SINGLE SOURCE AWARD **BID # SS-8537-20**

Subject: MS 500 Base Unit

Department: Fire and Rescue Department

Description of Purchase: Recommend approval of a single source award to Alternative Support Apparatus, LLC for the purchase of one (1) MS 500 MedStat off-road ambulance to support the over 1,000 annual special events hosted by the COJ and supported by the JFRD. Total not to exceed expenditure in the amount of $66,904.00.

Funding Source: 10601.125001.564290.001481.00000000.00000.0000000– To be processed by Purchase Order

Single Source Award To: Alternative Support Apparatus, LLC

Price Justification: See attachment

Total Award: $66,904.00 **Requisition #:** FRRS-500064-20

Attachments: Recommendation Memo, Single Source Form, Vendor Quote and Letter

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SS-8537-20
$66,904.00
10601.125001.564290.
001481.000000.000
FPRC-500064-20

OFFICE OF THE CHIEF OF RESCUE

July 6, 2020

TO: Gregory Pease, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: **Sole Source Purchase of ASAP MS 500 MedStat Off-Road Ambulance**

The JFRD requests the ability to purchase one (1) ASAP MS 500 MedStat off-road ambulance in support of the upcoming Republican National Convention (RNC) activities that will occur in the City of Jacksonville (COJ). In addition to supporting the RNC event, this new MedStat off-road ambulance will be utilized to support the over 1,000 annual special events hosted by the COJ and supported by the JFRD.

Alternative Support Apparatus, LLC in Midvale, OH is the only company in the world that builds the ASAP MedStat off-road ambulance that features a fully enclosed patient compartment. With the extreme heat and constant threat of storms in the Florida climate, it is necessary for the JFRD to maintain an enclosed, climate-controlled environment for patients that are treated and/or transported during special events.

Please expedite the issuance of a purchase order to ASAP, LLC so that they may begin production of this important vehicle in support of the upcoming RNC.

Thank you

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Fire and Rescue Department

FUNDING SOURCE: EMS County Grant annual allocation to JFRD

BRIEF DESCRIPTION OF GOODS/SERVICES:

The ASAP MedStat ALS transport min-rescue is utilized by JFRD exclusively for special events, including Jaguar home football games, FL/GA festivities, concerts, Donna and Gate River Run marathons, and other large spectator events in Jacksonville. The small profile of the ASAP MedStat rescue allows it to permeate large crowds and access patients where conventional vehicles can't go.

AMOUNT OF PROJECT (attach quote): $66,904.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

One (1) single MedStat MS 500 mini-rescue with modified Intimidator UTV chassis

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Alternative Support Apparatus LLC (ASAP) is the only company in the world that builds the ASAP MedStat off-road mini-rescue that features a fully enclosed patient compartment. The vehicle is built on a modified UTV chassis and works hand-in-hand with our existing fleet of front line rescue units by providing a climate controlled enclosed environment for the patient, which is critical in poor weather situations that are common in Florida.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Alternative Support Apparatus LLC (ASAP) is the only company in the world that builds the ASAP MedStat off-road mini-rescue that features a fully enclosed patient compartment. Given the high number of outdoor events that JFRD supports, it is critical that we have a transport vehicle with an enclosed compartment. No other manufacturer can provide this vehicle for this purpose.

Submitted by: David Castleman — Division Chief of Rescue

(Name) **(Title)**

Date: June 29, 2020

Requesting Agency's Director's Signature:

6/19/2020 15 42

ASAP - OFF ROAD SPECIALTY VEHICLES
5609 GUNDY DRIVE MIDVALE, OH 44653
877-929-2727 www.asap911.com
Pricing effective 12-31-2018

2019 MEDSTAT MS 500 QUOTE

DEALER: ASAP
CUSTOMER: City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
C/O Chief David Castleman

DATE 6/17/2020
QUOTED BY KW

	CUSTOMER NET PRICE	QTY	CUSTOMER EXTENDED PRICE
MS 500 BASE UNIT	$61,073	1	$61,073
CHASSIS AND CAB STANDARD FEATURES			
Modified Intimidator UTV Chassis			
Standard White Paint Color - Hood & Dash			
997cc gas liquid-cooled Electronic Fuel-Injected Power Plant			
On Demand Four Wheel Drive			
Fully Independent, Heavy Duty Suspension			
Power Steering			
Cab - Steel Mounted to ROPS Roll Bar w/ Windshield and Doors			
Windshield Wiper			
Mirrors - Lt & Rt & Rear View			
Deep Cycle Battery, On Board Charger, Manual Shoreline			
Skirting - Alum Tread Plate w/ Rear Step Bumper			
Auxiliary Switches - Four (4)			
Air Conditioning with 4000 Watt Generator 110/120v			
Insulation Package - Cab/Engine			
Siren and Speaker			
Tailpipe			
PATIENT COMPARTMENT STANDARD FEATURES			
All Aluminum Construction			
Heavy Duty Extruded Frame			
Painted Interior - Non-insulated surfaces			
Painted Exterior - White Standard			
Bench Seat – 60" w/ Seat Belts, Seat Pads, Built in Storage			
Cot Mounting System			
Door - Side Access Door to Bench Storage			
Door - Rear Hinged Wrap Around Style Double Doors			
Grab Handles – Interior (1) Entry Door and (1) Ceiling			
Windows - Tinted Auto Safety Glass w/ Slide Screen			
Insulation - Headliner Panel			
Insulation - Interior Wall Panels			
IV Holder - Rubber Style			
Outlet - 12 Volt Auxiliary			
ALS Cabinets Package – Upper & Lower			
LIGHTING STANDARD FEATURES			
Headlights			
LED Dome Lights - (1) in Cab, (1) in Patient Compartment			
Tail Lights			
LED Rear Scene/Load Light			
Turn Signals			
LED Emergency Lights – (1) Each Side, (2) Rear			
LED Light Bar w/ AC Shield			
TIRES AND WHEELS STANDARD FEATURES			
Aluminum Wheels – 4 Wheels			
Off-Road Tires			
CHASSIS AND CAB OPTIONS			
Backup Alarm	$183	1	$183
Custom Lettering - Rear Bumper	$156	1	$156
Brush Guard	$286	1	$286
PATIENT COMPARTMENT OPTIONS			
Bench Seat – Back Pads - 60" (Wall Mounted)	$297	1	$297
Fire Extinguisher – 2 lb ABC (Max 2)	$85	1	$85
PAINT OPTIONS			
Custom Paint Color (Other Than Standard White) Paint Code RED	$800	1	$800
LIGHTING OPTIONS			
LED Front Scene/Work Lights (Qty 2)	$261	1	$261
LED Side Scene Lights	$678	1	$678
TIRE UPGRADE OPTIONS			
TOTAL MEDSTAT CUSTOMER PRICE			$63,819
CUSTOMER REQUESTED ITEMS			
Decals to match previous unit	$640	1	$640
Shipping (estimate only) to Jacksonville, FL 32202	$2,445	1	$2,445
Clarification. Windshield wiper to be mounted in the center and will be a 172 degree sweep	$0	1	$0
TOTAL PRICE TO CUSTOMER			**$66,904**

P 001481
O Ems County Award
E 564290
T 1
A 10601-361101-FRR00111
Center 125001

ASAP - OFF ROAD SPECIALTY VEHICLES
5609 GUNDY DRIVE MIDVALE, OH 44653
877-929-2727 www.asap911.com
Pricing effective 12-31-2018

2019 MEDSTAT MS 500 QUOTE

DEALER: ASAP
CUSTOMER: City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
C/O Chief David Castleman

DATE 6/17/2020
QUOTED BY KW

CUSTOMER NET PRICE	QTY	CUSTOMER EXTENDED PRICE
FINANCING AVAILABLE*		
Estimated Annual Payment (5 years)		$15,522
Estimated Monthly Payment (60 months)		$1,293
Contact ASAP for a Formal Quote		

*Results received from these estimates are designed for comparative purposes only, and accuracy is not guaranteed. Alternative Support Apparatus, LLC does not guarantee the accuracy of any information available on this financing quote, and is not responsible for any errors, omissions, or misrepresentations. All financing is handled through a third party. This calculator does not have the ability to pre-qualify you for any financing program. Qualification for loan programs may require additional information

Terms - 25% Down on Receipt of Order and Payment In Full Upon Delivery
ASAP Prices are valid for 60 Days
FOB Midvale, OH if No Shipping Fee is Quoted

Accepted this_____Day of _____, 2019
Signature _____
Title _____
Purchase Order No _____

February 14, 2020

To Whom It May Concern,

Alternative Support Apparatus LLC (ASAP) of 5609 Gundy Drive, Midvale, Ohio is the only company in the world that builds the ASAP MedStat off-road ambulance vehicle that features a fully enclosed patient compartment. This vehicle is built on a modified UTV chassis.

The ASAP MedStat is the only UTV based off-road ambulance vehicle that holds a US Patent (Patent No. 11/185,486). This vehicle works hand-in-hand with your full-size ambulance and EMS fleet by providing a climate controlled enclosed environment for the patient, securely housing a full-size cot, and seating for up to two attendants and a driver. It also features a dedicated battery system to ensure the power you need for scene, search and emergency lights. The ASAP MedStat can meet your needs with its numerous standard features and an extensive list of options.

ASAP and Intimidator UTV products are all made in the United States of America.

Scott Carlisle

General Manger
Alternative Support Apparatus LLC

Toll Free: 877.929.2727 Fax: 740.922.9337
5609 Gundy Drive • P.O. Box 556 • Midvale, Ohio 44653 • www.ASAP911.COM