14

SUBJECT: SWAT BODY ARMOR CARRIERS AND RELATED EQUIPMENT

BID #: XF-0384-23 **OPEN DATE: 06/14/2023**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: One-Time Purchase

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 35 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS: Recommend approval to reject the bid submission from Princip Defense, LLC for not providing a quote that contains comparison of each requested item with a detailed specification for the alternative product as stated in the terms and conditions of the bid specification.

Recommend approval of award to Velocity Systems, as the lowest responsive, responsible bidder for the purchase of SWAT Body Armor Carriers and Related Equipment for the Jacksonville Sheriff's Office. Total estimated award not to exceed $207,968.00.

Funding for this award to be encumbered by account 11522.551103.549006.000000.00001428.00000.0000000, to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions, Specification, Rejection Letter

Analyst: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED:** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: MARK ROMANO, DIRECTOR OF INVESTIGATIONS & HOMELAND SECURITY

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

T.K. Waters, Sheriff

Serve • Protect • Connect

To: Dustin Freeman
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Mark Romano
Director of Department of Investigations & Homeland Security

Subject: XF 0384 23 SWAT Body Armor Carriers and Related Equipment

Date: June 20, 2023

There were three (3) responses received for Bid # XF 0384 23 SWAT Body Armor Carriers and Related Equipment. We recommend rejecting Princip Defense, LLC, the apparent low bidder for not providing a quote which contains a comparison of each requested item with a detail of the specifications for the alternate product they provided a price for in their bid submission, per the bid specifications. We recommend awarding Velocity Systems, the lowest responsive, responsible bidder. The not to exceed expenditure amount is $207,968.00 from account code 11522.551103.549006.000000.00001428.00000.000000. The purchase to be processed via purchase order.

Please let me know if you require any additional information. Thank you for your assistance.

TITLE: SWAT BODY ARMOR CARRIERS AND RELATED EQUIPMENT
BID NO: XF-0384-23
OPEN DATE: 06/14/23
ANALYST: Olive Wallace-Cohen
NO. INVITED: (35) No. Received: (3) No Bids: (1)
RECORDED BY: MELISSA PIERCE
ANNOUNCER: JOHN HERNANDEZ

					DANA SAFETY SUPPLY, INC.		VELOCITY SYSTEMS		PRINCIP DEFENSE, LLC	
					Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
ITEM #	Part #	DESCRIPTION	Quantity	UOM	$	$	$	$	$	$
1	MF-MAV-RG-MED	Mobile Assault vest, Ranger Green, size medium: cummerbund CBN3 with Scarab shoulders	73	EA	$ 1,369.70	$ 99,988.10	$ 285.00	$ 20,805.00	$ 205.00	$ 14,965.00
2	VS-33A-MAV-MED	Mobile Assault vest, IIIA armor size Medium	73	EA	$ 1,103.82	$ 80,578.86	$ 475.00	$ 34,675.00	$ 300.00	$ 21,900.00
3	VS-33A-Groin-RG	LE Groin Protector, NIJ III-A, 33A Dyneema – Buckle Fasteners – Fits LPCA, LPAAC, OAV, APC Color Ranger Green	60	EA	$ 158.52	$ 9,511.20	$ 155.00	$ 9,300.00	$ 55.00	$ 3,300.00
4	VS-CAI-33A	Cummerbund Soft Armor Insert	73	EA	$ 251.11	$ 18,331.03	$ 120.00	$ 8,760.00	$ 150.00	$ 10,950.00
5	VHW-PGPS-RG	Helium Whisper Small General Pursoe in Ranger Green	73	EA	$ 20.00	$ 1,460.00	$ 29.00	$ 2,117.00	$ 15.00	$ 1,095.00
6	VS-HBANG-RG	Helium Whisper Multi-Device Flashbang Pouch in Ranger Green	120	EA	$ 13.94	$ 1,672.80	$ 28.00	$ 3,360.00	$ 8.00	$ 960.00
7	VHW-DUMP-RG	Helium Whisper Micro Diddie Pouch in Ranger Green	73	EA	$ 43.76	$ 3,194.48	$ 23.00	$ 1,679.00	$ 8.00	$ 584.00
8	VHW-MRP-RG	Helium Whisper Motorola SABRE Radio Pouch in Ranger Green	73	EA	$ 33.76	$ 2,464.48	$ 33.00	$ 2,409.00	$ 15.00	$ 1,095.00
9	MF-5.56Insert-CB	Triple 5.56 Magazine Insert for Kangaroo Pouch in Coyote Brown	73	EA	$ 29.05	$ 2,120.65	$ 29.00	$ 2,117.00	$ 15.00	$ 1,095.00
10	VS-PBZSA	BZ Stand-Alone Rifle Plate, 7.62x39 (API-BZ) Multi-Hit, SAPI Shaped	120	EA	$ 305.00	$ 36,600.00	$ 995.00	$ 119,400.00	$ 200.00	$ 24,000.00
11	VS-POL-PLAC-RG	Police Placard – WHITE on Ranger Green	73	EA	$ 12.15	$ 886.95	$ 1.00	$ 73.00	$ 12.00	$ 876.00
12	VS-POL-PLAC-RG-S	Police Placard, Small – WHITE on Ranger Green	73	EA	$ 12.15	$ 886.95	$ 1.00	$ 73.00	$ 6.00	$ 438.00
13		Shipping	1			Included	$ 3,200.00	$ 3,200.00	$ 400.00	$ 400.00
		GRAND TOTAL				$ 257,695.50		$ 207,968.00		$ 81,658.00
		Insurance Acknowledgement								
		Buy American Preference				No		No		Yes
		Federal Forms B through H				✓		✓		✓
		Delivery				60-90 Days		120 Days		45 Days
		Conflict of Interest:				✓		✓		✓
		Addendums ( ):				N/A		N/A		N/A

TERMS AND CONDITIONS

SWAT BODY ARMOR CARRIERS AND RELATED EQUIPMENT

1. SCOPE

The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for SWAT **Body Armor Carriers and Related Equipment** as listed in the bid documents.

This Project may be funded partly or in whole by the Federal Government. Therefore, Bidders must comply with the below Federal provisions set forth pursuant to C.F.R. §200.317-327 to be considered for award.

Delivery must be received and invoiced no later than June 30, 2025.

All equivalent/alternative items must **MEET or EXCEED** the specifications. It is at the sole discretion of the Jacksonville Fire and Rescue to determine if the alternative or equivalent product meets or exceeds the specifications. **IF THIS DETAIL IS NOT PROVIDED, THE BID WILL BE CONSIDERED INCOMPLETE AND WILL NOT BE CONSIDERED.**

* Product must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder(s). Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

- As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
- Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

Restrictions and exemptions may apply. Please refer to Section 126.114 (Page 35) for specifics

3. TERM OF AGREEMENT

One-Time Purchase

4. PRE-BID CONFERENCE

Not Applicable

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated are fixed. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Delivery shall be to the Jacksonville Sheriff's Office at 501 E. Bay Street, Jacksonville, Florida 32202. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following: purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the first year of the initial contract period. After the first year of the contract term (if applicable), a supplier may submit in writing a request for price escalation / de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry-wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, set-up, tear-down, and all labor charges to the delivery location when needed.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202. **All original invoices shall be submitted through the City of Jacksonville's 1Cloud Supplier Portal or can be e-mailed directly to 1CloudInvoices@coj.net** with inv_300000008806179 in the E-Mail subject line.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded vendor will be required to submit the copy of the insurance certificate within ten (10) calendar days after receipt of award notification. Failure to submit required certification of insurance could lead to rejection of your bid.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

SWAT BODY ARMOR CARRIERS AND RELATED EQUIPMENT

The Jacksonville Sheriff's Office is seeking a vendor to supply Body Armor Carriers and Related Equipment as listed on the bid proposal form. If a vendor submits any bid for an alternative or equivalent product, all items must **MEET** **or** **EXCEED** the products listed on this solicitation and vendors must include in their bid package, in written form, a quote which contains a comparison of each requested specification and a detail of the specification contained within the alternative or equivalent product. It is at the sole discretion of the Jacksonville Sheriff's Office to determine if the alternative or equivalent product meets or exceeds the specifications. **IF THIS DETAIL IS NOT PROVIDED, THE BID WILL BE CONSIDERED INCOMPLETE AND WILL NOT BE CONSIDERED.**

* Product must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: June 21, 2023

Via Email: NICK@PRINCIPDEFENSE.COM

Bidder's Name: PRINCIP DEFENSE, LLC

Address: 700 E. Rosemarie Avenue, Suite 204, West Palm Beach, FL33401

Contact Name: NICK BLESICH

Bid No: XF-0384-23

Title: SWAT BODY ARMOR CARRIERS AND RELATED EQUIPMENT

Date Opened: June 14, 2023

REASON FOR RECOMMENDED BID REJECTION: Using Agency recommends bid rejection for not providing a quote that contains comparison of each requested item with a detailed specification for the alternative product as stated in the terms and conditions of the bid specification.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for **Thursday, June 29, 2023 at 1:00 p.m.**

Purchasing Analyst's Signature: _____
Olive Wallace Cohen, Purchasing Analyst

Wallace Cohen, Olive

From: Wallace Cohen, Olive
Sent: Wednesday, June 21, 2023 5:27 PM
To: nick@principdefense.com
Subject: XF-0384-23 - SWAT BODY ARMOR CARRIERS AND RELATED EQUIPMENT
Attachments: XF-0384-23 Bid Rejection - PRINCIP DEFENSE, LLC.pdf

Good Day:

Please see attached for your information and files.

Best Regards,

Olive Wallace-Cohen
Purchasing Analyst
214 N. Hogan Street (8th Floor)
Jacksonville, FL 32202
Phone: 904-255-8816
E-mail: OWCohen@coj.net

CITY OF JACKSONVILLE

"Please note that under Florida's very broad public records law, email communications to and from City officials are subject to public disclosure."

Please click on the links below for any of the following for Bids and Awards:

For Bidding Opportunities: COJ.net - Bidding Opportunities (Including Capital Improvement and Design/Build)

For COJ weekly award intentions: COJ.net - Agendas and Minutes

For bid award information: Procurement Division (coj.net)

For Public Records: COJ Public Records (govqa.us)