SUBJECT: **RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCABLES COLLECTION AND TRANSPORTATION SERVICES**

BID # **ESC-0364-21** OPEN DATE: **2021-05-19**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
EVALUATED BID

AGENCY: **SOLID WASTE DIVISION**

BASIS OF AWARD: **HIGHEST SCORE BASED ON EVAULATION CRITERIA**

NUMBER OF BIDS INVITED: 4 NUMBER RECEIVED: 2 OTHER: 2

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was approved on June 28, 2021 to enter into negotiations with highest scoring bidder Meridian Waste.

Recommend approval of award to Meridian Waste, as a result of final negotiations. The base period will be six (6) years with renewal options pursuant to Ordinance 382.308. The period of service will be from October 1, 2021 and the negotiated operational costs include a rate of $22.44 per premise for the first six (6) months and $16.42 per premise for the next six (6) months for the first fiscal year followed by $16.42 per premise for the next two (2) years. The initial six month rate is to allow Meridian Waste Florida, LLC to lease equipment and start services by October 1, 2021.

ATTACHMENTS: Recommendation Memo, Previous Award

BUYER Marilyn Laidler
MARILYN LAIDLER

RESPECTFULLY SUBMITTED
GREGORY PEASE CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **Jeff S. Foster, P.G., PW Environmental Engineering Manager/Will Williams, Chief, Solid Waste Division**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING_____ MEMBERS DISAPPROVING_____ DATE:_____

_____ _____ OTHER_____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED_____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
(904) 255-7500
www.coj.net

ONE CITY. ONE JACKSONVILLE.

July 19, 2021

TO: **Greg Pease, Chief, Procurement Division**

THRU: **John Pappas, P.E., Director, Department of Public Works**

FROM: **Jeffrey S. Foster, P.G., PW Environmental Engineer Manager**
Will Williams, Chief, Solid Waste Division

SUBJECT: **Request for Proposal Residential Curbside Solid Waste and Recyclables Collection and Transportation Services**
Bid No. **ESC-0364-21**
Bid Date: **May 19, 2021**

The Solid Waste Division has completed the negotiation process with Meridian Waste Florida, LLC and recommends award of the contract for the operation of the Residential Curbside Solid Waste and Recyclables Collection and Transportation Services for Service Area II for a base period of six (6) years with renewal options pursuant to Ordinance 382.308. The contract start date will be October 1, 2021 and the negotiated operational costs include a rate of $22.44 per premise for the first six (6) months and $16.42 per premise for the next six (6) months for the first fiscal year followed by $16.42 per premise for the next (2) years. The initial six month rate is to allow Meridian Waste Florida, LLC to lease equipment and start services by October 1, 2021. A rate review process would be conducted pursuant Ordinance 382.309 in the third year of the contract to true up actual operational costs versus the contract cost.

Therefore, the Solid Waste Division recommends approval of the award of ESC-0364-21 to Meridian Waste Florida, LLC with a contract start date set as October 1, 2021 for a base period of six (6) years with any renewals subject to the provisions of Ordinance 382.308 for contract extensions. Sufficient funding is available in 43101.157007.534070.000000.00000000.00000.0000000 based on the City Council approval of the FY21-22 budget. Nothing contained herein shall be amended, modified or otherwise revised without prior CSPEC and Mayor's approval.

If there are any questions, please do not hesitate to contact me at this office (904) 381-8205. Please advise when this item will be placed on the agenda so a representative of Public Works can attend.

JSF/jf

Attachments

Meridian Waste
City of Jacksonville Residential Contract

Homes 78,304

	1st Six Months		2nd Six Months		Blended Year 1	
	Per Home/ Month	Amount	Per Home/ Month	Amount	Per Home/ Month	Amount
Option 1						
Rental & Operating Cost Reimbursement over 6 months						
Base Fee	$ 16.42	$ 7,714,510	$ 16.42	$ 7,714,510	$ 16.42	$ 15,429,020
Additional Operating Costs	$ 2.88	$ 1,354,807	$ -	$ -	$ 1.44	$ 1,354,807
Subtotal	$ 19.30	$ 9,069,317	$ 16.42	$ 7,714,510	$ 17.86	$ 16,783,827
Equipment Rental [1]	$ 3.14	$ 1,474,789	$ -	$ -	$ 1.57	$ 1,474,789
Total	**$ 22.44**	$ 10,544,106	**$ 16.42**	$ 7,714,510	**$ 19.43**	$ 18,258,616

B. Contractor shall submit:

1) One (1) original signed version of its Response clearly marked as "ORIGINAL." The Response must be signed by an officer or employee having authority to legally bind Contractor.

2) Three (3) hard copies of the entire Response.

3) Six (6) digital scanned copies (in pdf format) of entire Response, on a separate CD-ROM or flash drive. Large files may be scanned as several separate PDF files.

4) One (1) REDACTED scanned copy of the Response (if necessary pursuant to Section 2.12). This copy should be marked "Confidential - Trade Secret" or something comparable to alert the reader of Contractor's claim of a public records exemption.

All copies are to be placed in a sealed package. The outside must be marked with (i) the RFP title and number, and (ii) Contractor's name, address, contact person, and telephone number.

It is the sole responsibility of each Contractor to assure all copies are EXACT duplicates of the original Response. Photocopies or CD copies will be used for the purpose of evaluating the Responses. Any information contained in the original Response which has not been transferred to the CDs or photocopies will NOT be considered. The original document will be used solely for official record keeping and auditing purposes.

2.5 **Evaluation of Responses.**

A. City will determine the qualifications, interest and availability of Contractors by reviewing all Responses and, when deemed necessary in the sole discretion of City, by conducting formal interviews of selected Contractors.

B. Before making an award, City reserves the right to seek clarifications, revisions, and information it deems necessary for the proper evaluation of Responses. Failure to provide any requested clarifications, revisions or information may result in rejection of the Response.

C. City reserves the right to accept or reject any and all Responses, or separable portions thereof, and to waive any minor irregularity, technicality, or omission if City determines that doing so will serve City's best interests. City may reject any Response not submitted in the manner specified by the RFP.

2.6 **Award of Contract.**

A. The process for contract award is set forth in Jacksonville Ordinance Code Sections 126. Generally, City will award the Contract to the responsible and responsive proposer whose Response is determined in writing to be the most advantageous to the City of Jacksonville, based solely on the relative importance assigned to price and of the criteria set forth in Attachment B. If an agreement cannot be reached with the highest ranked Contractor, City reserves the right to make an award to the next highest ranked Contractor or subsequent Contractor(s) until an agreement is reached.

B. City may make an award within sixty (60) days after the date of the Responses are due, during which period the Responses shall remain firm and shall not be withdrawn. Any Response that expresses a shorter duration may, in City's sole discretion, be accepted or rejected. If award is not made within sixty (60) days, the Response shall remain firm until either the Contract is awarded or City receives from Contractor written notice that the Response is withdrawn. [Note: Withdrawal of a Response may be requested within 72 hours (excluding State holidays, Saturdays and Sundays) after the date and time Responses

of the fleet with a score of 0 point for 0%, 1 point for 1-20%, 2 points for 21-40%, 3 points for 41-60%, 4 points for 61-80% and 5 points for 81-100%. **(5 points maximum score).**

VI. **Workforce – Second Chance Bonus.** The City recognizes that all its citizens deserve an opportunity to work and support their families, As such, the City promotes companies that provide Second Chances for potential employees that may have been previously incarcerated or convicted **(5 points maximum score).**

VII. **Cost per Premise**. In the evaluation of the bid pricing on Form 1, the City will use a sliding scale from lowest to highest ranked score for the per premise price, hourly rate for change of disposal site and declared storm generated yard waste per ton. Each bidder shall determine their bid pricing for Form 1 by using the Chart of Accounts Table and Residential Route Information Table contained in Attachments G and H, respectively to obtain the Base Rate Component with the allowable markups (Form 1 per premise price). The City will provide fuel for FY21-22 and shall be capped at not to exceed 416,000 gallons. Exact fuel caps for FY22-23, FY23-24 and FY24-25 will be negotiated during contract discussions with the highest ranked bidder. Future fuel caps will be adjusted by the Rate Review as per Section 7 of the attached contract contained in Attachment D. The lowest price per premise will get a maximum of 35 points. The second lowest price per premise will be scored by dividing the lowest price by the second lowest price and multiplying the percentage by 35. The third, fourth, fifth and so on lowest price will be scored in the same manner **(35 points maximum score).**

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SUBJECT: RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCABLES COLLECTION AND TRANSPORTATION SERVICES

BID # ESC-0364-21

OPEN DATE: 2021-05-19

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT:
EVALUATED BID

AGENCY: SOLID WASTE DIVISION

BASIS OF AWARD: HIGHEST SCORE BASED ON EVAULATION CRITERIA

NUMBER OF BIDS INVITED: 4 NUMBER RECEIVED: 2 OTHER: 2

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
The city received two (2) proposals both were found to be responsive, interested and qualified to provide the services required by the RFP, below is the score(s) ranked highest to lowest:

1. Meridian Waste- 94.00
2. Republic Services- 76.28

Recommend approval of award to enter into negotiations with the highest ranked firm Meridian Waste, due to bidder's response of the start date to determine if it's in the city's best interest to move forward.

ATTACHMENTS: Recommendation Memo, Scoring Matrix, Section 2.6, Evaluation Matrix

BUYER Marilyn Laibler
MARILYN LAIBLER

RESPECTFULLY SUBMITTED
GREGORY PEASE CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Jeff S. Foster, P.G., PW Environmental Engineering Manager/Bill Joyce, P.E. Operations Director, Department of Public Works

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 6/25/2021

OTHER

ACTION OF AWARDING AUTHORITY DATE 6/28/21

APPROVED ✓ DISAPPROVED:

OTHER:

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02