SUBJECT: EPSON OMNILINK TM-H6000V PRINTERS FOR THE DUVAL COUNTY TAX COLLECTOR

BID #: SC-0347-21

OPEN DATE: 04/14/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE-TIME PURCHASE

AGENCY: DUVAL COUNTY TAX COLLECTOR

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to Shell Office Systems as the lowest responsive, responsible bidder. Term will be date of award through August 16, 2021. Total expenditure amount not-to-exceed $171,783.75.

Funding will be encumbered from account 00193.730001.564030.000000.00000000.00000.0000000 and executed by Purchase Order(s).

ATTACHMENTS: Recommendation Memo; Bid Tabulation; Terms & Conditions; Specifications

ANALYST: _____
DAVID KLAGES

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: DEBRA DORAN, CHIEF FINANCIAL OFFICER, TAX COLLECTOR

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

DUVAL COUNTY TAX COLLECTOR

www.coj.net/tc
taxcollector@coj.net

Jim Overton
TAX COLLECTOR

231 E. FORSYTH ST., SUITE 200
JACKSONVILLE, FLORIDA 32202-3356

TO: Gregory Pease, Chief of Procurement

FROM: Kevin Rock, Chief, Business Support

Debra Doran, Chief Financial Officer, Duval County Tax Collector

SUBJECT: Recommendation for SC-0347-21

DATE: April 16, 2021

The Tax Collector's Office has completed a review of bids submitted for SC-0347-21, Epson OmniLink TM-h600V Printers for Duval County Tax Collector. The Tax Collector's Office recommends awarding bid SC-0347-21 to the lowest responsible, responding bidder; Shell Office Systems in the amount of $171,783.75.

Shell Office Systems meets or exceeds the specification of the bid. The bid proposal contained all necessary documentation that give the Tax Collector confidence that the job will be completed as required.

BID TABULATION

Title:	Epson OmniLink TM-H6000V Printers for the Duval County Tax Collector
Bid No:	SC-0347-21
Open Date:	April 14, 2021
Analyst:	David Klages
No. Invited:	(7) No. Received: (6) Other: (0)
Recorded By:	John Hernandez

Item #	Description	Est. Annual Quantity	Unit	Hypertec USA, Inc. (Hyper Direct) Unit Price	Hypertec USA, Inc. (Hyper Direct) Extended Price	Lebomar, LLC Unit Price	Lebomar, LLC Extended Price	Leepopo Corporation, Inc. Unit Price	Leepopo Corporation, Inc. Extended Price	Netsync Network Solutions Unit Price	Netsync Network Solutions Extended Price	Scan Technology Unit Price	Scan Technology Extended Price	Shell Office Systems Unit Price	Shell Office Systems Extended Price
1	Epson OmniLink TM-H6000V Multifunction POS Printer	285	Each	$628.58	$179,145.30	N/A	N/A	$791.34	$225,531.90	$702.00	$200,070.00	$681.25	$194,156.25	$602.75	$171,783.75
1a	Power Supply for Epson OmniLink TM-H6000V Printer	285	Each	$28.30	$8,065.50	N/A	N/A	$35.96	$10,248.60	$29.00	$8,265.00	$0.00	$0.00	$0.00	$0.00
2	Equivalent Printer	285	Each	N/A	N/A	$649.10	$184,993.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2a	Power Supply for Equivalent Printer	285	Each	N/A	N/A	$19.83	$5,651.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	TOTAL BASE BID (Line Items 1 & 1a or 2 & 2a):			$187,210.80		$190,645.05		$235,780.50		$208,335.00		$194,156.25		$171,783.75	
	Terms:			No Discount		1% Discount - 15 Days		No Discount		No Discount		Not Stated		No Discount	
	Delivery:			30 Business Days		Not Stated		30 Business Days		28 Business Days		45 - 60 Business Days		90 - 120 Business Days	
	Signed Bid Form:			Yes		Yes		Yes		Yes		Yes		Yes	
	Bid Proposal Form:			Yes		Yes		Yes		Yes		Yes		Yes	
	Conflict of Interest Certificate:			Yes		Yes		Yes		Yes		Yes		Yes	
	Insurance Agent Acknowledgement Form:			Yes		Yes		No		Yes		Yes		Yes	
	Addendum 1:			Yes		Acknowledged		No		Yes		Yes		Yes	

Note: Leepopo Corporation, Inc. offered pricing on the Epson OmniLink and an unspecified equivalent. Because they did not provide specifications for the equivalent printer, only the Epson OmniLink will be considered.

TERMS AND CONDITIONS

EPSON OMNILINK TM-H6000V PRINTERS FOR THE DUVAL COUNTY TAX COLLECTOR

1. **SCOPE**
The City of Jacksonville's Procurement Division is currently accepting bids to obtain a source of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s) / service(s) and to obtain pricing commitments for **Epson OmniLink TM-H6000V Printers** as listed in the bid documents.

2. **AWARD**
Award will be **ALL OR NONE** to the lowest responsive, responsible bidder subject to the Buy American Preference clause described below. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

- Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
- Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. **TERM OF AGREEMENT**
This is a one-time purchase.

4. **MINIMUM REQUIREMENTS**
Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

   a. Supplier shall provide proof of applicable local business license if located within Duval County.

5. **PRE-BID CONFERENCE**
N/A.

6. **STATE CONTRACTS**
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. **QUANTITIES**
Quantities indicated are fixed.

8. **DELIVERY**
A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

9. **ESCALATION/DE-ESCALATION**
All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. PRICES

All unit prices shall include **freight, delivery, and handling charges** to the delivery location as outlined in the bid documents.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: COJ1CloudInvoices@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal.

14. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

15. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

16. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

EPSON OMNILINK TM-H6000V PRINTERS FOR THE DUVAL COUNTY TAX COLLECTOR

The City of Jacksonville Procurement Division is soliciting bids from qualified suppliers for the supply of, and firm price agreement for, two hundred and eighty-five (285) Epson OmniLink TM-H6000V Multifunction POS printers and power supplies as outlined in the bid documents.

All questions or discrepancies regarding the bidding process or the bid documents must be submitted in writing to David Klages, Purchasing Analyst, at dklages@coj.net by the date and time specified on the Bid Form.

All items furnished shall be completely new, unopened, and free from defects.

Deliveries shall be made F.O.B. Destination to: Kevin Rock
Chief, Business Support
Duval County Tax Collector's Office
231 E. Forsyth Street
Jacksonville, FL 32202

Phone: (904) 255-5775
Email: krock@coj.net

Delivery only will be required from the awarded bidder; the Tax Collector Administrative Services Department will be responsible for receipt, installation, and setup of the printers at all Tax Collector branch locations.

Equivalent items will be accepted but must meet the expectations of the City. Bidders must note the brand, model number, and full specifications of items being offered as "equivalent". The City reserves the right to request samples of any item to determine acceptability. The City reserves the right to make the final determination with regards to acceptability. **Unless requested by the City, samples will not be required.**

Equivalent item features must meet the following requirements to be considered:

- Thermal Receipt Printer
- Validation of both bills and checks
- Ability to communicate with multiple devices including, but not limited to:
  - POS stations via USB and ethernet
  - Tablets
  - Mobile Devices
  - NFC technology supported and cloud-based applications

OmniLink TM-H6000V Multifunction POS Printer

Contact Us
562-276-1314

Powerful multifunction POS printer for retail and financial services.

The OmniLink TM-H6000V multifunction POS printer from Epson features all the tools that growing businesses need. With dynamic multi-interface connectivity, it can be shared by mobile devices and legacy POS terminals. Designed for the cloud, the TM-H6000V helps businesses leverage printing from Web-based apps including online ordering services, so they're ready for the ever-changing world of retail. Remote printer monitoring[1] means less down time and an intuitive control panel provides clear error indications. The TM-H6000V also facilitates distributed proximity-based printing with Beacon[2] and NFC[3] technologies, and offers advanced paper-saving features.

Model: C31CG62032

Overview

- Connect to multiple devices — printer can be dynamically shared by legacy POS terminals, tablets and mobile devices, as well as cloud servers
- Triple-interface connectivity to future-proof growing businesses — maximum flexibility with three options, including built-in USB and Ethernet
- Less down time — remote monitoring of the printer's status and part life expectancy[1]
- Fewer service calls — intuitive control panel with visual error notifications
- Designed for the cloud — supports printing from Web-based applications utilizing Epson's ePOS™ print technology; plus, utilize Server Direct Printing for online ordering support
- Distributed proximity-based printing — through Epson's Beacon support using BLE (Bluetooth® Low Energy)[2]; and, through NFC (Near Field Communication) technology for easy pairing with mobile devices[3]
- Advanced paper-saving functions for thermal receipts — top-margin and character height reduction features help reduce paper usage by up to 47 percent[4]
- Reliability — printhead reliability of 200 km and extended auto cutter life of 3 million cuts[5]
- Fast transaction times — print speeds up to 350 mm/sec[6], plus a high-speed auto cutter
- Fast check processing — high MICR reader accuracy of 99.9 percent

Eco Features

- RoHS compliant
- Recyclable product[7]
- Epson America, Inc. is a SmartWay℠ Transport Partner[8]

Better Products for a Better Future™

For more information on Epson's environmental programs, go to www.epson.com/environment

What's In The Box:

- OmniLink TM-H6000V printer
- Thermal roll paper (starter roll for testing)
- Power switch cover
- Connector cover
- Set-up guide
- Ribbon cassette: ERC-32(B)
- Ribbon cassette: ERC-43(B) (models with Endorsement printing)
- AC adapter and AC cord*
- CD (drivers, utilities, and documentation)*

* May not be included depending on the model

Specifications

Print Other:

Printing Technology:
- Receipt: Thermal line printing
- Slip / Endorsement: 9-pin serial impact dot matrix

Print Speed:
- Receipt: Up to 350mm/sec[6]
- Slip: Up to 5.7 lps (40 columns, 17.8 cpi)
- Endorsement: Up to 4.0 lps

General:

Operating Systems:
Microsoft® Windows 10, 8.1, 8.0, 7, Windows XP, Windows Vista®, Windows Server® 2012/2012 R2, 2008/2008 R2; WEPOS; POSReady; Red Hat® Enterprise Linux, OPEN SUSE®, CentOS®, Ubuntu®

Dimensions:

7.32" x 10.95" x 7.13" (W x D x H)

Weight:
Approx. 9.7 lb (4.4 kg)

Safety Approvals:
- Device: WEEE, RoHS compliant
- Control board:
  - EMC standards: FCC /ICES-003 class A
  - Safety standards: UL60950-1/CSA C22.2 No.60950-1
  - Radio standards: FCC/IC, CE marking, RE Directive

Case Color:
Black (EBCK), White (ENN8.5)

Consumables:

Ribbon Life:
- Slip: 4,000,000 characters
- Endorsement: 3,000,000 characters

Inked Ribbon:
- Slip: ERC-32B (black)
- Endorsement: ERC-43B (black)

Print Fonts:

Print Fonts:
- Receipt: 9 x 17 / 10 x 20 / 12 x 24
- Slip: 5 x 9 / 7 x 9
- Endorsement: 5 x 7

Column Capacity:
- Receipt: 56 / 51 / 42 columns
- Slip: 60 / 45 columns
- Endorsement: 25 / 33 / 40 columns

Character Size:
- Receipt: 0.99 x 2.4mm (W x H) / 1.27 x 2.82 (W x H) / 1.41 x 3.39mm (W x H)
- Slip: 1.56 x 3.11mm (W x H) / 1.24 x 3.11mm (W x H)
- Endorsement: 1.1 x 2.41mm (W x H)

Character Set:
95 Alphanumeric, 37 International, 128 x 11 Graphic (Receipt), 128 x 12 Graphic (Slip & Endorsement)

Characters per Inch:
- Slip : 13.3 cpi / 17.8 cpi
- Endorsement: 21.2 cpi

Barcode:
- Receipt & Slip: UPC-A, UPC-E, JAN 8 (EAN 8), JAN 13 (EAN 13), CODE 39, ITF, CODABAR, CODE 93, CODE 128, GS1-128, GS1 DataBar
- Two-dimensional symbol (Receipt): PDF417, QR CODE, MaxiCode, Composite Symbology, Datamatrix, Aztec

Media Handling:

Thickness:
- Receipt: 53 - 75 µm
- Slip/Endorsement: 0.09 to 0.22mm

Media Dimensions:
- Receipt: 79.5 ± 0.5 x diameter 83.0mm [3.13 ± 0.02 x diameter 3.27"], 57.5 ± 0.5 mm (W) x dia. 83.0 mm [2.26 ± 0.02 x diameter 3.27"]
- Slip: Wide 68 – 230mm [2.7" – 9"], Length 68 – 297mm [2.7" – 11.7"]

Copy Capacity:
- Slip: One original & three copies
- Endorsement: One original & 2 copies

Connectivity:

Standard Connectivity:
- Built-in USB, Built-in Ethernet (10/100Base-T/TX) + UIB (Connect-It™ interfaces: Serial, Parallel, Powered USB), Bluetooth (dedicated model)
- Wireless (USB wireless dongle): OT-WL05 (802.11 a/b/g/n) or OT-WL02 (802.11 b/g/n)
- Beacon (using Bluetooth Low Energy): Beacon USB dongle[2] (Epson-approved: Laird model BT820)
- Printer Discovery: NFC (Near Field Communication)[3], Simple AP (wireless network)
- Communication Protocols: ESC/POS, ePOS-Print Service (Ethernet/Wireless), Server Direct Print (Ethernet/Wireless)

Printing from a Mobile Device:
- WiFi (802.11): iOS, Android™ and Windows® operating systems
- Bluetooth: iOS, Android and Windows

POS Details:

Reliability:

- Receipt
  - MTBF: 360,000 hours
  - MCBF:96,000,000 lines
- Slip / Endorsement
  - MTBF: 180,000 hours
  - MCBF: 29,000,000 lines
- Thermal Head Life
  - 200km[5]
- Auto Cutter Life
  - 3,000,000 cuts[5]

Data Buffer:
45 bytes or 4 KB

D.K.D.:
2 drivers

Software Included:

- ePOS-Print (XML over HTTP): WEP / WPA / WPA2-Personal/Enterprise
- ePOS-Display
- Server Collaboration: Server Direct Print, Status notification

Options:

- Wireless USB dongles: OT-WL02, OT-WL05
- Beacon USB dongle: BT820 (Laird)
- 58 mm Paper guide: PG-58II
- Power supply: PS-180
- DM-D Pole (for displays): DP-502
- Filler Plate: TA-6000II
- Dongle Cover: OT-DC6000

Power:

Power Source:
24 VDC ± 7%

Power Supply:
PS-180 (option)