UBJECT: CISCO EQUIPMENT NETWORK REFRESH

BID #: XF-0337-22

OPEN DATE: 2022-03-09

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: FIXED QUANTITY – PERIOD OF SERVICE WILL BE ONE (1)) YEAR FROM THE DATE OF AWARD

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 30 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the bid of Netsync Network Solutions due to not complying bid specifications for submitting substitute item and changing the line-item quantity.
Recommend approval of award to the next lowest responsive, responsible bidder PRESIDIO NETWORKED SOLUTIONS LLC in the amount of $324,851.61 for CISCO EQUIPMENT NETWORK REFRESH. Period of service will be one (1) year from date of award.

Funding Source: 53104.113401.564270.000000.00000000.00000, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheets, Bid Reject Letter,Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: April 1, 2022

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2022.04.04 11:01:12 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2022.04.01 15:28:18 -04'00'

RE: **XF-0337-22 CISCO EQUIPMENT NETWORK REFRESH**

Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of Cisco Equipment Network Refresh Bid # XF-0337-22.

Procurement Division received five (5) supplier responses and zero (0) no bids with an open date of March 9, 2022. The Procurement Division forwarded the bid tabulation sheet and the bid responses to the Information Technologies Division for review.

SUPPLIER	TOTAL AWARD AMOUNT
Netsync Network Solutions, Inc.	$322,489.21
Presidio Networked Solutions LLC	**$324,851.61**
A3 Communications, Inc.	$383,812.58
Sunflower Lab LLC	$388,636.64
Dini Communications, Inc.	$409,056.20

ITD recommends rejecting Netsync Network Solutions, Inc. The bid specifications specify no substitutions on any item on the bid. Supplier submitted a substitute item and quantity for item No. 18.

ITD Management recommends awarding the bid to the second lowest responsive, responsible bidder Presidio Networked Solutions, LLC in the amount of $324,851.61 for the one (1) year term. All items will be purchased by Purchase Order.

FUNDING SOURCE:53104.113401.564270.000000.00000000.00000

Tracy Geake — Digitally signed by Tracy Geake Date: 2022.04.04 10:00:56 -04'00'

Your favorable consideration of ITD's request is appreciated.
Attachment: Bid Tabulation Sheet

CC: Jeremy McDaniel, Network and Telecom Infrastructure Manager
Bill Costa, Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator

BID TABULATION SHEET

TITLE: CISCO EQUIPMENT NETWORK REFRESH

BID NO.: XF-0337-22

OPEN DATE: March 9, 2022

PURCHASING ANALYST: RUBEN OLA

BID ANNOUNCER: PEARL MITCHELL, BID RECORDER: M. PIIERCE

No. Invited: (30) No. Received (5) No Bids: (0)

ITEM	DESCRIPTION	QUANTITY	DINI COMMUNICATIONS, INC. AMOUNT	SUNFLOWER LAB LLC AMOUNT	A3 COMMUNICATIONS, INC. AMOUNT	NETSYNC NETWORK SOLUTIONS AMOUNT	PRESIDIO NETWORK SOLUTIONS LLC AMOUNT
1	CISCO EQUIPMENT NETWORK REFRESH (LINE ITEM NO. 1-18)	1 LOT	$ 409,056.20	$ 388,636.64	$ 383,812.58	$ 322,539.21	$ 324,851.61
		GRAND TOTAL:	$ 409,056.20	$ 388,636.64	$ 383,812.58	$ 322,539.21	$ 324,851.61
		MINIMUM REQUIREMENTS:					
		TERMS:	NET 30 DAYS		NET 0% DISC 0 DAYS	NET 30 DAYS	NET 0% DISC 30 DAYS
		DELIVERY (Business Days):			10-20 DAYS	30 DAYS	190 DAYS
		CONFLICT OF INTEREST:	✓	✓	✓	✓	✓
		ADDENDUM(S)( )					
		NOTES:				BID REJECT due to not complying bid specifications.	

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: April 11, 2022

Via Email: ctaber@netsync.com

Bidder's Name: NETSYNC NETWORK SOLUTION

Address: 4830 WEST KENNEDY BLVD. SUITE 600
TAMPA, FL 33609

Contact Name: Attn: Camille Taber, Account Manager

Bid No: XF-0337-22

Title: CISCO EQUIPMENT NETWORK REFRESH

Date Opened: March 9, 2022

REASON FOR RECOMMENDED BID REJECTION: The City intends to reject the bid due to not complying bid specifications for submitting substitution and decreased line-item no. 18 quantity from 2 to 1.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, April 14, 2022 at 1:00 p.m.

Purchasing Analyst's Signature: Ruben B. Ola
RUBEN OLA, Purchasing Analyst

Ola, Ruben

From: Ola, Ruben
Sent: Monday, April 11, 2022 5:17 PM
To: Camille Taber
Subject: Notification of Recommended Bid Rejection: XF-0337-22 CISCO EQUIPMENT NETWORK REFRESH
Attachments: Bid Rejection Letter Form - XF-0337-22. NETSYNC NETWORK SOLUTION.Rev.pdf

Good Afternoon,

Attached is notification of recommended bid rejection for the above subject solicitation.
Thank you for participation and appreciate your interest in doing business with the City of Jacksonville.

Sincerely,

Ruben Ola, Buyer
City of Jacksonville
Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8823
Fax: 904.255.8837
Email: rubeno@coj.net

One City. One Jacksonville.

TERMS AND CONDITIONS

CISCO EQUIPMENT NETWORK REFRESH

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for CISCO EQUIPMENT NETWORK REFRESH as listed in the bid documents to include warranty as specified.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

a. Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

b. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

The terms of this agreement will be one (1) year from date of award.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. The Contractor shall provide all business licenses required by local, state, and federal law as applicable.

b. Vendor must be an authorized Cisco Certified Reseller with one of the following Cisco Certifications: Select, Premier, Silver, or Gold. Vendor must provide proof of valid and in good standing certification

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

SPECIFICATIONS

CISCO EQUIPMENT NETWORK REFRESH

1. **NO SUBSTITUTIONS on ANY of the listed items for bid.**
2. **ALL Equipment must be NEW and NOT Refurbished.**
3. **Cisco Certified "NEW" Equipment – NO OPEN BOX.**

BID PROPOSAL FORM

CISCO EQUIPMENT NETWORK REFRESH					
ITEM NO.	PART #	DESCRIPTION	QTY	UNIT PRICE	EXT.TOTAL
1	C9407R	Cisco Catalyst 9400 Series 7 slot chassis	4		
2	C9400-PWR-2100AC	Cisco Catalyst 9400 Series 2100W AC Power Supply	8		
3	CAB-US620P-C19-US	NEMA 6-20 to IEC-C19 13ft US	8		
4	C9400-DNA-A-5Y	Cisco Catalyst 9400 DNA Advantage - 5 Year License	4		
5	C9400-SUP-1XL	Cisco Catalyst 9400 Series Supervisor 1XL Module	4		
6	C9400-SSD-240GB	Cisco Catalyst 9400 Series 240GB M2 SATA memory	4		
7	C9400-LC-24XS	Cisco Catalyst 9400 Series 24-Port 10 Gigabit Ethernet	6		
8	CON-SSSNT-C9407R	SOLN SUPP SW SUBCisco Catalyst 9400(12 Month)	2		
9	CON-SSTCM-C94A	SOLN SUPP 8X5XNBD Cisco Catalyst 9400(12 Month)	2		
10	VG310	Modular 24 FXS Port VoIP Gateway with PVDM3-64	18		
11	CON-SNT-VG310ICV	SNTC-8X5XNBD Cisco VG310 - Modular 24 FXS Port Voice (12 Months)	18		
12	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	18		
13	ISR4431-V/K9	Cisco ISR 4431 UC Bundle, PVDM4-64, UC License	1		
14	CON-SNT-ISR4431V	SNTC-8X5XNBD Cisco ISR 4431 UC Bu (12 Months)	1		
15	PWR-4430-AC/2	AC Power Supply (Secondary PS) for Cisco ISR 4430	1		
16	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2		
17	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	2		
18	PVDM4-128	128-channel DSP module	2		
				GRAND TOTAL	