SUBJECT: SIGN BLANKS

BID #: SC-0425-19 **OPEN DATE:** 2019-03-29

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT- ONE YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: TRAFFIC ENGINEERING

BASIS OF AWARD: ALL OR NONE-LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: (11) NUMBER RECEIVED: (3) OTHER (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was awarded administratively on 05/06/19 to Universal Sign and Accessories/McCain Sales of Florida in the amount of $25,000.00. Award approved for increase in the amount of $50,000.00 on 11/14/19. Award also approved to utilize the first renewal option on 04/24/20.

Recommend approval of award to utilize the second renewal option with Universal Signs and Accessories/McCain Sales of Florida, in the annual amount of $75,000.00 and an increase in pricing by 10% for all items listed on the agreement according to Consumer Pricing Index . Period of Service will be from May 6, 2021 through May 7, 2022, with no renewal options remaining. Total revised award expenditure amount not-to-exceed $225,000.00.

This award is to be funded by account(s): 00111.158001.552160.000000.00000000.00000.0000000 to be executed by Purchase Order.

Attachments: Recommendation Memo, Vendor Letter, Previous Award(s)

ANALYST: Nekole Hulitt
NEKOLE HULITT

RESPECTFULLY SUBMITTED
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Christopher W. LeDew, Chief, Traffic Engineering Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER

_____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Traffic Engineering Division
1007 Superior Street
Jacksonville, FL 32254
(904) 255-7533
www.coj.net

ONE CITY. ONE JACKSONVILLE.

TO: **Gregory W. Pease**
Chief of Procurement

THRU: **John Pappas, P.E.**
Director

FROM: **Christopher W. LeDew, P.E.**
Chief

DATE: **March 31, 2021**

SUBJECT: **Award Renewal REQ PWTE-500454-21**
Bid #SC-0425-19 Universal Sign and Accessories/McCain Sales of Florida Utilize 2nd of 2 Renewal Options
New Not to Exceed: $225,000.00

Traffic Engineering respectfully requests to utilize the second of **two** renewals for one year for bid SC-0425-19 for Universal Signs and Accessories/McCain Sales of Florida. Period of service will be from May 6, 2021 to May 5, 2022. The current not to exceed limit is $150,00.00. Please increase this award by $75,000.00. The new not to exceed limit will be $225,000.00.

Attached is a memo from McCain Sales of Florida accepting the one (1) year renewal with a request to increase pricing by 10% of all items listed on agreement SC-0425-19 according to Consumer Pricing Index (CPI). Also attached is the new price list with the 10% increase adjustment.

The funding source will remain 00111.158001.552160.000000.00000000.00000.0000000.

If you have any questions, please contact Eugene Brown at eugeneb@coj.net or 255-7561.

Attachment

Universal Signs & Accessories
A Division of McCain Sales of Florida, Inc.
3001 Orange Avenue, Ft. Pierce, FL 34947
772-461-0665(P) ♦ 772-461-0669(F)
www.UniversalSignsFL.com

March 29, 2021

Eugen Brown
City of Jacksonville
1007 Superior St.
Jacksonville, FL 32254

RE: Notice of Price Increase, Contract # SC-0425-19

Dear Eugene Brown,

I am writing this letter to inform you that due to global stress on our costs of doing business, we can no longer continue to honor the prices set forth in our supply contract # SC-0425-19. Several factors have driven us to this decision, and we're sorry that the effects involve an increase in your costs of doing business with us.

As you are aware, pricing for the contract was derived in March of 2019. Since this time, global pricing for aluminum has increased by 11%. The cost of fuel has also increased during the same time. During this time CPI has increased as well by 1.7% in the last 12 months alone. The global trends do not appear to be stabilizing pricing, so we can no longer continue to absorb the price increases.

Moving forward, we have to obtain a price increase on the aforementioned contract to continue to provide the products to the City. Through strategic supply chains and operational efficiencies, we are able to keep the required increase down to 10%. I have included a schedule of aluminum and diesel prices for the contract period for your ease of reference as well as a report explaining the increase in CPI.

After reviewing the contract provisions in the Terms and Conditions regarding price adjustments, we feel that it does not prohibit the City from considering this reasonable request.

We hope you can understand and work with us during this transition, as we're very appreciative of your business throughout the years and would like to continue into the future. Should you need to speak to anyone about the changes being set forth in this letter, please do not hesitate to contact me.

Aluminum Charts
https://ycharts.com/indicators/aluminum_price

Diesel Charts
https://ycharts.com/indicators/us_retail_diesel_price

Current CPI
https://www.bls.gov/news.release/pdf/cpi.pdf

2019 CPI
https://www.bls.gov/news.release/archives/cpi_03122019.pdf

Respectfully,

Shane R. McCain, Director of Sales
McCain Sales of Florida, Inc.

Sign Blanks SC-0425-19

Description	Qty	Old Unit Price	Old Extended	New Unit Price	New Extended Total
36"x12" Horizontal Rectangle .080 gauge	500	$ 8.07	$ 4,035.00	$ 8.88	$ 4,438.50
18"x18" Punch Square and Diamond .080 gauge	500	$ 6.05	$ 3,025.00	$ 6.66	$ 3,327.50
18"x24" Vertical Rectangle .080 gauge	250	$ 8.07	$ 2,017.50	$ 8.88	$ 2,219.25
24"x30" Vertical Rectangle .080 gauge	1500	$ 13.45	$ 20,175.00	$ 14.80	$ 22,192.50
36"x36" Pentagon .080 gauge	1500	$ 24.21	$ 36,315.00	$ 26.63	$ 39,946.50
30"x30" Octagon .080 gauge	3000	$ 16.38	$ 49,140.00	$ 18.02	$ 54,054.00
18"x60" Rectangle .080 gauge 1.5" Radius Corners No Holes	250	$ 20.18	$ 5,045.00	$ 22.20	$ 5,549.50
18"x72" Rectangle .080 gauge 1.5" Radius Corners No Holes	250	$ 24.21	$ 6,052.50	$ 26.63	$ 6,657.75
36"x9" Horizontal Rectangle .063 gauge 4 Hole Punch with Special Punching	2500	$ 5.29	$ 13,225.00	$ 5.82	$ 14,547.50
30"x9" Horizontal Rectangle .063 gauge 4 Hole Punch with Special Punching	4000	$ 4.42	$ 17,680.00	$ 4.86	$ 19,448.00
48"x9" Horizontal Rectangle .063 gauge 4 Hole Punch with Special Punching	1500	$ 7.05	$ 10,575.00	$ 7.76	$ 11,632.50
42"x9" Horizontal Rectangle .063 gauge 4 Hole Punch with Special Punching	2500	$ 6.18	$ 15,450.00	$ 6.80	$ 16,995.00
30"x36" Rectangle .080 gauge	250	$ 20.18	$ 5,045.00	$ 22.20	$ 5,549.50
48"x24" Horizontal Rectangle Std. 4-Holes Punch .080 gauge	1000	$ 21.52	$ 21,520.00	$ 23.67	$ 23,672.00
12"x18" Vertical Rectangle .080 gauge	2500	$ 4.04	$ 10,100.00	$ 4.44	$ 11,110.00
36"x36" Square .080 gauge	250	$ 24.21	$ 6,052.50	$ 26.63	$ 6,657.75
30"x36" Rectangle .080 gauge	250	$ 20.18	$ 5,045.00	$ 22.20	$ 5,549.50
30"x18" Horizontal Rectangle .080 gauge	1000	$ 10.19	$ 10,190.00	$ 11.21	$ 11,209.00
36"x20" Horizontal Rectangle .080 gauge	1000	$ 13.45	$ 13,450.00	$ 14.80	$ 14,795.00
30"x6 3/4" Rectangle .080 gauge No Holes	500	$ 3.79	$ 1,895.00	$ 4.17	$ 2,084.50
6"x12" Rectangle .080 gauge	250	$ 1.35	$ 337.50	$ 1.49	$ 371.25
9"x12" Rectangle .080 gauge	250	$ 2.02	$ 505.00	$ 2.22	$ 555.50
4"x12" Rectangle .080 gauge	250	$ 0.89	$ 222.50	$ 0.98	$ 244.75
24"x24" Vertical Rectangle .080 gauge	250	$ 10.76	$ 2,690.00	$ 11.84	$ 2,959.00
24"x36" Vertical Rectangle .080 gauge	250	$ 16.14	$ 4,035.00	$ 17.75	$ 4,438.50
36"x36" Equilateral Triangle .080 gauge	250	$ 10.49	$ 2,622.50	$ 11.54	$ 2,884.75
30" Circle (Railroad Crossing) .080 gauge	100	$ 13.21	$ 1,321.00	$ 14.53	$ 1,453.10
4'x12" Sheets .080 Square Corners No Holes	150	$ 0.89	$ 133.50	$ 0.98	$ 146.85
36"x48" Vertical Rectangle .080 gauge	50	$ 32.28	$ 1,614.00	$ 35.51	$ 1,775.40
30"x30"x .080 Sq/Dia	250	$ 16.81	$ 4,202.50	$ 18.49	$ 4,622.75
30"x18" Horizontal Rectangle .080 gauge	1000	$ 10.09	$ 10,090.00	$ 11.10	$ 11,099.00

SUBJECT: SIGN BLANKS

BID #: SC-0425-19

OPEN DATE: 2019-03-29

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT- ONE YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: TRAFFIC ENGINEERING

BASIS OF AWARD: ALL OR NONE-LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: (11) NUMBER RECEIVED: (3) OTHER (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Subject bid was awarded administratively on 05/06/19 to Universal Signs and Accessories/McCain Sales of Florida, in the amount of $25,000.00; Award approved for increase in the amount of $50,000.00 on 11/14/19.

Recommend approval of award to utilize the first renewal option with Universal Signs and Accessories/McCain Sales of Florida, in the annual amount of $75,000.00, and correct Line Item #28 to $10.80, Period of Service will be from May 6, 2020 through May 5, 2021, with one (1) one (1) year renewal option remaining. Total revised award expenditure amount not-to-exceed $150,000.00.

This award is to be funded by account(s): 00111.158001.552160.000000.00000000.00000.0000000 to be executed by Purchase Order.

Attachments: Recommendation Memo, Vendor Letter, Previous Award(s)

ANALYST: DAVID KLAGES for MARILYN LAIDLER

RESPECTFULLY SUBMITTED for - GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Christopher W. LeDew, Chief, Traffic Engineering Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 4/23/20

OTHER:

ACTION OF AWARDING AUTHORITY DATE 4/24/20

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: SIGN BLANKS

BID #: SC-0425-19

OPEN DATE: 2019-03-29

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT- ONE YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: TRAFFIC ENGINEERING

BASIS OF AWARD: ALL OR NONE-LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: (11) **NUMBER RECEIVED:** (3) **OTHER** (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was awarded administratively on 05/06/19 to Universal Signs and Accessories/McCain Sales of Florida, in the amount of $25,000.00

Recommend approval to increase award to Universal Signs and Accessories/McCain Sales of Florida, in the amount of $50,000.00, for a revised estimated expenditure amount not-to-exceed $75,000.00.

This award is to be funded by various account(s) to be executed by Purchase Order.

Attachments: Recommendation Memo, Previous Award(s)

ANALYST: Marilyn Laidler
MARILYN LAIDLER

RESPECTFULLY SUBMITTED _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Christopher W. LeDew, Chief, Traffic Engineering Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 11-14-19

_____ OTHER: _____

_____

_____

ACTION OF AWARDING AUTHORITY DATE 11/14/19

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

ADMINISTRATIVE AWARD
SC-0425-19

DESCRIPTION OF GOODS/SERVICES: Recommend approval of award to Universal Signs and Accessories/McCain Sales of Florida for Sign Blanks. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. To be executed by Blanket Order. Total estimated expenditures not to exceed $25,000.00.

FUNDING SOURCE: This award is to be funded by account: PWTE011-05216; PW0057-01; PW0381-03 to be encumbered using releases against a master blanket order.

FOR AGENCY/DEPARTMENT: PUBLIC WORKS/TRAFFIC ENGINEERING DIVISION

REQUISITION NUMBERS: N/A

NUMBER FIRMS SOLICITED: 11 **NUMBER FIRMS BIDDING:** 3

REASON FOR LESS THAN REQUIRED MINIMUM SOLICITATION/QUOTATION:

RECOMMEND AWARD TO: Universal Signs and Accessories/McCain Sales of Florida

CONCURRENCE BY: John P, Pappas, P.E, Director, Public Works Division

PRICE: $25,000.00 **TERMS:** NET 30

REASON FOR NOT ACCEPTING LOW BID:

Buyer

5/3/2019
Date

Asst. Manager Purchasing Services

06MAR2019
Date

APPROVAL:

Gregory Pease, Chief Procurement Division

5/6/19
Date

Rev05/01/2019