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SINGLE SOURCE AWARD **BID # SS-11921-22**

Subject: NEEDLES FOR EZ-IO INTEROSSEOUS VASCULAR ACCESS SYSTEM

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to Teleflex LLC for the supply of Needles for EZ-IO Interosseous Vascular Access System for the Jacksonville Fire and Rescue Department. Period of service is for One (1) Year from date of award. Total award expenditure amount not-to-exceed $200,000.00.

Funding Source: 00111.125004.552170.000000.00000000.00000.0000000 - To be encumbered by Purchase Order Release (s).

Single Source Award To: Teleflex LLC

Price Justification: See attachment

Total Award: $200,000.00 **Requisition #:** FRRS-500408-22

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

December 21, 2021

TO: Gregory Pease, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: **Sole source Recommendation**

The Jacksonville Fire and Rescue Department uses the ARROW EZ-IO Intraosseous Vascular Access System exclusively. The EZ-IO System requires proprietary patented needles and power driver technology. No other IO needle will work with these drivers, which are carried on all JFRD Rescue Units. Teleflex LLC. is a wholly owned subsidiary of Teleflex Incorporated.

Therefore, we are recommending the Procurement Department proceed with the single source one year blanket contract in the amount of $200,000.00 awarded to Teleflex LLC.

Funding Source: 00111.125004.552170.0

Thank you

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.255.3302 | Fax: 904.255.7787 | davids@coj.net

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

This is a request for a one year blanket contract for the purchase of Arrow EZ-IO needles and drivers. The Jacksonville Fire and Rescue Department uses the Arrow EZ-IO system exclusively. No other needle will work with these drivers, which are carries on all JFRD Rescue Units.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Teleflex LLC is the sole manufacturer of the Arrow EZ-IO power driver and needles. There are no other battery powered intraosseous products currently available in the global marketplace. Please see attached letter.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Teleflex LLC's direct sales team is the only way to accuire the Arrow EZ-IO driver and needles. No other vendor is authorized to market, sell or service these products to the JFRD. Please see attached letter.

Procurement Division

March, 2020

Teleflex®

Teleflex

3015 Carrington Mill Blvd
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881

teleflex.com

December 9, 2021

RE: **Teleflex LLC—Sole Source for the Arrow® EZ-IO® Intraosseous Vascular Access System**

Dear Valued Customer:

Thank you for your interest in the Arrow® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. The EZ-IO® System is currently the only battery-operated intraosseous vascular access device that may be extended for up to 48-hour dwell time.*

Through our direct sales team, Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, markets, sells and/or services all non-federal Arrow® EZ-IO® Device customers within the continental United States.

Please call our customer service to assist you with any questions or concerns: 1-866-246-6990.

Sincerely,

Morgan Rankin
Vice President, Sales
Emergency Medicine

*The Arrow EZ-IO® System is indicated anytime in which vascular access is difficult to obtain in emergent, urgent or medically necessary cases for up to 24 hours. For patients ≥12 years old, the device may be extended for up to 48 hours when alternate intravenous access is not available or reliably established.

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Teleflex

ARROW
BRUSS
HUDSON RCI
LMA
Pilling
RUSCH
UROLIFT
WEDGE

Special Price Agreement

Contract No. 50172383 Account No. 1073902 City of Jacksonville Fire	Page 1 of 2

City of Jacksonville Fire
And Rescue
Attn: Logistics
355 Ellis Road South
JACKSONVILLE FL 32254
USA

Contract Type	Notification Type	Replacement for	Printed on	Contract Dates
Direct	Renewed	50139227	12/13/2021	01/01/2022-12/31/2022

Teleflex, LLC pleased to inform you that we have renewed this special pricing agreement for purchases made directly through Teleflex LLC. This agreed to pricing is available for the facilities listed.
This documentation provides a complete record of pricing and effective dates that Teleflex LLC will honor for the items covered in this agreement. This agreement does not mandate a specific purchase requirement; however, participation level may affect its continuation or renewal. Typographical errors are subject to correction.
In addition to the terms contained in this agreement, Teleflex LLC Standard Terms and Conditions ("Terms and Conditions") will apply and are incorporated herein by reference. Copies of the Terms and Conditions are available on the Teleflex LLC website (www.Teleflex.com). They may also be requested by contacting the Strategic Pricing and Contracts Management department by email at ContractServices@teleflex.com. The Terms and Conditions shall take precedence over any terms and conditions set forth in a purchase order or other document presented by you in connection with the purchase of products hereunder.

Additional Comments

Material	Brand	Material Description	Units	SUoM	Qty/SUoM	Price USD	Valid From	Valid To
9001-VC-005	Arrow	EZ-IO 25MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	01/01/2022	12/31/2022
9018-VC-005	Arrow	EZ-IO 15MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	01/01/2022	12/31/2022
9058	Arrow	EZ-IO POWER DRIVER	1	EA		299.00	01/01/2022	12/31/2022
9065	Arrow	EZ-IO POWER DRIVER VASCULAR ACCESS PACK	1	EA		39.95	01/01/2022	12/31/2022
9066-VC-005	Arrow	EZ-STABILIZER(BOX OF 5)	1	BX	5EA/BX	50.00	01/01/2022	12/31/2022
9079-VC-005	Arrow	EZ-IO 45MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	01/01/2022	12/31/2022

Teleflex LLC
3015 Carrington Mill Blvd Morrisville, NC 27560
Tel: (919) 544-8000 Fax: (919) 433-4995 Email:contractservices@teleflex.com www.teleflex.com

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Special Price Agreement

Contract No. 50172383 **Account No.** 1073902 City of Jacksonville Fire	**Page** 2 of 2

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Road South
NVILLE FL 32254

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	Renewed	50139227	12/13/2021	01/01/2022-12/31/2022

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r No.	Customer Name	Customer Address	Valid From	Valid To
	City of Jacksonville Fire	355 Ellis Road South / Jacksonville FL 32254	01/01/2022	12/31/2022

LLC
rrington Mill Blvd Morrisville, NC 27560
) 544-8000 Fax: (919) 433-4995 Email:contractservices@teleflex.com www.teleflex.com