SINGLE SOURCE AWARD **BID # SS-0375-20**

Subject: ARROW EZ-IO Intraosseous Vascular Access System Needles

Department: Jacksonville Fire Rescue Department (JFRD)

Description of Purchase: Recommend approval of single source award to Teleflex LLC for the purchase of needles and drivers for the ARROW EZ-IO Intraosseous Vascular Access Systems in JFRD's fleet of rescue units. Teleflex LLC is the sole manufacturer of the proprietary patented needles and power driver technology. Period of service is January 31, 2020 through January 30, 2021. Total expenditure amount not to exceed $150,000.00.

Funding Source: FRRS011-05217 – To be encumbered by Purchase Order

Single Source Award To: Teleflex LLC

Price Justification: See attachment

Total Award: $150,000.00 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter and Quote

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

01/07/20 13:34:08
Procurement Division

OFFICE OF THE CHIEF OF RESCUE

January 2, 2020

TO: Gregory Pease, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: **Sole source Recommendation**

The Jacksonville Fire and Rescue Department uses the ARROW EZ-IO Intraosseous Vascular Access System exclusively. The EZ-IO System requires proprietary patented needles and power driver technology. No other IO needle will work with these drivers, which are carried on all JFRD Rescue Units. Teleflex LLC. is a wholly owned subsidiary of Teleflex Incorporated.

Therefore, we are recommending the Procurement Department proceed with the single source one year blanket contract in the amount of $150,000.00 awarded to Teleflex LLC.

Thank you

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Fire and Rescue

FUNDING SOURCE: FRRS011-05217

BRIEF DESCRIPTION OF GOODS/SERVICES:

Arrow EZ-IO Intraosseous Vascular Access System. The EZ-IO System is indicated anytime vascular access is difficult to obtain in emergent, urgent, or medically necessary cases.

AMOUNT OF PROJECT (attach quote): $150,000.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

This is a request for a one year blanket contract for the purchase of Arrow EZ-IO needles and drivers. The Jacksonville Fire and Rescue Department uses the Arrow EZ-IO system exclusively. No other needle will work with these drivers, which are carries on all JFRD Rescue Units.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Teleflex LLC is the sole manufacturer of the Arrow EZ-IO power driver and needles. There are no other battery powered intraosseous products currently available in the global marketplace. Please see attached letter.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Teleflex LLC's direct sales team is the only way to accuire the Arrow EZ-IO driver and needles. No other vendor is authorized to market, sell or service these products to the JFRD. Please seee attached letter.

Submitted by: Scott Miller (Name) Lieutenant/ Logistical Support Manager (Title)

Date: 1/2/2020

Requesting Agency's Director's Signature:

Procurement Division ____ See attached email

Approval to Advertise

Manser, Taryn

From: Pease, Gregory
Sent: Monday, January 06, 2020 4:58 PM
To: Manser, Taryn
Subject: RE: Single Source Request Documents for Teleflex

Approved. Also, can you confirm there was a previous single source for this product. Thanks.

Gregory W. Pease
Chief of Procurement
Finance and Administration Department
Procurement Division
City of Jacksonville
214 N. Hogan St
Jacksonville, FL 32202
Ph. 904.255.8801
Fax 904.255.8838
CITY OF JACKSONVILLE

****** Please note that under Florida's very broad public records law, email communications to and from city officials are subject to public disclosure. ******

From: Manser, Taryn
Sent: Monday, January 06, 2020 2:28 PM
To: Pease, Gregory
Subject: FW: Single Source Request Documents for Teleflex

Hi Greg,

Do you approve of advertising the attached Single Source request?

Thank you,

Taryn Manser
Purchasing Analyst
CITY OF JACKSONVILLE

From: Hertlein, Tami
Sent: Monday, January 06, 2020 2:20 PM
To: Manser, Taryn
Cc: Davis, Cindy
Subject: Single Source Request Documents for Teleflex

Taryn,

Good afternoon. Please see attached Single Source Request Documents for Teleflex for the Arrow EZ-O Intraosseous Vascular Access System. This will replace the previous single source SS-0359-19 (Master Blanket # 9A04741). I will send the original copies over in the inter-office mail. Thank you!
Tami

Tamara J. Hertlein

Tamara J. Hertlein
Administrative Supervisor
Procurement/1st Floor
515 North Julia Street
Jacksonville, Florida 32202
(904) 630-0255
tamih@coj.net

Teleflex®

Teleflex

3015 Carrington Mill Blvd.
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881

teleflex.com

August 28, 2019

RE: **Teleflex LLC—Sole Source for the Arrow® EZ-IO® Intraosseous Vascular Access System**

Dear Valued Customer:

Thank you for your interest in the Arrow® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. There are no other battery-powered intraosseous products currently available in the global marketplace.

Through our direct sales team, Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, markets, sells and/or services all non-federal Arrow® EZ-IO® Device customers within the continental United States.

Please call our customer service to assist you with any questions or concerns: 1-866-246-6990.

Sincerely,

Mark J. Reis

Mark J. Reis
Vice President, Sales
Anesthesia and Emergency Medicine

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Teleflex®

ARROW
HUDSON RCI
LMA
Pilling
RUSCH
WECK

Special Price Agreement

Contract No. 50097794
Account No. 1073902
City of Jacksonville Fire

City of Jacksonville Fire
And Rescue
Attn: Logistics
355 Ellis Road South
JACKSONVILLE FL 32254
USA

Contract Type	Notification Type	Replacement for	Printed on	Contract Dates
Direct	New		12/16/2019	12/16/2019-12/31/2020

Teleflex, LLC is pleased to offer this special pricing agreement for purchases made directly through Teleflex LLC. This agreed to pricing is available for the facilities listed.
This documentation provides a complete record of pricing and effective dates that Teleflex LLC will honor for the items covered in this agreement.
This agreement does not mandate a specific purchase requirement; however, participation level may affect its continuation or renewal.
Typographical errors are subject to correction.
In addition to the terms contained in this agreement, Teleflex LLC Standard Terms and Conditions ("Terms and Conditions") will apply and are incorporated herein by reference. Copies of the Terms and Conditions are available on the Teleflex LLC website (www.Teleflex.com). They may also be requested by contacting the Strategic Pricing and Contracts Management department by email at ContractServices@teleflex.com. The Terms and Conditions shall take precedence over any terms and conditions set forth in a purchase order or other document presented by you in connection with the purchase of products hereunder.

Additional Comments

Material	Brand	Material Description	Units	SUoM	Qty/SUoM	Price USD	Valid From	Valid To
9001-VC-005	Arrow	EZ-IO 25MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	12/16/2019	12/31/2020
9018-VC-005	Arrow	EZ-IO 15MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	12/16/2019	12/31/2020
9058	Arrow	EZ-IO POWER DRIVER	1	EA		299.00	12/16/2019	12/31/2020
9065	Arrow	EZ-IO POWER DRIVER VASCULAR ACCESS PACK	1	EA		39.95	12/16/2019	12/31/2020
9066-VC-005	Arrow	EZ-STABILIZER(BOX OF 5)	1	BX	5EA/BX	50.00	12/16/2019	12/31/2020
9079-VC-005	Arrow	EZ-IO 45MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	12/16/2019	12/31/2020

Teleflex LLC
3015 Carrington Mill Blvd Morrisville, NC 27560
Tel: (919) 544-8000 Fax: (919) 433-4995 Email:contractservices@teleflex.com www.teleflex.com

Teleflex®

ARROW
HUDSON RCI
LMA
Pilling
RUSCH
WECK

Special Price Agreement

Contract No. 50097794 **Account No.** 1073902 City of Jacksonville Fire	**Page** 2 of 2

City of Jacksonville Fire
And Rescue
Attn: Logistics
355 Ellis Road South
JACKSONVILLE FL 32254
USA

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Additional Comments

Customer No.	Customer Name	Customer Address	Valid From	Valid To
1073902	City of Jacksonville Fire	355 Ellis Road South / Jacksonville FL 32254	12/16/2019	12/31/2020

Teleflex LLC
3015 Carrington Mill Blvd Morrisville, NC 27560
Tel: (919) 544-8000 Fax: (919) 433-4995 Email:contractservices@teleflex.com www.teleflex.com

QWS3270X 1/7/2020 11:47 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 01/07/2020
LINK TO: ACCOUNT SUMMARY INQUIRY 11:46 AM

FISCAL MO/YEAR : 04 2020 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 05217 MEDICAL SUPPLIES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JAN 2020	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,300,000.00	1,300,000.00
EXPENDITURES	.00	247,449.39	247,449.39
ENCUMBRANCES	.00	420,556.76	420,556.76
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	.00	631,993.85	631,993.85

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND