SUBJECT: NITRILE GLOVES FOR JSO AND JFRD

BID #: SC-0270-23 **OPEN DATE:** 1/4/2023

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – SIX (6) MONTHS FROM DATE OF AWARD WITH TWO (2) SIX (6) MONTH RENEWAL OPTIONS

AGENCY: PROCUREMENT DIVISION

BASIS OF AWARD: BY GROUP TO THE TWO (2) LOWEST RESPONSIVE, RESPONSIBLE BIDDERS

NUMBER OF BIDS INVITED: (109) **NUMBER RECEIVED:** (21) **OTHER:** (2)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to correct the previous award not to exceed amount from $819,276.90, to $822,000.00. This stems from rounding up on each group from the original award and following that pattern each subsequent award.

Recommend approval to utilize the second and final renewal option with all original suppliers to increase the primary suppliers by $30,000.00 as highlighted below. Total not-to-exceed amount is $852,000.00. Period of service is February 29, 2024 through August 31, 2024.

- **Group 1 Primary Supplier: Henry Schein, Inc., increase by $10,000.00, total not-to-exceed $364,000.00**
- Group 1 Secondary Supplier: Medgluv, Inc., expenditure amount $187,000.00, total not-to-exceed $374,000.00
- **Group 2 Primary Supplier: Herma Holding, LLC, increase by $10,000.00, total not-to-exceed $46,000.00**
- Group 2 Secondary Supplier: Medgluv, Inc., expenditure amount of $21,000.00, total not-to-exceed $42,000.00
- **Group 3 Primary Supplier: Herma Holding, LLC, increase by $10,000.00, total not-to-exceed $18,000.00**
- Group 3 Secondary Supplier: Medgluv, Inc., expenditure amount of $4,000.00, total not-to-exceed $8,000.00

Funding for this award will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo, Supplier Letters, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED:** _____

Corey Sidlo DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DUSTIN FREEMAN, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Donna Deegan, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

ITY. ONE JACKSONVILLE

To: Dustin Freeman, Division Chief, Procurement Division

From: Corey Sidlo, Purchasing Analyst CS

Date: February 9, 2024

Subject: Bid # SC-0270-23 Nitrile Gloves for JSO and JFRD

The Procurement Division recommends approval to correct the previous award not to exceed amount from $819,276.90, to $822,000.00. This stems from rounding up on each group from the original award and following that pattern each subsequent award.

The Procurement Division further recommends approval to utilize the second and final renewal option with all original suppliers to increase the primary suppliers by $30,000.00 as highlighted below. Total not-to-exceed amount is $852,000.00. Period of service is February 29, 2024 through August 31, 2024.

- **Group 1 Primary Supplier: Henry Schein, Inc., increase by $10,000.00, total not-to-exceed $364,000.00**
- Group 1 Secondary Supplier: Medgluv, Inc., expenditure amount $187,000.00, total not-to-exceed $374,000.00
- **Group 2 Primary Supplier: Herma Holding, LLC, increase by $10,000.00, total not-to-exceed $46,000.00**
- Group 2 Secondary Supplier: Medgluv, Inc., expenditure amount of $21,000.00, total not-to-exceed $42,000.00
- **Group 3 Primary Supplier: Herma Holding, LLC, increase by $10,000.00, total not-to-exceed $18,000.00**
- Group 3 Secondary Supplier: Medgluv, Inc., expenditure amount of $4,000.00, total not-to-exceed $8,000.00

Funding for this award will be encumbered from various accounts and executed by Purchase Orders.

Sidlo, Corey

From: EMS Bids <EMSBids@henryschein.com>
Sent: Friday, January 26, 2024 10:56 AM
To: Sidlo, Corey
Subject: RE: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hi Corey –

Yes. We would like to exercise renewal option 2.

Thanks!
Katie Bautista
EMS Bids Specialist
Henry Schein
1575 Aviation Center Pkwy #402
Daytona Beach, FL 32114
631-370-6916

HENRY SCHEIN®
U.S. SPECIALTY DISTRIBUTION GROUP EMS

From: Sidlo, Corey <CSidlo@coj.net>
Sent: Thursday, January 25, 2024 2:21 PM
To: EMS Bids <EMSBids@henryschein.com>
Subject: [EXTERNAL] CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

This Message Is From an External Sender
This message came from outside your organization.
Report Suspicious

Good morning afternoon Henry Schein,

The subject/attached contract with the City of Jacksonville ends on February 28, 2024. You have one renewal option remaining. Would you like to exercise the second and final renewal?

If you would like to renew, simply reply to this email stating that you would like to exercise renewal option 2.

If not, please let me know as soon as you can, so I can rebid and award the contract it in time to avoid a gap in service.

Thank you.

Sincerely,

Corey Sidlo

Sidlo, Corey

Subject: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD
Attachments: SC-0270-23 AWARD RENEWAL 1.pdf

From: Jerry Leong <JLeong@Medgluv.com>
Sent: Thursday, January 25, 2024 3:13 PM
To: Sidlo, Corey <CSidlo@coj.net>
Subject: FW: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Corey,
Yes, we would like to exercise renewal option 2.

Thank you.

Jerry Leong
President

Medgluv, Inc.
4100 Coral Ridge Drive, Suite 100
Coral Springs, FL 33065
Tel: 954-586-5309 Mobile: 561-212-8885
medgluv.com | jleong@medgluv.com

Medgluv

Celebrating 20 Years of Hand Protection to First Responders and Healthcare Professionals.

From: Sidlo, Corey <CSidlo@coj.net>
Sent: Thursday, January 25, 2024 2:47 PM
To: Jerry Leong <JLeong@Medgluv.com>
Subject: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

Good afternoon Medgluv,

The subject/attached contract with the City of Jacksonville ends on February 28, 2024. You have one renewal option remaining. Would you like to exercise the second and final renewal?

Sidlo, Corey

From: Nicole Pidanick <nicole@hemeraholding.com>
Sent: Friday, January 26, 2024 9:29 AM
To: Sidlo, Corey
Subject: Re: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hi Corey,
Yes, we would like to exercise renewal option 2.
Thank you

On Thu, Jan 25, 2024 at 2:45 PM Sidlo, Corey <CSidlo@coj.net> wrote:

Good morning afternoon Nicole,

The subject/attached contract with the City of Jacksonville ends on February 28, 2024. You have one renewal option remaining. Would you like to exercise the second and final renewal?

If you would like to renew, simply reply to this email stating that you would like to exercise renewal option 2.

If not, please let me know as soon as you can, so I can rebid and award the contract it in time to avoid a gap in service.

Thank you.

Sincerely,

Corey Sidlo

Purchasing Analyst

SUBJECT: NITRILE GLOVES FOR JSO AND JFRD

BID #: SC-0270-23 **OPEN DATE:** 1/4/2023

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – SIX (6) MONTHS FROM DATE OF AWARD WITH TWO (2) SIX (6) MONTH RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY GROUP TO THE TWO (2) LOWEST RESPONSIVE, RESPONSIBLE BIDDERS

NUMBER OF BIDS INVITED: (109) **NUMBER RECEIVED:** (21) **OTHER:** (2)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first renewal option with all original suppliers listed below, in the amounts below. The revised expenditure amount is $411,000.00. Total not-to-exceed amount is $819,276.90. Period of service is September 1, 2023 through February 28, 2024 with (1) one (6) month renewal option remaining.

- Group 1 Primary Supplier: Henry Schein, Inc., expenditure amount of $177,000.00, total not-to-exceed $354,000.00
- Group 1 Secondary Supplier: Medgluv, Inc., expenditure amount of $187,000.00, total not-to-exceed $374,000.00
- Group 2 Primary Supplier: Herma Holding, LLC, expenditure amount of $18,000.00, total not-to-exceed $36,000.00
- Group 2 Secondary Supplier: Medgluv, Inc., expenditure amount of $21,000.00, total not-to-exceed $42,000.00
- Group 3 Primary Supplier: Herma Holding, LLC, expenditure amount of $4,000.00, total not-to-exceed $8,000.00
- Group 3 Secondary Supplier: Medgluv, Inc., expenditure amount of $4,000.00, total not-to-exceed $8,000.00

Funding for this award will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo, Supplier Letters, Previous Award

ANALYST: _____ Corey Sidlo **RESPECTFULLY SUBMITTED:** _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DUSTIN FREEMAN, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 7/13/2023

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 7/14/23

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

SUBJECT: NITRILE GLOVES FOR JSO AND JFRD

BID #: SC-0270-23 **OPEN DATE:** 1/4/2023

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – SIX (6) MONTHS FROM DATE OF AWARD WITH TWO (2) SIX (6) MONTH RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY GROUP TO THE TWO (2) LOWEST RESPONSIVE, RESPONSIBLE BIDDERS

NUMBER OF BIDS INVITED: (109) **NUMBER RECEIVED:** (21) **OTHER:** (2)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the lowest bid for Group 1 Primary, Clearwater Distribution (dba) Gulfstar Supply for submitting product samples that did not meet the specifications per the bid document. Recommend approval to reject the lowest bidder for Group 3 Secondary Supplier, Med First Healthcare Supply, Inc. for providing samples that did not meet the specifications.

Recommend approval to reject the following suppliers for not providing samples: Buyer's Point, LLC, Bak Global, LLC, Mini Wing USA, Fischer Scientific Company, Inc., Malor & Company, Inc., and Agni Enterprises, LLC (dba) Head to Heals Safety Supplies. Recommend approval to reject Clean Space Project for not providing a completed Bid Proposal Form, a signed Bid Form, and not providing a signed Conflict of Interest Certificate.

Recommend approval to reject the following suppliers for submitting incomplete bids in Group 2: Premier Safety, Pyramid School Products, Henry Shein, Inc.

Medgluv, Inc. failed to acknowledge Addendum 1. Procurement has since received the acknowledgement of Addendum 1 and recommends waiving the technicality as a minor irregularity.

Recommend approval of award as follows:

- Group 1 Primary Supplier: Henry Schein, Inc. in the initial not-to-exceed amount of $177,000.00
- Group 1 Secondary Supplier: Medgluv, Inc. in the initial not-to-exceed amount of $187,000.00
- Group 2 Primary Supplier: Herma Holding, LLC in the initial not-to-exceed amount of $18,000.00
- Group 2 Secondary Supplier: Medgluv, Inc. in the initial not-to-exceed amount of $21,000.00
- Group 3 Primary Supplier: Herma Holding, LLC in the initial not-to-exceed amount of $4,000.00
- Group 3 Secondary Supplier: Medgluv, Inc. in the initial not-to-exceed amount of $4,000.00

Total initial not-to-exceed expenditure amount will be $408,276.90. Period of service will be six (6) months from date of award with two (2) six (6) month renewal options.

Funding will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo, Bid Tabulation, Rejection Letters, Addendum 1, Terms & Conditions, Specifications

ANALYST: _____ Corey Sidlo

RESPECTFULLY SUBMITTED: _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DUSTIN FREEMAN, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 2/2/2023

OTHER: _____

ACTION OF AWARDING AUTHORITY

APPROVED ✓ DISAPPROVED _____ DATE 2/6/23

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02