements.

Respectfully,

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.2930 | Fax: 904.630.4202 | cburgos@coj.net

TITLE: Ambulance Billing Services BID NO.: ESC-0351-20 OPEN DATE: January 22, 2020 at 2pm ANALYST: Taryn Manser No. Invited: (15) No. Received: (6) No Bids: (1) Recorded By: Renata Barnett Announcer: Olive Wallace-Cohen		Credit Bureau Systems, Inc. dba Ambulance Medical Billing	Quick Med Claims	EMS Management & Consultants, Inc.	Digitech Computer, Inc.	R1 RCM Inc.	Change Healthcare Technology Enabled Services, LLC
Collection Fee:							
Medicaid Fee (monthly):							
Cost (See page 35 of RFP for formula)	30						
RCM Questionnaire Checklist	50						
HIPAA Standards Checklist	20						
Total Points	100						
MINIMUM REQUIREMENTS		✓	✓	✓	✓	✓	✓
CONFLICT OF INTEREST		✓	✓	✓	✓	✓	✓
INSURANCE AGENT ACKNOWLEDGMENT		✓	✓	✓	✓	✓	✓
ACKNOWLEDGMENT OF ADDENDUMS (2)		✓	✓	✓	✓	✓	✓

Manser, Taryn

From: Manser, Taryn
Sent: Tuesday, May 26, 2020 10:18 AM
To: Randy Overstreet; Jennifer Gaines
Cc: Pease, Gregory
Subject: ESC-0351-20 Ambulance Billing Services (Rebid)
Attachments: Reject All- Ambulance Medical Billing.pdf; REJECT ALL Tabsheet for ESC-0351-20.pdf

Hi Randy,

After careful review of the federal and state billing changes over the past few months, all bids are being rejected for ESC-0351-20. This project will be rebid to address the new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO expansion program.

I will include you in the notification when the rebid with these new requirements is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

May 26, 2020

100 Fulton Court
Paducah, KY 42001

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Credit Bureau Systems, Inc., dba Ambulance Medical Billing

CONTACT NAME: Randy Overstreet

BID NUMBER: ESC-0351-20

NAME OF BID: Ambulance Billing Services (Rebid)

DATE OPENED: January 22, 2020

REASON FOR REJECTION:
The agency recommends rejecting all bids due to billing requirement changes, at both the Federal and State levels, in the past few months. The specifications are being revised to include the new requirements and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
Taryn Manser

Manser, Taryn

From: Manser, Taryn
Sent: Tuesday, May 26, 2020 10:18 AM
To: Grant Patterson
Cc: Pease, Gregory
Subject: ESC-0351-20 Ambulance Billing Services (Rebid)
Attachments: Reject All- Quick Med Claims.pdf; REJECT ALL Tabsheet for ESC-0351-20.pdf

Hi Grant,

After careful review of the federal and state billing changes over the past few months, all bids are being rejected for ESC-0351-20. This project will be rebid to address the new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO expansion program.

I will include you in the notification when the rebid with these new requirements is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

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City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

May 26, 2020

275 Curry Hollow Road
Pittsburgh, PA 15236

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Quick Med Claims

CONTACT NAME: Grant Patterson

BID NUMBER: ESC-0351-20

NAME OF BID: Ambulance Billing Services (Rebid)

DATE OPENED: January 22, 2020

REASON FOR REJECTION:
The agency recommends rejecting all bids due to billing requirement changes, at both the Federal and State levels, in the past few months. The specifications are being revised to include the new requirements and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
Taryn Manser

Manser, Taryn

From: Manser, Taryn
Sent: Tuesday, May 26, 2020 10:19 AM
To: Greg Carnes
Cc: Pease, Gregory
Subject: ESC-0351-20 Ambulance Billing Services (Rebid)
Attachments: Reject All- EMS Management.pdf; REJECT ALL Tabsheet for ESC-0351-20.pdf

Hi Greg,

After careful review of the federal and state billing changes over the past few months, all bids are being rejected for ESC-0351-20. This project will be rebid to address the new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO expansion program.

I will include you in the notification when the rebid with these new requirements is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

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May 26, 2020

2540 Empire Drive, Suite 100
Winston-Salem, NC 27103

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: EMS Management & Consultants, Inc.

CONTACT NAME: Greg Carnes

BID NUMBER: ESC-0351-20

NAME OF BID: Ambulance Billing Services (Rebid)

DATE OPENED: January 22, 2020

REASON FOR REJECTION:
The agency recommends rejecting all bids due to billing requirement changes, at both the Federal and State levels, in the past few months. The specifications are being revised to include the new requirements and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
Taryn Manser

Manser, Taryn

From: Manser, Taryn
Sent: Tuesday, May 26, 2020 10:19 AM
To: jcrowell@digitechcomputer.com; Mark Schiowitz
Cc: Pease, Gregory
Subject: ESC-0351-20 Ambulance Billing Services (Rebid)
Attachments: Reject All- Digitech.pdf; REJECT ALL Tabsheet for ESC-0351-20.pdf

Hi Mark,

After careful review of the federal and state billing changes over the past few months, all bids are being rejected for ESC-0351-20. This project will be rebid to address the new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO expansion program.

I will include you in the notification when the rebid with these new requirements is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

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May 26, 2020

480 Bedford Road, Bldg. 600, 2nd Floor
Chappaqua, NY 10514

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Digitech Computer, Inc.

CONTACT NAME: Mark Schiowitz

BID NUMBER: ESC-0351-20

NAME OF BID: Ambulance Billing Services (Rebid)

DATE OPENED: January 22, 2020

REASON FOR REJECTION:
The agency recommends rejecting all bids due to billing requirement changes, at both the Federal and State levels, in the past few months. The specifications are being revised to include the new requirements and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
Taryn Manser

Manser, Taryn

From: Manser, Taryn
Sent: Tuesday, May 26, 2020 10:20 AM
To: 'Darryl Hartung'
Cc: Pease, Gregory
Subject: ESC-0351-20 Ambulance Billing Services (Rebid)
Attachments: Reject All- R1 RCM.PDF; REJECT ALL Tabsheet for ESC-0351-20.pdf

Hi Darryl,

After careful review of the federal and state billing changes over the past few months, all bids are being rejected for ESC-0351-20. This project will be rebid to address the new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO expansion program.

I will include you in the notification when the rebid with these new requirements is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

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May 26, 2020

7900 NW 154th Street, Ste. 201
Miami Lakes, FL 33016

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: R1 RCM Inc.

CONTACT NAME: Darryl Hartung

BID NUMBER: ESC-0351-20

NAME OF BID: Ambulance Billing Services (Rebid)

DATE OPENED: January 22, 2020

REASON FOR REJECTION:
The agency recommends rejecting all bids due to billing requirement changes, at both the Federal and State levels, in the past few months. The specifications are being revised to include the new requirements and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
Taryn Manser

Manser, Taryn

From: Manser, Taryn
Sent: Tuesday, May 26, 2020 10:20 AM
To: 'Chavez, Mauricio'
Cc: Pease, Gregory
Subject: ESC-0351-20 Ambulance Billing Services (Rebid)
Attachments: Reject All- Change Healthcare.pdf; REJECT ALL Tabsheet for ESC-0351-20.pdf

Hi Mauricio,

After careful review of the federal and state billing changes over the past few months, all bids are being rejected for ESC-0351-20. This project will be rebid to address the new billing requirements for COVID-19 Pandemic patients, data collection in both primary and secondary service areas for the CMS Ground Ambulance Data Collection Survey and the tracking of EMS service utilization provided in region 4 for the Florida State PEMT Medicaid HMO expansion program.

I will include you in the notification when the rebid with these new requirements is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

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City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

May 26, 2020

6500 Bowden Road
Jacksonville, FL 32216

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Change Healthcare Technology Enabled Services

CONTACT NAME: Mauricio Chavez

BID NUMBER: ESC-0351-20

NAME OF BID: Ambulance Billing Services (Rebid)

DATE OPENED: January 22, 2020

REASON FOR REJECTION:
The agency recommends rejecting all bids due to billing requirement changes, at both the Federal and State levels, in the past few months. The specifications are being revised to include the new requirements and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
Taryn Manser

SUBJECT: AMBULANCE BILLING SERVICES (REBID)

BID #: ESC-0351-20

OPEN DATE: 2020-01-22

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT

AGENCY: FIRE/RESCUE

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 15 **NUMBER RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to rescind the previous award dated 2/6/2020, due to the correct cost scoring formula, listed on page 35 of the RFP, not being used for the Medicaid Fee section.

Recommend approval to move forward with On-site Demonstrations/ Oral Interviews with the top five (5) scoring vendors using the correct formula, which are as follows. The ranking of first, second, third, fourth and fifth, designates the order of qualification of these firms.

1. EMS Management & Consultants, Inc.
2. R1 RCM Inc.
3. Digitech Computer, Inc.
4. Credit Bureau Systems, Inc. dba Ambulance Medical Billing
5. Quick Med Claims

ATTACHMENTS: Recommendation Memo, Scoring Sheet, Tabulation, Evaluation Matrix, Previous Award

ANALYST: TARYN MANSER

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Fire Chief

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 2/27/20

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/27/20

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: AMBULANCE BILLING SERVICES (REBID)

BID #: ESC-0351-20

OPEN DATE: 2020-01-22

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT

AGENCY: FIRE/RESCUE

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 15 **NUMBER RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

On January 22, 2020, the City of Jacksonville, Procurement Division received six (6) responses for subject bid.

The Evaluation Committee has completed their review and recommends approval to move forward with On-site Demonstrations/ Oral Interviews with the top four (4) scoring vendors, which are as follows. The ranking of first, second, third and fourth designates the order of qualification of these firms.

1. EMS Management & Consultants, Inc.
2. Digitech Computer, Inc.
3. Credit Bureau Systems, Inc. dba Ambulance Medical Billing
4. Change Healthcare Technology Enabled Services, LLC

ATTACHMENTS: Recommendation Memo, Scoring Sheet, Tabulation, Evaluation Matrix

ANALYST: TARYN MANSER

RESPECTFULLY SUBMITTED: GREGORY REASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Fire Cheif

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 2/6/20

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/6/20

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02