SUBJECT: DELL NUTANIX NODE AND SOFTWARE

BID #: XF-0399-21

OPEN DATE: 07/07/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: One-Time Purchase

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to CDW Government, LLC as the lowest responsive, responsible bidder for the purchase of Dell Nutanix Node and Software for the Jacksonville Sheriff's Office. Total estimated award not to exceed $126,520.23.

Funding for this award to be encumbered by account 11525.551103.564270.000000.00001443.00000.0000000, to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions, Specifications and Requirements

Analyst: _____
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: DERRICK LEWIS, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

TO: Gregory Pease
Chief of Procurement

THRU: Bill Clement, CPA
Chief of Budget

FROM: Derrick Lewis
Director of Police Services

SUBJECT: XF-0399-21 Dell Nutanix Node & Software

DATE: July 19, 2021

There were four (4) responses received for bid XF-0399-21 Dell Nutanix Node & Software. After reviewing the responses, we recommend awarding CDW Government, LLC, the lowest responsive, responsible bidder in the amount of $126,520.23. The funding source is 11525.551103.564270.000000.00001443.00000.00000000. This will be purchased via a purchase order.

Please let me know if you require any additional information. Thank you for your assistance

TITLE: DELL NUTANIX NODE & SOFTWARE

BID NO: XF-0089-21

OPEN DATE: 07/07/21

ANALYST: Olive Wallace-Cohen

NO. INVITED: (7) No. Responded: (4) No Bids: (0)

RECORDED BY: Melissa Pierce

ANNOUNCER: Olive Wallace-Cohen

				JPT-TECH	PRINCETON IT SERVICES, INC.	Howard Technology Solutions	CDW GOVERNMENT, LLC
	BUY AMERICAN PREFERENCE			YES	No	No	No
ITEM #	DESCRIPTION	Quantity	UOM				
1	Nutanix AOS – Subscription license (3 years) + Production Support SW-AOS-ULT-PRD-3YR	1	EA	$ 93,896.50	91459.48	$ 110,016.00	$ 62,111.49
2	Nutanix AOS – Subscription license (3 years) + Production Support L-CORES-ULT-PRD-3YR	64	EA	No Charge		$ 32.00	No charge
3	Nutanix AOS – Subscription license (3 years) + Production Support L-FLASHTIB-ULT-PRD-3YR	84	EA	No charge		$ 42.00	No charge
4	Nutanix Prism Pro 1 Node LIC 3Y LIC-PRS-PRO-3YR-1	2	EA	$ 7,532.80	7405.88	$ 8,910.00	$ 7,261.74
5	GSOFLEX Service Credits Priced Per Credit FLEX-CST-CR	25	EA	$ 2,273.75	2235.5	$ 2,700.00	$ 2,679.00
6	Dell CTO XC740XDENT Core 2 0 Base 3000075678719	2	EA	$ 89,075.94	41053.4	$ 82,630.00	$ 54,468.00
	TOTAL BID			$ 192,778.99	$ 152,815.83	$ 204,330.00	$ 126,520.23
	Insurance Acknowledgement						
	FEDERAL FUNDING FORM 1 & 2			Yes	Yes	Yes	Yes
	Delivery			10 Days	NS	NS	30 Days
	BUY AMERICAN PREFERENCE			100% American Made	No	No	No
	Conflict of Interest:			✓	✓	✓	✓
	Addendums (1):					✓	✓

TERMS AND CONDITIONS

NUTANIX NODE & SOFTWARE

1. **SCOPE**

The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Dell Nutanix 2 Node Cluster.

2. **AWARD**

Award will be **ALL or NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for all or none award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

- As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
    - Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

Restrictions and exemptions may apply. Please refer to Section 126.114 (Page 35) for specifics

3. **TERM OF AGREEMENT**

One (1) time purchase

4. **PRE-BID CONFERENCE**

Not Applicable

5. **REQUIREMENTS**

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Dell Nutanix certified reseller. **Submit proof with bid submittal.**

6. **STATE CONTRACTS**

Not applicable

7. **QUANTITIES**

Quantities are fixed.

8. **PRICES**

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. **ESCALATION/DE-ESCALATION**

Not Applicable

10. **DELIVERY**

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one business day in advance.** Contact Chris Burns - 904-630-7426. A packing slip shall accompany all shipments. which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage. pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.

Specifications and Requirements

NUTANIX NODE & SOFTWARE

Products must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

No Substitutions.

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Dell NUTANIX certified reseller.

- Nutanix AOS Ultimate – Subscription License (3 Years) + Production Support – Part #SW-AOS-ULT-PRD-3YR
- Nutanix AOS Ultimate – Subscription License (3 Years) + Production Support – Part #L-CORES-ULT-PRD-3YR
- Nutanix AOS Ultimate – Subscription License (3 Years) + Production Support – Part #L-FLASHT1B-ULT-PRD-3YR
- Nutanix Prism Pro 1 Node Lic 3 Yr – Part #LIC-PRS-PRO-3 YR-1
- GSOFLEX Service Credits Priced Per Credit – Part #FLEX-CST-CR
- Dell CTO XC740XDENT Core 2.0 Base – Part #86101601

Detailed Technical Specifications

Dell EMX CORE2– Consisting of the following:

Description	SKU	Qty
Dell EMC XC740XDENT CORE2 - [AMER_XC740_13174]		2
*** HARDWARE ONLY - NUTANIX LICENSING NOT INCLUDED ***	379-BEFZ	2
Dell EMC XC740XDENT Core 2.0 Base	210-AQTX	2
Nutanix OS for ESXI 6.7	619-AMNB	2
XC740XDENT CORE-12 QRL LABEL	350-BBSP	2
PowerEdge R740/R740XD Motherboard	329-BEIK	2
No Trusted Platform Module	461-AADZ	2
Chassis with Up to 12 x 3.5 Hard Drives for 2CPU Configuration	321-BCPU	2
PowerEdge R740 CE, CCC, BIS Marking	389-DSWP	2
Dell EMC XC740xdENT Shipping	340-BZGD	2
PowerEdge R740 Shipping Material	340-CORZ	2
Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo, HT (150W) DDR4-2933	338-BVJV	2
Intel Xeon Gold 6226R 2.9G, 16C/32T, 10.4GT/s, 22 M Cache, Turbo,HT (150W) DDR4-2933	338-BVJV	2
Additional Processor Selected	379-BDCO	2
Standard 2U Heatsink	412-AAIR	2
Standard 2U Heatsink	412-AAIR	2
3200MT/s RDIMMs	370-AEVR	2
Performance Optimized	370-AAIP	2
No RAID	780-BCDI	2
HBA330 Controller Adapter, Low Profile	405-AANK	2
BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	403-BCHP	2
iDRAC9,Enterprise	385-BBKT	2
iDRAC Group Manager, Disabled	379-BCQY	2
iDRAC,Legacy Password	379-BCSG	2
Riser Config 6, 5 x8, 3 x16 slots	330-BBLG	2
Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	555-BCKO	2
IDSDM and Combo Card Reader	385-BBLE	2
32GB microSDHC/SDXC Card	385-BBKH	2
6 Standard Fans for R740/740XD	384-BBPY	2
Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	450-ADWM	2
XC740XDENT CORE BZL LGG TAG	350-BBSM	2
Quick Sync 2 (At-the-box mgmt)	350-BBJU	2
Performance BIOS Settings	384-BBBL	2
Legacy BIOS Boot Mode with MBR Partition	634-BIQG	2
ReadyRails Sliding Rails With Cable Management Arm	770-BBBR	2
No Systems Documentation, No OpenManage DVD Kit	631-AACK	2
Dell Hardware Limited Warranty 1 Year	816-0486	2
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	816-0490	2
ProSupport:Next Business Day Onsite Service After Problem Diagnosis,2 Years Extended	816-0491	2
ProSupport:7x24 HW/SW Tech Support and Assistance, 3 Years	816-0501	2
Dell Limited Hardware Warranty Extended Year(s)	975-3461	2
Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800-945-3355	989-3439	2
Information Only, Channel Partner Installation Required	995-8131	2
64GB RDIMM, 3200MT/s, Dual Rank	370-AEVP	24
3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive,3.5in HYB CARR, 1 DWPD, 7008 TBW	400-AXTF	24
Jumper Cord - C13/C14, 0.6M, 250V, 13A (North American, Guam, North Marianas, Philippines, Samoa)	492-BBDH	4

Support and Services must be OEM from Manufacturer; no third-party offerings will be accepted.
Support and Services must be provided by Dell Nutanix Certified and approved technicians.

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