SUBJECT: Boatyard Services for City Vessels

BID #: SC-0316-23 **OPEN DATE: 3/29/2023**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – May 1, 2023 through April 30, 2025, with three (3) one (1) year renewal options

AGENCY: Fleet Management

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: (10) **NUMBER RECEIVED:** (1) **OTHER:** (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Lamb's Yacht Center originally failed to acknowledge Addendum 1. Procurement has since received acknowledgement of the addendum and recommends waiving the technicality as a minor irregularity.

Accordingly, recommend approval of award to the lowest responsive, responsible bidder, Lamb's Yacht Center. Period of service is May 1, 2023 through April 30, 2025 with three (3) one (1) year renewal options. Total estimated initial expenditure amount not-to-exceed $100,000.00.

Funding Source: 51101.114005.546020.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Bid Tabulation, Terms & Conditions, Specifications

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
Corey Sidlo DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: April 5, 2023

To: Dustin Freeman, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: Eric Preacher, Fleet Management Administrator

Re: Recommendation of Award for SC-0316-23 Boatyard Services for City Vessels

Fleet Management Division is recommending approval of award to Lamb's Yacht Center in the amount of $100,000.00 for Boatyard services for City vessels. Period of Service is May 1, 2023 through April 20, 2025, with three (3) one (1) year renewal options. Estimated amount of expenditure not to exceed is $100,000.00.

Funding Source: 51101.114005.546020.000000.00000000.00000.000000
to be encumbered by purchase order

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

CITY OF JACKSONVILLE
DIVISION OF PROCUREMENT
ED BALL BUILDING – 8TH, FLOOR
214 N. HOGAN STREET
JACKSONVILLE, FL 32202

ADDENDUM NUMBER: **ONE (1)**
BID NUMBER: **SC-0316-23**
PROJECT NAME: **BOATYARD SERVICES FOR CITY VESSELS**
OPENING TIME AND DATE: **2:00 P.M., Wednesday, March 29, 2023**

THIS ADDENDUM IS ISSUED FOR THE INFORMATION OF BIDDERS ON THE ABOVE TITLED PROJECT AND WILL BE PART OF THE CONTRACT

The purpose of this addendum is to answer the following questions:

Q1: Can hull identification numbers be provided for all craft?
A1: Yes, see below as follows:

JFRD Marine HID Numbers

8748	30" Silverships	VSI41700C404
3730	50' Metalcraft	QME00463M06C
4914	70' Metalcraft	QME00512M10K
8250	36' Metalcraft	QME00742L717
4742	26' Boston Whaler	WCG00217A404

Q2: Can quantities, configuration, and style of hull anodes for all craft be provided?
A2: No.

Q3: Does the COJ want tail pipe anodes on 364HJ replaced and if so, will this require service from certified Hamilton Jet representative to tear down and access tail pipe anodes?
A3: Yes

Q4: Can strainer size and style be provided for applicable vessels?
A4: No

Q5: Does COJ have a preferred paint manufacturer?
A5: No

Q6: What is the current paint system applied to the vessels.
A6: Unknown

Q7: Will outboard motors require anode replacement?
A7: Yes

DATE: March 7, 202 **Analyst: Corey Sidlo** *CS*

RECEIPT ACKNOWLEDGED BY RETURN OF SIGNED COPY WITH BID.

_____
Bidder's Signature

_____
Title

_____
Company

_____
Date

BID TABULATION

				St. John's Boat Company		Lamb's Yaht Center	
Title:	BOATYARD SERVICES FOR CITY VESSESLS						
Bid No.:	SC-0316-23						
Opening Date:	March 29, 2023						
Analyst:	Corey Sidlo						
No. Invited:	(14) No. Received: (2) Other: (0)						
Recorded By:							
Item #	Description	Unit	Quantity	Unit Price	Extended Price	Unit Price	Extended Price
1	Haulout and Inspect 70' Kieley - M140	each	2	$7,126.00	$14,252.00	$1,265.00	$2,530.00
2	Haulout and Inspect 50' Jake Godbold - M138	each	2	$6,743.00	$13,486.00	$1,045.00	$2,090.00
3	Haulout and Inspect 30' Silverships - M2	each	2	$5,208.00	$10,416.00	$660.00	$1,320.00
4	Haulout and Inspect 30' Silverships - MM149	each	2	$5,208.00	$10,416.00	$660.00	$1,320.00
5	Bottom Painting 70' Jake Goldbold - M140	each	2	$7,715.00	$15,430.00	$9,450.00	$18,900.00
6	Bottom Painting 50' Jake Goldbold - M138	each	2	$5,491.00	$10,982.00	$6,750.00	$13,500.00
7	Bottom Painting 30' Silverships -M2	each	2	$5,820.00	$11,640.00	$2,550.00	$5,100.00
8	Bottom Painting 30' Silverships -M149	each	2	$5,820.00	$11,640.00	$2,550.00	$5,100.00
9	Zinc Replacement per Two (2) Hamilton Jet Drives	each	6	$6,235.00	$12,470.00	$2,060.00	$12,360.00
	Additional Services						
10	Additional Repairs (Labor all Trades)	HR		$75.00		$110.00	
11	Daily Storage Repairs (per Linear Foot)	FT		$3.50		$0.00	
12	Additional Repairs Sublet Markup	PCT		20%		20%	
13	Additional Repairs Parts Markup (based on cost)	PCT		10%		25%	
			GRAND TOTAL:	$110,732.00		$62,220.00	
			Terms:				
			Delivery:	NET 30			
			Signed Bid Form:	Y		Y	
			Bid Proposal Form:	Y		Y	
			Conflict of Interest Certificate:	Y		Y	
			Addendum:(1)	Not acknowledged		Not acknowledged	

TERMS AND CONDITIONS

BOATYARD SERVICES FOR CITY VESSELS

SCOPE

The Fleet Management Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for Boat Yard Services for City Vessels as listed in the bid document.

MINIMUM REQUIREMENTS

Any vendor responding to this solicitation must have a current waterfront marine facility in Jacksonville, Florida with sufficient space to block and store the vessels listed in the specifications. This facility must have the appropriate lifts and equipment on hand at the time of award to haul out and block these vessels. Responding vendors must have access to technicians trained and capable of repairing and maintaining Hamilton Jet Drives.

AWARD

Award will be ALL or NONE to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for the award. ALL awards are subject to the availability of funds.

TERM OF AGREEMENT

The term of this agreement is for a period of service May 1, 2023 through April 30, 2025, with three (3) one (1) year renewal options. Renewal Options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and condition set forth in the bid documents.

COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide the items and services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submission shall be in ink or typewritten. All corrections must be initialed.

STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary anytime during the contract period.

ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

DELIVERY

2581 Commonwealth Ave, Jacksonville, FL 32254. A packing list shall accompany all shipments, which shall indicate at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure.

PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

INVOICING

Invoices will be issued once the supplies/services are delivered and or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the following: purchase order number, item number and description, date of shipment, quantity ordered and shipped, prices, unit of measure, and extended totals. Payment terms are Net 30 Days. All original invoices shall be submitted via email to: coj1cloudinvoices@coj.net, with a copy given to the Fleet Management Division 2581 Commonwealth Ave, Jacksonville, FL 32254 at the time of delivery. **Vendors will provide a weekly summary as stated above electronically**.

INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

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SPECIFICATIONS

BOATYARD SERVICES FOR CITY VESSELS

This solicitation is to secure pricing for the multiple maintenance services annually for the following vessels:

3730-20 M138 2006 50' Metalcraft Firestorm 50, twin Hamilton Jet Drives, 2 C-18 Caterpillar Engines
4914-20 M140 2010 70' Metalcraft Fireboat, 4 Hamilton Jet Drives, 4 C-18 Caterpillar Engines
8748-10 M2 30' Silverships Fireboat, 2 Mercury Verado 300 HP Engines
8749-10 M149 30' Silverships Fireboat, 2 Mercury Verado 300 HP Engines
Other Small outboard powered vessels.

1. Contacts

At the time of award, the Fleet Management and Fire Rescue Divisions will establish points of contact with the vendor for authorization of service. Only those contacts will have the authority to approve repairs or services. Vessel operators and other JFRD officers not on the list **are** not authorized to approve any services, inspections, or repairs to the vessels.

2. Vendor Qualifications

Any vendor responding to this solicitation must have a current waterfront marine facility in Jacksonville, Florida with sufficient space to block and store the vessels listed in this solicitation. This facility must have the appropriate lifts and equipment on hand at the time of award to haul out and block these vessels. Responding vendors must have access to technicians trained and capable of repairing and maintaining Hamilton Jet Drives.

3. Haul Out and Inspection

All stored in water vessels will have haul out ***and*** inspection services performed every six (6) months or whenever the vessel requires other repair services. This service will include:
Haul out using appropriate lift
Pressure washing of the entire hull and drives
Scrapping to remove any remaining debris after pressure washing
Visual inspection of the entire hull for anti-fouling paint defect, metal corrosion/defect, and condition of zincs
Visual inspection of the jet drives for anti-fouling paint defect, metal corrosion/defect, condition of zincs, and mechanical defects
Cleaning of all strainers and intakes on the hull and jet drives
Any defects found during this inspection will be photographed and reported to Fleet Management and Fire Rescue Department. The vendor will prepare a detailed quote for repairs and submit that with the reported defects. Zinc replacements will not require a quote as the cost of replacement will be set by this solicitation. No work will begin until the City notifies the vendor to proceed. The notification will come from Fleet Management or the appropriate JFRD contact.

All vendors must include any lift fees and storage in their price.

4. Bottom Painting

Each vessel will require an annual bottom painting. This service will include all items required in the haul out and inspection. Additionally, the following items are required:
Prepare the entire hull and jet drives to include priming as necessary
Apply copper free anti-fouling paint to the hull and jet drives
Furnish and install all new aluminum internal and external zincs to include prep and painting of all submerged section of the jet drives.

5. Zincs

All zincs replaced under this solicitation must conform to the recommendations of the vessel manufacturer and Hamilton. Zincs not conforming to those recommendations are not acceptable. Therefore, any charges and repairs related to the replacement of nonconforming zincs will be the responsibility of the vendor.

6. Additional Repairs Found During Inspections

As noted above, all defects found during the visual inspections of the hull and jet drives must be photographed and reported to Fleet Management and Fire Rescue. The quotation for the additional repairs is to be broken down by parts and labor cost. Do not quote shop supplies, environmental charges, or other fees. All fees are to be included in the parts and labor quote.

7. Boatyard Repairs

Bidders will supply a labor rate for other boatyard repairs such as generators, wiring, plumbing, and other needed repairs. Additionally, bidders will supply a markup on their cost of parts for these repairs. These repairs require quotes before service is performed. Each quote must be itemized.

8. Vessel Inspection

Vessels will be available upon request for inspection.
Please contact the Purchasing Analyst, Corey Sidlo at csidlo@coj.net at 904-255-8815 with any questions regarding this bid.

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CITY OF JACKSONVILLE
DIVISION OF PROCUREMENT
ED BALL BUILDING – 8TH, FLOOR
214 N. HOGAN STREET
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Q6: What is the current paint system applied to the vessels.
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Q7: Will outboard motors require anode replacement?
A7: Yes

DATE: March 7, 202 **Analyst: Corey Sidlo** CS

RECEIPT ACKNOWLEDGED BY RETURN OF SIGNED COPY WITH BID.

Bidder's Signature

Service Manager
Title

Lambs Yacht Center
Company

4-25-23
Date