SINGLE SOURCE AWARD **BID # SS-10451-21**

Subject: Vigilant Solutions - Project Safe Neighborhoods Camera Program

Department: Jacksonville Sheriff's Office

Description of Purchase:

Recommend approval of a single source award to Vetted Security Solutions, LLC for the Vigilant Solutions' ALPR Camera, Accessories, Installation, Marshalling Cost, Travel Rates, Shipping and LPR Basic Service Package for Hosted/Managed LPR Deployment. The period of service is one (1) year from date of award. Total not to exceed expenditure in the amount of $384,934.25.

Funding Source: 11407.551102.564290.010150.00000000.00000.0000000 - $377,467.57
00111.522101.549040.000000.00000000.00000.0000000 - $7,466.68 - to be processed by Purchase Order

Single Source Award To: Vetted Security Solutions, LLC

Price Justification: See attachment

Total Award: $384,934.25 **Requisition #:** IHIN-500206-21

Attachments: Recommendation Memo, Single Source Form, Vendor Quote, Vendor Letter, Previous Award
Certification as to Single Source: Mike Bruno, Director of Investigation & Homeland Security

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Mike Bruno MB
Director of Investigations & Homeland Security

Subject: Single Source Award Request – Vetted Security Solutions, LLC

Date: April 19, 2021

We are requesting a Single Source award with Vetted Security Solutions, LLC for the Vigilant Solutions' ALPR Cameras, Accessories, Installation, Marshalling Costs, Travel Rates, Shipping and LPR Basic Service Package for Hosted/Managed LPR Deployments. The not to exceed expenditure amount is $384,934.25. The expenditure will be split $377,467.57 from 11407.551102.564290.010150.00000000.00000 and $7,466.68 from 00111.522101.549040.000000.00000000.00000. This package includes the single source request, vendor quote and the single source documents from the company. A purchase order will be issued.

Please let me know if you require any additional information. Thank you for your assistance.

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

2 Fixed ALPOR Single Camera Enclosure; 1 Fixed ALPR Dual Camera Enclosure;16 Fixed ALRP Reaper XD Cameras;
LPR Basic Service Package Hosted/Manages LPR Deployments; System Start UP & Connissioning of 'In Field LPR System;
Fisted ALPR Installation, Marshalling Cost, Travel Rates and Shipping

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Vigilant Solutions owns and manages the single largest license plate recognition (LPR) data sharing initiative for investigative law enforcement purposes. Vigilant Solutions offers multiple feature like Mapping Alert Service, Mobile Hit Hunter, Stakeout and Smartphone application Mobile Comparision. They are the only vendor to provide the ability to administer software updates and to offer Site License Agreement. This equipment integrates with our existing LPR equipment. *See below for additional information.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

We have researched and Vetted Security Solutions is the only designated certified reseller for Vigilant Solutions operating in the State of Florida who can provide the ALPR units and software updates.

*We are expanding the program and need additional Vigilant Solutions ALPR Camera's and accessories from Vetted Security that will integrate into our Real Time Crime Center. We purchased Vigilant Solutions ALPR camera's and accessories from Vetted Security in 2019 and the camera's and accessories listed in this request will be used in conjunction with our existing Vigilant equipment.

VETTED SECURITY SOLUTIONS	**Vetted Security Solutions** **4185 35th St N** **Saint Petersburg, FL 33714** **Office: (727) 440-3245**	

Purchaser:	Jacksonville Sheriffs Department (FL)	Quote Expires:	5/31/2021 12:00:00 AM
Project Name:	Jacksonville CSO - Fixed LPR	Quote Number:	00000442

PROJECT QUOTATION

We at Vetted Solutions are pleased to quote the following systems for the above referenced project:

Scope of Work:

Hardware

Mfg. Part #	Item	Qty	Unit Price	Extended Price
VSSM1B0X 101	Fixed ALPR Single Camera Enclosure (X10)	2	$8,240 00	$16,480 00
VSSM1B0X 102	Fixed ALPR Dual Camera Enclosure (X10)	1	$12,480 00	$12,480 00
	Fixed ALPR 1 Main / 2 Reaper XD Camera - 1 Reaper X10 Camera	1	$27,020 15 17,020 15	$27,020 15
VSSM1B0X D1	Fixed ALPR 1 Main / 1 Reaper XD Camera	9	$13,401 50	$120,613 50
VSSM1B0X D2	Fixed ALPR 1 Main / 2 Reaper XD Cameras	6	$22,484 00	$134,904 00
	Hardware Discount	1	($10,000 00)	($10,000 00)

Software

Mfg. Part #	Item	Qty	Unit Price	Extended Price
VSBSCSVC -03	Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments	28	$400 00	$11,200 00

Services				
Mfg. Part #	Item	Qty	Unit Price	Extended Price
SSU-SYS-COM	Vigilant System Start Up & Commissioning of 'In Field' LPR system	28	$875 00	$24,500 00
VSS_FXDA LPR_INSTA LL	Fixed ALPR Installation	20	$2,052 50	$41,050 00
VS-MRSHL-01	Marshalling Cost	1	$4,000 00	$4,000 00

Shipping				
Mfg. Part #	Item	Qty	Unit Price	Extended Price
VSS-SHP-FXC	Shipping Rates for Fixed Cam	28	$95 95	$2,686 60

Hardware Cost:		$301,497.65
Software Cost:		$11,200.00
Services Cost:		$69,550.00
Shipping Cost		$2,686.60
Warranty Cost:		$0.00
Extended Total Cost:		$384,934.25

Proposal Notes:

1. All prices are quoted in USD and will remain firm and in effect for 30 days.
2. This Quote does not include anything outside the above stated bill of materials.
3. Complete system includes 1-year parts/labor warranty, extended warranty options are available.
4. The expected lead time for hardware and installation is 30-60 days.
5. Connectivity is assumed Cellular on department supplied cell card to the MDC for real time connectivity to LEARN database.
6. For all Investigative Data Platforms & Intelligence Lead Policing Commercial Data subscriptions fees increase annually by 4% each year.
7. **CLK fees are shown for budget purposes only. Please DO NOT issue PO to Vetted Security Solutions for renewals of CLK fees.**
8. Any use tax, sales tax, excise tax, duty, custom, inspection or testing fee, or any other tax, fee or charge of any nature whatsoever imposed by any governmental authority, on or measured by the transaction between Vetted Security Solutions and Purchaser shall be paid by Purchaser in addition to the price quoted or invoiced. In the event Vetted Security Solutions is required to pay any such tax, fee or charge, Purchaser shall reimburse Vetted Security Solutions therefor or, in lieu of such payment, Purchaser shall provide Vetted

Wallace Cohen, Olive

From: Pease, Gregory
Sent: Friday, May 21, 2021 3:44 PM
To: Clement, William J.
Cc: Bruno, Michael D.; Baines, Deidra B.; Wallace Cohen, Olive
Subject: RE: CAU - Project Safe Neighborhoods camera program (51958)

Please see what I highlighted below in your e-mail. This is critical information that was left out of the justification. I get it that the ALPR can only be purchased from the exclusive vendor. That in and of itself does not make it a single source if other technologies exists that may meet your requirements. What rises to the level of single source is what you described below that you must have this specific make and model to integrate. That's the threshold issue, then we go to the fact that make and model must be purchased from Vigilant Solutions.

Please resubmit with the highlighted justification below and we'll approve.

Olive – please include this e-mail as attachment to the requisition for reference.

Thanks,
Greg

Gregory W. Pease
Chief of Procurement
Finance and Administration Department
Procurement Division
City of Jacksonville
214 N. Hogan St
Jacksonville, FL 32202
Ph. 904.255.8801
Fax 904.255.8838

CITY OF JACKSONVILLE

*** *Please note that under Florida's very broad public records law, email communications to and from city officials are subject to public disclosure.* ***

From: Clement, William J. <William.Clement@jaxsheriff.org>
Sent: Friday, May 21, 2021 2:25 PM
To: Pease, Gregory <GPease@coj.net>
Cc: Bruno, Michael D. <Michael.Bruno@jaxsheriff.org>
Subject: FW: CAU - Project Safe Neighborhoods camera program (51958)

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Good afternoon Greg, Deidra had forwarded me your rejection of our Single Source request to purchase additional ALPR cameras. I'm just trying to find out why the request was rejected. We originally purchased ALPR cameras from Vetted Security in 2019 under PO9A07934. This was a competitive bid that Vetted Security won. Now that we are expanding the

program we need additional equipment (of the same type/manufacturer) to integrate into our Real Time Crime Center. Our single source justification and the letter from the manufacturer (Vigilant Solutions) both indicate the required equipment can only be purchased from their authorized reseller, which is Vetted Security. I don't see why we would need to prepare a formal bid if we can only get the equipment from one vendor. Please call me if you need any additional information. Thank you.

Chief William Clement, CPA, #65882
Jacksonville Sheriff's Office | Budget Division
Office: 904.630.2105 | Cell: 904.716.1434
William.Clement@jaxsheriff.org

From: Baines, Deidra B. <Deidra.Baines@jaxsheriff.org>
Sent: Friday, May 21, 2021 2:05 PM
To: Clement, William J. <William.Clement@jaxsheriff.org>
Subject: FW: CAU - Project Safe Neighborhoods camera program (51958)

Bill,

Please see the e-mail below from Olive with the comments from Chief Pease regarding our Vetted purchase.

Deidra Baines, #69081
Procurement Manager
Jacksonville Sheriff's Office | Budget Division
Office: 904.630.2217 | Desk: 904.630.5970| Fax: 904.630.2772
Deidra.Baines@jaxsheriff.org

Connect with us: jaxsheriff.org or on social media
The Mission of the Jacksonville Sheriff's Office: "To Serve and Protect in Partnership with Our Community"

From: Wallace Cohen, Olive <OWCohen@coj.net>
Sent: Friday, May 14, 2021 2:31 PM
To: Baines, Deidra B. <Deidra.Baines@jaxsheriff.org>
Cc: Clark, Catherine M. <Catherine.Clark@jaxsheriff.org>
Subject: CAU - Project Safe Neighborhoods camera program (51958)

****EXTERNAL EMAIL SOURCE****

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Good day:

Please see Chief's comment regarding the captioned Single Source REQ (IHIN 500206-21).

Comments

5/14/21 2:16 PM	**Gregory Pease**

This should be put out for bid as there are many other providers for this technology.

Kindly prepare Bid Document and new REQ for same to be solicited on the Open Market.

Let me know if you have questions.

Best Regards,

Olive Wallace-Cohen
Purchasing Analyst
214 N. Hogan Street (8th Floor)
Jacksonville, FL 32202
Phone: 904-255-8816
E-mail: OWCohen@coj.net

CITY OF JACKSONVILLE

"Please note that under Florida's very broad public records law, email communications to and from City officials are subject to public disclosure."

From: Olive Wallace Cohen <eims.fa.sender@workflow.mail.us2.cloud.oracle.com>
Sent: Friday, May 14, 2021 2:16 PM
To: Wallace Cohen, Olive <OWCohen@coj.net>
Subject: FYI: NewTitleKey5

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Access this task in the Workspace Application

NewTitleKey5

Time Zone **Eastern Standard Time**

Details

Assignee	Olive Wallace Cohen	**Company**	City of Jacksonville	**Open Date**	Up
From	Olive Wallace Cohen	**Solicitation Title**	CAU - Project Safe Neighborhoods Camera Program	**Close Date**	7 c
Assigned Date	5/14/21 2:16 PM	**Solicitation**	10451-21	**Approval Amount**	38
Expiration Date	6/13/21 2:16 PM	**Owner**	Olive Wallace Cohen		
Task Number	1360169				

Comments

5/14/21 2:16 PM Gregory Pease
This should be put out for bid as there are many other providers for this technology.

History

Updated By	Action Performed	Assignee	Updated Time
	Assigned	Olive Wallace Cohen	May 14, 2021 2:16 PM
Olive Wallace Cohen	Assigned	Chelsey Fleming	May 12, 2021 4:01 PM
	Withdrawn	Chelsey Fleming	May 14, 2021 11:13 AM
Olive Wallace Cohen	Assigned	Dustin Freeman	May 12, 2021 4:01 PM
Dustin Freeman	Approved	Dustin Freeman	May 14, 2021 11:13 AM
	Approved		May 14, 2021 11:13 AM
	Approved		May 14, 2021 11:13 AM
	Assigned	Gregory Pease	May 14, 2021 11:13 AM
Gregory Pease	Rejected	Gregory Pease	May 14, 2021 2:16 PM
Gregory Pease	System Update		May 14, 2021 2:16 PM
			May 14, 2021 2:16 PM

Task Completed - Rejected	
Completed	May 14, 2021 2:16 PM

Solutions is required to pay any such tax, fee or charge, Purchaser shall reimburse Vetted Security Solutions therefor or, in lieu of such payment, Purchaser shall provide Vetted Security Solutions at the time the Contract is submitted an exemption certificate or other document acceptable to the authority imposing the tax, fee or charge.

Quoted by Jeff Kinney Phone: email: jkinney@vettedsecuritysolutions.com

	Project Total: $384,934.25	
Accepted By:	**Date:**	**P.O#**

Please email purchase order to:

InsideSales@vettedsecuritysolutions.com

VIGILANT SOLUTIONS

Protecting Officers, Families and Communities

04/16/21

To whom it may concern,

This letter is to confirm that Vetted Security Solution (Vetted) is the only designated certified reseller for Vigilant Solutions' LPR Hardware for State and Local Governments in the State of Florida. Vetted is our only certified Platinum Partner in the US and is the only reseller able to sell to Government agencies and municipalities statewide. Vetted has extensive experience installing, servicing, and supporting all Vigilant Solutions' fixed, mobile, portable and data ALPR deployments throughout the US.

In this position, Vetted Security Solutions can be viewed as a sole source provider. As Vigilant Solutions exclusive and preferred reseller in the State, Vetted receives the largest available pricing discount(s) and incentives offered to Vigilant Solutions reseller partners. Vetted's Platinum level of reseller discounts will allow Vetted to provide the best pricing for all current and future projects and deployments.

Best Regards,

Greg Skelly

Greg Skelly
Southeast Region Sales Manager
Vigilant Solutions
404-664-7605
greg.skelly@vigilantsolutions.com

SAM.GOV®

A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov. Log In

Login.gov FAQs

ALERT: SAM.gov will be completely unavailable due to scheduled maintenance from Friday, May 21 at 4:00 PM EST through Monday, May 24 at 9:00 AM EST as it is upgraded to the modernized environment. Learn more.

ALERT: Small business owners who seek to participate in the Restaurant Revitalization Fund (RRF) will not be required to have a DUNS Number, will not need to register in SAM.gov, and will not need a CAGE Code. SBA will share more information on the RRF soon. Visit SBA to stay informed.

ALERT: Each entity registration expiring between April 1 and September 30, 2021 will have an additional 180 days added to its expiration date. Read more about the extension on Interact.

ALERT: SAM.gov will be down for scheduled maintenance Saturday , 05/15/2021 from 8:00 AM to 1:00 PM.

ALERT: Shuttered Venue Operators Grant (SVOG) Applicants - Applicants for relief under the SVOG program are required to register in SAM.gov. If you have submitted your SAM.gov registration, but the registration is not yet active, you can still apply for relief under the SVOG program. During the SVOG application process, you will have to attest that you have submitted your SAM.gov registration. To stay informed, please visit SBA.

Entity Dashboard

- Entity Overview
- Entity Registration
  - Core Data
  - Assertions
  - Reps & Certs
  - POCs
- Exclusions
  - Active Exclusions
  - Inactive Exclusions
  - Excluded Family Members

RETURN TO SEARCH

Vetted Security Solutions LLC
DUNS: 079083357 CAGE Code: 7STZ5
Status: Active
Expiration Date 09/21/2021
Purpose of Registration All Awards

[illegible] 35th St N
Saint Petersburg FL [illegible]
UNITED STATES

Entity Overview

Entity Registration Summary

Name: Vetted Security Solutions LLC
Business Type: US Local Government
Last Updated By: Ryan Barnett
Registration Status: Active
Activation Date: 09/23/2020
Expiration Date: 09/21/2021

Exclusion Summary

Active Exclusion Records? No

GSA

IBM-P-20210324-u8n6
WWW8

Search Records
Data Access
Check Status
About
Help

Disclaimers
Accessibility
Privacy Policy

FAPIIS.gov
GSA.gov/IAE
GSA.gov
USA.gov

This is a U.S. General Services Administration Federal Government computer system. Access is restricted to authorized users. [illegible] Unauthorized use is prohibited and may be subject to criminal prosecution.

SINGLE SOURCE AWARD **BID # SS-0296-20**

Subject: 2020 Vigilant ALPR Data Subscriptions

Department: Sheriff's Office

Description of Purchase:

Recommend approval to ratify the award from October 1, 2019 to date of award.

Recommend approval of a single source award to Vetted Security Solutions, LLC for the 2020 Vigilant ALPR Data Subscriptions: IDP Tier 5 Investigative Data Platform. The period of service is date of award through September 30, 2020. Total not to exceed expenditure in the amount of $83,194.80.

Funding Source: SHPS011SSIT-04662 To be executed by Purchase Order

Single Source Award To: Vetted Security Solutions, LLC

Price Justification: See attachment

Total Award: $83,194.80 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter and Quote

Certification as to Single Source: Tony Davis, Director of Police Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

Teresa R Eichner
CHAIRMAN

DATE 10/17/19

Jan R. McCain Jr

ACTION OF AWARDING AUTHORITY DATE: 10/17/19

APPROVED ✓ DISAPPROVED

OTHER

~~Brian Hughes~~
Chief Administrative Officer
~~For: Mayor Lenny Curry~~
Under Authority of:
Executive Order No: 2019-02

SIGNATURE OF AUTHENTICATION

FORM GB-113, Revised 12/2007