SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify period of service from January 30, 2024 through date of award.

Recommend approval to utilize the five (5) year renewal option with Ten-8 Fire & Safety, LLC. Period of service is date of award through January 30, 2029. Total expenditure to remain at current not to exceed amount of $52,425,667.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.000000 – To be encumbered by purchase order

Attachments: Agency Recommendation, Supplier Letter, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
Corey Sidlo DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: February 6, 2024

To: Dustin Freeman, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: Erik Preacher, Fleet Management Administrator

Re: Recommend approval for First (1st) renewal award for ESC-0456-18 Fire Apparatus for Jacksonville Fire & Rescue Division

Fleet Management Division is requesting approval to utilize the first (1st) renewal option for award ESC-0456-18 to Ten-8 Fire & Safety, LLC. Period of Service is Date of Award through January 30, 2029. Total estimated expenditure amount not to exceed is $52,425,667.00.

Funding Source: 51103.114001.564010.000000.00000500.000000 to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

TEN-8 FIRE & SAFETY, LLC.

2904 59TH AVENUE DRIVE E.
BRADENTON, FL 34203

To Whom It May Concern-

Ten-8 Fire & Safety would like to accept the First (1st) option for the renewal period spanning from January 31, 2024, through January 30, 2029. We understand the terms and conditions associated with this extension and are committed to upholding the high standards of product/vendor performance, as well as strict adherence to the pricing, terms, and conditions stipulated in ESC-0456-18.

It has been our privilege to serve you for the duration of our long-standing partnership. Your commitment to excellence and the welfare of your community has been an inspiration to our team. We truly value the collaborative spirit that has defined our interactions and the shared goals we have accomplished together.

We understand the importance of the projects and services we provide to the City of Jacksonville, and we remain dedicated to maintaining the high standards that have characterized our partnership. Your continued loyalty and support have been instrumental in our success, and we look forward to many more years of shared achievements.

Blake Ebben

Blake R. Ebben

Vice President of Apparatus Sales
Ten-8 Fire & Safety
p: 346-292-6621
e: bebben@ten8fire.com

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $13,679,427.00 to complete fire equipment purchases for FY23, for the period of service ending January 30, 2024. Total revised expenditure not to exceed $52,425,667.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.000000 - To encumbered by purchase order

Attachments: Agency Letter, Vendor Quote and Previous Awards

ANALYST: Corey Sidlo **RESPECTFULLY SUBMITTED** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 11/3/2022

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11-4-2022

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: **Fire Apparatus for Jacksonville Fire and Rescue Division**

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $6,000,907.00 to cover FY22 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $38,746,240.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 1/13/2022

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 1-18-22

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $3,542,134.00 to cover FY21 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $32,745,333.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 3/11/2021

OTHER _____

ACTION OF AWARDING AUTHORITY DATE 3/11/21

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: **Fire Apparatus for Jacksonville Fire and Rescue Division**

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire & Safety, LLC by $8,423,199.00 to cover FY21 fire equipment purchases through the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $29,203,199.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: Annette Burney **RESPECTFULLY SUBMITTED** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 2/18/2021

Teresa R. Eilbacy

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/18/21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: Fire Apparatus for Jacksonville Fire and Rescue Division

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire Equipment, Inc. by $59,734.00 for the purchase of additional equipment under the current contract period ending January 30, 2024. Total revised estimated expenditure amount not to exceed $20,780,000.00.

Funding Source: 51103.104001 - To be executed by formal contract amendment through the Office of General Counsel

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 6/11/20

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 6/12/20

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SUBJECT: **Fire Apparatus for Jacksonville Fire and Rescue Division**

BID #: ESC-0456-18 **OPEN DATE: 8/29/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Ten-8 Fire Equipment, Inc. by $9,804,761.00 to complete vehicle purchases for FY20 under the current contract ending January 30, 2024. Total revised estimated expenditure amount not to exceed $20,720,266.00.

Funding Source: AFFM513-06401 – To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo and Previous Awards

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ For- GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 12-19-19

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 12/19/19

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: **Fire Apparatus for Jacksonville Fire and Rescue Division**

BID #: ESC-0456-18 **OPEN DATE:** 8/29/18

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Five (5) years from date of contract execution with one (1) five (5) year renewal option

AGENCY: Fleet Management Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 8 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject REV RTC for failure to meet the minimum requirement of same ownership for a minimum of ten (10) years. Recommend approval of award to the highest scoring responsive, responsible bidder, Ten-8 Fire Equipment, Inc. Period of service is five (5) years from date of contract execution with one (1) five (5) year renewal option. Total expenditure amount not to exceed $10,915,505.00.

Funding Source: AFFM513-06401 – To be executed by formal contract through the Office of General Counsel and encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Scoring Sheets and Evaluation Criteria

ANALYST: _____ Annette Burney **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 11/15/18

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 11/15/18

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05