15

SINGLE SOURCE AWARD **BID # SS-13898-23**

Subject: Zoll X-Series Cardiac Monitor and Defibrillator Repairs

Department: Fire and Rescue

Description of Purchase: Referenced Single Source was awarded on 3/16/23 for $25,000.00; AMD #1 dated 5/17/23 was done for $35,000.00, and AMD #2 was done on 7/25/23 for $5,000.00, bringing the total expenditure to $65,000.00.

Recommend approval to amend and increase single source award by $15,000.00 (AMD #3) to Zoll Medical Corporation for additional urgent repairs needed for Zoll X-Series Cardiac Monitor and Defibrillators through the end of this fiscal year. Total revised not-to-exceed expenditure is $80,000.00.

Funding Source: 00111.125004.546030.000000.00000000.00000.0000000 to be processed by Change to Purchase Order 656718-23

Single Source Award To: Zoll Medical Corporation

Price Justification: See attachment

Total Award: $80,000.00 **Requisition #:** FRRS-500062-23

Attachments: Agency Letter, Single Source Form, Vendor Letter

Certification as to Single Source: Keith Powers, Director/Fire Chief

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SS-13898-23

FIRE AND RESCUE DEPARTMENT

August 18, 2023

TO: Dustin Freeman, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

RE: Single Source PO 656718-23 - Zoll X-Series Cardiac Monitor/Defibrillator Repairs - Increase

The Jacksonville Fire and Rescue Department is requesting an increase to subject Single Source PO awarded to ZOLL Medical Corporation in the amount of $15,000.00 for additional urgent repairs needed through the end of this fiscal year. The new revised maximum indebtedness to the City will be $80,000.00.

Funding for this award to be encumbered by accounts as follows:

00111.125004.546030.000000.00000000.00000.0000000

If you have any questions, please contact Dan Pearson at (904) 255-3265.

SW//dp

ZOLL.

269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

January 9, 2023

City of Jacksonville – Fire and Rescue Department
355 South Ellis Road
Jacksonville, Florida 32254

Dear Scott Miller,

ZOLL Medical Corporation sells and services our defibrillator products using our Depot Repair Center at ZOLL Corporate in Chelmsford, Massachusetts. The ZOLL Depot Team is a group of highly skilled, trained professionals that have extensive experience in electronics, product application and process quality control. The intense quality and environmental testing performed by this team at the factory cannot be duplicated in any field environment.

There are no other ZOLL authorized companies providing repairs for the ZOLL M Series, E Series, R Series and X Series defibrillators that ZOLL has sold in North America. We do not use outside authorized agencies to provide on-site Preventive Maintenance checks on our products. In addition, we do have authorized International ZOLL Distributors who provide service within their countries.

If you should have any questions, please do not hesitate to call me at 1-800-242-9150, extension 9587.

Sincerely,

Ken Massone

Ken Massone,
Senior Service Contracts Administrator

FINANCE & ADMINISTRATION DEPARTMENT, PROCUREMENT DIVISION

JUSTIFICATION FOR SINGLE SOURCE (JSS)	
Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.	
1. Requesting Agency:	Jacksonville Fire & Rescue
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the City need these particular goods or services?***	Zoll Medical X-Series Cardiac Monitor/Defribillators are carried on all JFRD State of Florida ALS apparatus. These are critical pieces of equipment that are used to treat and diagnose patients.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	Zoll Medical Corporation is the sole source provider for all Zoll defibrillator repairs in the United States.
4. Date of Request	2/7/2023

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Zoll Medical Corporation is the sole source provider for repairs for this device in the US. At this time, there are no other authorized companies that are able to provide repairs or replacement parts for Zoll defibrillators in the United States. Search was conducted by Director of Rescue, Chief Castleman.]

6. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director