SUBJECT: JANITORIAL SERVICES FOR THE DUVAL COUNTY COURTHOUSE COMPLEX

BID #: ESC-0258-22 **OPEN DATE: 2021-08-25**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PUBLIC BUILDINGS

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 4 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second renewal option with Argenbright Holdings V, LLC ("Albright Holdings") or designated affiliate JanCo FS 2, LLC dba Velociti (contract #9578-04) and increase the annual expenditure amount by 13% to $1,152,670.24. The 13% increase includes a 6.7% CPI-W increase in the Southern Group under the category of other goods and services and 6.3% for the State of Florida minimum wage increase of $1.00 per hour effective September 30, 2023. The period of service is October 1, 2023 through September 30, 2024 with two (2) one (1) year renewals remaining. Total revised expenditure not to exceed $2,881,108.90.

To be executed by formal contract amendment 3 through Office of General Counsel.

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2023. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Recommendation Memo, Vendor Letter, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED:** _____
Corey Sidlo DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Roy Birbal, Chief, Public Buildings Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Donna Deegan, Mayor

Department of Public Works
Public Buildings Division
555 W. 44th Street
Jacksonville, FL 32208
www.coj.net

ONE CITY. ONE JACKSONVILLE.

August 16, 2023

TO: **Competitive Sealed Proposals Evaluation Committee (CSPEC)**

ATTN: **Dustin Freeman, Chief**
Procurement Division

THRU: **Steven D. Long, Jr., P.E.,**
Director of Public Works

FROM: **Roy Birbal, Chief**
Public Buildings Division

SUBJECT: **Renewal, Price and NTE Increase Request – POA-71525-22, Bid #ESC-0258-22**
JanCo FS3 DBA Velociti Services
Janitorial Services for The Duval County Courthouse Complex

The Public Buildings Division has received a request from JanCo FS3 DBA Velociti Services to exercise the second one-year renewal option and a 13% price increase (as detailed below) for the referenced contract.

The 13% increase includes a 6.7% CPI-W increase in the Southern Group under the category of other goods and services and 6.3% is due to the State of Florida minimum wage increase of $1.00 per hour to $12.00 per hour effect September 30, 1993.

Accordingly, we recommend approval of the Price Increase and the renewal option for the one-year service period from October 1, 2023, through September 30, 2024, in the amount of $1,152,670.24. The revised not-to-exceed amount will be $2,881,108.90. There are two (2), one (1) year renewal options remaining.

VELOCITI SERVICES ESC-0258-22- JANITORIAL SERVICES DUVAL COUNTY COURTHOUSE COMPLEX				
Location	Account Code	FY23 Per Month	FY24 Per Month	FY24 (12 Months)
DUVAL COUNTY COURTHOUSE	54101-155005-534420-000000 00000000-00000-0000000	$ 70,161.66	$ 79,282.68	$ 951,392.11
STATE ATTORNEY'S OFFICE	54101-155006-534420-000000 00000000-00000-0000000	$ 14,843.52	$ 16,773.18	$ 201,278.13
	TOTAL (October 01, 2023 - September 30, 2024			$1,152,670.24

Funding for this award to be encumbered by individual releases against a master blanket utilizing the accounts shown above dependent on funding, the appropriate accounts and fiscal year. A formal contract will be executed through the Office of General Counsel.

Your assistance in concurring with this recommendation would be appreciated. If you have any questions or concerns regarding this matter, please contact Kelly Hooten at 904-255-4340.

Attachments: Vendor Letter to Renew and Increase Prices
Bureau of Labor Statistics CPI Release
Department of State Notice regarding Florida's Minimum Wage Increase
Location and Pricing Data Sheet
Prior Award

cc: Tammy Duggan, Public Works Contracts & Finance Manager
Kelly Hooten, Contract Administration Coordinator

Ms. Kuhl,
Per our recent conversations, and in accordance with our Service Contract, JanCo FS3 dba Velociti Services will request an increase for the 2023 – 2024 Budget Period to reflect the mandated 8.3% State of Florida increase in wages as well as the 6.7% CPI-W YOY increase using the December 2022 BLS report, released on January 12, 2023.

Combined, these changes represent a 13% increase on revenue.

Attached please find our request letter, the CPI Release and the State of Florida notice for required wage escalations.

Please do not hesitate to contact me should you have any questions. We look forward to continuing our partnership with the City of Jacksonville with this contract renewal.

velociti™

January 17, 2023

Sheila Kuhl
City of Jacksonville
555 W 44th Street
Jacksonville, Florida 32202

Re: Estimated Fiscal Year 2023 – 2024 Increase

Janitorial Services for the Duval County Courthouse Complex

Due to the 2023 State of Florida mandatory minimum wage increase, as well as the YOY increase in CPI, I project that we will request an increase of 13% for the 2023 – 2024 renewal period.

	Current Monthly	Estimated Monthly
Courthouse	$70,161.66	$79,282.68
SAO	$14,843.52	$16,773.18

Sincerely,

Joseph Murphy
SVP, Operations
Velociti Services

Southeast Information Office

UPDATE Index and average price data for electricity in Miami for January through November 2022 were incorrectly published in the database. The error also includes related aggregate data within Miami and several related areas. A list of affected series and the corrected indexes and average price values will be provided when they are available.

Consumer Price Index, South Region — December 2022

Prices in the South down 0.3 percent over the month; up 7.0 percent over the past year

The Consumer Price Index for All Urban Consumers (CPI-U) for the South edged down 0.3 percent in December, the U.S. Bureau of Labor Statistics reported today. The decrease was contributed to a 5.6-percent decline in the energy index. In contrast, the index for all items less food and energy rose 0.2 percent in December. The food index continued to increase, up 0.3 percent over the month. (Data in this report are not seasonally adjusted. Accordingly, month-to-month changes reflect the impact of seasonal influences.)

The all items CPI-U for the South advanced 7.0 percent for the 12 months ending in December, after increasing 7.7-percent for the 12-month period ending in November. The index for all items less food and energy rose 6.5 percent over the past year. The food index and the energy index also increased over the last 12 months, up 10.0 percent and 5.8 percent, respectively. (See chart 1 and table 1.)

News Release Information

23-0047L
Thursday, January 12, 2023

Contacts

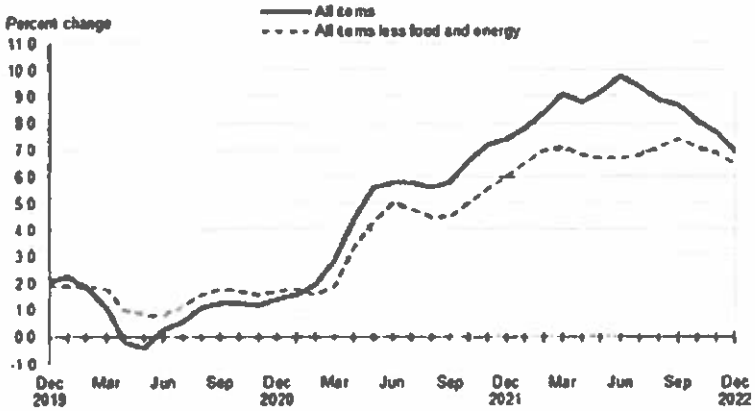
Technical information:
(404) 893-4222
[redacted]

Media contact:
(404) 893-4220

Related Links

CPI chart package

Chart 1. Over-the-year percent change in CPI-U, South region, December 2019–December 2022



Source: U.S. Bureau of Labor Statistics

Consumer Price Index, South Region — December 2022 : Southeast Information Office : U.S. Bureau of Labor Statistics (bls.gov)

Economy at a Glance

Print

BROWSE BLS

U.S. ECONOMY

CENSUS REGIONS

ABOUT THE DATA

BROWSE ALL STATES

ALABAMA

ALASKA

ARIZONA

ARKANSAS

CALIFORNIA

COLORADO

CONNECTICUT

DELAWARE

D.C.

FLORIDA

GEORGIA

HAWAII

IDAHO

South Region

South Region - Monthly Data

Data Series	Back Data	July 2022	Aug 2022	Sept 2022	Oct 2022	Nov 2022	Dec 2022
Labor Force Data							
Civilian Labor Force(1)		61,685.3	61,717.4	61,675.3	61,653.5	61,593.7	
Employment(1)		59,609.6	59,616.8	59,615.2	59,548.7	59,484.8	
Unemployment(1)		2,075.7	2,100.6	2,060.1	2,104.7	2,108.9	
Unemployment Rate(2)		3.4	3.4	3.3	3.4	3.4	
Consumer Price Index							
CPI-U, All Items(3)		287.608	287.168	287.656	288.836	288.991	288.205
CPI-U, All Items, 12-month % change		9.4	8.9	8.7	8.1	7.7	7.0
CPI-W, All Items(4)		284.904	283.859	283.777	284.717	284.698	283.431
CPI-W, All Items, 12-month % change		9.9	9.2	8.8	8.0	7.5	6.7

Footnotes

(1) Number of persons, in thousands, seasonally adjusted.

(2) In percent, seasonally adjusted.

(3) All Urban Consumers, Base: 1982-84=100, not seasonally adjusted.

(4) Urban Wage Earners and Clerical Workers, Base: 1982-84=100, not seasonally adjusted.

United States Department of State

Washington, D.C. 20520

January 29, 2021

NOTICE

Increase to State of Florida's Minimum Wage

On November 3, 2020, Florida voters approved Amendment 2, which amends Florida's constitution to gradually increase the state's minimum wage to $15.00 an hour by the year 2026. As of January 1, 2021, the minimum wage increased $.09 of $8.65 per hour as scheduled. On September 30, 2021, the minimum wage will rise to $10.00 per hour ($1.35 per hour increase). Every September 30 following, the minimum wage will increase $1.00 per hour through 2026, according to the following schedule:

- $11.00 on September 30, 2022
- $12.00 on September 30, 2023
- $13.00 on September 30, 2024
- $14.00 on September 30, 2025
- $15.00 on September 30, 2026

Beginning 2027, the minimum wage will be adjusted annually for inflation, as it has been since 2004.

It remains possible that there will be legal challenges to the "implementation" of this amendment, and that could involve inestimable time in the courts. However, barring that occurrence, all foreign missions are required to fully implement the new minimum wage law as it relates to foreign mission staff and their domestic workers.

Inquiries concerning the impacts of Amendment 2 and the associated responsive effort on the operation of foreign missions in the United States should be transmitted by electronic mail to QFMMiami@state.gov.

SUBJECT: JANITORIAL SERVICES FOR THE DUVAL COUNTY COURTHOUSE COMPLEX

BID #: ESC-0268-22 **OPEN DATE: 2021-08-26**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PUBLIC BUILDINGS

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 4 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first renewal option with Argenbright Holdings V, LLC ("Albright Holdings") or designated affiliate JanCo FS 2, LLC dba Velociti (contract #9578-04) and increase the annual expenditure amount of $1,020,062.16 ($70,161 66 per month for the Duval County Courthouse and $14,843 52 per month for the State Attorney's Office). City of Jacksonville will utilize the first renewal option for the period of October 1, 2022 through September 30, 2023 with three (3) one (1) year renewal left The amendment will allow an 8% escalation of the original bid prices in accordance with the Consumer Price Index (CPI) South region for other goods and services. In addition, a revised price list will be incorporated for the additional cost associated with the State of Florida minimum wage increase effective September 30, 2022 Estimated yearly award amount not-to-exceed Total GMP not to exceed $1,728,438.66

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2022. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein A written notification will be provided in the event that funds are appropriated.

To be executed by formal contract amendment through Office of General Counsel

Attachments: Recommendation Memo, Vendor Letter, Previous Awards

ANALYST: _____ JACLYN STAMOS **RESPECTFULLY SUBMITTED:** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Ron Birhal, Chief, Public Buildings Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE. 9/22/2022

OTHER _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: JANITORIAL SERVICES FOR THE DUVAL COUNTY COURTHOUSE COMPLEX

BID #: ESC-0258-22 **OPEN DATE: 2021-08-25**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PUBLIC BUILDINGS

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 4 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
On October 12, 2021 ISS Facility Services, Inc. notified the City that it has reached an agreement to sell its portfolio of janitorial services to Argenbright Holdings V, LLC ("Argenbright Holdings") or designate affiliate JanCo FS 2, LLC dba Velociti. The Janitorial Services of the Duval County Courthouse Complex is part of the portfolio that has been sold. The sale of the business was completed on November 30, 2021.

Recommend approval of a name change from ISS Facility Services, Inc (contract #9578-04) to Argenbright Holdings V, LLC ("Argenbright Holdings") or designate affiliate JanCo FS 2, LLC dba Velociti and provide signature authority for the attached Acknowledgement and Consent form to signify the City's consent for the change in ownership with no other change to the existing agreement.

To be executed by formal contract amendment through Office of General Counsel.

Attachments: Recommendation Memo, Vendor Letter, Acknowledgement and Consent Form, Previous Awards

ANALYST: Wallace-Cohen RESPECTFULLY SUBMITTED:
OLIVE WALLACE-COHEN GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Roy Bibal, Chief, Public Buildings Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 8/25/2022

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 8/29/22

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of:
Executive Order No. 2019-02

SUBJECT: JANITORIAL SERVICES FOR THE DUVAL COUNTY COURTHOUSE COMPLEX

BID #: ESC-0288-22 OPEN DATE: 2021-08-25

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PUBLIC BUILDINGS

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 4 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject RFP closed on 8/25/21. Approval was granted to enter into contact negotiations with the top-ranked firm, ISS Facility Services, Inc., on 10/8/21.

Recommend approval of award to the top-ranked firm, ISS Facility Services, Inc., for Janitorial Services for the Duval County Courthouse Complex. Estimated initial award amount not-to-exceed $708,376.50 ($64,964.50 per month for the Duval County Courthouse and $13,744.00 per month for the State Attorney's Office). Period of service will be from January 1, 2022 through September 30, 2022 with four (4) one (1) year renewal options.

Funding for this award will be encumbered from the accounts listed below, executed by formal contract through the Office of General Counsel, and processed via Purchase Orders.

Duval County Courthouse: 54101.155005.534420.000000.00000000.00000.0000000
State Attorney's Office: 54101.155006.534420.000000.00000000.00000.0000000

ATTACHMENTS: Recommendation Memo, Section 1.3, Previous Award

ANALYST: BRYAN MATUS

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Ray Bichel, Chief, Public Buildings Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING

Sheila Kupel

Trevor R Eiben

MEMBERS DISAPPROVING

DATE: _____

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 12-13-21

APPROVED ✓ DISAPPROVED

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: JANITORIAL SERVICES FOR THE DUVAL COUNTY COURTHOUSE COMPLEX

BID #: ESC-0258-22

OPEN DATE: 2021-08-25

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PUBLIC BUILDINGS

BASIS OF AWARD: EVALUATION CRITERIA

NUMBER OF BIDS INVITED: 8 NUMBER RECEIVED: 4 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to enter into contract negotiations with the highest ranking firm, ISS Facility Services, Inc., for Janitorial Services for the Duval County Courthouse Complex. Negotiations are being requested to determine if bid prices can be brought more in line with the budget. Upon completion of negotiation, a recommendation will be presented to the committee for review and approval.

ATTACHMENTS: Recommendation Memo, Evaluation Matrix, Section 2.6

ANALYST: SAYAN MATUS

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Roy Birtal, Chief, Public Buildings Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING ____ MEMBERS DISAPPROVING ____ DATE ____

OTHER. ____

ACTION OF AWARDING AUTHORITY DATE 10-8-21

APPROVED ✓ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02