SUBJECT: TIAA BANK FIELD LED SPORTS LIGHTING RETROFIT

BID #: ESC-0435-20 **OPEN DATE:** 04/08/2020

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: EVALUATED BID – SIXTY DAYS FROM DATE OF CONTRACT EXECUTION

AGENCY: AMS-JACKSONVILLE

BASIS OF AWARD: HIGHEST SCORE BASED ON EVALUATION CRITERIA

NUMBER OF BIDS INVITED: (7) **NUMBER RECEIVED:** (2) **OTHER:** (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject RFP was awarded on 4/24/20 to M. Gay Constructors, Inc. (contract #603582-20) in the amount of $1,195,000.00. Deductive change order for sales tax savings from direct purchase of materials in the amount of $57,652.00 awarded on 6/5/20.

Recommend approval to amend award dated 6/5/20 to add the sales tax savings amount ($57,652.00) back to the revised award amount due to the fact that the materials quoted did not include sales tax.

Also recommend approval to deduct the materials cost from the award amount to M. Gay Constructors, Inc. Purchase Orders will be issued to Martin's Wholesale Distributors, Inc. in the amount of $123,600.00 and to Musco Lighting in the amount of $700,000.00. Revised award amount to M. Gay Constructors, Inc. is $371,400.00.

Total revised award amount not-to-exceed 1,195,000.00.

Funding for this award shall be encumbered from account 32111.133103.565050.001188.00000000.00000.0000000, executed by formal contract amendment through the Office of General Counsel and processed via Purchase Order(s).

ATTACHMENTS: Recommendation Memo, Manufacturer's Quotes, Previous Awards

ANALYST: _____ DAVID KLAGES

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: MIKE KENNY, ASSISTANT GENERAL MANAGER, AMS-JACKSONVILLE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

TO: Gregory Pease, Chief of Procurement

FROM: Michael Kenny ASM

SUBJECT: ESC-0435-20 TIAA Bank Field LED Sports Lighting Retrofit

DATE: June 8, 2020

The above referenced project was awarded on April 24, 2020 to M. Gay Constructors, Inc. (contract #603582-20) in the amount of $1,195,000.00. A deductive change order in the amount of $57,652.00 for sales tax savings from the direct purchase of materials was awarded on June 5, 2020. The purpose of this request is to amend the contract price due to the fact that the materials quoted did not include sales tax and to deduct the materials cost from the amount awarded to M. Gay Constructors, Inc.

Recommend adding the sales tax savings amount ($57,652.00) back for a revised not-to-exceed amount of $1,195,000.00.

Purchase Orders for materials will be issued to Martin's Wholesale Distributors, Inc. in the amount of $123,600.00 and to Musco Lighting in the amount of $700,000.00 and deducted from the award amount to M. Gay Constructors, Inc.

Revised award amount to M. Gay Constructors, Inc. will be $371,400.00.

Thanking you in advance for considering our request.

Michael Kenny

TIAA Bank Field

One EverBank Field Drive, Jacksonville, FL 32202
(904) 633-6100 - www.jaxevents.com

Martin's Wholesale Distributors, Inc.

1972 Van Sickle Rd.
Jacksonville, Fl 32218
Ph (904) 751-2839
email: martinswholesale01@gmail.com

Estimate

Date	Estimate
5/19/2020	4747

Name / Address	Ship To
M Gay Constructors, Inc. P. O. Box 26249 Jacksonville, FL 32226	M Gay Constructors, Inc. TIAA Bank Stadium Jacksonville, FL

Terms	Project

Item	Description	Qty	Cost	Total
Misc	LED SPORTS LIGHTING PACKAGE REMOTE ELECTRONIC DRIVER ENCLOSURES FOR ALL MUSCO FIXTURES	1	123,600.00	123,600.00T

Thank you for your business.

Subtotal	$123,600.00
Sales Tax (0.00)	$0.00
Total	$123,600.00

Signature _____

Corporate: 100 1st Ave West · PO Box 808 · Oskaloosa, IA 52577 · 641/673-0411 · 800/825-6020 · Fax: 641/673-4852
Manufacturing: 2107 Stewart Road · PO Box 260 · Muscatine, IA 52761 · 563/263-2281 · 800/756-1205 · Fax: 800/374-6402
Web: www.musco.com · **Email:** lighting@musco.com

Proposal

TIAA Bank Stadium – Jacksonville Jaguars NFL LED Lighting
Jacksonville, FL
May 18, 2020

Attention To: City of Jacksonville

LED Sports Lighting Package

- (276) Musco TLC-LED-1400NB fixtures, 5700K 75CRI
- (276) Custom Fixture Mounting Brackets and Hardware
- Musco Project Manager available for consultation during critical times of the installation
- Aiming Technician at completion of installation to ensure fixtures are properly aimed and helllighting targets are achieved.
- Includes Musco's 10 Year Parts and Labor Warranty including guaranteed light levels for 10 years
- Guaranteed light level at 250fc horizontal, 200fc to main camera

Base Bid Quote (Materials Only with Project Management).....$700,000

- 25 Year Warranty Adder.....+$25,000

Notes

- Musco will be the materials supplier only. Price includes delivery to Jobsite but does not include unloading of equipment or installation. This price does not include taxes of the above mentioned product and services.
- Delivery during the week of June 22nd to job site.
- Price is effective for 120 days and is considered confidential
- This price does not include any extra dollars for electrical contractor or electrical distributor markup.

Vaughn Blythe
Key Account Manager
Musco Lighting, LLC.
Vaughn.Blythe@musco.com
641-295-5255 mobile

SUBJECT: TIAA BANK FIELD LED SPORTS LIGHTING RETROFIT

BID #: ESC-0435-20 **OPEN DATE:** 04/08/2020

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: EVALUATED BID – SIXTY DAYS FROM DATE OF CONTRACT EXECUTION

AGENCY: AMS-JACKSONVILLE

BASIS OF AWARD: HIGHEST SCORE BASED ON EVALUATION CRITERIA

NUMBER OF BIDS INVITED: (7) **NUMBER RECEIVED:** (2) **OTHER:** (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject RFP was awarded on 4/24/20 to M. Gay Constructors, Inc. (contract #603582-20) in the amount of $1,195,000.00.

Recommend approval to utilize direct purchase of materials in order to realize savings on State sales tax to Martin's Wholesale Distributors, Inc. in the amount of $123,600.00 and Musco Lighting in the amount of $700,000.00. Total sales tax savings is $57,652.00. Total revised award amount is $1,137,348.00.

Also recommend approval to extend the term of the agreement by eight (8) calendar days due to a delayed start. New completion date shall be August 3, 2020.

Funding for this award shall be encumbered from account 32111.133103.565050.001188.00000000.00000.0000000, executed by formal contract amendment through the Office of General Counsel and processed via Purchase Order(s).

ATTACHMENTS: Recommendation Memo, Purchase Order, Tax Exemption, DPM Forms, Supplier Quotes, Previous Award

ANALYST: _____ DAVID KLAGES

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: MIKE KENNY, ASSISTANT GENERAL MANAGER, AMS-JACKSONVILLE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 6/4/20

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 6/5/20

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: TIAA BANK FIELD LED SPORTS LIGHTING RETROFIT

BID #: ESC-0435-20 **OPEN DATE:** 04/08/2020

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: EVALUATED BID – SIXTY DAYS FROM DATE OF CONTRACT EXECUTION

AGENCY: AMS-JACKSONVILLE

BASIS OF AWARD: HIGHEST SCORE BASED ON EVALUATION CRITERIA

NUMBER OF BIDS INVITED: (7) **NUMBER RECEIVED:** (2) **OTHER:** (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Responses to subject RFP were received on April 8, 2020. Recommend approval to reject Miller Electric Company for not providing the correct Bid Bond amount and for not providing required Form 4 – Business/Corporate References.

Recommend approval to waive product testing from M. Gay Constructors, Inc. per concurrence of the technical advisor and the Project Manager.

Recommend approval of award to the only responsive, responsible respondent, M. Gay Constructors, Inc., for TIAA Bank Field LED Sports Lighting Retrofit. Total estimated award amount not-to-exceed $1,195,000.00. Period of service shall be sixty days from date of contract execution.

Funding for this award shall be encumbered from an account T.B.D., executed by formal contract through the Office of General Counsel and processed via Purchase Order.

ATTACHMENTS: Recommendation Memo, Scoring Matrix, Rejection Letter, Email Concurrence ~~re:~~ Product Testing, EBO Concurrence, Section 1.3

ANALYST: DAVID KLAGES **RESPECTFULLY SUBMITTED:** for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: BILL MCCONNELL, GENERAL MANAGER, AMS-JACKSONVILLE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 4/23/20

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 4/24/20

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____