4

SUBJECT: PIGGYBACK PANHANDLE AREA EDUCATIONAL CONSORTIUM RFP NO. 21-18 FOR TRIP HAZARD MITIGATION FOR SIDEWALKS

BID #: PSC-0119-22 **OPEN DATE:** N/A

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2024

AGENCY: RIGHT OF WAY AND STORMWATER MAINTENANCE DIVISION

BASIS OF AWARD: PIGGYBACK CONTRACT

NUMBER OF BIDS INVITED: N/A **NUMBER RECEIVED:** N/A **OTHER:** N/A

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Request approval to piggyback off the Panhandle Area Educational Consortium, Florida Buy Cooperative State Purchasing Agency award for RFP No. 21-18 with Precision Sidewalk Safety Corporation to provide trip hazard mitigation for sidewalks for the Right of Way and Stormwater Maintenance Division. Period of service will be from October 1, 2022 through September 30, 2024. Total not-to-exceed award amount will be $1,000,000.00 ($500,000.00 per year).

Funding for this award will be encumbered from account 32111.153101.565051.001118.00000000.00000.0000000, executed by formal contract agreement through the Office of General Counsel, and processed via individual Purchase Orders.

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2022. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for work herein. A written notification will be provided in the event the funds are appropriated.

ATTACHMENTS: Recommendation Memo, Supplier Letter and Contract, Risk Management Approval, RFP No. 21-18, Supplier's RFP Response

ANALYST: _____ DAVID KLAGES

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Steven D. Long, P.E. Chief of Right of Way and Stormwater Maintenance Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

ONE CITY. ONE JACKSONVILLE

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Right of Way & Stormwater Maintenance Division
609 St. Johns Bluff Road
Jacksonville, FL 32225
(904) 472-2900
www.coj.net

May 20, 2022

MEMORANDUM

TO: Greg Pease, Chief,
Procurement Division

THRU: John P. Pappas P.E., Director of Public Works

FROM: Steve D. Long, Jr., P.E., Chief
Right of Way and Stormwater Maintenance Division

RE: **Recommendation to use RFP #21-18 Trip Hazard Mitigation for Sidewalks**

Precision Sidewalk Safety Corporation, 1202 SW 17th Street, Suite 201-122, Ocala, Florida 34471 has a current contract for repair and removal of trip hazards of concrete sidewalk in compliance with the Americans with Disabilities Act (ADA) and the Occupational Safety and Health Administration (OSHA), titled Trip Hazard Mitigation for Sidewalks, with the Florida Buy State Purchasing Agency, Panhandle Area Educational Consortium and the Washington County Florida School Board which was competitively bid in accordance with Chapter 126, Jacksonville Ordinance Code. In accordance with the COJ Administrative Code, our Risk Manager has reviewed and approved the certificate of insurance provided by Precision Sidewalk Safety

The Department of Public Works Right of way and Stormwater Maintenance Division proposes to a piggyback the referenced contract between Precision Sidewalk Safety and the Panhandle Area Educational Consortium, Florida Buy Cooperative State Purchasing Agency, RFP #21-18 for fiscal years 2023 and 2024. Precision Sidewalk Safety has offered to discount the PAEC pricing of $40.00 to $36.00 per inch/foot for a 1:12 slope repair to the City of Jacksonville.

Accordingly, we therefore recommend that the City of Jacksonville enter into an agreement with Precision Sidewalk Safety Corporation for Trip Hazard Mitigation for Sidewalks based on the attached pricing with the same terms and conditions as the PAEC contract and a not to exceed limit of $500,000.00 annually. Work will be performed under purchase orders issued during fiscal year 2023, and funding should be encumbered from Right of Way and Stormwater Maintenance Account 32111 153101 565051 001118 00000000 00000. This award is subject to appropriation by the City in the fiscal year beginning October 1, 2022.

SS

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Right of Way & Stormwater Maintenance Division
609 St. Johns Bluff Road
Jacksonville, FL 32225
(904) 472-2900
www.coj.net

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Attached please find a copy of the proposal letter including cost proposal to the City of Jacksonville, the contract offer and award letter RFP #21-18, from FBSCPA, PAEC, The bid matrix, the contract including the bid specifications and submittal from the contractor and related documents, the email approval and Certificate of Insurance approved by the risk manager.

If you require any additional information, you may contact Robert Young at 255-4294.

SL. ry

cc: Steve Schlessinger, Public Works
David Klages, Procurement
Robert Young, RoWSM,
Tammy Duggan, RoWSM

Wendy MacMurray
Precision Sidewalk Safety Corp.
1202 SW 17th Street, #201-122
Ocala, FL 34471

May 11, 2022

Mr. Steven D. Long Jr., P.E.,
Chief of Right of Way and Stormwater Maintenance
City of Jacksonville
609 St Johns Bluff Road N
Jacksonville, FL 32225

Dear Mr. Long:

Precision Sidewalk Safety Corp is happy to extend its contract #22-139 with the Florida Buy State Cooperative Purchasing Program for the City of Jacksonville's use in fiscal 2023. We appreciate the opportunity to continue to support your sidewalk asset maintenance program; 2023 will be our 15th year supporting the City in its efforts to improve walkability, safety, and accessibility for its residents and visitors.

The PAEC contract is priced in "inch-feet" - a unit of hazard measurement that renders exact height, width and corresponding repair cost for each specific trip hazard repair. The rate of $40.00 per inch-foot offered in Contract #22-139 is the lowest price offered by Precision Sidewalk Safety Corp.

Since the City has expressed interest in continuing to utilize the Florida Buy contract for its sidewalk program during the 2023 fiscal year, Precision Sidewalk Safety Corp will discount the PAEC pricing even further, extending an end price of $36 per inch-foot to the City of Jacksonville. This discounted inch-foot rate will be applied to all invoices, regardless of volume.

Thank you so much for your business.

Sincerely,

Wendy MacMurray
Chief Executive Officer

cc: Robert Young

Attachment 7
Florida Buy State Cooperative Purchasing Agency
CONTRACT OFFER AND AWARD LETTER
RFP #21-18 Trip Hazard Mitigation for Sidewalks
OFFER TO BE COMPLETED BY VENDOR

In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondents and Technical Specification and being familiar with all the conditions surrounding the proposed projects, hereby offer and agree to furnish all products and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal.

The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the PAEC Florida Buy State Cooperative Purchasing Agency as stated in the evaluation section, will be a consideration in making the award.

This contract binds said vendor to all terms and conditions stated in the proposal and the award will be activated on the date signed by the Lead Agency of the Florida Buy State Cooperative Purchasing Program,

Company Name: Precision Sidewalk Safety Corp

Address 1202 SW 17th Street, Suite 201-122 Phone Number 877-799-6783

City: Ocala State: Florida Zip: 34471

Contract Contact Person: Wendy F. MacMurray Email Address: wendy@precisionsidewalksafety.com

Authorized Signature: Date: July 16, 2021

ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY BY THE LEAD AGENCY OF FLORIDA BUY STATE PURCHASING COOPERATIVE

Your RFP for contracting services is hereby accepted by the PAEC fiscal agent and District of Record, the Washington County Florida School Board on 9-13-2021. As Offeror, you are now bound to sell the materials and services listed by the attached RFP based upon the solicitation, including all terms, conditions, specifications, amendments as set forth in the Request for Proposal. The parties intend this contract to constitute the final and complete agreement between the Agency and Offeror, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless it shall be in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remained of this contract shall not be affected thereby. The term of the agreement will be for 3 years with the option to renew for two additional 12-month terms. After the first 12 months, the contract may be cancelled by either party upon receipt of a 30-day notice provided all client obligations created under the contract have been satisfied.

Awarding Agency: PAEC fiscal agent and District of Record, the Washington County Florida School Board

Agency Executive: Herbert J. Taylor, Superintendent: Signature Date 9/13/21

Agency Executive: John T. Selover, Executive Director, PAEC: Signature Date 9/14/21

WCSB Approval 9/13/21

PAEC BD Approval 8/18/21

Contract # 22-139

Attachment 5
Florida Buy State Cooperative Purchasing Agency
PRICING SHEET
RFP #21-18 Trip Hazard Mitigation for Sidewalks

General Comparison Worksheet

Please provide an Excel worksheet to list pricing proposals. It may be expanded to add other options/products, but the format below should remain the same. This is for comparative analysis only.

Precision Sidewalk Safety Corp

	Trip Hazard Mitigation for Sidewalks	Quantity (Inch Feet Units)	Labor	List Price per inch-foot	Contract Price per inch-foot	Percentage Discount
A	1:12 Sloped Repairs no estimate	125-5,000		$ 43.00	$ 40.00	7.0%
B	1:12 Sloped Repairs with prior estimate	125-5,000		$ 47.25	$ 42.00	11.1%
C	1:12 Sloped Repairs with GIS data	125-5,000		$ 50.00	$ 44.00	12.0%
D	1:8 Sloped Repairs no estimate	125+		$ 38.00	$ 35.00	7.9%
E	1:8 Sloped Repairs with prior estimate	125+		$ 42.25	$ 37.00	12.4%
F	1:8 Sloped Repairs with GIS data	125+		$ 45.00	$ 39.00	13.3%
Volume Discounts*						
G	1:12 Sloped Repairs no estimate	5,001-9,000		$ 43.00	$ 38.75	9.9%
H	1:12 Sloped Repairs with prior estimate	5,001-9,000		$ 47.25	$ 40.75	13.8%
I	1:12 Sloped Repairs with GIS data	5,001-9,000		$ 50.00	$ 42.50	15.0%
J	1:12 Sloped Repairs no estimate	9,001+		$ 43.00	$ 37.75	12.2%
K	1:12 Sloped Repairs with prior estimate	9,001+		$ 47.25	$ 39.50	16.4%
L	1:12 Sloped Repairs with GIS data	9,001+		$ 50.00	$ 41.50	17.0%
Other Fees**						
M	Non Standard Concrete Repair Services	Hourly, per specialist		$ 250.00	$ 225.00	10.0%
N	Sidewalk Review Report Only (no repairs)	Daily, per specialist		$ 400.00	$ 375.00	6.3%
O	Site Relocations over 2 locations/day	Each		$ 75.00	$ 60.00	20.0%
P	Minimum Charge (includes 125 inch-feet)	Project		$ 5,000.00	$ 5,000.00	0.0%

* Volume Discounts will not be applied retroactively to work already completed. The new inch-foot price will apply once the higher volume threshold begins. For example, a city that opens a purchase order for $300,000 would be charged standard rates of $40.00 per inch foot for 1:12 sloped repairs for the first $200,000 of work. The remaining $100,000 of work would be charged at a rate of $38.75 per inch-foot .

** Weekend or holiday work will be charged a 15% premium, which is the same as PSSC standard policy; MOT is not required for this type of service, however if a customer should require MOT for a project, it will be subcontracted and reinvoiced at cost.

RFP #21-18 Trip Hazard Mitigation for Sidewalks

	Evaluation Criteria	Points	Points American Grinding Company	Points Florida Sidewalk Solutions	Points Precision Sidewalk Safety Corp.
	Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	Pass/Fail	FAIL	PASS	PASS
A.	**Quality of Response**	35 Points	28.25	35	35
	The Respondent has all the required license and certifications required to do business in Florida.	0-6	6	6	6
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	9	9
	The Respondent has provided evidence that its processes can accomplish all of the specifications related to trip hazard mitigation for sidewalks.	0-10	5.25	10	10
	Conformance to Terms and Conditions	0-10	8	10	10
B.	**Previous Experience**	5 Points	5	5	5
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard mitigation for sidewalks.	0-2.5	2.5	2.5	2.5
	The Respondent has provided evidence of at least 3 references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	2.5	2.5
C.	**Pricing/Warranty**	30 Points	10	24.5	30
	The relative ranking of this contractor's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5, and Section 9.	0-30	10	24.5	30
D.	**Regional/State Use of Contract-Marketing**	10 Points	10	10	10
	The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5	5	5	5
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	5	5
E.	**Contract Terms & Conditions/Warranty**	20	17.5	20	20
	The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.	0-10	8	10	10
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	9.5	10	10
TOTAL		100 Points	70.75	94.5	100

RFP #21-18 Trip Hazard Mitigation for Sidewalks
Precision Sidewalk Safety Corp.

	Evaluation Criteria	Points	Points	Notes
	Completeness of Response to RFP (Pass/Fail)			
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	Pass/Fail		
A.	**Quality of Response**	35 Points	35	
	The Respondent has all the required licenses and certifications required to do business in Florida	0-6	6	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
	The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
	Conformance to Terms and Conditions	0-10	10	
B.	**Previous Experience**	5 Points	5	
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	
C.	**Pricing/Warranty**	30 Points	30	
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	7-15% & 17% higher o/n [illegible]
D.	**Regional/State Use of Contract-Marketing**	10 Points	10	
	The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E.	**Contract Terms & Conditions/Warranty**	20	20	
	The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
	TOTAL	100 Points		

Reviewer Name Jim Bailey **Date** 8/2/22

RFP #21-18 Trip Hazard Mitigation for Sidewalks
Precision Sidewalk Safety Corp.

	Evaluation Criteria	Points	Points	Notes
	Completeness of Response to RFP (Pass/Fail)			
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	Pass/Fail ✓		PASS
A.	**Quality of Response**	35 Points	35	
	The Respondent has all the required licenses and certifications required to do business in Florida	0-6	6	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
	The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
	Conformance to Terms and Conditions	0-10	10	
B.	**Previous Experience**	5 Points	5	
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	
C.	**Pricing/Warranty**	30 Points	30	
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	7% 17%
D.	**Regional/State Use of Contract-Marketing**	10 Points	10	
	The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E.	**Contract Terms & Conditions/Warranty**	20	20	
	The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
	TOTAL	100 Points	100	

Reviewer Name [signature] **Date** 8/2/21

RFP #21-18 Trip Hazard Mitigation for Sidewalks
Precision Sidewalk Safety Corp.

	Evaluation Criteria	Points	Points	Notes
	Completeness of Response to RFP (Pass/Fail)			
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	Pass/Fail	Pass	
A.	**Quality of Response**	35 Points	35	
	The Respondent has all the required licenses and certifications required to do business in Florida	0-6	6	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
	The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
	Conformance to Terms and Conditions	0-10	10	
B.	**Previous Experience**	5 Points	5	
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	
C.	**Pricing/Warranty**	30 Points	30	
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	
D.	**Regional/State Use of Contract-Marketing**	10 Points	10	
	The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E.	**Contract Terms & Conditions/Warranty**	20	20	
	The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
	TOTAL	100 Points	100	

Reviewer Name [signature] **Date** 8-2-2021

RFP #21-18 Trip Hazard Mitigation for Sidewalks
Precision Sidewalk Safety Corp.

	Evaluation Criteria	Points	Points	Notes
	Completeness of Response to RFP (Pass/Fail)			
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	Pass/Fail	Pass	
A.	**Quality of Response**	35 Points	35	
	The Respondent has all the required licenses and certifications required to do business in Florida	0-6	6	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
	The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
	Conformance to Terms and Conditions	0-10	10	
B.	**Previous Experience**	5 Points	5	
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	
C.	**Pricing/Warranty**	30 Points	30	
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	7-17-with no m.n
D.	**Regional/State Use of Contract-Marketing**	10 Points	10	
	The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E.	**Contract Terms & Conditions/Warranty**	20	20	
	The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
	TOTAL	100 Points	100	

Reviewer Name Judy Hall **Date** 8-2-21

ACORD

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 11/09/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

APPROVED By WVerdejo at 8:49 am, May 20, 2022

PRODUCER		CONTACT NAME: Sonja Waters	
Brown & Brown of Florida, Inc. 1720 SE 16th Avenue, Suite 301 Ocala FL 34471		PHONE (A/C, No, Ext): (352) 732-4226	FAX (A/C, No): (352) 732-5344
		E-MAIL ADDRESS: sonja.waters@bbocala.com	

INSURED	INSURER(S) AFFORDING COVERAGE	NAIC #
Precision Sidewalk Safety Corp 1202 SW 17th St Ste 201-122 Ocala FL 34471	INSURER A: Southern-Owners Insurance Company	10190
	INSURER B: Auto-Owners Insurance Company	18988
	INSURER C: Bridgefield Casualty Insurance Company	10335
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES **CERTIFICATE NUMBER:** 21/22 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	[X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER [ ] POLICY [X] PRO-JECT [ ] LOC [ ] OTHER	Y	Y	78044820	11/12/2021	11/12/2022	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 300,000
							MED EXP (Any one person)	$ 10,000
							PERSONAL & ADV INJURY	$ 1,000,000
							GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
								$
B	AUTOMOBILE LIABILITY [X] ANY AUTO [ ] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS [X] HIRED AUTOS ONLY [X] NON-OWNED AUTOS ONLY [X] PIP $10,000	Y	Y	5204462000	11/12/2021	11/12/2022	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
A	[X] UMBRELLA LIAB [X] OCCUR [ ] EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [X] RETENTION $ 0			5204462001	11/12/2021	11/12/2022	EACH OCCURRENCE	$ 5,000,000
							AGGREGATE	$ 5,000,000
								$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N [N] If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	Y	19647453	11/12/2021	11/12/2022	[X] PER STATUTE [ ] OTH-ER	
							E.L. EACH ACCIDENT	$ 500,000
							E.L. DISEASE - EA EMPLOYEE	$ 500,000
							E.L. DISEASE - POLICY LIMIT	$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

City of Jacksonville, its members, officials, officers, employees and agents are named as an additional insured with regards to the General Liability and Automobile Liability Policies when required by written contract/agreement. A Waiver of Subrogation in favor of City of Jacksonville, its members, officials, officers, employees and agents applies to the General Liability and Commercial Automobile and Workers Compensation Insurance policies when required by written contract/agreement. Insurance is primary & non-contributory with regards to the General Liability when required by written contract/agreement. Umbrella Follows to form. 30 Day Notice of Cancellation applies to all policies.

CERTIFICATE HOLDER

City of Jacksonville
609 St. Johns Blvd North
Jacksonville FL 32225

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Whitt Harper

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Young, Robert

From:	Verdejo Magras, Wanda on behalf of RiskReview
Sent:	Friday, May 20, 2022 9:02 AM
To:	Young, Robert
Cc:	Wendy@precisionsidewalksafety.com
Subject:	RE: Precision Sidewalk Safety-for Sidewalk Trip Hazard Removal
Attachments:	Bid_and_Vendor_Response for Precision Sidewalk Safety-for Sidewalk Trip Hazard Removal .pdf; APPROVED COI FOR Precision Sidewalk Safety.pdf

Greetings,

Risk Management has approved the attached Certificate of Insurance for Precision Sidewalk Safety

In reply to the previous email on section 8 letter K of the Proposal, the attach certificate of insurance meet the agreement insurance requirements within the Proposal on page 15.

Risk Management has concluded the review unless you require additional assistance.

Please label all emails correspondence: Subject: Precision Sidewalk Safety (Public Wk)

NOTE: All emails sent to Wverdejo@coj.net **&** RiskReview@coj.net

Any further questions, please feel free to contact me.

Cordially,

Wanda Verdejo
Property and Casualty Compliance Administrator
for Risk Management Division
City of Jacksonville
117 West Duval Street, Suite 335
Jacksonville, FL 32202-3381
Phone : 904-255-5314
New Cell : 904-489-5495

ONE CITY. ONE JACKSONVILLE

This e mail transmission and/or attachment(s) is confidential and the contents are intended only for the recipient(s) named. It may contain information that is privileged, confidential and exempt from disclosure under applicable law. Any review, discussion, dissemination, distribution, or copying of this transmission (including any attachments) is strictly prohibited. If you have received this communication in error, please notify us immediately by return e-mail and delete the original message and any copies of it from your computer system. Improper disclosure of the information in this communication can result in fines and penalties under Federal, State and Local Law

From: Young, Robert <RYoung@coj.net>
Sent: Thursday, May 19, 2022 2:13 PM
To: RiskReview <RiskReview@coj.net>
Subject: RE: Precision Sidewalk Safety-for Sidewalk Trip Hazard Removal

Please look at section 8 Paragraph K of the current bid specs with PAEC(Attached) which we want to piggyback and the 2nd page of the 2nd attachment

K. The Respondent must provide insurance certifications reflecting coverage for worker's compensation, applicable to the state law, commercial general liability for bodily injury and property damage with limits not less than $1,000,000 single limit per occurrence or required by entities utilizing the Florida Buy State Cooperative Purchasing contract. The certifications should also provide evidence of coverage for not less than $1,000,000 automobile liability for bodily injury and property damage.

Robert Young
PW Contract Construction Manager
City of Jacksonville
Public Works/ RWSM
904-255-4294
904-237-5501

ONE CITY. ONE JACKSONVILLE

From: Verdejo Magras, Wanda <WVerdejo@coj.net> **On Behalf Of** RiskReview
Sent: Thursday, May 19, 2022 1:25 PM
To: Young, Robert <RYoung@coj.net>
Subject: RE: Precision Sidewalk Safety-for Sidewalk Trip Hazard Removal

Hi Mr. Robert,

I reviewed all the documents that you send me. Please correct me if I am wrong, but I did not find the insurance requirements within the contract.

I need the part of the contract or piggyback contract that has the insurance requirment , in order for me to cross refrence with the submitted expired certificate of insurance.

Once I cross refrence certificate with the contract or piggyback then I will be abe to advise what revision are needed besided a current certificate.

- **Risk Management has two functions**

1. To add or review the contract/bid/agreement insurance requirements coverages in accordance with the scope of the project. This request is sent to me at Wverdejo@coj.net & riskreview@coj.net with the following ....
   - The review request form (attached)
   - Subject line: request to review insurance requirements
   - contract section with scope, indemnification and insurane requirement
   - any other detailed of the scope that could help with the review.

2. To cross-reference a certificate of insurance against contract/agreement to confirm that the certificate complies with the contract/agreement; therefore, the certificate needs to be submitted with the contract/agreement to riskreview@coj.net with the following statement in the email.
   - The review request form (attached)
   - Subject line: request to review certificate
   - Contract with the insurance requirements section

NOTE: Please label all emails correspondence: Subject: Precision Sidewalk Safety-for Sidewalk Trip Hazard Removal (Public Wk)

NOTE: All emails sent to Wverdejo@coj.net **&** RiskReview@coj.net

Any further questions, please feel free to contact me.

Cordially,

Wanda Verdejo
Property and Casualty Compliance Administrator
for Risk Management Division
City of Jacksonville
117 West Duval Street, Suite 335
Jacksonville, FL 32202-3381
Phone : 904-255-5314
New Cell : 904-489-5495

Request for Proposal

Trip Hazard Mitigation for Sidewalks

Proposals Due: July 22, 2021
No later than 4:00 p.m. CT

RFP #21-18

Florida BUY

Panhandle Area Educational Consortium
PURCHASING AGENCY

REQUEST FOR PROPOSAL

Trip Hazard Mitigation for Sidewalks
Florida Buy State Cooperative Purchasing

RFP #21-18

RFP closing date – July 22, 2021 @ 4:00PM CT

It is the intention of the Florida Buy State Cooperative Purchasing program to establish a contract available for school districts and other eligible users for the repair and removal of trip hazards of concrete sidewalks in compliance with the Americans with Disabilities Act (ADA) and the Occupational Safety and Health Administration (OSHA). This RFP is **NOT** for sidewalk replacement, new construction, slab jacking, or grinding.

Failure to meet the following requirements will invalidate the RFP submission

Deadline for Proposals: One (1) original, three (3) copies and one electronic copy (flash drive) must be received by **July 22, 2021, by 4:00PM CT.** RFPs will be opened as soon as possible following the deadline at Florida Buy State Cooperative Purchasing in Chipley, Florida. RFPs may be hand-delivered, mailed, or delivered by commercial means to the address below in a sealed envelope marked **"Sealed RFP for Trip Hazard Prevention and Sidewalk Maintenance RFP #21-18" attn. Tori Baxley".**

Address: PAEC attn.: Tori Baxley
753 West Blvd
Chipley, Florida 32428

RFPs will be accepted up to but no later than the time indicated on the RFP. All proposals received after the time stated in the RFP **will not be considered** and will be returned to the Respondent unopened. The Respondent assumes the risk of any delay in the U.S. Mail or any other commercial carriers. The Respondent assumes responsibility for having the RFP deposited on time at the place specified. The official clock for determining the time shall be that utilized by PAEC at the place the RFP is received.

All Questions concerning this RFP shall be directed only to:

RFP Coordinator: **Tori Baxley**
Email address: **tori.baxley@paec.org**
Street Address: **753 West Blvd**
Chipley, Florida 32428

No telephone correspondence is permitted.

IMPORTANT: Proposals must be typed utilizing TIMES NEW ROMAN, 12-Point Fonts.
Handwritten proposals will NOT be accepted.

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Section 1 – Background and Project Overview

A. The Panhandle Area Educational Consortium (PAEC) is an organization created by Florida statutes to serve the small, rural school districts in the Florida Panhandle. The Consortium is governed by the 14 school superintendents in Calhoun, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Liberty, Madison, Taylor, Wakulla, Walton, Washington, and FAMU Developmental Research School. The Washington County Florida School District is the fiscal agent for the consortium. The consortium works with the districts on several initiatives including purchasing and does so through the ***Florida Buy State Cooperative Purchasing*** program. The program was created exclusively to serve the needs of member and participating school districts which include all 67 school districts in Florida as well as all public, private, and charter schools. The services and commodities awarded through the program are also made available to public colleges, universities, cities, counties, state agencies, non-profit organizations as well as other eligible entities in other states.

B. In 2016, the Florida Legislature recognized the authority of "***Cooperative State Purchasing Programs managed through Regional Consortium Service Organizations***" (RCSO) to serve as an option for the purchase of "*commodities and contractual services*" for district school boards and the Florida College System. This new law, **F.S. 1010.04 (1) (b)** requires such institutions "*to review pricing through state term contracts*" or RCSO. Of the three RCSO's in Florida, FLORIDA BUY STATE COOPERATIVE PURCHASING is the only such program offering a state-wide purchasing option.

C. The North East Florida Educational Consortium (NEFEC), which consists of the school districts in Baker, Bradford, Columbia, Dixie, Flagler, Gilchrist, Hamilton, Lafayette, Levy, Nassau, Putnam, Suwannee, Union, P.K. Yonge DRS, and the Florida School for the Deaf and Blind, and Heartland Educational Consortium (HEC), which consists of the school districts in DeSoto, Glades, Hardee, Hendry, Highlands, and Okeechobee, partner with the Florida Buy program to extend the discounted products and services to schools, school districts, and other eligible entities in their regional educational consortiums.

D. It is the intention of the Florida Buy State Cooperative Purchasing program to establish a contract available for school districts, cities, counties, all other public sector agencies, and non-profit organizations for the removal of trip hazards of concrete sidewalks in compliance with the Americans with Disabilities Act (ADA) and the Occupational Safety and Health Administration (OSHA). This solicitation is specifically seeking responses for sidewalk cutting and not for replacement or grinding.

E. The objective is to achieve cost savings through a single competitive solicitation for use by all eligible entities that eliminates the need for multiple proposals while combining the purchasing power of multiple sources and reducing the administrative costs to both vendor partners and eligible buyers.

F. The solicitation and subsequent award/s represent unique opportunities for significant market growth for awardees given the desire for schools and other eligible entities to expeditiously make purchases at discounted prices through a competitively awarded contract and managed through a Florida based, state authorized cooperative purchasing program with a core mission to provide shared services to schools and other eligible entities.

G. Components of the Trip Hazard Prevention and Sidewalk Maintenance solicitation would include, but not be limited to:

1. Description or methods to remove trip hazards.

2. Pricing reflecting a percentage discount from published list pricing.

3. References to attest to the quality and cost of work performed from previous projects.

4. Customer service elements that include but not limited to warranty, conflict resolution with customers, and quality controls.

H. It is required that these services be performed on an *objective* basis, and without conflict of interest.

Section 2 – Definition of Terms

A. **PAEC** (Panhandle Area Educational Consortium): A regional educational consortium legislatively created by Florida Statute and governed by the school superintendents from districts that comprise the consortium. PAEC manages many initiatives for the consortium, including the Florida Buy State Cooperative Purchasing program.

B. **Florida Buy State Cooperative Purchasing:** The program managed by PAEC to secure cooperative purchasing agreements on behalf of Florida schools and other eligible entities.

C. **Respondent:** The entity responding to this solicitation, representing an individual company or coalition of independent companies, and ultimately placed under contract with an eligible entity electing to utilize the contract.

D. **RFP:** A *request for proposal* is a document that an organization provides to announce a new project opportunity through a bidding process to interested parties and is often used when agency is seeking solutions for needed products and services.

E. **Buyer:** The eligible entity choosing to utilize the contract and agreement with the Respondent.

F. **Intergovernmental Cooperative Purchasing Agreement:** An agreement entered into by Florida Buy State Cooperative Purchasing and other eligible purchasing cooperatives or state purchasing agencies to expand the use of the awarded contract to other regions nationally and within the state of Florida.

G. **Awardee:** Respondent/s selected by the evaluation committee to be awarded a contract based on the responses provided in the RFP.

H. **Published List Price:** The current pricing advertised or offered by the Respondent to general customers.

I. **Performance and Payment Bond:** As required by state or local law, Respondent shall, at the receipt of a Buyer purchase order, furnish the Buyer on whose behalf the purchase order is issued, a corporate surety bond in the full amount of the purchase order for the faithful

performance of the contract, as conditioned below. The surety must be authorized to do business in the State of Florida and be satisfactory to Buyer. Each bond shall be in the form required by the State of Florida.

Section 3 – Terms and Conditions

A. Delivery Date: Responses must be delivered **no later than 4:00 p.m. central time on July 22, 2021.** **The Respondent(s) will provide an electronic (digital) copy, one (1) original, and three (3) copies to:**

Address: Panhandle Area Educational Consortium
753 West Blvd
Chipley, Florida 32428
Attn: Tori Baxley

B. Mailing of Proposals: All proposals submitted in response to the solicitation must be clearly identified as listed below with the solicitation number, title, name, and address of the company responding. All packages must be clearly identified as listed below, sealed, and delivered to the Panhandle Area Educational Consortium office no later than the submittal deadline assigned for this solicitation. **Proposals received after this date and time will be rejected.**
From_____
Company Address _____
City, State, Zip _____
Solicitation Name and Number _____

C. Questions regarding this RFP will be submitted in writing to Tori Baxley at tori.baxley@paec.org. The last day for questions will be **no later than 4:00 PM CT, on July 8, 2021.** The questions along with responses will be compiled and maintained under this announcement on the Florida Buy State Cooperative Purchasing website at www.floridabuy.org.

D. **Duration:** The term of the agreement will be for 3 years with the option to renew for two additional 12-month terms.

E. The Respondent must provide evidence that his/her company has the financial resources and capacity to affectively perform the Scope of Work and provide the services outlined in this RFP.

F. Florida Buy State Cooperative Purchasing does not guarantee usage of this contract. Usage will depend on the actual needs or desires of eligible users of the contract and the value offered by the proposer.

G. Florida Buy State Cooperative Purchasing reserves the right to offer multiple awards under this solicitation.

Section 4 – Vendor Profile and Experience Requirements

A. Provide a cover letter and narrative outlining the specific experience and qualifications listed below:

1. Experience providing Trip Hazard Mitigation Sidewalks to schools, governmental entities, and non-profit organizations.

2. Experience in evaluating, consulting, and providing appropriate product and service recommendations to meet customer needs and expectations.

3. Experienced staff with appropriate licensing and credentials to perform all work associated with the scope.

4. Experience in management of large-scale projects.

5. Quality requirements, or basic business requirements, are the minimum set of standards that an entity must meet and certify to be considered responsible and responsive. **Please complete the Quality Requirements in Attachment 2 and submit it with your completed response.**

6. Provide a copy of all current licenses, registrations and certifications issued by federal, state, and local agencies, and any other licenses, registrations, or certifications from any other governmental entity with jurisdiction, allowing Respondents to perform the covered services.

B. The Respondent will provide a minimum of three references from schools, school districts, colleges, universities, cities, counties, or other eligible entities that have utilized services provided by the Respondent. **Please use Attachment 3** provided with this solicitation.

C. Include in the cover letter to your response a statement that you have read and understood the RFP and are able to provide the services requested. Your letter should note any exceptions and must be signed by the individual who will have overall responsibility and accountability for all services to be provided. Provide a brief description of your company and its capabilities. **Complete the questionnaire in Attachment 6.**

Section 5 – Scope/Statement of Work

A. Florida Buy State Cooperative Purchasing is seeking to establish a contract available for school districts and other eligible users for the repair and removal of trip hazards of concrete sidewalks in compliance with the Americans with Disabilities Act (ADA) and the Occupational Safety and Health Administration (OSHA).

B. This RFP is **NOT** for sidewalk replacement, new construction, slab jacking, or grinding.

C. The awarded contract must remove hazards completely from the sidewalk sections from one end of the joint to the other leaving no differential between slabs in adherence to ADA standards.

D. Fill material that may degrade over time may not be used as a basis for the repair.

E. Any environmental damage including damage to sprinklers, landscaping, curbs, retaining walls, utility covers, or any other objects adjacent to the sidewalks must be repaired within 24 hours at the expense of the contractor/awardee.

F. Awardee is responsible for clean-up of all debris after repairs are completed and the cost associated with waste disposal must be included as a unit cost and not billed separately.

G. No water-cooling is allowed which creates slurry and contaminates storm drains or causes excessive environmental impact. Awardee must use a dust abatement system, which limits the dust emitted from the equipment.

H. The Awardee must guarantee specified repair slopes are based on federal regulations and in accordance with ADA requirements for trip hazards, slope criteria, and accessibility. Work shall be warrantied for compliance and evidence shall be provided in writing affirming that such compliance has been achieved. If defined slope is not achieved, contractor must repair to specification at no additional charge within 24 hours of discovery.

I. The Awardee must guarantee that the removed trip hazard will have a uniform appearance and texture.

J. The hardware used in remediation of the trip hazard must be flush to ground with **capabilities of working at any angle in hard-to-reach places and adjacent to obstacles, narrow walkways, fences, buildings, and walls.**

K. Repairs may not leave grooves, uneven surfaces, sharp edges, that may inhibit drainage of water from any source.

L. The Awardee must be able to respond to emergency work within 48 hours.

M. Equipment may not be stored on the sidewalk while not in use without the written consent of the property owner and, if granted, will be at the sole risk of the Awardee.

N. The Respondent may offer its products/services to educational, other public sector agencies, and non-profit organizations in other states who allow its agencies and public institutions to utilize the purchasing contract.

O. Respondent agrees to provide sales and marketing representatives that can educate, introduce, and demonstrate products and services to customers.

P. Respondent must demonstrate that it possesses the necessary resources to, and agrees to, provide a comprehensive training to its sales team on the use of the Florida Buy State Cooperative Purchasing contract agreement.

Q. Respondent agrees to provide current and updated prices to Florida Buy State Cooperative Purchasing customers upon request.

Section 6 – Specifications

A. The proposer must check either the "Comply" or "Deviate" box for each specification item. **All deviations must be noted and explained on the attached form entitled "Deviations" at the end of this solicitation package to be considered. (See Attachment 11: Deviations from Section 6)**

Item	Description	Comply	Deviate
A.1	The Respondent will maintain and have in its possession all the necessary equipment to perform the work described in this RFP.	✓	
A.2	The Respondent must provide a written proposal and cost estimate on any work performed under this RFP and present it to the interested buyer prior to the commencement of any work.	✓	
A.3	Work must begin as soon as possible after a contract between the Awardee and the Buyer is agreed upon. Failure to begin work as agreed upon will result in the option for the Buyer to discontinue or void any agreement with the Awardee.	✓	
A.4	The Respondent must be an authorized service representative for all proposed services with the authority to authorize and sign contractual agreements with Florida Buy State Cooperative Purchasing and with the entities utilizing this agreement for services outlined in the Proposal.	✓	
A.5	All charges and components necessary for performance of the contract shall be clearly identified even if such are not specifically addressed in any paragraph or sub-paragraph or form that is a part of this request.	✓	
A.6	If the Respondent intends to utilize independent agents, sub-contractors and/or third-party agents to perform and/or provide any part of the products and services offered herein, the Respondent must identify all providers and any and all associated costs with these providers.	✓	
A.7	Optional services must be identified separately and must include clear descriptions of proposed services.	✓	
A.8	Respondents must be able to supply current list pricing and reflecting the stated discounts in the proposal when requested by a buyer or from Florida Buy State Cooperative Purchasing.	✓	
A.9	Buyer will be entitled to a 30/60/90-day money back guarantee if the work performed fails to meet ADA compliance of fails to meet the standards negotiated in any "commencement of work" documents.	✓	
A.10	The Respondent must maintain a toll-free support line open during regular business hours, Monday through Friday.	✓	
A.11	If the Respondent makes an error in pricing (typographical or photographic error, for example), the Awardee must immediately provide a corrected invoice.	✓	

Section 7- General Conditions-Independent Price Determination

A. **Respondent agrees to provide a spreadsheet containing all the items under contract, when requested, with up-to-date pricing for verification of current published list price.**

B. The successful Respondent shall be responsible for providing all necessary personnel, materials, equipment, supervision, insurance, and services, as outlined to accomplish the work in accordance with the specifications contained in this RFP.

C. By submission of this proposal, the Respondent certifies the following:

1. The prices in this RFP have been arrived at independently, without consultation, collusion, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.

2. Unless otherwise required by law, the prices which have been quoted in this RFP have not been knowingly disclosed by the Respondent and will not knowingly be disclosed by the Respondent prior to opening, directly or indirectly to any other Respondent or to any competitor.

3. No attempt has been made or shall be made by the Respondent to induce any other person or bidder to submit or not to submit a proposal for the purpose of restricting competition.

Section 8- Additional Terms and Conditions

A. All terms and conditions may be modified and revised by Florida Buy State Cooperative Purchasing with the written consent of both the Cooperative and the Awardee.

B. Florida Buy State Cooperative Purchasing, at its discretion, may offer the use of the awarded agreement to governmental entities such as state agency purchasing programs and/or other cooperative purchasing programs in other states to extend the use of the contract to eligible users. This option will be referred to as an *Interlocal Agreement*. Under such conditions, the participating agency may, with written consent from the Awardee, modify and revise the terms and conditions of the master agreement to comply and conform with local, regional, or state purchasing requirement unique to their agency.

C. Other state and public agency purchasing program agreements may require additional administrative fees, associated with sales, to be paid by the Awardee for the management of the contract. The Awardee will be notified in writing and will have the option of accepting or rejecting the Interlocal Agreement program fees.

D. If the original Vendor/Respondent sells or transfers all assets and interests or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract.

E. Florida Buy State Cooperative Purchasing reserves the right to reject the acquiring person or entity as a Vendor/Awardee. A change of name agreement will not change the contractual obligations of the Vendor/Awardee.

F. The Awardee, may, upon entering negotiations with qualified buyers, amend their prices to offer volume discounts below the lowest unit rates established in the pricing portion of this agreement.

G. The Respondent shall endeavor to provide a safe, healthful, and productive work environment for its employees by supporting maintenance of a Drug-Free Workplace as defined by the Florida Drug-Free Workplace Act, Florida Statute 112.0455.

H. The Respondent shall assure that its employees have received the necessary safety equipment required for the work described by the Contract Document. Personnel must be trained in the hazards associated with Sidewalk Safety and Trip Hazard Mitigation projects.

I. The Respondent shall adequately protect the client's property and shall be responsible for the cost arising out of any damage or injury due to neglect.

J. Employees, installers, or any other personnel involved with the project, while working on school campuses, will be subject to and must comply with the Jessica Lunsford Act as described in Florida Statutes 1012.465.

K. The Respondent must provide insurance certifications reflecting coverage for worker's compensation, applicable to the state law, commercial general liability for bodily injury and property damage with limits not less than $1,000,000 single limit per occurrence or required by entities utilizing the Florida Buy State Cooperative Purchasing contract. The certifications should also provide evidence of coverage for not less than $1,000,000 automobile liability for bodily injury and property damage.

L. The Respondent will not discriminate against any employee or applicant for employment because of race, creed, color, religion ancestry, sex, national origin, affection preference, disability, age, marital status, or status regarding public assistance or as a disabled veteran.

Section 9 – Warranty

A. The Respondent has the primary responsibility to submit product specific warranty as required and accepted by industry standards. Dealer/Distributors agree to assist the purchaser in reaching a solution in a dispute over warranty's terms with the manufacturer.

B. **Additional Warrants:** The Respondent warrants that all products/equipment and related services furnished hereunder will be free from liens and encumbrances; defects in design, materials, and workmanship; and will conform in all respects to the terms of this RFP including any specifications or standards. In addition, the Respondent warrants the products/equipment and related services are suitable for and will perform in accordance with the ordinary use for which they are intended.

Section 10 – Pricing

A. A separate pricing sheet is attached and must be completed by the Respondent. The Respondent must submit a percentage discount from current catalog pricing. **Attachment 5 must be completed.** It is understood that percentage discounts may vary based on manufacturers cost to the Respondent. If so, please indicate on the pricing sheet such variations. It is also acceptable to list categories instead of individual items if the percentage discount is included on the worksheet.

B. It is expected and understood that the pricing offered under this award is compatible with the lowest unit rates available under any other contract or cooperative purchasing agreement utilized by the awardee.

C. Please list any other contracts and the pricing formulas for any other contracts you possess with other purchasing cooperatives or agencies. **(See Attachment 6, number 20.)**

D. Pricing will be based on a percentage discount from a Published Retail Price or standard list pricing and cover the cost of both materials, installation, maintenance, labor, and cleanup. The Respondent must provide verifiable evidence to support the discount compared to list pricing.

E. All pricings should be clearly stated upon receipt of order or inquiry from the purchaser. If shipping is included in the pricing, it should be stated. If there are minimum price shipping guidelines, it should also be clearly stated.

Section 11 – Agreement to Participate in the Florida Buy State Cooperative Purchasing Program

A. The Awardee(s) agrees to sign membership acknowledgement form with the Florida Buy State Cooperative Purchasing and pay an administrative fee for sales and services generated from this contract. This fee is not to be added to the invoice of any entity choosing to use this agreement and will be equal to 2% of the invoice and be paid to Florida Buy State Cooperative Purchasing on a quarterly basis. The Awardee will be provided a template for reporting sales, and it will include the entity using the contract, the date of service, and the savings to the school district and other eligible users. Florida Buy State Cooperative Purchasing extends the authority for the Awardee to use the contract for eligible entities outside of Florida provided 2% administrative fee is paid.

B. The Florida Buy State Cooperative Purchasing program will promote the products and services consistent with all other entities enrolled and contracted through the program and provide information on www.floridabuy.org which will contain general information about the services performed along with contact information of the awardee.

C. The Awardee will provide any state, county, special district, local government, school district, private K-12 school, charter school, technical or vocational school, higher education institution, (including community colleges, colleges and universities, both public and private), other government agencies, non-profit organizations, and other eligible entities under contract to perform services on behalf of an eligible entity that is required contractually to follow state procurement regulations, with the option to purchase at the same terms, conditions, and pricing submitted with this proposal. It is further understood that Florida Buy State Cooperative Purchasing, as the awarder, hereby grants the utilization of this agreement, as permitted by applicable law, to any of the aforementioned entities.

D. The Awardee shall **sign an acknowledgement form (Attachment 4)** stating full understanding of the relationship between the Awardee and the Florida Buy State Cooperative Purchasing program.

Section 12- Method of Evaluation and Selection

A. The Respondent will be evaluated by the lowest prices offered based on the standards established in the scope of work and the greatest discounts offered.

B. Responses will be weighed on the experience and references provided.

C. The Respondent will be evaluated on the capacity in which the scope of work and specifications can be performed as well as the quality and quantity of the workers who perform the work.

D. The Respondent will be evaluated based on warranty information.

E. The Respondent will be evaluated based on certifications and compliance with national standards.

F. The Respondent will be evaluated on the extent that the products and services offered can be extended statewide or in other states, where appropriate and law allows.

G. The RFP will be opened as soon as possible following the deadline. The award will be based on the aggregate on the number of points that are submitted by each independent evaluator.

H. **Handwritten responses will <u>not</u> be evaluated. RFP documents can be provided in a Microsoft Word document if requested after the release date.**

Section 13- Florida Buy State Cooperative Purchasing Rights to Withdraw

A. The Florida Buy State Cooperative Purchasing Program reserves the right to withdraw this RFP notwithstanding anything contained herein to the contrary; to find that any or all the Respondents are unqualified to provide the services; to reject any or all Responses, in whole or in part; to refrain from awarding any contract for services; and/or to exclude any or all Respondents from inclusion in this RFP.

B. Florida Buy State Cooperative Purchasing reserves the right to request clarification on any response to the RFP.

Section 14- Additional Information

A. Florida Buy State Cooperative Purchasing reserves the right to accept modification and clarifications of the responses when determined such action would be in the best interest of Florida Buy State Cooperative Purchasing and further reserves the right to waive any non-conformity in a response.

B. Florida Buy State Cooperative Purchasing reserves the right to award multiple vendors.

C. Questions regarding the RFP should be address to **Tori Baxley** at tori.baxley@paec.org. **The last day for questions will be July 8, 2021. In the subject line, please write: Questions regarding RFP #21-18.** Responses will be posted along with questions on the Florida Buy State Cooperative Purchasing website: www.floridabuy.org.

D. Florida Buy State Cooperative Purchasing prohibits harassment and discrimination on a basis of race, color, religious creed, age, marital status, or veteran status, national origin, sex, ancestry, sexual orientation, or past or present physical or mental disability in accordance with Titles VI and VII of the Civil Rights Act of 1964, Title IX of the Education Amendments Act of 1973, Section 504 of the Rehabilitation Act of 1973, the Americans with Disabilities Act of 1991, and all applicable state laws.

E. Respondents and staff will be required to comply with Florida laws (Jessica Lunsford Act under Section 1012.465, 1012.467, and 1012.468 Florida Statutes) requiring background checks for workers performing tasks on school campuses.

F. Small and minority businesses and women's business enterprises are encouraged to participate in this solicitation.

G. Sign the **Contract Offer and Award Letter (attachment 7)** and include it with your response. The Respondent must sign and have notarized the Affidavit of Non-Collusion found in **Attachment 9**.

H. **Certification regarding debarment, suspension, ineligibility, and voluntary exclusion.** Federal money may potentially be used to pay for all or part of the work under the Contract, therefore the Respondent certifies that it complies with federal requirements on debarment, suspension, ineligibility, and voluntary exclusion specified in the solicitation document implementing Executive Order 12549. The Respondents' certification is a material representation upon which the Contract award will be based.

Section 15-Proposal Format

A. Responses must be provided in a three-ring binder or report cover using **8.5 x 11 paper** clearly identified with the name of the Respondent's company and the solicitation name and number on both the outside front cover and vertical spine. Type set should be **Times New Roman 12pt.** All responses should be delivered using standard carriers or hand delivered. **No electronic submissions (e-mail) will be accepted.**

B. Include a copy of the entire RFP document that you are responding to, prior to your tabulated response. Tabs should be used to separate the proposal into sections. Must include an electronic version of your response on a flash drive.

Section 16- Cancellation for Non-Performance or Contractor Deficiency/Standard Cancellation

A. Florida Buy State Cooperative Purchasing may terminate the agreement with the awarded Respondent/s if awardee/s have not utilized the contract, or if purchase volume is determined to be of low volume in any 12-month period. Furthermore, Florida Buy State Cooperative Purchasing reserves the right to cancel the whole or any part of this contract due to failure by contractor to carry out any obligation, term, or condition of the contract.

B. Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

Section 17- Timetable for Response

A. Florida Buy State Cooperative Purchasing anticipates proceeding in a manner consistent with the following timetable. The timetable is subject to change at Florida Buy State Cooperative Purchasing's sole discretion.

1. RFP advertised and released **June 10, 2021.**
2. Last day for questions: **July 8, 2021, by 4:00 pm CT**
3. Response deadline: **July 22, 2021, by 4:00 pm CT**

Award information will be made available to school districts and municipalities as soon as possible after the review, evaluation, and award via the Florida Buy State Cooperative Purchasing web page at www.floridabuy.org.

Attachments

Attachment 1
Florida Buy State Cooperative Purchasing Agency
PROPOSAL CHECKLIST

The following items/submittals are required to be qualified as a respondent to the RFP. Respondents must submit an electronic version (flash drive) of their proposal as well as one (1) original copy, and three (3) copies by the due date and time listed in the RFP by standard mail (USPS, Fed X, UPS, or in person). Written submissions must follow the format listed in the RFP which is 12-point Times New Roman font. **Submissions made via email will be rejected.**

Please take a moment to review the checklist and indicate WITH A MARK (√) that all the required documents have been included with your submission.

Your proposal should include the following:

√ (Proposal Section 2) **NARRATIVE:** The Narrative should outline capabilities, past experience in providing Trip Hazard Prevention and Sidewalk Maintenance, and complete information relative to and addressing the scope and specifications.

√ (Proposal Section 5) Information regarding current licenses, registrations and certifications issued by federal, state, and local agencies.

√ (Proposal Section 7) Liability and Worker's Compensation Certificates

√ (Proposal Section 6) Attachment 1- Proposal Checklist

√ (Proposal Section 6) Attachment 2- Quality Requirement Form

√ (Proposal Section 6) Attachment 3- Reference Sheet

√ (Proposal Section 6) Attachment 4- Membership Acknowledgement Form

√ (Proposal Section 6) Attachment 5- Pricing Sheet

√ (Proposal Section 6) Attachment 6- Questionnaire

√ (Proposal Section 6) Attachment 7- Contract Offer and Award

√ (Proposal Section 6) Attachment 9 - Signed Non-Collusion Affidavit

√ (Proposal Section 6) Attachment 10 – Signed EDGAR form

√ (Proposal Section 6) Attachment 11 – Deviations from Section 6 Specifications

√ (Proposal Section 6) Attachment 12 – Company Information Sheet

Attachment 2
Florida Buy State Cooperative Purchasing Agency
QUALITY REQUIREMENT FORM

Quality Requirements, or basic business requirements, are the minimum set of standards that an entity must meet and certify to be considered responsible and responsive. Please complete the Quality Requirement form and submit it with your response. This form MUST be submitted with your response.

	Quality Requirements	Yes	No
1	Minimum of 5 years of experience in providing multiple options for Trip Hazard Mitigation for Sidewalks.	✓	
2	References have been provided.	✓	
3	DUNS/Bradstreet Number and Date Granted	✓	
4	Certificates of Insurance (Liability, Workers Compensation, Auto)	✓	
5	Certifications to perform the work outlined in the Scope and Specifications.	✓	

Attachment 3
Florida Buy State Cooperative Purchasing Agency
REFERENCE SHEET

Respondent: Precision Sidewalk Safety Corp

Provide references from no less than three (3) schools, school districts, or other eligible entities.

Reference Sarasota County Schools Contact Don Hampton, Director, Facilties Services

Address: 7889 Fruitville Road Sarasota, FL 34240 Phone 941-316-8143

Email: don.hampton@sarasotacountyschools.net

Description and date(s) of services provided: PSSC began providing trip hazard migitation on campus sidewalks in March 2018. We have provided services annually since that time, removing 5,811 trip and fall hazards at 23 different schools throughout the district.

Reference FLorida A&M University Contact Paul McKay, Environmental Health and Safety Coordinator

Address: 2400 Wahnish Way Tallahassee, FL 323037 Phone 850-599-8023

Email: paul.mckay@famu.edu

Description and date(s) of services provided: PSSC began providing trip hazard mitigation on campus sidewalks in October 2016. We have completed four projects together since that time, removing 2,857 trip and fall hazards throughout the campus.

Reference City of Jacksonville, FL Contact Steven Long, Chief of Right of Way & Stormwater Maint.

Address: 609 St. Johns Bluff Rd Jacksonville, FL 32225 Phone 904-630-2489

Email: slong@coj.net

Description and date(s) of services provided: PSSC began providing trip hazard mitigation on City sidewalks in 2007. We have worked with the City now for 14 years, inspecting approximately 600 miles of sidewalk and repairing 62,381 trip and fall hazards.

Attachment 4
Florida Buy State Cooperative Purchasing Agency
MEMBERSHIP ACKNOWLEDGEMENT FORM

I fully understand and agree that an award of the RFP requires enrollment in the Panhandle Area Educational Consortium (PAEC) Florida Buy State Cooperative Purchasing and a 2% Administrative Fee for sales generated off of this contract. The fees will be paid quarterly to PAEC, along with a sales report (a template of which will be provided by PAEC) for contract management, marketing, and facilitation of this agreement. The fees will be based off the actual amount invoiced to the entity utilizing the contract and the 2% fee is not to be added to the invoice or otherwise passed to any entity choosing to use this agreement.

I fully understand that the award and contract are approved by a single governmental entity, the Washington County, Florida School District as PAEC's fiscal agent (and lead agency), and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, all other governmental entities and other entities contractually performing work on behalf of an eligible entity provided all state and local public procurement regulations are followed).

I also understand that the contract/agreement may be utilized for eligible entities outside of the state of Florida provided it is allowed under such state's procurement laws and under the same terms and conditions of this agreement.

Print Name Wendy F. MacMurray

Signature _____

Date July 16, 2021

Attachment 5
Florida Buy State Cooperative Purchasing Agency
PRICING SHEET

RFP #21-18 Trip Hazard Mitigation for Sidewalks

General Comparison Worksheet

Please provide an Excel worksheet to list pricing proposals. It may be expanded to add other options/products, but the format below should remain the same. This is for comparative analysis only.

Company Name:						
	Trip Hazard Mitigation for Sidewalks	**Quantity**	**Labor (leave blank if not applicable)**	**List Price**	**Contract Price**	**Percentage Discount**
A						
B						
C						
D.						
E.						

Please refer to Attachment 5 found in Section 6 of PSSC's Proposal

Attachment 6
Florida Buy State Cooperative Purchasing Agency
QUESTIONNAIRE

Please see completed Attachment 6 found in Section 6 of PSSC's proposal.

Instructions: Please complete the questionnaire below by placing your company's answers in the correlating response column.

Responding Company's Name:	
Instructions: For those responding to the RFP, please respond to the questions below.	
Question	**Response**
1. As you envision it, what is your company's role in this partnership? Please include sales and marketing strategies.	
2. Does your company have the capability to provide training seminars?	
3. Describe the warranties on your services.	
4. Describe your company's ordering process and what methods can be used by members to place or create orders?	
5. Does your company offer online ordering?	
6. Does your company have regional sites around Florida and equipped for rapid response if desired by a customer?	
7. Please explain the process of responding to a work order.	
8. What are your payment terms?	
9. Does your company accept payment by procurement/credit card? If so, is the member assessed a fee for purchasing with a procurement/credit card?	

10. Does your company offer any prompt payment discounts? If so, please describe.	
11. Does your company require a minimum order? If so, what are your minimum order requirements? If the minimum is not met, what surcharge would you assess?	
12. Briefly explain your policy and the lead time required from a member placing an order to receipt of products/services.	
13. Does your company assess fuel surcharges for responses? If so, what is the charge?	
14. At times there are issues with service? Please describe your process for addressing these issues.	
15. State your company's process for handling dissatisfied customers.	
16. State your company's process for introducing new products to the list of services you offer.	
17. Would your company consider a dedicated inside sales representative that would be familiar with the Florida Buy State Cooperative Purchasing contract/program and our membership, be empowered to handle situations as a regular sales account representative would, and be available for quick responses to member inquiries and questions?	

18. Would your company be willing to work with each of the Florida regions on sending/mailing out printed material to members?	
19. Please describe what your company envisions as a 30-day roll-out and marketing plan. Do you believe your company has enough staff that will be dedicated to Florida Buy State Cooperative Purchasing Agency to ensure a successful roll-out in a timely, well communicated, responsive fashion?	
20. Please list the contracts your company currently holds that may compete directly with the Florida Buy State Cooperative Purchasing program and describe how you will position the Florida Buy State Cooperative Purchasing program versus other contracts. Will you lead with the Florida Buy State Cooperative Purchasing Contract, if awarded? Please answer yes or no. If other contracts are available, is the Florida Buy State Cooperative Purchasing pricing the same or lower than pricing offered under your existing contracts? If other contracts are available, please describe the process Florida Buy State Cooperative Purchasing would need to take to transition a current purchaser who requests to utilize our program/contract instead of their current contract.	
21. How would you educate your sales representatives on the strengths of our contract? Would sales representatives be willing to conduct on-site visits with cooperative staff to members to	

explain the benefits of the Florida Buy State Cooperative Purchasing Program?	
22. Please describe your marketing plan to reach and connect with our members in Florida. Please note what touch points and connection those members have with sales representatives.	
23. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.	

Attachment 7
Florida Buy State Cooperative Purchasing Agency
CONTRACT OFFER AND AWARD LETTER
RFP #21-18 Trip Hazard Mitigation for Sidewalks
OFFER TO BE COMPLETED BY VENDOR

In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondents and Technical Specification and being familiar with all the conditions surrounding the proposed projects, hereby offer and agree to furnish all products and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal.

The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the PAEC Florida Buy State Cooperative Purchasing Agency as stated in the evaluation section, will be a consideration in making the award.

This contract binds said vendor to all terms and conditions stated in the proposal and the award will be activated on the date signed by the Lead Agency of the Florida Buy State Cooperative Purchasing Program,

Company Name: Precision Sidewalk Safety Corp

Address 1202 SW 17th Street, Suite 201-122 Phone Number 877-799-6783

City: Ocala State: Florida Zip: 34471

Contract Contact Person: Wendy F. MacMurray Email Address: wendy@precisionsidewalksafety.com

Authorized Signature: _____ Date: July 16, 2021

ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY BY THE LEAD AGENCY OF FLORIDA BUY STATE PURCHASING COOPERATIVE

Your RFP for contracting services is hereby accepted by the PAEC fiscal agent and District of Record, the Washington County Florida School Board on _____. As Offeror, you are now bound to sell the materials and services listed by the attached RFP based upon the solicitation, including all terms, conditions, specifications, amendments as set forth in the Request for Proposal. The parties intend this contract to constitute the final and complete agreement between the Agency and Offeror, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless it shall be in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remained of this contract shall not be affected thereby. The term of the agreement will be for 3 years with the option to renew for two additional 12-month terms. After the first 12 months, the contract may be cancelled by either party upon receipt of a 30-day notice provided all client obligations created under the contract have been satisfied.

Awarding Agency: PAEC fiscal agent and District of Record, the Washington County Florida School Board

Agency Executive: Herbert J. Taylor, Superintendent: Signature_____ Date _____

Agency Executive: John T. Selover, Executive Director, PAEC: Signature_____ Date_____

WCSB Approval _____

PAEC BD Approval_____

Attachment 8
Florida Buy State Cooperative Purchasing
EVALUATION MATRIX
RFP #21-18 Trip Hazard Mitigation for Sidewalks
Informational Only

INSTRUCTIONS FOR EVALUATORS: Florida Buy State Cooperative Purchasing has assigned each evaluation criterion a specific number of points. The questions under each evaluated area help measure the quality of the Respondent's response. Do not assign points to individual questions: instead, award a total score for each evaluation criterion. Make a brief comment and give the initial score of the proposal evaluation worksheet.

CONFLICT OF INTEREST: Each evaluator must review the list of offerors submitting proposals and determine if they or any immediate family members have a conflict of interest with regard to a Respondent. By signature on a proposal evaluation worksheet, evaluator is confirming no conflict of interest exists with the offeror being evaluated.

RATING SCALE FOR ASSESSING OFFEROR RESPONSES: Florida Buy State Cooperative Purchasing intends this rating scale to establish guidelines within that range to ensure members of the RFP evaluation committee perform their evaluation with consistency. Evaluators may assign any value for a given criteria from 0 to the maximum number of points. A zero value typically constitutes no response or an inability of the Respondent to meet the criterion. In contrast, the maximum value should constitute a high standard of meeting the criterion.

Evaluation Criteria	Points	Vendor A	Vendor B	Commits
A. Quality of Response	**35 Points**			
The Respondent has all the required license and certifications required to do business in Florida.	0-6			
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9			
The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10			
Conformance to all Terms and Conditions	0-10			
B. Previous Experience	**5 Points**			
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5			
The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5			

C. Pricing/Warranty	**30 Points**			
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 9.	0-30			
D. Regional/State Use of Contract-Marketing	**10 Points**			
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5			
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5			
E. Contract Terms & Conditions	**20**			
The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.	0-10			
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10			
TOTAL		**100 Points**		

Attachment 9

Florida Buy State Cooperative Purchasing Agency
AFFIDAVIT OF NON-COLLUSION

Instructions: This form must be signed by the business's authorized representative and notarized below

The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing Request for Proposal (RFP) (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other respondents, or with any official of the ***Florida Buy State Cooperative Purchasing Agency***, or any employee thereof, or any person, business or corporation under contract with ***Florida Buy*** whereby the respondent, in order to induce the acceptance of the foregoing RFP by the ***Florida Buy State Cooperative Purchasing Agency***, has paid, or is to pay to any other respondent, or to any of the aforementioned persons, anything of value whatever, and that the bidder has not, directly nor indirectly entered into any arrangement, or agreement, with any other respondent/s which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing RFP .

1. This is to certify that the respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.

2. This is to certify that neither I, nor to the best of my knowledge, information and belief, the respondent, nor any officer, director, partner, member or associate of the respondent, nor any of its employees directly involved in obtaining contracts with ***Florida Buy State Cooperative Purchasing***, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.

3. This is to certify that the respondent, or any person on his behalf has examined and understands the terms, conditions, scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the RFP submittal.

4. This is to certify that if awarded a contract, the respondent will provide the products, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, scope of work and specifications and other documents of this solicitation in the following pages of this RFP.

5. This is to certify that the respondent is authorized by the manufacturer(s) to sell all proposed products on a statewide basis.

6. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these RFP forms.

Wendy F. MacMurray	1202 SW 17th Street, Suite 201-122
Authorized Representative (Please print or type)	Mailing Address
CEO	Ocala, Florida 34471
Title (Please print or type)	City, State, Zip
[signature]	July 16, 2021
Signature of Authorized Representative	Date

Subscribed and sworn to before me this 11th day of July, 20 21

Notary Public in and for County of Lake State of Florida

My Commission Expires on 2/7/2023 Signature [signature]

Notary Public State of Florida
Amanda E Henson
My Commission GG 299368
Expires 02/07/2023

Attachment 10
Florida Buy State Cooperative Purchasing Agency
Uniform Guidance "EDGAR" Certification 2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the "Uniform Guidance" or new "EDGAR". All vendors submitting proposals must complete this EDGAR Certification form regarding the vendor's willingness and ability to comply with certain requirements which may be applicable to specific agency purchases using federal grant funds. For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the vendor's authorized representative check and initial the applicable boxes and sign the acknowledgement at the end of this form. If a vendor fails to complete any item of this form, Florida Buy State Cooperative Purchasing will consider and may list the response, as the vendors is unable to comply. A "No" response to any of the items below may impact the ability of a purchasing agency to purchase from the vendor using federal funds.

1. **Violation of Contract Terms and Conditions**
   Provisions regarding vendor default are included in Florida Buy State Cooperative Purchasing's terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as Florida Buy State Cooperative Purchasing's terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

   Yes, I agree ✓ No, I disagree _____ Initials WH

2. **Termination for Cause of Convenience**
   For a participating agency purchase or contract in excess of $10,000 made using federal funds, you agree that the following term and condition shall apply:

   The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the vendor's return policy. If the participating agency has paid the vendor for goods and services not year provided as the date or termination, vendor shall immediately refund such payment(s).

   If an alternate provision for termination of a participating agency's purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency's purchase order, ancillary agreement or construction contract agreed to by the vendor, the participating agency's provision shall control.

   Yes, I agree ✓ No, I disagree _____ Initials WH

3. **Equal Employment Opportunity**
Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" In 41 CFR Part 60-1.3 and vendor agrees that it shall comply with such provision.

Yes, I agree ✓ No, I disagree _____ Initials NH

4. **Davis Bacon Act**
When required by Federal program legislation, vendor agrees that, for all participating agency construction contracts/purchases in excess of $2,000, vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the vendor is conditioned upon vendor's acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Yes, I agree ✓ No, I disagree _____ Initials NH

5. **Contract Work Hours and Safety Standards Act**
Where applicable, for all participating agency purchases in excess of $100,000 that involve the employment of mechanics or laborers, vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, vendor is required to compute the wages of every mechanic and laborer based on a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of the 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Yes. I agree ✓ No. I disagree _____ Initials _____

6. **Right to Inventions Made Under a Contract or Agreement**
If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Yes. I agree ✓ No. I disagree _____ Initials _____

7. **Clean Air Act and Federal Water Pollution Control Act**
Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended, contracts and sub grants of amounts in excess of $150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Yes. I agree ✓ No. I disagree _____ Initials _____

8. **Debarment and Suspension**
Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with 0MB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p.

189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the vendor is not current listed and further agrees to immediately notify Florida Buy State Cooperative Purchasing and all participating agencies with pending purchases or seeking to purchase from the vendor if vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under stat statutory or regulatory authority other than Executive Order 12549.

Yes. I agree ✓ No. I disagree _____ Initials _____

9. **Byrd Anti-Lobbying Amendment**
Byrd Anti-Lobbying Amendment (31 USC 1352), vendors that apply or bid for an award exceeding $100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC

1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tear up to the non-Federal award.

Yes, I agree ✓ No, I disagree _____ Initials WFM

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require confirming estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recover, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Yes, I agree ✓ No, I disagree _____ Initials WFM

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of $150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, vendor agrees that the total price, including profit, charged by the vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the vendors contract with Florida Buy State Cooperative Purchasing.

Yes, I agree ✓ No, I disagree _____ Initials WFM

12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements.

Yes, I agree ✓ No, I disagree _____ Initials WFM

By signing below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Precision Sidewalk Safety Corp
Name of Company

Wendy F. MacMurray
Printed Name

_____ Date July 16, 2021
Signature of Authorized Personnel

Attachment 11
Florida Buy State Cooperative Purchasing Agency
DEVIATIONS FROM SECTION 6 (Specifications)

Please provide and explanation for items marked "Deviate" from the specifications table listed between A.1 and A.19 in Section 6.

Deviations

Instructions:

1. If "no" is marked with an "X" below, complete this form by signing it at the bottom.
2. If "yes" is marked with an "X" below, insert answers into the form shown below, providing narrat ive explanations of deviations. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the responder's name and identifying information as to which item the response r efers must appear on each page.
4. Deviations to local, state, or federal laws cannot be accepted under this RFP.

X	No, this responder does not have deviations (exceptions or alternates) to the specifications listed between A.1 and A.19 in Section 6
	Yes, this responder has the following deviations to the specifications listed between A.1 and A.19 in Section 6

Specification (describe)	Details of Deviation

Signature: _____ Date: July 16, 2021

Attachment 12
Florida Buy State Cooperative Purchasing Agency
COMPANY INFORMATION

Please provide updated information for our Florida Buy website. Please include all information you would like to show up on the webpage for your contract. The more information you give, the better.

Additional information can be provided if PSSC is awarded.

Company Information	
Name	Precision Sidewalk Safety Corp
Logo	(Weblink or send jpg as attachment)
Homepage URL	www.precisionsidewalksafety.com
Company Email	info@precisionsidewalksafety.com
Company Phone	877-799-6783
Company Fax	866-669-1175
Company Address	1202 SW 17th Street, Suite 201-122, Ocala, FL 34471
Company Overview	PSSC repairs changes in level on sidewalks
Contract Benefits	
How to Order	Please contact either representative below.
FAQ	
Contact #1	
Name	Marny Donnelly
Title	Account Executive
Phone	352-804-2464
Email	marny@precisionsidewalksafety.com
Contact #2	
Name	Wendy MacMurray
Title	CEO
Phone	352-401-9090
Email	wendy@precisionsidewalksafety.com
Other information	
DUNS Number	838192065 Granted 2009

Section 2: VENDOR PROFILE AND EXPERIENCE

2.1 Introduction and Background with Florida Buy

In 2016, PSSC learned about the Panhandle Area Educational Consortium and was awarded contract #16-08. After a short learning curve for our sales team, we began introducing the contract immediately and by early 2017, we successfully implemented a program with an existing customer, utilizing the Florida Buy contract #16-08. Since that time, PSSC has successfully grown the use of this contract each year. As of the second quarter of 2021, PSSC has introduced the contract to hundreds of customers, successfully utilizing the contract with over 40 municipalities, schools, and universities – most of whom are annual, repeat customers. This accounts for over 3.6 million in business that has been done by PSSC using the Florida Buy contract, and the customers using this contract have saved 10-15% off of PSSC's standard rates.

Precision Sidewalk Safety Corp (PSSC) first introduced its new, proprietary and patented technique for repairing trip and fall hazards on sidewalks to Florida in 2006. PSSC is a Florida corporation in good standing to conduct business in both Florida and South Carolina (See Section 5). The company is majority owned by Wendy MacMurray, a woman, and is certified as a Minority Business Enterprise under the provisions of Chapter 287, Florida Statutes. PSSC is a franchise operation of Precision Concrete Cutting (PCC) of Utah, the patent holder. PSSC has exclusive rights to deliver its patented technology to the territory from Sarasota County, Florida on the Gulf Coast and St. Lucie County, Florida on the Atlantic Coast, north and west throughout the remainder of the state (see Figure 1).

Section 2, Figure 1: PSSC Florida Territory (outlined in black)

A different PCC affiliate, Florida Sidewalk Solutions, has exclusive rights to utilize the same patented technology used by PSSC, but in the southern portion of the state. PCC and its affiliates are the national leaders in sidewalk trip hazard repair, with offices throughout the United States, Canada and Australia.

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PRECISION SIDEWALK SAFETY
Trip Hazard Removal Specialists

SIDEWALK TRIP HAZARD REMOVAL

Proposal Response to:
Florida Buy RFP 21-18
Trip Hazard Mitigation for Sidewalks

PRECISION SIDEWALK SAFETY CORP • July 22, 2021
1202 SW 17th Street, Suite 201-122 · Ocala, FL 34471 · www.precisionsidewalksafety.com
877-799-6783

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SECTION 7: INSURANCE CERTIFICATE

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Wendy MacMurray
Precision Sidewalk Safety Corp
1202 SW 17th Street, #201-122
Ocala, FL 34471

July 22, 2021

Mr. Larché Hardy, Ms. Judy Hall, and Ms. Tori Baxley
Florida Buy State Cooperative Purchasing Program
Panhandle Area Educational Consortium
753 West Boulevard
Chipley, Florida 32428

Dear Mr. Hardy, Ms. Hall and Ms. Baxley:

Thank you very much for the opportunity to submit a proposal response to the Panhandle Area Educational Consortium's Florida Buy State Purchasing Cooperative. Precision Sidewalk Safety Corp (PSSC) fully understands and complies with the commercial and technical requirements stated in RFP 21-18, Trip Hazard Mitigation for Sidewalks.

In Section 2 of this proposal document, "Vendor Profile and Experience," PSSC has provided a narrative describing our experience in the areas listed in Section 4 of the RFP. All attachments from the RFP have been filled out and can be found in Section 6 of this proposal. In Section 4 of this proposal, you will find PSSC's proposed pricing for the services requested in the RFP. You will see that despite the fact that five years have gone by, PSSC will offer the same pricing level it established with PAEC in its previous contract #16-08 for the two most utilized options, which are 1:12 sloped basic trip hazard mitigation and 1:12 sloped trip hazard mitigation with an estimate in advance. All fees and options for customers are listed in Section 4.2 of this proposal and again with discount percentages in your Attachment #5 worksheet in Section 6 of this proposal.

PSSC is proud of its work supporting schools and other public entities in Florida who are actively maintaining safe, and ADA compliant walkways and we look forward to the opportunity to offer the Florida Buy Cooperative Purchasing Program contract to these customers. If you have any questions about our proposal response, you may contact me at my office (352) 401-9090 or on my cell phone (352) 857-9588. You may also email me at wendy@precisionsidewalksafety.com.

Thank you very much for your kind consideration of this proposal document.

Sincerely,

Wendy MacMurray
Chief Executive Officer

2.2 Experience with Schools and Government Customers

In a typical year, PSSC serves 120 to 130 customers, both private and public, and our largest customers are public customers. We have been working with universities, schools and municipalities throughout Florida for 15 years, providing the exact service that is requested in RFP 21-18, Trip Hazard Mitigation for Sidewalks. In a typical year, approximately 55% of the customers we serve are repeat customers, while 45% are newly added customers. We maintain a highly active and motivated sales and customer management team. The leaders of that team are our Account Executives, who regularly meet with public customers and are knowledgeable about the departments that are responsible for the maintenance of sidewalk assets, the risk management departments, and the ADA compliance offices.

Our public customers maintain sidewalks to ensure the safety of their students, employees, residents and visitors. It is also important for these entities to achieve compliance with the Americans with Disabilities Act (ADA), improve safety, and enhance the aesthetics of their properties and neighborhoods. Removal and replacement of every panel where there is a change in level on sidewalks is cost prohibitive and disruptive. On average, the PSSC system can repair approximately 90% of all problems on sidewalks and other pedestrian surfaces – often times much higher. The remaining areas (e.g. broken panels) would need to be demolished and replaced, which is a service that is not provided by PSSC. For customers throughout Florida and South Carolina, the PSSC service has minimized liability and improved the safety and aesthetics of sidewalks at much more reasonable rates than the alternatives.

2.3 Experienced Staff

Wendy and Alan MacMurray, the founders of Precision Sidewalk Safety Corp, have nearly 70 years combined experience in customer management, service delivery and project implementation and have been respected executives for global Fortune 500 companies as well as start-up companies. They introduced the Precision technology to Florida in late 2006 and South Carolina in 2007 and they now support hundreds of customers. The company has used its unique, patented technique to make over 500,000 repairs on sidewalks in the two states, saving communities an estimated $92 million on sidewalk repairs.

PSSC Sales Organization: PSSC has four Account Executives covering its territory in the state of Florida, each managing customers within a different geographical territory. These employees have been with PSSC for 11 years, 9 years, 7 years and 7 years respectively. Account Executives manage customer interactions including initial meetings, relationship development, proposal development, project implementation, fulfillment, invoicing and follow-up. They are excellent communicators both externally and internally, to ensure that every project goes smoothly. Our inside sales organization supports the Account Executives by researching new opportunities and developing new business. These employees are called Account Specialists and they attend trade events to meet new customers, actively educate property owners on our services, and set up face-to-face meetings for our Account Executives. They also follow up with customers to discuss customer satisfaction for each project and communicate their findings to the entire organization for feedback and learning. PSSC delivers regular training programs to support continued employee growth and excellence.

PSSC Operations Organization: PSSC employs three crew leaders who have been employees for 9 years, 8 years, and 3 years respectively. They are responsible for the onsite project implementation as well as

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communicating with each Account Executive and a designated customer contact during each project. They actively work alongside their crews and ensure that all PSSC repair technicians deliver the highest quality of work, while maintaining safety and efficiency. PSSC technicians have completed extensive training to ensure the highest quality service delivery and they have done work in a variety of environments. Whether in a busy downtown with horse-drawn carriages or a college campus, PSSC technicians are noted to be conscientious, professional, and meticulous in the provision of this service. PSSC institutes a pay structure that rewards safety, quality and minimized disturbance. Repairs are completed while keeping the sidewalks in service and minimizing inconvenience to pedestrians. No heavy equipment or traffic control is required and all areas are cleared of any debris. The area is left clean, damage-free, and trip hazard-free.

PSSC is a **drug free company**. All employees are drug screened at a licensed drug screening facility prior to being accepted for employment and may undergo testing at any time deemed appropriate by management.

2.4 Experience Addressing Customer Needs

PSSC implements a sales process that qualifies potential customers for interest, learns about their needs, proposes a program, performs the work, and then learns from the experience to ensure ongoing improvement. PSSC engages a sales training professional who has 28 years of experience in advising international government agencies, Fortune 500 companies, and top financial services firms including Goldman Sachs, the Pacific Stock Exchange, and JPMorgan Chase. He has worked closely with the PSSC sales organization, providing regular monthly trainings as well as custom sessions every couple of years to advise and guide the PSSC sales team on high quality interactions and consulting with our customers.

PSSC has excellent customer satisfaction ratings, because we listen to customer requirements, outline agreements and scope of work clearly in our proposals, ensure outstanding communication when hand-offs occur between sales and operations, and always deliver what was promised. PSSC has a 100% reference-able customer base and is rated higher than 4.9 on a 5.0 scale used to measure customer satisfaction.

2.5 Large Scale Projects

PSSC manages large-scale projects for cities, counties, school districts, and private communities. Our crews work efficiently and our unique technology allows us to complete projects much more quickly than alternative methods. PSSC projects are completely scalable, so the program can be staffed as needed, depending upon the customer's desired schedule. Each PSSC technician completes an average of 50 hazards per day, so two technicians can complete 100 hazards in a typical day, four can complete 200 and so on. PSSC Account Executives work with customers to understand their schedules and the two entities work in partnership to implement each project based upon mutual needs. In some cases, our large customers have requested a large amount of work to be done in a short amount of time and PSSC has rapidly redeployed staff to meet those needs. Often our school and university customers prefer to schedule projects during the summer and various school breaks throughout the year, so that repairs to sidewalks are completed quickly and efficiently, while students are not on campus. In most cases, though, our customers are flexible, requiring simply that the work be completed during their fiscal year, which allows PSSC to complete the annual work at our own pace, accommodating both these larger customers and other, smaller customers who may need immediate attention.

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On average PSSC utilizes a three-man crew, completing approximately 150 repairs per day, while keeping the sidewalks in service and minimizing inconvenience to pedestrians. No heavy equipment or traffic control is required, and all areas are cleared of any debris. The repair areas specified are left clean and trip hazard-free, always precisely meeting the size and slope specifications directed by the customer.

Precision Sidewalk Safety provides professional repair services to hundreds of municipalities and private communities throughout Florida and South Carolina. Based on data and experience shared by many of these customers, the comparative analysis in Table 3 shows the differences between the three most utilized methods for sidewalk trip hazard repair for 5,000 sidewalk repairs.

TABLE 3: REPAIR METHOD COMPARISON FOR 5,000 REPAIRS, THREE-MAN CREW

METHOD	ADA COMPLIANT	TIME REQUIREMENT	POSSIBLE INCIDENTAL DAMAGES
PSSC Method	Yes	33 Days	None
Grinding	No	200 Days (6.5 Months)	Adjacent sidewalk panels, landscaping, retaining walls and sprinkler heads
Replacement	Yes	833 Days (2 Years, 3 months)	Broken sidewalk panels from weight of trucks, damage to landscaping, possible tree damage if root pruning, lost business if in commercial area.

2.6 Participation in Florida Buy

PSSC Account Executives have become well-versed on the Florida Buy Cooperative Purchasing Program and have been introducing the program to customers throughout Florida for the last five years. During that time, in any situation where a customer has questioned their ability to utilize the contract, PSSC has sought out expert help from Florida Buy personnel to assist in discussions with the procurement or legal departments who have questions. PSSC sales staff actively work to contact customers using proven call cadence techniques, market research, email communication and marketing, face to face meetings, presentations to facilities and sidewalk maintenance organizations, trade shows and events. Regular internal meetings ensure that experiences are shared from one Account Executive or Account Specialist to the next. These shared experiences are extremely valuable and they are not only shared within the Florida sales organization, but between all sales and marketing organizations in the national and international PCC network. When something is working well in one part of the country, it is shared with the entire network, so that all can benefit from the knowledge and experience.

PSSC looks forward to including the Florida Buy personnel in its marketing activities and will continue to support the Florida Buy program in any way we can.

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Section 3: SCOPE / STATEMENT OF WORK RESPONSE

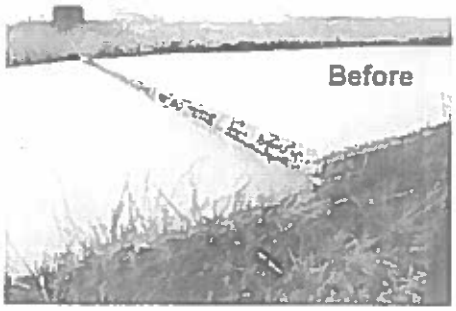
PSSC fully complies with the technical requirements outlined in Section 5 of RFP 21-18. PSSC uses **patented** horizontal cutting technology to repair trip hazards created by changes in level up to 2 inches high on sidewalk panels, allowing us to achieve an ADA compliant slope. This technique is the ONLY alternative to demolition and replacement that meets ADA requirements every time, fully removing the change in level, and leaving a zero height differential between panels.

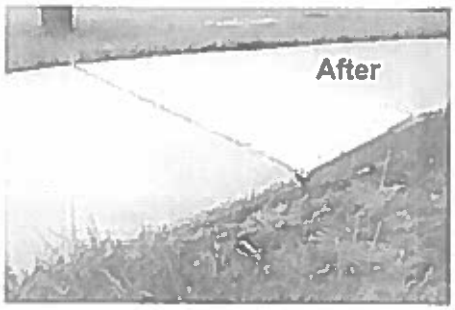
PSSC has a perfect safety record. We use OSHA approved equipment, certify all employees who work directly in trip hazard repair, and have outstanding safety practices for both employees and the public who may be using the walkways we are repairing. Our company delivers safety training through documentation and videos to our repair technicians to ensure complete understanding of safety measures. Our crews hold regular safety meetings to maintain awareness and ensure these practices are taking place every day.

We have worked in dense urban, high pedestrian traffic areas, as well as residential neighborhoods and historic districts to complete projects without incident. Our clients often receive unsolicited compliments for the work we have performed, referring to both our employee productivity / work ethic as well as the results. Figure 1 below shows a "before and after" example of a typical PSSC repair. On school and university campuses, PSSC often is required to make repairs to sidewalk hazards that abut buildings and other structures. Figure 2 shows examples of repairs made in hard to reach places.

For communities throughout Florida, the PSSC service has minimized liability, met ADA compliance achieving the required 1:12 slope, and improved the safety and aesthetics of sidewalks at much more reasonable rates than the alternatives. Attachment 3 in Section 6 of this proposal provides the references requested for this RFP.

Section 3, Figure 1: Precision Sidewalk Safety Work Example





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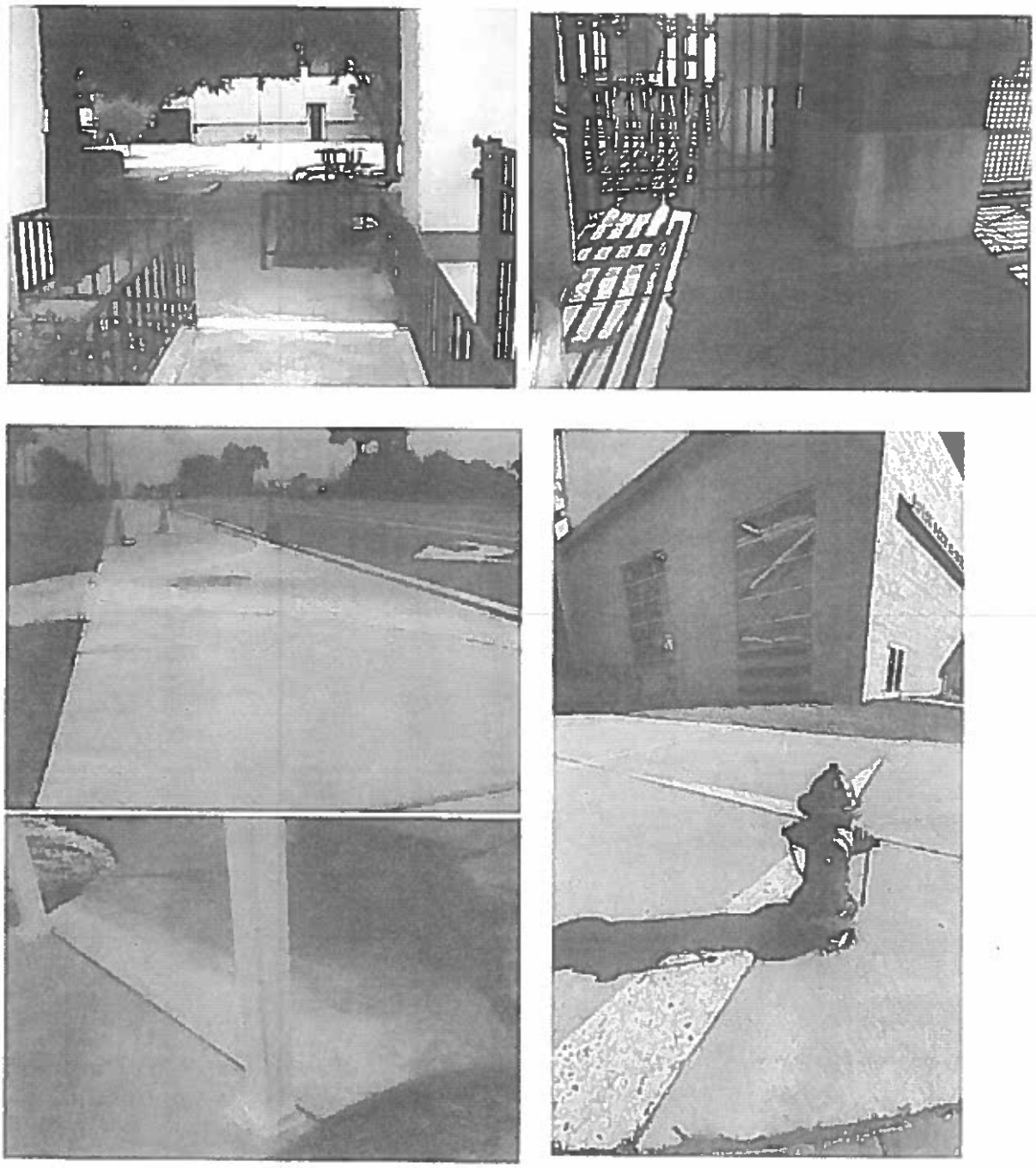
Section 3, Figure 2: Precision Sidewalk Safety Results



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Section 4: Pricing

4.1 Pricing and Price Methodology

PSSC utilizes a unit called "inch-feet." Our experience shows that this is the most fair way to price the service, since the price for each repair is based on the amount of concrete that is removed in order to achieve a given slope or ramp at the location where the trip hazard is removed.

Inch-feet is derived by multiplying the average height of the hazard (in 8ths of an inch), by the actual repair width in feet (to the nearest inch), by the unit cost per Inch-foot for repair slope chosen. This will also allow PSSC to provide the detailed information requested by the Florida Buy program for every project. The ADA states that a 1:12 slope is required for changes in level on walkways; the steepest slope allowable – only in certain circumstances – is a 1:8 slope. Pricing is provided for both slopes.

Percentage discounts from PSSC published list pricing ranges from 7-15% for standard repairs at lower quantities and up to 17% for higher quantities. Please see Section 6, Attachment 5 "Florida Buy State Cooperative Purchasing Agency Pricing Sheet" for details.

4.2 PSSC Pricing Offered to the Florida Buy Cooperative Purchasing Program

Services. Precision Sidewalk Safety Corp. offers the following services:

Locate, measure, and record each trip hazard using customer's removal specification.
Horizontally saw cut trip hazard leaving smooth, uniform, and customer compliant repair.
Clean up and remove all debris from site.

Trip Hazard Mitigation Fees. Fees paid to PSSC for services rendered shall be:

<u>For 1:12 Sloped Repairs:</u>
$40 per removed inch-foot
$42 per removed inch-foot if an estimate is required in advance
$44 per removed inch-foot if GIS Data and Report is required

<u>For 1:8 Sloped Repairs:</u>
$35 per removed inch foot
$37 per removed inch-foot if an estimate is required in advance
$39 per removed inch-foot if GIS Data and Report is required

<u>Other Services and Fees:</u>
$225 per hour, per specialist for non-inch foot derived, non-standard services.
$375/specialist/day for sidewalk review, summary, and map report only (no repairs).
$60 per site relocation exceeding 2 per work day.
Traffic or pedestrian control (MOT), if required, is subcontracted and re-invoiced at cost.
15% premium is applied for weekend/holiday work.
Minimum trip charge is $5,000.

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Method of Repair Calculation.

Cost per repair shall be derived by multiplying the average height of each hazard (8ths), by the actual repair width (feet), by the unit cost per inch foot for repair slope chosen.

Sample Cost Calculation.

If a trip hazard is raised 1/2 inch and tapers to 0 midway across a 4 foot wide panel (a 2 foot wide repair), that repair cost is calculated as follows:

$$\frac{\frac{1}{2}+0}{2} \text{ (avg. height) } \times \text{ 2 feet (width of repair) } = \frac{1}{4} \times 2 \text{ or } \frac{1}{2} \text{ inch foot removed}$$

Using a 1:8 repair slope, ½ inch foot @ $35.00/inch foot = $17.50 for that repair.

Using a 1:12 repair slope, ½ inch foot @ $40.00/inch foot = $20.00 for that repair.

Project Summary Detail Includes.

1. Measured height on high side recorded in 8th's of an inch.
2. Measured height on low side recorded in 8th's of an inch.
3. Measured width of each trip hazard recorded in inches.
4. Approximate square feet of panel repaired
5. Physical location (usually street address) of each repaired trip hazard.
6. Repair measurements converted to inch feet removed.

Invoices and project summary are updated and submitted weekly.

Volume Discounts for Large Projects.

A discount will be applied to the contract inch-foot pricing rate after certain thresholds are met in a contract year:

A 3% discount will be applied to the Florida Buy inch foot rate for one individual customer/entity exceeding 5,000 inch-feet during any contract year.

A 6% discount will be applied to the Florida Buy inch-foot rate for one individual customer/entity exceeding 9,000 inch-feet during any contract year.

Volume Discounts will not be applied retroactively to work already completed. The new inch-foot price will apply once the higher volume threshold begins. For example, a city that opens a purchase order for $300,000 would be charged standard rates of $40.00 per inch foot for 1:12 sloped repairs for the first 5,000 inch-feet (5,000 IF * $40.00 = $200,000). The remaining work would be charged at a rate of $38.75 per inch-foot, delivering an additional 2,580.645 inch-feet (2580.645 IF * $38.75= $100,000).

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4.3 Warranty

PSSC will provide its service and meet its obligations in a timely and workmanlike manner, and will provide a standard of care equal to, or superior to, care used by other service providers of its type. PSSC warrants that upon project completion, the repairs PSSC made to the changes in level on sidewalks specifically selected by our customers will meet the slope requirements directed by our customers and leave a zero point of differential. After the project is completed, new trip hazards will occur due to tree roots, water, settling, and other natural and man-made causes outside of PSSC's control. PSSC is not liable for any related claims, losses or damages.

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Section 5: LICENSES, REGISTRATIONS AND CERTIFICATES

State of Florida

Woman Business Certification

Precision Sidewalk Safety Corp

Is certified under the provisions of
287 and 295.187, Florida Statutes, for a period from:
05/12/2021 05/12/2023

Jonathan R. Satter, Secretary
Florida Department of Management Services

Department of MANAGEMENT SERVICES - Office of Supplier Diversity

Office of Supplier Diversity
4050 Esplanade Way, Suite 380
Tallahassee, FL 32399
850-487-0915
www.dms.myflorida.com/osd

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State of Florida
Department of State

I certify from the records of this office that PRECISION SIDEWALK SAFETY CORP. is a corporation organized under the laws of the State of Florida, filed on August 3, 2006.

The document number of this corporation is P06000101332.

I further certify that said corporation has paid all fees due this office through December 31, 2021, that its most recent annual report/uniform business report was filed on February 4, 2021, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Fourth day of February, 2021

GREAT SEAL OF THE STATE OF FLORIDA
IN GOD WE TRUST

Secretary of State

Tracking Number: 3669082786CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

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The State of South Carolina

Office of Secretary of State Mark Hammond

Certificate of Authority

I, Mark Hammond, Secretary of State of South Carolina Hereby Certify that:

PRECISION SIDEWALK SAFETY CORP. a corporation duly organized under the laws of the state of Florida and issued a certificate of authority to transact business in South Carolina on December 10th, 2007, has on the date hereof filed all reports due this office, paid all fees, taxes and penalties owed to the State, that the Secretary of State has not mailed notice to the corporation that its authority to transact business in South Carolina is subject to being revoked pursuant to S.C. Code Ann. §33-15-310, and no application for surrender of authority to do business in South Carolina has been filed in this office as of the date hereof.

Given under my Hand and the Great Seal of the State of South Carolina this 18th day of January, 2021.

Mark Hammond

Mark Hammond, Secretary of State

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Section 6: RFP Attachments and Forms

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Attachment 1
Florida Buy State Cooperative Purchasing Agency
PROPOSAL CHECKLIST

The following items/submittals are required to be qualified as a respondent to the RFP. Respondents must submit an electronic version (flash drive) of their proposal as well as one (1) original copy, and three (3) copies by the due date and time listed in the RFP by standard mail (USPS, Fed X, UPS, or in person). Written submissions must follow the format listed in the RFP which is 12-point Times New Roman font. **Submissions made via email will be rejected.**

Please take a moment to review the checklist and indicate WITH A MARK (√) that all the required documents have been included with your submission.

Your proposal should include the following:

√ (Proposal Section 2) **NARRATIVE:** The Narrative should outline capabilities, past experience in providing Trip Hazard Prevention and Sidewalk Maintenance, and complete information relative to and addressing the scope and specifications.

√ (Proposal Section 5) Information regarding current licenses, registrations and certifications issued by federal, state, and local agencies.

√ (Proposal Section 7) Liability and Worker's Compensation Certificates

√ (Proposal Section 6) Attachment 1- Proposal Checklist

√ (Proposal Section 6) Attachment 2- Quality Requirement Form

√ (Proposal Section 6) Attachment 3- Reference Sheet

√ (Proposal Section 6) Attachment 4- Membership Acknowledgement Form

√ (Proposal Section 6) Attachment 5- Pricing Sheet

√ (Proposal Section 6) Attachment 6- Questionnaire

√ (Proposal Section 6) Attachment 7- Contract Offer and Award

√ (Proposal Section 6) Attachment 9 - Signed Non-Collusion Affidavit

√ (Proposal Section 6) Attachment 10 – Signed EDGAR form

√ (Proposal Section 6) Attachment 11 – Deviations from Section 6 Specifications

√ (Proposal Section 6) Attachment 12 – Company Information Sheet

Attachment 2
Florida Buy State Cooperative Purchasing Agency
QUALITY REQUIREMENT FORM

Quality Requirements, or basic business requirements, are the minimum set of standards that an entity must meet and certify to be considered responsible and responsive. Please complete the Quality Requirement form and submit it with your response. This form MUST be submitted with your response.

	Quality Requirements	Yes	No
1	Minimum of 5 years of experience in providing multiple options for Trip Hazard Mitigation for Sidewalks.	✓	
2	References have been provided.	✓	
3	DUNS/Bradstreet Number and Date Granted	✓	
4	Certificates of Insurance (Liability, Workers Compensation, Auto)	✓	
5	Certifications to perform the work outlined in the Scope and Specifications.	✓	

Attachment 3
Florida Buy State Cooperative Purchasing Agency
REFERENCE SHEET

Respondent: Precision Sidewalk Safety Corp

Provide references from no less than three (3) schools, school districts, or other eligible entities.

Reference Sarasota County Schools Contact Don Hampton, Director, Facilties Services

Address: 7889 Fruitville Road Sarasota, FL 34240 Phone 941-316-8143

Email: don.hampton@sarasotacountyschools.net

Description and date(s) of services provided: PSSC began providing trip hazard migitation on campus sidewalks in March 2018. We have provided services annually since that time, removing 5,811 trip and fall hazards at 23 different schools throughout the district.

Reference FLorida A&M University Contact Paul McKay, Environmental Health and Safety Coordinator

Address: 2400 Wahnish Way Tallahassee, FL 323037 Phone 850-599-8023

Email: paul.mckay@famu.edu

Description and date(s) of services provided: PSSC began providing trip hazard mitigation on campus sidewalks in October 2016. We have completed four projects together since that time, removing 2,857 trip and fall hazards throughout the campus.

Reference City of Jacksonville, FL Contact Steven Long, Chief of Right of Way & Stormwater Maint

Address: 609 St. Johns Bluff Rd Jacksonville, FL 32225 Phone 904-630-2489

Email: slong@coj.net

Description and date(s) of services provided: PSSC began providing trip hazard mitigation on City sidewalks in 2007. We have worked with the City now for 14 years, inspecting approximately 600 miles of sidewalk and repairing 62,381 trip and fall hazards.

Attachment 4
Florida Buy State Cooperative Purchasing Agency
MEMBERSHIP ACKNOWLEDGEMENT FORM

I fully understand and agree that an award of the RFP requires enrollment in the Panhandle Area Educational Consortium (PAEC) Florida Buy State Cooperative Purchasing and a 2% Administrative Fee for sales generated off of this contract. The fees will be paid quarterly to PAEC, along with a sales report (a template of which will be provided by PAEC) for contract management, marketing, and facilitation of this agreement. The fees will be based off the actual amount invoiced to the entity utilizing the contract and the 2% fee is not to be added to the invoice or otherwise passed to any entity choosing to use this agreement.

I fully understand that the award and contract are approved by a single governmental entity, the Washington County, Florida School District as PAEC's fiscal agent (and lead agency), and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, all other governmental entities and other entities contractually performing work on behalf of an eligible entity provided all state and local public procurement regulations are followed).

I also understand that the contract/agreement may be utilized for eligible entities outside of the state of Florida provided it is allowed under such state's procurement laws and under the same terms and conditions of this agreement.

Print Name Wendy F. MacMurray

Signature _____

Date July 16, 2021

Attachment 5

Florida Buy State Cooperative Purchasing Agency

PRICING SHEET

RFP #21-18 Trip Hazard Mitigation for Sidewalks

General Comparison Worksheet

Please provide an Excel worksheet to list pricing proposals. It may be expanded to add other options/products, but the format below should remain the same. This is for comparative analysis only.

Precision Sidewalk Safety Corp

	Trip Hazard Mitigation for Sidewalks	Quantity (Inch Feet Units)	Labor	List Price per inch-foot	Contract Price per inch-foot	Percentage Discount
A	1:12 Sloped Repairs no estimate	125-5,000		$ 43.00	$ 40.00	7.0%
B	1:12 Sloped Repairs with prior estimate	125-5,000		$ 47.25	$ 42.00	11.1%
C	1:12 Sloped Repairs with GIS data	125-5,000		$ 50.00	$ 44.00	12.0%
D	1:8 Sloped Repairs no estimate	125+		$ 38.00	$ 35.00	7.9%
E	1:8 Sloped Repairs with prior estimate	125+		$ 42.25	$ 37.00	12.4%
F	1:8 Sloped Repairs with GIS data	125+		$ 45.00	$ 39.00	13.3%
Volume Discounts*						
G	1:12 Sloped Repairs no estimate	5,001-9,000		$ 43.00	$ 38.75	9.9%
H	1:12 Sloped Repairs with prior estimate	5,001-9,000		$ 47.25	$ 40.75	13.8%
I	1:12 Sloped Repairs with GIS data	5,001-9,000		$ 50.00	$ 42.50	15.0%
J	1:12 Sloped Repairs no estimate	9,001+		$ 43.00	$ 37.75	12.2%
K	1:12 Sloped Repairs with prior estimate	9,001+		$ 47.25	$ 39.50	16.4%
L	1:12 Sloped Repairs with GIS data	9,001+		$ 50.00	$ 41.50	17.0%
Other Fees**						
M	Non Standard Concrete Repair Services	Hourly, per specialist		$ 250.00	$ 225.00	10.0%
N	Sidewalk Review Report Only (no repairs)	Daily, per specialist		$ 400.00	$ 375.00	6.3%
O	Site Relocations over 2 locations/day	Each		$ 75.00	$ 60.00	20.0%
P	Minimum Charge (includes 125 inch-feet)	Project		$ 5,000.00	$ 5,000.00	0.0%

* Volume Discounts will not be applied retroactively to work already completed. The new inch-foot price will apply once the higher volume threshold begins. For example, a city that opens a purchase order for $300,000 would be charged standard rates of $40.00 per inch foot for 1:12 sloped repairs for the first $200,000 of work. The remaining $100,000 of work would be charged at a rate of $38.75 per inch-foot .

** Weekend or holiday work will be charged a 15% premium, which is the same as PSSC standard policy; MOT is not required for this type of service, however if a customer should require MOT for a project, it will be subcontracted and reinvoiced at cost.

Attachment 6
Florida Buy State Cooperative Purchasing Agency
QUESTIONNAIRE

Instructions: Please complete the questionnaire below by placing your company's answers in the correlating response column.

Responding Company's Name:	Precision Sidewalk Safety Corp
Question	**Response**
1. As you envision it, what is your company's role in this partnership? Please include sales and marketing strategies.	PSSC's approach is to make the Florida Buy Cooperative Purchasing Program a standard part of all marketing and sales interactions with public customers who can use the contract. Please refer to Section 2, Vendor Profile and Experience, in our proposal, which provides detail on our company's sales and marketing organization and their activities.
2. Does your company have the capability to provide training seminars?	Yes, PSSC has the capability to provide training seminars.
3. Describe the warranties on your services.	PSSC will obtain directives from each customer on the specific sidewalks to be repaired, which types and sizes of changes in level are included/excluded, and the required slope. At the time repairs are completed, all hazards in customer designated areas, meeting the specifications determined by the customer, will be fully eliminated and sloped at the customer requested slope. PSSC will provide its service and meet its obligations in a timely and workmanlike manner, and will provide a standard of care equal to, or superior to, care used by other service providers of its type. After the project is completed, new trip hazards will occur due to tree roots, water, settling, and other natural and man-made causes outside of PSSC's control.

4. Describe your company's ordering process and what methods can be used by members to place or create orders?	Dedicated Account Executives are assigned to customers based upon geographic territories and work closely with customers to determine the scope of any project. They are the main point of contact for ordering and can always be reached via phone or email. Additional company phone numbers and email addresses are also provided as points of contact.
5. Does your company offer online ordering?	No
6. Does your company have regional sites around Florida and equipped for rapid response if desired by a customer?	PSSC supports customers from Sarasota County on the Gulf Coast and St. Lucie County on the Atlantic Coast north throughout the remainder of Florida including the entire Panhandle as well as throughout the state of South Carolina. Our dedicated Account Executives will work with customers regarding scheduling needs, i.e., specific timeframes like Winter Break and Spring Break. Our affiliate, Florida Sidewalk Solutions, supports customers in South Florida.
7. Please explain the process of responding to a work order.	Prior to the receipt of a work order, our Account Executive will have worked with a customer to determine the scope of the project. Upon receipt, the project is scheduled based upon the order it is received. Extensive communication occurs leading up to and throughout a project.
8. What are your payment terms?	PSSC provides a detailed report with measurements and locations of hazards repaired and a corresponding invoice upon completion of a project. Payment is due upon receipt of invoice.
9. Does your company accept payment by procurement/credit card? If so, is the member assessed a fee for purchasing with a procurement/credit card?	PSSC does not accept payment by procurement/credit card. Invoices may be paid via check or Electronic Funds Transfer.

10. Does your company offer any prompt payment discounts? If so, please describe.	PSSC does not offer a prompt payment discount.
11. Does your company require a minimum order? If so, what are your minimum order requirements? If the minimum is not met, what surcharge would you assess?	PSSC has a $5,000 minimum trip charge. Therefore, if a customer requires work done on their sidewalks and the total amount of work is less than $5,000, that customer would be charged $5,000.
12. Briefly explain your policy and the lead time required from a member placing an order to receipt of products/services.	PSSC will meet with customers to discuss their individual requirements and needs for their campus or property. We will then provide a priced proposal for the number of units (inch-feet) to be addressed, using the PAEC Florida Buy contract pricing. Once the customer signs the PSSC agreement or provides a purchase order (whichever method they use internally to authorize work to be done), PSSC will schedule the work behind other customers in the order that the order was received.
13. Does your company assess fuel surcharges for responses? If so, what is the charge?	No
14. At times there are issues with service? Please describe your process for addressing these issues.	PSSC completes internal customer satisfaction calls with every customer once the work has been completed. Our company averages a score of over 4.9 on a 5.0 scale for customer satisfaction. If a project is delayed due to rain or other situations outside of our control, our Account Executives contact the customer to discuss the situation and to work out a mutually agreed upon adjustment.
15. State your company's process for handling dissatisfied customers.	Before PSSC begins work, our skilled and experienced Account Executives have already met with customers to describe and show examples of work, provide references, if desired, and understand the customer's

	specific needs. Our proposals document exactly what we have been directed to do and not to do on the property's sidewalks while our technicians are onsite. It is very unusual to have a dissatisfied customer, since all of these things are agreed to in writing in advance. If a situation were to arise, our professional Account Executives would listen to customer concerns and work on solutions together, escalating to the company CEO or President if necessary. Since the company's inception in 2006, PSSC has never had a situation with a customer that has not been resolved in a satisfactory way for our customers.
16. State your company's process for introducing new products to the list of services you offer.	PSSC has offered the same services to its customers since it first opened its doors in 2006 and we do not anticipate any new service offerings during the term of the Florida Buy contract. However, if a new service were to be added to our offering, our company would train employees on the proper delivery of this service, develop marketing materials to describe the service, and begin implementing a marketing and sales plan to make customers aware of it. In addition, we would notify Florida Buy to determine whether this service was of interest to customers using the contract and whether Florida Buy would be interested in or able to add that service through an addendum to the contract.
17. Would your company consider a dedicated inside sales representative that would be familiar with the Florida Buy State Cooperative Purchasing contract/program and our membership, be empowered to handle situations as a regular sales account representative would, and be available for quick responses to member inquiries and questions?	Yes. Our experienced Account Executives are already familiar with the Florida Buy State Cooperative Purchasing program and they are well-versed at discussing it with schools, universities, cities, counties, and state DOT. If a dedicated inside sales rep is required in addition to our current structure, we would certainly be able to assign a person into that role.

18. Would your company be willing to work with each of the Florida regions on sending/mailing out printed material to members?	Yes. PSSC has exclusive rights to offer our patented sidewalk repair technique to customers in all of Florida with the exception of South Florida. PSSC would be happy to work with the Florida regions to send marketing material and information to members. We would also be happy to coordinate with our affiliate in South Florida, Florida Sidewalk Solutions, so materials and efforts would be consistent.
19. Please describe what your company envisions as a 30-day roll-out and marketing plan. Do you believe your company has enough staff that will be dedicated to Florida Buy State Cooperative Purchasing Agency to ensure a successful roll-out in a timely, well communicated, responsive fashion?	The PSSC 30-day roll-out and marketing plan will be a continuation of the work we have already been doing to promote use of the Florida Buy contract over the last 5 years. During the first or second week, we would arrange a joint meeting with Florida Buy personnel to share ideas and put a plan in place. We are fully staffed at this time to not only continue the marketing efforts we have in place, but also to work together with the Florida Buy Cooperative personnel to plan joint meetings and marketing efforts with Florida schools. Please see Section 2 in our proposal, which provides details about our staff, our processes, and our anticipated participation with the Florida Buy Program.
20. Please list the contracts your company currently holds that may compete directly with the Florida Buy State Cooperative Purchasing program and describe how you will position the Florida Buy State Cooperative Purchasing program versus other contracts. Will you lead with the Florida Buy State Cooperative Purchasing Contract, if awarded? Please answer yes or no. If other contracts are available, is the Florida Buy State Cooperative Purchasing pricing the same or lower than pricing offered under your existing contracts?	Our company has contracts with Keystone Purchasing Network (KPN), TIPS, BuyBoard, and Purchasing Cooperative of America (PCA). These contracts have been in place for several years, but PSSC has always and WILL always lead with the Florida Buy State Cooperative Purchasing Contract. The Florida Buy program is easy to use, meets procurement statutes and requirements, and is well supported. The purchasing pricing for these other contracts is higher than the pricing offered in our proposal response to RFP 21-18. KPN price per inch-foot: $48

If other contracts are available, please describe the process Florida Buy State Cooperative Purchasing would need to take to transition a current purchaser who requests to utilize our program/contract instead of their current contract.	TIPS price per inch-foot: $50 BuyBoard price per inch-foot: $50 PCA price per inch-foot: $50 The only scenario PSSC would anticipate might occur where a Florida customer would prefer one of these contracts is if they are already working with that cooperative for other products and services. In this case, PSSC would approach the Florida Buy organization for support in its efforts to introduce the Florida Buy program and to recommend use of this contract for sidewalk repair services.
21. How would you educate your sales representatives on the strengths of our contract? Would sales representatives be willing to conduct on-site visits with cooperative staff to members to explain the benefits of the Florida Buy State Cooperative Purchasing Program?	Our Account Executives are already educated on the strengths and advantages of using the Florida Buy State Cooperative Purchasing Program. Yes, they are willing to conduct on-site visits with cooperative staff to explain benefits to customers.
22. Please describe your marketing plan to reach and connect with our members in Florida. Please note what touch points and connection those members have with sales representatives.	PSSC representatives have documented plans for growing our presence and increasing regular communication with Heartland and Northeast Florida educational consortiums, as well as individual facilities managers in Florida school districts. PSSC's plan is to work with the Florida Buy representatives upon award to develop an annual marketing plan. Status and achievements would then be communicated quarterly along with quarterly contract usage reports.
23. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.	

Attachment 7
Florida Buy State Cooperative Purchasing Agency
CONTRACT OFFER AND AWARD LETTER
RFP #21-18 Trip Hazard Mitigation for Sidewalks
OFFER TO BE COMPLETED BY VENDOR

In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondents and Technical Specification and being familiar with all the conditions surrounding the proposed projects, hereby offer and agree to furnish all products and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal.

The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the PAEC Florida Buy State Cooperative Purchasing Agency as stated in the evaluation section, will be a consideration in making the award.

This contract binds said vendor to all terms and conditions stated in the proposal and the award will be activated on the date signed by the Lead Agency of the Florida Buy State Cooperative Purchasing Program,

Company Name: Precision Sidewalk Safety Corp

Address 1202 SW 17th Street, Suite 201-122 Phone Number 877-799-6783

City: Ocala State: Florida Zip: 34471

Contract Contact Person: Wendy F. MacMurray Email Address: wendy@precisionsidewalksafety.com

Authorized Signature: _____ Date: July 16, 2021

ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY BY THE LEAD AGENCY OF FLORIDA BUY STATE PURCHASING COOPERATIVE

Your RFP for contracting services is hereby accepted by the PAEC fiscal agent and District of Record, the Washington County Florida School Board on _____. As Offeror, you are now bound to sell the materials and services listed by the attached RFP based upon the solicitation, including all terms, conditions, specifications, amendments as set forth in the Request for Proposal. The parties intend this contract to constitute the final and complete agreement between the Agency and Offeror, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless it shall be in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remained of this contract shall not be affected thereby. The term of the agreement will be for 3 years with the option to renew for two additional 12-month terms. After the first 12 months, the contract may be cancelled by either party upon receipt of a 30-day notice provided all client obligations created under the contract have been satisfied.

Awarding Agency: PAEC fiscal agent and District of Record, the Washington County Florida School Board

Agency Executive: Herbert J. Taylor, Superintendent: Signature_____ Date _____

Agency Executive: John T. Selover, Executive Director, PAEC: Signature_____ Date_____

WCSB Approval _____

PAEC BD Approval_____

Attachment 9

Florida Buy State Cooperative Purchasing Agency
AFFIDAVIT OF NON-COLLUSION

Instructions: This form must be signed by the business's authorized representative and notarized below

The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing Request for Proposal (RFP) (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other respondents, or with any official of the ***Florida Buy State Cooperative Purchasing Agency***, or any employee thereof, or any person, business or corporation under contract with ***Florida Buy*** whereby the respondent, in order to induce the acceptance of the foregoing RFP by the ***Florida Buy State Cooperative Purchasing Agency***, has paid, or is to pay to any other respondent, or to any of the aforementioned persons, anything of value whatever, and that the bidder has not, directly nor indirectly entered into any arrangement, or agreement, with any other respondent/s which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing RFP .

1. This is to certify that the respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.

2. This is to certify that neither I, nor to the best of my knowledge, information and belief, the respondent, nor any officer, director, partner, member or associate of the respondent, nor any of its employees directly involved in obtaining contracts with ***Florida Buy State Cooperative Purchasing***, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.

3. This is to certify that the respondent, or any person on his behalf has examined and understands the terms, conditions, scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the RFP submittal.

4. This is to certify that if awarded a contract, the respondent will provide the products, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, scope of work and specifications and other documents of this solicitation in the following pages of this RFP.

5. This is to certify that the respondent is authorized by the manufacturer(s) to sell all proposed products on a statewide basis.

6. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these RFP forms.

Wendy F. MacMurray	1202 SW 17th Street, Suite 201-122
Authorized Representative (Please print or type)	Mailing Address
CEO	Ocala, Florida 34471
Title (Please print or type)	City, State, Zip
[signature]	July 16, 2021
Signature of Authorized Representative	Date

Subscribed and sworn to before me this 11th day of July, 20 21

Notary Public in and for County of Lake State of Florida

My Commission Expires on 2/7/2023 Signature Amanda E Henson

Notary Public State of Florida
Amanda E Henson
My Commission GG 299368
Expires 02/07/2023

Attachment 10

Florida Buy State Cooperative Purchasing Agency
Uniform Guidance "EDGAR" Certification 2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the "Uniform Guidance" or new "EDGAR". All vendors submitting proposals must complete this EDGAR Certification form regarding the vendor's willingness and ability to comply with certain requirements which may be applicable to specific agency purchases using federal grant funds. For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the vendor's authorized representative check and initial the applicable boxes and sign the acknowledgement at the end of this form. If a vendor fails to complete any item of this form, Florida Buy State Cooperative Purchasing will consider and may list the response, as the vendors is unable to comply. A "No" response to any of the items below may impact the ability of a purchasing agency to purchase from the vendor using federal funds.

1. **Violation of Contract Terms and Conditions**
   Provisions regarding vendor default are included in Florida Buy State Cooperative Purchasing's terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as Florida Buy State Cooperative Purchasing's terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

   Yes, I agree ___✓___ No, I disagree _____ Initials ___MH___

2. **Termination for Cause of Convenience**
   For a participating agency purchase or contract in excess of $10,000 made using federal funds, you agree that the following term and condition shall apply:

   The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the vendor's return policy. If the participating agency has paid the vendor for goods and services not year provided as the date or termination, vendor shall immediately refund such payment(s).

   If an alternate provision for termination of a participating agency's purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency's purchase order, ancillary agreement or construction contract agreed to by the vendor, the participating agency's provision shall control.

   Yes, I agree ___✓___ No, I disagree _____ Initials ___MH___

3. **Equal Employment Opportunity**

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" In 41 CFR Part 60-1.3 and vendor agrees that it shall comply with such provision.

Yes, I agree ✓ No, I disagree _____ Initials _____

4. **Davis Bacon Act**

When required by Federal program legislation, vendor agrees that, for all participating agency construction contracts/purchases in excess of $2,000, vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the vendor is conditioned upon vendor's acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Yes, I agree ✓ No, I disagree _____ Initials _____

5. **Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of $100,000 that involve the employment of mechanics or laborers, vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, vendor is required to compute the wages of every mechanic and laborer based on a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of the 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Yes. I agree ✓ No. I disagree _____ Initials _____

6. **Right to Inventions Made Under a Contract or Agreement**
If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Yes. I agree ✓ No. I disagree _____ Initials _____

7. **Clean Air Act and Federal Water Pollution Control Act**
Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended, contracts and sub grants of amounts in excess of $150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Yes. I agree ✓ No. I disagree _____ Initials _____

8. **Debarment and Suspension**
Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with 0MB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p.

189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the vendor is not current listed and further agrees to immediately notify Florida Buy State Cooperative Purchasing and all participating agencies with pending purchases or seeking to purchase from the vendor if vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under stat statutory or regulatory authority other than Executive Order 12549.

Yes. I agree ✓ No. I disagree _____ Initials _____

9. **Byrd Anti-Lobbying Amendment**
Byrd Anti-Lobbying Amendment (31 USC 1352), vendors that apply or bid for an award exceeding $100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC

1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tear up to the non-Federal award.

Yes. I agree ✓ No. I disagree _____ Initials WFM

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require confirming estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recover, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Yes. I agree ✓ No. I disagree _____ Initials WFM

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of $150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, vendor agrees that the total price, including profit, charged by the vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the vendors contract with Florida Buy State Cooperative Purchasing.

Yes. I agree ✓ No. I disagree _____ Initials WFM

12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements.

Yes. I agree ✓ No. I disagree _____ Initials WFM

By signing below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Precision Sidewalk Safety Corp
Name of Company

Wendy F. MacMurray
Printed Name

_____ Date July 16, 2021
Signature of Authorized Personnel

Attachment 11
Florida Buy State Cooperative Purchasing Agency
DEVIATIONS FROM SECTION 6 (Specifications)

Please provide and explanation for items marked "Deviate" from the specifications table listed between A.1 and A.19 in Section 6.

Deviations

Instructions:

1. If "no" is marked with an "X" below, complete this form by signing it at the bottom.
2. If "yes" is marked with an "X" below, insert answers into the form shown below, providing narrat ive explanations of deviations. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the responder's name and identifying information as to which item the response r efers must appear on each page.
4. Deviations to local, state, or federal laws cannot be accepted under this RFP.

X	No, this responder does not have deviations (exceptions or alternates) to the specifications listed between A.1 and A.19 in Section 6
	Yes, this responder has the following deviations to the specifications listed between A.1 and A.19 in Section 6

Specification (describe)	Details of Deviation

Signature: _____ Date: July 16, 2021

Attachment 12
Florida Buy State Cooperative Purchasing Agency
COMPANY INFORMATION

Please provide updated information for our Florida Buy website. Please include all information you would like to show up on the webpage for your contract. The more information you give, the better.

Additional information can be provided if PSSC is awarded.

Company Information	
Name	Precision Sidewalk Safety Corp
Logo	(Weblink or send jpg as attachment)
Homepage URL	www.precisionsidewalksafety.com
Company Email	info@precisionsidewalksafety.com
Company Phone	877-799-6783
Company Fax	866-669-1175
Company Address	1202 SW 17th Street, Suite 201-122, Ocala, FL 34471
Company Overview	PSSC repairs changes in level on sidewalks
Contract Benefits	
How to Order	Please contact either representative below.
FAQ	
Contact #1	
Name	Marny Donnelly
Title	Account Executive
Phone	352-804-2464
Email	marny@precisionsidewalksafety.com
Contact #2	
Name	Wendy MacMurray
Title	CEO
Phone	352-401-9090
Email	wendy@precisionsidewalksafety.com
Other information	
DUNS Number	838192065 Granted 2009

ACORD

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 11/04/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Brown & Brown of Florida, Inc
1720 SE 16th Avenue Suite 301
Ocala FL 34471

CONTACT NAME: Melanie North
PHONE (A/C, No, Ext): (352) 732 5010 FAX (A/C, No): (352) 732-5344
E-MAIL ADDRESS: melanie north@bbocala com

INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A:	Southern-Owners Insurance Company	10190
INSURER B:	Owners Insurance Company	32700
INSURER C:	Bridgefield Casualty Insurance Company	10335
INSURER D:		
INSURER E:		
INSURER F:		

INSURED
Precision Sidewalk
1202 SW 17th St Ste 201-122
Ocala FL 34471

COVERAGES CERTIFICATE NUMBER: 20/21 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS EXCLUSIONS AND CONDITIONS OF SUCH POLICIES LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	[X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER [ ] POLICY [X] PRO-JECT [ ] LOC [ ] OTHER:			78044620	11/12/2020	11/12/2021	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 300,000
							MED EXP (Any one person)	$ 10,000
							PERSONAL & ADV INJURY	$ 1,000,000
							GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
								$
B	AUTOMOBILE LIABILITY [X] ANY AUTO [ ] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS [X] HIRED AUTOS ONLY [X] NON-OWNED AUTOS ONLY [X] PIP $10,000			5204462000	11/12/2020	11/12/2021	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
A	[X] UMBRELLA LIAB [X] OCCUR [ ] EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [X] RETENTION $ 0			5204462001	11/12/2020	11/12/2021	EACH OCCURRENCE	$ 5,000,000
							AGGREGATE	$ 5,000,000
								$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N [N] If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		19647453	11/12/2020	11/12/2021	[X] PER STATUTE [ ] OTH-ER	
							E.L. EACH ACCIDENT	$ 500,000
							E.L. DISEASE - EA EMPLOYEE	$ 500,000
							E.L. DISEASE - POLICY LIMIT	$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Insurance Certificate for Bidding Purposes

CERTIFICATE HOLDER

Precision Sidewalk Safety Corp
1201 SW 17th St, Ste 201-122
Ocala FL 34471

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Whitt Harper

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