SUBJECT: PIGGYBACK STATE OF FLORIDA CONTRACT #43230000-15-12 LICENSING SOLUTIONS PROVIDERS OF MICROSOFT SOFTWARE AND SERVICES

BID #: PSC-0523-19 **OPEN DATE: 01/29/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: JULY 1, 2019 THROUGH JUNE 30, 2020, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK STATE OF FL CONTRACT #43230000-15-12

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the last and final one (1) year renewal option and increase the award with SHI International Corp. (SHI) in the amount of $956,855.56, under piggyback STATE OF FLORIDA Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services. The services provided to include Microsoft Office 365 (Office 365), Azure Server and Cloud Environment Services (Azure Services), and Azure Active Directory (Azure AD). The revised total contract expenditure amount not-to-exceed $2,028,023.78.

Funding to be encumbered by various accounts 53101.113002.531180.000000.00000698, 53101.113002.546620.000000.00000698, 53101.113001.531180, 53101.113001.546620

To be executed by formal contract amendment (City Contract # 9451-09) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Quote, Previous Award

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING ____ MEMBERS DISAPPROVING ____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: June 2, 2020

TO: Greg Pease, Chief of Procurement Division

6/4/20 **THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager

RE: **PSC-0523-19 – Piggyback State of Florida Contract #43230000-15-12 Licensing Solutions Providers (LSP) of Microsoft Software and Services – Renewal**

The Information Technologies Division (ITD) requests approval to exercise the last and final one (1) year renewal option for PSC-0523-19 Piggyback State of Florida Contract #43230000-15-12 Licensing Solutions Providers (LSP) of Microsoft Software and Services with SHI International Corp (SHI). The period of service for this renewal option will be from July 1, 2020 through June 30, 2021. The services provided by this agreement include Microsoft Office 365 (Office 365), Azure Server and Cloud Environment Services (Azure Services), and Azure Active Directory (Azure AD).

Office 365 is a cloud-based suite of productivity applications and services employed by the City of Jacksonville. The products include Outlook, Word, Excel, PowerPoint, OneNote, SharePoint, OneDrive, and Teams. Azure Services is Microsoft's public cloud computing platform providing a range of cloud services, including compute, analytics, storage, and networking. Azure Services are required to support the Office of General Counsel's eDOCS document management system and ITD's Avamar Data Domain for storage of the City's long-term data. The Azure Server and Cloud Services annual amount is estimated and dependent upon monthly utilization. Azure AD is Microsoft's cloud-based identity and access management service, utilized by Court Administration to sign in and access resources.

ITD Management is requesting a total increase of $956,855.56 for the period of service, increasing the total contract expenditure not-to-exceed amount from $1,071,168.22 to $2,028,023.78.

Upon award approval, ITD will request and amendment to City Contract #9451-09 through Office of General Counsel.

Service	1Cloud Charge Account	Amount
Office 365	53101.113002.531180.000000.00000698.00000	$854,060.34
Office 365	53101.113002.546620.000000.00000698.00000	$17,819.22
Azure Server and Cloud Services (estimate base on utilization)	53101.113001.531180.000000.00000000.00000	$72,421.00
Azure Active Directory	53101.113001.546620.000000.00000000.00000	$12,555.00
	Total Increase	$956,855.56

Your favorable consideration of ITD's request is greatly appreciated.

Attachments: Vendor Quotes # 18943510, # 18929020 / PSC-0523-19 Award / City Contract #9451-09 AMD # 3

CC: Gary Steffens, Enterprise Architect Manager
Robert Gray, Enterprise Technology Infrastructure Manager
Amy Hills, Desktop Services Manager
Mark Deas, Server Infrastructure Manager
Alexander Ciprian, IT Contract Administrator

Pricing Proposal
Quotation #: 18929020
Reference #: EA# 77644308
Created On: 5/26/2020
Valid Until: 6/30/2020

City of Jacksonville

Amy Hills
214 N. Hogan Street
9th Floor
Jacksonville, FL 32202
United States
Phone: 904-255-8160
Fax:
Email: ALHills@coj.net

Inside Account Manager

Julian Paredes
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6055
Email: Julian_Paredes@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	O365GCCF3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 3KS-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: S47877007 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	1263	$30.48	$38,496.24
2	ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: S47877007 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	1398	$24.60	$34,390.80
3	O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: AAA-11894 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: S47877007 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	247	$203.16	$50,180.52
4	AudioConfGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: LK3-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: S47877007 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	20	$42.00	$840.00
5	O365GCCE1 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: U4S-00002	2984	$71.64	$213,773.76

	Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: S47877007 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3			
6	ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO8A11813; S48412970 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	480	$24.60	$11,808.00
7	O365GCCE1 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: U4S-00002 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO8A11813; S48412970 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	480	$71.64	$34,387.20
8	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: S48885706 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	472	$138.36	$65,305.92
9	O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: AAA-11894 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A03639; S48885706 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	25	$203.16	$5,079.00
10	O365GCCF3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 3KS-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A05802; S49260878 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	240	$30.48	$7,315.20
11	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: P17305978 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	250	$138.36	$34,590.00
12	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919	80	$138.36	$11,068.80

	Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A03639; S49448993 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3			
13	AzureMntryCmmtmntG ShrdSvr ALNG SubsVL MVL Commit Provision Microsoft - Part#: J5U-00004 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: S50171065 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	1	$0.00	$0.00
14	O365GCCF3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 3KS-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:2; S51176336 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	100	$30.48	$3,048.00
15	O365GCCF3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 3KS-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:2; S51176336 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	300	$30.48	$9,144.00
16	O365GCCF3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 3KS-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:2; S51176336 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	400	$30.48	$12,192.00
17	ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:2; S51176336 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	300	$24.60	$7,380.00
18	ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:2; S51176336 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	500	$24.60	$12,300.00
19	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919	395	$138.36	$54,652.20

	Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:5; S51258530 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3			
20	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:5; S51411806 Coverage Term: 7/1/2020 – 6/30/2021 **Note:** Annual Payment, Year 3 of 3	300	$138.36	$41,508.00
21	O365GCCE3 ShrdSvr ALNG SU MVL O365GCCE1 PerUsr Microsoft - Part#: AAA-11919 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Serial #: PO9A11131:5; S51821905 Coverage Term: 7/1/2020 – 6/30/2021	1622	$138.36	$224,419.92
			Total	$871,879.56

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648, DUNS# 61-1429481, CCR# 61-243957G, CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Pricing Proposal
Quotation #: 18943510
Reference #: EA# 77644308
Created On: 5/29/2020
Valid Until: 6/28/2020

City of Jacksonville

Gary Steffens
117 West Duval Street
Suite 375
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United States
Phone:
Fax:
Email: GARYS@coj.net

Inside Account Manager

Julian Paredes
290 Davidson Avenue
Somerset, NJ 08873
Phone: 800-543-0432
Fax: 732-868-6055
Email: Julian_Paredes@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	AzureActiveDrctryPremP1GCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: MQM-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2020 – 6/30/2021	225	$55.80	$12,555.00
			Total	$12,555.00

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

SUBJECT: PIGGYBACK STATE OF FLORIDA CONTRACT #43230000-15-12 LICENSING SOLUTIONS PROVIDERS OF MICROSOFT SOFTWARE AND SERVICES

BID #: PSC-0523-19 **OPEN DATE: 01/29/2016**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: JULY 1, 2019 THROUGH JUNE 30, 2020, WITH ONE (1) YEAR RENEWAL OPTION

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK STATE OF FL CONTRACT #43230000-15-12

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with SHI International Corp. (SHI) in the amount of $133,171.50, under piggyback STATE OF FLORIDA Contract #43230000-15-12 Licensing Solutions Providers of Microsoft Software and Services. The increase is to purchase an estimated 2,200 Microsoft Office 365 Step-Up licenses to upgrade existing users from Plan G1 to Plan G3. The revised total contract expenditure amount not-to-exceed $1,071,168.22.

Funding to be encumbered by account AFIT531MSOFT-03118, to be executed by formal contract amendment (City Contract # 9451-09) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Quote, Previous Award

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 12-12-19

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE 12/12/19

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02