SUBJECT: RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCLABLES COLLECTION AND TRANSPORTATION SERVICES REAR LOAD-SERVICE AREA 1

BID #: ESC-0458-22 **OPEN DATE:** 10/12/2022

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Six (6) years any renewals subject to the provisions of Ordinance 382.308 for contract extensions.

AGENCY: Solid Waste

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 52 **NUMBER RECEIVED: 2** **OTHER: 1**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommended approval to award to the top-ranked firm, Meridian Waste Florida, LLC. (Meridian Waste) for a premise price of $19.27. The period of service will be from October 1, 2023 to September 30, 2029, any renewals subject to the provisions of Ordinance 382.308 for contract extensions. The total annual amount is $17,584,414.56.

Funding Source: 43101.157007.534070.000000.00000000.00000.0000000– To be executed by formal contract through Office of General Counsel and processed via Purchase Order.

Attachments: Recommendation Memo, Tabulation and Scores and Evaluation Criteria

ANALYST: _____ JACLYN STAMOS **RESPECTFULLY SUBMITTED** _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Will Williams, Operations Director, Department of Public Works

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
(904) 255-7500
www.coj.net

ONE CITY. ONE JACKSONVILLE

TO: **Dustin Freeman, Chief, Procurement Division**

THRU: **Steve Long, P.E. Director, Department of Public Works**

FROM: **Jeffrey S. Foster, P.G., Solid Waste Environmental Engineer Manager**
Will Williams, Operations Director, Department of Public Works

DATE: **November 15, 2022**

SUBJECT: **Recommendation Award Request for Proposal - Residential Curbside Solid Waste and Recyclables Collection and Transportation Services Rear Load - Service Area I**
Bid No. **ESC-0458-22**
Bid Date: **October 12, 2022**

A total of two (2) bids were received by the Procurement Division on October 12, 2022 for the Request for Proposals (RFP) ESC-0458-22 Residential Curbside Solid Waste and Recyclable Collection and Transportation Rear Load for Service Area I. The bids for RFP ESC-0458-22 were submitted by Meridian Waste Florida, LLC (Meridian Waste) and Waste Pro of Florida, Inc. (WP). The Solid Waste Division (SWD) scored the bid responses pursuant to the specifications, requirements and terms and conditions of ESC-0458-22 and all issued addendums including personal interviews with references concerning levels of service for similar types of projects. In addition, SWD reviewed the State of Florida www.Sunbiz.org to determine the current corporate status of the respondents. Based on the scoring matrix contained in the RFP, Meridian Waste scored an average total of 88.50 points out of 100 possible points with an offered per premise price of $19.27 and WP scored an average total of 82.58 points out of 100 possible points with an offered per premise price of $22.52. Based on the scoring, Meridian Waste was the highest scored bidder for ESC-0458-22. Using the total premise count of 76,044 contained within the RFP, the calculated bid amount of $19.27 per premise would be $1,465,367.88 per month with a yearly total of $17,584,414.56.

Therefore, the SWD respectfully requests awarding the contract for the services contained in ESC-0458-2 to the highest ranked bidder, Meridian Waste Florida, LLC., for a per premise price of $19.27. The contract would start on October 1, 2023 for a base period of six (6) years with any renewals subject to the provisions of Ordinance 382.308 for contract extensions. After the base contract execution, the contract would be governed by City Ordinance 382 and the rate review process would be conducted pursuant to Ordinance 382.309 in the third year of the contract to true up actual operational cost versus the contract costs. Sufficient funding is available in 43101.157007.534070.000000.00000000.00000.0000000 based on the City Council approval of the FY~~22-23~~ 23-24 budget. Nothing contained herein shall be amended, modified or otherwise revised without prior CSPEC and Mayor's approval.

Please advise the Solid Waste Division when this item will be placed on the MBRC agenda so a member of Public Works can attend.

JSF/jf
Attachments

TITLE: RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCLABLES COLLECTION AND TRANSPORTATION SERVICES FOR SERVICE AREA I REAR LOAD BID NO.: ESC-0458-22 OPEN DATE: 10/12/22 ANALYST: Olive Wallace-Cohen No. Invited: (52) No. Received: (2) No Bids: (1) Recorded By: MELISSA PIERCE Announcer: RENATA BARNETTE			MERIDIAN WASTE FLORIDA, LLC	WASTEPRO OF FLORIDA, INC.
Mandatory Prebid meeting held August 29, 2022 @ 11:00 am			ATTENDED	ATTENDED
Item #	Description	UOM	Unit Price	Unit Price
1	Collection of the following materials and transportation to the designated facility in compliance with the requirements in the Contract:			
	A. Garbage, Rubbish and Bulky Waste	per premises per month	$ 10.15	$ 12.40
	B. Yard Waste	per premises per month	$ 5.85	$ 5.06
	C. Recyclable Material	per premises per month	$ 3.27	$ 5.06
	D. White Goods and Tires	per premises per month	$0.00	*$0.00
	E. Total (i.e., A+B+C+D; a/k/a the Base Rate Component)		$ 19.27	$ 22.52
2	Hourly Rate per Route for Collection and transportation of the following materials: A. Garbage, Rubbish and Bulky Waste	Per Hour	$ 123.00	No Price
	B. Yard Waste		$ 123.00	No Price
	C. Recyclable Material		$ 123.00	No Price
	D. White Goods and Tires		$ 123.00	No Price
	E. Total (A+B+C+D)			
3	Collection of Yard Waste from Major Storms and transportation to the appropriate facility (Section 20.3 of the Contract)	Per Ton	$ 155.00	No Price
Corporate Experience		10 points		
Financial Capacity and Assurances		10 points		
Past Service Evaluation		25 points		
Transport Fleet - Average Age in Years of Contractors Fleet		10 points		
Transport Fleet – Clean Energy Bonus		5 points		
Workforce – Second Chance Bonus		5 points		
Cost per Premise		35 points		
Total Points		100 Points		
MINIMUM REQUIREMENTS			✓	✓
CONFLICT OF INTEREST			✓	✓
INSURANCE ACKNOWLEDGMENT			✓	✓
ADDENDUM (1,2,3,4,5,6)			1,2,3,4,5,6	1,2,3,4

**Minimum Requirements

Authorized to do business in the State of Florida and the City of Jacksonville

Operated a residential curbside collection and transportation service contract for a minimum of three continuous (3) years with at least 50,000 residential premises

RESIDENTIAL CURBSIDE SOLID WASTE AND RECYCLABLES COLLECTION AND TRANSPORTATION SERVICES FOR SERVICE AREA I
REAR LOAD

ESC-0458-22

Total Points (100)	10 Points	10 Points	25 Points	10 Points	5 Points	5 Points	35 Points	OVERALL	Rank
Vendors	Corporate Experience	Financial Capacity and Asdurances	Past Service Evaluation	Transport Fleet - Average Age	Fransport Fleet - Clean Energy Bonus	Workforce - Second Chance Bonus	Cost per Premises	100 Points Max	
MERIDIAN WASTE FLORIDA, LLC									
Jeffery Foster	9	9	21	10.00	2.00	2.00	35.00	88.00	
Eric Fuller	9	9	23	8.00	2.00	3.00	35.00	89.00	
Average	9.00	9.00	22.00	9.00	2.00	2.50	35.00	88.50	1
WASTEPRO OF FLORIDA, INC.									
Jeffery Foster	8	10	17	10.00	5.00	5.00	29.95	84.95	
Eric Fuller	9	8	21.25	5.00	2.00	5.00	29.95	80.20	
Average	8.50	9.00	19.13	7.50	3.50	5.00	29.95	82.58	2

Attachment B– Evaluation Matrix

The evaluations will be based upon the following criteria, and Contractors are requested to provide, as a minimum, the information listed under each criterion. **Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the proposal as non-responsive.** The response to each of the criterion will be evaluated relative to the other responses received and will be awarded a score up to a maximum as specified below for each evaluation criteria. Contractors are encouraged to arrange their responses in a format that will offer ready review and evaluation of each criterion. **Each bidder's submittal will be scored according to a 100 total point score.**

I. **Corporate Experience.** Including professional and/or technical education and training certifications; experience in the kind of project to be undertaken; availability of adequate personnel, equipment and facilities and the extent of repeat business of the persons. Provide the number and experience of entire company staff including the number and experience of the personnel assigned to this project. Provide name and office locations of sub consultants and percent of service for this contract. Include all licenses or certifications required for the project personnel assigned to this RFP. List projects similar to the one in the RFP, which have been satisfactorily completed. Provide resumes of principal staff/project manager showing years of experience in the field to which they are assigned for this project. **(10 points maximum score).**

II. **Financial Capacity and Assurances.** Describe form of business, i.e., proprietorship, partnership, corporation; years in business; changes in ownership; bank references(s); past, present, pending and/or threatened legal proceedings within any forum; and any other information the contractor may wish to supply to demonstrate financial responsibility. Additionally, the contractor must demonstrate that they obtain or have the ability to obtain the financial capacity to fulfill the requirements of this RFP from a capital expenditure and operational perspective to include:

- Letters of credit, and/or financial commitments totaling $12 million
- Performance Bonding capacity must exceed $12 million
- Must demonstrate ability to meet insurance and indemnification requirements of this RFP

Failure to provide all listed information and documentation (including Attachment A data) will result in a score less than the maximum for this criterion. **(10 points maximum score).**

III. **Past Service Evaluation.** Contractor shall supply at least three but no more than five references including contact and contract information including contracting entity, value of contract and length of contract for past performance evaluation on similar solid waste collection and transportation service contracts. The references must be willing to provide their evaluation of the contractor's past performance to the City. The City will request the reference to judge the bidder's service levels for ratings of excellent, very good, good, poor and unsatisfactory. The references must be able to provide input for service levels and complaints that involve rear load garbage and automated recycling vehicles and bulk collections within the respective service area **(25 points maximum score).**

IV. **Transport Fleet - Average Age in Years of Contractors Fleet.** The City views that the operating fleet age relates to the bidder's performance and customer satisfaction therefore, the bidder shall be required to maintain a fleet that is in good operational and mechanical condition with a maximum average age of any vehicle set at 6-years. A graduated scoring scale will be used to score the bidder's average age of fleet with the highest score awarded closest to the 6-year average age of the fleet. The bidder will submit an existing vehicle inventory (including vehicle size and type) or vendor price quote and number of vehicles for evaluation. The cost of any equipment or vehicle to be used for this RFP will be incorporated into the offered unit price per premise. Scoring will be further broken down for each time frame category. **(10 points maximum score).**

V. **Transport Fleet – Clean Energy Bonus.** The City strives to provide a clean, efficient and environmentally friendly service to the citizens of Duval for increased quality of life. As such, the

City promotes the use of clean fuels in vehicles and equipment performing City services. A graduated scoring scale will be used to score the bidder's percentage of the clean fueled vehicles of the fleet with a score of 0 point for 0%, 1 point for 1-20%, 2 points for 21-40%, 3 points for 41-60%, 4 points for 61-80% and 5 points for 81-100%. **(5 points maximum score).**

VI. **Workforce – Second Chance Bonus.** The City recognizes that all it citizens deserve an opportunity to work and support their families, As such, the City promotes companies that provide Second Chances for potential employees that may have been previously incarcerated or convicted **(5 points maximum score).**

VII. **Cost per Premise**. In the evaluation of the bid pricing on Form 1, the City will use a sliding scale from lowest to highest rank score for the per premise price, hourly rate for change of disposal site and declared storm generated yard waste per ton. Each bidder shall determine their bid pricing for Form 1 by using the Chart of Accounts Table and Residential Route Information Table contained in Attachments G and H, respectively to obtain the Base Rate Component with the allowable markups (Form 1 per premise price). The bidder ***must*** fill out Exhibit 6 contained within the contract section of this RFP and the total of A, B, C and D Item 1 must be used for the price per premise cost in Form 1. Exhibit 6 must also be submitted with the bidder's response. The City will provide fuel for FY23-24 and shall be capped at not to exceed 355,000 gallons. Exact fuel caps for FY24-25, FY25-26 and FY26-27 will be negotiated during contract discussions with the highest ranked bidder. Future fuel caps will be adjusted by the Rate Review as per Section 7 of the attached contract contained in Attachment D. Therefore, the Base Rate Component is the per premise Rate (as stated in the contract) the bidder will enter on Form 1. The lowest price per premise will get a maximum of 35 points. The second lowest price per premise will be scored by dividing the lowest price by the second lowest price and multiplying the percentage by 35. The third, fourth, fifth and so on lowest price will be scored in the same manner **(35 points maximum score).**

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