13

SINGLE SOURCE AWARD **BID # SS-12453-22**

Subject: STRYKER POWER-LOAD COTS PREVENTATIVE MAINTENANCE AGREEMENT

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to Stryker Sales Corporation for Power-Load Cot Preventative Maintenance for the Jacksonville Fire and Rescue Department. Period of service is for one (1) year from July 7, 2022 through July 6, 2023. Total award expenditure amount not-to-exceed $65,142.00.

Funding Source: 00111.125004.546610.000000.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: Stryker Sales Corporation

Price Justification: See attachment

Total Award: $65,142.00 **Requisition #:** FRRS-500453-22

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Wallace-Cohen

Analyst: Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

March 29, 2022

TO: Gregory Pease, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: **Sole Source Purchase Stryker Maintenance Agreement**

The Jacksonville Fire and Rescue Department requests the ability to purchase a one (1) year maintenance agreement from Stryker Sales Corporation through their Stryker Procare Services Division for the maintenance of the Stryker Power-load Cots utilized by the department. The current maintenance agreement expires July 6, 2022. We are requesting the new annual agreement be from July 7, 2022 through July 6, 2023.

The Stryker Power-load Cots are a revolutionary design that offers safety to both the patient and JFRD employees. Stryker Sales Corporation is the sole source distributor of parts for their products and the only authorized repair and calibration facility for the Stryker Power-load Cots. Therefore, we recommend the purchase of this agreement to continue providing for the safety of our citizens and personnel.

Total Purchase Cost: $65,142.00

Charge Account: 00111.125004.546610.0.0.0.0

Thank you.

DS/tjh

ONE CITY. ONE JACKSONVILLE

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.255.3302 | Fax: 904.255.7787 | davids@coj.net

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Stryker Power-load Cot Service Agreement from July 7, 2022 through July 6, 2023

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

The Stryker ProCare Service Agreement we are requesting to purchase will cover the annual preventative maintenance, parts and labor, calibration services and batteries of all Stryker Power-load Cots currently in service with the Jacksonville Fire and Rescue Department. This is a significant cost savings to the City of Jacksonville as well as continuing to provide for the safety of personnel using the Stryker Power-Load Cots and the citizens.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Stryker Sales Corporation through its Stryker ProCare Division is the only authorized vendor to perform maintenance and calibration on the Stryker Power-load Cots. In addition, Stryker Sales Corporation is the sole source distributor of all parts.

stryker

ProCare Services
3800 E. Centre Ave.
Portage MI 49002 USA
1 800 STRYKER
stryker.com

To:	Whom it may concern
Subject:	Emergency Care parts and service
Date:	October 2021

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Emergency Care products. All parts are either manufactured by Stryker or outside suppliers and are new, tested and approved for use on Stryker's products.

Stryker employs its own field service team (known as ProCare Services) to service its products and only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker's Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD powered fastener system
- Power-PRO XT powered ambulance cot
- Stair-PRO
- LUCAS 3, v3.1 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e defibrillator/monitor
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus defibrillator/LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, U.S. and Redmond, WA, U.S. Calibration and training records are available upon request.

Stryker's quality team reviews and documents service repairs. We track and trend service to help ensure the highest level of product performance. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: LIFEPAK, LIFEPAK CR, LUCAS, Power-LOAD, Power-PRO, ProCare, Stryker. All other trademarks are trademarks of their respective owners or holders.

The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo.

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125007-546610

ProCare Services

stryker

Sales Rep Name: Eric Smith
ProCare Service Rep: Gary Patterson

3800 E. Centre Ave
Portage, MI 49009

Date: 3/17/2022
ID #: 220228124856

PROCARE PROPOSAL SUBMITTED TO:

Billing Acc Num:
Shipping Acct Num: 1092968
Account Name: Jacksonville Fire and Rescue
Account Address: 335 S Ellis Rd
City, State Zip: Jacksonville, FL 32254

Name: Richard Reichard
Title: Chief
Phone: (904) 693-1445
Email: rleichard@coj.net

PROCARE COVERAGE

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs		Total
1	6506	Power Cots	EMS Prevent	66	1		$93,060.00

PROGRAM INCLUDES:

EMS Prevent:

*Includes parts, labor, travel
*Includes 1 annual PM inspection
*Includes unscheduled service
*Includes battery replacement
*Includes product equipment checklists.
*Replacement parts do not include mattresses, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.

ProCare Total	$93,060.00
Discount	30.00%
FINAL TOTAL	**$65,142.00**

Start Date: 6/1/2022
End Date: 5/31/2023

Stryker Signature Date

Customer Signature Date

The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at https://techweb.stryker.com
The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement.

Purchase Order Number

This is not an invoice. A physical invoice will be mailed.
Remit payment to: P.O. Box 93308 Chicago, IL 60673-3308

If contract is over $5,000 please send hard copy PO

COMMENTS:

Please email signed Proposal and Purchase Order to procarecoordinators@stryker.com.
All information contained within this quotation is considered confidential and proprietary and is not subject to public disclosure.
**Quote pricing valid for 30 days.

62	6506	180141173	EMS Prevent
63	6506	180141174	EMS Prevent
64	6506	090341124	EMS Prevent
65	6506	090340647	EMS Prevent
66	6506	170839723	EMS Prevent