13

SINGLE SOURCE AWARD **BID # SS-12383-22**

Subject: Cubic/Trafficware Type 5 Traffic Signal Cabinet

Department: Traffic Engineering

Description of Purchase: Recommend approval of single source award for the replacement of Trafficware TS2-1 Type 5 Cabinet Base Mounts through Cubic ITS, Inc. the exclusive supplier. The five (5) Trafficware TS2-1 Type 5 Cabinet Base Mounts will be used at various locations as described within the department memo. These units are single source due to their ability to be used with the City's ATMS system. Total estimated expenditure not to exceed $69,475.00

Funding Source: 10403.153101.565050.001022.00000000.00000.0000000 – To be encumbered by purchase order.

Single Source Award To: Cubic ITS, Inc.

Price Justification: See attachment

Total Award: $69,475.00 **Requisition #:** PWTE-500916-22

Attachments: Department Memo, Single Source Form and Vendor Letter & Quote

Certification as to Single Source: Christopher W. LeDew, P.E., Chief, Traffic Engineering

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Bryan Matus

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Traffic Engineering Division
1007 Superior Street
Jacksonville, FL 32254
(904) 255-7533
www.coj.net

ONE CITY. ONE JACKSONVILLE.

DATE: March 23, 2022

TO: Gregory Pease, Chief of Procurement Division

THRU: John P. Pappas, P.E., Director

FROM: Christopher W. LeDew, P.E., Chief

SUBJECT: Cubic / Trafficware
Type 5 Traffic Signal Cabinet
Requisition: PWTE-500916-22
Total Cost: $69,475.00
Location: Cassat Ave and San Juan Ave
San Jose Blvd and Old St Augustine Rd
Merrill Rd (corridor)

Traffic Engineering is in need of replacement Trafficware TS2-1 Type 5 Cabinet Base Mounts with all functions except the controllers and the conflict monitors. These units are Single Source due to their ability to be used with the City's ATMS System which is used exclusively in the Traffic Management Center (TMC).

Research has been conducted regarding the availability of the requested goods from other sources in applicable markets. This product is exclusively provided by Cubic / Trafficware.

Funding: 10403.153101.565050.001022.00000000.00000.0000000

Your assistance in concurring with this recommendation for the respective award would be appreciated.

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Traffic Control ATMS System Cabinet with Generator Access. TS2-1 Type 5 Cabinet Base Mount (fully loaded except controller & MMU)

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

This item is manufactured and marketed exclusively by Trafficware Group Inc for traffic system applications and is only available through Trafficware Group Inc in the Southeast United States. This cabinet exclusively is for use with the City's ATMS System.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

There is no other provider for this type cabinet.

CUBIC | Trafficware

Trafficware, a Cubic Company
522 Gillingham
Sugar Land, TX 77478
Tel: +1 281-240-7233 Fax: +1 281-240-7238

Email: greg.freel@cubic.com

3-16-2022

City of Jacksonville Traffic Operations
Attn: David Johnson

Re: Sole Source Letter for CUBIC-Trafficware Type 5 & 6 Cabinet

Dear Mr. Johnson,

This letter is to act as an official document concerning the Sole Source nature of the above referenced subject. The above referenced cabinet is provided exclusively by CUBIC ITS for use on the City's ATMS System and for the replacement of damaged to existing cabinets in the field and therefore sole source in nature.

If you have any questions, or need any additional information, please contact me at your earliest convenience.

Warm regards,

Greg Freel
Senior Business Development Mgr.
CUBIC | Trafficware

CUBIC | Trafficware

Client:

Mr David Johnson

City of Jacksonville
Traffic Engineering
1007 Superior Street
JX FL 32254

Intersection/Notes:

Warehouse

Trafficware - A CUBIC Company

522 Gillingham Lane
Sugar Land, TX 77478
(281) 240-7233 Phone
(281) 240-7238 Fax
customercare@trafficware.com
www.trafficware.com

Reference:

Quote #: gb/031622a
Re: Type 6 Cabinet Quote
Date: 3-16-2022

Your Trafficware Business Development Mgr

Contact: G. Freel
Phone.:904.613.9331
Email:Greg.Freel@CUBIC.com

QUOTATION FOR GOODS AND SERVICES

Thank you for your quotation request We are pleased to offer this quotation for good and services as outlined under the terms and conditions noted below

QUANTITY	DESCRIPTION	PART NUMBER	$ / UNIT	$ / TOTAL
5	***Trafficware TS2-1 Type 6 Cabinet Base Mount with;***	70006-TS2/FLPP-E2-WC37010600	$13,895.00	$69,475.00
	1 ea. Single Mode Fiber Enclosure	51045-2000		
	16 ea LOAD SWITCH,STD,DISCRETE,SSS-86-3	9000-0020		
	8 ea. RELAY,XFER,2C,20A,SOCKET MNT,136-62T3A1	4501-0020		
	3 ea. PROD,TS2,BIU 512KBYTE,W/OUT RS232 PORT	9000-1190-000		
	1 ea. PROD,TS2,P/S,PS2D,SHELF,TSTJCK,12V/5A,TX	50128-2101		
	1 ea FLASHER,NEMA,DISCRETE,TYPE 3,SSF-86-3	9000-0001		
	8 ea. TWO CH. RACK MT LCD DIAGNOSTIC DETECTORS	50180-2200		
			Total	$69,475.00

TERMS AND NOTES:

Terms:
- QUOTE VALID FOR 90 DAYS
- PRICES ARE IN US FUNDS
- NET 30 DAYS
- FREIGHT - FOB ORIGIN / FREIGHT PREPAID AND ADD
- TAXES ARE NOT INLCUDED. ALL ITEMS SUBJECT TO APPLICABLE TAXES IF TAX EXEMPTION APPLIES PLEASE FURNISH NUMBER OR RESALE CERTIFICATE WITH PURCHASE ORDER
- DELIVERY 60 - 90 DAYS AFTER RECEIPT OF ORDER FOR STANDARD ITEMS FOR NON STANDARD ITEMS PLEASE ADD AN ADDITIONAL 60 DAYS
- THIS QUOTATION IS FOR PRODUCT ONLY QUOTE DOES NOT INCLUDE TRAINING OR TURN-ON ASSISTANCE UNLESS STATED IN QUOTE

Notes:
- ALL ORDERS ARE SUBJECT TO CREDIT APPROVAL
- CREDIT APPROVAL DELAYS MAY ADVERSLEY AFFECT STANDARD DELIVERY TIMES
- CANCELLED ORDERS ON STANDARD ITEMS ARE SUBJECT TO A 25% RESTOCKING FEE RESTOCKING FEE FOR CANCELLED ORDERS ON SPECIALTY OR CUSTOM MADE ITEMS WILL BE HIGHER
- ITEM NUMBERS FOR PSI PRODUCTS (A TRAFFICWARE COMPANY) BEGIN WITH "P" TO HELP OUR PSI CUSTOMERS DISTINGUISH PSI PARTS. THESE PARTS CAN BE ORDERED WITH OR WITHOUT USING THE "P" PREFIX
- PLEASE SEND ALL PO'S TO CUSTOMERCARE@TRAFFICWARE.COM & MADE OUT TO TRAFFICWARE GROUP, INC.

We appreciate the opportunity to provide this quotation
Regards,

Compliance:

Customer represents and warrants that, in connection with the marketing, sales and distribution of Trafficware Products, customer has complied and will comply with all applicable laws, including but not limited to (1) anti-corruption laws (such as the U.S. Foreign Corrupt Practices Act) that prohibit directly or indirectly giving offering, promising requesting or accepting anything of value for the corrupt purpose of gaining a commercial benefit or advantage and (2) U.S. export control and sanctions laws that regulate the disposition of U.S. -origin goods software and technology

Matus, Bryan

From: Deschenes, Fay
Sent: Friday, March 25, 2022 10:02 AM
To: Matus, Bryan
Cc: Copeland, Carlton
Subject: RE: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Ok. Thought we were missing a step.

Yes, this is correct. No other manufacturer products are compatible with our existing system.

From: Matus, Bryan <BMatus@coj.net>
Sent: Friday, March 25, 2022 8:13 AM
To: Deschenes, Fay <FayD@coj.net>
Cc: Copeland, Carlton <Copeland@coj.net>
Subject: RE: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Good morning Fay,

I just need a response that no other manufacturer products are compatible with the existing system (Like the one I provided below). The Chief of Procurement has asked us to make sure all single sources go through this scrutiny to ensure they truly are a single source. I know this is an additional step but just need the confirmation (a simple Yes, that is correct will suffice).

Thanks,

Bryan

McCain
A SWARCO Company

SOLUTIONS PRODUCTS MCCAIN UNIVERSITY ABOUT US CONTACT

Products Cabinets **NEMA Cabinets**

M NEMA TS 2 Cabinet

M NEMA TS 2 Cabinets meet all the functional requiremen
five cabinet specification, affording all the flexibility and ad
design. In addition, this cabinet supports the Type 2 interfa
2 Cabinet is also available in a "stretched" version offering

DOWNLOAD PRODUCT BROCHURE REQUEST I

+ Benefits

+ Standard Features

From: Deschenes, Fay <FayD@coj.net>
Sent: Thursday, March 24, 2022 1:12 PM
To: Matus, Bryan <BMatus@coj.net>
Cc: Copeland, Carlton <Copeland@coj.net>
Subject: RE: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Hey Bryan,

In the memo signed by the Director, there is a line that states: Research has been conducted regarding the availability of the requested goods from other sources in applicable markets. This product is exclusively provided by Cubic / Trafficware."

On the Single Source Request form, the last paragraph's response is: "There is no other provider for this type cabinet."

We stand by both statements. Is there something else that should be included with the Single Source requests as they are submitted? If so, we would be able to provide it with the package from the Director.

Thanks,
Fay

From: Matus, Bryan <BMatus@coj.net>
Sent: Thursday, March 24, 2022 12:14 PM
To: Copeland, Carlton <Copeland@coj.net>
Cc: Deschenes, Fay <FayD@coj.net>
Subject: RE: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

I just need clarification in writing that no other manufacturer products are compatible with the existing system. Please confirm.

Thank you,

Bryan

From: Copeland, Carlton <Copeland@coj.net>
Sent: Thursday, March 24, 2022 10:30 AM
To: Matus, Bryan <BMatus@coj.net>
Cc: Deschenes, Fay <FayD@coj.net>
Subject: RE: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Brian – This is sole source replacement for Cubic Assemblies.

From: Deschenes, Fay <FayD@coj.net>
Sent: Thursday, March 24, 2022 10:24 AM
To: Copeland, Carlton <Copeland@coj.net>
Cc: Matus, Bryan <BMatus@coj.net>
Subject: FW: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Cope,

Please confirm this is a TRUE single source. See Bryan's email below.

Thanks,
Fay

From: Matus, Bryan <BMatus@coj.net>
Sent: Thursday, March 24, 2022 9:42 AM
To: Deschenes, Fay <FayD@coj.net>
Subject: RE: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Good morning Fay,

Can you please confirm that this is a true sole source? I found a NEMA TS2 that is similar to the specs of the Trafficware product (see below). Pleaser review and let me know.

Thank you,

Bryan

McCain
A SWARCO Company

SOLUTIONS PRODUCTS MCCAIN UNIVERSITY ABOUT US CONTACT

Products Cabinets **NEMA Cabinets**

M NEMA TS 2 Cabinet

M NEMA TS 2 Cabinets meet all the functional requiremen
five cabinet specification, affording all the flexibility and ad
design. In addition, this cabinet supports the Type 2 interfa
2 Cabinet is also available in a "stretched" version offering

DOWNLOAD PRODUCT BROCHURE REQUEST I

+ Benefits

+ Standard Features

From: Schlessinger, Steve <SSchlessing@coj.net>
Sent: Wednesday, March 23, 2022 3:17 PM
To: Deschenes, Fay <FayD@coj.net>
Cc: Spitler, Carmella <CSpitler@coj.net>; Matus, Bryan <BMatus@coj.net>
Subject: RE: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Fay,
Please enter new requisitions into 1Cloud attaching the signed memo package. Thanks- Steve

From: Deschenes, Fay FayD@coj.net
Sent: Thursday, March 17, 2022 6:22 AM
To: Schlessinger, Steve SSchlessing@coj.net
Subject: SIGNATURE FROM DIRECTOR REQUESTED - Single Source with Cubic for Type 5 Cabinets

Ready for John's signature please.

From: LeDew, Christopher <CLeDew@coj.net>
Sent: Wednesday, March 16, 2022 2:34 PM
To: Deschenes, Fay <FayD@coj.net>
Subject: RE: SIGNATURE FROM CHIEF REQUESTED - Single Source with Cubic for Type 5 Cabinets

Signed.

From: Deschenes, Fay <FayD@coj.net>
Sent: Wednesday, March 16, 2022 1:19 PM
To: LeDew, Christopher <CLeDew@coj.net>
Subject: SIGNATURE FROM CHIEF REQUESTED - Single Source with Cubic for Type 5 Cabinets

Please sign & return.