SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $6,000,907.00 to cover FY22 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $38,746,240.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: January 5, 2022

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: David Hylazewski, Equipment Control Administrator DH

Re: Request approval to increase award for ESC-0456-18 Fire Apparatus for Jacksonville Fire & Rescue Division

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Fleet Management Division is requesting approval to increase award ESC-0456-18 to Ten-8 Fire & Safety, LLC. The increase is necessary to complete fire equipment purchases for FY22. Period of Service is Date of Award through January 30, 2024. Estimated amount of increase is $6,000,907.00. Total estimated expenditure amount not to exceed is $38,746,240.00.

Funding Source: 51103.114001.564010.000000.00000500.000000 to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

Requisition FAFM-501301-22

Requisitioning BU	FAFM: Fleet Management	**Requisition Amount**	404,497 USD
Entered By	Sheryl Kurtz	**Justification**	
Status	Incomplete	**Funds Status**	Not reserved
Description	2022 Pierce 2500 Gallon Elliptical Tanker per COJ Specifications and proposal attached. JFRD(52511) Replaces: FS47 - Exterior Color: Red - Interior Color: Black		
Emergency Requisition	No		

Attachments

Title	File Name or URL	Description
ESC-0498-18 2nd extension.pdf	ESC-0498-18 2nd extension.pdf	
4 Q227795 Dealer Provided Equi	4 Q227795 Dealer Provided Equipment.pdf	
1 Jacksonville Tanker Proposal	1 Jacksonville Tanker Proposal 2022.pdf	
Copy of JFRD TANKER FY22.xlsx	Copy of JFRD TANKER FY22.xlsx	

Lines

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
1		2022 Pierce 2500 Gallon Elliptical Tanker per COJ Specifications and proposal attached. JFRD(52511) Replaces: FS47 - Exterior Color: Red - Interior Color: Black	072.30 Trucks, Fire Protection and Crash Rescue	1	Each	366,329.00 USD	366,329	Incomplete	Not reserved

Requester	Sheryl Kurtz	**Supplier**	Ten-8 Fire Equipment, Inc.
Urgent	No	**Supplier Site**	Order/Remit
Requested Delivery Date	1/18/22	**Supplier Contact**	DERICK BOUWER
Deliver-to Location	Fleet Management Division Charge	**Contact Phone**	(941)7567779
Deliver-to Address	2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States	**Charge Account**	51103.114001.564010.000000.00000500.00000.0000000

Note to Buyer

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
2		7% Mark up on tanker apparatus per contract - ESC-0456-18	072.30 Trucks, Fire Protection and Crash Rescue	1	Each	25,643.00 USD	25,643	Incomplete	Not reserved

Requester	Sheryl Kurtz	**Supplier**	Ten-8 Fire Equipment, Inc.

Requisition FAFM-501301-22

Urgent No
Requested Delivery Date 1/18/22
Deliver-to Location Fleet Management Division Charge
Deliver-to Address 2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States
Note to Buyer

Supplier Site Order/Remit
Supplier Contact DERICK BOUWER
Contact Phone (941)7567779
Charge Account 51103.114001.564010.000000.00000500.00000.0000000

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
3		Dealer provided loose equipment per Q227795	072.30 Trucks, Fire Protection and Crash Rescue	1	Each	12,525.00 USD	12,525	Incomplete	Not reserved

Requester Sheryl Kurtz
Urgent No
Requested Delivery Date 1/18/22
Deliver-to Location Fleet Management Division Charge
Deliver-to Address 2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States
Note to Buyer

Supplier Ten-8 Fire Equipment, Inc.
Supplier Site Order/Remit
Supplier Contact DERICK BOUWER
Contact Phone (941)7567779
Charge Account 51103.114001.564010.000000.00000500.00000.0000000

I CERTIFY THAT FUNDS FOR THIS PURCHASE WERE AUTHORIZED AND PROVIDED FOR IN THE CURRENT BUDGET.

IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote

Sales Quote Number: Q227795
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
RICHARD REICHARD
355 ELLIS ROAD SOUTH
JACKSONVILLE, FL 32254

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
	2022 TANKER(S)				
AKR-34330001	FLANGE HI RISER	EACH	1	316.70	316.70
AMX-810	TRUCK MOUNT BRACKET , 7"-7.5"	EACH	1	42.22	42.22
AMX-811	BRACKET ASSY, 8"	EACH	2	48.05	96.10
AKR-2127	1.5" X 1.5" Shutoff with Pistol Grip BLACK	EACH	2	336.49	672.98
AKR-1766	Wide-Range Turbojet Tip, 75PSI	EACH	2	535.67	1,071.34
AKR-1702	1" Turbojet Nozzle with Pistol Grip	EACH	1	696.49	696.49
	HANDLE/SHUTOFF COLOR:				
	HANDLE/SHUTOFF COLOR: BLACK				
AKR-790	FOAM TUBE,1"	EACH	1	191.75	191.75
KEY-PF-50Y-50	'PRO-FLOW' 5" X 50' LDH YEL W/5" STORZ	EACH	1	469.72	469.72
KEY-PF-50Y-25	'PRO-FLOW' 5" X 25' LDH YEL W/ 5" STORZ	EACH	1	352.84	352.84
HAR-HSFS50-45NHLH	5" STORZ X 4.5" FEMALE LONG HANDLE	EACH	1	173.20	173.20
RED-148-3	WRENCH HOLDER SET TRIPLE	EACH	1	149.64	149.64
HAR-HSSW-401	(4) 2.5"-5" SPANNERS W/BRACKET	EACH	1	158.77	158.77
RED-362525	ADAPTER, 2.5" NH X 2 .5" NH DOUBLE MALE	EACH	2	29.07	58.14
RED-352525	ADAPTER 2.5" NH DOUBLE FEMALE	EACH	2	42.05	84.10
RED-372515	ADAPTER 2.5" NH FEMALE X 1.5" NH MALE	EACH	2	36.63	73.26
NUP-27120	BD12 SLEDGE HAMMER	EACH	1	68.91	68.91
PER-1004-B	TOOL HANDLE LOCK, BLACK STRAP	EACH	1	38.02	38.02
PER-1010-12	10# & 12# SLEDGE HANGER / POCKET	EACH	1	48.33	48.33
NUP-33060	6# FLAT HD AXE, 36" LENGTH	EACH	1	67.41	67.41
FRH-PB-30	PRO-BAR 30"	EACH	1	293.81	293.81
FRH-MS-1	MARRYING STRAP	EACH	1	15.08	15.08
FRH-EK6W/D	ECKERT HOOK 6' W/D HANDLE	EACH	1	154.64	154.64
FOL-FDTA-2500-22OZ HPR	2500 GALLON ALUM. FRAME, 22 oz. HPR LINER	EACH	1	2,033.76	2,033.76

IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote

Sales Quote Number: Q227795
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
RICHARD REICHARD
355 ELLIS ROAD SOUTH
JACKSONVILLE, FL 32254

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
ZOR-G3086833	2 GALLON RED GALVANIZED STEEL TYPE II SAFETY CAN	EACH	1	105.15	105.15
ZOR-G1726733	1 GALLON RED GALVANIZED STEEL TYPE II SAFTEY CAN	EACH	1	102.90	102.90
ZIC-NCM-H-TFT	NOZZLE CUP, 4 5/8" I.D	EACH	2	67.97	135.94
NUP-33060	6# FLAT HD AXE, 36" LENGTH	EACH	1	67.41	67.41
NUP-27100	BD10 SLEDGE HAMMER	EACH	1	59.07	59.07
RED-105	WRENCH ADJUSTABLE HYDRANT	EACH	1	57.51	57.51
FRH-EKS-12	ELEVATOR KEY SET	EACH	2	239.69	479.38
	OVERHAUL FIREFIGHTERS LADDER-TYPE 1AA	EACH	1	1,189.43	1,189.43
RED-148	TRIPLE WRENCH HOLDER ONLY	EACH	2	65.40	130.80
FRH-MS-1	MARRYING STRAP	EACH	1	15.08	15.08
	MAGNEGRIP TAILPIPE ASSEMBLY, SPECIFY 5" OR 7"	EACH	1	468.75	468.75
FRT	FREIGHT CHARGES	EACH	1	458.88	458.88
	KNOXVAULT 4400 SINGLE LOCK MODEL	EACH	1	901.24	901.24
	KNOX KEY SECURE 6	EACH	1	1,026.25	1,026.25

Amount Subject to Sales Tax 0
Amount Exempt from Sales Tax 12,525.00

Subtotal:	**12525.00**
Invoice Discount:	0.00
Total Sales Tax	0.00
Total:	**12,525.00**

This Quote is valid until 01/21/22

All returns must be initiated within 30 days of receipt of product and will be charged a restocking fee. Contact your sales representative to receive a Return Materials Authorization (RMA). Special order parts are not returnable. Full terms and conditions for returns can be found on our website at www.ten8fire.com/returns.

IN SERVICE TO SERVE YOU

Equipment Proposal

Pierce Proposal # 740

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire & Safety, LLC ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: December 13, 2021 ("Proposal Date") **Customer:** CITY OF JACKSONVILLE FIRE& RESCUE ("Customer")

Customer Address: 515 NORTH JULIA STREET, JACKSONVILLE, FLORIDA, 32202

Qty	Product Description & Options	Price
1	One Pierce/Freightliner 2500-gallon Elliptical Tanker per City of Jacksonville Fire & Rescue Department specifications and Bid #ESC-0456-18 for Fire Apparatus.	$366,329.00
	7% Mark-up on tanker apparatus, per contract.	$25,643.00
	Apparatus Subtotal.	$391,972.00
	Dealer provided loose equipment per Q227795.	$12,525.00
	Order must be received by January 31st, 2022. Pricing not valid after that date.	
	Purchase Price:	$404,497.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 18 (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Price quoted includes a final inspection trip at the factory for Jacksonville Fire & Rescue personnel.

Unless accepted within 60 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: City of Jacksonville, Florida

By: _____

Title: _____

Print: _____

Date: _____

Ten-8 Fire & Safety, LLC

By: _____

Title: **Authorized Sales Representative**

Print: **Robert F. Boggus**

Date: **December 13, 2021**

Requisition FAFM-501303-22

Requisitioning BU	FAFM: Fleet Management	**Requisition Amount**	4,249,287 USD
Entered By	Sheryl Kurtz	**Justification**	
Status	Incomplete	**Funds Status**	Not reserved
Description	Pierce Triple Combination Pumper per COJ JFRD specification-ESC-0456-18 including $20,000.00 factory concession per unit. Exterior Color: Red - Interior Color: Black - replaces: 4302-20, 4580-20, 8065-20, 8420-20, FS47, FS75 (52511JFRD)		
Emergency Requisition	No		

Attachments

Title	File Name or URL	Description
ESC-0456-18 INCREASE AWARD 3.1	ESC-0456-18 INCREASE AWARD 3.11.21.pdf	
5 SVQ22149 Dealer Equipment In	5 SVQ22149 Dealer Equipment Installation.pdf	
4 Q227863 Dealer Supplied Equi	4 Q227863 Dealer Supplied Equipment.pdf	
1 Jacksonville Pumper Proposal	1 Jacksonville Pumper Proposal 2022.pdf	
Copy of JFRD PUMPERS FY22.xlsx	Copy of JFRD PUMPERS FY22.xlsx	

Lines

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
1		Pierce Triple Combination Pumper per COJ JFRD specification-ESC-0456-18 including $20,000.00 factory concession per unit. Exterior Color: Red - Interior Color: Black - replaces: 4302-20, 4580-20, 8065-20, 8420-20, FS47, FS75 (52511JFRD)	072.30 Trucks, Fire Protection and Crash Rescue	7	Each	552,731 .00 USD	3,869,117	Incomplete	Not reserved

Requester	Sheryl Kurtz	**Supplier**	Ten-8 Fire Equipment, Inc.
Urgent	No	**Supplier Site**	Order/Remit
Requested Delivery Date	1/18/22	**Supplier Contact**	DERICK BOUWER
Deliver-to Location	Fleet Management Division Charge	**Contact Phone**	(941)7567779

Deliver-to Address	2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States	**Charge Account**	51103.114001.564010.000000.00000500.00000.0000000

Note to Buyer

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
2		1% Mark-up on pumper/engine apparatus, per contract, per unit	072.30 Trucks, Fire Protection and Crash Rescue	7	Each	5,727.00 USD	40,089	Incomplete	Not reserved

Requester	Sheryl Kurtz	**Supplier**	Ten-8 Fire Equipment, Inc.
Urgent	No	**Supplier Site**	Order/Remit
Requested Delivery Date	1/18/22	**Supplier Contact**	DERICK BOUWER
Deliver-to Location	Fleet Management Division Charge	**Contact Phone**	(941)7567779
Deliver-to Address	2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States	**Charge Account**	51103.114001.564010.000000.00000500.00000.0000000

Note to Buyer

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
3		Dealer provided loose equipment per Q227863	072.30 Trucks, Fire Protection and Crash Rescue	7	Each	48,400.00 USD	338,800	Incomplete	Not reserved

Requester	Sheryl Kurtz	**Supplier**	Ten-8 Fire Equipment, Inc.
Urgent	No	**Supplier Site**	Order/Remit
Requested Delivery Date	1/18/22	**Supplier Contact**	DERICK BOUWER
Deliver-to Location	Fleet Management Division Charge	**Contact Phone**	(941)7567779
Deliver-to Address	2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States	**Charge Account**	51103.114001.564010.000000.00000500.00000.0000000

Note to Buyer

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
4		Dealer provided loose equipment per SVQ22149	072.30 Trucks, Fire Protection and Crash Rescue	7	Each	183.00 USD	1,281	Incomplete	Not reserved

Requester	Sheryl Kurtz	**Supplier**	Ten-8 Fire Equipment, Inc.
Urgent	No	**Supplier Site**	Order/Remit
Requested Delivery Date	1/18/22	**Supplier Contact**	DERICK BOUWER
Deliver-to Location	Fleet Management Division Charge	**Contact Phone**	(941)7567779
Deliver-to Address	2581 Commonwealth Avenue,	**Charge Account**	51103.114001.564010.000000.000005

Requisition FAFM-501303-22

Jacksonville, FL 32254, Duval,
United States

00.00000.0000000

Note to Buyer

I CERTIFY THAT FUNDS FOR THIS PURCHASE WERE AUTHORIZED AND PROVIDED FOR IN THE CURRENT BUDGET.

IN SERVICE TO SERVE YOU

Equipment Proposal

Pierce Proposal # 741

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire & Safety, LLC ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: December 13, 2021 ("Proposal Date") **Customer:** CITY OF JACKSONVILLE FIRE& RESCUE ("Customer")

Customer Address: 515 NORTH JULIA STREET, JACKSONVILLE, FLORIDA, 32202

Qty	Product Description & Options	Price
7	Pierce Enforcer Custom Pumper Engines per City of Jacksonville Fire & Rescue Department specifications and Bid #ESC-0456-18 for Fire Apparatus, per unit.	$572,731.00
	1% Mark-up on pumper/engine apparatus, per contract, per unit.	$5,727.00
	Factory Concession, per unit.	($20,000.00)
	Apparatus subtotal, per unit.	$558,458.00
	Dealer provided loose equipment per Q227863.	$48,400.00
	Dealer installed equipment per SVQ22149.	$183.00
	Total, with equipment, per unit.	$607,041.00
	Order must be received by January 31st, 2022. Pricing not valid after that date.	
	Purchase Price:	$4,249,287.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 18 (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Price quoted includes a final inspection trip at the factory for Jacksonville Fire & Rescue personnel.

Unless accepted within 60 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: City of Jacksonville, Florida

By: _____

Title: _____

Print: _____

Date: _____

Ten-8 Fire & Safety, LLC

By: [signature]

Title: Authorized Sales Representative

Print: Robert F. Boggus

Date: December 13, 2021

IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote

Sales Quote Number: Q227863
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
RICHARD REICHARD
355 ELLIS ROAD SOUTH
JACKSONVILLE, FL 32254

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
	2022 ENGINE(S)				
RED-362525	ADAPTER, 2.5" NH X 2 .5" NH DOUBLE MALE	EACH	3	28.20	84.60
RED-352525	ADAPTER 2.5" NH DOUBLE FEMALE	EACH	3	40.97	122.91
HAR-HSFS50-45NHLH	5" STORZ X 4.5" FEMALE LONG HANDLE	EACH	2	168.00	336.00
HAR-HSFS50-25NH	5" STORZ X 2.5" SWIVEL FEMALE	EACH	2	133.00	266.00
NUP-33060	6# FLAT HD AXE, 36" LENGTH	EACH	2	65.39	130.78
FRH-PB-30	PRO-BAR 30"	EACH	1	285.00	285.00
FRH-MS-1	MARRYING STRAP	EACH	1	14.63	14.63
SFF-SH12	12LB SLEDGE HAMMER W/ FIBERGLASS HANDLE	EACH	2	55.60	111.20
FRH-BC-36	BOLT CUTTER 36"	EACH	1	100.50	100.50
SFF-PB51	PINCH BAR 51"	EACH	1	40.55	40.55
NUP-33060	6# FLAT HD AXE, 36" LENGTH	EACH	1	65.39	65.39
HAR-HSSW-101	SPANNER LDH 2.5"-5" STORZ	EACH	6	24.50	147.00
FRH-EK6W/D	ECKERT HOOK 6' W/D HANDLE	EACH	1	150.00	150.00
FRH-RH-6-D	6' NY ROOF HOOK WITH D-HANDLE	EACH	1	157.50	157.50
NUP-36206	YPD-6' PIKE POLE	EACH	1	55.19	55.19
NUP-36208	YPD-8 YELLOW LT WT	EACH	1	63.69	63.69
HAR-H57L-60NH-45NH	DBL FEM SWVL, 6" LHNH x 4.5" LHNH	EACH	1	227.50	227.50
HAR-HSMR50-60NH-SG	5" STORZ X 6" MALE NH RIGID WITH SUCTION GASKET	EACH	1	204.50	204.50
HAR-HBC-50	BLIND CAP 5" STORZ W/ CHAIN	EACH	4	68.50	274.00
RED-105	WRENCH ADJUSTABLE HYDRANT	EACH	3	55.78	167.34
RED-103	SPANNER BOOSTER	EACH	2	9.59	19.18
RED-101	UNIVERSAL SPANNER WRENCH	EACH	8	17.45	139.60
AKR-1702	1" Turbojet Nozzle with Pistol Grip HANDLE/SHUTOFF COLOR:	EACH	1	675.60	675.60
AKR-3444	MECURY QUICK ATTACK LE, MONITOR ONLY	EACH	1	1,530.00	1,530.00

IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote

Sales Quote Number: Q227863
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
RICHARD REICHARD
355 ELLIS ROAD SOUTH
JACKSONVILLE, FL 32254

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
AKR-34440002	MOUNTING BRACKET FOR MERCURY QUICK ATTACK LE	EACH	1	177.60	177.60
AKR-4446	MERCURY ADJUSTABLE NOZZLE, 250-375-500 GPM	EACH	1	643.20	643.20
AKR-34330001	FLANGE HI RISER	EACH	1	307.20	307.20
AKR-34330002	APOLLO HI-RISER LIFT-OFF ONLY	EACH	1	2,824.80	2,824.80
AKR-17550002	TurboMaster Master Stream	EACH	1	1,040.75	1,040.75
KEY-PF-60R-25-5S45L	'PRO-FLO' 6"x 25', 5" STORZ x 4.5" LHF NST RED	SECTION	1	1,056.25	1,056.25
FSC-Q2BP	Q2B SIREN W/PEDESTAL MOUNT	EACH	1	1,870.70	1,870.70
HAR-H30E-50-40NH	30 DEGREE ELBOW 5" STORZ X 4" FEMALE ROCKER LUG	EACH	1	203.50	203.50
PER-1010-12	10# & 12# SLEDGE HANGER / POCKET	EACH	1	46.88	46.88
PER-1004-B	TOOL HANDLE LOCK, BLACK STRAP	EACH	2	36.88	73.76
AKR-79820001	REVOLUTION PISTON INTAKE,6" F NHLH SWIVEL X 5" STZ	EACH	2	1,608.00	3,216.00
GRA-MS 291-20"	MS 291 CHAINSAW, 20" BAR AND CHAIN	EACH	1	531.24	531.24
ZOR-G3086833	2 GALLON RED GALVANIZED STEEL, TYPE II SAFETY CAN	EACH	2	98.94	197.88
ZOR-G1726733	1 GALLON RED GALVANIZED STEEL TYPE II SAFTEY CAN	EACH	2	99.81	199.62
ZIC-NCM-H-TFT	NOZZLE CUP, 4-5/8" I.D.	EACH	1	65.93	65.93
RED-105	WRENCH ADJUSTABLE HYDRANT	EACH	2	55.78	111.56
FRH-MS-1	MARRYING STRAP	EACH	2	14.63	29.26
R42-CTC-1000	TELE-CRIB,JR. ALL-IN ONE STRUT	EACH	1	1,180.41	1,180.41
FRH-PB-30	PRO-BAR 30"	EACH	1	285.00	285.00
HAR-HSH-60NH-10	FLEX LITE SUCTION HOSE 6"LHF X 6" RLM X10'	EACH	1	447.50	447.50
FRQ-TF60L1	TANK FLEX HARD SUCTION HOSE 6" X 10' LHF X RLM	EACH	1	862.50	862.50

This Quote is valid until 01/21/22

All returns must be initiated within 30 days of receipt of product and will be charged a restocking fee. Contact your sales representative to receive a Return Materials Authorization (RMA). Special order parts are not returnable. Full terms and conditions for returns can be found on our website at www.ten8fire.com/returns.

Sales Quote

IN SERVICE TO SERVE YOU
TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote Number: Q227863
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
RICHARD REICHARD
355 ELLIS ROAD SOUTH
JACKSONVILLE, FL 32254

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
AKR-24994001	Quad Stacked Deluge Tips	EACH	1	441.60	441.60
	AMZ-FLEXSWEEP COMMERCIAL 24" HEAVY DUTY	EACH	1	69.94	69.94
AKR-ELSS-XLAC-PL	SCENESTAR 20,000 LUMEN LED, PORT. BASE, L5-15 PLUG	EACH	1	1,197.60	1,197.60
AKR-POD	TRIPOD WITH AC PLUG (L5-15 STANDARD) SPECIFY STOWED HEIGHT: 72"	EACH	1	398.40	398.40
AKR-2581	LEADER LINE WYE 2.5" FEMALE X (2) 1.5" MALES	EACH	1	391.20	391.20
	HOM-HUSKY 26" PLASTIC TOOL BOX	EACH	1	37.20	37.20
	HOM-H230MTS, HOM-M550019, HOM-246340150... MISC SCREWDRIVERS,	EACH	1	188.88	188.88
	HOM-...60V DRIVER W/ 2 BATT.'S & BAG	EACH	2	350.00	700.00
FRH-EKS-12	ELEVATOR KEY SET	EACH	2	232.50	465.00
TEL-TL-SS-1	SPRINKLER STOP	EACH	10	21.56	215.60
	DEWALT 20/60V BATTERIES DCB606	EACH	4	114.95	459.80
	DEWALT SAWZALL KIT 2 BATT DCS387P1 & 1 DCB205	EACH	2	459.96	919.92
	LUG-4000-20 LUG-ALL 2 Ton Cable Hoist	EACH	2	395.74	791.48
FRH-K-TOOLKIT	K-TOOL COMPLETE KIT	EACH	1	180.00	180.00
	MAGNEGRIP TAILPIPE ASSEMBLY, SPECIFY 5" OR 7"	EACH	1	468.75	468.75
BAY-NSR-9746XL	FULL SIZE LED METAL LED FLASHLIGHT	EACH	5	118.06	590.30
BAY-9000-CHGR1	SNAP-IN RAPID CHARGER FOR NSR-9000 SERIES LIGHTS W/ THE KEY	EACH	5	18.40	92.00
	SPECIAL SERVICE AND SUPPLY C-10 AIR GUN REGULATOR ONLY	EACH	1	719.51	719.51
FRT	FREIGHT CHARGES	EACH	1	585.39	585.39
KEY-FD-17Y-50	FDNY D/J HOSE, 1.75" x 50', YELLOW	SECTION	5	131.01	655.05

This Quote is valid until 01/21/22

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IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote

Sales Quote Number: Q227863
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
RICHARD REICHARD
355 ELLIS ROAD SOUTH
JACKSONVILLE, FL 32254

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
KEY-FD-17O-50	FDNY D/J HOSE, 1.75"x 50', ORANGE	SECTION	4	131.01	524.04
KEY-FD-17R-50	FDNY D/J HOSE, 1.75"x 50', RED	EACH	4	131.01	524.04
KEY-FD-17W-50	FDNY D/J HOSE, 1.75" x 50', WHITE	SECTION	5	131.01	655.05
KEY-FD-25Y-50	FDNY D/J HOSE 2.5" X 50' YELLOW	EACH	21	176.74	3,711.54
KEY-PF-50Y-100	'PRO-FLOW' 5" X 100' LDH YELLOW W/5" STORZ	EACH	10	574.44	5,744.40
KEY-PF-50Y-50	'PRO-FLOW' 5" X 50' LDH YEL W/5" STORZ	EACH	1	374.00	374.00
KEY-PF-50Y-25	'PRO-FLOW' 5" X 25' LDH YEL W/ 5" STORZ	EACH	1	282.70	282.70
KEY-STENCIL	HOSE TO BE STENCILED. ALL HOSE TO BE STENCILED JFRD INSTEAD OF NYFD	EACH	1		
AKR-2127	1.5" X 1.5" Shutoff with Pistol Grip	EACH	4	307.20	1,228.80
AKR-1766	Wide-Range Turbojet Tip	EACH	4	489.04	1,956.16
AKR-2390	Axial Playpipe	EACH	1	615.07	615.07
AKR-1744	1.5" High-Range Turbojet Tip with 1.5" Inlet	EACH	1	548.89	548.89
	KNOXVAULT 4400 SINGLE LOCK MODEL	EACH	1	901.24	901.24
	KNOX KEY SECURE 6	EACH	1	1,026.25	1,026.25

Amount Subject to Sales Tax 0
Amount Exempt from Sales Tax 48,400.00

Subtotal:	**48400.00**
Invoice Discount:	0.00
Total Sales Tax:	0.00
Total:	**48,400.00**

This Quote is valid until 01/21/22

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IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone No. 800-228-8368
Fax No. 941-756-2598

Service Estimate

Page 1

Quote No. : SVQ22149
Status : Pending
Quote Date : 10/19/21
Quote Time : 3:44:30 PM
Contract No. :

Invoice To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202
Phone No. : 904-630-2467
Email :

Customer Id JAC CI
PO No. : STF Q2B
Equip. Id. :
"VIN # :"
Description :
Veh. Miles : 0
Veh. Hours : 0
Approved :

Complaint 1 : Install Q2B (w truck prewired)

Service Lines

Type	No.	Description	Qty	Unit Price Excl. Tax	Amount	Disc %	Disc. Amt.	Net Amount
Resource	LABOR	Install Q2B (w truck prewired)	2.00	85.00	170.00	0.00	0.00	170.00
G/L	30500	Shop Supplies	1.00	13.60	13.60	0.00	0.00	13.60
				Total	183.60		0.00	183.60

THIS IS AN ESTIMATE, NOT A CONTRACT AND IS VALID FOR 30 CALENDAR DAYS. ESTIMATES ARE PROVIDED ON A BEST ENDEAVORS BASIS ONLY. WORK WILL BE CHARGED BASED UPON THE PRICE OF PARTS PROVIDED BY TEN-8 FIRE EQUIPMENT PLUS LABOR. IF THERE IS ANY UNFORESEEN WORK DIRECTLY RELATED TO THE REPAIRS ON THE ESTIMATE, THE CUSTOMER WILL BE CONTACTED FOR AUTHORIZATION TO COMPLETE THE ADDITIONAL WORK. IF THE ADDITIONAL WORK IS DECLINED THE CUSTOMER IS STILL LIABLE FOR ANY WORK COMPLETED BY SIGNING BELOW YOU AUTHORIZE TEN-8 FIRE & SAFETY, LLC TO PERFORM THE REPAIRS DETAILED IN THE ESTIMATE ABOVE.

Total Amount	**$**	**183.60**
Discount	**$**	**0.00**
Taxes	**$**	**0.00**
Balance Due	**$**	**183.60**

Confirm Info : _____ ***Signature*** : _____

Date : _____

Requisition FAFM-501304-22

Requisitioning BU	FAFM: Fleet Management	**Requisition Amount**	1,347,123 USD
Entered By	Sheryl Kurtz	**Justification**	
Status	Incomplete	**Funds Status**	Not reserved
Description	Pierce Enforcer 107' Tractor-drawn Aerial Ladder per COJ specification - ESC-0456-18 Pricing includes: Factory concession of $20,000.00- Exterior Color: Red, Interior Color: Black - JFRD(52511) Replaces 8418-20		
Emergency Requisition	No		

Attachments

Title	File Name or URL	Description
5 SVQ22150 Dealer Equipment In	5 SVQ22150 Dealer Equipment Installation.pdf	
4 Q227464 Dealer Provided Equi	4 Q227464 Dealer Provided Equipment.pdf	
1 Jacksonville Tiller Proposal	1 Jacksonville Tiller Proposal 2022.pdf	

Lines

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
1		Pierce Enforcer 107' Tractor-drawn Aerial Ladder per COJ specification - ESC-0456-18 Pricing includes: Factory concession of $20,000.00- Exterior Color: Red, Interior Color: Black - JFRD(52511) Replaces 8418-20	072.30 Trucks, Fire Protection and Crash Rescue	1	Each	1,278,933.00 USD	1,278,933	Incomplete	Not reserved

Requester	Sheryl Kurtz	**Supplier**	Ten-8 Fire Equipment, Inc.
Urgent	No	**Supplier Site**	Order/Remit
Requested Delivery Date	1/18/22	**Supplier Contact**	DERICK BOUWER
Deliver-to Location	Fleet Management Division Charge	**Contact Phone**	(941)7567779
Deliver-to Address	2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States	**Charge Account**	51103.114001.564010.000000.00000500.00000.0000000

Note to Buyer

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
2		4% mark-up on tractor-drawn aerial apparatus,	072.30 Trucks, Fire Protection	1	Each	51,957.00 USD	51,957	Incomplete	Not reserved

Requisition FAFM-501304-22

per contract | and Crash Rescue

Requester Sheryl Kurtz
Urgent No
Requested Delivery Date 1/18/22
Deliver-to Location Fleet Management Division Charge
Deliver-to Address 2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States
Note to Buyer

Supplier Ten-8 Fire Equipment, Inc.
Supplier Site Order/Remit
Supplier Contact DERICK BOUWER
Contact Phone (941)7567779
Charge Account 51103.114001.564010.000000.00000500.00000.0000000

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
3		Dealer provided loose equipment per Q227464	072.30 Trucks, Fire Protection and Crash Rescue	1	Each	15,125.00 USD	15,125	Incomplete	Not reserved

Requester Sheryl Kurtz
Urgent No
Requested Delivery Date 1/18/22
Deliver-to Location Fleet Management Division Charge
Deliver-to Address 2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States
Note to Buyer

Supplier Ten-8 Fire Equipment, Inc.
Supplier Site Order/Remit
Supplier Contact DERICK BOUWER
Contact Phone (941)7567779
Charge Account 51103.114001.564010.000000.00000500.00000.0000000

Line	Item	Description	Category Name	Quantity	UOM	Price	Amount (USD)	Status	Funds Status
4		Dealer installed equipment per SVQ22150	072.30 Trucks, Fire Protection and Crash Rescue	1	Each	1,108.00 USD	1,108	Incomplete	Not reserved

Requester Sheryl Kurtz
Urgent No
Requested Delivery Date 1/18/22
Deliver-to Location Fleet Management Division Charge
Deliver-to Address 2581 Commonwealth Avenue, Jacksonville, FL 32254, Duval, United States
Note to Buyer

Supplier Ten-8 Fire Equipment, Inc.
Supplier Site Order/Remit
Supplier Contact DERICK BOUWER
Contact Phone (941)7567779
Charge Account 51103.114001.564010.000000.00000500.00000.0000000

I CERTIFY THAT FUNDS FOR THIS PURCHASE WERE AUTHORIZED AND PROVIDED FOR IN THE CURRENT BUDGET.

IN SERVICE TO SERVE YOU

Equipment Proposal

Pierce Proposal # 739

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire & Safety, LLC ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: December 13, 2021 ("Proposal Date") **Customer:** CITY OF JACKSONVILLE FIRE& RESCUE ("Customer")

Customer Address: 515 NORTH JULIA STREET, JACKSONVILLE, FLORIDA, 32202

Qty	Product Description & Options	Price
1	One Pierce Enforcer 107' Tractor-drawn Aerial Ladder per City of Jacksonville Fire & Rescue Department specifications and Bid #ESC-0456-18 for Fire Apparatus.	$1,298,933.00
	4% Mark-up on tractor-drawn aerial apparatus, per contract.	$51,957.00
	Factory Concession.	($20,000.00)
	Apparatus subtotal.	$1,330,890.00
	Dealer provided loose equipment per Q227464.	$15,125.00
	Dealer installed equipment per SVQ22150.	$1,108.00
	Order must be received by January 31st, 2022. Pricing not valid after that date.	
	Purchase Price:	$1,347,123.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 18 (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Price quoted includes a final inspection trip at the factory for Jacksonville Fire & Rescue personnel.

Unless accepted within 60 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: City of Jacksonville, Florida

By: _____

Title: _____

Print: _____

Date: _____

Ten-8 Fire & Safety, LLC

By: [signature]

Title: Authorized Sales Representative

Print: Robert F. Boggus

Date: December 13, 2021

IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote

Sales Quote Number: Q227464
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
	2022 TILLER				
FIR-5100D	SINGLE RADIO DIGITAL INTERCOM	EACH	1	950.25	950.25
FIR-UH-51	UNDER HELMET HEADSET RADIO TRANSMIT	EACH	2	310.39	620.78
FIR-UH-52	WIRED HEADSET UNDER HELMET PUSH INTERCOM	EACH	3	310.39	931.17
FIR-HM10	MODULE, HEADSET	EACH	5	62.08	310.40
FIR-HGR1	HEADSET HANGER HOOK	EACH	5	5.68	28.40
FIR-108-0102-00	150 FT ROLL CABLE	EACH	1	32.56	32.56
FIR-MR52X	INTERFACE MOT. XTL5000 4' CABLE #110-5136-30	EACH	1	186.23	186.23
FIR-108-0086-00	MR-OX EXTENSION CABLE, 15 FT.	EACH	1	33.42	33.42
FIR-108-0122-00	DC TO DC CONVERT-NOISE FILTER REPLACES FIR-CONV-3	EACH	1	90.74	90.74
GRA-MS 461 R-20"	MS 461 R RESCUE CHAINSAW, 20" BAR AND CHAIN	EACH	1	1,653.95	1,653.95
CMC-726100	LITTER, STA/STL RESCUE, TAPERED CMC	EACH	1	985.85	985.85
ZOR-G3086833	2 GALLON RED GALVANIZED STEEL, TYPE II SAFETY CAN	EACH	1	104.15	104.15
ZOR-G1726733	1 GALLON RED GALVANIZED STEEL TYPE II SAFTEY CAN	EACH	1	105.06	105.06
CTC-C60F36	FLAT HEAD AXE F/G	EACH	1	60.83	60.83
CTC-PR1200FG	SLEDGE 12# FBRGLS	EACH	1	45.00	45.00
FRH-EKS-12	ELEVATOR KEY SET	EACH	2	203.95	407.90
	LUGALL 4000-20 HOIST	EACH	2	416.57	833.14
HLJ-FR-485	48" First Responder Jack	EACH	2	231.26	462.52
NUP-69014	SCOOP #14 ALUM	EACH	1	52.16	52.16
	HOM-3OVX...16 GAL HOT DIPPED STEEL OVAL	EACH	2	78.95	157.90
TEA-K12-FD-970	K-12 RESCUE SAW 14" (970) WITHOUT BLADE	EACH	1	1,767.65	1,767.65
AKR-EJBX-CUSTOM	ELECTRICAL JUNCTION BOX (STANDARD COLOR IS GRAY)	EACH	2	447.89	895.78

IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone : 800-228-8368
Fax : 941-756-2598

Sales Quote

Sales Quote Number: Q227464
Sales Quote Date: 12/22/2021

Customer ID: TEN-8
SalesPerson: Mitchell Wilkerson
Email : mwilkerson@ten8fire.com
Ten-8 Contact: Derick Bouwer
Email :

Sell To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Ship To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202

Payment Terms : Due Upon Receipt of Product Or Service

Ship Via :

Item No.	Description	Unit	Quantity	Selling Pric	Total Price
	(2) L5-15 DUPLEX				
LOU-10/4 YEL	SJEO 10/4 WIRE YELLOW (2) 200' SECTIONS	FOOT	400	4.12	1,648.00
	MAGNEGRIP TAILPIPE ASSEMBLY, SPECIFY 5" OR 7"	EACH	1	468.75	468.75
FRT	FREIGHT CHARGES	EACH	1	364.92	364.92
	KNOXVAULT 4400 SINGLE LOCK MODEL	EACH	1	901.24	901.24
	KNOX KEY SECURE 6	EACH	1	1,026.25	1,026.25

Amount Subject to Sales Tax 0
Amount Exempt from Sales Tax 15,125.00

Subtotal:	**15125.00**
Invoice Discount:	0.00
Total Sales Tax:	0.00
Total:	**15,125.00**

This Quote is valid until 01/21/22

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IN SERVICE TO SERVE YOU

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone No. 800-228-8368
Fax No. 941-756-2598

Service Estimate

Page 1

Quote No. : SVQ22150
Status : Pending
Quote Date : 10/19/21
Quote Time : 3:50:57 PM
Contract No. :

Invoice To :
CITY OF JACKSONVILLE
ACCOUNTS PAYABLE
117 W. DUVAL STREET, STE 375
JACKSONVILLE, FL 32202
Phone No. : 904-630-2467
Email :

Customer Id JAC CI
PO No. : STF tiller firecom
Equip. Id. :
"VIN # :"
Description :
Veh. Miles : 0
Veh. Hours : 0
Approved :

Complaint 1 : Install 5 position Firecom in Tiller

Service Lines

Type	No.	Description	Qty	Unit Price Excl. Tax	Amount	Disc %	Disc. Amt.	Net Amount
Resource	LABOR	Install 5 position Firecom in Tiller	12.00	85.00	1020.00	0.00	0.00	1020.00
G/L	30700	Aluminum spacer	1.00	2.00	2.00	0.00	0.00	2.00
Item	SAP-7822023	Fuse Holder, In-Line, ATO Type	1.00	5.27	5.27	0.00	0.00	5.27
G/L	30500	Shop Supplies	1.00	81.60	81.60	0.00	0.00	81.60
				Total	1108.87		0.00	1,108.87

THIS IS AN ESTIMATE, NOT A CONTRACT AND IS VALID FOR 30 CALENDAR DAYS. ESTIMATES ARE PROVIDED ON A BEST ENDEAVORS BASIS ONLY WORK WILL BE CHARGED BASED UPON THE PRICE OF PARTS PROVIDED BY TEN-8 FIRE EQUIPMENT PLUS LABOR. IF THERE IS ANY UNFORESEEN WORK DIRECTLY RELATED TO THE REPAIRS ON THE ESTIMATE, THE CUSTOMER WILL BE CONTACTED FOR AUTHORIZATION TO COMPLETE THE ADDITIONAL WORK IF THE ADDITIONAL WORK IS DECLINED THE CUSTOMER IS STILL LIABLE FOR ANY WORK COMPLETED. BY SIGNING BELOW YOU AUTHORIZE TEN-8 FIRE & SAFETY, LLC TO PERFORM THE REPAIRS DETAILED IN THE ESTIMATE ABOVE.

Total Amount	**$**	**1108.87**
Discount	**$**	**0.00**
Taxes	**$**	**0.00**
Balance Due	**$**	**1,108.87**

Confirm Info : _____ ***Signature :*** _____

Date : _____

SUBJECT: **Fire Apparatus for Jacksonville Fire and Rescue Division**

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $3,542,134.00 to cover FY21 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $32,745,333.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: Annette Burney **RESPECTFULLY SUBMITTED** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 3/11/2021

OTHER

ACTION OF AWARDING AUTHORITY DATE 3/11/21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No: 2019-02

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 2 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $8,423,199.00 to cover FY21 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $29,203,199.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: Annette Borney

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 2/18/2021

Teresa R. Eibeen

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/18/21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 2 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire Equipment, Inc. by $59,734.00 for the purchase of additional equipment under the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $20,780,000.00.

Funding Source: 51103.104001 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: Annette Burney RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING MEMBERS DISAPPROVING 0 DATE: 6/11/20

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/12/20

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENT CATION

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 2 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire Equipment, Inc. by $9,804,761.00 to complete vehicle purchases for FY20 under the current contract ending January 30, 2024. Total revised estimated expenditure amount not to exceed $20,720,266.00.

Funding Source: AFFM513-06401 – To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo and Previous Awards

ANALYST: Annette Burney RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 12-19-19

OTHER:

ACTION OF AWARDING AUTHORITY DATE

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry,
Under Authority of
Executive Order No. 2015-32

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18

OPEN DATE: 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 2 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject REV RTC for failure to meet the minimum requirement of same ownership for a minimum of ten (10) years. Recommend approval of award to the highest scoring responsive, responsible bidder, Ten-8 Fire Equipment, Inc. Period of service is five (5) years from date of contract execution with one (1) five (5) year renewal option. Total expenditure amount not to exceed $10,915,505.00.

Funding Source: AFFM513-06401 – To be executed by formal contract through the Office of General Counsel and encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Scoring Sheets and Evaluation Criteria

ANALYST: Annette Burney

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 11/15/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/15/18

APPROVED D SAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No 2015-05