14

SINGLE SOURCE AWARD **BID # SS-14060-23**

Subject: C-MAC POCKET MONITORING VIDEO LARYNGOSCOPES KIT

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to KARL STORZ Endoscopy-America, Inc., for the supply of C-Mac Pocket Monitoring Video Laryngoscopes Kit for the Jacksonville Fire and Rescue Department. Total award expenditure amount not-to-exceed $78,858.22.

Funding Source: 10601.125001.564290.001481.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: KARL STORZ Endoscopy-America, Inc.

Price Justification: See attachment

Total Award: $78,858.22 **Requisition #:** FRRS-500091-23

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

OFFICE OF THE CHIEF OF RESCUE

March 24, 2023

TO: Dustin L. Freeman, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: **SINGLE SOURCE RECOMMENDATION**

The Jacksonville Fire and Rescue Department uses the C-Mac Video Laryngoscopes on the Rescue Units for the City of Jacksonville. These products provide extraordinary visual acuity to our paramedics while performing life saving services to our patients. Karl Storz is the exclusive manufacturer and distributor of the C-Mac Video Laryngoscopes and Accessories and does not authorize any other vendor to solicit their products in the United States.

Therefore, we are recommending the Procurement Department proceed with the single source purchase of the C-Mac Video Laryngoscope and Accessories from Karl Storz Endoscopy in the amount of $78,858.22.

Funding: 10601.125001.564290.001481.0.0.0

Thank you.

DSC/tjh

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.255.3302 | Fax: 904.255.7787 | davids@coj.net

JUSTIFICATION FOR SINGLE SOURCE (JSS)	
Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.	
1. Requesting Agency:	Jacksonville Fire & Rescue
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the City need these particular goods or services?***	Laryngoscopes and Accessories for C-Mac Video components.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	The Jacksonville Fire and Rescue Department uses the C-Mac Video Laryngoscopes on the Rescue Units for the City of Jacksonville. These products provide extraordinary visual acuity to our paramedics while performing life saving services to our patients. Karl Storz is the exclusive manufacturer and distributor of the C-Mac Video Laryngoscopes and Accessories and does not authorize any other vendor to solicit their products in the United States.
4. Date of Request	3/28/2023

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Google Search of Karl Storz Endoscopy does not authorize any other vendor to solicit their products in the United States. Search perfonned by Kayla Borne, Suprvisor JFRD Procurement]

6. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

☐ **Other** [Click here to list other documentation.]

KARL STORZ Endoscopy-America, Inc.
2151 E. Grand Avenue
El Segundo CA 90245

Phone: 800-421-0837
Fax: 800-321-1304

Quotation

EMS County Grant

Quotation No. 41348747

Ship To 383091

Fire & Rescue Logistical Support
355 Ellis Rd S
Jacksonville FL 32254-3550

POC Jake Blanton

Sold To 144332

City of Jacksonville
117 W Duval St
Jacksonville FL 32202-3700

Attention

Information

Quote Expires on	05/10/2023
Document Date	02/09/2023
Sales Rep Name	Chris McClammy
Sales Rep Ext	
Sales Rep Email	Christopher.McClammy@karlstorz.com
Sales Rep Cell	904-654-3164
Payment Terms	Full Pymt due prior to shpmnt

Details for Quotation # 41348747

Line	Material / Description	Qty	List Price	Customer Selling Price	Extended Price
	NEW CUSTOMER SELF-SERVICE PORTAL!! **Check Order Status, Pricing, Inventory, Contacts and get copies of documents. To register send email to:** **CustomerPortal@karlstorz.com** **Subject Line: Registration Request**				
1	**8403XDK-EMS** C-MAC® POCKET MONITOR KIT FOR ALL C-MAC® VIDEO LARYNGOSCOPES,BATTERY INCL **The kit part number is composed of the following products:** **8403XDK** C-MAC® POCKET MONITOR SET, FOR ALL C-MAC® VIDEO LARYNGOSCOPES,BATTERY INCL * Manufacturer's Warranty - 2 years	7 EA	6,822.00	4,775.40	33,427.80
2	**8403XDL-EMS** CHARGING UNIT FOR PORTABLE RECHARGEABLE BATTERY 8403XDA FOR PM 8403XD **The kit part number is composed of the following products:** **8403XDL** CHARGING UNIT FOR PORTABLE RECHARGEABLE BATTERY 8403XDA FOR PM 8403XD * Manufacturer's Warranty - 1 year	7 EA	1,137.00	795.90	5,571.30
3	**8403XDA-EMS** RECHARGEABLE BATTERY F/C-MAC® PM 8403XD **The kit part number is composed of the following products:** **8403XDA** RECHARGEABLE LI-ION BATTERY FOR C-MAC® PM 8403XD * Manufacturer's Warranty - 1 year	7 EA	220.00	187.00	1,309.00
4	**8403YES** BAG FOR C-MAC® POCKET MONITOR, ADULT	7 EA	386.00	257.60	1,803.20

C: L: F: N: Christopher MCCLAMMY E: Christopher.McClammy@karlstorz.com K: 5010

SEE ATTACHED APPLICABLE KARL STORZ ENDOSCOPY-AMERICA, INC. TERMS AND CONDITIONS

KARL STORZ Endoscopy-America, Inc.
2151 E. Grand Avenue
El Segundo CA 90245

Phone: 800-421-0837
Fax: 800-321-1304

Quotation No. 41348747

Details for Quotation # 41348747

Line	Material / Description	Qty	List Price	Customer Selling Price	Extended Price
	AND PEDIATRIC S-IMAGERS * Manufacturer's Warranty - 1 year				
5	**8403XSI-EMS** C-MAC® S IMAGER FOR USE WITH 8403ZX AND 8403XD POCKET MONITOR **The kit part number is composed of the following products:** **8403XSI** C-MAC® S IMAGER FOR USE WITH 8403ZX AND 8403XDK * Manufacturer's Warranty - 2 years	7 EA	6,742.00	4,719.40	33,035.80
6	**051113-10** C-MAC® S VIDEO LARYNGOSCOPE, MAC #3, UNSTERILE, SINGLE USE,10/PK * Manufacturer's Warranty - 1 year	7 PAC	208.00	176.72	1,237.04
7	**051114-10** C-MAC® S VIDEO LARYNGOSCOPE,MAC #4, UNSTERILE, SINGLE USE, 10/PK * Manufacturer's Warranty - 1 year	7 PAC	208.00	176.72	1,237.04
8	**051116-10** C-MAC® S VIDEO LARYNGOSCOPE,D-BLADE, UNSTERILE, SINGLE USE,10/PK * Manufacturer's Warranty - 1 year	7 PAC	208.00	176.72	1,237.04
				List Price	**111,517.00**
			Sell Price	**Discount**	**- 32,658.78**
			Sell Price	**Subtotal**	**78,858.22**
				Quote Total	**78,858.22**

C: L: F: N: Christopher MCCLAMMY E: Christopher.McClammy@karlstorz.com K: 5010

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KARL STORZ Endoscopy-America, Inc.
2151 E. Grand Avenue
El Segundo CA 90245

Phone: 800-421-0837
Fax: 800-321-1304

Quotation No. 41348747

Details for Quotation # 41348747

Line	Material / Description	Qty	List Price	Customer Selling Price	Extended Price
	The attached KARL STORZ Terms and Conditions shall govern purchases made pursuant to this Quotation and shall prevail over any conflicting, inconsistent, and/or additional provisions set forth in Customer#s purchase order except to the extent otherwise provided in (i) a currently-effective direct written agreement by and between KARL STORZ and Customer for the purchase of the products identified in this Quotation or (ii) a group purchasing organization ("GPO") agreement, negotiated by and between KARL STORZ and the respective GPO on behalf of the Customer/member, which is currently effective with respect to Customer, for the purchase of the products identified in this Quotation.				
	Signed _____				
	Name: _____				
	Title: _____				
	Phone: _____				
	Date: _____				
	Sales Tax: Sales tax will be added to the invoice total unless we have an exemption certificate on file for the "Ship-to" entity.				
	Freight: The freight charge will be calculated during the shipment process and will be included on the invoice.				

JFRD FINANCE

C 125001
P 001481
O FRRS Emerg Srvc. Rescue
E 564290
T 1
A 10601-331690-FRR0011
AEL: —
Delivery: TSF
NLT: 11/15/23
Date: 2/22/23

C L F N Christopher MCCLAMMY E Christopher McClammy@karlstorz.com K 5010

SEE ATTACHED APPLICABLE KARL STORZ ENDOSCOPY-AMERICA, INC. TERMS AND CONDITIONS

KARL STORZ Endoscopy-America, Inc.
2151 E. Grand Avenue
El Segundo CA 90245

Phone: 800-421-0837
Fax: 800-321-1304

Quotation No. 41348747

QUOTE TOTAL: **$78,858.22**
(Excludes applicable freight/tax)

FINANCING OPTIONS:

KARL STORZ CAPITAL ("KSC"), the captive finance arm of KSEA specializes in providing our customers with the basic and customized financial solutions necessary to meet their fiscal and technological requirements.

Our field based KSC Finance Managers are ready to meet with you to develop a plan specific to your needs to help you service your patients while meeting the economic challenges of today and tomorrow.

For additional information on how we can best help you acquire your KSEA equipment, please ask your KSEA Sales Executive or contact us directly at 800-421-0837 ext. 8258.

KARL STORZ CAPITAL
...PROVIDING SOLUTIONS, CREATING RELATIONSHIPS

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